12-9-2007

Resist Steering Committee Meeting, Dec. 9, 2007

Resist

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INTRODUCTIONS of new participants: Carol Gomez and Alex Hurt

PRESENT: Robin Carton, Cynthia Barger, Catherine Joseph (notes), Marc Miller, Yafreisy Mejia, Carol Schachet, Becca

Add to agenda: show and tell, board meetings for 2008

MOTION
To approve October board meeting minutes. Seconded and approved by all.

POLITICAL DISCUSSION
How do we follow up on the 40th? How to maintain momentum and energy.

FEEDBACK ON 40th
Sampling: Great day. Location, speakers, food, meeting our grantees was moving. Energy was really high. Inspired by panelists. Venue was excellent. Loved the reunion and stories of old days. Feedback from people who attended has been terrific -- thanks to all committee members who made it happen. A really special day. Town hall was perfect for this event. One of our grantees, EPOCA, will be keynoting at Marc's workplace -- nice connection. Slideshow was excellent, people really connected with it, it had a personal connection. Many former members saw themselves and reminisced. Slideshow is now on YouTube. Slideshow really kicked things up a notch; it brought our grantees into the room. Raised more money than anticipated. Very homey feel. Silent auction worked well also.

Questions: Was 40th a culmination or kickoff? How do we view this? What aspect of event would you want to repeat or not? What would you add? What were challenges laid out by panelists? What does it mean for our work and our grantees' work?

Camilo and Becca know people at Bluestockings in New York who can put together a panel -- bring grantees together for a social forum?

What would we change or keep? Relevance to grantees -- "step out of comfort zone" -- seemed to be what we ask our grantees to do. Pull out different references our panelists spoke of and ask our grantees to respond or react to it.

Maybe do quote of the day in newsletters. Having House Parties around countries is easiest and least expensive way to capitalize on the event. Already have a roadmap that we can use. People are still looking for a way to express their opposition in a radical way. What platform can we use? War Tax Resisters has not really taken off. With revocation of habeas corpus, liberties stripped away, this idea that you can now be "disappeared", new laws make it possible for this to happen. Americans now being tortured changed the terrain of public risk taking. A pushback or perception that the 60's was worse than today. Makes the question of 501c3's 'to be or not to be' come alive. How do we deal with unchecked political power? Noam gives sense of political context. All part of larger movement. But no sense of being unified. Want to see us do more of that. Really impressed with Laura Flanders? Can she be useful to use in the future, to give us
more publicity, interview on radio, bring forth our grantees. Maybe grantees can be put in email pool to bring them together. Feeling that RESIST is always 'under the radar screen.' Hard to get noticed. Maintaining our relationship with grantees. Need to make PR and communications a priority for resist. House parties are a theme that can resonate -- focus on places of panelists. More going on now but its atomized.

These are different times. Social movements may not mean the same thing to everyone. May need to reframe this question. Always encourage our grantees to come together to be part of unified movement. RESIST grantees should help people think together. Historical perspective speaks against unified movement. Feeling that panelists still to speak to essential needs of our movement that can bring us together. Try to analyze and be more specific about what are some challenges.

FINANCES
See handouts on Budget and Narrative. Excess of income over expenses in 40th Anniversary of $80,000. We are doing well in our surplus. $10,000 already projected from 40th, and $10,000 from surplus (see narrative).

2008 Budget shows loss of $41,000 which reflect the Schleimer bequest and payback plan over multiple years (see narrative).

Concern that direct budget is falling below to be at 50% or higher. Now at 44%, up from previous years of 42%.

Take $40,000 and spread out to all our grantees. That would bring grants up to $270,000 for the year.

MOTION to accept 2008 budget. Seconded and approved by all (9 members).

Carol has strategy to give $40,000 to all, making sure we give full funding to all in this cycle. $20,000 spread out to all grantees and $20,000 to grantees in this cycle (addressing the $21,000 shortfall).

Cynthia wants 58 to be $60,000. (40 + 20).
Robin wants to add $10,000 to make it $50,000 total.

VOTE on which scenario: YES to fully fund grants and $40,000 to be divided among all. YES with 2 abstentations.

VOTE on whether pro-rated or equal portions to all grantees: Groups that we fully funded would get full share. Groups that we partially funded would get half share. $333 is full share. Others want to see full share to everyone. VOTE: all equal.

NEWSLETTER
Issues: see handout.

How are our grantees dealing with polarizing issues in electoral campaigns?
What about immigration?
Iraq and Afghanistan: how is drug policy tied in?
What is happening in South America?
Organizing in the Heartland.
Religion and fundamentalism.

HIRING
See email.
3 Finalists: Malika McCray for development, Christy Pardew for communications. Last one has withdrawn but being asked to consider joining board.

Kay, Cynthia, Robin and Marc were core of hiring committee, also Yafreisy and Hez Norton.

How do you see their skills fitting in? Malika needs more time to learn and get acclimated. But budget reflects lower expectation in fundraising. Christy will also do well as IT person. Both are good fit with organization. Both exhibited good personality and good humor. Both expressed desire to work at RESIST.

Choosing Malika means commitment from Board to help mentor her. $10,000 in technical assistance would go to supporting Malika and helping her get up to speed. Maybe she can reactivate old groupings? Activist funding group.

MOTION to hire development person, Malika McCray, at $40,000, and communications person, Christy Pardew, at $22,000 half-time. See email notes. Accepted.

What will transition of new staff entail? What would board role be? Staff will meet next week to talk about transition. Plan 3-day orientation for new staff.

BOARD DEVELOPMENT COMMITTEE
Have new candidate referred by Becca, Miabi Chatterji, PhD at NYU. Longtime activist, restaurant organizing and racialization. Sophisticated and savvy, very nice person. Has good political analysis. Worked on issue of domestic violence in Southeast Asian communities.

MOTION to accept her onto Board. Seconded and unanimous approval.

Note: Sophia resigned because of multiple commitments. May rejoin at later time.

Questions: Would Hez be interested in joining board? Would Alex Hardy (intern) join board?

EXECUTIVE COMMITTEE
See handout.
Give staff 5% raise this year in recognition of 40th anniversary work and transition work to be done.

Need new board chair, Treasurer and at-large. Plan to bring up at next board meeting.

In interim, can anyone here serve as interim for the 2 months between board meetings? Kay and Cynthia can. Marc will call the next board meeting.

Marc and Carol volunteer to be on fundraising committee (Marc will join after he steps down from finance committee).
December 2007
Grant Decisions

Multi-Year Grants

Renewals

1. Albuquerque Center for Peace and Justice
   202 Harvard SE, Albuquerque, NM 87106  Maria Santelli 505/268-9557  www.abqpeaceandjustice.org
   Funding for year two of multi-year general support for an organization that links individuals concerned with peace, social justice and economic issues.
   Decision: Full ___

2. Appalachian Women's Alliance
   P.O. Box 688, Floyd, VA 24091  Meredith Dean 540/763-2125  www.appalachianwomen.org
   Funding for year three of multi-year general support for a multi-ethnic women's organization that organizes communities across Appalachia for social justice.
   Decision: Full ___

3. Citizens for Safe Water Around Badger
   e12629 Weigand's Bay South, Merrimac, WI 53561  Laura Olah 608-643-3124  www.cswab.org
   Funding for year two of multi-year general support to clean up of toxic waste at Badger Army Ammunition Plant and create healthy sustainable re-use plans.
   Decision: Full _____ Partial _____ No _____ Undecided _____ Defer _____
   Comments:

4. Peace and Justice Center of Eastern Maine
   170 Park Street, Bangor, ME 04401  Ilza Peterson 207/942-9343  www.peacectr.org
   Funding for year two of multi-year general support to link individuals and groups concerned with peace, social justice and environmental issues in Eastern Maine.
   Decision: Full ___

5. Reflect and Strengthen
   14 Crawford St, 02122, Dorchester, MA 02122  Roselyn Berry 617/442-2355  www.reflectandstrengthen.org
   Funding for year three of multi-year general support for a political education program which develops the organizing skills, leadership capacity and political analysis of young low-income women in Boston.
   Decision: Full ___
New Multi-Year Applications

6. Interfaith Action of Southwest Florida
   $3,000
   1107 New Market Road, Immokalee, FL 34142  Brigitte Gynther  239/986-0688 www.interfaithact.org
   Funding for a multi-year grant to organize the faith-based community, in partnership with farmworkers, to challenge
corporate control of the agricultural industry, trade policies and systemic injustices that affect immigrant and migrant
workers.

   Decision: Full  Partial  No  Undecided  Defer
   Comments:
   One year only. Responded to last year’s request for deeper analysis of reproductive rights stance. Very intertwined
   with Coalition of Immokalee Workers- not really linked to any other farmworker group. Carefully thought out and
   coordinated plans. Poorly thought out answer to question #11 re: people of color.

7. Welfare Warriors
   $2,000
   2711 W. Michigan, Milwaukee, WI 53208  Pat Gowens  414/342-6662 www.welfarewarriors.org
   Multi-Year funding to create a voice for low-income people in social and economic justice struggles to change
   welfare policy and practice.

   Decision: Full  Partial  No  Undecided  Defer
   Comments:
   One year only. Only voice in Milwaukee on this issue. Use service work to get people involved. Lost funding.

General Support Grants

Community Organizing/ Anti-Racism

8. Activist with a Purpose
   $2,000
   760 E. Jasper Neely Drive, #308, Grenada, MS 38901  Dianna Freelon-Foster  662/809-0113
   Funding for a community based organization formed to empower the local African-American community around
   issues of racism, economic justice and quality education.

   Decision: Full  Partial  No  Undecided  Defer
   Comments:
   Strongly rooted in the community. Good understanding of school and incarceration issues. Are single issue but
   passionate about it. Affected people are in leadership. Talk about having an intergenerational model. No youth on
   Board yet.

9. Amigos Multicultural Services Center
   $3,000
   P.O. Box 50473, Eugene, OR 97405  Ken Neubeck 541/746-6022 www.amigosmsc.org
   Funding to promote respect for the human rights of immigrants through activities that inform, organize, and mobilize
   the immigrant Latino community and its allies.

   Decision: Full  Partial  No  Undecided  Defer
   Comments:
   Important work and good references.
10. Center for Intercultural Organizing  
2808 NE MLK Jr. Blvd. #13, Portland, OR 97212  Kayse Jama  503/287-4117  www.interculturalorganizing.org  
Funding to build a multilingual and multicultural movement for immigrants and refugees in Oregon.

Decision: Full  Partial  No  Undecided  Defer
Comments:  Important work. Getting lots of funds - including from the city.

11. Center for Justice, Peace, and Environment  
P.O. Box 400, Fort Collins, CO 80522  Cheryl Distaso  970/419-8944  www.cjpe.org  
Funding to create social justice, peace, and environmental integrity through direct action, public education and community-empowerment.

Decision: Full  Partial  No  Undecided  Defer
Comments:  Clear goals. Talk about the issue of “safety” in immigrant communities. Remind them to apply for a multi-year grant.

12. Central District Organization  
2452 Massachusetts St., Gary, IN 46402  Lori Peterson  219/886-1522  www.myspace.com/midtownced  
Funding to build a coalition in the Gary's Midtown/Central District Neighborhood to organize for social and economic justice.

Decision: Full  Partial  No  Undecided  Defer
Comments:  No references. Defer until next cycle.

Economic Justice

13. Contact Center  
1227 Vine Street, Cincinnati, OH 45202  Lynn Williams  513/381-4242  www.overtherhine.org/contactcenter/  
Funding to provide leadership training, skill development and power analysis to low-income and moderate income people.

Decision: Full  Partial  No  Undecided  Defer
Comments:  Poor application. New staff person. Send note suggesting they look at previous proposals for guidance.

14. Eugene-Springfield Solidarity Network  
P.O. Box 10272, Eugene, OR 08440  Bayla Ostrach  541/736-9041  www.solidaritynetwork.org  
Funding to bring together labor unions, religious congregations and community groups to support the civil and economic rights of all working people.

Decision: Full  Partial  No  Undecided  Defer
Comments:  Good coalition work and economic analysis. Do good mobilizations, but unclear what other work they are involved in. All work is in support of unions - no independent organizing. Unclear if they also push unions to be more progressive.

701 Franklin St, SE, Olympia, WA 98501 Monica Peabody 360/352-9716 www.myspace.com/parentsorganizing

Funding for an organization of low-income parents advocating for changes in the welfare system and working to eradicate poverty.

Decision: Full _____ Partial _____ No _____ Undecided _____ Defer ___x___

Comments:

Need more references. Defer until next cycle.

16. Transnational Institute for Grassroots Research and Action - Providence $3,000

c/o 122 Manton Avenue, Box 8, Providence, RI 02909 Shannah Kurland 401/228-8996

Funding to oppose the role of the remittance industry which exploits immigrant workers who attempt to send money to the families abroad.

Decision: Full ___x___ Partial _____ No _____ Undecided _____ Defer _____

Comments:

Great references. Good mix of seasoned activists and financial services people. Very connected within the community. Had some success already.

Environmental Justice

17. Comite de Barrio Defer

2000 Texas Ave., El Paso, TX 79901 Jackie Tellez 915/533-9710 www.mujerobrera.org/comitedebarrio

Funding to raise awareness and promote change in the dangerous environmental conditions facing South Central El Paso residents.

Decision: Full _____ Partial _____ No _____ Undecided _____ Defer _____

Comments:

Not enough references. Defer until next cycle.

Labor Rights

18. Georgia Poultry Justice Alliance $3,000

191 Peachtree Street, #4200, Atlanta, GA 30303 Rosalynn Evans Gresham 404/323-1884

Funding to organize poultry workers, growers and local community members to hold poultry companies accountable for fair wages and safe working conditions.

Decision: Full ___x___ Partial _____ No _____ Undecided _____ Defer _____

Comments:

Are connected to RAFI (Rural Advancement Fund International). Poorly written proposal but good references. Are part of the National Poultry Alliance- perhaps get support around political analysis from them.

Middle East

19. Committee for a Just Peace in Israel and Palestine $3,000

P.O. Box 3667, Oak Park, IL 60304 Jennifer Bing-Canar 312/427-2533

Funding to organize educational and other activities to build awareness of the complexity of the issues involved in creating a just resolution of the Israeli-Palestinian conflict.

Decision: Full ___x___ Partial _____ No _____ Undecided _____ Defer _____

Comments:
Native Americans/Native Peoples

20. Alianza Indigena Sin Fronteras
P.O. Box 826, Tucson, AZ 85701 Jose Matus 520/770-1373 www.indigenasfronteras.org
Funding to promote respect for Indigenous human/civil rights and organize around sovereignty, border rights and environmental protection of Native lands and sacred sites.

Decision: Full ___ Partial ___ No ___ Undecided ___ Defer ___
Comments: Poor proposal. Diverse group of leaders on the Board. Need to have them provide a budget and a more specific workplan for their organizing strategy.

Peace/Anti-Militarism

21. Alternatives to the Military
3045 Woodsdale Blvd, Lincoln, NE 68502 Ruth Thone 402/421-2855 ruththane@msn.com
Funding for an organization which works in local high schools to counter military recruitment propaganda.

Decision: Full ___ Partial ___ No ___ Undecided ___ Defer ___
Comments: Good access to schools. Never going to get larger or bring in any significant new members.

22. Central Oregon Peace Network
86 SW Century Dr., PMB 330, Bend, OR 97702 Philip Randall 541/388-1793 http://copn.homestead.com
Funding to work for peace and oppose militarism through educational and community organizing activities

Decision: Full ___ Partial ___ No ___ Undecided ___ Defer ___
Comments: Have youth on their Board. Good references. Demographics are changing in the area- is getting more conservative. Important to maintain a progressive voice there.

23. Chico Peace and Justice Center
526 Broadway Street, Chico, CA 95928 Sue Hilderbrand 530/893-9078 www.chico-peace.org
Funding to organize for peace and justice through education, training and direct action.

Decision: Full ___ Partial ___ No ___ Undecided ___ Defer ___
Comments: Good use of free media training. Increased their income. Chico is 12% Latino- group understands it needs to expand its race analysis. #11 answers are not great.

24. Peace in the Precincts
1050 Selby Avenue, Saint Paul, MN 55104 Santwana Dasgupta 651/917-0383 www.peaceintheprecincts.org
Funding for a statewide network working for greater exposure of peace and war issues in the public media, and to mobilize public officials to work on peace as a platform.

Decision: Full ___ Partial ___ No ___ Undecided ___ Defer ___
Comments: Interesting idea of “peace” as a candidate. Heavily involved in electoral politics- particularly aligned with Democratic Party. No connections to Green Party.
25. Topeka Center for Peace and Justice $3,000
1248 SW Buchanan Street, Topeka, KS 66604  Bill Beachy  785/232-4388  www.topekaCPJ.org
Funding to promote peace and justice by addressing civil/human rights, restorative justice, economic justice, women's rights, and international peace issues in Topeka and the surrounding area.

Decision:  Full ___x___  Partial _____  No _____  Undecided _____  Defer _____
Comments:  Great references. Are an incubator for groups in Kansas. Have recruited a diverse Board.

Prisoners Rights

26. Boston Workers' Alliance $3,000
51 Roxbury Street, Roxbury, MA 02119  Aaron Tanaka  617/427-8108  www.bostonworkersalliance.org
Funding to oppose workplace discrimination based upon the distribution of Criminal Offender Record Information (CORI) and to work for reform of the CORI system.

Decision:  Full ___x___  Partial _____  No _____  Undecided _____  Defer _____
Comments:  Great references. Good work with ally organizations. Has people impacted by laws in leadership. Take in different perspectives and have innovative approaches. People of color led organization.

27. Justice Committee $2,000
P.O. Box 1885, New York, NY 10159  Loyda Colon  212/614-5343  loydacolon@gmail.org
Funding to build a movement against police violence and systemic racism through community education and direct action.

Decision:  Full _____  Partial ___x___  No _____  Undecided _____  Defer _____
Comments:  Organized. Good use of resources. Good detail in their proposal. Work is well-conceived. A good model which could be replicated. Very single issue. Only 15 members.

Women's Rights

28. NARAL Pro-Choice Wyoming $1,500
P.O. Box 271, Laramie, WY 82073  Sharon Breitweiser  307/742-9189  sbreit@trib.com
Funding to educate and organize in order to assure that all women are guaranteed meaningful access to a full range of reproductive choices, in an environment free from punishment, stigma and financial hardship.

Decision:  Full _____  Partial ___x___  No _____  Undecided _____  Defer _____
Comments:  No crossover yet with Native American or Latino/a communities in Wyoming. No discussion of how choice issues affect these communities. Strong references.
Youth

29. BAY-Peace: Better Alternatives for Youth  $3,000
1470 Fruitvale Avenue, Oakland, CA 94601  Susan Quinlan 510/809-7416 baypeace4youth@gmail.com
Funding to empower youth to resist aggressive military recruiting.

Decision:  Full __x__  Partial ______  No _______  Undecided _______  Defer _______

Comments:  Youth take leadership role. Got together after split from CCCO. Driven by youth of color in schools.

30. Careers in Peacemaking Programs  $2,000
 c/o Maui Peace Action, P.O. Box 880231, Pukalani, HI 96788  Ann Pitcaithley 808/573-3255 www.mauipeace.org
Funding for a public school counter-recruitment campaign that educates youth about the realities of military life and war and offers information about non-military careers.

Decision:  Full __x__  Partial ______  No _______  Undecided _______  Defer _______

Comments:  No involvement of youth in leadership yet. Heavily militarized area. Good references.

Emergency Grants

31. Tear Down the Wall Rally  $300
22 1/2 Suffolk Street, Cambridge, MA 02139  Judy Andler 617/497-5164 judyandler@verizon.net
Funding for an emergency grant to defray the expenses of the Tear Down the Wall: Stop Apartheid in Israel/Palestine rally.

Decision:  Full __x__

Comments:

Total Number of Grants: 23 general support grants; 7 multi-year grants; 1 emergency grant; 7 not on agenda
Total Amount Requested: $89,300
Total Allocation for Cycle: $40,000
Total Grants: $47,000 general support grants; $15,000 multi-year grants; $300 emergency
Total Allocated: $62,300
Total # of Grants Allocated: 20 general support grants; 5 multi-year grants; 1 emergency grant
Total # of Grants: 26
Not on the Agenda

1. CISPES - Boston
2161 Massachusetts Avenue, Cambridge, MA 02140 Lisa Fuller 617/576-1709 http://cispes.org
Funding to stop intervention from multi-national corporations and the U.S. government in order to help El Salvador reach national sovereignty.

Reason: Very white, just started reaching out to other Latinos and Caribbean groups.

2. Community Arts and Media Project (CAMP)
3022 Cherokee St., St. Louis, MO 63118 Adam Seehaver 314/776-1721 www.stlcamp.org
Funding for a community building offering art, media, and education as a way for people to get involved in organizing.

Reason: Not really doing organizing. Have some analysis. May develop into organizing at another point. No discussion of collaboration with other progressive groups in St. Louis. Mostly a bike shop, an info shop and a meeting space.

3. Jericho Movement - Boston Chapter
P.O. Box 301057, Jamaica Plain, MA 02130 Jericho Kazi Toure 857/204-0072 www.jerichoboston.org
Emergency funding to sponsor a performance of The Shootout in connection with its annual International Day of Solidarity with Political Prisoners.

Reason: Not an emergency. Other groups in the Boston area are doing really good work around gun violence and police intervention. Not sure how this group connects with them. Rejected for general support grants in the past because majority of work is social service. Seems to be just a play and a discussion afterwards.

1050 17th Street, Suite 250, Washington, DC 20036 Kristin Fleschner 202/293-4507 www.ywtf.org
Funding to work across class and race to provide a stronger place in the policy making process for, and create collective community among, younger women.

Reason: A project of National Council of Women's Organizations- not a stand-alone. Budget is $258,000. Not organizing for change- doing web-based public education. Seem to have enough financial backing from mainstream sources. Consistently avoid discussions of diversity and diversification, political rights of all kinds, and important groups (glbt, disabled).

5. Parents & Youth United for a Better Webster County
Route 3, Box 81-B, Eupora, MS 39744 Cherraye Oats 662/258-4532
Funding to empower the local African-American community to work against racial discrimination in public schools and the criminal justice system.

Reason: Did not a RESIST grant application form- come back?. Appear to be working in an area where progressive organizing is largely absent, and uniting people of color issues with youth leadership skills building. Affiliated with Southern Echo.

6. People United for a Better Oakland (PUEBLO)
1728 A Franklin St., Oakland, CA 94612 Rashidah Grinage 510/452-2010 www.peopleunited.org
Funding to empower all Oakland citizens to participate in economic, social and civic decisions which affect their lives.

Reason: Looks like much of work is police brutality. Need more information: Fiscal sponsor letter (written August 2007) is for Campaign for Community Safety and Police Accountability- not PUEBLO.

7. Transformative Studies Institute
39-09 Berdan Avenue, Fair Lawn, NJ 07410 John Asimakopoulos 201/797-1758 www.transformativestudies.org
Funding to publish Theory in Action, a journal that seeks to further social and institutional change by combining radical academic thought and grassroots activism.

Reason: No initial publication at this time. Unclear how they will connect with organizing. The research compiled is addressed in many other studies, why them? Not collaborating yet.
Possible 2008 Newsletter Issues

Below is a list of potential topics for 2008 newsletters. They are listed in no particular order and are, of course, adjustable based upon unfolding political events. In addition to the annual Grants-in-Review issue, RESIST publishes 5 newsletters.

Electoral Reform and Local Struggles
- Are there any local ballot questions or initiatives worth talking about
- Costs of 2008 campaigns
- Democratic nominees
- Growing influence of Hispanic voters
- Taxation issues, gambling, casinos, state liquor stores

Health Care Crisis
- National reform ideas
- State initiatives
- International models
- Mental Health Care Models

Sports and Money
- Steroids and corporate profits
- Olympic disasters – China’s housing crisis
- Taxes for stadiums
- Professional women athletes

Entertainment and News
- progressive documentaries
- mainstream political movies
- rise and fall of Air America
- news as entertainment
- progressive print media

Welfare Policy
- Law changes
- Organizing Initiatives
- Grantee stories

Youth Organizing
- Emerging Leaders – who to look for in the future
- Young voting bloc
- Campus activism – is there any?

Government Surveillance
- Status of Patriot Act Legislation
- Wiretapping, latest misdeeds
- Requirements of “Pledge of Allegiance” in schools
- Torture tapes and other cover-ups

Regional Issues
- Central America – what’s happening in Nicaragua, El Salvador, Guatemala now?
- US solidarity activism
- Ex-patriot movements – why people leave, why they stay?
- Africa, Southeast Asia

Disability Activism
- ADA – where are we now?
- Housing Activism
- Mental Health and disability
- Rise of young mental health diagnoses
- Accessibility of the movement
PROPOSED RESIST Board Meetings
2008

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A Few Other Dates of Note
- Chinese New Year: 2/7/08
- Korean New Year: 2/7/08
- Palm Sunday: 3/16/08
- Passover: 4/19/08 - sunset
- Easter: 3/23/08
- Cambodian New Year: 4/13/08
- Rosh Hashonah: 9/29/08 - sunset
- Ramadan: 8/31/08
- Yom Kippur: 10/8/08 - sunset
- Columbus Day: 10/13/08
- Eid al-Fitr: 10/1/08
- Diwali: 10/28/08
- Hanukkah: 12/21/08
- Eid-al-Adha: 12/8/08
2008 Budget Narrative

Fiscal Overview

This budget was prepared as the result of a look back at trends over a five year period of RESIST income and expenses. Line item increases or decreases are proposed based upon that trend analysis.

Prior Fiscal Policy:
In 1996 the Board voted that:
1. All restricted funds must be maintained at current principal levels. The RESIST Funds Account includes: the Loan Fund, the RESIST Endowment, the Holmes Memorial Fund and the Cohen Memorial Fund. Currently, this account totals approximately $135,617.
2. RESIST will maintain $25,000 in cash on hand each year in the Operating Fund to cover the costs of any prospecting mailing (later amended to cover any temporary cash shortfall).
3. RESIST will reserve $35,000 to cover any unanticipated expenses which might arise during the course of a single year. Based on current budget expansion this totals $70,000.

As a result, the total fund balances which RESIST should not fall below is $175,000. However, actual spending needs suggest fund balances should not fall below $210,000.

In 2006 the Board voted that:
1. Bequest Income
Income generated from investment of the principal of Phil Schleimer’s bequest may be considered part of RESIST’s regular income stream and can be used for general operating expenses.

2. Bequest Principal
The principal of Phil Schleimer’s bequest can only be used for the specific purpose of developing long term and sustainable programs (e.g. a major donor program). Any amounts used from the principal to fund these programs must be returned within a reasonable period. An appropriate use of the principal assets for long term and sustainable programs should be determined on a case-by-case basis by the Finance Committee. The principal should not be used to augment RESIST’s regular income stream and pay for general operating expenses.

3. Ordinary Expenses and Income
In order to engage in appropriate fiscal management and ensure the long-term health of the organization, the Board must ensure that ordinary income is sufficient to cover ordinary expenses. In the event that ordinary income is incapable of covering ordinary expenses, the Board should either raise additional income or cut expenses.

The FY’08 Budget takes these policies into account and reflects that RESIST can no longer spend down its assets.

Special Event Income/Expenses
This budget reflects a financial request of $2,000 for expenses related to planning or hosting special events such as house parties in 2007. It includes revenue projections of $8,000 from special event fundraising.

Benchmarks:
In the past, RESIST’s direct grant and newsletter expenses (exclusive of administration of the programs) have been close to or exceeding 50% of the total annual budget. In the last several years, as expenses have outpaced income, grant spending has not be able to remain stable as other costs have increased. As a result, direct program expenses are now approximately 44% of the annual budget.

Bottom Line
This budget leaves RESIST with $41,921 of expenses over income (a net loss). A significant portion of these costs will be covered by funds from the Schleimer bequest principal to offset the new development costs. The Budget will sustain mid-course corrections and adjustments by the Finance Committee to ensure there is a balance by year end.
Income

Income Projections

Internal and External mailing Income: Newsletter income is projected to rise by 60% as donors have adjusted to the reduction in Newsletter issues and in response to the hiring of a dedicated communications staff person. ABC income will increase by 6% ($10,000) based upon increased numbers of donors retained through prospect mailings and better coordination of Newsletter, house and prospecting solicitations. Prospect income is projected to decrease by 9% ($5,000) based upon current economic trends and response rates in FY’07- unless charitable giving in response to another natural disaster, political crisis or the presidential election has a significant impact on potential donors. In addition, RESIST conducted three prospect appeals in 2007 and will only conduct two appeals in 2008. Pledge income is projected to remain basically stable based upon pledge drives, electronic funds transfers and credit card gifts. Increases predicted from internal and external mailings total $20,876 (4% over FY’07).

Special Contributions: Unsolicited donations are expected to remain the same as FY07. Foundation dollars are expected to increase by $5,000 (50%) with a second year $10,000 donation from the Bardon-Cole Foundation and a request for $5,000 to Changemakers. As a result, Special Contributions will show a 3.5% increase of $5,050.

Board Fundraising: Board fundraising is no longer an integral part of the budget (approximately $1,500). In FY’07 it does appear that members will meet, but not exceed their fundraising goals. As a result, the Finance Committee feels that the budget should not be dependent on this income stream.

Special Event Income: Income from Special Event fundraising is projected at $8,000 from individual donors.

Investment Income: Projected $1,635 less income in comparison to FY’07 based on current market projections.

Sales: T-shirts sales are projected to decrease $3,150 since no new t-shirt lines will be introduced.

Total Income: Projection is for approximately $77,339 less in revenue in comparison to FY’07 (an 11% decrease). This reflects increased giving in 2007 for RESIST’s 40th Anniversary that will not be replicated in 2008.

Fund-raising Strategies Proposed for 2008

RESIST’s income to expense ratio has decreased over the last few years (with the exception of increased 40th Anniversary giving in 2007). Whereas RESIST benefited from the economic boom of the 1990s, RESIST has continued to experience a proportional drop during the economic downturn of the current market. RESIST has also been negatively impacted by the re-direction of donor funds in response to general elections, political crisis and natural disasters. This is congruent with the experience of other social justice foundations- which have reported a reduction in both major and sustaining gifts. Given that RESIST will also encounter some decreases in the traditional sources of funding, two emphases are suggested for the coming year:

1. Increase outreach to potential major donor and corporate sponsors.
   Utilize time of the newly hired Development Director to create a new long-term sustainable income stream.

2. Expand the base through maintenance of prospect mailing program.
   RESIST should continue to engage in an aggressive donor acquisition project. It is important to maintain donor acquisition to offset (and move past) donor attrition. The costs and benefits of this strategy are already included in the FY08 budget.
Expenses

Grants: There is a 8% increase in general support grants ($35,330) and a 1% increase in multi-year grants ($3,900) as a means of balancing the budget.

ABC: $5,000 has been added to reflect continuing use of Nancy Greenhouse as a consultant to refine internal fundraising appeals and to reflect ongoing trainings with new development director.

Newsletter: 6% ($2,015) increases in cost reflect increased costs for printing, postage and the mail house.

Temporary help: The 8% increase in costs ($195) reflects the stipend for Jean Smith and some additional funds as necessary.

Consultant: $1,000 reflects the need for a consultant to help Yafreisy with QuickBooks.

Personnel: A 25% increase of $47,617 reflects: Staff salaries for 1 ½ new staff, health insurance cost increases and approximately $9,000 in salary for Carol along with a $10,000 severance package.

Special Event Costs: These costs reflect $2,000 to hold special events such as house parties. This line item includes travel as well as event specific costs.
## Income

<table>
<thead>
<tr>
<th></th>
<th>FY2003</th>
<th>FY04</th>
<th>FY 05</th>
<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internal Mailings</td>
<td>$389,883</td>
<td>$406,799</td>
<td>$415,091</td>
<td>$353,748</td>
<td>$388,000</td>
<td>$356,124</td>
<td>$382,000</td>
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<tr>
<td>Prospect Mailings</td>
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<td>$42,408</td>
<td>$39,194</td>
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<td>$32,000</td>
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## Expenses

### Fundraising

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<th>FY 05</th>
<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
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<tr>
<td>Internal Mailing Costs</td>
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### Program

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<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
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<td>$31,485</td>
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### Other

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<tr>
<th></th>
<th>FY2003</th>
<th>FY04</th>
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<th>Budget 2007</th>
<th>Forecast 2007</th>
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<tr>
<td>Personnel</td>
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<td>Board Expenses</td>
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<td>$2,800</td>
<td>$1,604</td>
<td>$1,865</td>
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<td><strong>Total Other Costs</strong></td>
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<td><strong>$248,628</strong></td>
<td><strong>$274,622</strong></td>
<td><strong>$269,026</strong></td>
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<td><strong>$654,180</strong></td>
<td><strong>$690,922</strong></td>
<td><strong>$648,427</strong></td>
<td><strong>$708,921</strong></td>
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## Total Income (Loss)

- FY2003: $(79,725)
- FY04: $(49,136)
- FY 05: $(34,025)
- FY06: $(36,794)
- Budget 2007: $(22,422)
- Forecast 2007: $65,912
- Budget 2008: $(71,921)

## Other Income/Expense

- Extra Ordinary Income: $0

## Net Income (Loss)

- FY2003: $(79,725)
- FY04: $(49,136)
- FY 05: $(34,025)
- FY06: $(33,265)
- Budget 2007: $(22,422)
- Forecast 2007: $94,671
- Budget 2008: $(41,921)
<table>
<thead>
<tr>
<th>Income</th>
<th>FY '03</th>
<th>FY'04</th>
<th>FY'05</th>
<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Ordinary Income/Expense</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Internal Mailings</strong></td>
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<td>Pledges</td>
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<td><strong>Total Internal Mailings</strong></td>
<td>389,883</td>
<td>406,799</td>
<td>415,091</td>
<td>353,748</td>
<td>388,000</td>
<td>356,124</td>
<td>382,000</td>
</tr>
<tr>
<td><strong>Prospecting</strong></td>
<td>40,733</td>
<td>42,408</td>
<td>39,194</td>
<td>49,499</td>
<td>32,000</td>
<td>60,000</td>
<td>55,000</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
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<td></td>
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<td></td>
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<tr>
<td>Fiscal sponsorship fees</td>
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<td>341</td>
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<td>350</td>
<td>250</td>
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<td>Royalties</td>
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<td>419</td>
<td>600</td>
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<td>150</td>
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<td>T-shirt sales</td>
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<td>(512)</td>
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| Website & Internet        | 992    | 850   | 1,209 | 1,209 | 2,100       | 1,125          | 1,750       |

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<td>Computer</td>
<td>87</td>
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<td>7</td>
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<td>80</td>
<td>80</td>
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<tr>
<td>Property</td>
<td>0</td>
<td>610</td>
<td>571</td>
<td>911</td>
<td>900</td>
<td>232</td>
<td>900</td>
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<tr>
<td><strong>Total Insurance</strong></td>
<td>2,515</td>
<td>3,595</td>
<td>3,659</td>
<td>3,960</td>
<td>4,180</td>
<td>3,794</td>
<td>4,289</td>
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</table>

<table>
<thead>
<tr>
<th>Postage, shipping, delivery</th>
<th></th>
<th></th>
<th></th>
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<tbody>
<tr>
<td>Meter Rental</td>
<td>361</td>
<td>470</td>
<td>470</td>
<td>655</td>
<td>675</td>
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<tr>
<td>US Post Office</td>
<td>1,088</td>
<td>1,599</td>
<td>1,940</td>
<td>837</td>
<td>2,000</td>
<td>835</td>
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<td>Postage due/BRE envelopes</td>
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<td>1,480</td>
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<td>2,083</td>
<td>2,700</td>
<td>1,784</td>
<td>2,500</td>
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<td><strong>Total Postage, shipping, delivery</strong></td>
<td>1,088</td>
<td>3,079</td>
<td>4,582</td>
<td>3,390</td>
<td>5,170</td>
<td>3,274</td>
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<table>
<thead>
<tr>
<th>Professional Fees</th>
<th></th>
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<tbody>
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<td>Temporary help</td>
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<td>3,653</td>
<td>2,946</td>
<td>3,500</td>
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<td>11,325</td>
<td>14,600</td>
<td>11,925</td>
<td>11,700</td>
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<td>12,554</td>
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<td>Consultants</td>
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<td>0</td>
<td>185</td>
<td>500</td>
<td>572</td>
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<td>Brokerage fees</td>
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<td>494</td>
<td>889</td>
<td>789</td>
<td>650</td>
<td>2,323</td>
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<td><strong>Total Professional Fees</strong></td>
<td>18,873</td>
<td>18,047</td>
<td>16,467</td>
<td>15,620</td>
<td>17,150</td>
<td>17,754</td>
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</table>

<table>
<thead>
<tr>
<th>Advertising and Outreach</th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Advertising</td>
<td>2,925</td>
<td>2,055</td>
<td>1,710</td>
<td>1,785</td>
<td>2,000</td>
<td>825</td>
<td>1,500</td>
</tr>
<tr>
<td><strong>Total Advertising and Outreach</strong></td>
<td>2,925</td>
<td>2,055</td>
<td>1,710</td>
<td>1,785</td>
<td>2,000</td>
<td>825</td>
<td>1,500</td>
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</table>
## FY 2007 Operating Budget

<table>
<thead>
<tr>
<th></th>
<th>FY '03</th>
<th>FY 04</th>
<th>FY 05</th>
<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
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<tbody>
<tr>
<td><strong>Occupancy expenses</strong></td>
<td></td>
<td></td>
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<tr>
<td>Rent</td>
<td>32,494</td>
<td>33,713</td>
<td>35,131</td>
<td>38,542</td>
<td>40,500</td>
<td>43,065</td>
<td>39,785</td>
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<td>Repairs and maintenance</td>
<td>1,718</td>
<td>420</td>
<td>145</td>
<td>280</td>
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<td>Utilities</td>
<td>2,902</td>
<td>2,390</td>
<td>2,968</td>
<td>4,025</td>
<td>5,000</td>
<td>3,243</td>
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<td>0</td>
<td>800</td>
<td>0</td>
<td>0</td>
<td>800</td>
<td>0</td>
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<tr>
<td>Sub lease (rent)</td>
<td>(13,010)</td>
<td>(13,879)</td>
<td>(14,642)</td>
<td>(15,957)</td>
<td>(16,740)</td>
<td>(14,850)</td>
<td>(16,047)</td>
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<tr>
<td>Sub lease (utilities)</td>
<td>(2,435)</td>
<td>(1,119)</td>
<td>(988)</td>
<td>(1,352)</td>
<td>(2,000)</td>
<td>(1,468)</td>
<td>(1,600)</td>
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<tr>
<td><strong>Total Occupancy expenses</strong></td>
<td>21,670</td>
<td>21,524</td>
<td>22,614</td>
<td>25,538</td>
<td>27,960</td>
<td>29,990</td>
<td>27,188</td>
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<tr>
<td><strong>Travel &amp; meetings expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conference, convention, meeting</td>
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<td>26</td>
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<td>145</td>
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<td>727</td>
<td>263</td>
<td>600</td>
<td>373</td>
<td>400</td>
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<td>654</td>
<td>355</td>
<td>1,800</td>
<td>921</td>
<td>1,000</td>
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<td><strong>Total Travel &amp; meetings expenses</strong></td>
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<td>590</td>
<td>1,436</td>
<td>644</td>
<td>3,150</td>
<td>1,439</td>
<td>2,150</td>
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<td>60,372</td>
<td>59,802</td>
<td>71,960</td>
<td>68,509</td>
<td>70,006</td>
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<td><strong>Misc expenses</strong></td>
<td></td>
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<td></td>
<td></td>
<td></td>
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<tr>
<td>Bank &amp; credit card fees</td>
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<td></td>
<td></td>
</tr>
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<td>Finance Charges</td>
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<td>75</td>
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<td>200</td>
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<td>318</td>
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<td>198</td>
<td>275</td>
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<td>Depreciation &amp; amortization exp</td>
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<td>2,425</td>
<td>2,552</td>
<td>2,412</td>
<td>2,500</td>
<td>2,500</td>
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<td>Taxes</td>
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<td>275</td>
<td>275</td>
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<td>303</td>
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<td>Tax penalties and interest</td>
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<td>35</td>
<td>0</td>
<td>50</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Misc expenses - Other</td>
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<td>0</td>
<td>0</td>
<td>10</td>
<td>0</td>
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<tr>
<td><strong>Misc expenses</strong></td>
<td>4,860</td>
<td>4,600</td>
<td>4,888</td>
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<td>5,475</td>
<td>5,380</td>
<td>5,625</td>
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<td><strong>Board Expense</strong></td>
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<td></td>
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<tr>
<td>Copying</td>
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<td>17</td>
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<td>Travel</td>
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<td>529</td>
<td>600</td>
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<td>350</td>
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<td>Outreach</td>
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<td>0</td>
<td>0</td>
<td>50</td>
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<td>0</td>
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<td>Other</td>
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<td>500</td>
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<td>0</td>
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<td><strong>Total Board Expense</strong></td>
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<td>3,826</td>
<td>2,091</td>
<td>1,712</td>
<td>2,800</td>
<td>1,604</td>
<td>1,865</td>
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<tr>
<td><strong>Total Expense</strong></td>
<td>671,445</td>
<td>669,406</td>
<td>634,553</td>
<td>654,180</td>
<td>659,622</td>
<td>648,427</td>
<td>708,921</td>
</tr>
<tr>
<td><strong>Net Ordinary Income</strong></td>
<td>(79,650)</td>
<td>(50,479)</td>
<td>(34,769)</td>
<td>(36,794)</td>
<td>(8,878)</td>
<td>65,912</td>
<td>(71,921)</td>
</tr>
<tr>
<td><strong>Other Income/Expense</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Other Income</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extra Ordinary Income</td>
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<td>0</td>
<td>0</td>
<td>370,059</td>
<td>0</td>
<td>28,759</td>
<td>30,000</td>
</tr>
<tr>
<td><strong>Total Other Income</strong></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>370,059</td>
<td>0</td>
<td>28,759</td>
<td>30,000</td>
</tr>
<tr>
<td><strong>Net Other Income</strong></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>370,059</td>
<td>0</td>
<td>28,759</td>
<td>30,000</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>(79,650)</td>
<td>(50,479)</td>
<td>(34,769)</td>
<td>333,266</td>
<td>8,878</td>
<td>94,671</td>
<td>(41,921)</td>
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</table>
FY 2007 Operating Budget

Cell: L31
Comment: Budget 2008: Special Events- Misc. Income: House Parties

Cell: L86
Comment: Special Event Costs: Assumes 3 house parties in different areas of the country. Includes event costs and travel.

Cell: L192
Comment: Budget 2008: Extraordinary Income- Bequest from Estate of Robert L. Morrison
RESIST, Inc.
Statement of Net Assets
October 31, 2007 and 2006

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
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<tr>
<td><strong>CURRENT ASSETS:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>22,494</td>
<td>(38,841)</td>
</tr>
<tr>
<td>Investments</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Grants Receivable, Current</td>
<td>10,000</td>
<td>0</td>
</tr>
<tr>
<td>Prepaid Expenses, Inventory and Other Current Assets</td>
<td>9,251</td>
<td>9,163</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>41,745</td>
<td>(29,678)</td>
</tr>
<tr>
<td>Property and Equipment, Net</td>
<td>4,152</td>
<td>6,564</td>
</tr>
<tr>
<td><strong>OTHER ASSETS</strong></td>
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<td></td>
</tr>
<tr>
<td>Grants Receivable, Long-Term</td>
<td>10,000</td>
<td>0</td>
</tr>
<tr>
<td>Deposits</td>
<td>2,230</td>
<td>2,230</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td>12,230</td>
<td>2,230</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>58,127</td>
<td>(20,884)</td>
</tr>
</tbody>
</table>

| LIABILITIES AND NET ASSETS          |        |        |
|**LIABILITIES**                      |        |        |
| Grants Payable                      | 81,000 | 48,000 |
| Accounts Payable and Accrued Expenses | 14,851 | 5,223 |
| Accrued Payroll and Related Costs   | 9,856  | 14,768 |
| **Total Liabilities**               | 105,707 | 67,991 |
| **NET ASSETS**                      |        |        |
| Net Assets, Beginning of Year       | 555,001 | 221,640 |
| Change in Net Assets                | (86,094) | 165,671 |
| Net Assets, End of Year             | 468,907 | 387,311 |
| **TOTAL LIABILITIES AND NET ASSETS** | 574,614 | 455,302 |
RESIST, Inc.
Statement of Activities
For the Periods Ended October 31, 2007

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUES</th>
<th>YTD ACTUAL</th>
<th>YTD BUDGET</th>
<th>+/− BUDGET</th>
<th>2007 BUDGET</th>
<th>YEAR END FORECAST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gifts and Pledges</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Internal Mailings</td>
<td>214,285</td>
<td>226,140</td>
<td>(11,855)</td>
<td>378,000</td>
<td>351,635</td>
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<tr>
<td>Prospecting Mailings</td>
<td>39,272</td>
<td>14,100</td>
<td>25,172</td>
<td>32,000</td>
<td>81,169</td>
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<td>Special Contributions</td>
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<td>80,050</td>
<td>13,543</td>
<td>147,700</td>
<td>185,004</td>
</tr>
<tr>
<td>Special Events Income</td>
<td>48,312</td>
<td>67,000</td>
<td>(18,688)</td>
<td>77,000</td>
<td>54,058</td>
</tr>
<tr>
<td>Total Gifts and Pledges</td>
<td>395,462</td>
<td>387,290</td>
<td>8,172</td>
<td>634,700</td>
<td>671,865</td>
</tr>
<tr>
<td>Investment Income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest and Dividend Income</td>
<td>11,487</td>
<td>5,687</td>
<td>5,800</td>
<td>9,175</td>
<td>19,500</td>
</tr>
<tr>
<td>Realized and Unrealized Gain/(Loss)</td>
<td>9,736</td>
<td>3,610</td>
<td>6,126</td>
<td>5,800</td>
<td>16,894</td>
</tr>
<tr>
<td>Total Investment Income</td>
<td>21,223</td>
<td>9,297</td>
<td>11,926</td>
<td>14,975</td>
<td>36,394</td>
</tr>
<tr>
<td>Other Support and Revenue</td>
<td>4,197</td>
<td>3,160</td>
<td>1,037</td>
<td>5,475</td>
<td>7,968</td>
</tr>
<tr>
<td>TOTAL SUPPORT AND REVENUES</td>
<td>420,882</td>
<td>399,747</td>
<td>21,135</td>
<td>655,150</td>
<td>716,228</td>
</tr>
</tbody>
</table>

| FUNCTIONAL EXPENSES |            |            |            |             |                  |
| Fundraising Costs   |            |            |            |             |                  |
| Internal Mailings   | 19,267     | 19,968     | (701)      | 20,800      | 19,108           |
| Prospecting Mailings| 42,884     | 51,500     | (8,616)    | 51,500      | 31,683           |
| Other Fundraising   | 37,069     | 34,650     | 2,419      | 37,150      | 42,333           |
| Total Fundraising Costs | 99,220   | 106,118    | (6,898)    | 109,450     | 93,124           |
| Program Services    |            |            |            |             |                  |
| Grant Awards        | 206,948    | 202,440    | 4,508      | 239,500     | 235,108          |
| Grant Program       | 2,190      | 3,408      | (1,218)    | 3,950       | 3,037            |
| Newsletter Costs    | 28,360     | 26,600     | 1,760      | 31,900      | 29,079           |
| Website and Internet| 971        | 1,750      | (779)      | 2,100       | 1,225            |
| Total Program Services| 238,469  | 234,198    | 4,271      | 277,450     | 268,449          |
| Administrative Costs |            |            |            |             |                  |
| Personnel           | 158,897    | 162,322    | (3,425)    | 194,387     | 192,917          |
| General and Administrative | 63,240    | 65,587     | (2,347)    | 76,550      | 76,545           |
| Board Expenses      | 1,458      | 2,295      | (837)      | 2,750       | 1,835            |
| Total Administrative Costs | 223,595  | 230,204    | (6,609)    | 273,687     | 271,297          |
| TOTAL FUNCTIONAL EXPENSES | 561,284  | 570,520    | (9,236)    | 660,587     | 632,871          |

| CHANGE IN NET ASSETS |            |            |            |             |                  |
| (140,402)           | (170,773)  | 30,371     | (5,437)    | 83,357      |

| EXTRAORDINARY DONATIONS |            |            |            |             |                  |
| 28,759               | 28,000     | 759        | 28,000     | 28,759      |

| TOTAL INCREASE (DECREASE) IN NET ASSETS (111,643) | (142,773) | 31,130 | 22,563 | 112,116 |
| NET ASSETS, BEGINNING OF YEAR | 555,001 | 555,001 | (39,746) | 555,001 | 555,001 |
| NET ASSETS, END OF YEAR | 443,358 | 412,228 | 32,848 | 577,564 | 667,117 |
# RESIST, Inc.
## Statement of Activities
### Ordinary Income/Expense

<table>
<thead>
<tr>
<th>Income</th>
<th>Jan - Oct 07</th>
<th>Budget</th>
<th>+/- Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Internal Mailings</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pledges</td>
<td>111,553.14</td>
<td>82,500.00</td>
<td>29,053.14</td>
</tr>
<tr>
<td>Newsletter</td>
<td>22,667.31</td>
<td>44,640.00</td>
<td>(21,972.69)</td>
</tr>
<tr>
<td>ABC/House mailings</td>
<td>80,064.49</td>
<td>99,000.00</td>
<td>(18,935.51)</td>
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<tr>
<td><strong>Total Internal Mailings</strong></td>
<td>214,284.94</td>
<td>226,140.00</td>
<td>(11,855.06)</td>
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<tr>
<td><strong>Prospecting</strong></td>
<td>39,271.52</td>
<td>14,100.00</td>
<td>25,171.52</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fiscal sponsorship fees</td>
<td>207.55</td>
<td>218.00</td>
<td>(10.45)</td>
</tr>
<tr>
<td>Royalties</td>
<td>141.81</td>
<td>372.00</td>
<td>(230.19)</td>
</tr>
<tr>
<td>T-shirt sales</td>
<td>4,138.00</td>
<td>2,075.00</td>
<td>2,063.00</td>
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<tr>
<td>T-shirt expense</td>
<td>(3,223.57)</td>
<td>(2,000.00)</td>
<td>(1,223.57)</td>
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<tr>
<td>NWTRCC</td>
<td>2,730.95</td>
<td>2,480.00</td>
<td>250.95</td>
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<tr>
<td>Miscellaneous revenue</td>
<td>202.00</td>
<td>15.00</td>
<td>187.00</td>
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<tr>
<td><strong>Total Other Revenue</strong></td>
<td>4,196.74</td>
<td>3,160.00</td>
<td>1,036.74</td>
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<tr>
<td><strong>Special contributions</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Board Fundraising</td>
<td>709.00</td>
<td>1,350.00</td>
<td>(641.00)</td>
</tr>
<tr>
<td>Foundations</td>
<td>10,000.00</td>
<td>10,000.00</td>
<td>0.00</td>
</tr>
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<td>Matching Grants</td>
<td>341.22</td>
<td>1,200.00</td>
<td>(858.78)</td>
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<td>Unsolicited</td>
<td>82,543.26</td>
<td>67,500.00</td>
<td>15,043.26</td>
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<td>93,593.48</td>
<td>80,050.00</td>
<td>13,543.48</td>
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<td><strong>Special Events Income</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Auction</td>
<td>13,134.00</td>
<td>0.00</td>
<td>13,134.00</td>
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<td>Advertising</td>
<td>8,976.00</td>
<td>6,000.00</td>
<td>2,976.00</td>
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<td>Corporate Sponsors</td>
<td>2,750.00</td>
<td>16,000.00</td>
<td>(13,250.00)</td>
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<td>Individual Donors</td>
<td>35,866.17</td>
<td>30,000.00</td>
<td>5,866.17</td>
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<tr>
<td>Misc. Income</td>
<td>720.00</td>
<td>15,000.00</td>
<td>(14,280.00)</td>
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<tr>
<td>Organizational Sponsors</td>
<td>1,500.00</td>
<td>0.00</td>
<td>1,500.00</td>
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<td>Ticket Sales</td>
<td>10,070.00</td>
<td>0.00</td>
<td>10,070.00</td>
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<td><strong>Total Special Events Income</strong></td>
<td>73,016.17</td>
<td>67,000.00</td>
<td>6,016.17</td>
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<td><strong>Investment Income</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>CD's Matured</td>
<td>845.68</td>
<td>0.00</td>
<td>845.68</td>
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<td>Bank Interest</td>
<td>1,827.23</td>
<td>62.00</td>
<td>1,765.23</td>
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<td>Newberger</td>
<td>0.00</td>
<td>124.00</td>
<td>(124.00)</td>
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<td>Domini Social Investment</td>
<td>0.00</td>
<td>77.00</td>
<td>(77.00)</td>
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<td>Calvert Bond</td>
<td>0.00</td>
<td>1,860.00</td>
<td>(1,860.00)</td>
</tr>
<tr>
<td>Schwab One Accounts</td>
<td>0.00</td>
<td>930.00</td>
<td>(930.00)</td>
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<td>Dividends and interest</td>
<td>6,882.10</td>
<td>154.00</td>
<td>6,728.10</td>
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<td>Bond Interest</td>
<td>2,601.16</td>
<td>2,480.00</td>
<td>121.16</td>
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<td>Interest-savings/short-term inv</td>
<td>176.38</td>
<td>0.00</td>
<td>176.38</td>
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<td><strong>Total Investment Income</strong></td>
<td>12,332.55</td>
<td>5,687.00</td>
<td>6,645.55</td>
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<td><strong>Realized gain or loss</strong></td>
<td>449.79</td>
<td>200.00</td>
<td>249.79</td>
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<td><strong>Unrealized gain (loss)</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>CD</td>
<td>(129.80)</td>
<td>0.00</td>
<td>(129.80)</td>
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<tr>
<td>Bonds</td>
<td>(804.49)</td>
<td>1,550.00</td>
<td>(2,354.49)</td>
</tr>
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<td>Mutual Funds</td>
<td>1,170.13</td>
<td>0.00</td>
<td>1,170.13</td>
</tr>
<tr>
<td>Neuberger Berman</td>
<td>917.03</td>
<td>1,860.00</td>
<td>(942.97)</td>
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<td>Stocks</td>
<td>8,133.17</td>
<td>0.00</td>
<td>8,133.17</td>
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<td><strong>Total Unrealized gain (loss)</strong></td>
<td>9,286.04</td>
<td>3,410.00</td>
<td>5,876.04</td>
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<td><strong>Total Income</strong></td>
<td>446,431.23</td>
<td>399,747.00</td>
<td>46,684.23</td>
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</table>
## Statement of Activities

### Ordinary Income/Expense

<table>
<thead>
<tr>
<th>Expense</th>
<th>Jan - Oct 07</th>
<th>Budget</th>
<th>+/- Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Internal Mailing Costs</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Pledge Program</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Printing</td>
<td>1,478.50</td>
<td>1,834.00</td>
<td>(355.50)</td>
</tr>
<tr>
<td>Postage</td>
<td>1,184.88</td>
<td>1,334.00</td>
<td>(149.12)</td>
</tr>
<tr>
<td>Mailhouse</td>
<td>1,290.00</td>
<td>1,000.00</td>
<td>290.00</td>
</tr>
<tr>
<td>Total Pledge Program</td>
<td>3,953.38</td>
<td>4,168.00</td>
<td>(214.62)</td>
</tr>
<tr>
<td><strong>ABC/House Mailings</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
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<td>Printing</td>
<td>4,791.92</td>
<td>4,600.00</td>
<td>191.92</td>
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<td>Postage</td>
<td>2,152.93</td>
<td>4,200.00</td>
<td>(2,047.07)</td>
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<td>Mailhouse</td>
<td>4,213.92</td>
<td>2,000.00</td>
<td>2,213.92</td>
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<td>Consultant</td>
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<td>(845.00)</td>
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<td>Total ABC/House Mailings</td>
<td>15,313.77</td>
<td>15,800.00</td>
<td>(486.23)</td>
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<td><strong>Total Internal Mailing Costs</strong></td>
<td>19,267.15</td>
<td>19,968.00</td>
<td>(700.85)</td>
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<td><strong>Prospecting Mailing Costs</strong></td>
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<td>Printing</td>
<td>5,692.00</td>
<td>16,000.00</td>
<td>(10,308.00)</td>
</tr>
<tr>
<td>Postage</td>
<td>14,679.54</td>
<td>15,500.00</td>
<td>(820.46)</td>
</tr>
<tr>
<td>Mailhouse</td>
<td>3,354.00</td>
<td>5,500.00</td>
<td>(2,146.00)</td>
</tr>
<tr>
<td>Consultants</td>
<td>17,131.00</td>
<td>7,500.00</td>
<td>9,631.00</td>
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<tr>
<td>Photos and graphics</td>
<td>75.00</td>
<td>500.00</td>
<td>(425.00)</td>
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<td>List rentals</td>
<td>1,952.00</td>
<td>6,500.00</td>
<td>(4,548.00)</td>
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<td>Total Prospecting Mailing Costs</td>
<td>42,883.54</td>
<td>51,500.00</td>
<td>(8,616.46)</td>
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<tr>
<td><strong>Other Fundraising Costs</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Thank you cards</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Printing</td>
<td>60.00</td>
<td>350.00</td>
<td>(290.00)</td>
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<td>Postage</td>
<td>837.13</td>
<td>900.00</td>
<td>(62.87)</td>
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<td>Purchase</td>
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<td>(150.00)</td>
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<td>Total Thank you cards</td>
<td>897.13</td>
<td>1,400.00</td>
<td>(502.87)</td>
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<tr>
<td><strong>Special Events</strong></td>
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<td></td>
</tr>
<tr>
<td>Printing</td>
<td>4,914.00</td>
<td>6,000.00</td>
<td>(1,086.00)</td>
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<td>Postage</td>
<td>3,248.04</td>
<td>4,200.00</td>
<td>(951.96)</td>
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<td>8,901.25</td>
<td>8,000.00</td>
<td>901.25</td>
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<td>Mailhouse</td>
<td>845.71</td>
<td>2,000.00</td>
<td>(1,154.29)</td>
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<tr>
<td>Event Costs</td>
<td>18,262.61</td>
<td>12,500.00</td>
<td>5,762.61</td>
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<tr>
<td>Total Special Events</td>
<td>36,171.61</td>
<td>32,700.00</td>
<td>3,471.61</td>
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<tr>
<td><strong>Other</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Misc costs</td>
<td>0.00</td>
<td>50.00</td>
<td>(50.00)</td>
</tr>
<tr>
<td>Promo T-shirts</td>
<td>0.00</td>
<td>500.00</td>
<td>(500.00)</td>
</tr>
<tr>
<td>Total Other</td>
<td>0.00</td>
<td>550.00</td>
<td>(550.00)</td>
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<tr>
<td><strong>Total Other Fundraising Costs</strong></td>
<td>37,068.74</td>
<td>34,650.00</td>
<td>2,418.74</td>
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<td><strong>Grant</strong></td>
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<td>General Support Grants</td>
<td>149,700.00</td>
<td>161,000.00</td>
<td>(11,300.00)</td>
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<tr>
<td>Multi-year grants</td>
<td>51,000.00</td>
<td>33,000.00</td>
<td>18,000.00</td>
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<tr>
<td>Technical Assistance Grant</td>
<td>3,500.00</td>
<td>5,000.00</td>
<td>(1,500.00)</td>
</tr>
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<td>NWTRCC donor directed grants</td>
<td>2,748.45</td>
<td>3,440.00</td>
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<td>Total Grant</td>
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<td>202,440.00</td>
<td>4,508.45</td>
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<td><strong>Grants Program</strong></td>
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</tr>
<tr>
<td>Library</td>
<td>0.00</td>
<td>100.00</td>
<td>(100.00)</td>
</tr>
<tr>
<td>Printing</td>
<td>1,720.20</td>
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<td>(362.80)</td>
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<td>Postage</td>
<td>470.07</td>
<td>625.00</td>
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<td>Membership Dues - organization</td>
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<td>(600.00)</td>
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<tr>
<td>Total Grants Program</td>
<td>2,190.27</td>
<td>3,408.00</td>
<td>(1,217.73)</td>
</tr>
</tbody>
</table>
# Statement of Activities

For the Period Ended 10/31/07  
RESIST, Inc.

<table>
<thead>
<tr>
<th>Ordinary Income/Expense</th>
<th>Jan - Oct 07</th>
<th>Budget</th>
<th>+/- Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Newsletter Costs</strong></td>
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<td></td>
</tr>
<tr>
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<td>0.00</td>
<td>100.00</td>
<td>(100.00)</td>
</tr>
<tr>
<td>Photos and graphics</td>
<td>50.00</td>
<td>250.00</td>
<td>(200.00)</td>
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<tr>
<td><strong>Total Newsletter Costs</strong></td>
<td>28,359.95</td>
<td>26,600.00</td>
<td>1,759.95</td>
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<td><strong>Website &amp; Internet</strong></td>
<td>970.77</td>
<td>1,750.00</td>
<td>(779.23)</td>
</tr>
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<td><strong>Personnel</strong></td>
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<td>Employee Salaries</td>
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<td>124,141.00</td>
<td>(954.60)</td>
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<td>Payroll taxes</td>
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<td>184.07</td>
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<td><strong>Total Personnel</strong></td>
<td>158,897.10</td>
<td>162,322.00</td>
<td>(3,424.90)</td>
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<td>Supplies</td>
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<td>Printing &amp; copying</td>
<td>1,180.51</td>
<td>833.34</td>
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<td>Books, subscriptions, reference</td>
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<td>Minor office equipment</td>
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<td>Equip rental &amp; maintenance</td>
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<td></td>
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<tr>
<td>Liability</td>
<td>1,244.10</td>
<td>750.00</td>
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<td>Director and officers</td>
<td>1,854.20</td>
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<tr>
<td>Computer</td>
<td>14.80</td>
<td>66.66</td>
<td>(51.86)</td>
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<tr>
<td>Property</td>
<td>211.26</td>
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<td><strong>Total Insurance</strong></td>
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<td>3,483.32</td>
<td>(158.96)</td>
</tr>
<tr>
<td><strong>Postage, shipping, delivery</strong></td>
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</tr>
<tr>
<td>UPS</td>
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<td>(25.00)</td>
</tr>
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<td>595.27</td>
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<tr>
<td>Postage due/BRE envelopes</td>
<td>1,621.57</td>
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</tr>
<tr>
<td><strong>Total Postage, shipping, delivery</strong></td>
<td>2,976.14</td>
<td>4,333.66</td>
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<tr>
<td><strong>Professional Fees</strong></td>
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<td></td>
</tr>
<tr>
<td>Temporary help</td>
<td>2,095.50</td>
<td>2,916.00</td>
<td>(820.50)</td>
</tr>
<tr>
<td>Accounting</td>
<td>11,012.50</td>
<td>11,700.00</td>
<td>(687.50)</td>
</tr>
<tr>
<td>Consultants</td>
<td>520.00</td>
<td>416.00</td>
<td>104.00</td>
</tr>
<tr>
<td>Brokerage fees</td>
<td>2,111.91</td>
<td>542.00</td>
<td>1,569.91</td>
</tr>
<tr>
<td><strong>Total Professional Fees</strong></td>
<td>15,739.91</td>
<td>15,574.00</td>
<td>165.91</td>
</tr>
<tr>
<td><strong>Advertising and Outreach</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advertising</td>
<td>750.00</td>
<td>1,900.00</td>
<td>(1,150.00)</td>
</tr>
<tr>
<td><strong>Total Advertising and Outreach</strong></td>
<td>750.00</td>
<td>1,900.00</td>
<td>(1,150.00)</td>
</tr>
</tbody>
</table>
# RESIST, Inc.
## Statement of Cash Flows
### For the Period Ended October 31, 2007

<table>
<thead>
<tr>
<th>Cash Flows from Operating Activities:</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td>(86,094)</td>
</tr>
<tr>
<td>Adjustments to Reconcile the Above to Cash</td>
<td>(11,487)</td>
</tr>
<tr>
<td>Investment Income</td>
<td>(9,736)</td>
</tr>
<tr>
<td>Depreciation Expense</td>
<td>0</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>0</td>
</tr>
<tr>
<td>Prepaid Expenses, Inventory &amp; Other Current Assets</td>
<td>7,268</td>
</tr>
<tr>
<td>Grants Payable</td>
<td>(2,000)</td>
</tr>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>4,966</td>
</tr>
<tr>
<td>Accrued Payroll and Related Costs</td>
<td>83</td>
</tr>
<tr>
<td><strong>Net Cash Provided (Used) By Operating Activities</strong></td>
<td>(97,000)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash Flows from Investing Activities</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchases of Property and Equipment</td>
<td>0</td>
</tr>
<tr>
<td>Net (Purchase) Sale of Investments</td>
<td>21,223</td>
</tr>
<tr>
<td><strong>Net Cash Provided (Used) By Investing Activities</strong></td>
<td>21,223</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Increase (Decrease) in Cash and Equivalents</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(75,777)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash and Equivalents, Beginning of Period</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>137,735</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash and Equivalents, End of Period</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>61,958</td>
</tr>
</tbody>
</table>
## For the Period Ended 10/31/07

**RESIST, Inc.**

### Statement of Activities

#### Ordinary Income/Expense

<table>
<thead>
<tr>
<th>Item</th>
<th>Jan - Oct 07</th>
<th>Budget</th>
<th>+/- Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Occupancy expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rent</td>
<td>35,887.50</td>
<td>32,625.00</td>
<td>3,262.50</td>
</tr>
<tr>
<td>Repairs and maintenance</td>
<td>0.00</td>
<td>400.00</td>
<td>(400.00)</td>
</tr>
<tr>
<td>Utilities</td>
<td>2,948.33</td>
<td>4,168.00</td>
<td>(1,219.67)</td>
</tr>
<tr>
<td>Real estate taxes</td>
<td>0.00</td>
<td>660.00</td>
<td>(660.00)</td>
</tr>
<tr>
<td>Sub lease (rent)</td>
<td>(13,500.00)</td>
<td>(13,500.00)</td>
<td>0.00</td>
</tr>
<tr>
<td>Sub lease (utilities)</td>
<td>(1,334.87)</td>
<td>(1,667.20)</td>
<td>332.33</td>
</tr>
<tr>
<td><strong>Total Occupancy expenses</strong></td>
<td>24,000.96</td>
<td>22,685.80</td>
<td>1,315.16</td>
</tr>
<tr>
<td><strong>Travel &amp; meetings expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conference, convention, meeting</td>
<td>132.00</td>
<td>750.00</td>
<td>(618.00)</td>
</tr>
<tr>
<td>Meals, food</td>
<td>339.27</td>
<td>500.00</td>
<td>(160.73)</td>
</tr>
<tr>
<td>Travel</td>
<td>837.30</td>
<td>1,800.00</td>
<td>(962.70)</td>
</tr>
<tr>
<td><strong>Total Travel &amp; meetings expenses</strong></td>
<td>1,308.57</td>
<td>3,050.00</td>
<td>(1,741.43)</td>
</tr>
<tr>
<td><strong>Total General and Administrative</strong></td>
<td>58,193.96</td>
<td>61,078.12</td>
<td>(2,884.16)</td>
</tr>
<tr>
<td><strong>Misc expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank &amp; credit card fees</td>
<td>2,161.87</td>
<td>1,834.00</td>
<td>327.87</td>
</tr>
<tr>
<td>Interest Expense</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Finance Charges</td>
<td>(3.85)</td>
<td>75.00</td>
<td>(78.85)</td>
</tr>
<tr>
<td>Late Fees</td>
<td>128.00</td>
<td>170.00</td>
<td>(42.00)</td>
</tr>
<tr>
<td><strong>Total Interest Expense</strong></td>
<td>124.15</td>
<td>245.00</td>
<td>(120.85)</td>
</tr>
<tr>
<td>Depreciation &amp; amortization exp</td>
<td>0.00</td>
<td>2,080.00</td>
<td>(2,080.00)</td>
</tr>
<tr>
<td>Taxes</td>
<td>275.00</td>
<td>350.00</td>
<td>(75.00)</td>
</tr>
<tr>
<td>Misc expenses - Other</td>
<td>0.74</td>
<td>0.00</td>
<td>0.74</td>
</tr>
<tr>
<td><strong>Total Misc expenses</strong></td>
<td>2,561.76</td>
<td>4,509.00</td>
<td>(1,947.24)</td>
</tr>
<tr>
<td><strong>Board Expense</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Copying</td>
<td>0.00</td>
<td>100.00</td>
<td>(100.00)</td>
</tr>
<tr>
<td>Postage</td>
<td>1.26</td>
<td>45.00</td>
<td>(43.74)</td>
</tr>
<tr>
<td>Travel</td>
<td>1,169.00</td>
<td>1,250.00</td>
<td>(81.00)</td>
</tr>
<tr>
<td>Food</td>
<td>288.12</td>
<td>500.00</td>
<td>(211.88)</td>
</tr>
<tr>
<td>Other</td>
<td>0.00</td>
<td>400.00</td>
<td>(400.00)</td>
</tr>
<tr>
<td><strong>Total Board Expense</strong></td>
<td>1,458.38</td>
<td>2,295.00</td>
<td>(836.62)</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td>558,800.07</td>
<td>570,520.12</td>
<td>(11,720.05)</td>
</tr>
<tr>
<td><strong>Net Ordinary Income</strong></td>
<td>(112,368.84)</td>
<td>(170,773.12)</td>
<td>58,404.28</td>
</tr>
<tr>
<td><strong>Other Income/Expense</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Other Income</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extra Ordinary Income</td>
<td>28,759.01</td>
<td>28,000.00</td>
<td>759.01</td>
</tr>
<tr>
<td><strong>Total Other Income</strong></td>
<td>28,759.01</td>
<td>28,000.00</td>
<td>759.01</td>
</tr>
<tr>
<td><strong>Other Expense</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Suspense</td>
<td>2,484.47</td>
<td>0.00</td>
<td>2,484.47</td>
</tr>
<tr>
<td><strong>Total Other Expense</strong></td>
<td>2,484.47</td>
<td>0.00</td>
<td>2,484.47</td>
</tr>
<tr>
<td><strong>Net Other Income</strong></td>
<td>26,274.54</td>
<td>28,000.00</td>
<td>(1,725.46)</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>(86,094.30)</td>
<td>(142,773.12)</td>
<td>56,678.82</td>
</tr>
</tbody>
</table>
## Unreconciled

### 40th Anniversary Income and Expenses

**as of November 30, 2007**

### Special Events Income

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising</td>
<td>8,976.00</td>
<td>6,000.00</td>
<td>2,976.00</td>
<td>0.00</td>
<td>8,976.00</td>
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<tr>
<td>Auction</td>
<td>13,234.00</td>
<td>0.00</td>
<td>13,234.00</td>
<td>0.00</td>
<td>13,234.00</td>
</tr>
<tr>
<td>Corporate Sponsors</td>
<td>2,750.00</td>
<td>16,000.00</td>
<td>(13,250.00)</td>
<td>1,500.00</td>
<td>4,250.00</td>
</tr>
<tr>
<td>Individual Donors</td>
<td>66,522.17</td>
<td>30,000.00</td>
<td>36,522.17</td>
<td>14,200.00</td>
<td>80,722.17</td>
</tr>
<tr>
<td>Misc Income</td>
<td>720.00</td>
<td>15,000.00</td>
<td>(14,280.00)</td>
<td>0.00</td>
<td>720.00</td>
</tr>
<tr>
<td>Organizational Sponsors</td>
<td>1,500.00</td>
<td>0.00</td>
<td>1,500.00</td>
<td>0.00</td>
<td>1,500.00</td>
</tr>
<tr>
<td>Ticket Sales</td>
<td>10,220.00</td>
<td>0.00</td>
<td>10,220.00</td>
<td>0.00</td>
<td>10,220.00</td>
</tr>
<tr>
<td><strong>Total Event Income</strong></td>
<td><strong>103,922.17</strong></td>
<td><strong>67,000.00</strong></td>
<td><strong>36,922.17</strong></td>
<td><strong>15,700.00</strong></td>
<td><strong>119,622.17</strong></td>
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</tbody>
</table>

### Special Events Expenses

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing</td>
<td>4,914.00</td>
<td>6,000.00</td>
<td>(1,086.00)</td>
<td>0.00</td>
<td>4,914.00</td>
</tr>
<tr>
<td>Postage</td>
<td>3,248.04</td>
<td>4,200.00</td>
<td>(951.96)</td>
<td>0.00</td>
<td>3,248.04</td>
</tr>
<tr>
<td>Consultants</td>
<td>8,901.25</td>
<td>8,000.00</td>
<td>901.25</td>
<td>600.00</td>
<td>9,501.25</td>
</tr>
<tr>
<td>Mailhouse</td>
<td>845.71</td>
<td>2,000.00</td>
<td>(1,154.29)</td>
<td>0.00</td>
<td>845.71</td>
</tr>
<tr>
<td><strong>Event Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Auction</td>
<td>1,265.38</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Band</td>
<td>250.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Banners</td>
<td>504.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bartending</td>
<td>1,380.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beverages</td>
<td>1,385.60</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Catering</td>
<td>7,000.00</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>DJ</td>
<td>450.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Food</td>
<td>311.67</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Honorarium</td>
<td>1,200.00</td>
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<td></td>
</tr>
<tr>
<td>Insurance</td>
<td>572.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Photography</td>
<td>650.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rental Fees</td>
<td>3,982.39</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sound</td>
<td>100.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supplies</td>
<td>885.03</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel</td>
<td>591.61</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Event Costs</strong></td>
<td><strong>20,527.68</strong></td>
<td><strong>12,500.00</strong></td>
<td><strong>8,027.68</strong></td>
<td><strong>0.00</strong></td>
<td><strong>20,527.68</strong></td>
</tr>
</tbody>
</table>

### Total Event Expenses

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>38,436.68</td>
<td>32,700.00</td>
<td>5,736.68</td>
<td>600.00</td>
<td>39,036.68</td>
</tr>
</tbody>
</table>

### Net Income/Expenses

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$65,485.49</td>
<td>$34,300.00</td>
<td>$31,185.49</td>
<td>$15,100.00</td>
<td>$80,585.49</td>
</tr>
</tbody>
</table>
2008 Budget Narrative

Fiscal Overview

This budget was prepared as the result of a look back at trends over a five year period of RESIST income and expenses. Line item increases or decreases are proposed based upon that trend analysis.

Prior Fiscal Policy:
In 1996 the Board voted that:
1. All restricted funds must be maintained at current principal levels. The RESIST Funds Account includes: the Loan Fund, the RESIST Endowment, the Holmes Memorial Fund and the Cohen Memorial Fund. Currently, this account totals approximately $135,617.
2. RESIST will maintain $25,000 in cash on hand each year in the Operating Fund to cover the costs of any prospecting mailing (later amended to cover any temporary cash shortfall).
3. RESIST will reserve $35,000 to cover any unanticipated expenses which might arise during the course of a single year. Based on current budget expansion this totals $70,000.

As a result, the total fund balances which RESIST should not fall below is $175,000. However, actual spending needs suggest fund balances should not fall below $210,000.

In 2006 the Board voted that:
1. Bequest Income
Income generated from investment of the principal of Phil Schleimer’s bequest may be considered part of RESIST’s regular income stream and can be used for general operating expenses.

2. Bequest Principal
The principal of Phil Schleimer’s bequest can only be used for the specific purpose of developing long term and sustainable programs (e.g. a major donor program). Any amounts used from the principal to fund these programs must be returned within a reasonable period. An appropriate use of the principal assets for long term and sustainable programs should be determined on a case-by-case basis by the Finance Committee. The principal should not be used to augment RESIST’s regular income stream and pay for general operating expenses.

3. Ordinary Expenses and Income
In order to engage in appropriate fiscal management and ensure the long-term health of the organization, the Board must ensure that ordinary income is sufficient to cover ordinary expenses. In the event that ordinary income is incapable of covering ordinary expenses, the Board should either raise additional income or cut expenses.

The FY’08 Budget takes these policies into account and reflects that RESIST can no longer spend down its assets.

Special Event Income/Expenses
This budget reflects a financial request of $2,000 for expenses related to planning or hosting special events such as house parties in 2007. It includes revenue projections of $8,000 from special event fundraising.

Benchmarks:
In the past, RESIST’s direct grant and newsletter expenses (exclusive of administration of the programs) have been close to or exceeding 50% of the total annual budget. In the last several years, as expenses have outpaced income, grant spending has not be able to remain stable as other costs have increased. As a result, direct program expenses are now approximately 44% of the annual budget.

Bottom Line
This budget leaves RESIST with $41,921 of expenses over income (a net loss). A significant portion of these costs will be covered by funds from the Schleimer bequest principal to offset the new development costs. The Committee recommends that this be re-paid to the Fund within three years. The Budget will sustain mid-course corrections and adjustments by the Finance Committee to ensure there is a balance by year end.
Income

Income Projections

Internal and External mailing Income: Newsletter income is projected to rise by 60% as donors have adjusted to the reduction in Newsletter issues and in response to the hiring of a dedicated communications staff person. ABC income will increase by 6% ($10,000) based upon increased numbers of donors retained through prospect mailings and better coordination of Newsletter, house and prospecting solicitations. Prospect income is projected to decrease by 9% ($5,000) based upon current economic trends and response rates in FY’07- unless charitable giving in response to another natural disaster, political crisis or the presidential election has a significant impact on potential donors. In addition, RESIST conducted three prospect appeals in 2007 and will only conduct two appeals in 2008. Pledge income is projected to remain basically stable based upon pledge drives, electronic funds transfers and credit card gifts. Increases predicted from internal and external mailings total $20,876 (4% over FY’07).

Special Contributions: Unsolicited donations are expected to remain the same as FY07. Foundation dollars are expected to increase by $5,000 (50%) with a second year $10,000 donation from the Bardon-Cole Foundation and a request for $5,000 to Changemakers. As a result, Special Contributions will show a 3.5% increase of $5,050.

Board Fundraising: Board fundraising is no longer an integral part of the budget (approximately $1,500). In FY’07 it does appear that members will meet, but not exceed their fundraising goals. As a result, the Finance Committee feels that the budget should not be dependent on this income stream.

Special Event Income: Income from Special Event fundraising is projected at $8,000 from individual donors.

Investment Income: Projected $1,635 less income in comparison to FY’07 based on current market projections.

Sales: T-shirts sales are projected to decrease $3,150 since no new t-shirt lines will be introduced.

Extraordinary Income: This reflects a bequest of $30,000 that is anticipated to arrive in 2008.

Total Income: Projection is for approximately $77,339 less in revenue in comparison to FY’07 (an 11% decrease). This reflects increased giving in 2007 for RESIST’s 40th Anniversary that will not be replicated in 2008.

Fund-raising Strategies Proposed for 2008

RESIST’s income to expense ratio has decreased over the last few years (with the exception of increased 40th Anniversary giving in 2007). Whereas RESIST benefited from the economic boom of the 1990s, RESIST has continued to experience a proportional drop during the economic downturn of the current market. RESIST has also been negatively impacted by the re-direction of donor funds in response to general elections, political crisis and natural disasters. This is congruent with the experience of other social justice foundations- which have reported a reduction in both major and sustaining gifts. Given that RESIST will also encounter some decreases in the traditional sources of funding, two emphases are suggested for the coming year:

1. Increase outreach to potential major donor and corporate sponsors.
   Utilize the time of the newly hired Development Director to create a new long-term sustainable income stream. Board members should work in conjunction with the Development Director to make calls to current major donors.

2. Expand the base through maintenance of prospect mailing program.
   RESIST should continue to engage in an aggressive donor acquisition project. It is important to maintain donor acquisition to offset (and move past) donor attrition. The costs and benefits of this strategy are already included in the FY08 budget.

3. Follow Up on 40th Anniversary Fundraising
   Utilize the time of the newly hired Development Director and Board members to plan strategies to maximize ongoing giving from 40th Anniversary donors and sponsors.
4. **Re-Activate the Fundraising Committee**
Provide support and new fundraising ideas to the Development Director in an on-going way.

5. **Expand Use of Electronic Technology to Increase E-Giving**
Given the drop in giving from e-newsletter recipients, have the Development Director work in conjunction with the Communications Director to expand the use of electronic technology to increase donations from e-newsletter recipients and other donors.

**Expenses**

*Grants:* Grantmaking is limited to an 8% increase in general support grants ($35,330) and a 1% increase in multi-year grants ($3,900).

*ABC:* $5,000 has been added to reflect continuing use of Nancy Greenhouse as a consultant to refine internal fundraising appeals and to reflect ongoing trainings with new development director.

*Newsletter:* 6% ($2,015) increases in cost reflect increased costs for printing, postage and the mail house.

*Temporary help:* The 8% increase in costs ($195) reflects the stipend for Jean Smith and some additional funds as necessary.

*Consultant:* $1,000 reflects the need for a consultant to help Yafreisy with QuickBooks.

*Personnel:* A 25% increase in this line item of $47,617 reflects: 1) raises for current staff (5%) and a cost of living adjustment (1.5%); 2) salaries for 1½ new staff; 3) health insurance cost increases, and 4) approximately $9,000 in salary for Carol along with a $10,000 severance package.

*Special Event Costs:* These costs reflect $2,000 to hold special events such as house parties. This line item includes travel as well as event specific costs.
2008 Budget
Board Form

### Income

<table>
<thead>
<tr>
<th></th>
<th>FY2003</th>
<th>FY04</th>
<th>FY 05</th>
<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
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<td>$406,799</td>
<td>$415,091</td>
<td>$353,748</td>
<td>$388,000</td>
<td>$356,124</td>
<td>$382,000</td>
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<tr>
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<td><strong>$600,545</strong></td>
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### Expenses

#### Fundraising

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<th>FY06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
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#### Program

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#### Other

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<th>FY 05</th>
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<td>$2,800</td>
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<td><strong>$274,622</strong></td>
<td><strong>$269,026</strong></td>
<td><strong>$318,646</strong></td>
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**Total Expenses**              | **$672,159**| **$669,406**| **$634,570**| **$654,180**| **$690,922**| **$648,427**| **$708,921**|

**Total Income (Loss)**         | ($79,725)| ($49,136)| ($34,025)| ($36,794)| ($22,422)| $65,912       | ($71,921)    |

**Other Income/Expense**        |            |          |          |          |            |               |             |
| Extra Ordinary Income         | $0         | $0       | $0       | $370,059| $0         | $28,759       | $30,000     |

**Net Income (Loss)**           | ($79,725)| ($49,136)| ($34,025)| ($333,265)| ($22,422)| $94,671       | ($41,921)    |
## FY 2008 Operating Budget

### Ordinary Income/Expense

<table>
<thead>
<tr>
<th></th>
<th>FY '03</th>
<th>FY '04</th>
<th>FY '05</th>
<th>FY '06</th>
<th>Budget 2007</th>
<th>Forecast 2007</th>
<th>Budget 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
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<td><strong>Internal Mailings</strong></td>
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<td><strong>Total Internal Mailings</strong></td>
<td><strong>389,883</strong></td>
<td><strong>406,799</strong></td>
<td><strong>415,091</strong></td>
<td><strong>353,748</strong></td>
<td><strong>388,000</strong></td>
<td><strong>356,124</strong></td>
<td><strong>382,000</strong></td>
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<tr>
<td>Prospecting</td>
<td>40,733</td>
<td>42,408</td>
<td>39,194</td>
<td>49,499</td>
<td>32,000</td>
<td>60,000</td>
<td>55,000</td>
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<td><strong>(11,831)</strong></td>
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<td><strong>550</strong></td>
<td><strong>500</strong></td>
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<td>8,512</td>
<td>3,000</td>
<td>9,500</td>
<td>7,000</td>
</tr>
<tr>
<td><strong>Total Unrealized gain (loss)</strong></td>
<td><strong>651</strong></td>
<td><strong>15,863</strong></td>
<td><strong>495</strong></td>
<td><strong>8,512</strong></td>
<td><strong>5,500</strong></td>
<td><strong>9,750</strong></td>
<td><strong>8,100</strong></td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>591,795</td>
<td>618,927</td>
<td>599,784</td>
<td>617,386</td>
<td>668,500</td>
<td>714,339</td>
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<td>FY 04</td>
<td>FY 05</td>
<td>FY06 Budget</td>
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## FY 2008 Operating Budget

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<th>FY 05</th>
<th>FY 06</th>
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<td>(50,479)</td>
<td>(34,769)</td>
<td>(36,794)</td>
<td>8,878</td>
<td>65,912</td>
<td>(71,921)</td>
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<td>370,059</td>
<td>0</td>
<td>28,759</td>
<td>30,000</td>
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<tr>
<td><strong>Net Other Income</strong></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>370,059</td>
<td>0</td>
<td>28,759</td>
<td>30,000</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>(79,650)</td>
<td>(50,479)</td>
<td>(34,769)</td>
<td>333,266</td>
<td>8,878</td>
<td>94,671</td>
<td>(41,921)</td>
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FY 2008 Operating Budget

Cell: L31
Comment: Budget 2008: Special Events- Misc. Income: House Parties

Cell: L86
Comment: Special Event Costs: Assumes 3 house parties in different areas of the country. Includes event costs and travel.

Cell: L192
Comment: Budget 2008: Extraordinary Income- Bequest from Estate of Robert L. Morrison
### Payroll 2008

<table>
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<th></th>
<th>FY '04</th>
<th>FY05 2.8 FTE</th>
<th>FY06 2.8 FTE</th>
<th>Budget FY07 2.8 FTE</th>
<th>Budget FY08 3.4 FTE</th>
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<td>5,920</td>
<td>5,959</td>
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<td>594</td>
<td>630</td>
<td>860</td>
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<td>196,767</td>
<td>197,334</td>
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**Salary**

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<th>FY07 2,007</th>
<th>FY08 2,008</th>
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<td>47,150</td>
<td>47,769</td>
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<td>0</td>
<td>0</td>
<td>40,000</td>
</tr>
<tr>
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<td>0</td>
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<tr>
<td>Carol Schachet</td>
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**Gross pay**

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<th>2,006</th>
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**Severance**

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<tbody>
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**COLA of 1.5%**

**Raise of 5%**

**cpi-w 1.5%**

[617/565-2327]

**Press #2; Press #1; Press #1**

**Consumer Price Index Data**

**CPI-U Boston Metro Area**

**12 month period**
### Payroll Adjustments

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<tbody>
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<td>$55,180.32</td>
<td>$55,180.32</td>
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<td>$38,340.64</td>
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<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
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Total paid to gross:

- $139,622.74
- $148,701.28
- $148,701.28
- $157,756.59
- $160,911.72
- $6,578.02
- $161,823.12

### As of 1/1/07

<table>
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<th>Name</th>
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<th>FICA 6.20%</th>
<th>FICA 1.45%</th>
<th>FWH</th>
<th>SWH</th>
<th>403(b) 4%</th>
<th>403(b)</th>
<th>Net Pay</th>
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### As of 1/1/08

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<th>FICA 1.45%</th>
<th>FWH</th>
<th>SWH</th>
<th>403(b) 4%</th>
<th>403(b)</th>
<th>Net Pay</th>
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<td>$49.35</td>
<td>$45.93</td>
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<td>$732.31</td>
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1/1/08 Raise & COLA 6.5%

### 12.75 weeks

- Robin at 7/8
  - Federal Deductions: 5
  - State Deductions: 3
  - Gross: $55,637.40
  - Federal Deductions: $44,185.72
  - State Deductions: $40,000.00
  - Federal Deductions: 1
  - State Deductions: 1
  - Carol
  - Federal Deductions: 1
  - State Deductions: 1
  - Robin at 7/8
  - Federal Deductions: 5
  - State Deductions: 3

- Gross: $55,637.40
- Federal Deductions: $44,185.72
- State Deductions: $40,000.00
- Federal Deductions: 1
- State Deductions: 1

1/1/08 Raise & COLA 6.5%
# Accounting Costs 2006

<table>
<thead>
<tr>
<th>Name</th>
<th>Memo</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td><strong>Professional Fees</strong></td>
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<td></td>
</tr>
<tr>
<td><strong>Accounting</strong></td>
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<tr>
<td>Linda M. Smith</td>
<td>Audit for FY '06</td>
<td>1,950.00</td>
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<td>Linda M. Smith</td>
<td>Audit for FY '06</td>
<td>2,712.50</td>
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<td>Audit for FY '06</td>
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<tr>
<td>February</td>
<td>Sue Byars</td>
<td>400.00</td>
</tr>
<tr>
<td>March</td>
<td>Sue Byars</td>
<td>400.00</td>
</tr>
<tr>
<td>April</td>
<td>Sue Byars</td>
<td>400.00</td>
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<tr>
<td>May</td>
<td>Sue Byars</td>
<td>400.00</td>
</tr>
<tr>
<td>June</td>
<td>Sue Byars</td>
<td>400.00</td>
</tr>
<tr>
<td>July</td>
<td>Sue Byars</td>
<td>400.00</td>
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<tr>
<td>August</td>
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<tr>
<td>September</td>
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<tr>
<td>October</td>
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<td>November</td>
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<tr>
<td>December</td>
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<td><strong>Sue Byars Total</strong></td>
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<td><strong>Total Accounting</strong></td>
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### 40th Anniversary Income and Expenses
#### As of November 30, 2007

#### Special Events Income

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<thead>
<tr>
<th>Income Source</th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
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<td>Advertising</td>
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<td>2,976.00</td>
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<td>13,234.00</td>
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<td>13,234.00</td>
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<td>Corporate Sponsors</td>
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<td>(13,250.00)</td>
<td>1,500.00</td>
<td>4,250.00</td>
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<td>Individual Donors</td>
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<td>30,000.00</td>
<td>36,522.17</td>
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<tr>
<td>Misc Income</td>
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<td>15,000.00</td>
<td>(14,280.00)</td>
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<td>720.00</td>
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<td>Organizational Sponsors</td>
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<td>1,500.00</td>
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<tr>
<td>Ticket Sales</td>
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<td>10,220.00</td>
<td>0.00</td>
<td>10,220.00</td>
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<td><strong>Total Event Income</strong></td>
<td><strong>103,922.17</strong></td>
<td><strong>67,000.00</strong></td>
<td><strong>36,922.17</strong></td>
<td><strong>15,700.00</strong></td>
<td><strong>119,622.17</strong></td>
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#### Special Events Expenses

<table>
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<th>Expense</th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Printing</td>
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<td>Postage</td>
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<td>4,200.00</td>
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<td>Consultants</td>
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<td>Mailhouse</td>
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<td><strong>Event Costs</strong></td>
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<tr>
<td>Auction</td>
<td>1,265.38</td>
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<tr>
<td>Band</td>
<td>250.00</td>
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<tr>
<td>Banners</td>
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<td>Bartending</td>
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<td>Beverages</td>
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<td>Catering</td>
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<td>DJ</td>
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<td>Food</td>
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<td>Honorarium</td>
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<td>Insurance</td>
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<td>Photography</td>
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<td>Rental Fees</td>
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<tr>
<td>Sound</td>
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<tr>
<td>Supplies</td>
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<tr>
<td>Travel</td>
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<tr>
<td><strong>Total Event Costs</strong></td>
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<td><strong>12,500.00</strong></td>
<td><strong>8,027.68</strong></td>
<td><strong>0.00</strong></td>
<td><strong>20,527.68</strong></td>
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</tbody>
</table>

**Total Event Expenses**

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>38,436.68</td>
<td>32,700.00</td>
<td>5,736.68</td>
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<td>39,036.68</td>
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</table>

**Net Income/Expenses**

<table>
<thead>
<tr>
<th></th>
<th>FY07</th>
<th>Budget</th>
<th>Variance</th>
<th>FY06</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$65,485.49</td>
<td>$34,300.00</td>
<td>$31,185.49</td>
<td>$15,100.00</td>
<td>$80,585.49</td>
</tr>
</tbody>
</table>
1. **KEN HALE TRIBUTE GRANT**
The Ken Hale Tribute Grant is given in memory of the life and work of Ken Hale, one of the world’s foremost linguists and a passionate activist for justice. This grant is given to support organizations which ensure that the voices of those most affected are given primacy in the struggle to protect and expand civil, cultural and political rights, with a high priority given to the efforts of indigenous peoples.

**UNETE, Center for Farm Worker Advocacy (Medford, OR)**
Funding for a Latino-led organization empowering farm workers and immigrants to advocate for their rights.

2. **MIKE RIEGLE TRIBUTE GRANT**
The Mike Riegle Tribute Grant is given in memory of the life and work of local Boston activist Mike Riegle. Mike was a supporter of prisoners’ rights, gay and lesbian liberation, and the radical movement for justice.

**Ex-Prisoners and Prisoners Organizing for Community Advancement (Worcester, MA)**
Funding for an organization of ex-prisoners, felons, allies and family working for reform of the criminal justice system and to oppose the misuse of CORI information by employers and housing authorities.

3. **FRIEDA FRIEDMAN SALZMAN MEMORIAL GRANT**
The Freda Friedman Salzman Memorial Endowment Fund "is dedicated to the purpose of supporting organized resistance to the institutions and practices that rob people of their dignity as full human beings... (giving) a high priority to the efforts of Native American peoples to resist cultural as well as actual genocide."

**Providence Youth-Student Movement (PrYSM) (Providence, RI)**
Funding for Year 3 of multi-year general support for an organization of Southeast Asian youth working for racial and economic justice.
RESIST’S 40TH ANNIVERSARY EVENT COMMITTEE
Saturday, October 13, 2007  Dante Alighieri Society  Cambridge

Notes from Thursday, April 12, 2007 meeting - 10am

Present: Carol Schachet, Yafreisy Mejia, Kitty Cook
By Phone: Nikhil Aziz and Cynthia Bargar
By Phone after the meeting: Pam Chamberlain
Kay Mathew sent email re Raffle/Auction in advance

Carol and Kitty reviewed where we are in the planning process.
- Date and location of event are clear, and we have given $200 deposit to Dante Alighieri Society for Saturday, October 13, 2007 - 5-11pm
- End of March/early April two ‘Save the Date’ emails have gone out to approximately 450 people and organizations
- We need to focus on who will be the lead person(s) for the Committees/tasks. Several Board members at their April 1, 2007 meeting signed up to help in various ways. Here’s the summary of our leaders so far:
  Raffle: Kay and Yafreisy, with help from Nikhil, Robin, Becca, Marc and Camilo (who has already secured one donation)
  Donor visits: Carol, with Diana and Jean
  Write Articles/Media: Carol and Diana
  Slide Show/Power Point/Multi-Media: lots of helpers have signed up but need a lead person – Pam suggested that we put an ad on Idealist to find volunteer to do the project. Kitty and Carol will follow up on this. Helpers include: Robin, Becca, Yafreisy, Marc (who can contact other artists), Camilo (to suggest music).
  Ad Book: Carol w/help. Carol will be getting Ad Book lists from other NPs – if you have one you can forward to her – send it. Nikhil, Yafreisy and Camilo will help. All Board members may be asked to make follow-up calls and e-mails to organizations for ads.
  Panel: Carol
  Logistics: Kitty

KITTY’S ROLE:
Carol clarified that Kitty’s role includes keeping the projects on schedule – that includes creating a calendar to get us all from here to there; and logistics such as finding location and setting date; hiring DJ; overseeing sound/microphones; contracting caterer; maps; parking issues, rentals, and other assistance where needed.

RAFFLE/AUCTION:
There was a good discussion about raffle vs auction. The consensus seemed to be that a silent auction would be the best way to go- and maybe an on-line auction. Not enough people are enthusiastic about selling raffle tickets. Yafreisy and Kay will draft a plan and email that to the committee for feedback. Sooner than later would be great!

LETTER DRAFTED TO SEND TO INVITATIONAL COMMITTEE, ETC.
Carol has drafted a “Save the Date’ letter to send to Advisors/Invitational Committee/Sponsors and other VIPS. Currently signed by Becca, as chair of the Board. Nikhil and others have given feedback. it will be sent early next week.
DISCUSSION RE EVENING PROGRAM:
Currently we are looking at an approximate framework of:
5pm-6:30pm Panel
6:45 Registration opens for guests not attending the panel discussion.
6:30pm bar opens, and hors d’oeuvres will be out.
8pm to 8:30 or 8:45 Evening Program – MC/acknowledgements/
Followed by music/dancing – ends 11pm

Cynthia asked how many people would actually stay for dancing if the music level goes up around 9pm? Agreed that it’s important to create closure for those who chose to leave after the evening program. If people prefer to continue talking, etc. then music level would stay low for longer? She noted that we have 3 audiences: those only coming for the panel; those who leave after the evening program; and those who stay to the end.

Are we bringing any grantees?

OTHER DISCUSSION:
There was brief discussion about location/format for Sunday reunion/brunch/reception. We need to decide what this looks like, and approximately how many people we want to accommodate.

Robin Carton recommended Melanie Andrade as a DJ. Melanie has agreed to DJ the event www.mochadj.com. We will discuss details with her next week and sign a contract.

The next meeting is either May 15th or 16th at 9am at the Resist office. Carol is sending out email to confirm dates and who will be present (i.e. the need to set up a conference call if folks will not be meeting face-to-face).
RESIST's 40th Anniversary Event/Party
Saturday, October 13, 2007

FIRST DRAFT of Event Timeline (as of APRIL 25, 2007)

LOCATION:
Dante Alighieri Society
41 Hampshire Street
Cambridge, MA 02139-1547
www.dantealighieri.net/cambridge

Free parking available for caterer and DJ - adjacent to building - no stairs.
Giacomo Rapa, of Dante Alighieri Society, will be on-site throughout the event to answer any
questions/facilitate any needs.

3:00 pm - 4:30 pm RESIST Staff and volunteers set up room/decorate for event; and set up
Registration tables. (We could probably arrive earlier if necessary) Silent Auction will be set up at this
time too. DJ sets up before 5pm panel discussion.

5:00 pm CHECK-IN/REGISTRATION for panel discussion attendees.

5:15 pm - 6:30 pm PANEL DISCUSSION: "How do we resist illegitimate authority in today's
political context?" probably 4 panelists and a moderator at one table on stage. Approx. 150 people
attending
Sound system and mics needed.

6:30-6:40 8 Volunteers will move chairs and tables as needed to set up for evening.

6:30 pm SILENT AUCTION open; music in background.

6:30? Bar opens
Buffet food available
Coffee/Tea available

6:45 pm CHECK-IN/REGISTRATION begins for those not attending panel discussion
Approximately 250 people - includes those attending panel.

6:45 pm - 8:00pm Check in continues; drinks; food; socializing; music; silent auction; Resist
timeline for people to write comments on. Some round tables w/chairs available; maybe rent some small
tall tables to stand at.
Perhaps slide show or other multi-media at side of room

8:00 pm -8:30/8:45 pm EVENING PROGRAM
MC; speakers?; awards-briefly?; and whatever [announce silent raffle winners? Or where winners are
posted?]

8:45 PM -11:00 pm PARTY
A space will have been cleared for dancing - probably directly in front of the stage - level of music
would increase depending on when people start dancing - if lots of conversations are going on after the
evening program then will allow time & space for that initially, and then gradually go towards the dance
party atmosphere.
Bar open until: ??
Hot food available until: ??
Cold food available after ?? - until party ends.
Coffee/Tea available throughout.
1. **Review of Financial Statements**
See Financial Statement Narrative for details.
Income was higher than expected. Diana Digges raised $46,000 in two days making phone calls.
The Net Assets section of the narrative needs clarification.
The numbers in stocks and bonds needs to be re-allocated.
Internal mailing returns continue to be lower than expected.
The additional $40,000 to be spent in grants is not included in projections.

2. **Recommendations for Adjustments to Budget**
None at this time.

3. **Charitable Filing Status**
Still needs to get done.

4. **40th Anniversary Fundraising**
Numbers are still being worked on, especially for the auction and matching gifts.
About $8,400 was raised in ads for the program book. About $8,000 in corporate sponsors.
Individual gifts were higher than expected.

Follow up plans from 40th could include soliciting people who signed up via the auction. They
could get a prospect mailing with a special lift note.

5. **Three-Five Year Financial Plan.**

6. **Fundraising Report**
At this time, excluding any additional income that comes in from Diana’s calls, it looks like we raised $15,500 in FY06 and $62,578 in FY07. There should be about another $35,000 coming in.

Additional fundraising for the year includes:
- a prospect mailing to about 55,000 people which will hopefully yield high returns
  This is a higher number of people than usual given the uncertainty of next year’s returns
- one more house appeal
  Actual returns are hard to predict since people just gave for the 40th anniversary

Carol will speak with major donors before she leaves to ease the transition.

Newsletter income- lower results could be the timing. The paper version goes to about 6,000 people. The e-newsletter goes to about 1,100 people. There has been no real income from the e-newsletter people. Need to focus more on how to get returns from them- a role for the next development and communications people.
Could use the event as a model and follow up with regional events. Bring grantees and donors together with a larger community. Create a packet for how to go forward. Should there be a line item in the budget for this next year? Could do the auction again as well.

The new person may want to try a different mix of strategies.

7. FY 08 Budget
Robin and Yafreisy will prepare a draft of the budget for a meeting on December 5th at 9am.

9. Next Meeting
December 5th 9am
January 14th 9am