The Trinity Tripod

Vol. LXVII No. 10

Moynihan, Duffy to Speak On Day of Political Concern

"A Day of Political Concern;" as originally provided for in President Theodore D. Lockwood's initial address to the College this that address to the College this fall, will continue from Wednes-day evening October 23 through Thursday afternoon October 24. The goal of this program is to set aside a day during which the College as an institution should recognize and examine the pressing political issues of the day. "These political problems," stated chairman of the Special Committee to the President, A. Rand Gordon, "are not those of partisan politics, but rather questions of democratic process and sensitivity of the national party system to the desires, best interests and far reaching goals of the electorate."

To present the full spectrum of issues involved, the committee responsible has arranged a full day of events during which all College classes have been cancelled.

The program will begin on Wed-nesday evening, Oct. 23 at 8:15 p.m. in the Washington Room at which time William Monroe. Washington Bureau Chief of NBC News will make a formal address which will examine the disputed role of the news media in reporting the turbulent acts, both racial and political, which have bearing in the 60's.

On Wednesday morning, Octo-ber 24, at 9:30 a.m., in the Wash-ington room, there will be a less formal panel open to questions from the floor. Sitting on this panel will be John Bailey, former National Chairman of the Demo-cratic Party; Collin Bennet, Re-publican City Councilman for the city of Hartford; George Ritter, candidate for the Connecticut House of Representatives; Michael Claro, ex-State Coordinator of the Wallace for President Campaign; and the Reverend Joseph Duffy, former state chairman for the McCarthy for President Campaign. In the early afternoon, at 1:15 p.m., Rev. Duffy will address the

Religion Colloquium, who in coordination with the Committee for "A day of Political Concern" has opened that discussion of the ethical problems of involvement and dissent to the college body at large.

At 3:00 p.m., Daniel Patrick Moynihan will hold a "significant" press conference, Gordon indicated. Moynihan is known for the MOYNIHAN REPORT which was widely read and cited in the spring for its lucid evaluation of the

sources of unrest in the modern urban Negro. Moynihan is Director of the Joint Center of Urban Studies at MIT and Harvard and is

Senior Professor of Education and Urban Politics at the Kennedy School of Government at Harvard.

Moynihan will deliver an address at 3:30 p.m. on the quad. If the weather is inclement, that address will be held in the Washington Room of Mather Hall.



(Hartford Courant Photo) Daniel P. Moynihan

SDS Supports Anti-Humphrey Demonstration Scheduled Today

Hubert Humphrey's visit to Constitution Plaza today will be met by a demonstrating coalition of groups from the College, the University of Hart-ford, and the University of Connecticut.

A spokesman for the SDS chapter at the College explained that the group's support of the demonstration was rooted in dissatisfaction with the presidential choices this

Student leaders at the College

have labeled the Wesleyan par-

ietals system an inadequate com-

promise between the hypocritical

situation now at the College and complete freedom. Under Wesle-

yan's new system, a 75% majority in each living unit establishes the

Jeff Morrow '70 maintains that

the Wesleyan program is a poli-

tical improvement that enables the

students to reach an agreement

with the administration on the

question, but wrongly transfers

power of judgement of a person's

right to his peers. Morrow stated

parietal structure.

Wesleyan Policy Change

Meets Reserved Praise

year. "Nixon, Humphrey and Wallace," he charged, "cannot attempt to deal seriously with America's problems of imperialism, racism, and youth alienation," When asked if he saw any advantage in Humphrey, the speaker quickly asked what Humphrey has offered in terms of programs, and added that he saw no "politically significant" difference between the Vice President and the other candidates.

Steven Keeney '71, president of the organization's chapter at the College, explained that SDS would be "demonstrating against the policies of national and international repression advocated by Humphrey and at the same time protesting the very obvious and apparent manipulation of the electoral process that was seen most clearly this year."

Keeney commented that while he saw what he termed "credible dif-ferences" among Nixon and Humphrey and Wallace, he saw similiar differences between Goldwater and Johnson in 1964. The policies Johnson finally followed, he continued, were those that Gold-water advocated through the campaign.

"The same structure that vomited them (the candidates) forth," Keeney concluded, "will continue

oppose all major candidates in presidential race, and appointed Dennis Lalli '72 its representative to the Trinity Coalition Against to the Trinity Coalition Against Nixon, Humphrey and Wallace, which previously included SDS and the Alliance for a College Community (ACC). According to COMPACT member Ted Liever-man '71, none of the candidates offer a program which promises to solve major problems.

Speaking on the violence that er-

he

was '

rupted in Chicago during the Demo-

cratic Convention, Dr. David E.

and tired" of listening to accounts

which place full responsibility with

either the police or the demon-

strators. "It takes two to tango,"

he said, in addressing the Illinois

Scholar's Dinner, last Tuesday

evening, October 8, in Hamlin Hall.

Belmont is a former Illinois

scholar himself and is currently

teaching at George Washington

Belmont stated that "the true

picture of Chicago cannot be

painted in black or white, because

the truth is more like dirty gray."

He stated that if the violence was

prompted by immaturity on the

part of Mayor Daley and his forces,

University in St. Louis.

stated the

Belmo

Vassar Plan **To Broaden** Curriculum

Courses in anthropology and so-ciology are among the opportun-ities to be provided to students at the College by next semester's Trinity-Vassar exchange. Although elementary programs are usually prerequisites for higher level courses in these subjects, the policy will be liberalized for exchange students.

Dean of the Faculty Robert Fuller, whose office is at least temporarily handling applications for the program, termed the exchange 'rare experiment," and expressa ' ed the hope that students would cooperate. Resting upon the success of this experiment, he explained, is the future of co-education at the College.

Vassar will offer a large range of courses in history and art. Among her more unique courses are 'Nationalism and Communism in 20th Century China," and "The Arts of Japan." Vassar's large size (1600 enrollment) makes her departments generally larger than their Trinity counterparts, with a greater number of offerings at intermediate and advanced levels.

Trinity has larger mathematics and physics departments than Vassar, plus engineering and education majors. The College supplies unusual topics in the English department's major writer program and in certain History courses. Exchange of music and art students between the schools particularly in studio courses, will give the benefit of different instructors.

Vassar also has a department of Geology and Geography, and courses in the computer sciences.

A preliminary comparison of the curricula at the two schools was prepared by Professor Robert Stewart of the mathematics department and Associate Professor Norton Downs of the history department for last week's Trustee meeting on the coeducation question. A more detailed study will be conducted and published later in the term.

Decisions on exchange applications will be based on the educa-tional advantages a student would derive from the change.

Revitalization Corps Faces Community Responsibility

by Jeff Bahrenburg

'The Revitalization Corps", stated President John D. Miller '69, "has been the only social action organization on campus for the past three years." This year, Miller revealed, a three-fold program has developed which includes extensive tutorial program, prisoner rehabilitation work at Hartford's Halfway House, and a Big Brother program.

Acting as a clearing house for community work," asserted Charles Hoskings '70, the Corps community "presents what needs to be done and what can be done by the college student." In addition to the projects mentioned the Corps opens programs to students having special interests, Miller added. This year Peter Ehrenberg '69 established seminar groups for high school students to discuss topics of concern not dealt with in the classroom,

Miller clarified that the Revitalization Corps differs from

the new community projects on campus in that it is working through organizations already operating in the Hartford area. Ac-cording to Miller, outside help is necessary because the established organizations have access to a wide source of funds including various grants, foundations, and federal aid.

The tutoring program is working through four or five areas, most of which are church sponsored. While the program is currently running three days a week, Hoskings stressed that there is a potential for a five-day week if more student support was available. Also needed are students with cars to provide transportation.

Most of the tutoring is done on a one-to-one basis in remedial math and reading areas. In over one-half of the programs, Hoskings stated, Black History supplements the regular course of

(Continued on Page 2)

that he would prefer Trinity's system, ill-defined though workable, to a program that could infringe on a person's rights in his room. Morrow complained that the schools legislate against girls though its objection is probably

to disturbance and immorality. Dick Hess '71 pointed out that parietal regulations are the last vestige of a dying in loco parentis tradition. He asserted that people living away from home should be treated by the school and local authorities as individuals.

Steve Keeney '71 told the TRI-POD: "It seems to me that my right to love or make love is not premised on the approval of other dormitory inmates at all. Rather, I would suggest that love is a legitimate human freedom and an exemplary human activity subject only to the consent of the participants."

Bob Rethy '69 declared that Wesleyan's program is superior to the College's but an administration is wrong to institute rules on the assumption that things will

go wrong if it does not regulate. Rethy insisted that the students must face this situation and deal with it intelligently and with integrity. According to Rethy, the students should decide whether they want to be left on their own and then behave responsibly. Bill Unger '69 stated that Wes-

leyan's parietal system is ideal in relation to ours. Heasserted, however, that there should be no restrictions until a member of a living community fails to consider the sensitivities of another. Unger believes that the students are pushing a "chaotic system" to see how much they can get away with. Unger emphasized the need in a learning institution for a realistic and intelligent confrontation of problems.

Belmont Blames Two Sides For Convention Violence

sick

by David Rosenthal

as some have suggested, then he felt that the demonstrators showed at least equal immaturity.

Belmont advised his au to work for change only for the sake of change. He stressed that young people should think about what they are doing before they act, and then be prepared to accept the full responsibility for their actions.

Charles F. B. Weeks, director of the Scholarships for Illinois Residents, Inc. acted as master of ceremonies for the evening. In a TRIPOD interview before the dinner. Weeks said that there are currently fifty-four Illinois scholars at the College. He said that as far as he knew, the twentyone year old program is the largest private scholarship program in the country.

to control the policies and actions of national government regardless of which of its offspring happens to be in office." COMPACT voted last week to

'On Target'



Page 2

EDITORIAL SECTION

October 18, 1968

All The News That Fits

With the transition of TRIPOD management this week it is appropriate that a of purpose and policy for the campus news paper be issued.

As might be expected by a journalistic medium, it is the editorial board's contention that communication is essence of any community. For this reason we encourage maximum use of the "Letters to the Chairman" section of this page. Everyone, (faculty, students, administration, trustees, alumni, etc.) is encouraged to write on the campus and national issues of today.

Effective decision-making can only be carried out in an open atmosphere, where all information is readily available to the College community. It is for this reason that the Trinity College Council was asked to open its meetings and cease witholding working papers and proposals. Students, as well as faculty, have a right to know how decisions are being made while they are being made. Information on proposals and ideas under consideration is pertinent during the decision-making, not "after-the-fact."

The Committee on Curricular Revision will release its final report to the community by mid-November. To date, the students have little concrete knowledge of what proposals have been made to the committee, what consideration the committee gave them, and what the positive and negative points on these proposals were. If the committee intends to simply spring its report on the student body and give only after-the-fact explanations of how the conclusions were reached, it can expect little sympathy for its findings, no matter how exciting they may be.

The TRIPOD can provide running and current coverage of the important aspects of College decision-making only with the assistance of the people who make the decisions. Since students are beginning to assume a role in these processes it can be expected that the information needed for real community involvement will soon be made readily available.

The TRIPOD is censored by no one. It has no faculty advisor and written material does not have to be approved by anyone except the editorial board in advance of publication.

The Editorial Board does reserve the right to decide what material is most worthy of publication in the limited amount of space available. The TRIPOD's budget allows for an average of twelve pages per week, no more. Items of campus news value are given priority. National topics of special relevance to College students, such as the draft and selective service disputes, are also given priority.

In the future "campus news" will be expanded to include the Hartford community where the College is seeking greater involvement as an institution to alleviate urban problems. In conjunction with this the TRIPOD will be distributed on a limited basis in Hartford.

The Trinily & Cripod CHAIRMAN John P. Osler '70 NEWS EDITORS FEATURE EDITOR David Sarasohn '71 Kenneth P. Winkler '71 David W. Green '71 ARTS EDITOR J. Warren Kalbacker '71 SPORTS EDITOR CONTRIBUTING EDITORS BUSINESS MANAGER Roy A. Wentz '71 Steven Keeney '71 Thomas Zarchy '69 Thomas Zarchy '6 Alan L. Marchisotto '71 PHOTOGRAPHY EDITOR ASSISTANT FEATURE EDITOR William J. Rosser '71 CIRCULATION MANAGER R.T. Thompson '71 ADVERTISING MANAGER Alan M. Mendelson '69 STAFF Thomas M. Weiner '71, Randolph J. Friedman '70, James S. Petersen '70, Daniel J. Reilert '70, Charles E. Shouse '71, William J. O'Reilly, Jr. '71, Dean C. Walker '70, Steven Chernaik '71, Timothey H. Moran '72, Tim N. Wallach '72, Michael McVoy '72, James M. Hall, Jr., '72, Richard B. Klibaner '72, David S. Rosenthal '72, John F. Bahrenburg '72, Peter M. Wheelwright '72, Robert J. Arceci '72, Compton C. Maddux '72, James G. Hanley '72, Vaughn P.M. Keith '72, Everett L. Minard '72, Rocco J. Maffel '72, Timothy K. Smith '72, Harry M. Fried '72, Hale L. Anderson '72, Stephen R. Foley '72, Peter W. Devine '71, Alexander S. MacDonald '72, Paul M. Sachner '72, Michael R. Gilboy '72, Alex W. Kennedy '71, Michael S. Sample '69, Gerald A. Hatch '69. Frederick B. Rose '70, DeWitt D. Parlow '69, J. Michaels Hauss '69, William D. Elliot '69, Gren Eirstone

Barlow '69, J. Nicholas Hayes '69, William D. Elliot '69, Greg Firestone 72, William Collier Foureman '71. Published twice-weekly during the academic year except vacations by students of Trinity College. Published at West Hartford News, Isham Road,

West Hartford, Conr Student, subscription included in activities fee; others \$8.50 per year.

Second class postage paid at Hartford, Connecticut, under the act of March 3, 1879. Offices located in the basement of Mather Hall, Trinity College.

Hartford, Connecticut 06106 Telephones: 246-1829 or 527-3153, ext. 252

Universities and Urban Crisis by Alan Marchisotto

neglect could ever achieve.

area they would help than sheer

Cities have been described, for a

Abstract generalities do not pro-

selves at a loss. What I'm really

saying is that "involvement" is not

some romanticized cursade where

ugliness, poverty, and ignorance

are eradicated by a bunch of eager

college students shouting some-thing about brotherhood or racism.

Abstract generalities do not pro-

vide decent housing or improved

education. If this is kept in mind,

we'll have avoided one of the great-

est obstacles to meaningful achievement of goals. The condi-

tions have been festering for many

years; the solutions are not going

to heal them overnight if, indeed,

there are solutions. Just by way of

illustration, a recent survey pub-lished by HUD finds that for all

urban renewal projects in America

where more than one million dol-

lars was spent, the average com-

pletion time was eleven years,

What can the college do, then?

There are many areas open to

us. The most obvious place to begin might be with the curriculum.

A beginning has been made to add courses on Negro history, culture

etc. Added to this should be courses on such topics as urban

economics, urban planning and politics, urban growth patterns and

mass transportation. The need for

a sociology department becomes

more and more apparent. Greater

attempts should be made to attract

lecturers in the above mentioned

fields. All this, of course, benefits

mainly those within the College

community, at least initially. After

this is accomplished, Trinity can

three months.

(Ed. Note: The following column is the conclusion of a two-part series which commenced in the October 11 TRIPOD.)

As was pointed out last week, the colleges and universities can play a significant role in the efforts to solve America's urban problems. Trinity is in a unique position to broaden its educational offerings by involving itself in the social problems of Hartford. Indeed, President Lockwood touched on this subject in his speech at Convocation some weeks ago. We have to proceed cautiously, however.

Suddenly, the "enlightened" have discovered urban America; this after thirty or more years of decay. Involvement and social work are now in intellectual vogue. One has only to mention that he is in some way connected with the cities and he is immediately surrounded by an admiring crowd. The pendulum has been at one extreme for too long. The cities have been neglected until it seems that their redemption approaches the impossible. Yet we must be wary lest the pendulum swing too far the other way. Over anxious, would-be social workers can do more harm to the College as well as to the

Revitalization... (Continued from Page 1)

study. According to Hoskings, the Big Brother program is more flexible, personal, and thus more demanding than the tutoring project. The program aims to provide an older male image to boys aged eight to sixteen who are having trouble in school or at home. Often the boy's father is dead, absconded, or "just

insufficient," he added. Members of the Corps and people of the community meet Tuesday nights with 50 to 60 young boys at Charter Oaks in what Hoskings termed a "joint club effort." The program ranges from everyday basketball, work in crafts, and occasional tutoring to special field trips and planned festival days, he stated. This program is headed by Arthur Weber '71 and Richard Wyland '70.

Four members of the Revitilization Corps are working at the Halfway House, which is a prisoner rehabilitation center located in the North End of Hartford. Timothy McNally '69 heads this program.

The only such program offered in Connecticut, the House provides temporary three month residence for about ten released prisoners. "Students serve to bridge the gap between society and the prisoner stated Miller. Hoskings stated that the student "must establish personal contact and convince them that they do have a chance and can make it.

Hilton Hotel

Barber Shop

but never equaled.

Hair Stylists - Men

Hair Straightening

tel.-249-5611

Marion's

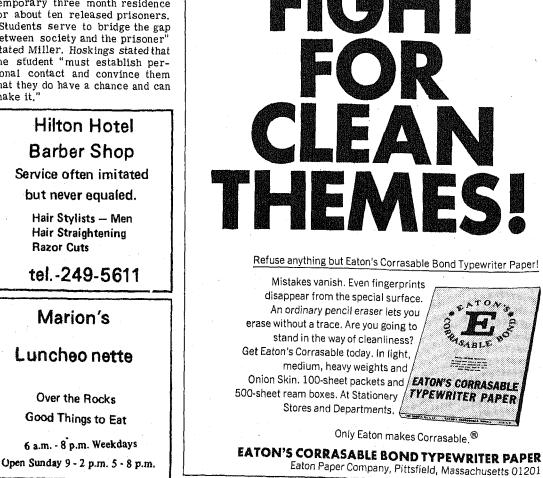
Luncheo nette

Over the Rocks

Good Things to Eat

6 a.m. - 8 p.m. Weekdays

Razor Cuts



augmented by field work involving students. Such work would neces sarily be limited, as was mentioned earlier, by student experience and by the very fact that the College is a small institution with limited resources. The College could also open up its facilities to local officials for seminars, conferences, and panel discussions. Most important, however, it should join in a cooperative venture with other colleges in the area. The Regional Plan Association of New York has offered some advice on what form this cooperation should take:

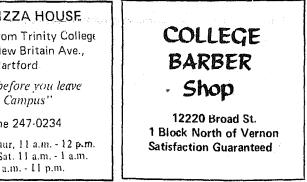
1) Each institution would join with other groups in its immediate neighborhood, fostering mutual planning and making its own resources of knowledge available in solving problems.

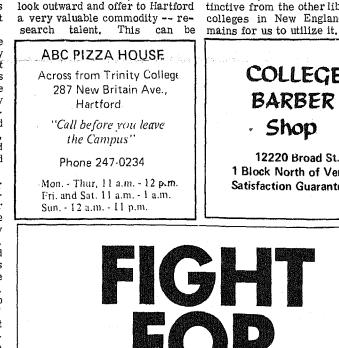
2) Arrangements would be made for easier exchanges of faculty members.....board members..... and of students.

3) There should be shared use of such objects as rare equipment, films and tapes and the facilities needed for their use.....

There would be development of shared research projects and research institutes, joint seminars and other forms of intercommunication....

This is a greattask and requires a good deal of prior planning so that the ultimate result will be a balanced program in urban affairs that fits in with and complements the general academic curriculum. This is an unparalleled opportunity for Trinity to offer something distinctive from the other liberal arts colleges in New England. It re-





Merwin Displays Poetic Vitality; Latest Work Fascinates Audience



(Rosser Photo) by Vaughn P.M. Keith

Those fortunate people who managed to tear themselves away from the platitudes of their daily routines last Monday evening to hear W. S. Merwin reading his own poetry were all pleasantly mesmerized by this author's varied and sensual imagery.

Merwin, Triity's first Frederick L. Gwynn memorial poet, although employing a modern genre in composing free verse, presented his audience with the fantasy and philosophies of every era. His poems combine classical, detached simplicity with Romantic subjec-

tivity, candid reality with surrealistic symbolism, and the colloquial with the grandiloquent. However, the frequency and great variety with which he projects such imagery sometimes causes a rupture in continuity, making the lis-tener feel as though he were a screen upon which a slide projector was flashing unconnected images at an abnormally rapid speed. This method of creating verbal spectacle is a common cause of failure to communicate between poet and listener. Still, the content of Merwin's poetry is so powerful and full of vitality that his audience is never lost or confused, an effect much like that created in a psychedelic light show. Consequently what Merwin might lose in the way of abstract conceptions or continuity he more than makes up for in

brilliant imagery. Mr. Merwin read thirty poems with a voice which accenin all. tuated their sensuality and verbal music, in a way that other poets like Eliot could never do. These poems were divided into two main sections, the first being primarily from the two latest editions of his work, THE MOVING TARGET and THE LICE, while the second came from a collection of as yet unpublished poems.

Indeed it would be most convenient to be able to classify each section in relation to recurring

thematic patterns; however, such an attempt would be futile because Merwin's main objective was to choose poems which would supply contrasts to previous ones and at the same time provide an entertaining variety of topics. Thus the only link between the initial five poems from THE MOVING TAR-GET, the succeeding ten from THE LICE and the final fifteen unpublished compositions is in fact their very dissimilarities.

With the exception of one or wo evidently "anti-poetical" two pieces the reading was quite lucid and highly impressive. His allusions to various myths of antiquity as the judgment of Paris and Noah's ark gave these selections a singular transcendence. His one "anti-myth", entitled"The Last One" (from THE LICE), exemplified his imaginative acumen; and the last eleven selections, grouped under the heading of "America", were topical exam-ples of his ability to create an interplay of irony and pathos.

Perhaps the only thing missing from his poetry was the presence of some definite rhythmical pat-

terns. If Mr. Merwin could eventually set his already perfected words to meter, regular or irregular, he would easily become on of the most versatile and effective poets of our time,



Yale 21 Columbia 14--The Elis will probably win a tough one from an aroused Lion team. Marty Domres set an Ivy record in passing against Princeton two weeks ago. Yale's top defensive back. Ed Franklin, is hurt. Amherst 14 Rochester 12--The

Coach Don Miller's reasonably healthy varsity football team travels to CC Waterville, Maine tomorrow to battle Colby College.

Lord Jeffs have momentum after an opening loss to Springfield. Rochester is hungry after two straight losses. Home field advantage for Amherst.

Tennessee 7 Alabama 0--The Tide just don't have enough to overtake the Vols,

Ohio State 28 Northwestern 0--The Buckeyes are on cloud 9 after last week's upset and might run into trouble. But the chances are slim as Woody Hayes has been around too long for that kind of stuff.

Harvard 17 Cornell 10--The Red are down after an upset by Penn Saturday and will be tough. Big game for both as Yale and Princeton continue to win. Harvard has been a mild surprise so far and

DANCING

is picking up steam.

Stanford 21 Wash, St. 0 -- The Indians are a real sleeper on the coast this year and will cause a lot of trouble before the season

is over. Nebraska 14 Missouri 7--This game isn't what it used to be. Both teams are steady and unexciting. The Cornhuskers have a slight edge

Michigan 21 Indiana 7--The Wolverines are the unnoticed powerin the Big Ten. Indiana scores well behind Gonso and Isenbarger but has no defense.

Purdue 30 Wake Forest 0--No contest. Boilermakers are on the way up once again.

Florida 21 North Carolina 0--The Gators are a team to watch in the polls.

Gibby Goal Tops UMass

Alan Gibby's fourth period goal broke up a 1-1 tie to give Trinity's unbeaten soccer team their third straight victory Tuesday.

The Bantams defeated UMass 2-1 at Amherst in a game closely resembling their second triumph. UMass scored early in the second quarter and staved off repeated Trinity assaults.

In the third period, Trin's Abi Haji dribbled the ball around a UMass defender and shot it by the goalie to tie the game.

Then, in the final period, the UMass goalie touched the ball with his hands outside the goalie area, setting up a direct kick at the goal by Trinity. As UMass defenders and Trinity attackmen lined up across the goal mouth, Gibby pre-

Gibby then blasted the ball in the



READING GETTING YOU DOWN?

One way to keep up with the studies this year

is by learning to read faster and better.

The way you're reading right now word by word - is the way people read a hundred years ago. But who needs to read as they did in horse-and-buggy days when a revolutionary new technique makes it possible to get through a book at a dramatically faster rate and with top comprehension. This is the technique discovered by Evelyn Wood, based on her extensive research into reading patterns of natural speed readers. She's called it Reading Dynamics. And her course works. If after taking it you haven't at least tripled your reading speed (with equal or better comprehension based on the beginning and ending tests), your entire tuition will be refunded. If reading is one of your hang-ups, how can you afford not to look into the Evelyn Wood course? It could make the big difference for you this year.

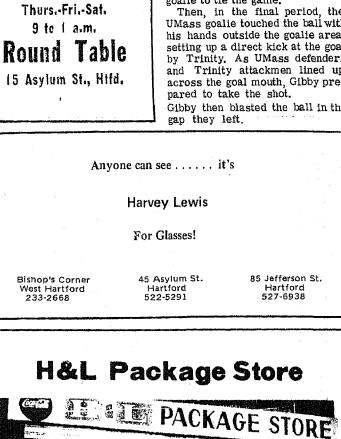
Already there are hundreds of students and faculty on the campuses of UConn, Yale, Trinity and Wesleyan who have learned to read this way. Study strategy as well as speed is stressed in the course. One recent graduate, Jay Wish, a biology major at Wesleyan, said: "The course study skills are most valuable. They alone make the investment worthwhile." Come to a free orientation session and see for yourself what it's all about.

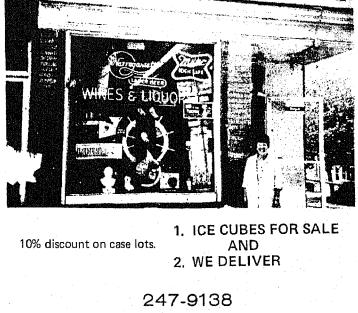
> Attend a Free **Orientation Session** WEDNESDAY, Oct. 23 10:30 a.m. to 4:30 p.m. **TRIPOD OFFICES** campus representative John Osler, 278-8656

> > ι.

EVELYN WOOD Reading Dynamics Institute

Admin. Offices, 45 So. Main St., West Hartford, Conn. Telephone: 203/232-4485





(Closest Package Store to Trinity) 219 Zion St. Hartford, Conn. 06126 Marketing at IBM

"Working with company presidents is part of the job."

"I'm pretty much the IBM Corporation in the eyes of my customers," says Andy Moran. "That kind of responsibility's not bad for an engineer'just two years out of school."

Andy earned his B.S.E.E. in 1966. Today, he's a Marketing Representative with IBM, involved in the planning, selling and installation of data processing systems.

Plenty of business experience

"Engineering was my first love," Andy says, "but I still wanted good business experience." So far, he's worked with customers involved in many different computer applications, from engineering to business. His contacts go from data processing managers all the way up to the president of his largest account.

"At first I was a little nervous about working at that level," says Andy. "But then you realize you're trained to know what he's trying to learn. That gives you confidence. You're helping him solve his problem."

With his working partner, the data processing Systems Engineer, Andy has helped many customers solve their information handling problems. "I get a broad overview of business because I run into every kind of problem going. Sometimes I know the solutions from experience. Other times I need help from my manager.

"That's one of the best things. My manager is more of a backup than a boss. He's there when I need him. Usually, I pretty much call my own shots."

Andy's experience isn't unusual at IBM. There are many Marketing and Sales Representatives who could tell you of similar experiences. And they have many kinds of academic backgrounds: business, engineering, liberal arts, science. They not only sell data processing equipment as Andy does, but also IBM office products and information records systems. Many of the more technically inclined are data processing Systems Engineers.

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