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**Board Meeting
Minutes
August 6, 2006**

Present: Sophia Kim, Hank Rosemont, Cynthia Bargar, Camilo Viveiros, Marc Miller, Robin Carton, Yafreisy Mejia, Catherine Joseph

Agenda was reviewed
June Minutes were approved.

1. Political Discussion

Followed up on defining political moments for Board members from the June meeting. Each Board member took one moment and discussed its long term political impact on them and their work.

Sophia: Issues of history and identity became more significant after taking a course in Asian American studies. It made it clear that schools continue to provide a lack of history and context

Hank: Arguing with his father and the role of unions. Union solidarity- the willingness of members to take a work reduction to preserve jobs was powerful.

Yafreisy: Being part of the Young Sisters for Justice. Through work with YSF developing a more sophisticated analysis of race/power.

Camille: Ideological encounters in college. Realizing that many of the most self-identified radicals are also the most disconnected from the issues. Seeing the tension between radical ideas and practice. Developing a power analysis

Mark: Seeing the impact that theater could have as a political tool. Going to college and hearing wider perspectives about the Vietnam War. Structures were in place to pull people into activism then.

Cynthia: Feeling like an outsider and not fitting in based upon religion, politics and class.

Robin: Living outside Washington, DC during the Vietnam War. Having images of protesters and barricades. Watergate and the concept that politicians lie, cheat and steal. Who do you believe?

Catharine: Black college students going house to house collecting for sit-ins bringing a sense of a larger world. Issues of class. Martin Luther King's assassination and a walk out from work to attend a demonstration which was a first look at teach-ins and community process.

2. Retreat

The Retreat will held be on Friday September 29th and Saturday September 30th. Grant allocations will be held on Friday at 4:00 for those who can attend. The Retreat will start at 6:00 pm Friday night.

The Retreat Committee will look at including discussions about fundraising as a significant part of the work.

Thought for the 40th Anniversary: what is community organizing?

3. Grants

There needs to be a different application for the accessibility grant.

Grant Allocation Reflection

Catherine: Liked reading peace and justice proposals and being able to compare them

Marc: With a smaller group there seemed to be faster discussions and a better job than usual getting people involved

Hank: Not very impressed with grants. Measuring a lot of groups against recent poll results.

Does not think that some of the groups are capable of forging social movements. Thinks some of the disability groups might not be so progressive other than on their issue. No militancy.

Marc: How to expand seeing groups in very conservative areas doing progressive work. Think perhaps that some of the black and Latino groups might have some religious influence in terms of progressive/radical values.

Robin: Continue to be impressed at the thoughtful discussion and knowledge of Board members.

4. Committee Business

a. Finance Committee

Expenses are on track. Income, beside the bequest, is very far behind. \$18,500 has not been raised from the board- which committed to raising \$20,000 for FY06.

The Committee brought three proposals to the meeting.

- 1) Bequest Income
- 2) Bequest Principle
- 3) Ordinary Expenses and Income

The bequest income from the bonds is about 5% payable two times a year. At this point that is about \$11,000. Income that could be generated from the cash could be higher- about 8% - 10%. The total generated income will be \$20,000 and if a good year about \$30,000.

If all three proposals are approved, then the Board must address the ordinary income deficit in the next 4-5 months. In the past, the Board created a reserve that included the named funds, the loan fund and \$60,000- a total of about \$170,000. The principal was to remain intact and the income used for giving out grants. At this point, only the Salzman Fund generates enough income to give a grant. The Loan Fund has not been used for at least 4 years and may be irrelevant at this point. People are not interested in borrowing money and repaying it.

At the Retreat there needs to be a larger discussion of fundraising, income streams and their impact on programs.

Discussion of acting and being prudent, with the opportunity to make alterations at another point.

Proposals:

1. Bequest Income

Income generated from investment of the principal of Phil Schleimer's bequest may be considered part of Resist's regular income stream and can be used for general operating expenses.

Passed

2. Bequest Principal

The principal of Phil Schleimer's bequest can only be used for the specific purpose of developing long term and sustainable programs (e.g. a major donor program). Any amounts used from the principal to fund these programs must be returned within a reasonable period. An appropriate use of the principal assets for long term and sustainable programs should be determined on a case-by-case basis by the Finance Committee. The principal should not be used to augment Resist's regular income stream and pay for general operating expenses, with the exception that for Fiscal Year 2006 the Board may use up to \$30,000 of the principal for a one-time measure as budget relief.

Passed

3. Ordinary Expenses and Income

In order to engage in appropriate fiscal management and ensure the long-term health of the organization, the Board must ensure that ordinary income is sufficient to cover ordinary expenses. In the event that ordinary income is incapable of covering ordinary expenses, the Board should either raise additional income or cut expenses.

Passed

4. Deficit Reduction Proposal

During the remainder of Fiscal year 2006 the Board will reduce allocation by \$30,000 from the budgeted grant amount.

Passed

7 in favor; 1 opposed

5. 40th Anniversary

The 40th anniversary event will be in October 2007 and will be held at the Campus Center at UMass Boston.

Bonnie Acker is working on a logo pro bono. She needs more direction in terms of the design

6. Board Recruitment

Sophia will forward names of potential new Board members to Cynthia

7. Executor's Request for Use of Bequest

The executor of Phil Schleimer's estate requested that Resist consider giving a portion of the bequest to Phil's grandchildren. Even though Phil had specifically excluded his son (and by extension the grandchildren) in the trust, Marvin Sherman felt that Phil would have wanted to provide for them and requested that Resist give approximately \$30,000 to the grandchildren.

Decision: There is no legal way that Resist can give \$30,000 from bequest to the grandchildren.

August 2006 Grant Decisions

TA

1. Appalachian Women's Alliance

\$500

P.O. Box 688, Floyd, VA 24091 Meredith Dean 540/763-2125 www.appalachianwomen.org

Funding for a technical assistance grant to attend the Southeast Social Forum which will build strategies for organizing around the aftermath of hurricanes Katrina and Rita, the fight for immigrant rights, and the impact of violence and war at home and abroad.

Decision: Full X

Comments:

2. Boston Mobilization

\$500

30 Bow Street, Cambridge, MA 02138 Eve Lyman 617/492-8899 www.bostonmobilization.org

Funding for a technical assistance grant to attend the Center for Popular Economics' Summer Institute for an intensive training on the impact of the current economic system and skill building on how to organize for alternative economic models.

Decision: Full X

Comments:

3. Rogers' Park Community Action Network

\$500

1545 West Morse, Chicago, IL 60626 Fran Tobin 773/973-7888 www.rpcan.org

Funding for a technical assistance grant to support a strategic planning process for an organization working for community leadership on affordable housing, tenants rights and economic justice campaigns.

Decision: Full X

Comments:

4. Utah Progressive Network (UPNet)

\$500

P.O. Box 521391, Salt Lake City, UT 84152-1391 Gena Edvalson 801/466-0955 www.upnet.org

Funding for a technical assistance grant to attend the Western States Center's Community Strategic Training Initiative.

Decision: Full X

Comments:

Multi-Year

Renewals

5. Fuerza Unida

\$3,000

710 New Laredo Highway, San Antonio, TX 78211 Petra Mata 210/348-0124 www.lafuerzaunida.org

Funding for year 2 of multi-year general support for an organization that seeks to empower women workers and their families to achieve social, economic and environmental justice.

Decision: Full X

New

6. ADAPT- Colorado

\$3,000

201 South Cherokee, Denver, CO 80223 Babs Johnson 303/733-9324 www.adapt.org/

Funding for multi-year general support for an organization empowering people with disabilities to integrate with full and equal rights into all parts of society.

Decision: Full X

Comments:

7. Citizens Alert

\$2,000

203 North Wabash Ave., Chicago, IL 60601 Jean Maclean Snyder 312/223-8619

jean_snyder@law.uchicago.edu www.citizensalert.org

Funding for general support for a police watchdog organization that works toward more humane and effective law enforcement practices.

Decision: Partial X One Year Only x

Comments:

8. Civic Media Center and Library

\$1,500

1021 West University Avenue, Gainesville, FL 32601 Joe Richard 352/373-0010

coordinator@civicmediacenter.org www.civicmediacenter.org

Funding for an alternative library that serves as a hub and community meeting space for activist groups in Gainesville.

Decision: Partial X One Year Only x

Comments:

Not racially diverse in a very diverse city. No plan to increase diversity. Lean primarily on students- so a lot of turnover. Do some really good work.

9. Peace Through Interamerican Community Action

\$3,000

170 Park Street, Bangor, ME 04401 Sean Donahue 207/947-4203 info@pica.ws www.pica.ws

Funding for a second round of multi-year general support for an organization engaged in anti-sweatshop, labor rights and solidarity organizing.

Decision: Full X

Comments:

Great work and references.

10. Project on Youth and Non-Military Opportunities (Project YANO)

\$3,000

P.O. Box 230157, Encinitas, CA 92023 Rick Jahnkow 760/634-3604 ProjYANO@aol.com

www.projectyano.org/

Funding for third round of multi-year general support for an organization engaged in counter-recruitment campaigns highlighting non-military alternatives for job training, education and community service.

Decision: Full X One Year Only x

Comments:

No young people on their board- even though they are the community they are seeking to reach. No stand on reproductive rights- even though they articulate all the reasons they should have one. If can address these issues, then can re-apply for a multi-year grant.

General Support

Central, Latin America and the Caribbean

11. Pledge of Resistance - Dayton

\$1,000

1124 Grafton Avenue, Dayton, OH 45405-4006 Margaret Knapke 937/276-4686
margaretknapke@earthlink.net www.daytonpledge.org

Funding for a Latin American solidarity organization that focuses on issues in Colombia and participates in the national effort to close the School of the Americas.

Decision: Full _____ Partial X No _____ Defer _____

Comments:

Small budget where a small grant makes a big difference. Have had a positive cash flow over the last two years.

Community Organizing/Anti-Racism

12. Bridges Across Borders

\$1,500

P.O. Box 103, Graham, FL 32042 Carol Mosley 352/485-2594 office@bridgesacrossborders.org
www.bridgesacrossborders.org

Funding for an international collaboration of groups and individuals formed to address the root causes of violence and hatred.

Decision: Partial X

Comments:

13. District 7 Roundtable Advisory

\$1,000

51 Roxbury Street, Roxbury, MA 02119 Judith Roderick 617/818-1481 ja_roderick@igc.org

Funding for an coalition organizing local Boston communities to take action around issues of militarization, economic exploitation and racism.

Decision: Partial X

Comments:

Can they get more mainstream money? Seem to be a think tank for local activists. No clear fundraising plan or plan for organizational development. Have a deficit and unclear how they will make it up. Take a chance.

14. Lynne Stewart Defense Committee

\$2,000

350 Broadway #700, New York, NY 10013 Pat Levasseur 212/625-9696 info@lynnestewart.org
www.LynneStewart.org

Funding for an organization raising awareness about the chilling effect of the USA Patriot Act on lawyers who represent political or unpopular defendants as a result of the federal conviction of criminal defense attorney Lynne Stewart.

Decision: Partial X

Comments:

Remind them to talk more about the issues and less about Lynne Stewart to clarify the application.

15. Second Chance**\$2,000**

P.O. Box 786, Lexington, MS 39095 Rosie Head 662/653-3042 sc200239095@yahoo.com

Funding for an organization that works to train and empower youth and community members in a rural African American community.

Decision: Partial X

Comments:

Still a terrible proposal. Have to understand the breadth of the work by what the references report.

Gay/Lesbian/Bisexual/ Transexual**16. Common Roads**

221 N. Front Street, 3rd Flr., Harrisburg, PA 17101 Michelle M. Simmons 717/920-9534

execdir@commonroads.org www.commonroads.org

Funding for an organization working to support and enhance the well-being of LGBTQ youth in Central Pennsylvania.

Decision: No X

Comments:

Health/AIDS/Disability**17. ADAPT- Colorado****\$1,000**201 South Cherokee, Denver, CO 80223 Babs Johnson 303/733-9324 adaptbabs@atlantiscommunityinc.com
www.adapt.org/

Funding for an accessibility grant for an organization empowering people with disabilities to integrate with full and equal access into all parts of society.

Decision: Partial X

Comments:

18. Deaf & Deaf-Blind Committee on Human Rights**\$1,000**

3650 Clague Rd. Suite 102, North Olmsted, OH 44070 Heather West 440/801-1998

WeR4HumanRights@cs.com www.DeafHumanRights.org

Funding for an accessibility grant for sign language interpreters and support service providers to enable Deaf & Deaf-Blind leaders to work together in coalition with local, state and national hearing economic and social justice organizations.

Decision: Partial X

Comments:

Native American/Native Peoples

19. Alianza Indigena Sin Fronteras

\$1,000

P.O. Box 1286, Tucson, AZ 85702 Jose Matus 520/770-1373 coalicion@derechoshumanosaz.net
www.derechoshumanosaz.net

Funding for an Indigenous rights advocacy organization which promotes respect for Indigenous human/civil rights and organizes around sovereignty, border rights and environmental protection of Native lands and sacred sites.

Decision: Partial X

Comments:

Still lingering questions about relationship with Coalicion de Derechos Humanos. Are now affiliated with Seventh Generation. Are doing border rights work. Take a chance.

Peace/Anti-Militarism

20. Michigan Peaceworks

\$1,000

120 1/2 West Liberty, Ann Arbor, MI 48104 Phillis Engelbert 734/332-9047 info@michiganpeaceworks.org
www.michiganpeaceworks.org

Funding for a group dedicated to organizing for social change in the areas of peace, democracy, civil rights and civil liberties.

Decision: Partial X

Comments:

Do they have access to private dollars? No position on reproductive rights. Send a letter.

21. Nebraskans for Peace

Defer

941 O Street, #1026, Lincoln, NE 68508 Tim Rinne 402/475-4620 NFPState@NebraskansforPeace.org
www.nebraskansforpeace.org

Funding for a grassroots advocacy organization working nonviolently for peace with justice through community building, education and political action.

Decision: Defer X

Comments:

Need a better proposal which looks at all of their work. Address the justice and ally issues inherent in their work in White Clay. Make the connection with how this work is a fit for Resist.

22. Peace House

P.O. Box 1312, 543 S. Mountain Avenue, Ashland, OR 97520 Holly East 541/482-9625
info@peacehouse.net www.peacehouse.net

Funding for organization which serves Southern Oregon communities as a resource center for nonviolence, education and direct action addressing peace, environmental sustainability and social justice.

Decision: No X

Comments:

Unclear what is happening after re-organization. Mixed references.

23. UPRISE (Uniting People Resisting Industrial-Military Service and Empire

c/o Thomas Merton Center, 5125 Penn Avenue, Pittsburgh, PA 15224 Maureen Haver 832/641-2882
info@uprisetour.org www.uprisetour.org

Funding for the Counter Recruitment Tour which will go through Mid-West and Mid-Atlantic states in order to advance regional counter-recruitment efforts.

Decision: No X

Comments:

Poor references. No real details on actions- just locations for potential work. Unclear that they can actually pull off the work.

24. Veterans for Peace- Minnesota Chapter 27

\$3,000

2123 Clinton Avenue S, Minneapolis, MN 55406 Kim Doss-Smith 651/641-1087 vfpchapter27@hotmail.com
www.twincitiesvfp.org

Funding for an organization that works to increase awareness of the costs of war, restrain government from intervening in the internal affairs of other nations, end the arms race, seek justice for veterans and victims of war, and to abolish war as an instrument of international policy.

Decision: Full X

Comments:

Doing some translating of work into other languages. Large Hmong and Southeast Asian community in Minnesota- but not clear if there are any links to these communities.

Prisoners

25. Justice Works!

\$3,000

P.O. Box 1489, Lake Stevens, WA 98258 Lea Zengage 206/309-2087 justice_works@yahoo.com
www.justiceworks.info

Funding for a group of prisoners, ex-prisoners and allies organizing against racism in the criminal justice system.

Decision: Full X

Comments:

Offender and family led. Able to see the wider issues. Political positions are getting more developed.

26. Nebraskans Against the Death Penalty

\$1,500

941 O Street, #725, Lincoln, NE 68508 Russ Alberts 402/477-7787 info@napd.net www.napd.net

Funding for an organization whose primary focus is to abolish the death penalty in Nebraska.

Decision: Partial X

Comments:

Good references. Have a chance of making progress.

Women

27. Brazilian Women's Group

\$1,000

569 Cambridge Street, Allston, MA 02134 Heloisa M Galvao 617/787-0557
mulherbrasileira@verdeamarelo.org www.verdeamarelo.org

Funding for an organization that promotes political and cultural awareness with the goal of developing leadership, empowerment and solidarity among Brazilians.

Decision: Partial X

Comments:

Poor application. Unclear who the staff is and whether they are paid. Use service work as a way to bring people in to political education. Work on immigrant rights. Application does not give enough information on the house cleaning campaign. Do turn people out to marches. Take a chance.

28. Mujeres Unidas de Idaho

\$2,000

5231 W. Albion Ct., Boise, ID 83705 Zerelda Quintana 208/429-8878 zeequintana@earthlink.net
www.mujeresunidasidaho.org

Funding for organization bringing Latinas together to examine and take action on social justice issues affecting their community.

Decision: Partial X

Comments:

Latinas organizing in a hostile area. Poor application. Developing political positions as interact with other groups. Strong references.

Youth

29. Coalition Against Militarism in Our Schools

\$2,000

PO Box 3012, South Pasadena, CA 91031 Arlene Inouye 626/799-9118 arlene@militaryfreeschools.org
www.militaryfreeschools.org

Funding for an organization seeking to demilitarize schools and transform them into institutions where social justice, critical thinking and conflict resolution are at the center.

Decision: Partial X

Comments:

No mention of building youth leadership in the organization. Great references.

30. Youth TIES (Youth Trans & Intersex Educational Services)

\$2,000

1800 Market Street, #97, San Francisco, CA 94102 Aidan Dunn 415/865-5625 www.youthgenderproject.org

Funding for a youth-led organization working to empower, advocate for and liberate transgender, gender-variant, intersex and questioning (TGIQ) youth

Decision: Partial X

Comments:

Youth led. Sometimes need a "safe haven" like San Francisco to help produce the groups and materials that can have a national impact. Have moved beyond service.

Total Number of Grants: 20 regular grants; 6 multi-year grants; 0 emergency grants; 4 TA Grants
0 loans; 13 not on agenda
Total Amount Requested: \$80,000
Total Allocation for Cycle: \$51,850
Total Grants: \$29,500 regular grants; \$12,000 multi-year grants; 0 emergency grants;
\$2,000 TA grants
Total Loans: \$0
Total Allocated: \$43,500
Total # of Grants Allocated: 19 regular grants; 3 multi-year grants; 0 emergency grants; 4 TA grants
Total # of Loans Allocated: 0
Total # of Grants and Loans: 26

Defer

Nebraskans for Peace

Accessibility Grants

ADAPT – Colorado

Deaf and Deaf-blind committee for Human Rights

August 2006

Not On Agenda

1. Alliance for Sustainable Jobs and the Environment Education Project

P.O. Box 1361, Eureka, CA 95502 Nicole Spencer 707/498-4481

Funding for an organization which works to protect the environment, increase workers' rights, and restrain corporate power through grassroots organizing, education, and action.

Reason: Very white. No stance on reproductive rights. Work is mostly research and publications. Have increased membership and media outreach. Some confusion over prior grant of to ASJE or to Oregon Stories- not resolved.

2. Art and Education Media

2747 Regent Street, Berkeley, CA 94705 Kellie Nash 510/849-0153

Funding for an organization which works to break stereotypes regarding the homeless and "street survivors" in the Bay Area through films and videos.

Reason: Mostly a video production company. No real direct action or organizing.

3. Campaign to End the Death Penalty- National Office

P.O. Box 25730, Chicago, IL 60625 Alice Kim 773/955-4841

Funding for multi-year support for an organization working to build public awareness and opposition to the death penalty.

Reason: Upfront about being single-issue. FY05 brought in \$146K. Very poor (narrow) answers to q. 11. Poor references in the last few years.

4. Center for Research on Environmental Medicine

P.O. Box 224, New Market, MD 21774 Dr. S.V.M. Maharaj 301/829-4184

Funding for an organization that advances the understanding of the connections between the environment and human health through scientific and medical education.

Reason: Mostly research. Not a Resist priority

5. Gustavus Myers Center for the Study of Bigotry and Human Rights

Simmons College, Boston, MA 02115-5898 Loretta Williams 617/521-2171

Funding for an organization that promotes accurate knowledge of history and works toward creating an equitable pluralist society and world.

Reason: Developing a "Sheroes" calendar to focus on the inspiring work of "ordinary" women. Unclear where organizing occurs. Important work, but not activism.

6. Internationalist Books and Community Center

405 West Franklin Street, Chapel Hill, NC 27516 Ethan Clauset 919/942-1740

Funding for a community bookstore which provides meeting space and programming for local progressive activists.

Reason: Coop bookstore. No organizing. Provide "safe space" and history nights. No diversity in a racially-mixed area.

7. Jeff Dicks Coalition

P.O. Box 621303, Las Vegas, NV 89162 Constance Kosuda 702/454-4053

Funding for an organization advocating for the health and safety rights of prisoners and for access to adequate medical treatment.

Reason: Seeking to fund a Christmas Angels program for children of incarcerated parents.

8. Montgomery Transportation Coalition

207 Montgomery St, #206, Montgomery, AL 36104 David Barley 334/262-9300

Funding for an organization which advocates for improved accessibility and availability of public transportation in the Montgomery area.

Reason: Poor answers to q. 11 and 12. Seem to be advocacy and service-focused. Did not say where they get their funding from (note \$80K in foundation grants in budget).

9. National Association of Black and White Men Together

P.O Box 81236, Pittsburgh, PA 15217 John Williams 412/421-1000

Funding for an organization that supports the social, cultural, and educational growth of gay men with interracial attractions.

Reason: No positions on q. 11

10. Poor People United

167 Flanders Street, Rochester, NY 14617 Charles Kellum 585/442-7753

Funding for an organization led by homeless and formerly homeless people dedicated to affecting social and economic change to better meet the needs of poor communities and to eliminating poverty.

Reason: Some good analysis. Have large service component and some advocacy/organizing. Not clear if moving from service to organizing or becoming enmeshed in service needs.

11. Prisoner Information Network

P.O. Box 165171, Salt Lake City, UT 84116 Marianne Johnstone 801/359-3589

Funding for an organization that works with prisoners and their families to promote change within the criminal justice system.

Reason: Mostly service, some organizing. Have CCHD funding. Limited answers to q. 11. Work seems pretty mainstream, but Utah is pretty conservative. Too many goals for the organization? Had a small take a chance grant in 2003.

12. Progressive Secretary

9153 Rundelay Way, Sacramento, CA 95826 Pat Murphy 916/361-9435

Funding for organization which acts as a free letter-writing cooperative which sends letters with a progressive analysis to decision-makers on national and international issues.

Reason: No political focus. No organizing. Very vague. Still really only two people

13. Regional Neighborhood Network Conference

City of Bowling Green, Bowling Green, KY 42101 Betsy Bartsch 270/393-3656

Funding for a conference to build and strengthen neighborhood associations from a twenty city region.

Reason: Not a Resist application form. No organizing and no politics.

Resist 40th Anniversary Committee Meeting
Minutes 7/20/2006

Present: Cynthia Bargar, Jean Entine, Kay Mathew, Yafreisy Mejia, Carol Schachet

1. Review/revise agenda.

2. Boston venue updates and recommendation.

Carol visited the following sites:

- * Westin-Copley – very nice, quite pricey. Discounted Parking \$16.
- * Dorothy Quincy Suite at Hancock Center – in basement, good space, good foyer, parking only \$6, can hire outside caterer, DJ, etc. Not a union building.
- * U Mass Boston Campus Center – good space, nice view, more affordable. Parking \$6. Can bring in outside caterers, DJs, etc. Need to see if we can get a professor's discount (contact Leila). Also need to look into transportation from the MBTA after 7 p.m. Also, cannot hang banners or other items from the wall or ceiling.

Of the sites visited, Carol recommends the UMass site, which is available 10/13/2007. Most in line with Resist's values, nice facility, good parking and T-accessible (pending shuttle research). Committee agrees.

Discussion of caterers and focus, particularly hors d'oeuvre versus a plated meal. Cost will be about the same. Leads to questions of program, which will be the topic for the next meeting.

3. New York event updates.

None to speak of. Very little done on the New York event.

4. Budget revisions

Both Jean and Carol expressed concern about the budget. Carol offered revisions (attached) based on lower achieved gifts. Wainwright awarded \$10,000 over two years (was asked for \$25,000); this is a good barometer for future sponsorships. Also Resist did not receive the Public Welfare grant. Jean visited a donor in San Francisco who promised \$5,000. Jean and Carol will meet with Robert Zevin later today to ask for several things: \$10,000 sponsorship, additional contacts, and to join the Anniversary Invitational Committee. [NOTE: Robert agreed to do these things.]

Need to consider: possible honoraria, awards, films.

5. Next steps

- * Carol will actively search for an event coordinator.
- * Carol will assign NYC venue research to committee.
- * Jean asked each committee member to think of 10 people they know who are capable of giving \$10,000 to Resist.
- * follow-up with Invitational Committee. [NOTE: have commitments from Bonnie Acker, Daniel Berrigan, Leslie Cagan, Mandy Carter, Debra Chanoff, Noam Chomsky, Michael Ferber, Bill Fletcher Jr., Joan Garner, Renae Gray, Jean Hardisty, Hilde Hein, Hans Koning, Wayne O'Neil, Grace Paley, Marcus Raskin, Barbara Smith, Blanch Wiesen Cook, and Robert Zevin.]

Next meeting: 8/8/06 at 11 a.m.

boston event		2005	2006			
INCOME						
	Foundation grants		\$10,000.00			
	Corporate Sponsors	\$10,000.00	\$20,000.00			
	Mailing response		\$10,000.00			
	Major Gifts	\$15,000.00	\$40,000.00			
	Ad Book		\$5,000.00			
	Raffle					
	Auction		\$5,000.00			
	In-kind donations		\$2,000.00			
	T-Shirt sales		\$450.00			
	Ticket Sales		\$16,000.00			
	Other					
	Total	\$25,000.00	\$108,450.00			
EXPENSES						
	Consultant Fee					
	Jean Entine	\$2,500.00	\$2,500.00			
	Event Planner	\$3,000.00	\$6,000.00			
	Designer		\$1,000.00			
	DJ		\$1,000.00			
	Photographer		\$2,000.00			
	Printing					
	Invitations		\$600.00			
	Flyers		\$300.00			
	Tickets		\$200.00			
	Adbook/Program		\$1,500.00			
	Thank you cards		\$200.00			
	Nametags		\$100.00			
	Media Kit		\$200.00			
	Copying - Misc.		\$200.00			
	Envelopes		\$600.00			
	Venue					
	rental fee		\$3,575.00			
	permits and licenses					
	chairs					
	tables					
	speaker and mics		\$250.00			
	screens					
	podium					
	stage		\$350.00			
	coat check		\$60.00			
	dance floor		\$700.00			
	linens and china		\$500.00			
	utensils and glasses					
	center pieces & décor		\$500.00			

Carol Schachet:
30 @ \$15

Carol Schachet:
400 @ \$40; assumes 100
complimentary tickets.

Carol Schachet:
includes chairs, tables,
AV/LDC, university details,
ballroom and Founders
Room

boston event		2005	2006	
Food				
Food			\$10,000.00	Carol Schachet: \$20/person x 500
Alcohol				
Bartenders			\$1,000.00	Carol Schachet: 5 bartenders @ \$50/hr x 4 hours
Catering Fees				
Beverages			\$2,500.00	
Equipment			\$200.00	
Promotions				
T-shirts			\$150.00	Carol Schachet: one ticket/person (\$5 x 500)
Pens			\$500.00	
advertising			\$1,000.00	
Transportation & Lodging				
Travel				
Hotel				
Car rental				
Mileage				
Office and Miscellaneous				
Telephone			\$100.00	
Office supplies			\$50.00	
Postage			\$200.00	
Insurance				
Mailing				
Mailhouse			\$600.00	
Postage			\$1,000.00	
Design Cost			\$500.00	
List Rental				
Photos and Graphics			\$200.00	
Total Expenses		\$2,500.00	\$40,335.00	
Net Income/(Expense)		\$22,500.00	\$68,115.00	

Board Development Committee Meeting

7-20-06

Cynthia, Marc, Carol

Minutes:

1. Recruitment !

See attached list

We will contact the highlighted names

2. Board Meetings-review new approach

Went well. done early. Continue to monitor, remind EC that we are working off proposals for agenda and not reports. Things that come to the board must be "actionable".

3. Committee Membership-review new structure

Need to type up new committee list with merged structure

Do not have a chair of 40th anniversary committee (Now: cb, km, sk, cr(?), hr, cs, ym, je)

Seems okay, will continue to watch it.

4. Advisory Board

Not doing anything right now. CS keeping in touch them. Will call them more for the 40th.

Grace played a major role in soliciting Wainwright Bank/Bob Glassman.

5. Board Health

We will all continue to check in with a couple of people each.

6. Next Meeting

5:15 on Sept 13th or 20th tbd

RESIST

Board recruitment-fast track

7-20-06

Jean Carmel St. Juste (via Omar) MassCOSH: cb call

Norma Acebedo-Rey @ JFF

Marc will ask Kay about her

Julie David@ CHAMP

carol will call

Darlene Lombos via Robin

Robin will call

Dianna Digges

Carol will contact Leila

**Executive Committee
Minutes
July 20, 2006**

1. WELCOME, AGENDA REVIEW

2. BOARD DEVELOPMENT. Cynthia (chair), Carol, Omar, Marc

The main topic the Committee is dealing with is recruitment. Ann Lipsitt is going back to school so she can't be on board at this moment. Carmen Rau should be back Sept/Dec meetings- but needs to know when meetings will be next year to see if it will match her schedule. Nikhil should be returning as well.

The Committee will meet later today.

3. FINANCE. Nikhil (chair--on leave), Robin, Yafreisy, Wenda, Becca, Catherine

The Committee is meeting next week. At this point ordinary fundraising is \$10,000 behind 2005 and \$70,000 behind the budget.

The EC asked whether proceeds from the bonds could go into assets and the mobile home receipts into income.

The Finance Committee will be looking at income/expenses and making suggestions.

4. FUNDRAISING and 40th. Carol (temp chair), Kay, Hank, Abby, Carmen, Yafeisy, Cynthia, Sophia

There is not much enthusiasm for the creation of a book just now. The Committee will keep the idea on hold- and perhaps look in to the possibility of making a documentary film instead.

Carol and Jean are reaching out to progressive assistant management companies Robert Zevin is key to this outreach. He agreed to contribute \$10,000 over next two years. Carol gave him a list of people who Resist will go to and he gave contacts. He will look at donors to see if there are good matches. It was a productive meeting.

The Brandon-Cole Foundation gave Resist \$10,000.

Bob Glassman and Wainwright Bank will give \$10,000 over two years.

A pledge drive was sent out in June. Resist gained about 40 new pledges.

Board fundraising is very far behind and people need to be motivated.

Bequest

There was an issue raised by the Executor (Marvin Sherman) of Phil Schleimer's estate. He noted that the grandchildren were left out of the Will and wanted to know if Resist would turn a portion of its share over to them. There are any number of problems with how to go about this. There may be legal impediments- the Executor is bound by the terms of the will and trust. Resist cannot send the

grandchildren a check- since it does not involve the purchase of goods or services or making a grant. Resist could effuse a portion of the bequest- but it would just go back in to the estate and would then be required to go to the residuary beneficiaries. A question was raised about whether Resist had a moral obligation to ensure that the grandchildren received a portion of the estate- even though they were specifically excluded in the Trust document. Questions were raised about how to independently verify Phil's relationship with the grandchildren. Are there other grandchildren as well? The question will go to Board to determine how to resolve this issue.

5. RETREAT COMMITTEE, Becca (chair), Camilo, Robin, Sophia

The Committee is meeting next week to lay out the activity for the Board meeting and engage in some initial retreat planning.

The goal is to get proposals for the Board meeting out the week before the Board meeting.

Friday, Sept. 29-Saturday Sept. 30.

-- 4pm, 9/29: grants allocation by Grants Committee + others interested

-- General activity for all board: evening 9/29

-- Full day on 9/30 for all board

7. COMMUNICATIONS. Abby (chair), Ty, Carol, Robert, Hank

The Committee hasn't met in a while. Art and politics will be the focus of the current issue of the *Newsletter*. The EC suggested that it would be good for the Committee to meet. The next issue of the NL will focus on a range of military issues- conscientious objection, sexual harassment, GI coffeehouse movement, etc. There will be a box in the NL about conscientious objection, Resist funding and encouraging people to apply for grants.

8. STAFF

Carol's workload is out of control. In addition to the Newsletter and fundraising, she is coordinating new funding initiatives and doing the event basics. She needs to hire an event coordinator to take over details of the New York and Boston events. Marc knows an events planner from rural Virginia.

Catherine and a person TBA to do board-staff lunch.

9. GRANTS/TA. Camilo (incoming chair), Robin, Yafreisy, Amanda, Becca

The Committee is having a hard time meeting. It did weed out 13 grants and left 30 more in the cycle. Four are TA grants (done) and one is a MY (done).

Resource guides: Updating this summer, using interns

More committee members are needed. Board Development Committee will address this.

12. Executive/Personnel

Marc (chair), Nikhil (on leave), Cynthia, Robin, Hank (filling in for Nikhil)

It will be time to elect new Board officers in October.

August board meeting will be in the office.

13. JUNE 4 BOARD MEETING DRAFT AGENDA

Any Committee proposals will be added.

Board Meeting Assignments:

Facilitators: Sophia (business); Abby (grants); Camilo (political discussion)

Minutes: Yafreisy (business), Robin (grants)

Lunch: Amanda, Becca

Political Discussion: TBA

DRAFT AGENDA

I. Meet, eat, greet	10:00-10:30
II. Agenda review	10:30-10:35
III. Approve (or not) minutes of June 2006 board meeting	10:35-10:40
IV. Political Discussion: Topic TBA	10:40-11:40
V. Grant allocations	11:40-12:45
LUNCH	12:45-1:15
NETWORKING, PAST AND FUTURE	1:15-1:25
VI. Finish Grant allocations	1:25-2:50
VII. Review/reflect on grant allocations	2:50-3:00
IX. Committee Business Topics/times TBA based on proposals that need discussion, etc.	3:00-4:00
X. Review/reflect/evaluate	4:00
XI. CLEAN UP	

RESIST, INC.
Balance Sheet
As of July 31, 2006

	<u>Jul 31, 06</u>	<u>Jul 31, 05</u>
ASSETS		
Current Assets		
Checking/Savings		
Wainwright Bank Checking	(13,535.92)	5,631.93
Petty cash	50.00	50.00
Total Checking/Savings	<u>(13,485.92)</u>	<u>5,681.93</u>
Other Current Assets		
Investments	360,521.04	168,737.18
Inventory T-shirts	3,904.24	4,802.62
Prepaid expenses	1,338.87	1,880.51
Total Other Current Assets	<u>365,764.15</u>	<u>175,420.31</u>
Total Current Assets	<u>352,278.23</u>	<u>181,102.24</u>
Fixed Assets		
Leasehold improvements	15,064.68	15,064.68
Accum depr leasehold imp	(10,936.98)	(9,430.51)
Furniture, fixtures, & equip	17,198.34	16,310.03
Accum depr of furn & fix	<u>(14,762.06)</u>	<u>(13,717.00)</u>
Total Fixed Assets	<u>6,563.98</u>	<u>8,227.20</u>
Other Assets		
Deposits	<u>2,230.00</u>	<u>2,230.00</u>
Total Other Assets	<u>2,230.00</u>	<u>2,230.00</u>
TOTAL ASSETS	<u><u>361,072.21</u></u>	<u><u>191,559.44</u></u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	<u>1,850.53</u>	<u>1,629.01</u>
Total Accounts Payable	<u>1,850.53</u>	<u>1,629.01</u>
Credit Cards		
Wainwright credit card	<u>231.59</u>	<u>(92.29)</u>
Total Credit Cards	<u>231.59</u>	<u>(92.29)</u>
Other Current Liabilities		
Payroll Liabilities	3,328.37	3,549.47
Accrued payroll and taxes	11,438.95	12,794.39
Security deposits held	<u>1,750.00</u>	<u>1,750.00</u>
Total Other Current Liabilities	<u>16,517.32</u>	<u>18,093.86</u>
Total Current Liabilities	<u>18,599.44</u>	<u>19,630.58</u>
Total Liabilities	<u>18,599.44</u>	<u>19,630.58</u>
Equity		
Fund balance general	275,700.36	254,675.24
Net Income	<u>66,772.41</u>	<u>(82,746.38)</u>
Total Equity	<u>342,472.77</u>	<u>171,928.86</u>
TOTAL LIABILITIES & EQUITY	<u><u>361,072.21</u></u>	<u><u>191,559.44</u></u>

10:40 AM
09/11/06
Accrual Basis

RESIST, INC.
Balance Sheet
As of July 31, 2006

ASSETS

Current Assets

Checking/Savings

Wainwright Bank Checking

(13,535.92) 5,631.93

Petty cash

50.00 50.00

Total Checking/Savings

(13,485.92) 5,681.93

Other Current Assets

Investments

0307 Resist Endowment

NB Socially Responsive

17,446.41 17,266.59

Calvert Social Investment

66,961.76 65,602.43

Schwab Endowment

73.09 2,072.53

Total 0307 Resist Endowment

84,481.26 84,941.55

0308 Operating Fund

Cash & Money Market Funds

1,407.09 1,396.67

Total 0308 Operating Fund

1,407.09 1,396.67

0309 Loan Fund

12,477.24 14,329.96

0310 Investment Fund

Berkley Calif 2/1/28

16,062.08 0.00

California St UTX 2/1/29

13,188.50 0.00

California St GO 10/01/32

16,539.52 0.00

Angeles Calif UTX 7/1/09

15,605.44 0.00

Angeles Cnty 7/1/15

17,149.12 0.00

Modesto Calif 8/1/13

12,007.68 0.00

Norco Calif 3/1/12

16,631.04 0.00

Palm Desert Calif 10/1/07

15,798.56 0.00

San Francisco 8/1/10

16,187.04 0.00

Francisco 6/15/13

16,537.28 0.00

Santa Margarita 8/1/06

16,000.00 0.00

Upland Calif 6/1/08

16,288.16 0.00

Contra Costa 8/1/10

16,181.12 0.00

Whittier Calif 8/1/24

17,060.80 0.00

NB Socially Responsive

520.82 0.00

Women's Equity Mutual Fund

4,137.60 19,293.34

Calvert Social Investment Fund

4,522.40 17,471.62

Cash & Money Market Fund

1,397.23 2,033.49

Total 0310 Investment Fund

231,814.39 38,798.45

0311 Holmes Memorial

Domini Social Equity Fund

7,608.19 7,558.96

Cash & Money Market Funds

7,630.23 7,421.88

Total 0311 Holmes Memorial

15,238.42 14,980.84

0313 Cohen Memorial

Cash & Money Market Funds

7.03 7.03

Domini Social Equity Fund

9,685.39 9,186.29

Total 0313 Cohen Memorial

9,692.42 9,193.32

Calvert Social Inv Balanced

5,410.22 5,096.39

Total Investments

360,521.04 168,737.18

Inventory T-shirts

3,904.24 4,802.62

RESIST, INC.
Balance Sheet
As of July 31, 2006

	<u>Jul 31, 06</u>	<u>Jul 31, 05</u>
Prepaid expenses		
Liability Insurance	1,260.60	370.72
Postage	48.63	887.37
Property Insurance	29.64	374.52
Worker's Comp	0.00	247.90
Total Prepaid expenses	<u>1,338.87</u>	<u>1,880.51</u>
Total Other Current Assets	<u>365,764.15</u>	<u>175,420.31</u>
Total Current Assets	<u>352,278.23</u>	<u>181,102.24</u>
Fixed Assets		
Leasehold Improvements	15,064.68	15,064.68
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LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	1,850.53	1,629.01
Total Accounts Payable	<u>1,850.53</u>	<u>1,629.01</u>
Credit Cards		
Wainwright credit card	231.59	(92.29)
Total Credit Cards	<u>231.59</u>	<u>(92.29)</u>
Other Current Liabilities		
Payroll Liabilities		
FICA withheld	696.53	674.94
Medicare withheld	162.90	157.85
Federal withholding	936.00	1,284.00
MA withholding	466.50	482.36
403 (b) deferred comp	617.08	514.88
403(b) defined	449.36	435.44
Total Payroll Liabilities	<u>3,328.37</u>	<u>3,549.47</u>
Accrued payroll and taxes		
403 (b) employer match	449.36	435.44
FICA ER	696.53	674.94
Medicare ER	162.90	157.85
Accrued paid leave	10,130.16	11,526.16
Total Accrued payroll and taxes	<u>11,438.95</u>	<u>12,794.39</u>
Security deposits held	<u>1,750.00</u>	<u>1,750.00</u>
Total Other Current Liabilities	<u>16,517.32</u>	<u>18,093.86</u>
Total Current Liabilities	<u>18,599.44</u>	<u>19,630.58</u>
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Net Income	66,772.41	(82,746.38)
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TOTAL LIABILITIES & EQUITY	<u><u>361,072.21</u></u>	<u><u>191,559.44</u></u>

RESIST, Inc
Profit and Loss Budget Performance
July 2006

Ordinary Income/Expense

Income

Internal Mailings

Pledges	7,984.50	10,850.00	7,162.60	60,600.39	71,300.00	65,518.80	155,000.00
Newsletter	1,062.00	4,550.00	3,918.00	15,684.45	29,900.00	30,921.28	65,000.00
ABC/House mailings	9,198.00	10,500.00	14,433.25	60,632.33	69,000.00	56,108.53	150,000.00
Total Internal Mailings	18,244.50	25,900.00	25,513.85	136,917.17	170,200.00	152,548.61	370,000.00
Prospecting	925.00	2,940.00	930.00	15,801.77	19,320.00	19,806.65	42,000.00

Other Revenue

Fiscal sponsorship fees	14.85	12.00	34.25	965.37	103.00	98.00	225.00
List Sales - other	0.00	35.00	0.00	0.00	230.00	0.00	500.00
Royalties	0.00	56.00	0.00	0.00	368.00	0.00	800.00
T-shirt sales	0.00	56.00	78.00	780.00	368.00	326.00	800.00
NWTRCC	282.15	350.00	650.75	1,835.15	2,300.00	1,862.00	5,000.00
Total Other Revenue	297.00	509.00	763.00	3,580.52	3,369.00	2,286.00	7,325.00

Special contributions

Board Fundraising	40.00	1,435.00	650.00	940.00	9,430.00	2,100.00	20,500.00
Donor Directed Grants	0.00	2,648.00	0.00	11,385.65	34,128.00	13,997.90	100,000.00
Matching Grants	50.00	70.00	0.00	910.00	460.00	925.00	1,000.00
Foundations	0.00			10,000.00			
Unsolicited	4,194.00	7,419.00	12,200.00	16,034.00	38,050.00	20,640.00	100,000.00
Stocks & Bonds	0.00	1,864.00	5,022.47	240,989.07	17,793.00	21,651.90	32,000.00
Total Special contributions	4,284.00	13,436.00	17,872.47	280,258.72	99,861.00	59,314.80	253,500.00

Investment Income

Bank Interest	1.96	8.00	2.39	45.04	49.00	69.62	110.00
Bond Income	0.00		0.00	832.00		16.24	
Calvert Balanced	0.00	4.00	0.00	0.00	25.00	57.62	50.00
Domini Social Investment	0.00	7.00		68.61	46.00		100.00
Calvert Bond	250.43	175.00	171.90	1,632.22	1,150.00	1,127.77	2,500.00
Schwab One Accounts	736.42	11.00	36.20	1,038.90	71.00	204.73	150.00
Dividends and interest	16.91	25.00	45.78	108.85	163.00	371.57	350.00
Total Investment Income	1,005.72	230.00	256.27	3,725.62	1,504.00	1,847.55	3,260.00

Unrealized gain (loss)

Womens Equity Fund	(14.02)		659.29	6.01		18.32	
Domini Social Investment	(2.56)	35.00	340.59	(123.81)	230.00	413.17	500.00
Calvert Balanced	40.46	35.00	(129.08)	(67.67)	230.00	266.60	500.00
Neuberger Berman	(125.92)	35.00	0.00	94.44	230.00	0.00	500.00
Bonds	1,264.60		956.30	(165.12)		652.71	
Calvert Bond	599.09	245.00	(484.68)	(1,109.66)	1,610.00	941.51	3,500.00
Total Unrealized gain (loss)	1,761.65	350.00	1,342.42	(1,365.81)	2,300.00	2,292.31	5,000.00
Miscellaneous revenue	0.00		0.00	3.00	30.00	4.00	50.00
Restricted Funds	0.00	12.50	0.00	0.00	87.50	150.00	150.00

Total Income

26,517.87	43,377.50	46,678.01	438,920.99	296,671.50	238,249.92	681,285.00
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Expense

Internal Mailing Costs

Pledge program

Printing	0.00	500.00	0.00	2,400.34	2,000.00	1,596.92	3,000.00
Postage	149.70	300.00	0.00	909.81	1,200.00	1,006.58	1,800.00
Mailhouse	0.00		75.00	650.00	999.00	701.20	2,000.00
Total Pledge program	149.70	800.00	75.00	3,960.15	4,199.00	3,304.70	6,800.00

RESIST, Inc
Profit and Loss Budget Performance
July 2006

ABC/House mailings							
Consultant	0.00		2,595.00	0.00	850.00	3,095.00	2,500.00
Printing	0.00		1,341.00	2,348.92	2,000.00	3,039.85	4,000.00
Postage	0.00		0.00	1,754.58	2,100.00	1,745.54	4,200.00
Mailhouse	0.00		1,468.00	180.00	1,250.00	1,599.80	2,500.00
Total ABC/House mailings	0.00		5,404.00	4,283.50	6,200.00	9,480.19	13,200.00
Total Internal Mailing Costs	149.70	800.00	5,479.00	8,243.65	10,399.00	12,784.89	20,000.00
Prospecting Mailing Costs							
Printing	0.00		0.00	11,687.81	8,000.00	6,619.60	16,000.00
Postage	0.00		1.52	7,159.99	5,500.00	7,406.11	11,000.00
Mailhouse	0.00		0.00	5,267.52	2,550.00	3,444.00	5,100.00
Consultants	0.00		0.00	(4,190.20)	3,750.00	2,795.00	7,500.00
Photos and graphics	0.00		0.00	350.00	50.00	0.00	100.00
List rentals	0.00		0.00	3,646.06	3,500.00	3,208.91	7,000.00
Total Prospecting Mailing Costs	0.00		1.52	23,921.18	23,350.00	23,473.62	46,700.00
Other Fundraising Costs							
Thank you cards							
Printing	0.00		0.00	55.00	225.00	110.00	350.00
Postage	89.01	65.00	60.68	325.63	570.00	471.61	1,000.00
Purchase	0.00	25.00	0.00	130.00	25.00	0.00	25.00
Total Thank you cards	89.01	90.00	60.68	510.63	820.00	581.61	1,375.00
Other							
Misc costs	0.00	5.00		0.00	15.00		25.00
Promo T-shirts	0.00	32.00	0.00	0.00	118.00	0.00	150.00
Other - Other	0.00	10.00	0.00	0.00	60.00	0.00	100.00
Total Other	0.00	47.00	0.00	0.00	193.00	0.00	275.00
Total Other Fundraising Costs	89.01	137.00	60.68	510.63	1,013.00	581.61	1,650.00
Grant							
Regular grants	1,000.00		0.00	128,250.00	128,050.00	130,879.02	261,000.00
Multi-year grants	0.00		0.00	33,000.00	21,000.00	(27,000.00)	33,000.00
Technical Assistance Grant	1,500.00		0.00	2,500.00	3,500.00	1,000.00	8,000.00
Salzman grants	0.00		0.00	0.00	3,000.00	0.00	3,000.00
NWTRCC donor directed grants	0.00	300.00	308.75	1,835.00	2,250.00	1,520.00	5,000.00
Total Grant	2,500.00	300.00	308.75	165,585.00	157,800.00	106,399.02	310,000.00
Grants Program							
Library	0.00	8.00	0.00	0.00	60.00	0.00	100.00
Printing	338.30	208.00	0.00	1,551.60	1,460.00	1,245.00	2,500.00
Postage	110.52	183.00	77.80	325.51	1,285.00	413.29	2,200.00
Membership dues - organization	0.00	150.00	0.00	0.00	1,050.00	233.40	1,800.00
Total Grants Program	448.82	549.00	77.80	1,877.11	3,855.00	1,891.69	6,600.00
Newsletter Costs							
Printing	2,664.00	2,500.00	2,467.00	11,348.73	10,500.00	10,531.04	16,000.00
Postage	1,129.93	1,500.00	37.04	5,482.16	5,000.00	3,131.09	8,000.00
Mailhouse	0.00	1,000.00	0.00	2,189.30	4,000.00	1,904.89	6,000.00
Consultants	0.00	40.00		0.00	290.00		500.00
Photos and graphics	0.00	42.00	0.00	0.00	292.00	0.00	500.00
Newsletter Costs - Other	0.00	16.00	0.00	0.00	115.00	0.00	200.00
Total Newsletter Costs	3,793.93	5,098.00	2,504.04	19,020.19	20,197.00	15,567.02	31,200.00
Website & Internet	41.94	167.00	128.25	748.87	1,169.00	671.15	2,000.00
40th Anniversary Expenses							
Consultants	0.00			600.00			
Total 40th Anniversary Expenses	0.00			600.00			

RESIST, Inc
Profit and Loss Budget Performance
July 2006

Personnel

Employee Salaries	11,234.48	12,334.00	10,886.16	84,258.60	86,340.00	85,338.60	148,011.00
Payroll taxes	859.27	1,073.00	868.76	7,592.78	7,512.00	7,683.12	12,877.00
Pension plan match	449.36	494.00	435.44	3,370.20	3,455.00	3,265.80	5,920.00
Health insurance	1,875.35	2,328.00	2,652.35	12,296.45	16,296.00	19,266.89	27,932.00
Workers compensation	25.10	50.00	24.70	326.30	350.00	172.58	594.00
Staff development	0.00	167.00	0.00	0.00	1,169.00	0.00	2,000.00

Total Personnel

14,443.56	16,446.00	14,867.41	107,844.33	115,122.00	115,726.99	197,334.00
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General and Administrative

Supplies	79.98	209.00	76.51	1,726.64	1,458.00	1,655.88	2,500.00
Printing & copying	17.75	125.00	0.00	665.66	875.00	140.00	1,500.00
Books, subscriptions, reference	0.00	125.00	0.00	493.00	875.00	1,350.00	1,500.00
Dues and fees	20.00	17.00	0.00	53.98	115.00	33.98	200.00
Telephone	180.09	267.00	446.94	1,450.79	1,865.00	2,216.49	3,200.00
Minor office equipment	0.00	125.00	0.00	379.94	875.00	898.31	1,500.00

Postage, shipping, delivery

Meter Rental	0.00	38.00	113.00	108.00	266.00	231.00	450.00
UPS	0.00	8.00	0.00	0.00	60.00	0.00	100.00
US Post Office	141.51	134.00	25.12	402.83	932.00	370.14	1,600.00
Postage due/BRE envelopes	0.00	225.00	0.00	1,200.00	1,575.00	1,800.00	2,700.00

Total Postage, shipping, delivery

141.51	405.00	138.12	1,710.83	2,833.00	2,401.14	4,850.00
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Professional Fees

Temporary help	0.00	458.00	360.25	1,502.25	3,210.00	1,716.00	5,500.00
Accounting	400.00	1,042.00	400.00	9,300.00	7,290.00	9,525.00	12,500.00
Consultants	0.00	125.00	0.00	185.00	875.00	0.00	1,500.00
Brokerage fees	0.00	50.00	0.00	307.71	350.00	80.17	600.00

Total Professional Fees

400.00	1,675.00	760.25	11,294.96	11,725.00	11,321.17	20,100.00
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Equip rental & maintenance

0.00	125.00	872.60	2,918.79	875.00	1,000.63	1,500.00
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Insurance

Liability	137.18	166.00	0.00	756.32	1,167.00	855.22	2,000.00
Director and officers	185.42	185.00	185.42	1,297.94	1,300.00	1,297.94	2,225.00
Computer	7.42	8.00	0.00	51.94	53.00	0.00	89.00
Property	0.00	83.00	47.58	136.62	585.00	333.10	1,000.00

Total Insurance

330.02	442.00	233.00	2,242.82	3,105.00	2,486.26	5,314.00
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Advertising and Outreach

Advertising	0.00	125.00		1,125.00	875.00		1,500.00
Brochure	0.00	84.00	0.00	0.00	582.00	1,250.00	1,000.00

Total Advertising and Outreach

0.00	209.00	0.00	1,125.00	1,457.00	1,250.00	2,500.00
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Occupancy expenses

Rent	3,262.50	3,263.00	2,958.33	25,491.66	22,835.00	23,297.91	39,150.00
Repairs and maintenance	0.00	50.00	0.00	280.15	350.00	144.70	600.00
Utilities	739.02	292.00	491.95	2,122.62	2,044.00	1,470.59	3,500.00
Real estate taxes	0.00	67.00	0.00	0.00	467.00	0.00	800.00
Sub lease (rent)	(1,350.00)	(1,350.00)	(1,228.33)	(9,206.60)	(9,450.00)	(8,500.01)	(16,200.00)
Sub lease (utilities)	(267.62)	(116.00)	(45.59)	(553.76)	(817.00)	(347.30)	(1,400.00)

Total Occupancy expenses

2,383.90	2,206.00	2,176.36	18,134.07	15,429.00	16,065.89	26,450.00
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Travel & meetings expenses

Conference, convention, meeting	0.00	60.00	0.00	0.00	435.00	25.00	750.00
Meals, food	0.00	50.00	49.00	107.37	350.00	161.60	600.00
Travel	68.20	150.00	10.00	124.20	1,050.00	196.00	1,800.00

Total Travel & meetings expenses

68.20	260.00	59.00	231.57	1,835.00	382.60	3,150.00
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Total General and Administrative

3,621.45	6,190.00	4,762.78	42,428.05	43,322.00	41,202.35	74,264.00
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RESIST, Inc
Profit and Loss Budget Performance
July 2006

Misc expenses							
Depreciation & amortization exp	0.00	200.00	0.00	0.00	1,400.00	0.00	2,400.00
Bank & credit card fees	163.13	167.00	124.43	1,421.36	1,165.00	1,285.60	2,000.00
Interest Expense							
Finance Charges	22.02	4.00	0.00	35.83	30.00	21.23	50.00
Late Fees	71.00	8.00	0.00	142.00	56.00	88.00	100.00
Total Interest Expense	93.02	12.00	0.00	177.83	86.00	109.23	150.00
Taxes	0.00	4.00	0.00	275.00	28.00	275.00	50.00
Misc expenses - Other	10.03	8.00	15.00	10.03	56.00	15.00	100.00
Total Misc expenses	266.18	391.00	139.43	1,884.22	2,735.00	1,684.83	4,700.00
Board Expense							
Copying	0.00	21.00	0.00	0.00	145.00	54.76	250.00
Postage	2.22	17.00	0.00	3.99	119.00	21.29	200.00
Travel	0.00	208.00	0.00	824.80	1,460.00	660.40	2,500.00
Food	28.47	67.00	14.16	216.09	468.00	276.68	800.00
Outreach	0.00	8.00	0.00	0.00	57.00	0.00	100.00
Other	0.00	125.00	0.00	0.00	875.00	0.00	1,500.00
Total Board Expense	30.69	446.00	14.16	1,044.88	3,124.00	1,013.13	5,350.00
Total Expense	25,385.28	30,524.00	28,343.82	373,708.11	382,086.00	320,996.30	699,798.00
Net Ordinary Income	1,132.59	12,853.50	18,334.19	65,212.88	(85,414.50)	(82,746.38)	(18,513.00)
Other Income/Expense							
Other Income							
Gain/loss on investments	0.00			239.43			
Total Other Income	0.00			239.43			
Other Expense							
Suspense	(1,185.05)		0.00	(1,320.10)		0.00	
Total Other Expense	(1,185.05)		0.00	(1,320.10)		0.00	
Net Other Income	1,185.05		0.00	1,559.53		0.00	
Net Income	2,317.64	12,853.50	18,334.19	66,772.41	(85,414.50)	(82,746.38)	(18,513.00)

As of 8/2/06

**Resist Investments
By Category**

	Bonds	Equity	Cash	Total
Investment	\$205,297.96	\$9,149.52	\$19,411.23	\$233,858.71
Endowment	\$66,961.76	\$17,270.65	\$73.09	\$84,305.50
Operating	\$0.00	\$0.00	\$1,407.09	\$1,407.09
Loan	\$0.00	\$0.00	\$12,477.24	\$12,477.24
Holmes	\$0.00	\$7,567.02	\$7,630.23	\$15,197.25
Cohen	\$0.00	\$9,629.99	\$7.03	\$9,637.02
Total	\$272,259.72	\$43,617.18	\$41,005.91	\$356,882.81
	76.3%	12.2%	11.5%	100.0%

**Finance Committee Meeting
Minutes
July 27, 2006**

See Finance Narrative and Financial Statements for more detailed information.

1. Expenses

Expenses are generally on track. Coming in (overall) a little lower than expected. Some increase in printing costs- there are now oil surcharges in place for printing. Some overages or under budget amount are just due to timing. Grant spending reflects several TA grants that were paid out in June- but will be reflected in the August budget figures.

2. Income

At this moment, Resist's regular sources of income are not sufficient to cover the regular expenses.

All internal mailing revenue streams (pledge donors, *Newsletter* donors, house mailing donors) are down in comparison to budgeted figures (\$25,000) and to last year's actual figures (\$8,362).

Prospect mailing revenue is down as well in comparison to budget figures (\$1,500) and to last year's actual figures (\$4,000).

Donor directed contributions and unsolicited contributions are also down well in comparison to budget figures (\$39,000).

Revenue for July appears to be about \$20,000 less than budgeted amounts and \$25,000 less than last year.

The Finance Committee wants to make sure that the Board understands how fiscally precarious this situation is and that a business-as-usual approach would not be fiscally responsible.

3. Phil Schleimer Bequest

The \$250,000 received from the Phil Schleimer estate should NOT be considered in the assessment of Resist's income because, as a one-time gift, it is not part of a sustainable income program. This bequest allows a margin of breathing room- but does not remove the critical need to look at what is fiscally possible for Resist over the coming year.

The bequest from Phil should appear in a separate line below the net revenue as a one time event. It will still appear in the asset totals, but it is not part of the regular income stream.

4. Other Income Streams

Given the concerns about ordinary income, the Board needs to focus on other methods of fundraising. From a financial perspective, increasing the number of issues of the *Newsletter* will not bring a sufficient return to warrant the additional expenditures of time and money. There is more potential in the currently planned major donor development campaign and in a focus on estate planning.

In order to plan effectively, the Finance Committee needs a more detailed assessment from Jean and Carol about how to look at major donor campaigns and expectations of income. Questions include: If

building a major donor program requires initial investment without immediate return, how long should Resist expect to wait before receiving the benefits of the campaign? How many new relationships are being developed and what is the "industry standard" for expected return per year? How many current relationships are being explored and what is the expected return per year? If there need to be donor visits, who will make them and how will the travel costs be covered? What percentage of people who will be approached to give for the 40th Anniversary could then be counted on for future significant donations?

5. Spending Patterns

The Board should not allow Resist to continue the current spending and revenue patterns. At the rate of loss, all Resist assets (including the bequest) will be dissipated within three years. Resist cannot rely on the possibility of new bequests to counteract operating expenditures. Annual operating expenses need to be covered by annual operating income (i.e., regular sources). There needs to be sufficient documentation to show how Resist is being responsible in spending against revenue. Resist is currently operating with a structural deficit, and as such, the auditor could issue a "going concern" letter – which would be included in the audited Financial Statements and could have a negative effect on donors.

6. Proposals:

At this time, the Finance Committee recommends that the bequest from Phil Schleimer be used for long term strategic income and planning. Some of the money could be used to generate new income streams- but there must be performance metrics in place to determine whether or not these new streams are meeting their goals. The decision on whether or not to develop new streams, and which one(s) to develop, must be based on a realistic assessment of the potential return (in 6 months, in a year and beyond).

1. Bequest Income

Income generated from investment of the principal of Phil Schleimer's bequest may be considered part of Resist's regular income stream and can be used for general operating expenses.

2. Bequest Principal

The principal of Phil Schleimer's bequest can only be used for the specific purpose of developing long term and sustainable programs (e.g. a major donor program). Any amounts used from the principal to fund these programs must be returned within a reasonable period. An appropriate use of the principal assets for long term and sustainable programs should be determined on a case-by-case basis by the Finance Committee. The principal should not be used to augment Resist's regular income stream and pay for general operating expenses.

3. Ordinary Expenses and Income

In order to engage in appropriate fiscal management and ensure the long-term health of the organization, the Board must ensure that ordinary income is sufficient to cover ordinary expenses. In the event that ordinary income is incapable of covering ordinary expenses, the Board should either raise additional income or cut expenses.

7. Long Tem Planning

Long term planning must be re-invigorated. It would be helpful for Wenda to meet with staff before the next Finance Committee meeting to move the initial planning documents forward. That meeting will be held during the first week of September.

The Retreat Committee will be asked to explore the feasibility of including financial training on Friday night.

8. Investment Policy

Robin will send Committee members the current investment policy and should begin discussions with Donna Colahan about shifting Resist's investments to Morgan Stanley.

The Resist Foundation Investment Policy

1. Organizational Mission

Resist supports the growth of movements for radical social change by providing grants to small, progressive activist organizations and publishing information and analysis about current movement activities. We accept individual donations and actively solicit donors to directly finance the grants we distribute and to operate other programs of the organization.

2. Investment Philosophy

In keeping with our mission, Resist has not established a traditional endowment. We distribute high percentages of our annual income to finance the grants and newsletter program areas and to maintain the operation of the organization. Any excess over expense and any donor-directed small funds are placed in a reserve account. Our reserve account is the focus of this investment policy.

The central objective of Resist's investment policy is:

To maintain the value of the reserve account relative to inflation as measured by the Consumer Price Index or some other generally-accepted criteria.

Specific objectives are, in this order:

- to use socially responsible investment products
- to strive for consistent returns in keeping with our central objective and
- to preserve capital.

3. Socially Responsible Criteria

Resist shall generally follow the socially responsible investment criteria as defined by Calvert Investments (found at http://www.calvertgroup.com/sri_647.html).

4. Review and Supervision

The Finance Committee's role is advisory, and it solicits recommendations from community members skilled in socially responsible investment advising on investment decisions as long as they adhere to guidelines established by Resist. The Finance Committee role is to make recommendations to the Board regarding:

- Establishment of performance goals
- Identification of asset mix and guidelines
- Review of the results of the reserve account
- Monitoring adherence to socially responsible criteria
- Nomination of volunteer investment counselors to sit on, or work with, the Finance Committee

5. Categories of Assets

Resist has two categories of financial assets: operating expenses and a reserve account. All Resist assets will be subject to the policies and general guidelines established by the Board as set forth in this document. The reserve account will have additional guidelines as described below.

6. Guidelines for the Reserve Account

Management Guidelines

- Amount of reserves. The amount of the reserve account shall not go below the total assets of all donor-directed funds plus 5% of our total budget for the previous fiscal year.
- Use of reserves. If the reserve account does dip below the above amount, the Finance Committee will notify the Board and the Board will determine a course of action at its next regularly scheduled meeting.

Investment Objectives, Options and Asset Mix

- To maintain the value of the reserve account relative to inflation as measured by the Consumer Price Index or some other generally accepted criteria.
- **Resist may invest portions of its reserve fund in lower risk investment products such as Certificates of Deposits, Money Market funds, bonds and mutual funds.**

7. Ridge Management Guidelines

If the reserve fund amount sinks below our recommended level, the Finance Committee shall meet with interested parties, including socially responsible investment advisors, to develop a strategy in keeping with our vision.

8. Reporting and Review

The Finance Committee will receive written quarterly reports from the investment managers and will meet at least semi-annually with its advisors to review performance and implementation of these policies. The Finance Committee will report to the Board on investment matters annually.

Finance Narrative to accompany the Resist Balance Sheet and Board Report (1/1/06- 6/30/06)

Big Picture:

(refer to Balance Sheet- A)

Assets:

Current total assets are approximately \$188,123 *more* than FY05 year-to-date.

6 Month Income and Expense levels (Month End June 30, 2006)

(FY 2006 compared to Budget: refer to Board Report - B):

The current **net gain** is about \$64,712. **Income is up** approximately **\$159,109** and **expenses are down** approximately **\$3,500** in relation to budgeted amounts. As a result, **net gain** (income over expenses) is approximately **\$162,980** more than the budgeted loss of \$98,268 for this period of time.

Revenue:

2006 Y-T-D revenue is up *about \$159,109* in comparison to Y-T-D budget figures (\$412,403 v. \$253,294). This difference in relation to the budget is made up of the following factors:

- Internal Mailing Contributions are down ¹ :		
- Pledge Income is down	(\$ 7,834)	
- Newsletter Income is down	(\$10,728)	
- ABC Income is down	<u>(\$ 7,066)</u>	
		(\$25,627)
- Prospect Income is down		(\$ 1,503)
- Special Contributions are up		
Donor Directed contributions are down ²	(\$ 20,094)	
Unsolicited Contributions are down ³	(\$ 18,791)	
Matching Grants are up	\$ 470	
Stock Contributions are up about ⁴	\$225,060	
Foundation Grants are up ⁵	\$ 10,000	
Board Fundraising is down ⁶	<u>(\$ 7,095)</u>	
		\$189,550
- Other Revenue is up		\$ 424
- Investment Income is up		\$ 1,446
- Unrealized Gain (loss) is down		(\$ 5,078)
Losses: Total:	(\$ 78,188)	
Gains: Total:	\$237,400	

¹ Internal Mailing Contributions reflect \$ in uncollected pledges for FY06 year-to-date. A significant effort is now being made to reclaim lapsed or lost pledge donors. Between 2003 and 2005 the *Newsletter* lost approximately 250 donors through attrition and removal of deadbeat subscribers. *Newsletter* income is down approximately \$12,381 from FY05 YTD.

² Donor Directed contributions are approximately \$2,612 less than FY05 YTD.

³ Unsolicited Contributions are \$11,840 more than FY05 YTD.

⁴ Stock Contributions reflect approximately \$220,000 received from the estate of Phil Schliemer

⁵ Foundation Grants reflect receipt of a \$10,000 grant from the Bardon-Cole Foundation

⁶ Board Fundraising includes \$20,000 to be raised by the Board and Advisory Board.

Expenses:

Total expenses 2006 Y-T-D are about **\$3,500** *under* budget.

Over-budget amount: **\$8,112**

Pledge costs	\$ 286
Prospect Mailing**	\$ 571
Grants***	\$ 5,585
Newsletter Costs	\$ 127
General and Administrative***	\$ 1,543

Under-budget amount: **(\$12,209)**

ABC costs*	(\$ 1,917)
Other fundraising costs	(\$ 454)
Grants Program****	(\$ 1,878)
Web Site / Internet Costs	(\$ 295)
Personnel/Health Insurance*****	(\$ 5,275)
Misc. expenses	(\$ 726)
Board expenses	(\$ 1,664)

* ABC Costs reflect timing of printing and postage

** Prospect Mailing costs have returned to estimated budget

*** General and Administrative costs reflect timing of accounting fees, Sage subscription and property insurance increases.

**** Grants costs reflect a few TA Grants paid in June and ascribed to August

***** Personnel/Health Insurance reflects \$2,558 drop in health insurance costs.

RESIST, INC.
Balance Sheet
As of June 30, 2006

	<u>Jun 30, 06</u>	<u>Jun 30, 05</u>
ASSETS		
Current Assets		
Checking/Savings		
Wainwright Bank Checking	(24,060.38)	(14,175.51)
Petty cash	50.00	50.00
Total Checking/Savings	<u>(24,010.38)</u>	<u>(14,125.51)</u>
Other Current Assets		
Investments	367,755.63	167,140.88
Inventory T-shirts	3,904.24	4,802.62
Prepaid expenses	2,054.88	2,099.77
Total Other Current Assets	<u>373,714.75</u>	<u>174,043.27</u>
Total Current Assets	<u>349,704.37</u>	<u>159,917.76</u>
Fixed Assets		
Leasehold improvements	15,064.68	15,064.68
Accum depr leasehold imp	(10,936.98)	(9,430.51)
Furniture, fixtures, & equip	17,198.34	16,310.03
Accum depr of furn & fix	(14,762.06)	(13,717.00)
Total Fixed Assets	<u>6,563.98</u>	<u>8,227.20</u>
Other Assets		
Deposits	2,230.00	2,230.00
Total Other Assets	<u>2,230.00</u>	<u>2,230.00</u>
TOTAL ASSETS	<u><u>358,498.35</u></u>	<u><u>170,374.96</u></u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	238.87	(2,496.03)
Total Accounts Payable	<u>238.87</u>	<u>(2,496.03)</u>
Credit Cards		
Wainwright credit card	0.00	(152.74)
Total Credit Cards	<u>0.00</u>	<u>(152.74)</u>
Other Current Liabilities		
Payroll Liabilities	4,160.19	4,436.59
Accrued payroll and taxes	11,933.31	13,242.47
Security deposits held	1,750.00	1,750.00
Total Other Current Liabilities	<u>17,843.50</u>	<u>19,429.06</u>
Total Current Liabilities	<u>18,082.37</u>	<u>16,780.29</u>
Total Liabilities	<u>18,082.37</u>	<u>16,780.29</u>
Equity		
Fund balance general	275,704.21	254,675.24
Net Income	64,711.77	(101,080.57)
Total Equity	<u>340,415.98</u>	<u>153,594.67</u>
TOTAL LIABILITIES & EQUITY	<u><u>358,498.35</u></u>	<u><u>170,374.96</u></u>

RESIST, INC.
Balance Sheet
As of June 30, 2006

	<u>Jun 30, 06</u>	<u>Jun 30, 05</u>
ASSETS		
Current Assets		
Checking/Savings		
Wainwright Bank Checking	(24,060.38)	(14,175.51)
Petty cash	50.00	50.00
Total Checking/Savings	<u>(24,010.38)</u>	<u>(14,125.51)</u>
Other Current Assets		
Investments		
0307 Resist Endowment		
NB Socially Responsive	17,568.68	16,310.29
Calvert Social Investment	66,112.24	65,915.21
Schwab Endowment	73.09	2,071.37
Total 0307 Resist Endowment	<u>83,754.01</u>	<u>84,296.87</u>
0308 Operating Fund		
Cash & Money Market Funds	1,405.93	1,396.09
Total 0308 Operating Fund	<u>1,405.93</u>	<u>1,396.09</u>
0309 Loan Fund	12,428.61	14,300.52
0310 Investment Fund		
Berkley Calif 2/1/28	15,807.84	0.00
California St UTX 2/1/29	13,080.86	0.00
California St GO 10/01/32	16,435.20	0.00
Angeles Calif UTX 7/1/09	15,568.32	0.00
Angeles Cnty 7/1/15	17,018.40	0.00
Modesto Calif 8/1/13	11,780.80	0.00
Norco Calif 3/1/12	16,518.40	0.00
Palm Desert Calif 10/1/07	15,766.72	0.00
San Francisco 8/1/10	16,155.84	0.00
Francisco 6/15/13	16,543.52	0.00
Santa Margarita 8/1/06	15,968.96	0.00
Upland Calif 6/1/08	16,265.92	0.00
Contra Costa 8/1/10	16,111.84	0.00
Whittier Calif 8/1/24	16,949.12	0.00
NB Socially Responsive	524.47	0.00
Women's Equity Mutual Fund	4,151.62	18,634.05
Calvert Social Investment Fund	4,465.03	17,554.92
Cash & Money Market Fund	10,716.98	2,032.33
Total 0310 Investment Fund	<u>239,829.84</u>	<u>38,221.30</u>
0311 Holmes Memorial		
Domini Social Equity Fund	7,610.75	7,218.37
Cash & Money Market Funds	7,623.85	7,418.02
Total 0311 Holmes Memorial	<u>15,234.60</u>	<u>14,636.39</u>
0313 Cohen Memorial		
Cash & Money Market Funds	7.03	7.03
Domini Social Equity Fund	9,685.39	9,186.29
Total 0313 Cohen Memorial	<u>9,692.42</u>	<u>9,193.32</u>
Calvert Social Inv Balanced	5,410.22	5,096.39
Total Investments	<u>367,755.63</u>	<u>167,140.88</u>
Inventory T-shirts	3,904.24	4,802.62

RESIST, INC.
Balance Sheet
As of June 30, 2006

	<u>Jun 30, 06</u>	<u>Jun 30, 05</u>
Prepaid expenses		
Liability Insurance	1,583.20	556.14
Postage	409.52	1,066.93
Property Insurance	37.06	422.10
Worker's Comp	25.10	54.60
Total Prepaid expenses	<u>2,054.88</u>	<u>2,099.77</u>
Total Other Current Assets	<u>373,714.75</u>	<u>174,043.27</u>
Total Current Assets	<u>349,704.37</u>	<u>159,917.76</u>
Fixed Assets		
Leasehold improvements	15,064.68	15,064.68
Accum depr leasehold imp	(10,936.98)	(9,430.51)
Furniture, fixtures, & equip	17,198.34	16,310.03
Accum depr of furn & fix	(14,762.06)	(13,717.00)
Total Fixed Assets	<u>6,563.98</u>	<u>8,227.20</u>
Other Assets		
Deposits	2,230.00	2,230.00
Total Other Assets	<u>2,230.00</u>	<u>2,230.00</u>
TOTAL ASSETS	<u><u>358,498.35</u></u>	<u><u>170,374.96</u></u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	238.87	(2,496.03)
Total Accounts Payable	<u>238.87</u>	<u>(2,496.03)</u>
Credit Cards		
Wainwright credit card	0.00	(152.74)
Total Credit Cards	<u>0.00</u>	<u>(152.74)</u>
Other Current Liabilities		
Payroll Liabilities		
FICA withheld	870.67	843.67
Medicare withheld	203.62	197.31
Federal withholding	1,170.00	1,605.00
MA withholding	582.85	602.71
403 (b) deferred comp	771.35	643.60
403(b) defined	561.70	544.30
Total Payroll Liabilities	<u>4,160.19</u>	<u>4,436.59</u>
Accrued payroll and taxes		
403 (b) employer match	561.70	544.30
FICA ER	870.67	843.67
Medicare ER	203.62	197.31
MA unemployment	167.16	131.03
Accrued paid leave	10,130.16	11,526.16
Total Accrued payroll and taxes	<u>11,933.31</u>	<u>13,242.47</u>
Security deposits held	1,750.00	1,750.00
Total Other Current Liabilities	<u>17,843.50</u>	<u>19,429.06</u>
Total Current Liabilities	<u>18,082.37</u>	<u>16,780.29</u>
Total Liabilities	<u>18,082.37</u>	<u>16,780.29</u>

RESIST, INC.
Balance Sheet
As of June 30, 2006

	<u>Jun 30, 06</u>	<u>Jun 30, 05</u>
Equity		
Fund balance general	275,704.21	254,675.24
Net Income	<u>64,711.77</u>	<u>(101,080.57)</u>
Total Equity	<u>340,415.98</u>	<u>153,594.67</u>
 TOTAL LIABILITIES & EQUITY	 <u><u>358,498.35</u></u>	 <u><u>170,374.96</u></u>

RESIST, INC.
Profit & Loss Budget Performance
June 2006

	<u>Jun 06</u>	<u>Budget</u>	<u>Jun 05</u>	<u>Jan - Jun 06</u>	<u>YTD Budget</u>	<u>Jan - Jun 05</u>	<u>06 Budget</u>
Ordinary Income/Expense							
Income							
Internal Mailings	27,529.48	14,800.00	12,917.73	118,672.67	144,300.00	127,034.76	370,000.00
Prospecting	747.00	1,680.00	1,073.90	14,876.77	16,380.00	18,876.65	42,000.00
Other Revenue	613.75	294.00	1,082.00	3,283.52	2,860.00	1,523.00	7,325.00
Special contributions	10,000.00	8,255.00	3,390.00	275,974.72	86,425.00	41,442.33	253,500.00
Investment Income	1,261.74	130.00	316.61	2,719.90	1,274.00	1,591.28	3,260.00
Unrealized gain (loss)	(2,634.94)	200.00	217.46	(3,127.46)	1,950.00	949.89	5,000.00
Miscellaneous revenue	0.00	10.00	0.00	3.00	30.00	4.00	50.00
Restricted Funds	0.00	12.50	0.00	0.00	75.00	150.00	150.00
Total Income	<u>37,517.03</u>	<u>25,381.50</u>	<u>18,997.70</u>	<u>412,403.12</u>	<u>253,294.00</u>	<u>191,571.91</u>	<u>681,285.00</u>
Expense							
Internal Mailing Costs	1,541.01	2,483.00	1,539.33	7,968.95	9,599.00	7,305.89	20,000.00
Prospecting Mailing Costs	0.39		0.00	23,921.18	23,350.00	23,472.10	46,700.00
Other Fundraising Costs	91.50	230.00	82.38	421.62	876.00	520.93	1,650.00
Grant	56,775.00	64,300.00	68,007.50	163,085.00	157,500.00	106,090.27	310,000.00
Grants Program	1.33	553.00	36.54	1,428.29	3,306.00	1,813.89	6,600.00
Newsletter Costs	2,632.89	98.00	774.48	15,226.26	15,099.00	13,062.98	31,200.00
Website & Internet	95.13	167.00	19.95	706.93	1,002.00	542.90	2,000.00
40th Anniversary Expenses	600.00			600.00			
Personnel	17,520.64	16,447.00	15,192.98	93,400.77	98,676.00	100,859.58	197,334.00
General and Administrative	5,514.46	6,189.00	4,028.84	38,674.60	37,132.00	36,439.57	74,264.00
Misc expenses	253.85	392.00	214.01	1,618.04	2,344.00	1,545.40	4,700.00
Board Expense	233.57	446.00	54.79	1,014.19	2,678.00	998.97	5,350.00
Total Expense	<u>85,259.77</u>	<u>91,305.00</u>	<u>89,950.80</u>	<u>348,065.83</u>	<u>351,562.00</u>	<u>292,652.48</u>	<u>699,798.00</u>
Net Ordinary Income	(47,742.74)	(65,923.50)	(70,953.10)	64,337.29	(98,268.00)	(101,080.57)	(18,513.00)
Other Income/Expense							
Other Income							
Gain/loss on investments	0.00			239.43			
Total Other Income	<u>0.00</u>			<u>239.43</u>			
Other Expense							
Suspense	14.95		0.00	(135.05)		0.00	
Total Other Expense	<u>14.95</u>		<u>0.00</u>	<u>(135.05)</u>		<u>0.00</u>	
Net Other Income	<u>(14.95)</u>		<u>0.00</u>	<u>374.48</u>		<u>0.00</u>	
Net Income	<u>(47,757.69)</u>	<u>(65,923.50)</u>	<u>(70,953.10)</u>	<u>64,711.77</u>	<u>(98,268.00)</u>	<u>(101,080.57)</u>	<u>(18,513.00)</u>

RESIST, INC.
Profit & Loss Budget Performance
June 2006

Ordinary Income/Expense
Income

Internal Mailings

Pledges	12,089.00	6,200.00	7,388.10	52,615.89	60,450.00	58,356.20	155,000.00
Newsletter	2,721.00	2,600.00	3,856.50	14,622.45	25,350.00	27,003.28	65,000.00
ABC/House mailings	12,719.48	6,000.00	1,673.13	51,434.33	58,500.00	41,675.28	150,000.00
Total Internal Mailings	27,529.48	14,800.00	12,917.73	118,672.67	144,300.00	127,034.76	370,000.00

Prospecting

Other Revenue

Fiscal sponsorship fees	72.50	10.00	42.50	950.52	91.00	63.75	225.00
List Sales - other	0.00	20.00	0.00	0.00	195.00	0.00	500.00
Royalties	0.00	32.00	0.00	0.00	312.00	0.00	800.00
T-shirt sales	0.00	32.00	232.00	780.00	312.00	248.00	800.00
NWTRCC	541.25	200.00	807.50	1,553.00	1,950.00	1,211.25	5,000.00
Total Other Revenue	613.75	294.00	1,082.00	3,283.52	2,860.00	1,523.00	7,325.00

Special contributions

Board Fundraising	0.00	820.00	1,100.00	900.00	7,995.00	1,450.00	20,500.00
Donor Directed Grants	0.00	911.00	2,000.00	11,385.65	31,480.00	13,997.90	100,000.00
Matching Grants	0.00	40.00	0.00	860.00	390.00	925.00	1,000.00
Foundations	10,000.00		290.00	10,000.00		8,440.00	
Unsolicited	0.00	3,239.00		11,840.00	30,631.00		100,000.00
Stocks & Bonds	0.00	3,245.00	0.00	240,989.07	15,929.00	16,629.43	32,000.00
Total Special contributions	10,000.00	8,255.00	3,390.00	275,974.72	86,425.00	41,442.33	253,500.00

Investment Income

Bank Interest	3.08	4.00	6.10	43.08	41.00	67.23	110.00
Bond Income	832.00			832.00			
Calvert Balanced	0.00	2.00	16.24	0.00	21.00	16.24	50.00
Domini Social Investment	68.61	4.00	57.62	68.61	39.00	57.62	100.00
Calvert Bond	268.07	100.00	158.83	1,381.79	975.00	955.87	2,500.00
Schwab One Accounts	73.25	6.00	35.52	302.48	60.00	168.53	150.00
Dividends and Interest	16.73	14.00	42.30	91.94	138.00	325.79	350.00
Total Investment Income	1,261.74	130.00	316.61	2,719.90	1,274.00	1,591.28	3,260.00

Unrealized gain (loss)

Womens Equity Fund	(52.10)		(146.51)	20.03		(640.97)	
Domini Social Investment	(440.24)	20.00	8.53	(121.25)	195.00	72.58	500.00
Calvert Balanced	(11.40)	20.00	85.93	(108.13)	195.00	395.68	500.00
Neuberger Berman	(424.98)	20.00	0.00	220.36	195.00	0.00	500.00
Bonds	(1,429.72)		(53.12)	(1,429.72)		(303.59)	
Calvert Bond	(276.50)	140.00	322.63	(1,708.75)	1,365.00	1,426.19	3,500.00
Total Unrealized gain (loss)	(2,634.94)	200.00	217.46	(3,127.46)	1,950.00	949.89	5,000.00

Miscellaneous revenue

Miscellaneous revenue	0.00	10.00	0.00	3.00	30.00	4.00	50.00
Restricted Funds	0.00	12.50	0.00	0.00	75.00	150.00	150.00
Total Income	37,517.03	25,381.50	18,997.70	412,403.12	253,294.00	191,571.91	681,285.00

Expense

Internal Mailing Costs

Pledge program

Printing	195.00		260.00	2,400.34	1,500.00	1,596.92	3,000.00
Postage	175.01		115.00	760.11	900.00	1,006.58	1,800.00
Mailhouse	0.00	333.00	125.00	525.00	999.00	626.20	2,000.00
Total Pledge program	370.01	333.00	500.00	3,685.45	3,399.00	3,229.70	6,800.00

ABC/House mailings

Consultant	0.00		0.00	0.00	850.00	500.00	2,500.00
Printing	1,015.00	1,000.00	0.00	2,348.92	2,000.00	1,698.85	4,000.00
Postage	66.00	525.00	1,039.33	1,754.58	2,100.00	1,745.54	4,200.00
Mailhouse	90.00	625.00	0.00	180.00	1,250.00	131.80	2,500.00
Total ABC/House mailings	1,171.00	2,150.00	1,039.33	4,283.50	6,200.00	4,076.19	13,200.00

Total Internal Mailing Costs

Total Internal Mailing Costs	1,541.01	2,483.00	1,539.33	7,968.95	9,599.00	7,305.89	20,000.00
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RESIST, INC.
Profit & Loss Budget Performance
June 2006

	<u>Jun 06</u>	<u>Budget</u>	<u>Jun 05</u>	<u>YTD 06</u>	<u>YTD Budget</u>	<u>YTD 05</u>	<u>FY'06 Budget</u>
Prospecting Mailing Costs							
Printing	0.00		0.00	11,687.81	8,000.00	6,619.60	16,000.00
Postage	0.39		0.00	7,159.99	5,500.00	7,404.59	11,000.00
Mailhouse	0.00		0.00	5,267.52	2,550.00	3,444.00	5,100.00
Consultants	0.00		0.00	(4,190.20)	3,750.00	2,795.00	7,500.00
Photos and graphics	0.00		0.00	350.00	50.00	0.00	100.00
List rentals	0.00		0.00	3,646.06	3,500.00	3,208.91	7,000.00
Total Prospecting Mailing Costs	<u>0.39</u>		<u>0.00</u>	<u>23,921.18</u>	<u>23,350.00</u>	<u>23,472.10</u>	<u>46,700.00</u>
Other Fundraising Costs							
Thank you cards							
Printing	0.00	125.00	55.00	55.00	225.00	110.00	350.00
Postage	91.50	65.00	27.38	236.62	505.00	410.93	1,000.00
Purchase	0.00		0.00	130.00		0.00	25.00
Total Thank you cards	<u>91.50</u>	<u>190.00</u>	<u>82.38</u>	<u>421.62</u>	<u>730.00</u>	<u>520.93</u>	<u>1,375.00</u>
Other							
Misc costs	0.00			0.00	10.00		25.00
Promo T-shirts	0.00	30.00	0.00	0.00	86.00	0.00	150.00
Other - Other	0.00	10.00	0.00	0.00	50.00	0.00	100.00
Total Other	<u>0.00</u>	<u>40.00</u>	<u>0.00</u>	<u>0.00</u>	<u>146.00</u>	<u>0.00</u>	<u>275.00</u>
Total Other Fundraising Costs	91.50	230.00	82.38	421.62	876.00	520.93	1,650.00
Grant							
Regular grants	46,500.00	53,550.00	54,700.00	127,250.00	128,050.00	130,879.02	261,000.00
Multi-year grants	9,000.00	9,000.00	12,000.00	33,000.00	21,000.00	(27,000.00)	33,000.00
Technical Assistance Grant	500.00	1,500.00	500.00	1,000.00	3,500.00	1,000.00	8,000.00
Salzman grants	0.00		0.00	0.00	3,000.00	0.00	3,000.00
NWTRCC donor directed grants	775.00	250.00	807.50	1,835.00	1,950.00	1,211.25	5,000.00
Total Grant	<u>56,775.00</u>	<u>64,300.00</u>	<u>68,007.50</u>	<u>163,085.00</u>	<u>157,500.00</u>	<u>106,090.27</u>	<u>310,000.00</u>
Grants Program							
Library	0.00	8.00	0.00	0.00	52.00	0.00	100.00
Printing	0.00	208.00	0.00	1,213.30	1,252.00	1,245.00	2,500.00
Postage	1.33	187.00	36.54	214.99	1,102.00	335.49	2,200.00
Membership dues - organization	0.00	150.00	0.00	0.00	900.00	233.40	1,800.00
Total Grants Program	<u>1.33</u>	<u>553.00</u>	<u>36.54</u>	<u>1,428.29</u>	<u>3,306.00</u>	<u>1,813.89</u>	<u>6,600.00</u>
Newsletter Costs							
Printing	2,592.00		0.00	8,684.73	8,000.00	8,064.04	16,000.00
Postage	40.89		96.75	4,352.23	3,500.00	3,094.05	8,000.00
Mailhouse	0.00		677.73	2,189.30	3,000.00	1,904.89	6,000.00
Consultants	0.00	40.00		0.00	250.00		500.00
Photos and graphics	0.00	42.00	0.00	0.00	250.00	0.00	500.00
Newsletter Costs - Other	0.00	16.00	0.00	0.00	99.00	0.00	200.00
Total Newsletter Costs	<u>2,632.89</u>	<u>98.00</u>	<u>774.48</u>	<u>15,226.26</u>	<u>15,099.00</u>	<u>13,062.98</u>	<u>31,200.00</u>
Website & Internet	95.13	167.00	19.95	706.93	1,002.00	542.90	2,000.00
40th Anniversary Expenses							
Consultants	600.00			600.00			
Total 40th Anniversary Expenses	<u>600.00</u>			<u>600.00</u>			
Personnel							
Employee Salaries	14,043.10	12,335.00	13,607.70	73,024.12	74,006.00	74,452.44	148,011.00
Payroll taxes	1,074.29	1,073.00	1,040.98	6,733.51	6,439.00	6,814.36	12,877.00
Pension plan match	561.70	494.00	544.30	2,920.84	2,961.00	2,830.36	5,920.00
Health Insurance	1,791.35	2,328.00	0.00	10,421.10	13,968.00	16,614.54	27,932.00
Workers compensation	50.20	50.00	0.00	301.20	300.00	147.88	594.00
Staff development	0.00	167.00	0.00	0.00	1,002.00	0.00	2,000.00
Total Personnel	<u>17,520.64</u>	<u>16,447.00</u>	<u>15,192.98</u>	<u>93,400.77</u>	<u>98,676.00</u>	<u>100,859.58</u>	<u>197,334.00</u>

RESIST, INC.
Profit & Loss Budget Performance
June 2006

	<u>Jun 06</u>	<u>Budget</u>	<u>Jun 05</u>	<u>YTD 06</u>	<u>YTD Budget</u>	<u>YTD 05</u>	<u>FY'06 Budget</u>
General and Administrative							
Supplies	219.37	209.00	75.92	1,646.66	1,249.00	1,579.37	2,500.00
Printing & copying	310.00	125.00	0.00	647.91	750.00	140.00	1,500.00
Books, subscriptions, reference	0.00	125.00	0.00	493.00	750.00	1,350.00	1,500.00
Dues and fees	16.99	17.00	16.99	33.98	98.00	33.98	200.00
Telephone	146.52	267.00	375.38	1,270.70	1,598.00	1,769.55	3,200.00
Minor office equipment	121.47	125.00	10.00	247.94	750.00	898.31	1,500.00
Postage, shipping, delivery							
Meter Rental	0.00	38.00	0.00	108.00	228.00	118.00	450.00
UPS	0.00	8.00	0.00	0.00	52.00	0.00	100.00
US Post Office	22.47	133.00	98.71	261.32	798.00	345.02	1,600.00
Postage due/BRE envelopes	0.00	225.00	0.00	1,200.00	1,350.00	1,800.00	2,700.00
Total Postage, shipping, delivery	22.47	404.00	98.71	1,569.32	2,428.00	2,263.02	4,850.00
Professional Fees							
Temporary help	191.25	458.00	206.25	1,502.25	2,752.00	1,355.75	5,500.00
Accounting	400.00	1,042.00	400.00	8,900.00	6,248.00	9,125.00	12,500.00
Consultants	0.00	125.00	0.00	185.00	750.00	0.00	1,500.00
Brokerage fees	0.00	50.00	0.00	307.71	300.00	80.17	600.00
Total Professional Fees	591.25	1,675.00	606.25	10,894.96	10,050.00	10,560.92	20,100.00
Equip rental & maintenance	987.00	125.00	0.00	2,918.79	750.00	128.03	1,500.00
Insurance							
Liability	137.18	166.00	0.00	619.14	1,001.00	855.22	2,000.00
Director and officers	185.42	190.00	185.42	1,112.52	1,115.00	1,112.52	2,225.00
Computer	7.42	8.00	0.00	44.52	45.00	0.00	89.00
Property	0.00	83.00	47.58	136.62	502.00	285.52	1,000.00
Total Insurance	330.02	447.00	233.00	1,912.80	2,663.00	2,253.26	5,314.00
Advertising and Outreach							
Advertising	250.00	125.00	400.00	1,125.00	750.00	1,250.00	1,500.00
Brochure	0.00	83.00	0.00	0.00	498.00	0.00	1,000.00
Total Advertising and Outreach	250.00	208.00	400.00	1,125.00	1,248.00	1,250.00	2,500.00
Occupancy expenses							
Rent	3,262.50	3,260.00	2,958.33	22,229.16	19,572.00	20,339.58	39,150.00
Repairs and maintenance	0.00	50.00	144.70	280.15	300.00	144.70	600.00
Utilities	521.99	292.00	337.89	1,383.60	1,752.00	978.64	3,500.00
Real estate taxes	0.00	66.00	0.00	0.00	400.00	0.00	800.00
Sub lease (rent)	(1,350.00)	(1,350.00)	(1,228.33)	(7,856.60)	(8,100.00)	(7,271.68)	(16,200.00)
Sub lease (utilities)	0.00	(116.00)	0.00	(286.14)	(701.00)	(301.71)	(1,400.00)
Total Occupancy expenses	2,434.49	2,202.00	2,212.59	15,750.17	13,223.00	13,889.53	26,450.00
Travel & meetings expenses							
Conference, convention, meeting	0.00	60.00	0.00	0.00	375.00	25.00	750.00
Meals, food	33.88	50.00	0.00	107.37	300.00	112.60	600.00
Travel	51.00	150.00	0.00	56.00	900.00	186.00	1,800.00
Total Travel & meetings expenses	84.88	260.00	0.00	163.37	1,575.00	323.60	3,150.00
Total General and Administrative	5,514.46	6,189.00	4,028.84	38,674.60	37,132.00	36,439.57	74,264.00
Misc expenses							
Depreciation & amortization exp	0.00	200.00	0.00	0.00	1,200.00	0.00	2,400.00
Bank & credit card fees	253.85	167.00	214.01	1,258.23	998.00	1,161.17	2,000.00
Interest Expense							
Finance Charges	0.00	5.00	0.00	13.81	26.00	21.23	50.00
Late Fees	0.00	8.00	0.00	71.00	48.00	88.00	100.00
Total Interest Expense	0.00	13.00	0.00	84.81	74.00	109.23	150.00
Taxes	0.00	4.00	0.00	275.00	24.00	275.00	50.00
Misc expenses - Other	0.00	8.00	0.00	0.00	48.00	0.00	100.00
Total Misc expenses	253.85	392.00	214.01	1,618.04	2,344.00	1,545.40	4,700.00

RESIST, INC.
Profit & Loss Budget Performance
June 2006

	<u>Jun 06</u>	<u>Budget</u>	<u>Jun 05</u>	<u>YTD 06</u>	<u>YTD Budget</u>	<u>YTD 05</u>	<u>FY'06 Budget</u>
Board Expense							
Copying	0.00	21.00	0.00	0.00	124.00	54.76	250.00
Postage	0.39	17.00	14.10	1.77	102.00	21.29	200.00
Travel	191.00	208.00	0.00	824.80	1,252.00	660.40	2,500.00
Food	42.18	67.00	40.69	187.62	401.00	262.52	800.00
Outreach	0.00	8.00	0.00	0.00	49.00	0.00	100.00
Other	0.00	125.00	0.00	0.00	750.00	0.00	1,500.00
Total Board Expense	<u>233.57</u>	<u>446.00</u>	<u>54.79</u>	<u>1,014.19</u>	<u>2,678.00</u>	<u>998.97</u>	<u>5,350.00</u>
Total Expense	<u>85,259.77</u>	<u>91,305.00</u>	<u>89,950.80</u>	<u>348,065.83</u>	<u>351,562.00</u>	<u>292,652.48</u>	<u>699,798.00</u>
Net Ordinary Income	<u>(47,742.74)</u>	<u>(65,923.50)</u>	<u>(70,953.10)</u>	<u>64,337.29</u>	<u>(98,268.00)</u>	<u>(101,080.57)</u>	<u>(18,513.00)</u>
Other Income/Expense							
Other Income							
Gain/loss on investments	0.00			239.43			
Total Other Income	<u>0.00</u>			<u>239.43</u>			
Other Expense							
Suspense	14.95		0.00	(135.05)		0.00	
Total Other Expense	<u>14.95</u>		<u>0.00</u>	<u>(135.05)</u>		<u>0.00</u>	
Net Other Income	<u>(14.95)</u>		<u>0.00</u>	<u>374.48</u>		<u>0.00</u>	
Net Income	<u>(47,757.69)</u>	<u>(65,923.50)</u>	<u>(70,953.10)</u>	<u>64,711.77</u>	<u>(98,268.00)</u>	<u>(101,080.57)</u>	<u>(18,513.00)</u>

July 25, 2006

To: Resist Fund Raising Committee
From: Carol
RE: Resist Fund Raising Mailing analyses

Although the Fund Raising Committee does not exist at the moment, I want to send you these reports and narrative. Attached are the following:

1. A returns analysis of Resist's ABC/House appeals by year (2001 to 2006). See Report A and Charts A-1 and A-2.

The current numbers indicate that the March House Appeal continued the trend of higher first quarter gifts. Unfortunately the larger income from the March House appeal did not compensate for the low December 05 appeal numbers---which carried over into FY2006.

The June appeal continues to come in, so the numbers are preliminary. This year, the June House Appeal was designed as a pledge drive to boost the dwindling number of Resist pledge contributors. Thus far, at least 45 contributors joined the pledge program, including 16 credit card pledges. As expected, the overall response rate (5.10%) and dollars contributed (\$15,463.60) is lower than previous summer appeals. (The pledge drive letter typically raises less income than basic fund raising letters because donors who do not wish to pledge do not respond with as much frequency.) Last year, Resist did not mail a pledge drive as one of the quarterly appeals.

2. A Year-to-Date comparison (2006 vs. 2005) by Campaign. See Report B

The Analytical Report – Comparison by Gift Code shows an overall increase in number of gifts (927 in 2006 YTD vs. 763 in FY 2005 in the same time period) and total dollars (\$61,308 vs. \$55,266) from the ABC this year. The lower average gift is offset by the number of gifts—due largely to a successful donor acquisition in 2005.

These gains are more than offset by losses in Prospect, Pledge and *Newsletter* income. The March 2006 Prospect did not perform as well as expected. The loss in *Newsletter* income may be due to a different publication date for the July/August issue, but is more likely due to a drop in donor responsiveness to the *Newsletter*. The Pledge income has been on a steady decline. However, Yafreisy and I recently completed two outreach mailings to lapsed pledges and the June House mailing acquired 45 new pledge contributors.

Next Steps:

I will continue to analyze income in our major mailing categories: House Appeals (ABC), Pledge, Prospect and *Newsletter*. After the completion of the third quarter, we may need to revisit the number of *Newsletter* issues Resist publishes, as well as consider different strategies or methods with the other mailings. I will consult with Nancy Greenhouse to prepare for Resist's September and December mailings, using targeted donor amounts.

**Resist Funding Appeal Returns Analyses
Report A**

<i>ABC DOLLARS RETURNED</i>						
	2001	2002	2003	2004	2005	2006
March	\$20,504.00	\$25,563.10	\$18,531.25	\$21,842.00	\$29,111.52	\$30,411.85
June/July	\$11,581.25	\$18,327.50	\$20,970.77	\$13,500.25	\$32,285.38	\$15,463.60
September	\$15,079.25	\$19,115.00	\$28,321.75	\$25,261.00	\$50,313.10	
December	\$61,603.68	\$66,008.50	\$65,658.50	\$76,721.68	\$57,274.30	
<i>ABC PERCENTAGES</i>						
	2001	2002	2003	2004	2005	2006
March	10.81%	11.16%	9.47%	8.78%	11.76%	9.57%
June/July	7.40%	8.57%	7.57%	5.35%	7.56%	5.10%
September	8.18%	6.61%	6.92%	6.01%	12.52%	
December	15.66%	15.27%	11.77%	11.42%	12.67%	

**Resist House (ABC) Mailing Appeal Returns
2001-2006 (Chart A-1)**

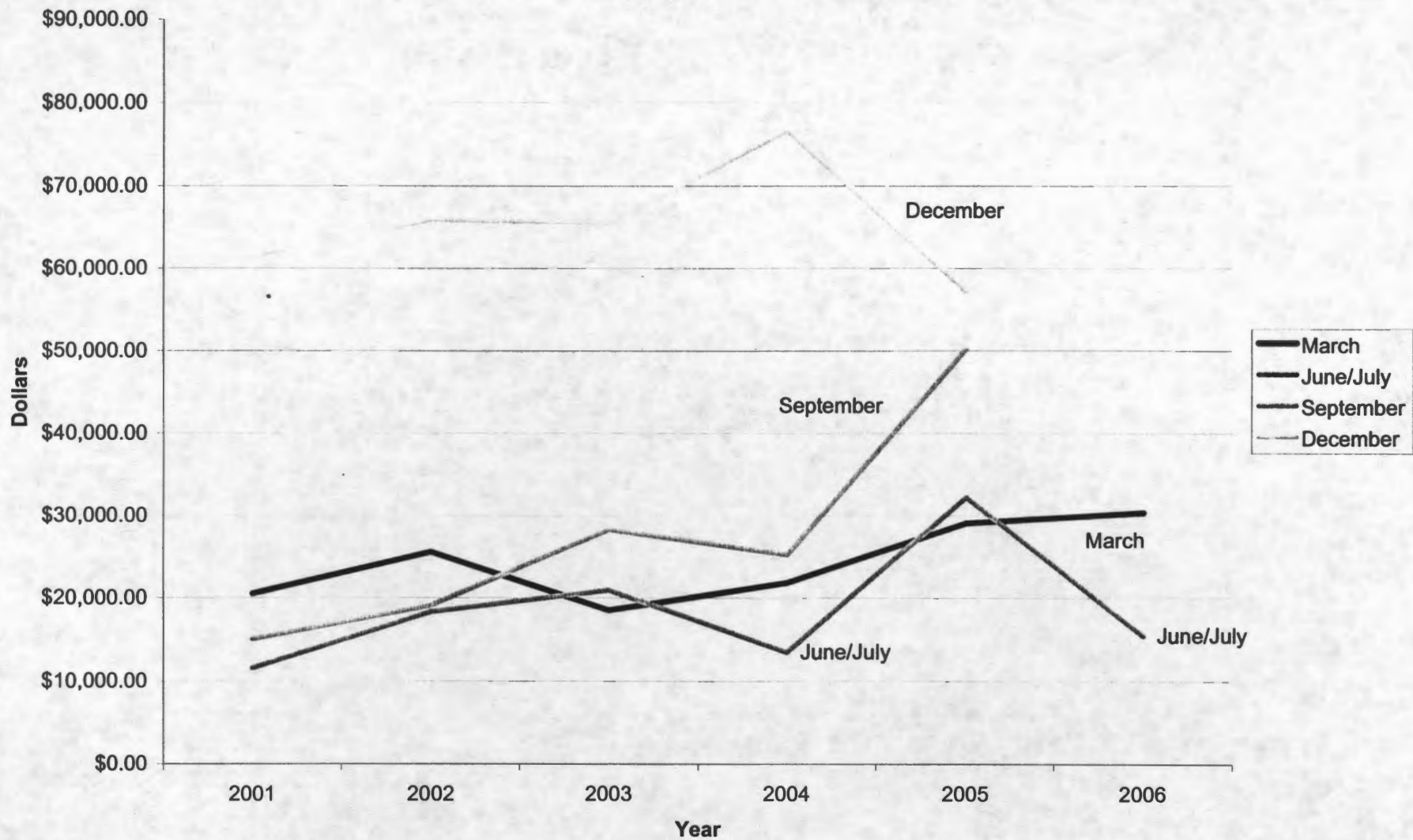
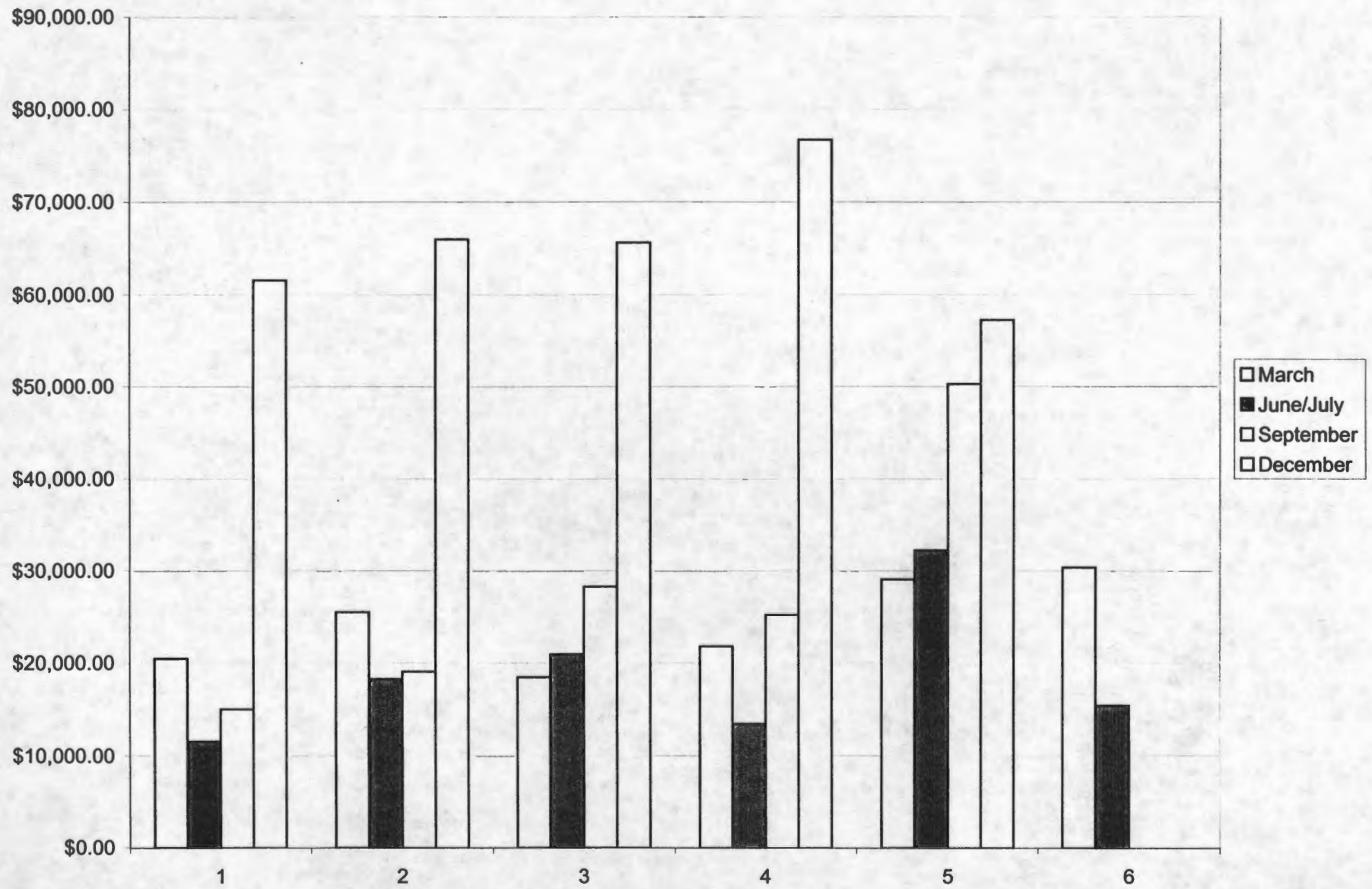


Chart A-2



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Analytical Reports - Comparison Report by Gift Code

Campaign	Period 1			Period 2			% Change		
	Jan 2006 through Jul 2006			Jan 2005 through Jul 2005					
	<u>Donors</u>	<u>Total</u>	<u>Average</u>	<u>Donors</u>	<u>Total</u>	<u>Average</u>	<u>Donors</u>	<u>Total</u>	<u>Average</u>
ABC House Mailing	927	\$61,308.45	\$60.52	763	\$55,266.53	\$66.19	21%	11%	-9%
Newsletter	325	\$21,560.85	\$56.89	397	\$47,410.70	\$103.74	-18%	-55%	-45%
None	48	\$43,825.84	\$842.80	53	\$33,175.29	\$571.99	-9%	32%	47%
Pledge	429	\$57,518.57	\$53.01	446	\$71,203.80	\$55.20	-4%	-19%	-4%
Prospect	423	\$15,081.77	\$35.40	725	\$22,571.65	\$30.92	-42%	-33%	14%
Total	2041	\$199,295.48	\$67.44	2255	\$229,892.97	\$68.18	-9%	-13%	-1%

**August 2006
Grant Committee
Screening Meeting**

1. Alliance for Sustainable Jobs and the Environment Education Project

P.O. Box 1361, Eureka, CA 95502 Nicole Spencer 707/498-4481 www.asje.org

Funding for an organization which works to protect the environment, increase workers' rights, and restrain corporate power through grassroots organizing, education, and action.

Decision: Leave In _____ No ☒ _____ Undecided _____

Comments:

Very white. No stance on reproductive rights. Work is mostly research and publications. Have increased membership and media outreach. Some confusion over prior grant of to ASJE or to Oregon Stories- not resolved.

2. Art and Education Media

2747 Regent Street, Berkeley, CA 94705 Kellie Nash 510/849-0153 art_and_edu_media@yahoo.com

Funding for an organization which works to break stereotypes regarding the homeless and "street survivors" in the Bay Area through films and videos.

Decision: Leave In _____ No ☒ _____ Undecided _____

Comments:

Mostly a video production company. No real direct action or organizing.

3. Campaign to End the Death Penalty- National Office

P.O. Box 25730, Chicago, IL 60625 Alice Kim 773/955-4841 www.nodeathpenalty.org

Funding for multi-year support for an organization working to build public awareness and opposition to the death penalty.

Decision: Leave In _____ No ☒ _____ Undecided _____

Comments:

Up front about being single-issue. FY05 brought in \$146K. Very poor (narrow) answers to q. 11. Poor references in the last few years.

4. Center for Research on Environmental Medicine

P.O. Box 224, New Market, MD 21774 Dr. S.V.M. Maharaj 301/829-4184 www.environmentmed.org

Funding for an organization that advances the understanding of the connections between the environment and human health through scientific and medical education.

Decision: Leave In _____ No ☒ _____ Undecided _____

Comments:

Mostly research. Not a Resist priority

5. Gustavus Myers Center for the Study of Bigotry and Human Rights

Simmons College, 300 The Riverway, Boston, MA 02115-5898 Loretta Williams 617/521-2171

lorewill@myerscenter.org www.myerscenter.org

Funding for an organization that promotes accurate knowledge of history and works toward creating an equitable pluralist society and world.

Decision: Leave In _____ No ☒ _____ Undecided _____

Comments:

Developing a "Sheroes" calendar to focus on the inspiring work of "ordinary" women. Unclear where organizing occurs. Important work, but not activism.

6. Internationalist Books and Community Center

405 West Franklin Street, Chapel Hill, NC 27516 Ethan Clauset 919/942-1740 www.internationalistbooks.org
Funding for a community bookstore which provides meeting space and programming for local progressive activists.

Decision: Leave In _____ No x Undecided _____

Comments:

Coop bookstore. No organizing. Provide "safe space" and history nights. No diversity in a racially-mixed area.

7. Jeff Dicks Coalition

P.O. Box 621303, Las Vegas, NV 89162 Constance Kosuda 702/454-4053 ckosuda@yahoo.com www.jeffdicks.org
Funding for an organization advocating for the health and safety rights of prisoners and for access to adequate medical treatment.

Decision: Leave In _____ No x Undecided _____

Comments:

Seeking to fund a Christmas Angels program for children of incarcerated parents.

8. Montgomery Transportation Coalition

207 Montgomery St, #206, Montgomery, AL 36104 David Barley 334/262-9300
Funding for an organization which advocates for improved accessibility and availability of public transportation in the Montgomery area.

Decision: Leave In _____ No x Undecided _____

Comments:

Poor answers to q. 11 and 12. Seem to be advocacy and service-focused. Did not say where they get their funding from (note \$80K in foundation grants in budget).

9. National Association of Black and White Men Together

P.O. Box 81236, Pittsburgh, PA 15217 John Williams 412/421-1000 NABWMT@nabwmt.org nabwmt@nabwmt.org
Funding for an organization that supports the social, cultural, and educational growth of gay men with interracial attractions.

Decision: Leave In _____ No x Undecided _____

Comments:

No positions on q. 11

10. Poor People United

167 Flanders Street, Rochester, NY 14617 Charles Kellum 585/442-7753 cjkell2006
Funding for an organization led by homeless and formerly homeless people dedicated to affecting social and economic change to better meet the needs of poor communities and to eliminating poverty.

Decision: Leave In _____ No x Undecided _____

Comments:

Some good analysis. Have large service component and some advocacy/organizing. Not clear if moving from service to organizing or becoming enmeshed in service needs.

11. Prisoner Information Network

P.O. Box 165171, Salt Lake City, UT 84116 Marianne Johnstone 801/359-3589 www.prisonernetwork.com
Funding for an organization that works with prisoners and their families to promote change within the criminal justice system.

Decision: Leave In _____ No ☒ Undecided _____

Comments:

Mostly service, some organizing. Have CCHD funding. Limited answers to q. 11. Work seems pretty mainstream, but Utah is pretty conservative. Too many goals for the organization? Had a small take a chance grant in 2003.

12. Progressive Secretary

9153 Rundelay Way, Sacramento, CA 95826 Pat Murphy 916/361-9435 www.ProgressiveSecretary.org
Funding for organization which acts as a free letter-writing cooperative which sends letters with a progressive analysis to decision-makers on national and international issues.

Decision: Leave In _____ No ☒ Undecided _____

Comments:

No political focus. No organizing. Very vague. Still really only two people

13. Regional Neighborhood Network Conference

City of Bowling Green, 101 College Street, Bowling Green, KY 42101 Betsy Bartsch 270/393-3656 www.rnnc.org
Funding for a conference to build and strengthen neighborhood associations from a twenty city region.

Decision: Leave In _____ No ☒ Undecided _____

Comments:

Not a Resist application form. No organizing and no politics.

Staff Meeting Minutes

August 1, 2006

A. Finances

1. Quickbooks Data Entry

Yafreisy entered the May and June cash receipts journal into Quickbooks, but still needs to enter postage for both months. She also needs to enter the July cash receipts.

2. State Tax Filings

Linda Smith is following up on this.

3. Finance Committee

Robin will meet with Donna Colahan about investment goals on Wednesday.

The Committee has several recommendations for the meeting regarding the bequest from Phil Schliemer. It will also reconvene to continue the three year planning process in September.

4. Status of bequests

Robert Morrison bequest: assets are in a rolling CD. Waiting for house sale. Phil Schliemer: bonds are in Schwab. Trailer has sold- Resist will get about \$100,000. Another \$29,000 is in process with questions about whether it should go to grandchildren.

B. Fundraising

1. Develop brochures: bequest and planned giving

Carol will re-start large scale work.

Daniel Moss from GRI sent Carol samples of their brochures

Carol will e-mail Karen Shea about designing the package once it is written.

2. Pledge:

There may be other/better credit card payment options to use. Some tips are mentioned in the current *Grassroots Fundraising Journal*. Stef will take this project on and create a spreadsheet to analyze costs. Yafreisy noted that she may be able to do some of it through Quickbooks.

Over 100 pledge surveys have come in. People seem to want the letter, but only to get the reminder when their pledge is due. Robin will put together a one page analysis of the results. Carol and Yafreisy will meet next week to look at re-thinking pledge labels.

3. ABC

March appeal numbers- the percentage return was the same but the dollars were higher.

In the June ABC returns, about 48 people have signed up to pledge \$100 per year. The return is about 5%, but the dollars are low.

4. NL

No new analysis of *Newsletter* revenue- but it is significantly behind budget.

5. Prospecting

No new analysis of revenue; responses are still coming in.

6. Quickbooks and Sage

Robin and Yafreisy will work on Thursday to covert the Quickbooks data.

7. Foundation Grants/Inquiries:

Chloe has reworked the information sent to George Vickers using his suggestions. Carol will contact him. Yafreisy went to the Learning Circle meeting- but no one was there.

C. *40th Anniversary*

Carol sent the event coordinator description to Nancy Greenhouse. None of the first crop of people worked out. Carol will contact colleagues for suggestions.

The Boston event will probably be held at U Mass. Transportation will cost an extra \$300 to run until 11pm

Carol met with Robert Zevin and got a \$10,000 commitment over two years. He will look at list of initial signers and Resist large donors to make suggestions. Carol has a call in to Cheryl Smith at Trillium Asset Management and will also call Walden Asset Management.

D. *Web Site*

Robin spoke with Rich Cowan and he sent us the name of a web developer. Person did not work out. Robin will contact Beth Kanter and some other folks.

Everyone needs to look at the content sections of the web page to determine what will move.

E. *Newsletter*

- The *Newsletter* and the e-newsletter went out. Next issue will be on militarism.

F. *Interns*

Stef has enjoyed reading the grants to see what the depth and breadth of work is across the country. Chloe has liked learning how Resist works, seeing fundraising in action, getting a sense of history from her research and making reference calls. Staff will take them out to lunch next week.

BU will contact Resist at some point about the intern. Jean might call them later this week.

Northeastern University School of Law needed some clarification of the intern request. Robin will get back to them.

G. *Office*

Fleet Refrigeration was supposed to fix the leak, but didn't come. Robin will call them again.

The vacation calendar is posted.

Everyone needs to get busy with time sheets and get them in to Robin.

H. Board Meetings/Board Issues

Need to think about new officers for the fall. Yafreisy will take Robin's place as Clerk. Becca has said she would be Treasurer (as the Finance Committee repr to the EC). Mark's term as chair is up- according to the By-Laws. He might be willing to be at-large. Cynthia might be willing to stay on. Need to see who else might be interested.

Board meeting: need people to do lunch. Yafreisy will get coffee, bagels, milk and cream. Robin will get fruit, beverages and cookies. Carol will get paper goods.

I. Grants

Committee is having a hard time meeting. TA Grant applications are finally coming in.

Jean Smith may be willing to join the Committee.

J. Executive Committee

Met last week.

Staff Meeting Minutes

June 14, 2006

A. Finances

1. Quickbooks Data Entry

- Yafreisy entered the May cash receipts journal into Quickbooks, but still needs to enter postage.
- Budget figures need to be changed based upon revisions.

2. State Tax Filings

- Resist does need to register and file in each state based on the fact that we solicit donations via direct mail. Linda Smith is following up on this.

3. Finance Committee

- The three year financial plan meeting was held on May 15th.
- There still needs to be a regular meeting of the Committee
- Robin needs to do the May financial statements and narrative after Sue comes.
- Needs to set up a time to meet with Donna Colahan about investment goals

4. Status of bequests

- Robert Morrison and Phil Schliemer bequests are still outstanding. Robin will call the lawyer in Maine to determine what stage the probate of the estate is in.

B. Fundraising

1. Develop brochures: bequest and planned giving

- large scale work is currently on hold
- Daniel Moss from GRI is supposed to send Carol samples of their brochures
- Carol will e-mail Karen Shea about designing the package once it is written.

2. Pledge:

- Yafreisy sent a letter to lapsed pledge donors to determine if they would like to continue their pledge or be converted to "donor" status. Steve has done some work to help think about updating Sage- but there may need to be more efforts.

- Yafreisy will send a letter to lapsed 2006 donors who are monthly or quarterly pledges

- At some point Carol and Yafreisy will meet with Bob Ghika to re-design the pledge forms.

- Yafreisy has been following up on pledges with lapsed credit card numbers

- There may be other/better credit card payment options to use. Some tips are mentioned in the current *Grassroots Fundraising Journal*. This is still a research project for an intern this summer.

Pledge surveys are starting to come in.

3. ABC

- There is no new analysis of the March appeal numbers

- The June ABC is starting to come in. 11 people have pledged \$100 or more for the year.

4. NL

- No new analysis of *Newsletter* revenue

5. Prospecting

- No new analysis of revenue; responses are still coming in.

6. Quickbooks and Sage

- Robin and Yafreisy will work on Thursday to covert the Quickbooks data.

7. Foundation Grants:

- Public Welfare allegedly decided last weekend. No word yet. Larry Kressley is now gone- so time will tell.

- Carol is still trying to check in with George Vickers at Soros; he has been out of the country.

- Yafreisy is going to a Learning Circle planning meeting at 5:30 on Monday at Haymarket.

8. Fundraising Committee

- The Committee is merged with the 40th Anniversary Committee for now.

C. 40th Anniversary

- Bonnie Acker should have finished her other work and may be beginning to work on a t-shirt and logo design.

- Jean Entine and Carol came up with several potential venues for the Boston event. Carol will visit them soon. They will both also meet with Bob Zevin in July.

- Carol is beginning to put together a proposal for the founder's brunch which may also have a teach-in and a panel. She has been asking people to join an invitation committee. Getting 40 donors to tell their history and what Resist means to them is still on the table.

D. Web Site

- Robin spoke with Rich Cowan and he will get us the names of some web developers after the Grassroots Use of Technology Conference is over. Everyone needs to look at the content sections of the web page to determine what will move.

E. Newsletter

- Thee-newsletter and e-alert went out already.

- July/August issue has one piece by CAR which needs work, an article from Center for the Study of Political Graphics, "in memoriam" for Phil Schliemer, 2 music pieces and one long article that needs editing..

F. Interns

- Chloe and Steph have started. They are doing a lot of work and have a full plate this summer.

G. Office

- Robin will order the backup batteries.
- Fleet Refrigeration was supposed to fix the leak, but didn't come. Robin will call them again.
- The business cards are in and look good.
- The vacation calendar is posted. Robin is set with her dates. Carol and Yafreisy need to determine what time off they will be taking this summer.
- Everyone needs to get busy with timesheets and get them in to Robin.

H. Board Meetings/Board Issues

- Need to think about new officers for the fall.

I. Grants

- All "no" letters have been sent for the June cycle. "Yes" letters with checks need to go out.
- Robin will read the August proposals and Yafreisy will begin data entry next week.
- The Grant Committee needs to set up a meeting.
- Jean Smith may be willing to join the Committee.

J. Executive Committee

June Calendar

A. Finances

1. Quickbooks Data Entry
 - May postage entered into Quickbooks (**Yafreisy**)
2. Federal and State Tax Filings
 - Research on need to register and file in each state (**Linda Smith, Intern**)
3. Finance Committee
 - Set up regular meeting (**Robin**)
 - Set up meeting with Donna Colahan (**Robin**)
 - May financial statements and narrative (**Robin**)
4. Status of bequests
 - Update from Marvin Sherman (**Carol**)
 - Update on Robert Morrison bequest

B. Fundraising

1. Develop brochures: bequest and planned giving
 - Review of Jean Entine's planned giving package (**Carol, Robin**)
 - Get materials from Daniel Moss at GRI (**Carol**)
 - General brochure and one page fact sheets for different types of giving (**Carol, Robin**)
 - Contact Karen Shea about design of package (**Carol**)
2. Pledge:
 - Workplan for design of new pledge forms
 - Clean up of reports (**Yafreisy**)
 - Letter to 2006 lapsed pledge donors (**Yafreisy**)
 - Analyze survey returns (**Yafreisy, Robin**)
 - Meet with Bob Ghika to discuss re-design (**Carol, Yafreisy**)
 - Other/better credit card payment options (**Yafreisy**)
 - Plan for Sage glitches and how to resolve them (**Carol, Yafreisy**)
 - Computer patches (**Carol, Yafreisy, Steve**)
3. ABC
 - Analysis of June ABC (**Carol**)
4. NL
 - Analysis of revenue (**Carol**)
5. Prospecting
 - Analysis of revenue (**Carol**)
6. Quickbooks and Sage
 - Creation of congruency between data entry in Quickbooks and Sage (**Robin, Yafreisy**)
7. Foundation Grants:
 - Public Welfare grant follow up (**Carol**)
 - Soros letter follow up with George Vickers (**Carol**)
 - Learning Circle grant from Third Sector New England (**Yafreisy**)

Retreat Committee Minutes **July 28, 2006**

I. Activity for Aug Board meeting

Sophia will send an email to the Board asking members to pick one of their three most influential political moments to expand on. Board members will be given 3 minutes to talk about the impact of this event on their sense of today's political landscape. Robin will be time keeper at meeting, Sophia will facilitate.

II. Preparation for Sept Retreat

A. Programmatic elements of the Retreat

- 1 hour budget training facilitated by an outside trainer (Wenda will ask Meredith)
- Board officer elections
- Organizational vision discussion- Who are we and where are we going in the next 5 years?

Preliminary schedule proposal:

Friday Evening

4pm Grants Committee and interested others make grant allocations

6pm Board Dinner and base building activity

- working off the activities of the June and Aug meetings ask Board members to reflect on the past political actions that brought them to Resist and why they feel connected to the work

Saturday 9:30-4:00

1. Ice breaker

(TBA- everyone will brainstorm possible activities before the next Committee meeting)

2. Budget training

3. Graphically depict the big picture of what's going on in the world

- what are the hot button issues?
- look at people's connections to Resist and its work

4. Lunch

5. Prioritize these hot button issues within the existing context of Resist's programs and structure

- How are we already addressing these issues?
- What other collaborations and initiatives can we use to better address these issues within Resist's existing structure?

B. Logistical issues for the retreat

No budget \$\$ for this meeting

- try to find a free location
- Resist space as the default
- try to find other spaces that are public transport accessible and parking
- Sophia knows some places in Chinatown....

Next meeting- last week of August or first week in September (not the 5th)

C. 40th Anniversary

- Follow up with Bonnie Acker about t-shirt and logo design (**Carol**)
- Jean Entine meetings (**Carol**)
- 40th Anniversary Committee (**Carol, Yafreisy**)
 - Outreach for new Committee members
 - Campaigns
 - Invitation Committee
 - Donor History pamphlets

D. Web Site

- Find new designer and pass on information from Damien (**Robin**)
- Look at the content sections of the web page (**Carol, Yafreisy, Robin**)
- Contact Rich Cowan (**Robin**)

E. Newsletter

- E-alerts and e-newsletter (**Carol**)
- July/August issue (**Carol**)

F. Interns

- Refine task lists as necessary (**Carol, Robin, Yafreisy**)

G. Office

- Supply orders (**Yafreisy**)
 - Buy computer back up batteries
- Call Fleet Refrigeration and get the AC leak fixed (**Robin**)
- Do timesheets

H. Board Meetings/Board Issues

- Check in on mentor relationships

I. Grants

- Read new proposals and data enter (**Robin, Yafreisy**)
- Finish June grant cycle (**Robin, Yafreisy**)
- Grant Committee meeting (**Robin**)
- Recruit more Committee members (**Yafreisy, Robin**)
 - follow up with Jean Smith

J. Executive Committee

Retreat Committee Minutes

March 17, 2006

Present: Becca Howes-Mischel (minutes), Sophia Kim, Robin Carton

I. Retreat date

9 people could make and 3 could not make each of the 2 proposed retreat dates (5/13 and 6/2), with 4 people not responding. If we went ahead with either date, there would not be the critical mass needed for full Board buy-in on proposals and goals.

The two main reasons we wanted to have the retreat sooner were 1) to facilitate relationship building among new and old board members and 2) to have a discussion around the vision of Resist which would be used to shape the 40th anniversary.

II. Proposal

The mandate to the Retreat Committee included two main goals: 1) the development of Board member relationships and 2) mission/vision strategic discussions to aid the 40th Anniversary Committee's work. The Retreat Committee proposes that in light of a lack of consensus regarding dates for an early summer board retreat, the retreat be held the weekend of the October 2006 Board meeting (meeting is scheduled for October 1st).

However, in order to address any pressing needs related to the outcome goals we propose the following: 1) The Retreat Committee will develop a series of ongoing activities of approximately 20 minutes for each of the next two Board meetings (April and June) that will help Board members get to know each other and the breadth of organizational resources better. 2) If needed, the Retreat Committee will convene and facilitate discussion session(s) this summer around specific key questions to assist the 40th Anniversary committee in developing materials and strategies.

Both activities will be related to the full retreat that will be held the first weekend of October.

III. Relationship activity for June meeting

Robin will develop a mapping exercise that will help board members identify areas of overlap and the breadth of Board resources. Sophia will co-facilitate this activity at the Board meeting.

The Committee will, as part of its work, develop a "tool-kit" of activities for use in future Board meetings. Ideas include a "3 most important political moments in your life" exercise.