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Resist Board Meeting, June 4, 2006

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Resist Board Meeting Minutes

June 4, 2006

Present: Omar, Abby, Yafreisy, Kay, Leila, Carol, Camilo, Robin, Amanda, Catherine, Sophia

Facilitators: Leila (business), Kay (grants), Abby (political discussion)

Minutes: Sophia (business), Robin (grants)

Lunch: Omar, Robin

Political discussion: 40th anniversary political discussion

- I. Welcome
- II. Agenda Review
 - Suggestion to move Retreat Committee exercise into Political Discussion time. Carol motioned, Abby 2nded. Everyone agreed
 - Substituted Kay in as grants chair and Sophia in for business minutes.
- III. April 2006 minutes approved—Abby motioned, Yafreisy 2nded. All agreed.
- IV. Political discussion/ retreat committee exercise—everyone posted 3 political watershed moments in their lives, by decade. All moments were read aloud and Robin agreed to type up and send out to board members. (Skipped reading Hank's article because many had read already.)
- V. Budget proposal
 - Discussion about budget being less than last year. Going through budget revision right now with Wenda Tai. Working on a 3-year strategic financial plan.
 - Less proposals for this cycle.
 - Asking for a training on reading budgets for some time in August—Finance Committee will come up with some dates. Be able to read the budget before December.
 - Proposal to spend \$7,000 less in this funding cycle—Yafreisy motioned, Carol 2nded, all agreed.
- VI. Grant allocations
- VII. Finish grant allocations
- VIII. Review/ reflection
 - Lots of abstentions this time around.
 - Very divided on votes.
 - Quality of applications is big range.
 - We're not very consistent on when certain questions matter and when they don't.
 - Good way to learn about each other's political backgrounds and learn from each other.
 - How to work with groups who seem to think they're all set and don't need to learn more.
 - Appreciation to grants committee for culling out our packet.
 - Good to start from the back of the packet this time. Helps to set up the multi-year grant pool.

IX. Committee business

Retreat Committee

- Weekend of 9/29-9/30 for retreat.
- Grants committee + others interested: 4pm on 9/29 to do grants allocation
- General activity for board: evening on 9/29
- Full day on 9/30 for all board
- Carol motioned, Abby 2nded, all approved

Grants Committee

- All recommendations were accepted (see meeting agenda)
- Reminder to not bring policy issues to the Grants Committee—they're a small group and don't have capacity to deal with bigger policy issues.
- We can table bigger policy issues until more board members are recruited.

Board Development Committee

- Stress that this would only be through the end of 2007—just a year, until the 40th anniversary work is done.
- Concerns of merging the 40th Anniversary and Fundraising Committees—making sure that fundraising tasks don't get lost.
- Concerns of merging Board Development and Personnel with the Executive Committee—too much centralized power?
- Votes:
 - i. Merge 40th Anniversary and Fundraising—7 ayes, 4 abstain—PASS
 - ii. Fold Personnel into Executive—5 ayes, 1 nay—PASS
 - iii. Fold Board Development into Executive—1 aye, 5 against—NOT PASS
 - iv. Fold T.A. into Grants—8 ayes—PASS

X. Reflection

- Good number of grants to read, good length of meeting.
- Intense at the end.
- Great food.
- Glad to meet new people.
- Great space! (used empty office building next door to Resist's office)
- Appreciated the Retreat Committee activity.
- Got a lot done.

**June 2006
Grant Decisions**

Emergency

1. Greater Lowell for Peace and Justice

\$300

P.O. Box 1845, 155 Father Morrisette Blvd, Lowell, MA 01853 Lenore Azaroff 978/446-9119
info@greaterlowellpeace.org www.greaterlowellpeace.org

Funding for an emergency grant to defray the expenses involved in a counter-recruitment concert entitled "Shedd Some Light" which will attempt to reach youth in Lowell who are major targets of military recruiters.

Decision: Renewal X

Technical Assistance

2. Second Chance

\$500

P.O. Box 786, Lexington, MS 39095 Rosie Head 662/653-3042 sc200239095@yahoo.com

Funding for a technical assistance grant to help develop organizational capacity in areas including fundraising, mission development, outreach and recruitment.

Decision: Full x

Multi-Year

3. Human Dignity Coalition

\$3,000

P.O. Box 6084, Bend, OR 97708 Jenni Peskin 541/385-3320 jenni@humandignitycoalition.org
www.humandignitycoalition.org/

Funding for year 2 of multi-year general support for coalition which seeks to address issues of racism, sexism and homophobia in Central Oregon.

Decision: Renewal X

4. School of the Americas Watch/NE (SOA Watch/NE)

\$3,000

6367 Overbrook Ave, Philadelphia, PA 19151 Linda Panetta 215/473-2162 info@soawne.org www.soawne.org

Funding for year three of multi-year general support for organization that works to close the School of the Americas, and to challenge and change oppressive US domestic and foreign policy.

Decision: Renewal X

5. South Carolina Progressive Network

\$3,000

P.O. Box 8325, Columbia, SC 29202 Brett Bursey 803/808-3384 network@scpronet.com www.scpronet.com

Funding for year three of multi-year general support of a multi-racial, multi-issue coalition that works to create a grassroots mechanism for affecting state public policy.

Decision: Renewal X

6. Contact Center**\$3,000**

1227 Vine Street, Cincinnati, OH 45202 Lynn Williams 513/381-4242 www.overtherhine.org/contactcenter/
Funding for an organization that provides leadership training, skill development and power analysis to low-income and moderate income people.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

One year only. No analysis about military recruitment and opt out. Diverse group. Consistent leadership. Very conservative area. Has had two multi-year grants already.

7. Jobs with Justice - Kentucky**\$3,000**

3330 Pinecroft Drive, Louisville, KY 40219-3055 Attica Scott 502/625-3724 kyjwj@kyjwj.org www.kyjwj.org
Funding for an organization that campaigns for economic justice and workers' rights.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

One year only. No position on reproductive rights. Send a letter, sample answers from other JwJ chapters and the labor/reproductive rights issue of the newsletter.

8. Vermonters for a Just Peace in Palestine/Israel**\$1,500**

1233 Shelburne Road, #D-4, VT 05403-7753 William Coil 802/658-2390 vtjp@vtjp.org www.vtjp.org
Funding for a group which works to support the survival and self-determination of the Palestinian people, end the illegal Israeli occupation, and to counteract biased media reporting and foreign policy in order to promote the equality and safety of both Palestinians and Israelis.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Project is not totally clear and specific. Good references.

Africa/Asia/International**9. Filipino/American Coalition for Environmental Solutions (FACES)****\$3,000**

1808 5th Street, Berkeley, CA 94710 Gala King 510/549-1808 facesinfo@gmail.com www.facessolidarity.org
Funding for an organization that works for environmental justice within communities in the United States and in the Philippines.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Good analysis. Good links re: foreign policy.

Community Organizing/ Anti-Racism**10. Bridges Across Borders****\$3,000**

P.O. Box 103, Graham, FL 32042 Carol Mosley 352/485-2594 www.bridgesacrossborders.org
Funding for an international collaboration of groups and individuals formed to address the root causes of violence and hatred.

Decision: Withdrawn

11. Connections Coop**\$3,000**

570 Broad St., Providence, RI 02907 Corinne Teed 401/273-3500 connections@riseup.net

Funding for an organization seeking to bridge the communication and cultural divides in Providence by providing language classes as a way of reaching immigrants and activists to engage in political education and organizing.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Teaching Spanish for organizers. Interesting strategy to bridge communities and divides. Good references and well-known in the community. Could be effective politically.

12. Grassroots Empowerment Alliance of Rome (GEAR)

1 South Broad Street, Rome, GA 30162 Janice Morrissey 706/235-5134 janicecm@mindspring.com www.gearofrome.org

Funding for an organization that builds grassroots leadership and self-determination in Rome's low-income, disenfranchised neighborhoods.

Decision: Full ☐ Partial ☐ No ☒ Defer ☐

Comments:

Not clear who is in leadership- proposal written using "I" to refer to the group. Not clear if they are actually bridging the racial divide in the community- references say yes, but proposal raises questions. Unclear who does the real work. Trying to phase original leader Janice Morrissey out and transfer power. Come back with a stronger proposal.

13. Interfaith Alliance of Idaho**\$3,000**

P.O. Box 15893, Boise, ID 83715 Pam Baldwin 208/368-6772 info@tiaidaho.org www.tiaidaho.org

Funding for an organization that works in faith-based communities to examine the interrelations between racism, classism, sexism, and heterosexism in Idaho.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Great references and truly interfaith. Suggest come for a multi-year next time.

14. Kansas Families United for Public Education Foundation**\$1,000**

15941 W. 65th Street, #104, Shawnee, KS 66217 Kathy Cook 913/825-0099 staff@fundourpublicschools.com

Funding for organization working to insure that public school students in Kansas receive quality and equitable education.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Application is vague. Is it more than public forums and interviews? Lack of strategy aside from building alliances. No mention of "No Child Left Behind." Fighting the Christian right and the intelligent design movements. Fund contingent upon receipt of references validating their existence and work.

15. Maine Social Forum**\$1,500**

278 Lisbon St., Lewiston, ME 04240 Marga Huntingon 207/386-0330 info@mainesocialforum.org
Funding for a conference to bring activists from Maine together create alliances and to break down the isolation which results from organizing in a predominantly rural state.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Answers are vague- especially to #11. Not a lot of work done yet for the conference. There is a tension between bringing together the choir- and actually bringing in the rank and file. Take a chance on the potential of bringing people together from a rural area.

16. Mirabal Sisters Cultural and Community Center, Inc.**\$3,000**

618 West 142nd Street., STL, New York, NY 10031 Luis Manuel Tejada 212/234-3002
mirabalsisters@hotmail.com www.mirabalcenter.org

Funding for a Latino organization working to empower community members to find solutions to the growing social and economic needs of the low-income immigrant communities of West Harlem.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Great potential. May be in fresh networks bringing new people to the work. Big challenge for them to bridge wedge issues and bring young people together. Ambitious plans, but no paid staff. Harlem-based, but expanding in to other boroughs- why?

Economic Justice**17. Economic Justice Coalition****\$3,000**

P.O. Box 1225, Athens, GA 30603-0365 Dameron Anderson 706/549-1142 economicjustice@bellsouth.net
www.econjustice.org

Funding for organization working to educate the community about economic disparities and to work towards implementing living wage and health benefit policies.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Missed answers to #5 and 12.. How are they looking at including newer immigrant communities into their work?

18. Michigan Welfare Rights Organization**\$2,000**

23 E. Adams, 4th Floor, Detroit, MI 48226 Maureen Taylor 313/964-0617 chuteh7@hotmail.com www.mwro.org
Funding for an organization that represents the interests of low-income people in disputes that affect their quality of life.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

They have longstanding relationships with people in the community. Are working on relevant issues- but don't have a lot of younger people coming into the organization.

19. Worcester Homeless Action Committee**\$2,000**

P.O. Box 30125, Worcester, MA 01603 Dave McMahon 508/799-9389 CMDismasHouse@aol.com
www.worcesterhomeless.org

Funding for an organization working to increase city-wide awareness about and a response to the critical shortage of housing for low-income communities.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐
Comments:

Environmental**20. Citizen Action New Mexico****\$1,500**

P.O. Box 262, Sandia Park, NM 87047 Susan Dayton 505/262-1862 sdayton@swcp.com www.radfreenm.org
Funding for group advocating for clean up of a toxic waste site at Sandia National Laboratories and providing information to the public about renewable energy and nuclear weapons.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐
Comments:

Mention that they are looking beyond waste to issues of weapons. No positions on reproductive rights and women's issues- send a letter.

21. Concerned Citizens for Clean Air (CCCA)**\$2,000**

P.O. Box 375, 758 NW Cross Street, Seal Rock, OR 97376 Maxine Centala 541/563-6672
nfo@concernedcitizensforcleanair.org www.concernedcitizensforcleanair.org

Funding for organization that educates and organizes Central Oregon Coast citizens to fight for clean air issues, including opposing pulp mill emissions, widespread herbicide use, burning and diesel emissions.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐
Comments:
Very local work.

22. Organizing People, Activating Leaders (OPAL)

P.O. Box 4642, Portland, OR 97208 Kevin Odell 503/997-3853 opalpdx@yahoo.com

Funding for a group organizing communities around environmental injustice and community issues with a special focus on typically marginalized communities.

Decision: Full ☐ Partial ☐ No ☒ Defer ☐
Comments:

Health/AIDS/Disability**23. Freedom Center****\$3,000**

Box 623, Northampton, MA 01062 Will Hall 413/582-9948 info@freedom-center.org www.freedom-center.org
Funding for an organization fighting to unite people with severe mental illness to organize against psychiatric abuse and oppression and to promote alternatives to mainstream care.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐
Comments:

Have an anti-global and anti-pharmaceutical analysis. Not just about individual services. Great reference.

24. Human Dignity Coalition**\$1,000**

P.O. Box 6084, Bend, OR 97708

Jenni Peskin

541/385-3320 jenni@humandignitycoalition.org

Funding for an accessibility grant for a coalition which seeks to address issues of racism, sexism and homophobia in Central Oregon.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Labor**25. Georgia Employee Federation****\$2,000**

250 Georgia Avenue, SE, #367, Atlanta, GA 30312 Clarietha Allen 404/588-2224

georgiaemployeeassociation@yahoo.com www.gef.8m.net

Funding for organization established to address the needs of minorities, working families, and those that have received work-related injuries.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Poor application. Unsophisticated analysis. Great references from people in the field doing the work.

26. Jobs with Justice - Central Oregon**\$3,000**

P.O. Box 6802, Bend, OR 97708

Michael Funke

541/617-3879

funkeredfinn24@aol.com

Funding for a coalition labor and community organizations working together to build unity and support for economic justice and worker's rights.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Good strong proposal. Do a lot with very little. Make links in rural community. Great references.

Peace/Anti-Militarism**27. Alternatives to the Military****\$1,500**

3045 Woodsdale Blvd, Lincoln, NE 68502

Ruth Thone

402/441-2855

ruththone@msn.com

Funding for an organization which works in local high schools to counter military recruitment propaganda.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Not growing and changing- but bear witness and can get into the schools in a tough area with a large pro-military presence.

Prisoners

28. California Coalition for Women Prisoners

\$1,500

1540 Market Street, #490, San Francisco, CA 94102 Yvonne Cooks 415/255-7036

yvonne@prisonerswithchildren.org www.womenprisoners.org/

Funding for an organization that challenges the institutional violence imposed on women and communities of color by prisons and the criminal justice system.

Decision: Full ☐ Partial ☒ No ☐ Defer ☐

Comments:

Did not provide additional financial material requested. Funding contingent upon receipt of materials.

Youth

29. Project HIP-HOP

\$3,000

2201 Washington Street, #200, Roxbury, MA 02119 Mariama White-Hammond 617/541-2637

info@projecthiphop.org www.projecthiphop.org

Funding for a youth-led organization that organizes around issues of race, economic justice, and movement building among marginalized youth of color in Boston.

Decision: Full ☒ Partial ☐ No ☐ Defer ☐

Comments:

Funding contingent upon receipt of FY05 financial statements, FY06 actual budget and revenue stream. Are starting to do some of their most exciting work now. Able to adjust their work to who they want to serve. Bringing in a gay Asian man as co-director. Hasn't caused fragmentation in a group of youth who could easily choose to back away. Could use a push around better outreach to the Asian community.

Total Number of Grants:	21 regular grants; 6 multi-year grants; 1 emergency grants; 1 TA grant; 0 loans; 21 not on agenda
Total Amount Requested:	\$78,100
Total Allocation for Cycle:	\$64,050
Total Grants:	\$47,000 regular grants; \$9,000 multi-year grants; \$300 emergency grants; \$500 TA grant
Total Loans:	\$0
Total Allocated:	\$56,800
Total # of Grants Allocated:	21 regular grants; 3 multi-year grants; 1 emergency grant; 1 TA grant
Total # of Loans Allocated:	0
Total # of Grants and Loans:	26

Accessibility Grant: Human Dignity Coalition

Not on Agenda

1. Advancing Leadership, Autonomy, and Solidarity (ALAS)

1653 Vine Street, Denver, CO 80206 Bill Michaels 303/388-1001 www.familycenters.info

Funding for an organization seeking to train and politically activate marginalized families in Colorado on issues of education, health care, employment, and immigration.

Reason: A training program with 12 families. Curriculum was completed in 2004, but not tested. Mostly led by family service agencies and a few families. Mostly advocacy. Received money from Chinook in '03, but not since then. What happened in 2005- no expenditures listed.

2. Climate Crisis Coalition

P.O. Box 125, South Lee, MA 01260 Tom Stokes 413/243-5665 www.climatecrisiscoalition.org

Funding for organization that seeks to engage the broader social justice movement in global warming issues.

Reason: Application mostly discusses problems. Solutions include newsfeeds and a rally. Only 5 steering committee members. Turned down by progressive funders. Avoid answers to q.#11. No information on FY05 expenses. Not clear they're the ones leading the movement.

3. Denver Justice and Peace Committee

901 W 14th Avenue, Suite 7, Denver, CO 80204 Kara Martinez 303/623-1463 www.denjustpeace.org

Funding for an interfaith organization organizing in solidarity for social and economic justice for the people of Latin America.

Reason: Unclear if they are able to cross race and class lines. Claim working with minority youth- but where is leadership of people of color and youth. Poor answers to q.#11.

4. El Encuentro, Voices of Afro-Latinos

P.O. Box 919, Jamaica Plain, MA 02130 Yvette Modestin 617/522-8755 lapolitica@msn.com

Funding for a group seeking to explore internalized racism and it's manifestation in local communities of color through a conference.

Reason: Funding for a conference. No clear organizing plans. Seems like a one woman show. Not clear much has happened since '04 conference. Other groups in Boston are doing this kind of work already. Empowerment is positive- but not radical or an organizing strategy. Mainstream funders could take this on.

5. FORGE, Inc. (For Ourselves: Reworking Gender Expression)

P.O. Box 1272, Milwaukee, WI 53201 Loree Cook-Daniels 414/559-2123 www.forge-forward.org

Funding for a national organization supporting and advocating for the rights of female-to-male transgender individuals and their communities.

Reason: Seems mostly service. Trainings, social support meetings, written resources and surveys.

6. Free School, Independent Learning Center

8 Elm Street, Albany, NY 12202 Leah Penniman 518/434-8010 www.albanyfreeschool.com

Funding for a community school in a diverse inner-city neighborhood run by parent and community volunteers that focuses on personal freedom and social change.

Reason: Independent pre-school and elementary school. Total of 60 students and teachers. Looking to expand to a high school.

7. Humanist Society of Greater Phoenix, Inc.

P.O. Box 26044, Scottsdale, AZ 85255 Susan Sackett 480/502-0403 www.HSPG.org

Funding for an organization seeking to educate the local community about the ethics and values of Humanism.

Reason: Not organizing, self-promotion.

8. Indigenous Women's Initiatives

1272 Delaware Ave., Buffalo, NY 14209 Agnes Williams 716/332-3988 IWInitiatives@aol.com
Funding for an indigenous organization working to empower native women of all ages.

Reason: Last year's budget has no income figures. Mainly service and empowerment oriented. Culture work and community building.

9. Maine Animal Coalition

P.O. Box 6683, Portland, ME 04101 Beth Gallie 207/773-2215 www.maineanimalcoalition.org

Funding for an animal rights group dedicated to the elimination of animal abuse and exploitation through education and example.

Reason: Poor answers to Q.#11. Unable to answer diversity question. Not a Resist priority.

10. Marriage Equality Georgia (MEGA Family Project)

P.O. Box 29631, Atlanta, GA 30359 Kathy Kelly 404/808-3350 www.megafamilyproject.org

Funding for an organization that works to educate Georgians about the discrimination LGBT families face and to further equality for LGBT citizens in Georgia.

Reason: Seems single issue, tough state. Unclear how much is organizing vs. education and service. Not diverse for area. broad collaborations. Have potential- but also could just become a community center. Send letter about how to improve application.

11. MIX: New York Lesbian & Gay Experimental Film Festival

79 Pine Street, PMB 132, New York, NY 10005 Kate Huh 212/742-8880 www.mixnyc.org

Funding for a group organizing a film festival which provides an artistic outlet for queer artists to present issues relevant and vital to the glbtq community.

Reason: Not organizing. Funding for a film festival. Mostly white. \$98,000 for a film festival.

12. Mohawk Valley Latino Association, Inc.

309 Genesee St., Utica, NY 13501 Sonia Martinez 315/738-1083

Funding for an organization seeking to eliminate the economic and social inequities that exist in the Latino community.

Reason: Mostly service, no progressive or radical politics.

13. Northwest Alliance for Alternative Media and Education

2807 SE Stark Street, Portland, OR 97214 Dave Mazza 503-239-4991 www.theportlandalliance.org

Funding for an for an organization which fosters social change by building democratic mass movements through public education and agitation in a local monthly newspaper, The Portland Alliance.

Reason: Lots of ideology. Newsletter, resource materials and speakers, but not many collaborations. Good references. Looking to increase budget by \$17,000 but had a deficit in FY05. Still mostly white. Proposal has all the right words- but little substance.

14. Peace Roots Alliance

124 The Farm, Summertown, TN 38483 Mary Hamilton 931/964-2353 www.peaceroots.org

Funding for organization promoting non-violent choices, conflict resolution and peaceful methodologies in their local community.

Reason: Almost all white. Claim national work, but no clear collaborations- just a list of names.

15. People's Production House

56 Hamilton Place, New York, NY 10031 Deepa Fernandes 212/209-2812 www.wakeupcallradio.org

Funding for youth program that will partner with schools and community organizing centers to teach youth how to use media as an organizing tool and cast a critical eye on the corporate media.

Reason: \$96,000 in confirmed grants for FY06 with a \$7,000 carryover. Received \$42,500 from New York Foundation and a \$25,000 New York Foundation Leadership Grant. Are able to get mainstream funds. May be doing good work, but don't need Resist money.

16. Schools for Chiapas

1631 Dale St., San Diego, CA 92102 Amy Kenyon 619/232-2841 www.schoolsforchiapas.org
Funding for the "Mother Seeds in Resistance" program of an organization that provides hands-on education and activist organizing about the dangers of transgenic crops, corporate control of agriculture, NAFTA and organizing for indigenous rights

Reason: Not organizing. Grassroots Events in the parent organization, Schools for Chiapas is a "wholly owned subsidiary". Did not provide information on Grassroots Events. Provide a sanctuary for threatened GMO-free Mayan heritage corn.

17. Spoke Folks

27 Spruce St. #2, Lewiston, ME 04240 Craig Saddlemire 207/783-6520 spokefolks@riseup.net
Funding for a community bike shop that recycles used bike parts and frames and redistributes them to the downtown Lewiston community.

Reason: Not organizing.

18. The Palestine Freedom Project

1717 K Street NW #600, Washington, DC 20036 Abraham Greenhouse 202/607-3954 www.pfproject.org
Funding for an organization that provides grassroots Palestine solidarity activists with the tools and training they need to become more effective advocates.

Reason: New organization. No board. Poor financial presentation. Single issue. Only four people.

19. Whitman Direct Action

345 Boyer Ave., Whitman College, Walla Walla, WA 99362 Joseph Bornstein 612/801-0300
Funding for an organization dedicated to empowering people to work toward social and economic justice and environmental sustainability.

Reason: Not radical, barely liberal. A student association recognized by college-able to get university funds. Sustainable development campaigns. Most work is outside US.

20. Witness for Peace- Upper Midwest

3019 Minnehaha Ave., Minneapolis, MN 55406 Patrick Leet 612/360-1965 www.witnessforpeace.org
Funding for a faith-based organization working to change unjust US foreign policy and corporate practices in Latin America.

Reason: Most work outside US. Host speaker tours, delegations to Latin America-Not Resist.

21. Wyoming Wilderness Association

P.O. Box 6588, Sheridan, WY 82801 Liz Howell 307/672-2751 www.wildwyo.org
Funding for organization that advocates for the protection of wilderness and wild environments in Wyoming.

Reason: Single issue. \$23k surplus

RESIST 40th ANNIVERSARY COMMITTEE
Meeting Summary May 4, 2006
(DRAFT minutes)

Present: Cynthia Bargar, Sophia Kim, Kay Matthews (by phone), Carol Schachet, Jean Entine

Carol opened the meeting with introductions, for Jean's sake, and then reviewed the proposed agenda.

1. Review board meeting discussions/decisions re: outcomes and capacity in the areas of focus, goals and assets;
2. Connections to potential donors;
3. Founders brunch event;
4. 40th invitational committee – do we want one, who should we ask, what are their responsibilities; and
5. Other topics

After discussion there was agreement that the goals for the event would include:

- Raising \$1,000,000 (\$230,000 in hand)
- Increasing new donors
- Obtaining \$2,000,000 in intended gifts through planned giving
- Increasing annual pledges

Those present endorsed the idea of a founders' brunch. Some felt that the event had high press value and that we should incorporate visibility into our planning. This event would be held on around March 19th to commemorate the 4th anniversary of the Iraq war, assuming it is still with us. After the brunch, we might sponsor a teach-in, a panel or participate in a march/rally, depending on what is happening in that location.

Approximately 20,000 people signed the "call to Resist." The Committee encouraged staff to try to locate as many as possible and also to display these names at our events. This will likely be an intern task this summer. The names might also be displayed in watermark-fashion as background on invitations and other anniversary materials.

Next meeting scheduled for June.

Proposal for commemorating Resist's 40th Anniversary

The 40th Anniversary Ad Hoc Committee is making the following recommendations as an initial step to prepare Resist and its community to celebrate and commemorate our longevity and our importance to the movements we fund.

Overview

The Committee has discussed the celebratory, visibility and fundraising opportunities related to the anniversary and the ways to make the most of this milestone for Resist.

We recommend using the 40th as a vehicle for sustaining the organization by incorporating a vigorous fundraising effort.

The Committee proposes that Resist undertake the following inter-related efforts:

- Organizes major and minor events to celebrate the anniversary.
- Develops specific materials/publications/performances for the 40th.

Deleted: <#> Engages in a three year 40th anniversary fundraising campaign with a goal of \$400,000 by 2008. (The private phase of the campaign could begin this year and we could kick it off in 2007.)¶

1. Objectives

- ❖ Larger grant award (to start in 2007)
- ❖ More visibility
- ❖ Support for major donor fundraising and organizational infrastructure

2. Events

Hire a part-time Event Organizer to coordinate/oversee the events.

- 2-10 hours/week for the next 6 months or so
- increase time as events near

Set up host committees in the following two cities where we want to have major events:

- ❖ Boston
- ❖ New York
- ❖ Other possible venues for smaller events: Seattle, San Francisco, Chicago

Each committee would be responsible for finding a site, hosts, and developing a program. These committees would be in contact with the Event Organizer who would provide common outreach materials that they could adapt (e.g. press releases, donation requests for food, outreach letters, how-to lists, etc.) The emphasis of each city's event could be different. For example, Boston might host a grantee conference; New York might focus on historical importance; small events elsewhere could have other themes.

Deleted: 3. Fundraising Campaign ¶

¶ Possible fundraising targets/timetable:¶

¶ <#>\$ 90,000 in 2006¶
<#>\$ 210,000 in 2007 ¶
<#>\$ 100,000 in 2008.¶

¶ Sources will include corporations, foundations and individuals. ¶

¶ Possible institutional sources:¶
<#>Wainwright Bank, ¶

<#>Trillium, ¶
<#>Walden Asset Management, ¶
<#>Public Welfare Foundation¶
<#>Changemakers¶
<#>Rye Collaborative members¶

4. Materials/Publications/Performances for Events and Beyond

- A book
- A calendar
- Grantee retrospectives, etc.
- History: Find all previous staff and Board members, lists of grantees, etc.
- Art: Find poets, artists, etc. to display and perform

5. Committee

Disband the Ad-Hoc Committee and create a new working committee (the **40th Anniversary Committee**) to work with consultants, coordinate with volunteers/sub-committees that emerge, solicit ideas, labor and contacts from Advisor and friends, and continue to develop these concepts and plan for success.

Deleted: 6. FY 2006 Budget ¶

¶

Income¶

Wainwright and other corporations

\$25,000¶

Foundations 40,000¶

Individuals 25,000¶

¶

Expenses¶

Organizer \$7,500 ¶

Printing, design, \$7,000¶

Travel \$500

Formatted: No bullets or
numbering

Proposal for commemorating Resist's 40th Anniversary

The 40th Anniversary Ad Hoc Committee is making the following recommendations as an initial step to prepare Resist and its community to celebrate and commemorate our longevity and our importance to the movements we fund.

Overview

The Committee has discussed the celebratory, visibility and fundraising opportunities related to the anniversary and the ways to make the most of this milestone for Resist.

We recommend using the 40th as a vehicle for sustaining the organization by incorporating a vigorous fundraising effort.

The Committee proposes that Resist undertake the following inter-related efforts:

- Organizes major and minor events to celebrate the anniversary.
- Engages in a three year 40th anniversary fundraising campaign with a goal of \$400,000 by 2008. (The private phase of the campaign could begin this year and we could kick it off in 2007.)
- Develops specific materials/publications/performances for the 40th.

1. Objectives

- ❖ Larger grant award (to start in 2007)
- ❖ More visibility
- ❖ Support for major donor fundraising and organizational infrastructure

2. Events

Hire a part-time Event Organizer to coordinate/oversee the events.

- 2-10 hours/week for the next 6 months or so
- increase time as events near

Set up host committees in the following two cities where we want to have major events:

- ❖ Boston
- ❖ New York
- ❖ Other possible venues for smaller events: Seattle, San Francisco, Chicago

Each committee would be responsible for finding a site, hosts, and developing a program. These committees would be in contact with the Event Organizer who would provide common outreach materials that they could adapt (e.g. press releases, donation requests for food, outreach letters, how-to lists, etc.) The emphasis of each city's event could be different. For example, Boston might host a grantee conference; New York might focus on historical importance; small events elsewhere could have other themes.

3. Fundraising Campaign

Possible fundraising targets/timetable:

- \$ 90,000 in 2006
- \$ 210,000 in 2007
- \$ 100,000 in 2008.

Sources will include corporations, foundations and individuals.

Possible institutional sources:

- Wainwright Bank,
- Trillium,
- Walden Asset Managment,
- Public Welfare Foundation
- Changemakers
- Rye Collaborative members

4. Materials/Publications/Performances for Events and Beyond

- A book
- A calendar
- Grantee retrospectives, etc.
- History: Find all previous staff and Board members, lists of grantees, etc.
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5. Committee

Disband the Ad-Hoc Committee and create a new working committee (the **40th Anniversary Committee**) to work with consultants, coordinate with volunteers/sub-committees that emerge, solicit ideas, labor and contacts from Advisor and friends, and continue to develop these concepts and plan for success.

6. FY 2006 Budget

Income

- ❖ Wainwright and other corporations \$25,000
- ❖ Foundations 40,000
- ❖ Individuals 25,000

Expenses

- ❖ Organizer \$7,500
- ❖ Printing, design, \$7,000
- ❖ Travel \$500

Call to Impeach the President: A proposed course of action for Resist

After a recent meeting of the 40th Anniversary Committee, we pondered a few questions:

1. Is there a “call” or other political action that Resist could take now that would hearken back to its roots—particularly emphasizing radical action to confront illegitimate authority?
2. How might such a call take shape, and what organizing might come from it?
3. Who would pay for such a thing to happen?

While those questions pose enormous organizational and political challenges, they also hold tremendous potential. Therefore, below is a modest attempt to offer a few answers. Any serious analysis or organizational action would take far more thought and preparation.

1. A Call to Impeach the President.

The Bush presidency and the actions of his administration provide clear examples of illegitimate authority. From potentially fraudulent elections (including dangling chads, progressive Jewish Floridians for Buchanan, ballot questions in numerous states, etc.) to manufactured intelligence to blatant disregard for laws—be they national or international—there is no shortage of reasons to call for impeachment of President George W. Bush.

In fact, many towns, cities and organizations are doing so, including a couple of national organizations and networks are systematically and publicly demanding that Congress impeach the president. (See impeachbush.org.)

As far as I know, no clearly written document, such as Resist’s original call, has been published in national and regional publications. I think we would need to do some more investigating to make sure anything we might do is fresh and helpful.

2. Words and Action

Given Resist’s history and current political status, it is not unreasonable to think that we could draft a Call to Impeach the President. Unlike the words penned many decades ago, we could also seek almost immediate input and buy-in from colleagues, grantees and donors who would be asked to “sign” the call.

The action component poses significantly more challenges. Again, at a minimum action would require:

- * hiring a national organizer to coordinate state and district-based analysis of signers.
- This would include coordinating with local and national organizing efforts, networking

with colleagues (funders, ACLU, AFSC, UPJ, Black Radical Congress, unions, Veterans Against War, etc.)

- * soliciting funds (non-tax exempt) from signers with which ads could be placed in strategic and politically important journals and newspapers. Also utilize national e-lists, such as Moveon.org and others.

- * setting up a 501(c)4 to manage the funds.

- * possibly coordinating local or national actions, or working with coordinators.

3. Funding

Such an immediate and quick campaign would rely on two sources of funding:

- * Foundation discretionary funds to hire a coordinator. Perhaps ask collegial organizations and foundations to kick in \$5,000-\$10,000 each. Without an initial commitment, any of step #2 is unfeasible.

- * Ask signers to donate toward publication of ads in their communities and nationally.

Please note that I do not expect Resist to make any money off of such a campaign. However, added publicity and increased donor lists might ultimately increase donations.

Although a #4 is not listed, it could be: What possible negative outcomes might occur?

- crack down by IRS and other federal agencies
- potential threats to tax-exempt status
- overwhelming amount of organizing work, potentially paralyzing regular work
- schisms generated by a call, particularly if disproportionately represents white and middle-to-upper class voices.
- the big unknown. Scary.

Board Development Committee Meeting
5-17-06

Minutes:

Present: Cynthia Bargar (chair), Marc Miller, Carol Schachet

1. Recruitment

We are aiming to bring on three new members in time for the retreat at the end of September. This means we will present names at the August meeting. Cynthia will pull together the list of names that we have received or that are held over from previous recruiting attempts and Carol will send packets to these people. We will assign or ask Board members to contact these potential recruits as well.

2. Board Meetings -- too long, too much

In light of comments during the reflection period at the last Board meeting, the BDC reviewed three issues: length of meeting, venue, and content. Committee suggests that we:

- 1) **seek a new venue for meetings:** Carol will contact Wayne O'Neill regarding MIT and Cynthia will contact Frank Ackerman or Tim Wise about Tufts.
- 2) **shorten the meeting and start later:** begin serving food at 10 a.m. with meeting starting *promptly* at 10:30. Meeting will end at 4 p.m.
- 3) **content:** in order to shorten the meeting and make it more focused on our key initiatives during the preparation for the 40th we will set approximately 2.5 hours for grants; 1 hour for political discussion; 1 hour for eating/networking; 1 hour for committee proposals.

We encourage all committees to meet prior to the Board meeting and to include in their minutes any proposals for the Board that require a vote. The Executive Committee will include these proposals in the Board meeting agenda and will direct members to the committee meeting minutes where they were developed. We will encourage members to read the committee meeting minutes in their packets in order to stay abreast of what is going on in the committees and to help limit the amount of time needed for updates during the meeting.

In order to ensure that this happens, Marc will send out an e-mail a couple of weeks before the Board meeting asking committee chairs to forward to him any proposals that require a vote at the upcoming meeting and he will include them in the agenda. The E.C. will now meet the week before the Board meeting in order to coordinate all of this.

Additionally, to keep everyone in the loop, there should probably be more e-mail communication from committees to the entire Board as the work is being done. Today's communications from the fundraising committee are a good example of this.

2. Advisory Board

Carol sent a list to Pam and Frank last week of potential honorary or invitational (still need a name) committee members for the 40th anniversary. More communication to the A.B. will be forthcoming as we gear up for the 40th.

3. Board Health

Looking forward to the return of Carmen and Nikhil from their leaves of absence.

This committee will check in with members who have not been available over the past few months to see how we might be helpful to them.

4. Committee Membership

A PROPOSAL: As we work on the 40th and face the reality that there are too many committees for the size of the Board, we propose some "folding in" of committees, merging responsibilities and merging committee members in some cases. The BDC and Personnel Committees would become part of the EC. The TA Committee would fold into the Grants Committee and Fundraising would fold into the 40th Committee. (more detail on this proposal to follow).

The new structure, during the 40th prep and 40th celebratory year would look like this:

Finance

Grants

40th

EC

Communications

and the Ad-Hoc Retreat Committee.

5. Next Meeting

Sometime during the week before the August Board meeting.

EXECUTIVE COMMITTEE Minutes
May 17, 2006

Present: Marc (chair), Robin, Hank, and Cynthia, plus Carol for #6, 7, 8

1. WELCOME, AGENDA REVIEW

2. BOARD DEVELOPMENT. Cynthia (chair), Carol, Omar, Marc

Meeting will take place later today.

Committee will discuss board meeting structure to address concerns about meetings that are too long and too packed.

3. FINANCE. Nikhil (chair--on leave), Robin, Yafreisy, Wenda, Becca, Catherine

Had an extended meeting on Monday. Committee has begun a planning process for the next three years and have been reviewing the past seven years. Goal is to do some forecasting. Lots of tasks involved and the committee is swamped.

Bequest: \$230,000 received thus far. Future expectations have been scaled back. Expectation of perhaps \$70-80k additional.

Plans for training on reading financials are on a back burner

Finance Committee has a proposal for next board meeting that affects grant spending and should go before grants. Adjustment of the 2006 budget.

4. FUNDRAISING. Carol (temp chair), Kay, Hank, Abby

Has discussed merger with Fundraising Committee. Not just yet.

Abby has joined.

Doing work on foundation fundraising

Reminding board of board fundraising goals and asking people for their plans for achieving their goal

5. RETREAT COMMITTEE, Becca (chair), Camilo, Robin, Sophia

Proposed date for retreat: Friday, Sept. 29-Saturday Sept. 30.

Has another exercise for Board members to follow up on previous one

6. 40TH ANNIVERSARY COMMITTEE, Yafreisy, Cynthia, Carol (interim chair), Kay, Sophia (and Nikhil after the retreat)

Met with Jean Entine to brainstorm about goals and outcomes.

Idea suggested of doing event in California around 4th anniversary of the beginning of the war in Iraq. Decided it would be too hard to pull off.

Instead, investigating idea of a founders' brunch and also political activities around the Iraq anniversary.

Clarified Jean's role: to shake the money tree, not logistics of organizing an event. Carol checking with some local event planners, venues, budgeting.

Goal: To raise \$1 million (including the recent bequest)

7. COMMUNICATIONS. Abby (chair), Ty, Carol, Robert, Hank

Hasn't met.

Robin and Carol have interviewed some Web folks to replace our person, who got a paying job. Might check with Rich Cowan to put out a call.

8. STAFF

Cynthia met with staff. Went well. Catherine and a person TBA will do the next board-staff lunch.

9. GRANTS. Camilo (incoming chair), Robin, Yafreisy, Amanda

Camilo has been unavailable for meetings, so Robin filled in to bring committee together.

Committee is focusing on items related to finance and fundraising, with other items on hold for awhile.

More committee members needed. Board Development Committee will address this.

Three recommendations to the board on items sent to Grants Committee:

* *Recommendation:* The Committee recommends that the funding proposal retain the current wording of the political focus sections and that the Board continue to use a wide lenses when discussing each applicant.

* *Recommendation:* The staff continue to make reference calls and ask the Board for help on specific references as necessary.

* *Recommendation:* Given the current state of Resist's finances, there should not be a large outreach effort at this time for either TA or Accessibility grants.

Under discussion:

- a. Shape a future Board discussion on an analysis of Resist's vision for social justice and how this can be furthered in its grantmaking programs.
- b. Review the performance of the multi-year grant program.
 - How high the bar should be set for multi-year grants?
 - Should these be used to prop up newer groups or help stabilize and reward the best?
- c. Discuss the role of grantees in outreach and fundraising
 - how to be more explicit and public about receiving funding and how to give to Resist
 - how to enable grantees to meet potential donors (to encourage them to give/give more)
- d. Review the number and content of grants received from groups working in Native American communities. Discuss more outreach to activist groups and the role of cultural preservation as a tool for organizing.
- e. Recommend a policy for the analysis of grants when organizing centers apply (e.g., peace and justice centers) - the group acts as an incubator for other organizations.
- f. Topics for political discussions:
 - the rise of the "non-profit industrial complex"
 - the role of faith-based organizing and how it fits in to Resist funding

10. TA. Becca (chair), Robin, Yafreisy
Holding pattern.
Updating resource guides this summer, using interns

11. PERSONNEL Leila (chair), Marc, Hank
Staff roles changing some. Robin doing pledge letter writing. Pledge clean up transferring to Yafreisy. Realigning further as new things arise.

12. OTHER E.C, Marc (chair), Nikhil (on leave), Cynthia, Robin, Hank (filling in for Nikhil)

Follow up on subpoena discussion on back burner.
40th anniversary political discussion, with Hank's recent piece as reading assignment.
August board meeting may be at Cynthia's October board meeting may be at Hank's

Next meeting scheduled for Tuesday, July 19, 2006, 4 p.m.

13. June 4 BOARD MEETING DRAFT AGENDA

BOARD MEETING ASSIGNMENTS: Need to do some replacements. Marc and Nikhil not available. Marc will check with Leila and Abby on whether they will be at meeting.

Staff will check to ensure we have a quorum

Facilitators: Leila (business); Nikhil (grants); Abby (political discussion)

Minutes: Marc (business), Robin (grants)

Lunch: Omar, Robin

Political Discussion: TBA

Fundraising cheerleader: TBA

TENTATIVE AGENDA

Meet, eat, greet	10:00 - 10:30
Agenda review	10:30 - 10:35
Approve (or not) minutes of April 2006 board meeting	10:35 - 10:40
Political Discussion:	10:40 - 11:25
Budget Proposal	11:25 - 11:30
Grant allocations	11:30 - 12:45
Lunch	12:45 - 1:15
Networking, past and future	1:15 - 1:25
More Grant allocations	1:25 - 2:00
Review/reflection on grant allocations	2:00 - 2:10
Committee Business (details to follow)	2:10 - 3:20
-Finance	15 minutes
- Fundraising	10 minutes
-40th Anniversary	10 minutes
-Retreat: Activity, etc.	10 minutes
-Grants:	10 minutes
-Board Development:	15 minutes
-Personnel:	
-EC:	10 minutes
-Communications:	
-TA:	
Review/reflect/evaluate	3:20 - 3:30
CLEAN UP	

Finance Narrative to accompany the Resist Balance Sheet and Board Report (1/1/05- 4/30/06)

Big Picture:

(refer to Balance Sheet- A)

Assets:

Current total assets are approximately \$69,076 less than FY05 year-to-date.

4 Month Income and Expense levels (Month End April 30, 2006) (FY 2006 compared to Budget: refer to Board Report - B):

The current **net loss** is about \$54,970. **Income is down** approximately **\$69,244** and **expenses are up** approximately **\$22,892** in relation to budgeted amounts. As a result, **net loss** (expenses over income) is approximately **\$92,003** more than the budgeted loss of \$10,029 for this period of time.

Revenue:

2006 Y-T-D revenue is *down about \$69,244* in comparison to Y-T-D budget figures (\$126,267 v. \$195,511). This difference in relation to the budget is made up of the following factors:

- Internal Mailing Contributions are down ¹ :	
- Pledge Income is down	(\$13,192)
- Newsletter Income is down	(\$10,929)
- ABC Income is down	<u>(\$ 9,127)</u>
	(\$33,248)
- Prospect Income is down	(\$ 2,970)
- Special Contributions are down	
Donor Directed contributions are down ²	(\$16,767)
Unsolicited Contributions are down ³	(\$10,778)
Matching Grants are up	\$ 535
Stock Contributions are up about	\$ 376
Board Fundraising is down ⁴	<u>(\$ 5,750)</u>
	(\$32,384)
- Other Revenue is up	\$ 180
- Investment Income is up	\$ 156
- Unrealized Gain (loss) is down	(\$ 911)
<u>Losses: Total:</u>	<u>(\$70,629)</u>
<u>Gains: Total:</u>	<u>\$ 1,247</u>

¹ Internal Mailing Contributions reflect \$13,580 in uncollected pledges for FY06 year-to-date. A significant effort is now being made to reclaim lapsed or lost pledge donors. Between 2003 and 2005 the *Newsletter* lost approximately 250 donors through attrition and removal of deadbeat subscribers. *Newsletter* income is down approximately \$11,974 from FY05 YTD.

² Donor Directed contributions are approximately \$112 less than FY05 YTD.

³ Unsolicited Contributions are \$7,190 more than FY05 YTD.

⁴ Board Fundraising includes \$20,000 to be raised by the Board and Advisory Board.

Expenses:

Total expenses 2006 Y-T-D are about **\$22,892** *over* budget.

Over-budget amount: \$

Pledge costs	\$ 547
Prospect Mailing**	\$19,892
Grants***	\$ 6,860
Newsletter Costs	\$ 305
General and Administrative***	\$ 4,360

Under-budget amount: (\$)

ABC costs*	(\$ 1,229)
Other fundraising costs	(\$ 116)
Grants Program****	(\$ 1,109)
Web Site / Internet Costs	(\$ 362)
Personnel/Health Insurance*****	(\$ 4,390)
Misc. expenses	(\$ 624)
Board expenses	(\$ 1,243)


* ABC Costs reflect timing of printing and postage

** Prospect Mailing costs reflect timing of printing and postage and should even out in June

*** General and Administrative costs reflect timing of accounting fees, Sage subscription and property insurance increases.

**** Grants costs reflect the decision to expend additional dollars in February and conserve during later months

***** Personnel/Health Insurance reflects \$2,558 drop in health insurance costs.



As of April 30, 2006

As of April 30, 2006

	Apr 30, 06	Apr 30, 05
ASSETS		
Current Assets		
Checking/Savings		
Wainwright Bank Checking	32,327.76	78,121.82
Petty cash	50.00	50.00
Total Checking/Savings	32,377.76	78,171.82
Other Current Assets		
Investments	139,468.38	164,403.80
Inventory T-shirts	3,904.24	443.34
Prepaid expenses	2,227.20	2,371.51
Total Other Current Assets	145,599.82	167,218.65
Total Current Assets	177,977.58	245,390.47
Fixed Assets		
Leasehold improvements	15,064.68	15,064.68
Accum depr leasehold imp	(10,936.98)	(9,430.51)
Furniture, fixtures, & equip	17,198.34	16,310.03
Accum depr of furn & fix	(14,762.06)	(13,717.00)
Total Fixed Assets	6,563.98	8,227.20
Other Assets		
Deposits	2,230.00	2,230.00
Total Other Assets	2,230.00	2,230.00
TOTAL ASSETS	186,771.56	255,847.67
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	2,075.18	2,152.38
Grants payable	48,000.00	54,000.00
Total Accounts Payable	50,075.18	56,152.38
Credit Cards		
Wainwright credit card	315.32	(197.13)
Total Credit Cards	315.32	(197.13)
Other Current Liabilities		
Payroll Liabilities	3,327.94	3,549.16
Accrued payroll and taxes	11,586.93	12,898.12
Security deposits held	1,750.00	1,750.00
Total Other Current Liabilities	16,664.87	18,197.28
Total Current Liabilities	67,055.37	74,152.53
Total Liabilities	67,055.37	74,152.53
Equity		
Fund balance general	221,748.60	254,675.24
Net Income	(102,032.41)	(72,980.10)
Total Equity	119,716.19	181,695.14
TOTAL LIABILITIES & EQUITY	186,771.56	255,847.67

RESIST, INC.
Balance Sheet
As of April 30, 2006

ASSETS

Current Assets

Checking/Savings

Wainwright Bank Checking	32,327.76	78,121.82
Petty cash	50.00	50.00
Total Checking/Savings	32,377.76	78,171.82

Other Current Assets

Investments

0307 Resist Endowment

NB Socially Responsive	18,455.14	15,741.06
Calvert Social Investment	65,966.69	64,820.49
Schwab Endowment	73.09	2,068.89
Total 0307 Resist Endowment	84,494.92	82,630.44

0308 Operating Fund

Cash & Money Market Funds	1,403.41	1,394.85
Total 0308 Operating Fund	1,403.41	1,394.85

0309 Loan Fund

12,344.32	14,246.29
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0310 Investment Fund

NB Socially Responsive	550.93	0.00
Women's Equity Mutual Fund	4,337.97	18,295.25
Calvert Social Investment Fund	4,455.18	17,263.36
Cash & Money Market Fund	820.94	2,029.85
Total 0310 Investment Fund	10,165.02	37,588.46

0311 Holmes Memorial

Domini Social Equity Fund	7,909.46	6,983.10
Cash & Money Market Funds	7,610.40	7,409.34
Total 0311 Holmes Memorial	15,519.86	14,392.44

0313 Cohen Memorial

Cash & Money Market Funds	7.03	7.03
Domini Social Equity Fund	10,036.32	9,064.14
Total 0313 Cohen Memorial	10,043.35	9,071.17

Calvert Social Inv Balanced

	<u>139,468.38</u>	<u>164,403.80</u>
Total Investments	139,468.38	164,403.80

Inventory T-shirts

3,904.24	443.34
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Prepaid expenses

Liability Insurance	927.06	926.98
Other	381.08	0.00
Postage	1,176.44	1,308.35
Property Insurance	(1.80)	517.26
Worker's Comp	125.50	0.00
Prepaid expenses - Other	(381.08)	(381.08)
Total Prepaid expenses	2,227.20	2,371.51

Total Other Current Assets

145,599.82	167,218.65
------------	------------

Total Current Assets

177,977.58	245,390.47
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RESIST, INC.
Balance Sheet
As of April 30, 2006

	<u>Apr 30, 06</u>	<u>Apr 30, 05</u>
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Current Liabilities		
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Credit Cards		
Wainwright credit card	315.32	(197.13)
Total Credit Cards	<u>315.32</u>	<u>(197.13)</u>
Other Current Liabilities		
Payroll Liabilities		
FICA withheld	696.53	674.95
Medicare withheld	162.89	157.85
Federal withholding	936.00	1,284.00
MA withholding	466.08	482.04
403 (b) deferred comp	617.08	514.88
403(b) defined	449.36	435.44
Total Payroll Liabilities	<u>3,327.94</u>	<u>3,549.16</u>
Accrued payroll and taxes		
403 (b) employer match	449.36	435.44
FICA ER	696.53	674.95
Medicare ER	162.89	157.85
MA unemployment	147.99	103.72
Accrued paid leave	10,130.16	11,526.16
Total Accrued payroll and taxes	<u>11,586.93</u>	<u>12,898.12</u>
Security deposits held	<u>1,750.00</u>	<u>1,750.00</u>
Total Other Current Liabilities	<u>16,664.87</u>	<u>18,197.28</u>
Total Current Liabilities	<u>67,055.37</u>	<u>74,152.53</u>
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Fund balance general	221,748.60	254,675.24
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TOTAL LIABILITIES & EQUITY	<u>186,771.56</u>	<u>255,847.67</u>

Profit & Loss Budget Performance

April 2006

	Apr 06	Budget	Apr 05	Jan - Apr 06	YTD Budget	Jan - Apr 05	Annual Budget
Ordinary Income/Expense							
Income							
Internal Mailings	21,074.05	22,200.00	17,992.90	77,752.19	111,000.00	96,159.43	370,000.00
Prospecting	6,514.85	2,520.00	10,827.75	9,629.85	12,600.00	12,989.75	42,000.00
Other Revenue	48.00	439.00	0.00	2,377.27	2,197.00	441.00	7,325.00
Special contributions	2,660.00	10,544.00	3,271.08	34,780.65	67,165.00	30,695.01	253,500.00
Investment Income	304.93	196.00	242.38	1,134.85	979.00	1,017.62	3,260.00
Unrealized gain (loss)	311.51	300.00	(463.00)	589.30	1,500.00	(1,227.07)	5,000.00
Miscellaneous revenue	0.00		0.00	3.00	20.00	4.00	50.00
Restricted Funds	0.00	12.50	0.00	0.00	50.00	150.00	150.00
Total Income	30,913.34	36,211.50	31,871.11	126,267.11	195,511.00	140,229.74	681,285.00
Expense							
Internal Mailing Costs	145.45	333.00	329.50	5,109.46	5,791.00	4,958.56	20,000.00
Prospecting Mailing Costs	5,128.35		0.00	19,892.01		8,807.63	46,700.00
Other Fundraising Costs	206.45	103.00	74.00	330.12	446.00	298.59	1,650.00
Grant	58,450.00	58,300.00	55,700.00	99,760.00	92,900.00	92,603.75	310,000.00
Grants Program	209.55	549.00	85.31	1,086.96	2,196.00	1,306.10	6,600.00
Newsletter Costs	784.41	100.00	680.35	9,956.25	9,651.00	8,839.55	31,200.00
Website & Internet	73.38	167.00	115.06	306.34	668.00	427.88	2,000.00
Personnel	14,701.36	16,446.00	12,326.01	61,392.11	65,782.00	68,296.85	197,334.00
General and Administrative	5,737.93	6,192.00	4,827.38	29,120.19	24,760.00	25,836.18	74,264.00
Misc expenses	181.04	391.00	186.02	935.71	1,560.00	937.63	4,700.00
Board Expense	264.90	447.00	408.65	542.74	1,786.00	897.12	5,350.00
Total Expense	85,882.82	83,028.00	74,732.28	228,431.89	205,540.00	213,209.84	699,798.00
Net Ordinary Income	(54,969.48)	(46,816.50)	(42,861.17)	(102,164.78)	(10,029.00)	(72,980.10)	(18,513.00)
Other Income/Expense							
Other Income							
Gain/loss on investments	0.00			(17.63)			
Total Other Income	0.00			(17.63)			
Other Expense							
Suspense	0.00		0.00	(150.00)		0.00	
Total Other Expense	0.00		0.00	(150.00)		0.00	
Net Other Income	0.00		0.00	132.37		0.00	
Net Income	(54,969.48)	(46,816.50)	(42,861.17)	(102,032.41)	(10,029.00)	(72,980.10)	(18,513.00)

Profit Loss Budget Performance

April 2006

	Apr 06	Budget	Apr 05	Jan - Apr 06	YTD Budget	Jan - Apr 05	Annual Budget
Primary Income/Expense							
Income							
Internal Mailings							
Pledges	8,851.10	9,300.00	9,701.50	33,307.89	46,500.00	40,725.50	155,000.00
Newsletter	1,904.95	3,900.00	2,568.28	8,571.45	19,500.00	20,544.78	65,000.00
ABC/House mailings	10,318.00	9,000.00	5,723.12	35,872.85	45,000.00	34,889.15	150,000.00
Total Internal Mailings	<u>21,074.05</u>	<u>22,200.00</u>	<u>17,992.90</u>	<u>77,752.19</u>	<u>111,000.00</u>	<u>96,159.43</u>	<u>370,000.00</u>
Prospecting	6,514.85	2,520.00	10,827.75	9,629.85	12,600.00	12,989.75	42,000.00
Other Revenue							
Fiscal sponsorship fees	0.00	13.00	0.00	853.02	67.00	21.25	225.00
List Sales - other	0.00	30.00	0.00	0.00	150.00	0.00	500.00
Royalties	0.00	48.00	0.00	0.00	240.00	0.00	800.00
T-shirt sales	48.00	48.00	0.00	750.00	240.00	16.00	800.00
NWTRCC	0.00	300.00	0.00	774.25	1,500.00	403.75	5,000.00
Total Other Revenue	<u>48.00</u>	<u>439.00</u>	<u>0.00</u>	<u>2,377.27</u>	<u>2,197.00</u>	<u>441.00</u>	<u>7,325.00</u>
Special contributions							
Board Fundraising	0.00	1,230.00	250.00	400.00	6,150.00	350.00	20,500.00
Donor Directed Grants	2,500.00	6,688.00	2,921.08	11,385.65	28,153.00	11,497.90	100,000.00
Matching Grants	0.00	60.00	100.00	835.00	300.00	400.00	1,000.00
Unsolicited	160.00	2,052.00	0.00	11,340.00	22,118.00	4,150.00	100,000.00
Stocks	0.00	514.00	0.00	10,820.00	10,444.00	14,297.11	32,000.00
Total Special contributions	<u>2,660.00</u>	<u>10,544.00</u>	<u>3,271.08</u>	<u>34,780.65</u>	<u>67,165.00</u>	<u>30,695.01</u>	<u>253,500.00</u>
Investment Income							
Bank Interest	5.81	7.00	10.46	35.91	31.00	53.69	110.00
Calvert Balanced	0.00	3.00	0.00	0.00	16.00	0.00	50.00
Domini Social Investment	0.00	6.00	0.00	0.00	30.00	0.00	100.00
Calvert Bond	231.49	150.00	158.39	876.88	750.00	626.45	2,500.00
Schwab One Accounts	52.00	9.00	31.35	162.85	46.00	99.42	150.00
Dividends and interest	15.63	21.00	42.18	59.21	106.00	238.06	350.00
Total Investment Income	<u>304.93</u>	<u>196.00</u>	<u>242.38</u>	<u>1,134.85</u>	<u>979.00</u>	<u>1,017.62</u>	<u>3,260.00</u>
Unrealized gain (loss)							
Womens Equity Fund	82.15		(457.84)	206.38		(979.77)	
Domini Social Investment	22.96	30.00	(139.30)	597.00	150.00	(227.22)	500.00
Calvert Balanced	(22.80)	30.00	149.52	(85.25)	150.00	191.85	500.00
Neuberger Berman	566.64	30.00	(576.82)	1,133.28	150.00	(872.82)	500.00
Calvert Bond	(337.44)	210.00	561.44	(1,262.11)	1,050.00	660.89	3,500.00
Total Unrealized gain (loss)	<u>311.51</u>	<u>300.00</u>	<u>(463.00)</u>	<u>589.30</u>	<u>1,500.00</u>	<u>(1,227.07)</u>	<u>5,000.00</u>
Miscellaneous revenue	0.00		0.00	3.00	20.00	4.00	50.00
Restricted Funds	0.00	12.50	0.00	0.00	50.00	150.00	150.00
Total Income	<u>30,913.34</u>	<u>36,211.50</u>	<u>31,871.11</u>	<u>126,267.11</u>	<u>195,511.00</u>	<u>140,229.74</u>	<u>681,285.00</u>

Profit Loss Budget Performance

April 2006

	Apr 06	Budget	Apr 05	Jan - Apr 06	YTD Budget	Jan - Apr 05	Annual Budget
Expense							
Internal Mailing Costs							
Pledge program							
Printing	0.00		60.00	2,055.09	1,000.00	1,271.92	3,000.00
Postage	12.65		133.50	358.10	600.00	648.58	1,800.00
Mailhouse	125.00	333.00	136.00	400.00	666.00	501.20	2,000.00
Total Pledge program	137.65	333.00	329.50	2,813.19	2,266.00	2,421.70	6,800.00
ABC/House mailings							
Consultant	0.00		0.00	0.00	850.00		2,500.00
Printing	0.00			1,333.92	1,000.00	1,698.85	4,000.00
Postage	7.80		0.00	872.35	1,050.00	706.21	4,200.00
Mailhouse	0.00		0.00	90.00	625.00	131.80	2,500.00
Total ABC/House mailings	7.80		0.00	2,296.27	3,525.00	2,536.86	13,200.00
Total Internal Mailing Costs	145.45	333.00	329.50	5,109.46	5,791.00	4,958.56	20,000.00
Prospecting Mailing Costs							
Printing	1,928.40		0.00	11,687.81		1,403.41	16,000.00
Postage	4.05		0.00	6,776.88		7,404.22	11,000.00
Mailhouse	2,578.30		0.00	5,267.52		0.00	5,100.00
Consultants	586.60		0.00	(4,190.20)		0.00	7,500.00
Photos and graphics	31.00		0.00	350.00		0.00	100.00
List rentals	0.00		0.00	0.00		0.00	7,000.00
Total Prospecting Mailing Costs	5,128.35		0.00	19,892.01		8,807.63	46,700.00
Other Fundraising Costs							
Thank you cards							
Printing	55.00		0.00	55.00	100.00	55.00	350.00
Postage	21.45	65.00	74.00	145.12	260.00	243.59	1,000.00
Purchase	130.00		0.00	130.00		0.00	25.00
Total Thank you cards	206.45	65.00	74.00	330.12	360.00	298.59	1,375.00
Other							
Misc costs	0.00			0.00			25.00
Promo T-shirts	0.00	28.00	0.00	0.00	56.00	0.00	150.00
Other - Other	0.00	10.00	0.00	0.00	30.00	0.00	100.00
Total Other	0.00	38.00	0.00	0.00	86.00	0.00	275.00
Total Other Fundraising Costs	206.45	103.00	74.00	330.12	446.00	298.59	1,650.00
Grant							
Regular grants	45,950.00	44,450.00	46,700.00	80,450.00	74,500.00	76,700.00	261,000.00
Multi-year grants	12,000.00	9,000.00	9,000.00	18,000.00	12,000.00	15,000.00	33,000.00
Technical Assistance Grant	500.00	1,500.00	0.00	500.00	2,000.00	500.00	8,000.00
Salzman grants	0.00	3,000.00	0.00	0.00	3,000.00	0.00	3,000.00
NWTCC donor directed grants	0.00	350.00	0.00	810.00	1,400.00	403.75	5,000.00
Total Grant	58,450.00	58,300.00	55,700.00	99,760.00	92,900.00	92,603.75	310,000.00
Grants Program							
Library	0.00	8.00	0.00	0.00	32.00	0.00	100.00
Printing	110.00	208.00	0.00	873.30	832.00	778.50	2,500.00
Postage	99.55	183.00	85.31	213.66	732.00	294.20	2,200.00
Membership dues - organization	0.00	150.00	0.00	0.00	600.00	233.40	1,800.00
Total Grants Program	209.55	549.00	85.31	1,086.96	2,196.00	1,306.10	6,600.00
Newsletter Costs							
Printing	0.00		0.00	6,092.73	5,250.00	5,633.04	16,000.00
Postage	54.51		66.90	2,419.99	2,000.00	1,979.35	8,000.00
Mailhouse	729.90		613.45	1,443.53	2,000.00	1,227.16	6,000.00
Consultants	0.00	42.00		0.00	168.00		500.00
Photos and graphics	0.00	42.00	0.00	0.00	166.00	0.00	500.00
Newsletter Costs - Other	0.00	16.00	0.00	0.00	67.00	0.00	200.00
Total Newsletter Costs	784.41	100.00	680.35	9,956.25	9,651.00	8,839.55	31,200.00
Website & Internet	73.38	167.00	115.06	306.34	668.00	427.88	2,000.00

Profit Loss Budget Performance

April 2006

	Apr 06	Budget	Apr 05	Jan - Apr 06	YTD Budget	Jan - Apr 05	Annual Budget
Personnel							
Employee Salaries	11,234.48	12,334.00	10,886.16	47,746.54	49,336.00	49,958.58	148,011.00
Payroll taxes	1,007.97	1,073.00	971.28	4,780.59	4,293.00	4,913.28	12,877.00
Pension plan match	449.36	494.00	435.44	1,909.78	1,973.00	1,850.62	5,920.00
Health insurance	1,959.35	2,328.00	0.00	6,754.40	9,312.00	11,426.49	27,932.00
Workers compensation	50.20	50.00	33.13	200.80	200.00	147.88	594.00
Staff development	0.00	167.00	0.00	0.00	668.00	0.00	2,000.00
Total Personnel	14,701.36	16,446.00	12,326.01	61,392.11	65,782.00	68,296.85	197,334.00
General and Administrative							
Supplies	175.12	208.00	143.78	1,133.78	832.00	998.04	2,500.00
Printing & copying	0.00	125.00	0.00	72.01	500.00	140.00	1,500.00
Books, subscriptions, reference	251.00	125.00	0.00	493.00	500.00	1,350.00	1,500.00
Dues and fees	0.00	17.00	0.00	0.00	64.00	16.99	200.00
Telephone	151.70	267.00	337.19	843.38	1,068.00	1,165.55	3,200.00
Minor office equipment	126.47	125.00	888.31	126.47	500.00	888.31	1,500.00
Postage, shipping, delivery							
Meter Rental	0.00	38.00	0.00	108.00	152.00	118.00	450.00
UPS	0.00	9.00	0.00	0.00	36.00	0.00	100.00
US Post Office	16.14	133.00	11.72	223.95	532.00	53.60	1,600.00
Postage due/BRE envelopes	0.00	225.00	600.00	600.00	900.00	1,800.00	2,700.00
Total Postage, shipping, delivery	16.14	405.00	611.72	931.95	1,620.00	1,971.60	4,850.00
Professional Fees							
Temporary help	0.00	459.00	0.00	532.50	1,836.00	737.00	5,500.00
Accounting	2,675.00	1,041.00	400.00	8,100.00	4,164.00	5,700.00	12,500.00
Consultants	0.00	125.00	0.00	0.00	500.00	0.00	1,500.00
Brokerage fees	0.00	50.00	0.00	307.71	200.00	0.00	600.00
Total Professional Fees	2,675.00	1,675.00	400.00	8,940.21	6,700.00	6,437.00	20,100.00
Equip rental & maintenance	0.00	125.00	18.00	1,931.79	500.00	108.00	1,500.00
Insurance							
Liability	0.00	167.00	0.00	801.12	668.00	855.22	2,000.00
Director and officers	185.42	185.00	185.42	741.68	740.00	741.68	2,225.00
Computer	7.42	8.00	0.00	29.68	29.00	0.00	89.00
Property	47.58	84.00	47.58	1,035.32	336.00	190.36	1,000.00
Total Insurance	240.42	444.00	233.00	2,607.80	1,773.00	1,787.26	5,314.00
Advertising and Outreach							
Advertising	0.00	125.00	250.00	875.00	500.00	850.00	1,500.00
Brochure	0.00	83.00	0.00	0.00	332.00	0.00	1,000.00
Total Advertising and Outreach	0.00	208.00	250.00	875.00	832.00	850.00	2,500.00
Occupancy expenses							
Rent	3,262.50	3,263.00	2,958.33	15,704.16	13,052.00	14,422.92	39,150.00
Repairs and maintenance	0.00	50.00	0.00	0.00	200.00	0.00	600.00
Utilities	148.58	292.00	125.65	714.58	1,168.00	526.75	3,500.00
Real estate taxes	0.00	67.00	0.00	0.00	267.00	0.00	800.00
Sub lease (rent)	(1,350.00)	(1,350.00)	(1,228.33)	(5,156.60)	(5,400.00)	(4,815.02)	(16,200.00)
Sub lease (utilities)	0.00	(117.00)	(58.27)	(143.34)	(468.00)	(255.71)	(1,400.00)
Total Occupancy expenses	2,061.08	2,205.00	1,797.38	11,118.80	8,819.00	9,878.94	26,450.00
Travel & meetings expenses							
Conference, convention, meeting	0.00	63.00	0.00	0.00	252.00	0.00	750.00
Meals, food	41.00	50.00	0.00	41.00	200.00	58.49	600.00
Travel	0.00	150.00	148.00	5.00	600.00	186.00	1,800.00
Total Travel & meetings expenses	41.00	263.00	148.00	46.00	1,052.00	244.49	3,150.00
Total General and Administrative	5,737.93	6,192.00	4,827.38	29,120.19	24,760.00	25,836.18	74,264.00

Profit Loss Budget Performance

April 2006

	<u>Apr 06</u>	<u>Budget</u>	<u>Apr 05</u>	<u>Jan - Apr 06</u>	<u>YTD Budget</u>	<u>Jan - Apr 05</u>	<u>Annual Budget</u>
Misc expenses							
Depreciation & amortization exp	0.00	200.00	0.00	0.00	800.00	0.00	2,400.00
Bank & credit card fees	181.04	167.00	123.23	885.90	664.00	843.40	2,000.00
Interest Expense							
Finance Charges	0.00	4.00	3.79	13.81	16.00	6.23	50.00
Late Fees	0.00	8.00	59.00	36.00	32.00	88.00	100.00
Total Interest Expense	<u>0.00</u>	<u>12.00</u>	<u>62.79</u>	<u>49.81</u>	<u>48.00</u>	<u>94.23</u>	<u>150.00</u>
Taxes	0.00	4.00	0.00	0.00	16.00	0.00	50.00
Misc expenses - Other	0.00	8.00	0.00	0.00	32.00	0.00	100.00
Total Misc expenses	<u>181.04</u>	<u>391.00</u>	<u>186.02</u>	<u>935.71</u>	<u>1,560.00</u>	<u>937.63</u>	<u>4,700.00</u>
Board Expense							
Copying	0.00	21.00	0.00	0.00	82.00	54.76	250.00
Postage	0.00	17.00	1.06	1.38	68.00	3.32	200.00
Travel	190.00	209.00	340.40	402.00	836.00	660.40	2,500.00
Food	74.90	67.00	67.19	139.36	268.00	178.64	800.00
Outreach	0.00	8.00	0.00	0.00	32.00	0.00	100.00
Other	0.00	125.00	0.00	0.00	500.00	0.00	1,500.00
Total Board Expense	<u>264.90</u>	<u>447.00</u>	<u>408.65</u>	<u>542.74</u>	<u>1,786.00</u>	<u>897.12</u>	<u>5,350.00</u>
Total Expense	<u>85,882.82</u>	<u>83,028.00</u>	<u>74,732.28</u>	<u>228,431.89</u>	<u>205,540.00</u>	<u>213,209.84</u>	<u>699,798.00</u>
Net Ordinary Income	(54,969.48)	(46,816.50)	(42,861.17)	(102,164.78)	(10,029.00)	(72,980.10)	(18,513.00)
Other Income/Expense							
Other Income							
Gain/loss on investments	0.00			(17.63)			
Total Other Income	<u>0.00</u>			<u>(17.63)</u>			
Other Expense							
Suspense	0.00		0.00	(150.00)		0.00	
Total Other Expense	<u>0.00</u>		<u>0.00</u>	<u>(150.00)</u>		<u>0.00</u>	
Net Other Income	<u>0.00</u>		<u>0.00</u>	<u>132.37</u>		<u>0.00</u>	
Net Income	<u>(54,969.48)</u>	<u>(46,816.50)</u>	<u>(42,861.17)</u>	<u>(102,032.41)</u>	<u>(10,029.00)</u>	<u>(72,980.10)</u>	<u>(18,513.00)</u>

Finance Comm. Mtg.
5/15/06

Present: Wenda, Catherine, Carol, Robin, Becca, Yafreisy (minutes)

Newsletter: the money that came in FY '05 was the same as FY '04 for the most part. The small drop between 2005 and 2004 could have been due to the e-newsletter switch, but most likely it was the going down to 6 issues per year. The average gift amount is up, however the returns have been less. Carol purged 3,000 people from the Newsletter list.

ABC: So far this year we have matched the 2005 appeal and have received 9.1% of returns. However this appeal is still bringing in money, so hard to tell what final numbers will be. Last year we received a total of 497 gifts from the appeal. Carol thinks we'll receive about the same amount for this year. Seems the income for ABC is on track with last year, but is still off by \$10,000, mainly because the December appeal did not do well in January and this will be carried out through the rest of the year.

Carol has been trying to be more consistent in terms of people that need to be purged. She expects this will make FY's 04, 05, 06 be more consistent.

Wenda feels that an issue might be that the current year's budget is being based on the previous budget, and does not get realigned with year end figures quickly.

Overall- average gifts for the NL are going up.

Wenda things a goal that should be kept in mind is to base the budget on trends for the income categories instead of just looking at last year's budget and doing a percentage increase.

Robin thinks that one of the things that will help the income statements presented to the finance comm. and ultimately the board will look more accurate when numbers entered into Paradigm and QB are congruent and categories match up. This is already happening.

Carol feels that Resist needs to grow and increase income and that the income categories are not really going to do much better than they have been. But that Resist needs to start looking at different areas for money other than just our mailings-"if we want to grow, we need to grow in other areas."

Based on historical trends look at new areas and see how to make reasonable guesses about income. Foundations are hard to predict, planned giving needs a specific campaign in order for Resist to get into people's wills.

Unplanned bequest have provided a large chunk of income over the years. The 40th anniversary will go back to founders and earlier members to get them on board.

Planned giving can't be put on an annual budget, can be used to create an endowment that we can draw on for income.

Wenda proposes that we look at different categories and whether they are in correct proportion to overall income.

The 40th anniversary wants to fundraise 1 million of which expenses will be projected in '06 and '07. The 40th anniversary also wants to raise the grant giving award to 4K. The board needs to decide by fall 2006 if grant awards will be raised in 2007 to 4K.

Carol thinks one strategy is to announce that we will be increasing the grant award amount and then begin to give it out later on. The board will definitely need to think about the money that comes in and a plan for how it will be used.

Right now the percent of return for our stocks vary, once we received the 230K-Donna Callahan has come in and the plan is that she will help Resist be more proactive in terms of investments.

One idea for the 40th anniversary to do as it plans out its budget is to say it will spend a certain percentage for the event cost of what ever money comes in.

The Comm. feels that the board definitely needs to talk about the money that will be raised as a result of the anniversary. One thing the finance comm. can do is come up with guidelines and a frame work for that discussion. But, the 40th anniversary needs to think about how realistic raising 1 million is.

Wenda thinks giving our financial picture 1 million is a very big goal. Carol thinks in order to get bigger; we need to start thinking bigger. She also reminds us that we already have 230k and the Public Welfare grant of 50k, which we have a good chance of getting, will be added to the pot.

Carol does think that the corporate fundraising peace will be challenging given our anti-corporate work-that peace will need to be looked at carefully.

Wenda wants to know the thinking of the board members in terms on Resist's rainy day funds. Robin feels that the board has definitely voiced a need and importance for setting aside a rainy day fund that is larger than the current one.

Right now about 48% of total monies goes out, if you add the newsletter program costs that amount goes up. The board wants at the very least 50% to go out in just grants.

At this point the reserve is 178K; however 60k is really just board reserve. 150k would be the optimal board reserve; Wenda adds this number is what really would allow Resist to keep the doors open for 3-6 months in the event of an emergency.

Robin will try and forecast with 4 different scenarios and will realign the budget with the new actual figures.

A goal for the finance comm. is to finish the 3 year strategic financial plan and present to the board in September '06, for further discussion at an Oct. retreat. The board needs to create a policy about how the funds of a bequest will be spent.

Proposal: The comm. proposes that the Board under-spend between 4k-6k for the June 2006 grant cycle.

Resist Spring 2006 Prospect Results (as of May 16, 2006)

<u>List Name</u>	<u>ACTUAL mailed*</u>	<u># Respond</u>	<u>% Respond</u>	<u>\$ Sent</u>	<u>Average Gift</u>
Citizen Soldier Donors	2,574	15	0.58%	\$415.00	\$27.67
Citizen Soldier Donors	2,472	9	0.36%	\$255.00	\$28.33
Council for a Livable World	2,257	10	0.44%	\$240.00	\$24.00
Council for a Livable World	2,219	10	0.45%	\$225.00	\$22.50
Dollars & Sense	1,122	7	0.62%	\$275.00	\$39.29
Dollars & Sense	1,114	0	0.00%		#DIV/0!
Grassroots Int'l	776	4	0.52%	\$90.00	\$22.50
Grassroots Int'l	764	6	0.79%	\$95.00	\$15.83
Corp Accountability Int'l (InFact)	1,765	28	1.59%	\$585.10	\$20.90
Corp Accountability Int'l (InFact)	1,729	16	0.93%	\$318.02	\$19.88
In These Times	3,206	17	0.53%	\$650.00	\$38.24
In These Times	3,153	7	0.22%	\$265.00	\$37.86
Progressive	3,978	26	0.65%	\$688.00	\$26.46
Progressive	3,918	8	0.20%	\$260.00	\$32.50
Public Citizen	2,332	19	0.81%	\$471.00	\$24.79
Public Citizen	2,281	6	0.26%	\$148.00	\$24.67
Radical Teacher/Ctr for Crit Ed	349	3	0.86%	\$60.00	\$20.00
Radical Teacher/Ctr for Crit Ed	337	1	0.30%	\$30.00	\$30.00
Resist Lapsed #1.No SPLIT	MERGE 3,355	32	0.95%	\$1,376.00	\$43.00
Z Magazine	3,774	17	0.45%	\$705.00	\$41.47
Z Magazine	3,680	6	0.16%	\$250.00	\$41.67
TOTAL	47,155	247	0.52%	\$5,991.12	\$24.26
CONTROL TOTALS	22,133	146	0.66%	\$4,179.10	\$28.62
TEST TOTALS	25,022	101	0.40%	\$3,222.02	\$31.90
Test minus Lapsed	21,667	69	0.32%	1,846.0	\$26.75

*Actual mailed after nth due to materials shortage in test lot

Resist Funding Appeal Returns Analyses

ABC DOLLARS RETURNED

	2001	2002	2003	2004	2005	2006
March	\$20,504.00	\$25,563.10	\$18,531.25	\$21,842.00	\$29,111.52	\$29,481.85
June/July	\$11,581.25	\$18,327.50	\$20,970.77	\$13,500.25	\$32,285.38	
September	\$15,079.25	\$19,115.00	\$28,321.75	\$25,261.00	\$50,313.10	
December	\$61,603.68	\$66,008.50	\$65,658.50	\$76,721.68	\$57,274.30	

ABC PERCENTAGES

	2001	2002	2003	2004	2005	2006
March	10.81%	11.16%	9.47%	8.78%	11.76%	9.23%
June/July	7.40%	8.57%	7.57%	5.35%	7.56%	
September	8.18%	6.61%	6.92%	6.01%	12.52%	
December	15.66%	15.27%	11.77%	11.42%	12.67%	

	FY '00 Budget	FY '00 Actual	FY '01 Budget	FY '01 Actual	FY '02 Budget	FY '02 Actual	FY '03 Budget	FY '03 Actual	FY '04 Budget	FY '04 Actual	FY '05 Budget	FY '05 Actual	FY '06 Budget
Income													
Internal Mailings	\$283,000	\$301,609	\$322,000	\$296,087	\$329,000	\$333,043	\$342,500	\$333,903	\$365,000	\$341,170	\$360,000	\$355,817	\$370,000
Prospect Mailings	\$25,000	\$11,825	\$31,500	\$52,353	\$45,000	\$41,851	\$47,500	\$40,733	\$48,000	\$42,408	\$40,000	\$39,194	\$42,000
Special Contributions	\$155,000	\$214,810	\$155,000	\$260,530	\$245,000	\$240,249	\$240,000	\$236,130	\$252,650	\$221,347	\$266,000	\$192,560	\$253,500
Investments	\$42,000	(\$22,507)	\$25,500	(\$13,271)	\$8,000	(\$26,087)	\$2,500	(\$20,651)	\$2,300	\$9,386	\$24,180	\$6,588	\$8,260
Other	\$12,850	\$11,961	\$12,815	\$9,506	\$9,885	\$2,642	\$12,650	\$2,319	\$8,050	\$5,958	\$9,175	\$6,387	\$7,525
Total Income	\$517,850	\$517,698	\$546,815	\$605,205	\$636,885	\$591,697	\$645,150	\$592,434	\$676,000	\$620,269	\$699,355	\$600,545	\$681,285
Expenses													
Fundraising													
Internal Mailing Costs	\$18,900	\$11,693	\$20,800	\$15,822	\$19,100	\$14,565	\$20,600	\$16,922	\$19,400	\$13,252	\$18,900	\$19,896	\$20,000
Prospect Mailing Costs	\$31,600	\$31,064	\$41,610	\$53,921	\$45,000	\$41,480	\$48,000	\$45,621	\$49,300	\$51,058	\$46,700	\$46,366	\$46,700
Event Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$15,000
Other Fundraising Costs	\$3,650	\$1,258	\$3,050	\$1,069	\$2,140	\$1,554	\$1,820	\$1,717	\$3,420	\$1,026	\$2,145	\$1,590	\$1,650
Total Fundraising Costs	\$54,150	\$44,015	\$65,460	\$70,812	\$66,240	\$57,599	\$70,420	\$64,260	\$72,120	\$65,336	\$67,745	\$67,852	\$83,350
Program													
Grants	\$254,000	\$246,598	\$264,500	\$298,760	\$303,000	\$336,880	\$304,000	\$306,900	\$310,800	\$305,457	\$310,000	\$272,658	\$310,000
Grants Program	\$4,600	\$2,934	\$4,300	\$2,428	\$2,400	\$1,921	\$1,025	\$2,514	\$2,900	\$4,785	\$3,750	\$3,569	\$6,600
Newsletter	\$36,700	\$34,986	\$38,800	\$34,774	\$42,400	\$42,733	\$43,800	\$46,220	\$49,950	\$41,969	\$32,200	\$25,148	\$31,200
Website	\$780	\$505	\$1,000	\$784	\$1,000	\$617	\$700	\$992	\$1,000	\$850	\$2,000	\$1,209	\$2,000
Total Program Costs	\$296,080	\$285,023	\$308,600	\$336,746	\$348,800	\$382,151	\$349,525	\$356,625	\$364,650	\$353,061	\$347,950	\$302,584	\$349,800
Other													
Personnel	\$145,483	\$154,495	\$189,642	\$154,132	\$163,671	\$157,703	\$175,143	\$179,850	\$182,240	\$182,925	\$194,475	\$196,767	\$197,334
General and Administrative	\$64,170	\$46,018	\$59,925	\$50,053	\$65,525	\$56,453	\$63,470	\$65,642	\$75,234	\$64,258	\$80,716	\$64,286	\$78,964
Board Expenses	\$6,250	\$5,114	\$6,250	\$8,172	\$8,650	\$8,821	\$6,400	\$5,637	\$10,600	\$3,826	\$10,300	\$2,091	\$5,350
Total Other Costs	\$215,903	\$205,627	\$255,817	\$212,357	\$237,846	\$222,977	\$245,013	\$251,128	\$268,074	\$251,010	\$285,491	\$263,145	\$281,648
Total Expenses	\$566,133	\$534,665	\$629,877	\$619,915	\$652,886	\$662,727	\$664,958	\$672,013	\$704,844	\$669,406	\$701,186	\$633,580	\$714,798
Total Income (Loss)	(\$48,283)	(\$16,967)	(\$83,062)	(\$14,710)	(\$16,001)	(\$71,030)	(\$19,808)	(\$79,579)	(\$28,844)	(\$49,137)	(\$1,831)	(\$33,035)	(\$33,513)

Ordinary Income/Expense	FY '00		FY '01		FY '02		FY '03		FY '04		FY '05		FY '06		06 / 05 %	
	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual
Income																
Internal Mailings																
Pledges	126,000	135,997	140,000	129,883	140,000	136,080	146,500	136,663	155,000	143,420	150,000	135,560	155,000	135,560	103%	103%
Newsletter	57,000	64,138	62,000	52,089	64,000	76,885	67,000	56,426	72,000	46,914	65,000	48,410	65,000	48,410	100%	100%
ABC/House mailings	100,000	101,474	120,000	114,115	125,000	120,078	129,000	140,814	138,000	150,836	145,000	171,847	150,000	171,847	103%	103%
Total Internal Mailings	283,000	301,609	322,000	296,087	329,000	333,043	342,500	333,903	365,000	341,170	360,000	355,817	370,000	355,817	103%	103%
Prospecting	25,000	11,825	31,500	52,353	45,000	41,851	47,500	40,733	48,000	42,408	40,000	39,194	42,000	39,194	105%	105%
Other Revenue																
Fiscal sponsorship fees	300	276	250	151	175	240	175	330	200	209	225	341	225	341	100%	100%
List Sales - Names in the News	300	125	300	0	300	187	300	0	500	0	500	0	500	0	0%	0%
List Sales - other	0	0	0	0	0	0	0	0	5,800	630	0	0	500	0		
Royalties	50	12	15	11	10	21	25	239	100	779	200	600	800	600	400%	400%
T-shirt sales	2,500	1,148	2,200	446	2,800	3,110	2,800	1,854	1,500	329	2,500	864	800	864	32%	32%
T-shirt expense	(1,500)	(305)	(1,500)	(239)	(3,000)	(1,535)	0	(866)	(450)	(147)	(1,000)	(512)	0	(512)	0%	0%
NWTRCC	4,000	5,238	4,500	2,860	4,000	0	4,000	0	0	3,972	6,000	4,944	5,000	4,944	83%	83%
Total Other Revenue	5,650	6,494	5,765	3,229	4,285	2,023	7,300	1,557	7,650	5,772	8,425	6,236	7,325	6,236	87%	87%
Special contributions																
Board Fundraising	0	0	0	0	0	0	0	0	0	0	20,500	6,077	20,500	6,077	100%	100%
Foundations	50,000	95,184	60,000	110,843	100,000	148,649	100,000	84,818	107,000	99,438	100,000	89,809	100,000	89,809	100%	100%
Matching Grants	0	0	0	0	0	0	0	0	0	325	500	925	1,000	925	200%	200%
Unsolicited	65,000	97,876	60,000	122,929	110,000	64,617	120,000	128,087	120,000	99,058	120,000	59,516	100,000	59,516	83%	83%
Stocks	40,000	21,750	35,000	26,758	35,000	26,983	20,000	23,226	25,650	22,526	25,000	36,233	32,000	36,233	128%	128%
Total Special contributions	155,000	214,810	155,000	260,530	245,000	240,249	240,000	236,130	252,650	221,347	266,000	192,560	253,500	192,560	95%	95%
Investment Income																
Bank Interest	12,000	2,040	2,000	2,389	2,000	909	1,500	133	1,500	88	200	84	110	84	55%	55%
Calvert Balanced	0	0	0	0	0	0	0	60	0	163	70	67	50	67	71%	71%
Newberger Berman	0	0	0	0	0	0	0	401	0	401	0	643	0	643	0	0
Domini Social Investment	0	0	0	0	0	0	0	141	0	195	150	119	100	119	67%	67%
Calvert Bond	0	0	0	0	0	0	0	4,564	0	4,337	4,000	3,734	2,500	3,734	63%	63%
Schwab One Accounts	0	0	0	0	0	0	0	208	0	152	200	396	150	396	75%	75%
Dividends and Interest	0	16,526	8,500	21,138	6,000	5,066	1,000	5	800	17	10	99	350	99	3500%	3500%
Total Investment Income	12,000	18,566	10,500	23,527	8,000	5,976	2,500	5,512	2,300	5,353	4,630	5,141	3,260	5,141	70%	70%
Realized Gain or Loss	0	0	0	0	0	(32,063)	0	(26,814)	0	(11,831)	0	953	0	953	0	0
Unrealized gain (loss)																
Citizens Index	0	0	0	0	0	0	0	0	0	2,717	3,500	0	0	0	0%	0%
Womens Equity Fund	0	0	0	0	0	0	0	0	0	1,560	2,500	(89)	0	(89)	0%	0%
Domini Social Investment	0	0	0	0	0	0	0	0	0	6,868	2,500	226	500	226	20%	20%
Calvert Balanced	0	0	0	0	0	0	0	0	0	2,361	1,500	199	500	199	33%	33%
Sun Microsystems	0	0	0	0	0	0	0	0	0	604	50	0	0	0	0%	0%
Newberger Berman	0	0	0	0	0	0	0	651	0	1,583	2,500	616	500	616	20%	20%
Calvert Bond	0	0	0	0	0	0	0	0	0	171	7,000	(457)	3,500	(457)	50%	50%
Unrealized gain (loss) - Other	30,000	(41,073)	15,000	(36,798)	0	0	0	0	0	0	0	0	0	0		
Total Unrealized gain (loss)	30,000	(41,073)	15,000	(36,798)	0	0	0	651	0	15,864	19,550	495	5,000	495	26%	26%
Miscellaneous revenue	200	267	50	607	100	18	350	112	400	36	100	1	50	1	50%	50%
Restricted Funds	7,000	5,200	7,000	5,670	5,500	600	5,000	650	0	150	650	150	150	150	23%	23%
Total Income	517,850	517,698	546,815	605,205	636,885	591,697	645,150	592,434	676,000	620,269	699,355	600,545	681,285	600,545	97%	97%

Expense	FY '00 Budget	FY '00 Actual	FY '01 Budget	FY '01 Actual	FY '02 Budget	FY '02 Actual	FY '03 Budget	FY '03 Actual	FY '04 Budget	FY '04 Actual	FY '05 Budget	FY '05 Actual	FY '06 Budget	06 / 05 % Budget
Internal Mailing Costs														
Pledge program														
Printing	3,000	2,166	3,000	2,204	3,100	1,272	3,100	2,448	3,200	2,262	3,500	1,015	3,000	86%
Postage	2,200	2,004	2,500	1,872	2,800	2,426	3,000	1,768	3,000	1,396	2,000	1,499	1,800	90%
Mailhouse	1,300	1,665	2,000	1,932	2,200	1,373	2,300	2,131	2,000	1,863	2,200	1,443	2,000	91%
Total Pledge program	6,500	5,835	7,500	6,008	8,100	5,070	8,400	6,348	8,200	5,521	7,700	3,957	6,800	88%
ABC/House mailings														
Consultant	0	0	0	0	0	0	0	0	0	0	0	3,095	2,500	
Printing	4,700	1,496	4,700	3,418	4,200	2,724	4,500	3,194	4,000	3,104	4,000	5,296	4,000	100%
Postage	3,700	1,883	4,000	3,609	3,800	4,652	4,200	5,831	4,200	3,256	4,200	4,907	4,200	100%
Mailhouse	4,000	2,479	4,600	2,787	3,000	2,120	3,500	1,549	3,000	1,370	3,000	2,641	2,500	83%
Total ABC/House mailings	12,400	5,858	13,300	9,814	11,000	9,495	12,200	10,574	11,200	7,730	11,200	15,939	13,200	118%
Total Internal Mailing Costs	18,900	11,693	20,800	15,822	19,100	14,565	20,600	16,922	19,400	13,252	18,900	19,896	20,000	106%
Prospecting Mailing Costs														
Printing	15,000	17,114	19,000	21,648	18,000	12,214	20,000	15,309	17,000	13,588	16,000	6,593	16,000	100%
Postage	5,000	8,399	13,000	12,134	11,000	11,254	11,000	10,992	13,000	15,639	11,000	13,990	11,000	100%
Mailhouse	6,000	0	5,610	6,308	6,000	5,818	6,000	5,025	6,200	6,183	5,100	3,444	5,100	100%
Consultants	5,000	0	1,500	6,950	5,000	5,243	6,000	7,607	6,000	8,750	7,500	15,022	7,500	100%
Photos and graphics	0	0	0	0	0	0	0	0	100	0	100	0	100	100%
List Rentals	600	5,551	2,500	6,881	5,000	6,951	5,000	6,689	7,000	6,898	7,000	7,317	7,000	100%
Total Prospecting Mailing Costs	31,600	31,064	41,610	53,921	45,000	41,480	48,000	45,621	49,300	51,058	46,700	46,366	46,700	100%
Event Costs														
Printing	0	0	0	0	0	0	0	0	0	0	0	0	4,000	
Postage	0	0	0	0	0	0	0	0	0	0	0	0	4,200	
Mailhouse	0	0	0	0	0	0	0	0	0	0	0	0	2,500	
Consultants	0	0	0	0	0	0	0	0	0	0	0	0	4,300	
Total Event Costs	0	0	0	0	0	0	0	0	0	0	0	0	15,000	
Other Fundraising Costs														
Thank you cards														
Printing	150	40	100	55	100	165	250	160	200	295	350	215	350	100%
Postage	600	393	500	658	700	1,092	850	1,245	900	655	1,200	896	1,000	83%
Purchase	100	0	50	127	140	0	50	0	50	0	25	93	25	100%
Total Thank you cards	850	433	650	839	940	1,257	1,150	1,405	1,150	950	1,575	1,204	1,375	87%
Other														
Misc costs	2,500	825	2,000	0	800	150	0	14	2,000	0	200	0	25	13%
Promo T-shirts	300	0	400	230	400	147	270	222	270	76	270	386	150	56%
Other	0	0	0	0	0	0	400	77	0	0	100	0	100	100%
Total Other	2,800	825	2,400	230	1,200	297	670	312	2,270	76	570	386	275	48%
Total Other Fundraising Costs	3,650	1,258	3,050	1,069	2,140	1,554	1,820	1,717	3,420	1,026	2,145	1,590	1,650	77%
Grant														
General Support Grants	212,000	203,360	200,000	244,900	230,000	258,880	234,000	255,900	236,000	247,485	228,000	224,179	261,000	114%
Multi-year grants	30,000	30,000	50,000	48,000	60,000	72,000	60,000	51,000	66,000	51,000	66,000	42,000	33,000	50%
Technical Assistance Grants	0	0	0	0	0	0	0	0	0	0	8,000	1,500	8,000	100%
Salzman grants	8,000	8,000	10,000	3,000	9,000	6,000	6,000	0	3,000	3,000	3,000	0	3,000	100%
NWTRCC donor directed grants	4,000	5,238	4,500	2,860	4,000	0	4,000	0	5,800	3,972	5,000	4,979	5,000	100%
Total Grant	254,000	246,598	264,500	298,760	303,000	336,880	304,000	306,900	310,800	305,457	310,000	272,658	310,000	100%
Grants Program														
Library	200	0	200	0	250	0	125	0	100	0	100	0	100	100%
Printing	2,000	931	1,500	337	550	100	400	228	350	2,223	350	2,691	2,500	714%
Postage	800	293	900	558	600	596	500	605	650	2,140	1,500	644	2,200	147%
Membership dues - organization	1,600	1,710	1,700	1,533	1,000	1,225	0	1,826	1,800	567	1,800	233	1,800	100%
Supplies	0	0	0	0	0	0	0	(145)	0	(145)	0	0	0	
Total Grants Program	4,600	2,934	4,300	2,428	2,400	1,921	1,025	2,514	2,900	4,785	3,750	3,569	6,600	176%

	FY '00	FY '00	FY '01	FY '01	FY '02	FY '02	FY '03	FY '03	FY '04	FY '04	FY '05	FY '05	FY '06	06 / 05 %
	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Budget
Newsletter Costs														
Printing	23,000	22,024	24,000	19,000	25,000	21,469	25,000	27,667	25,000	22,255	16,000	15,127	16,000	100%
Postage	7,000	8,327	7,500	6,612	9,000	12,467	10,000	12,300	14,000	10,119	9,000	5,786	8,000	89%
Mailhouse	5,000	4,005	5,400	6,652	6,500	8,107	7,000	5,501	9,000	9,341	6,000	3,856	6,000	100%
Consultants	1,200	0	1,200	0	1,200	0	1,200	330	1,200	104	500	75	500	100%
Photos and graphics	500	580	700	510	700	503	600	421	750	150	500	305	500	100%
Newsletter Costs - Other	0	50	0	0	0	188	0	0	0	0	200	0	200	100%
Total Newsletter Costs	36,700	34,986	38,800	34,774	42,400	42,733	43,800	46,220	49,950	41,969	32,200	25,148	31,200	97%
Website & Internet	780	505	1,000	784	1,000	617	700	992	1,000	850	2,000	1,209	2,000	100%
Personnel														
Employee Salaries	114,156	123,599	149,000	125,039	132,821	124,137	139,464	140,206	138,308	137,200	142,455	143,816	148,011	104%
Payroll Taxes	12,557	12,350	14,000	11,492	13,000	10,607	12,500	11,386	12,000	11,901	11,396	12,263	12,877	113%
Pension Plan Match	4,500	3,140	5,960	4,502	4,000	4,273	5,579	4,576	5,332	5,405	5,698	5,661	5,920	104%
Health insurance	11,320	12,640	17,232	11,783	11,000	17,157	15,000	21,345	24,000	27,859	32,000	32,546	27,932	87%
Workers compensation	450	421	450	521	450	480	600	368	600	561	425	896	594	140%
Staff development	2,500	2,345	3,000	795	2,400	1,050	2,000	1,970	2,000	0	2,000	1,585	2,000	100%
Personnel - Other	0	0	0	0	0	0	0	0	0	0	500	0	0	0%
Total Personnel	145,483	154,495	189,642	154,132	163,671	157,703	175,143	179,850	182,240	182,925	194,475	196,767	197,334	101%
General and Administrative														
Supplies	3,000	4,185	2,500	1,815	2,000	3,144	2,000	2,839	2,200	2,623	2,500	2,395	2,500	100%
Printing & copying	2,600	466	2,600	370	1,100	(327)	2,200	1,982	750	1,424	2,000	491	1,500	75%
Books, subscriptions, reference	300	24	400	157	250	166	200	206	200	1,411	300	1,374	1,500	500%
Dues and Fees	0	0	0	0	0	0	1,600	0	0	1,265	200	891	200	100%
Telephone	4,000	2,988	3,000	3,727	3,500	2,567	3,600	2,434	3,000	2,475	3,200	3,246	3,200	100%
Minor office equipment	5,000	5,434	5,000	238	5,000	1,026	2,500	1,112	3,500	225	2,250	10	1,500	67%
Postage, shipping, delivery														
Meter Rental	0	0	0	0	0	0	0	0	0	0	0	361	450	
UPS	100	0	100	0	100	50	100	569	50	0	100	17	100	100%
US Post Office	1,600	961	1,700	499	1,700	1,886	1,800	1,088	2,200	1,599	2,500	1,940	1,600	64%
Postage Due/BRE envelopes	700	245	1,000	1,112	1,800	2,025	1,800	0	2,500	1,480	2,600	2,281	2,700	104%
Total Postage, shipping, delivery	2,400	1,206	2,800	1,611	3,600	3,961	3,700	1,658	4,750	3,079	5,200	4,599	4,850	93%
Professional Fees														
Temporary help	4,750	4,297	2,000	4,289	5,000	3,452	5,000	0	5,000	2,952	7,500	3,653	5,500	73%
Accounting	7,500	6,738	0	9,094	8,000	8,453	8,500	11,325	10,000	14,600	11,000	11,925	12,500	114%
Consultants	800	0	3,500	0	2,000	0	1,000	6,985	500	0	3,000	0	1,500	50%
Brokerage fees	60	92	8,000	0	0	0	0	563	100	494	600	889	600	100%
Total Professional Fees	13,110	11,127	13,500	13,383	15,000	11,905	14,500	18,873	15,600	18,047	22,100	16,467	20,100	91%
Equipment Rental & Maintenance	0	0	0	0	0	0	1,200	1,200	0	1,347	1,400	508	1,500	107%
Insurance														
Liability	0	0	0	0	0	0	0	1,872	757	675	2,000	855	2,000	100%
Directors and Officers	0	0	0	0	0	0	0	556	89	2,225	2,225	2,225	2,225	100%
Computer	0	0	0	0	0	0	0	87	1,000	85	89	7	89	100%
Property	1,500	1,468	2,000	1,086	2,500	0	2,200	0	2,100	610	1,000	571	1,000	100%
Total Insurance	1,500	1,468	2,000	1,086	2,500	1,439	2,200	2,515	3,946	3,595	5,314	3,659	5,314	100%
Advertising and Outreach														
Brochure	7,500	0	0	1,000	8,500	4,141	5,000	0	4,000	0	0	0	1,000	
Advertising	4,700	2,638	4,500	1,635	3,700	1,635	3,000	2,925	2,000	2,055	1,500	1,710	1,500	100%
Total Advertising and Outreach	12,200	2,638	4,500	2,635	12,200	5,776	8,000	2,925	6,000	2,055	1,500	1,710	2,500	167%

	FY '00	FY '00	FY '01	FY '01	FY '02	FY '02	FY '03	FY '03	FY '04	FY '04	FY '05	FY '05	FY '06	06 / 05 %
	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Budget
Occupancy expenses														
Rent	9,750	26,125	27,000	25,444	30,000	31,308	32,495	32,494	33,713	33,713	35,254	35,131	39,150	111%
Repairs and maintenance	750	223	400	1,883	400	782	300	1,718	1,500	420	600	145	600	100%
Utilities	4,000	2,031	3,500	3,462	4,000	2,916	4,000	2,902	3,500	2,390	3,500	2,968	3,500	100%
Real Estate Taxes	0	0	0	0	0	0	0	0	0	0	0	0	800	
Sub lease (rent)	0	(12,500)	(13,500)	(10,000)	(14,184)	(14,184)	(13,010)	(13,010)	(13,485)	(13,879)	(14,102)	(14,642)	(16,200)	115%
Sub lease (utilities)	0	(1,103)	(1,500)	(1,824)	(2,816)	(2,816)	(1,590)	(2,435)	(1,940)	(1,119)	(1,400)	(988)	(1,400)	100%
Total Occupancy expenses	14,500	14,776	15,900	18,965	17,400	20,821	22,195	21,670	23,288	21,524	23,852	22,614	26,450	111%
Travel & meetings expenses														
Conference, convention, meeting	1,000	383	1,000	393	500	462	400	904	600	50	750	55	750	100%
Meals, food	0	0	0	0	0	0	0	0	600	339	600	727	600	100%
Travel	250	1,018	1,200	10	1,200	12	50	2,466	3,000	201	3,000	654	1,800	60%
Total Travel & meetings expenses	1,250	1,401	2,200	403	1,700	474	450	3,370	4,200	590	4,350	1,436	3,150	72%
Total General and Administrative	59,860	45,713	54,400	44,390	64,250	50,951	63,145	60,781	67,434	59,658	74,166	59,398	74,264	100%
Misc expenses														
Depreciation & amortization exp	4,000	0	4,000	5,349	0	4,457	0	2,450	5,500	2,425	3,000	2,552	2,400	80%
Bank & credit card fees	30	90	1,250	75	1,000	998	125	1,325	2,000	1,749	2,000	1,903	2,000	100%
Interest Expense														
Finance Charges	0	50	50	0	0	0	50	0	0	78	0	22	50	
Late Fees	0	0	0	0	50	0	0	0	0	73	150	102	100	67%
Total Interest Expense	0	50	50	0	50	0	50	0	0	151	150	124	150	100%
Taxes	0	0	0	0	0	0	0	1,065	0	275	1,100	275	0	
Tax penalties and interest	180	0	125	0	125	0	50	30	50	0	50	35	50	100%
Misc expenses - Other	100	165	100	239	100	47	100	(9)	250	0	250	0	100	40%
Misc expenses	4,310	305	5,525	5,663	1,275	5,502	325	4,860	7,800	4,600	6,550	4,888	4,700	72%
Board Expense														
Copying	1,850	1,834	2,000	2,409	2,500	3,233	2,700	2,703	3,000	557	3,200	55	250	8%
Postage	1,000	501	1,000	489	700	1,098	1,000	996	1,500	406	1,500	58	200	13%
Travel	1,800	2,049	2,000	2,779	2,500	2,946	1,500	1,139	3,000	2,076	2,500	1,589	2,500	100%
Food	500	603	600	1,570	800	1,487	1,200	442	1,500	787	1,500	390	800	53%
Outreach	100	127	150	0	150	0	0	0	100	0	100	0	100	100%
Other	1,000	0	500	925	2,000	56	0	357	1,500	0	1,500	0	1,500	100%
Total Board Expense	6,250	5,114	6,250	8,172	8,650	8,821	6,400	5,637	10,600	3,826	10,300	2,091	5,350	52%
Total Expense	566,133	534,665	629,877	619,915	652,886	662,727	664,958	672,013	704,844	669,406	701,186	633,580	714,798	102%
Net Ordinary Income	(48,283)	(16,967)	(83,062)	(14,710)	(16,001)	(71,030)	(19,808)	(79,579)	(28,844)	(49,137)	(1,831)	(33,035)	(33,513)	1831%

	FY '00				FY '01			
	Budget	Actual	Var. \$	Var. %	Budget	Actual	Var. \$	Var. %
Income								
Internal Mailings	\$283,000	\$301,609	\$18,609	7%	\$322,000	\$296,087	(\$25,913)	-8%
Prospect Mailings	\$25,000	\$11,825	(\$13,175)	-53%	\$31,500	\$52,353	\$20,853	66%
Special Contributions	\$155,000	\$214,810	\$59,810	39%	\$155,000	\$260,530	\$105,530	68%
Investments	\$42,000	(\$22,507)	(\$64,507)	-154%	\$25,500	(\$13,271)	(\$38,771)	-152%
Other	\$12,850	\$11,961	(\$889)	-7%	\$12,815	\$9,506	(\$3,309)	-26%
Total Income	\$517,850	\$517,698	(\$152)	0%	\$546,815	\$605,205	\$58,390	11%
Expenses								
Fundraising								
Internal Mailing Costs	\$18,900	\$11,693	(\$7,207)	-38%	\$20,800	\$15,822	(\$4,978)	-24%
Prospect Mailing Costs	\$31,600	\$31,064	(\$536)	-2%	\$41,610	\$53,921	\$12,311	30%
Event Costs	\$0	\$0	\$0		\$0	\$0	\$0	
Other Fundraising Costs	\$3,650	\$1,258	(\$2,392)	-66%	\$3,050	\$1,069	(\$1,981)	-65%
Total Fundraising Costs	\$54,150	\$44,015	(\$10,135)	-19%	\$65,460	\$70,812	\$5,352	8%
Program								
Grants	\$254,000	\$246,598	(\$7,402)	-3%	\$264,500	\$298,760	\$34,260	13%
Grants Program	\$4,600	\$2,934	(\$1,666)	-36%	\$4,300	\$2,428	(\$1,872)	-44%
Newsletter	\$36,700	\$34,986	(\$1,714)	-5%	\$38,800	\$34,774	(\$4,026)	-10%
Website	\$780	\$505	(\$275)	-35%	\$1,000	\$784	(\$216)	-22%
Total Program Costs	\$296,080	\$285,023	(\$11,057)	-4%	\$308,600	\$336,746	\$28,146	9%
Other								
Personnel	\$145,483	\$154,495	\$9,012	6%	\$189,642	\$154,132	(\$35,510)	-19%
General and Administrative	\$64,170	\$46,018	(\$18,152)	-28%	\$59,925	\$50,053	(\$9,872)	-16%
Board Expenses	\$6,250	\$5,114	(\$1,136)	-18%	\$6,250	\$8,172	\$1,922	31%
Total Other Costs	\$215,903	\$205,627	(\$10,276)	-5%	\$255,817	\$212,357	(\$43,460)	-17%
Total Expenses	\$566,133	\$534,665	(\$31,468)	-6%	\$629,877	\$619,915	(\$9,962)	-2%
Total Income (Loss)	(\$48,283)	(\$16,967)	\$31,316	-65%	(\$83,062)	(\$14,710)	\$68,352	-82%

	FY '02			FY '03				
	Budget	Actual	Var. \$	Var. %	Budget	Actual	Var. \$	Var. %
Income								
Internal Mailings	\$329,000	\$333,043	\$4,043	1%	\$342,500	\$333,903	(\$8,597)	-3%
Prospect Mailings	\$45,000	\$41,851	(\$3,149)	-7%	\$47,500	\$40,733	(\$6,767)	-14%
Special Contributions	\$245,000	\$240,249	(\$4,751)	-2%	\$240,000	\$236,130	(\$3,870)	-2%
Investments	\$8,000	(\$26,087)	(\$34,087)	-426%	\$2,500	(\$20,651)	(\$23,151)	-926%
Other	\$9,885	\$2,642	(\$7,243)	-73%	\$12,650	\$2,319	(\$10,331)	-82%
Total Income	\$636,885	\$591,697	(\$45,188)	-7%	\$645,150	\$592,434	(\$52,716)	-8%
Expenses								
Fundraising								
Internal Mailing Costs	\$19,100	\$14,565	(\$4,535)	-24%	\$20,600	\$16,922	(\$3,678)	-18%
Prospect Mailing Costs	\$45,000	\$41,480	(\$3,520)	-8%	\$48,000	\$45,621	(\$2,379)	-5%
Event Costs	\$0	\$0	\$0		\$0	\$0	\$0	
Other Fundraising Costs	\$2,140	\$1,554	(\$586)	-27%	\$1,820	\$1,717	(\$103)	-6%
Total Fundraising Costs	\$66,240	\$57,599	(\$8,641)	-13%	\$70,420	\$64,260	(\$6,160)	-9%
Program								
Grants	\$303,000	\$336,880	\$33,880	11%	\$304,000	\$306,900	\$2,900	1%
Grants Program	\$2,400	\$1,921	(\$479)	-20%	\$1,025	\$2,514	\$1,489	145%
Newsletter	\$42,400	\$42,733	\$333	1%	\$43,800	\$46,220	\$2,420	6%
Website	\$1,000	\$617	(\$383)	-38%	\$700	\$992	\$292	42%
Total Program Costs	\$348,800	\$382,151	\$33,351	10%	\$349,525	\$356,625	\$7,100	2%
Other								
Personnel	\$163,671	\$157,703	(\$5,968)	-4%	\$175,143	\$179,850	\$4,707	3%
General and Administrative	\$65,525	\$56,453	(\$9,072)	-14%	\$63,470	\$65,642	\$2,172	3%
Board Expenses	\$8,650	\$8,821	\$171	2%	\$6,400	\$5,637	(\$763)	-12%
Total Other Costs	\$237,846	\$222,977	(\$14,869)	-6%	\$245,013	\$251,128	\$6,115	2%
Total Expenses	\$652,886	\$662,727	\$9,841	2%	\$664,958	\$672,013	\$7,055	1%
Total Income (Loss)	(\$16,001)	(\$71,030)	(\$55,029)	344%	(\$19,808)	(\$79,579)	(\$59,771)	302%

	FY '04			FY '05			FY '06
	Budget	Actual	Var. \$	Var. %	Budget	Actual	Budget
Income							
Internal Mailings	\$365,000	\$341,170	(\$23,830)	-7%	\$360,000	\$355,817	\$370,000
Prospect Mailings	\$48,000	\$42,408	(\$5,592)	-12%	\$40,000	\$39,194	\$42,000
Special Contributions	\$252,650	\$221,347	(\$31,303)	-12%	\$266,000	\$192,560	\$253,500
Investments	\$2,300	\$9,386	\$7,086	308%	\$24,180	\$6,588	\$8,260
Other	\$8,050	\$5,958	(\$2,092)	-26%	\$9,175	\$6,387	\$7,525
Total Income	\$676,000	\$620,269	(\$55,731)	-8%	\$699,355	\$600,545	\$681,285
Expenses							
Fundraising							
Internal Mailing Costs	\$19,400	\$13,252	(\$6,148)	-32%	\$18,900	\$19,896	\$20,000
Prospect Mailing Costs	\$49,300	\$51,058	\$1,758	4%	\$46,700	\$46,366	\$46,700
Event Costs	\$0	\$0	\$0		\$0	\$0	\$15,000
Other Fundraising Costs	\$3,420	\$1,026	(\$2,394)	-70%	\$2,145	\$1,590	\$1,650
Total Fundraising Costs	\$72,120	\$65,336	(\$6,785)	-9%	\$67,745	\$67,852	\$83,350
Program							
Grants	\$310,800	\$305,457	(\$5,343)	-2%	\$310,000	\$272,658	\$310,000
Grants Program	\$2,900	\$4,785	\$1,885	65%	\$3,750	\$3,569	\$6,600
Newsletter	\$49,950	\$41,969	(\$7,981)	-16%	\$32,200	\$25,148	\$31,200
Website	\$1,000	\$850	(\$150)	-15%	\$2,000	\$1,209	\$2,000
Total Program Costs	\$364,650	\$353,061	(\$11,589)	-3%	\$347,950	\$302,584	\$349,800
Other							
Personnel	\$182,240	\$182,925	\$685	0%	\$194,475	\$196,767	\$197,334
General and Administrative	\$75,234	\$64,258	(\$10,976)	-15%	\$80,716	\$64,286	\$78,964
Board Expenses	\$10,600	\$3,826	(\$6,774)	-64%	\$10,300	\$2,091	\$5,350
Total Other Costs	\$268,074	\$251,010	(\$17,064)	-6%	\$285,491	\$263,145	\$281,648
Total Expenses	\$704,844	\$669,406	(\$35,438)	-5%	\$701,186	\$633,580	\$714,798
Total Income (Loss)	(\$28,844)	(\$49,137)	(\$20,293)	70%	(\$1,831)	(\$33,035)	(\$33,513)

Budget to Bud

	FY '00	FY '01	01 v. 00	FY '02	02 v. 01	FY '03	03 v. 02	FY '04	04 v. 03	FY '05	05 v. 04	FY '06	06 v. 05	7-yr	Avg Yrly
	Budget	Budget	Var. \$	Var. %	Budget	Var. \$	Var. %	Budget	Var. \$	Budget	Var. \$	Budget	Var. \$	%	Change
Income															
Internal Mailings	\$283,000	\$322,000	\$39,000	14%	\$329,000	\$7,000	2%	\$365,000	\$22,500	\$360,000	(\$5,000)	\$370,000	\$10,000	3%	31%
Prospect Mailings	\$25,000	\$31,500	\$6,500	26%	\$45,000	\$13,500	43%	\$48,000	\$500	\$40,000	(\$8,000)	\$42,000	\$2,000	5%	68%
Special Contributions	\$155,000	\$155,000	\$0	0%	\$245,000	\$90,000	58%	\$252,650	\$12,650	\$266,000	\$13,350	\$253,500	(\$12,500)	-5%	64%
Investments	\$42,000	\$25,500	(\$16,500)	-39%	\$8,000	(\$17,500)	-69%	\$2,300	(\$200)	\$24,180	\$21,880	\$8,260	(\$15,920)	-66%	-80%
Other	\$12,850	\$12,815	(\$35)	0%	\$9,885	(\$2,930)	-23%	\$8,050	(\$4,000)	\$9,175	\$1,125	\$7,525	(\$1,650)	-18%	-41%
Total Income	\$517,850	\$546,815	\$28,965	6%	\$636,885	\$90,070	16%	\$676,000	\$30,850	\$699,355	\$23,355	\$681,285	(\$18,070)	-3%	4.5%
Expenses															
Fundraising															
Internal Mailing Costs	\$18,900	\$20,800	\$1,900	10%	\$19,100	(\$1,700)	-8%	\$19,400	(\$1,200)	\$18,900	(\$500)	\$20,000	\$1,100	6%	6%
Prospect Mailing Costs	\$31,600	\$41,610	\$10,010	32%	\$45,000	\$3,390	8%	\$49,300	\$1,300	\$46,700	(\$2,600)	\$46,700	\$0	0%	48%
Event Costs	\$0	\$0	\$0		\$0	\$0		\$0	\$0	\$0	\$0	\$15,000	\$15,000		0.0%
Other Fundraising Costs	\$3,650	\$3,050	(\$600)	-16%	\$2,140	(\$910)	-30%	\$3,420	\$1,600	\$2,145	(\$1,275)	\$1,650	(\$495)	-23%	-55%
Total Fundraising Costs	\$54,150	\$65,460	\$11,310	21%	\$66,240	\$780	1%	\$72,120	\$1,700	\$67,745	(\$4,375)	\$83,350	\$15,605	23%	7.7%
Program															
Grants	\$254,000	\$264,500	\$10,500	4%	\$303,000	\$38,500	15%	\$310,800	\$6,800	\$310,000	(\$800)	\$310,000	\$0	0%	22%
Grants Program	\$4,600	\$4,300	(\$300)	-7%	\$2,400	(\$1,900)	-44%	\$2,900	\$1,875	\$3,750	\$850	\$6,600	\$2,850	76%	43%
Newsletter	\$36,700	\$38,800	\$2,100	6%	\$42,400	\$3,600	9%	\$49,950	\$6,150	\$32,200	(\$17,750)	\$31,200	(\$1,000)	-3%	-15%
Website	\$780	\$1,000	\$220	28%	\$1,000	\$0	0%	\$1,000	\$300	\$2,000	\$1,000	\$2,000	\$0	0%	156%
Total Program Costs	\$296,080	\$308,600	\$12,520	4%	\$348,800	\$40,200	13%	\$364,650	\$15,125	\$347,950	(\$16,700)	\$349,800	\$1,850	1%	2.6%
Other															
Personnel	\$145,483	\$189,642	\$44,159	30%	\$163,671	(\$25,971)	-14%	\$182,240	\$7,097	\$194,475	\$12,235	\$197,334	\$2,860	1%	36%
General and Administrative	\$64,170	\$59,925	(\$4,245)	-7%	\$65,525	\$5,600	9%	\$75,234	\$11,764	\$80,716	\$5,482	\$78,964	(\$1,752)	-2%	23%
Board Expenses	\$6,250	\$6,250	\$0	0%	\$8,650	\$2,400	38%	\$10,600	\$4,200	\$10,300	(\$300)	\$5,350	(\$4,950)	-48%	-14%
Total Other Costs	\$215,903	\$255,817	\$39,914	18%	\$237,846	\$17,971	-7%	\$268,074	\$23,061	\$285,491	\$17,417	\$281,648	(\$3,842)	-1%	30%
Total Expenses	\$566,133	\$629,877	\$63,744	11%	\$652,886	\$23,009	4%	\$704,844	\$39,886	\$701,186	(\$3,658)	\$714,798	\$13,613	2%	3.8%
Total Income (Loss)	(\$48,283)	(\$83,062)	(\$34,779)	72%	(\$16,001)	\$67,061	-81%	(\$28,844)	(\$9,036)	(\$1,831)	\$27,013	(\$33,513)	(\$31,683)	#####	-31%

	FY '00	FY '01	01 v. 00	FY '02	02 v. 01	FY '03	03 v. 02	FY '04	04 v. 03	FY '05	05 v. 04	6-yr %	Avg Yrly %
	Actual	Actual	Var. \$	Var. %	Actual	Actual	Var. \$	Var. %	Actual	Actual	Var. \$	Var. %	Change
Income													
Internal Mailings	\$283,000	\$301,609	\$18,609	7%	\$329,000	\$27,391	\$4,903	1%	\$341,170	\$7,267	\$14,647	4%	20%
Prospect Mailings	\$25,000	\$11,825	(\$13,175)	-55%	\$45,000	\$33,175	\$4,733	-9%	\$42,408	\$1,675	(\$3,214)	-8%	57%
Special Contributions	\$155,000	\$214,810	\$59,810	39%	\$245,000	\$30,190	\$8,700	-4%	\$221,347	(\$14,783)	(\$28,787)	-13%	24%
Investments	\$42,000	\$22,507	(\$64,507)	-154%	\$8,000	\$30,507	(\$20,651)	-358%	\$9,386	\$30,037	(\$2,798)	-30%	-14.1%
Other	\$12,850	\$11,961	(\$889)	-7%	\$9,885	(\$2,076)	\$2,319	-17%	\$5,958	\$3,639	\$429	7%	-50%
Total Income	\$517,850	\$517,698	(\$152)	0%	\$636,885	\$119,187	(\$44,451)	-7%	\$620,269	\$27,835	(\$19,724)	-3%	16%
Expenses													
Fundraising													
Internal Mailing Costs	\$18,900	\$11,693	(\$7,207)	-38%	\$19,100	\$7,407	\$16,922	-11%	\$13,252	(\$3,670)	\$6,645	50%	5%
Prospect Mailing Costs	\$31,600	\$31,064	(\$536)	-2%	\$45,000	\$13,936	\$45,621	1%	\$51,058	\$5,437	(\$1,058)	-100%	-16.7%
Event Costs	\$0	\$0			\$0	\$882	\$0		\$0		\$0		0.0%
Other Fundraising Costs	\$3,650	\$1,258	(\$2,392)	-66%	\$2,140	\$882	\$1,717	-20%	\$1,026	(\$691)	\$564	55%	-56%
Total Fundraising Costs	\$54,150	\$44,015	(\$10,135)	-19%	\$66,240	\$22,225	\$64,260	-3%	\$65,336	\$1,075	\$2,516	4%	25%
Program													
Grants	\$254,000	\$246,598	(\$7,402)	-3%	\$303,000	\$56,402	\$306,900	1%	\$305,457	(\$1,443)	(\$32,799)	-11%	7%
Grants Program	\$4,600	\$2,934	(\$1,666)	-36%	\$2,400	(\$534)	\$2,514	5%	\$4,785	\$2,272	(\$1,216)	-25%	-3.7%
Newspaper	\$36,700	\$34,986	(\$1,714)	-5%	\$42,400	\$7,414	\$46,220	9%	\$41,969	(\$4,251)	(\$16,821)	-40%	-31%
Website	\$780	\$505	(\$275)	-35%	\$1,000	\$495	\$992	-1%	\$850	(\$142)	\$359	42%	55%
Total Program Costs	\$296,080	\$285,023	(\$11,057)	-4%	\$348,800	\$63,777	\$356,625	2%	\$353,061	(\$3,564)	(\$50,477)	-14%	2%
Other													
Personnel	\$145,483	\$154,495	\$9,012	6%	\$163,671	\$9,176	\$179,850	10%	\$182,925	\$3,076	\$13,842	8%	35%
General and Administrative	\$64,170	\$46,018	(\$18,152)	-28%	\$65,525	\$19,507	\$65,642	42%	\$64,258	(\$1,384)	\$28	0%	0%
Board Expenses	\$6,250	\$5,114	(\$1,136)	-18%	\$8,650	\$3,536	\$5,637	-35%	\$3,826	(\$1,811)	(\$1,735)	-45%	-67%
Total Other Costs	\$215,903	\$205,627	(\$10,276)	-5%	\$237,846	\$32,219	\$251,128	6%	\$251,010	(\$119)	\$12,135	5%	22%
Total Expenses	\$566,133	\$534,665	(\$31,468)	-6%	\$652,886	\$118,221	\$672,013	3%	\$669,406	(\$2,608)	(\$35,826)	-5%	12%
Total Income (Loss)	(\$48,283)	(\$16,967)	\$31,316	-65%	(\$16,001)	\$966	(\$79,579)	397%	(\$49,137)	\$30,442	\$16,102	-33%	-5.3%

**Grant Committee
Minutes
May 11, 2006**

Present: Amanda Matos-Gonzalez, Yafreisy Mejia, Robin Carton (minutes)

The Committee wanted to remind the Board that it was assured, given the small number of Committee members, that its work would be stable for the coming year as the organization focused on fiscal issues, fundraising and the 40th Anniversary. As a result, the Committee is currently not engaging in large-scale policy or programmatic review.

1. Weeding

21 proposals were weeded out for the June cycle and one was left in. There are still 29 proposals in the cycle.

2. Political Focus Section of Application

The Committee was charged with a review of the political focus sections of the application. In thinking about the application, the Committee felt that questions #11 and 12 are what set Resist apart from other foundations. They encourage groups to think outside of their "comfort zones." If the questions was the sole arbiter of whether or not an applicant received a grant- that might be problematic. However, each application is looked at from many angles, including: the age of the group, the level of sophistication, the geographic location, the constituency and the comments of the references. The application as a whole- along with the broader analysis- provides a more complex look at the group. The political focus questions are challenging- but provide a window in to how the groups think. There is also room for follow up with the group- depending on their answers- that may encourage group's to look at the broader analysis. Given the diverse nature of the Board- there is a much more informed analysis of the answers to this questions.

Recommendation: The Committee recommends that the proposal retain the current wording of the political focus sections and that the Board continue to use a wide lenses when discussing each applicant.

3. Board Reference Calls

The Committee was charged with thinking about the efficacy of having Board members do some reference calls. In its discussion, the Committee felt that this would, ultimately, create more work for the staff. Reference calling requires a considerable amount of time and patience during regular working hours in order to reach people. It also requires that there be an established or evolving trust relationship in order for references to speak freely about an applicant.

Recommendation: The staff continue to make reference calls and ask the Board for help on specific references as necessary.

4. Outreach in connection with accessibility and TA grants

Outreach has been done to groups eligible for a TA grant through e-mail. Western States Center has drafted a letter on behalf of WSC and Resist to go out to Resist grantees about the CSTI conference in August. There are 30 groups that would be eligible to apply for funding to attend CSTI.

Recommendation: Given the current state of Resist's finances, there should not be a large outreach effort at this time for either TA or Accessibility grants.

5. Action if an applicant fails to answer a question entirely

Action is dependent on the group, the question and whether the missing information is filled in by the references. The confirmation postcard that is sent after application are received lets groups know what is missing. If key questions are not answered, it may result in rejection of the application

Recommendation: No additional action is needed at this time.

6. Financial Report Section of Application

Robin will add a line on financial report on application asking for carryover amounts (surplus or deficit) from previous year

7. Proposed Grant Meeting Dates for 2006

Meetings will be held at 10:00 at the Resist office.

July 7

September 1

November 3

Grant Committee Parking Lot Discussions:

- a. *Shape* a future Board discussion on an analysis of Resist's vision for social justice and how this can be furthered in its grantmaking programs.
- b. *Review* the performance of the multi-year grant program.
 - How high the bar should be set for multi-year grants?
 - Should these be used to prop up newer groups or help stabilize and reward the best?
- c. *Discuss* the role of grantees in outreach and fundraising
 - how to be more explicit and public about receiving funding and how to give to Resist
 - how to enable grantees to meet potential donors (to encourage them to give/give more)
- d. *Review* the number and content of grants received from groups working in Native American communities. Discuss more outreach to activist groups and the role of cultural preservation as a tool for organizing.
- e. *Recommend* a policy for the analysis of grants when organizing centers apply (e.g peace and justice centers) - the group acts as an incubator for other organizations.
- f. Topics for *political discussions*:
 - the rise of the "non-profit industrial complex"
 - the role of faith-based organizing and how it fits in to Resist funding

**June 2006
Grant Committee
Screening Meeting**

1. Advancing Leadership, Autonomy, and Solidarity (ALAS)

1653 Vine Street, Denver, CO 80206 Bill Michaels 303/388-1001 www.familycenters.info

Funding for an organization seeking to train and politically activate marginalized families in Colorado on issues of education, health care, employment, and immigration.

Decision: Leave In _____ No x Undecided _____

Comments:

A training program with 12 families. Curriculum was completed in 2004, but not tested. Mostly led by family service agencies and a few families. Mostly advocacy. Received money from Chinook in '03, but not since then. What happened in 2005- no expenditures listed.

2. Climate Crisis Coalition

P.O. Box 125, South Lee, MA 01260 Tom Stokes 413/243-5665 www.climatecrisiscoalition.org

Funding for organization that seeks to engage the broader social justice movement in global warming issues.

Decision: Leave In _____ No x Undecided _____

Comments:

Application mostly discusses problems. Solutions include newsfeeds and a rally. Only 5 steering committee members. Turned down by progressive funders. Avoid answers to q.#11. No information on FY05 expenses. Not clear they're the ones leading the movement.

3. Denver Justice and Peace Committee

901 W 14th Avenue, Suite 7, Denver, CO 80204 Kara Martinez 303/623-1463

www.denjustpeace.org

Funding for an interfaith organization organizing in solidarity for social and economic justice for the people of Latin America.

Decision: Leave In _____ No x Undecided _____

Comments:

Unclear if they are able to cross race and class lines. Claim working with minority youth- but where is leadership of people of color and youth. Poor answers to q.#11.

4. El Encuentro, Voices of Afro-Latinos

P.O. Box 919, Jamaica Plain, MA 02130 Yvette Modestin 617/522-8755 lapolitica@msn.com

Funding for a group seeking to explore internalized racism and it's manifestation in local communities of color through a conference.

Decision: Leave In _____ No x Undecided _____

Comments:

Funding for a conference. No clear organizing plans. Seems like a one woman show. Not clear much has happened since '04 conference. Other groups in Boston are doing this kind of work already. Empowerment is positive- but not radical or an organizing strategy. Mainstream funders could take this on.

5. FORGE, Inc. (For Ourselves: Reworking Gender Expression)

P.O. Box 1272, Milwaukee, WI 53201 Loree Cook-Daniels 414/559-2123 www.forge-forward.org
Funding for a national organization supporting and advocating for the rights of female-to-male transgender individuals and their communities.

Decision: Leave In _____ No x Undecided _____

Comments:

Seems mostly service. Trainings, social support meetings, written resources and surveys.

6. Free School, Independent Learning Center

8 Elm Street, Albany, NY 12202 Leah Penniman 518/434-8010 www.albanyfreeschool.com
Funding for a community school in a diverse inner-city neighborhood run by parent and community volunteers that focuses on personal freedom and social change.

Decision: Leave In _____ No x Undecided _____

Comments:

Independent pre-school and elementary school. Total of 60 students and teachers. Looking to expand to a high school.

7. Humanist Society of Greater Phoenix, Inc.

P.O. Box 26044, Scottsdale, AZ 85255 Susan Sackett 480/502-0403 www.HSPG.org
Funding for an organization seeking to educate the local community about the ethics and values of Humanism.

Decision: Leave In _____ No x Undecided _____

Comments:

Not organizing, self-promotion.

8. Indigenous Women's Initiatives

1272 Delaware Ave., Buffalo, NY 14209 Agnes Williams 716/332-3988 IWInitiatives@aol.com
Funding for an indigenous organization working to empower native women of all ages.

Decision: Leave In _____ No x Undecided _____

Comments:

Last year's budget has no income figures. Mainly service and empowerment oriented. Culture work and community building.

9. Maine Animal Coalition

P.O. Box 6683, Portland, ME 04101 Beth Gallie 207/773-2215 www.maineanimalcoalition.org
Funding for an animal rights group dedicated to the elimination of animal abuse and exploitation through education and example.

Decision: Leave In _____ No x Undecided _____

Comments:

Poor answers to Q.#11. Unable to answer diversity question. Not a Resist priority.

10. Marriage Equality Georgia (MEGA Family Project)

P.O. Box 29631, Atlanta, GA 30359 Kathy Kelly 404/808-3350 www.megafamilyproject.org
Funding for an organization that works to educate Georgians about the discrimination LGBT families face and to further equality for LGBT citizens in Georgia.

Decision: Leave In _____ No x Undecided _____

Comments:

Seems single issue, tough state. Unclear how much is organizing vs. education and service. Not diverse for area. broad collaborations. Have potential- but also could just become a community center. Send letter about how to improve application.

11. MIX: New York Lesbian & Gay Experimental Film Festival

79 Pine Street, PMB 132, New York, NY 10005 Kate Huh 212/742-8880 www.mixnyc.org
Funding for a group organizing a film festival which provides an artistic outlet for queer artists to present issues relevant and vital to the glbtq community.

Decision: Leave In _____ No x Undecided _____

Comments:

Not organizing. Funding for a film festival. Mostly white. \$98,000 for a film festival.

12. Mohawk Valley Latino Association, Inc.

309 Genesee St., Utica, NY 13501 Sonia Martinez 315/738-1083
Funding for an organization seeking to eliminate the economic and social inequities that exist in the Latino community.

Decision: Leave In _____ No x Undecided _____

Comments:

Mostly service, no progressive or radical politics.

13. Northwest Alliance for Alternative Media and Education

2807 SE Stark Street, Portland, OR 97214 Dave Mazza 503-239-4991 www.theportlandalliance.org
Funding for an for an organization which fosters social change by building democratic mass movements through public education and agitation in a local monthly newspaper, The Portland Alliance.

Decision: Leave In _____ No x Undecided _____

Comments:

Lots of ideology. Newsletter, resource materials and speakers, but not many collaborations. Good references. Looking to increase budget by \$17,000 but had a deficit in FY05. Still mostly white. Proposal has all the right words- but little substance.

14. Organizing People, Activating Leaders (OPAL) \$3,000

P.O. Box 4642, Portland, OR 97208 Kevin Odell 503/997-3853 opalpdx@yahoo.com
Funding for a group organizing communities around environmental injustice and community issues with a special focus on typically marginalized communities.

Decision: Leave In x No _____ Undecided _____

Comments:

15. Peace Roots Alliance

124 The Farm, Summertown, TN 38483 Mary Hamilton 931/964-2353 www.peaceroots.org
Funding for organization promoting non-violent choices, conflict resolution and peaceful methodologies in their local community.

Decision: Leave In _____ No x Undecided _____

Comments:

Almost all white. Claim national work, but no clear collaborations- just a list of names.

16. People's Production House

56 Hamilton Place, New York, NY 10031 Deepa Fernandes 212/209-2812 www.wakeupcallradio.org
Funding for youth program that will partner with schools and community organizing centers to teach youth how to use media as an organizing tool and cast a critical eye on the corporate media.

Decision: Leave In _____ No x Undecided _____

Comments:

\$96,000 in confirmed grants for FY06 with a \$7,000 carryover. Received \$42,500 from New York Foundation and a \$25,000 New York Foundation Leadership Grant. Are able to get mainstream funds. May be doing good work, but don't need Resist money.

17. Schools for Chiapas

1631 Dale St., San Diego, CA 92102 Amy Kenyon 619/232-2841 www.schoolsforchiapas.org
Funding for the "Mother Seeds in Resistance" program of an organization that provides hands-on education and activist organizing about the dangers of transgenic crops, corporate control of agriculture, NAFTA and organizing for indigenous rights

Decision: Leave In _____ No x Undecided _____

Comments:

Not organizing. Grassroots Events in the parent organization, Schools for Chiapas is a "wholly owned subsidiary". Did not provide information on Grassroots Events. Provide a sanctuary for threatened GMO-free Mayan heritage corn.

18. Spoke Folks

27 Spruce St. #2, Lewiston, ME 04240 Craig Saddlemire 207/783-6520 spokefolks@riseup.net
Funding for a community bike shop that recycles used bike parts and frames and redistributes them to the downtown Lewiston community.

Decision: Leave In _____ No x Undecided _____

Comments:

Not organizing.

19. The Palestine Freedom Project

1717 K Street NW #600, Washington, DC 20036 Abraham Greenhouse 202/607-3954 www.pfproject.org
Funding for an organization that provides grassroots Palestine solidarity activists with the tools and training they need to become more effective advocates.

Decision: Leave In _____ No x Undecided _____

Comments:

New organization. No board. Poor financial presentation. Single issue. Only four people.

20. Whitman Direct Action

345 Boyer Ave., Whitman College, Walla Walla, WA 99362 Joseph Bornstein 612/801-0300

Funding for an organization dedicated to empowering people to work toward social and economic justice and environmental sustainability.

Decision: Leave In _____ No x Undecided _____

Comments:

Not radical, barely liberal. A student association recognized by college-able to get university funds. Sustainable development campaigns. Most work is outside US.

21. Witness for Peace- Upper Midwest

3019 Minnehaha Ave., Minneapolis, MN 55406 Patrick Leet 612/360-1965 www.witnessforpeace.org

Funding for a faith-based organization working to change unjust US foreign policy and corporate practices in Latin America.

Decision: Leave In _____ No x Undecided _____

Comments:

Most work outside US. Host speaker tours, delegations to Latin America-Not Resist.

22. Wyoming Wilderness Association

P.O. Box 6588, Sheridan, WY 82801 Liz Howell 307/672-2751 www.wildwyo.org

Funding for organization that advocates for the protection of wilderness and wild environments in Wyoming.

Decision: Leave In _____ No x Undecided _____

Comments:

Single issue. \$23k surplus

**Staff Meeting
Minutes
April 11, 2006**

A. Finances

1. Quarterly taxes due:

Sue will pay them when she comes in

2. Tax/Retirement/rent payments due by 15th of month:

Yafreisy will pay them this week

3. Cash receipts journal and postage entered into Quickbooks:

Yafreisy is working on these

4. Review and finalize audit:

Robin just has to review the final draft and the audit is finished. She will order 70 copies.

5. Federal Tax Filings

990s, New York Public Charities forms and IRS 5500 (Annual Report for 403(b)) will be filed by Linda Smith

6. Finance Committee

The Committee has the audit and financial statements for review. The Committee has two scheduled meetings- one to begin the three year plan and the other for general oversight. Carol will attend the three year review meeting. After Sue makes the adjustments to Quickbooks, Robin will send new figures to Wenda who will begin planning process.

7. Status of bequests

\$10,000 from Norman Nemor came in. Schwab holdings in Phil Schliemer Estate are waiting to be transferred.

B. Fundraising

1. Develop brochures: bequest and planned giving

Carol sent a draft of the brochures to the Fundraising Committee but has not received any feedback. Jean Entine has done a package recently and indicated that she would share it with Resist. Carol will contact Jean about this. Perhaps might develop a general brochure and have a one page fact sheet for different types of giving.

2. Pledge:

- Robin will take over some of the pledge program functions from Carol- including monthly letters
- Yafreisy will still manage data entry and Carol will run reports
- The design of new pledge forms is still on the agenda. Yafreisy had a good conversation with Steve Wishengrad about the reminders. He suggested setting goals for the reminders and then looking at what Sage has to offer- what is cumbersome. If there is a disconnect, he could design a patch. Carol and Yafreisy will look at this.
- Yafreisy is still part of the Sage user group. She can put a question to the group about reminders. She will also check to see when there is the next in-person meeting.
- Carol printed out a list of lapsed/deadbeat donors from the past two years. Yafreisy will follow up by

doing an initial mailing to this group.

- Yafreisy and Carol will look at lapsed donors to see if they are either electronic or paper pledges. E-pledges might be a Resist communication issue.
- A letter asking people to increase their pledges did not go out in December. It could go out now or one could go out later asking people to make a special 40th Anniversary pledge. There could be a June pledge drive with a t-shirt promo.
- Yafreisy will convert pledges to donors in the database as necessary to clean up the pledge program
- Yafreisy is being vigilant about monthly credit card donors and following up on lapsed cards

3. ABC

- The December appeal analysis showed significantly lower returns on the carryover to January.
- The September appeal was higher- based on the urgency of the request that went out.
- Carol will run the March appeal numbers- but it seems to be going well.

4. NL

- impact of switch to 6 issues and e-newsletter on revenue shows overall less responses but more money than in 2004 (but not as much as 2003)
- the combined NL/ABC revenue is on the upswing

5. Quickbooks and Sage

- it would help to have some congruency between data entry in Quickbooks and Sage
- Could change income categories to have sub-categories to reflect the tender (e.g. Pledge: Cash, Stock Gift, Donor Directed). This would impact Pledge, NL, ABC and Unsolicited. Foundations would have sub-categories of Grants and Employer Matching Gifts.

5. Foundation Grants:

- A first draft of the Public Welfare grant is out for review. Carol will touch base with Larry Kressley.
- Since the draft is using the Common Grant Form- it should be easy to replicate
- Yafreisy was invited to participate in a Learning Circle grant from Third Sector New England. She will check it out further. It would meet from 12 - 18 months.

6. E-List Prospecting

- Carol is going to look at the cost for renting an e-list to do prospecting

C. 40th Anniversary

- Robin tried to contact about Bonnie Acker a logo design with no success. She will try again.
- Carol will meet on Thursdays with Jean Entine. Jean will come in to the office in a few weeks.
- Jean is reviewing the consultant contract and will get back to Carol
- the Committee needs more member

D. Web Site

- No progress on finding new designer
- Robin will contact Damien and get the information from him

E. Newsletter

- The e-alerts and e-newsletter have gone out
- May/June issue is on globalization. Carol still needs re-print permission from Color Lines and the article from Suren Moodliar

F. Interns

- Chloe, the Hampshire intern, will start in June and work Tuesday to Friday
- Staff need to develop task lists for each intern and determine who will supervise

G. Office

- Carol will contact Steve and Meredith to talk about the benefit of both a wireless network and a server
- Robin will get the AC serviced and call Fleet Refrigeration
- The phone service will change on Friday to Centrix with individual mailboxes. Dial 9 to get out. Yafreisy will let the Board know in case there are any interruptions in service.
- Robin will do research on computer back up batteries which Yafreisy will then order.

H. Board Meetings

- Carol drafted the Minutes and Robin needs to add the grant decisions. Minutes will then get sent out to the Board
- Robin needs to refine her role as a mentor. Cynthia is in contact with Catherine.

I. Grants

- All but two grant determination letters have gone out for the April cycle
- Yafreisy and Robin need to review all new applications for June cycle
- the Committee really needs to meet

J. Executive Committee

- Clarify whose role it is to follow up on issues from prior meetings

Staff Meeting Minutes

April 19, 2006

A. Finances

1. Cash receipts journal and postage entered into Quickbooks

Robin needs to give the March cash receipts journal to Yafreisy and she will post it.

2. Review and finalize audit:

Robin has reviewed and finalized changes with Linda Smith. The Financial Statements should go to press this week- 70 copies.

3. Federal Tax Filings:

Linda Smith is preparing the 990s, New York Public Charities forms and IRS 5500 (Annual Report for 403(b) for signatures and filing.

4. Finance Committee

There are two scheduled meetings- one to begin the three year plan and the other for general oversight. Once the final adjustments are made from the audit, Robin will send new figures to Wenda to begin the planning process. The three year plan meeting will occur on **May 2nd from 5 – 7 pm**. Light dinner will be provided.

5. Status of bequests

The \$10,000 bequest from Norman Neemor arrived with a nice note from his niece. The Phil Schliemer Bequest is still in process. Carol will check with Marvin Sherman (the executor) on the status of the Schwab transfer.

B. Fundraising

1. Develop brochures: bequest and planned giving

Carol has not received any feedback from Fundraising Committee at this point. Jean Entine did send her planned giving package that she developed to Carol last week. Robin will help review it. The general brochure and one page fact sheets for different types of giving are on hold until review of other materials occurs.

2. Pledge:

Robin has taken over several aspects of the pledge program from Carol, including writing the pledge letter. The pledge letter needs to be written by early next week. A survey in the next pledge letter could ask donors about a number of issues including: the utility of the pledge letter itself; timing of pledge reminders (monthly or just when due); requesting a quote about why they pledge to Resist.

Carol and Yafreisy are talking about a new design (or re-design) of the pledge forms. The letter could be 8.5 x 14 with a perf line like the ABC. It might be a good idea to meet with Bob Ghika from Royco to talk about it.

Yafreisy has almost finished her review of lapsed/deadbeat donors from the past two years. For the most part it is not a by-product of the shift to the e-newsletter and e-reminders. Yafreisy will meet with Carol to look at last year's lapsed donor letter and figure out timing on a mailing. After responses are received she will convert lapsed pledges to "donor" status as appropriate.

There are about five people with lapsed credit cards. Yafreisy is following up with them.

Topics on hold: 40th Anniversary pledge drive and June pledge drive with a t-shirt promo

3. *ABC*

Carol has done an initial analysis of March appeal numbers. There are no new trends she is seeing. She will update the analysis and give everyone a copy.

4. *NL*

No new information on revenue from the Newsletter.

5. *Quickbooks and Sage*

Robin and Yafreisy will work with Sue when she comes in next to create congruency between data entry in Quickbooks and Sage

5. *Foundation Grants:*

Public Welfare grant: Carol has received feedback from Cynthia, Abby and Jean Entine on the first draft of the proposal. She will touch base with Larry Kressly to think about refining the proposal. After that is done, Robin will work with Carol on finalizing it.

Learning Circle grant from Third Sector New England: Yafreisy called Alison Bowen. Alison will get back to her with the dates and anything she needs to do to help with the grantwriting.

6. *E-List Prospecting*

Cost analysis of e-list prospecting: on hold

C. 40th Anniversary

Robin contacted Bonnie Acker about a logo design. They will touch base to go forward.

Jean Entine will be meeting with Carol on Thursdays. She will be in the office next week. Carol will try to schedule a committee meeting to coincide with her arrival.

Outreach for new Committee members: on hold.

D. Web Site

Robin has contact a few people about being the new designer. They will come in and meet with Robin and Carol. Damien sent the files he had put together.

E. Newsletter

E-alerts and e-newsletter are not ready to go out yet. However, the May/June issue on globalization is just about done. Hank needs to write a piece on Phil Schliemer and there should be a box on William Sloan Coffin, Jr.

F. Interns

Task lists and supervision for each intern will be determined in May. Chloe will start in June and work five days a week from 10 - 5. Stephania will start in mid-June. Brittany is MIA.

G. Office

Carol spoke with Steve, Damien and Meredith about the utility of a wireless network and a server. Steve suggested that a server was not necessary. He indicated a wireless router with a firewall should be sufficient. The router should be able to hold up to 10 computers.

Robin called Fleet Refrigeration to set up a service call for the AC. They should be here either this week or next week.

Yafreisy oversaw the phone switch to Centrix and let Board members know when the phones might be down. The conversion should be finished. Carol and Robin need to record new voice messages. Carol suggested yafreisy add a voice mailbox for Jean Entine.

Robin has done some initial research on computer back up batteries. Yafreisy will purchase them.

Yafreisy will research business cards for Board members. She will call Nikhil.

H. Board Meetings

Robin finalized the draft minutes and sent them to the Board. Marc Miller had a few corrections.

I. Grants

Robin finalized the April cycle She and Yafreisy are reviewing all new applications for June cycle. The Grant Committee really needs to meet.

J. Executive Committee

Clarify whose role it is to follow up on issues from prior meetings. There is nothing currently listed in the Minutes from the last three Board meetings.

Staff Minutes

April 26, 2006

A. Finances

1. Quickbooks Data Entry

Yafreisy has entered the cash receipts journal and postage entered into Quickbooks.

2. Federal and State Annual Tax Filings

Linda Smith sent drafts of the 990s and the New York Public Charities forms which robin reviewed. They will be finalized and sent out for signatures this week. The IRS 5500 (Annual Report for 403(b) is being prepared.

Linda raised a question about whether there needed to be registration and filing in each state- since direct mail solicitation goes to every state. She will research this and get back to us.

3. Finance Committee

The meeting for the initial phase of the three year financial plan will be May 2nd from 5 - 7 pm. Linda Smith has not sent the adjusting entries. Once they are entered, Robin will send financial data to Wenda to prepare for the meeting.

There will be a regular Finance Committee meeting later in the month for general oversight.

4. Status of bequests

There is no update from Marvin Sherman. Carol will contact him.

B. Fundraising

There is still no chair of the Fundraising Committee.

1. Develop brochures: bequest and planned giving

No feedback has been received from the Fundraising Committee yet.

Jean Entine sent a copy of her planned giving package. Robin and Carol will review it.

The general brochure and one page fact sheets for different types of giving are on hold for now.

2. Pledge:

Carol and Yafreisy will meet today to discuss a design of new pledge forms. Yafreisy suggested that the labels remain the same but that Steve see if he can fix the quirks. Perhaps a pledge reminder might only be sent when a pledge is due.

Yafreisy reviewed the lapsed/deadbeat donors from the past two years. She will send them a special letter to find out if they would like to continue as a pledge or be removed from the program. She and Carol will look at the timing of the letter so it doesn't get lost in other mail. There are about 10 people who are lost that need more research. Once the outreach is done, Yafreisy will convert some of the lapsed pledges to "donor" status.

There are still two lapsed credit cards that Yafreisy is following up on.

Robin will look at developing a survey for the June pledge letter. She wrote her first letter which will go out with the May/June Newsletter.

The June ABC will include a pledge drive with a t-shirt promo

3. ABC

Carol continues to do an analysis of the March appeal numbers. At this point there is an 8.08% response rate- which is down from the numbers over the last 4 years. There have been 453 responses with an average gift of \$55. The revenue is greater than 2004, but not as high as 2005.

4. NL

Revenue appears to remain stable.

5. Prospecting

It is too soon for an analysis. About 50,000 pieces were dropped.

6. Quickbooks and Sage

When Sue comes in, Yafreisy and Robin will discuss the creation of congruency between data entry in Quickbooks and Sage

7. Foundation Grants:

The Public Welfare grant should go out on Friday. There is a second draft which focuses more on general support and less on the 40th anniversary. It needs budget information and a few attachments.

Alison Bowen submitted the Learning Circle grant to Third Sector New England. Participants appear to be Charah, WOCFI, Insight and Resist. The first planning meeting will be at the end of May.

8. E-List Prospecting

There is no update on the cost analysis of e-list prospecting. An intern may be able to do this research.

C. 40th Anniversary

Carol spoke with Bonnie Acker about a logo design. While she does not do logos any longer- she will do one for us. She also volunteered to do a landscape for an auction (Red Sun press did as well). She will try to get a draft to us sooner rather than later. Carol will talk with her about whether she needs to be paid a fee or if this is donated.

Jean Entine will be coming in tomorrow and the Committee will meet next week. Jean needs to fill out the BU Intern form.

D. Web Site

Robin has set up times with two web designers. Damien sent the files.

E. Newsletter

E-alerts and e-newsletter will go out soon.

The May/June issue on globalization is a bang up newsletter. It went to Red Sun yesterday and Carol ordered 200 extra copies.

Holmes Hummel sent a really nice note praising the newsletter.

F. Interns

Task lists for interns

1. 40th Anniversary

Research:

- old staff and board members
- significant groups in Resist's funding history
- event needs: venues, caterers, other groups, ad books, media contacts

Founders' Brunch for 2007

March 19th Event in California (including developing a host committee)

2. Communications

Write articles and letters to the editor about Resist

Develop retrospectives

Create a new version of "A Short History of Resist"

Develop press releases and media contacts

Proof Newsletter

Web page work as appropriate

3. Fundraising

Data entry

Thank you letters

Grant research

E-list prospect research

Proof read materials

4. Grant Program

History database

Review applications

Move files

Press outreach for cycles

5. Office Tasks

Shredding

Filing

Library

Update "important Board decisions" list

Update grant and finance decision lists

G. Office

Carol will set up a wireless network. She will get a GEF system so all wireless cards will work with it.

Robin will call Fleet again to get the AC serviced, since they did not come.

Robin will finish research and buy computer back up batteries

Yafreisy is working on business cards for Board members. Nikhil sent her some information.

H. Board Meetings

No updates on mentor relationships

I. Grants

All applications for June cycle have had at least an initial review. Nos are entered and should go out this week.

A Grant Committee meeting is being set up- but the Committee suffers from a lack of members.

J. Executive Committee

It is unclear whose role it is to follow up on issues from prior meetings. Needs to be sorted out.

Staff Meeting Minutes

May 3, 2006

A. Finances

1. Quickbooks Data Entry

- Yafreisy needs to enter the cash receipts journal and postage entered into Quickbooks for May.

2. Federal and State Tax Filings

- The 990s and New York Public Charities forms are in the office awaiting signatures and filing by May 15th. Linda Smith still needs to prepare the IRS 5500 (Annual Report for 403(b))

- Linda Smith is checking on whether Resist needs to register and file in each state based on the fact that we solicit donations via direct mail. An intern can check the Blue Sky regulations in each state this summer. Carol will call colleagues who also do direct mail on a large scale and see what they do.

3. Finance Committee

- The meeting to begin a three year financial plan will be May 15th from 5 - 7 pm. Robin sent the new year end figures (after adjusting entries) to the Committee. Wenda will create a new set of data for the meeting. She has also asked Carol to prepare some information on revenue analysis.

- There still needs to be a regular meeting of the Committee

4. Status of bequests

- Marvin Sherman will meet with the Schwab people this week to try and get the transfer going. Still no change on the real estate assets.

B. Fundraising

1. Develop brochures: bequest and planned giving

- large scale work is currently on hold
- Carol will e-mail Karen Shea about designing the package once it is written.

2. Pledge:

- Design of new pledge forms: Carol and Yafreisy met to set a workplan. They printed two reports that Yafreisy will clean up by next week. Yafreisy will also craft a letter to go to pledge donors by the end of next which will go out with the June pledge. Robin and yafreisy need to meet to design a pledge letter and questionnaire to help determine the future of pledge communications. Steve has done some work to help think about updating Sage- but their may need to be more efforts. After this is all done, Carol and Yafreisy will meet with bob Ghika to take the re-design forward.

- Conversion of lapsed pledges to donors will happen after the letters go out and people establish what type of donor they would like to be.

- Yafreisy is doing a credit card deposit today. She will then have a more detailed list of lapsed credit card numbers to follow up on

- There may be other/better credit card payment options to use. Some tips are mentioned in the current *Grassroots Fundraising Journal*. This is a research project for an intern this summer.

3. ABC

- There is no new analysis of the March appeal numbers

- The conceptual portion of the June ABC has started. It will include a pledge drive with a t-shirt promo

4. NL

- No new analysis of *Newsletter* revenue

5. Prospecting

- While there is no new analysis of revenue; responses are still coming in. Anecdotally it seems that the control package is doing better than the test.

6. Quickbooks and Sage

- Sue believes that there should not be a problem creating of congruency between data entry in Quickbooks and Sage. She even thinks it would be possible to re-categorize entries from FY05. However, it is important to check with Linda before going forward.

7. Foundation Grants:

- Carol has sent the Public Welfare grant application to Larry Kressley. She will check in with him next week.

- Carol has sent the Soros letter of inquiry to George Vickers. She will check in with him next week.

- Yafreisy is waiting to hear about the Learning Circle grant from Third Sector New England

8. E-List Prospecting

- Cost analysis of e-list prospecting will be a good intern task for the summer.

C. 40th Anniversary

- Bonnie Acker is beginning to work on a t-shirt and logo design. Carol will call her in a week to check in.

- Jean Entine will bring her contract in this week. She will meet with the 40th Anniversary Committee on Thursday.

D. Web Site

- Two new web designer candidates are coming in on Friday: Anke Schumann and Shaun Wolf Wortis.

E. Newsletter

- The globalization issue is at the printer. Jean is putting the articles are going up on the web today. Carol will try to get a draft of the e-newsletter out this afternoon.

- July/August issue needs framing and solicitation.

F. Interns

- Staff will continue to refine task lists and set up supervision for each intern

G. Office

- Supply order will go in today. Carol will finish research today and give Yafreisy the information to order a router to set up a wireless network. Robin will finish the research for backup batteries so Yafreisy can order them as well.
- Carol has ordered new stationery- some with Board members and some without. Karen Shea will design two packs of stationery and enveloped for \$180. She is also interested in doing 40th Anniversary design work.
- Robin needs to call Fleet Refrigeration again about getting the AC serviced.
- Yafreisy and Carol have created an initial business card design and need to finalize it.

H. Board Meetings/Board Issues

- Need to determine who cooks and facilitates for the next meeting.

I. Grants

- All "nos" have been entered for the June cycle. Yafreisy is starting to enter the "yes" applications.
- Grant Committee will meet on May 11th.
- Jean Smith may be willing to join the Committee.

J. Executive Committee

- Still need to clarify whose role it is to follow up on issues from prior meetings

Staff Meeting Minutes May 8, 2006

A. Finances

1. Quickbooks Data Entry

- Yafreisy needs to enter the cash receipts journal and postage entered into Quickbooks for April. She will do it this week.

2. Federal and State Tax Filings

- The 990s and New York Public Charities forms are in the office awaiting signatures and filing by May 15th. Yafreisy will get Marc to sign the forms today. Linda Smith has prepared the IRS 5500 (Annual Report for 403(b)). All other filings have been mailed.

- Resist does need to register and file in each state based on the fact that we solicit donations via direct mail. Linda Smith is following up on this.

3. Finance Committee

- The meeting to begin a three year financial plan will be May 15th from 5 - 7 pm. Robin sent the new year end figures (after adjusting entries) to the Committee. Wenda will create a new set of data for the meeting. She has also asked Carol to prepare some information on revenue analysis.

- There still needs to be a regular meeting of the Committee

- Robin needs to do the April financial statements and narrative.

4. Status of bequests

- \$230,000 has been transferred in to Resist's account. Donna Colahan will look at it and then set up a time to meet with the Finance Committee.

B. Fundraising

1. Develop brochures: bequest and planned giving

- large scale work is currently on hold

- Carol will e-mail Karen Shea about designing the package once it is written.

2. Pledge:

- Design of new pledge forms: Carol and Yafreisy met to set a workplan. They printed two reports that Yafreisy will clean up by next week. Yafreisy will also craft a letter to go to pledge donors by the end of next which will go out with the June pledge. Robin and Yafreisy need to meet to design a pledge letter and questionnaire to help determine the future of pledge communications. Steve has done some work to help think about updating Sage- but their may need to be more efforts. After this is all done, Carol and Yafreisy will meet with Bob Ghika to take the re-design forward.

- Conversion of lapsed pledges to donors will happen after the letters go out and people establish what type of donor they would like to be.

- Yafreisy is doing a credit card deposit today. She will then have a more detailed list of lapsed credit card numbers to follow up on

- There may be other/better credit card payment options to use. Some tips are mentioned in the current *Grassroots Fundraising Journal*. This is a research project for an intern this summer.

3. ABC

- There is no new analysis of the March appeal numbers
- The conceptual portion of the June ABC has started. It will include a pledge drive with a t-shirt promo

4. NL

- No new analysis of *Newsletter* revenue

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- While there is no new analysis of revenue; responses are still coming in. Anecdotally it seems that the control package is doing better than the test.

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- Sue believes that there should not be a problem creating of congruency between data entry in Quickbooks and Sage. She even thinks it would be possible to re-categorize entries from FY05. However, it is important to check with Linda before going forward.

7. Foundation Grants:

- Carol has sent the Public Welfare grant application to Larry Kressley. She will check in with him next week.

- Carol has sent the Soros letter of inquiry to George Vickers. She will check in with him next week.

- Yafreisy is waiting to hear about the Learning Circle grant from Third Sector New England. Alison Bowen has not gotten back to her yet- so it may not make sense to participate.

8. E-List Prospecting

- Cost analysis of e-list prospecting will be a good intern task for the summer.

9. Fundraising Committee

- Hopefully the committee will meet soon. There is a \$3M campaign- \$2M in planned giving and \$1M for the 40th anniversary.

C. 40th Anniversary

- Bonnie Acker is beginning to work on a t-shirt and logo design. Carol will call her in a week to check in.

- Jean Entine will meet with the 40th Anniversary Committee on Thursday. Jean does not want to do the "nitty gritty" parts of the anniversary events. She is most interested in the fundraising and political aspects. Carol will be talking to her about this.

- The Committee met and set a goal of \$1M. The bequest can be used as the kick off for the fundraising goal. There is a go-ahead for a founder's brunch which may also have a teach-in and a panel. There will be an invitation committee with about 40 people on it- Carol and Jean will come up with the list. There may be a new call put out- with the concept of impeachment. Perhaps get 40 donors to tell their history and what Resist means to them.

D. Web Site

- Two new web designer candidates are coming in on Friday: Anke Schumann and Shaun Wolf Wortis. Lee Busch (a client of Meredith) may also be interested. Everyone needs to look at the content sections of the web page to determine what will move.

E. Newsletter

- The globalization issue is at the printer. Jean is putting the articles up on the web today. Carol will try to get a draft of the e-newsletter out this afternoon.

- July/August issue needs framing and solicitation.

F. Interns

- Staff will continue to refine task lists and set up supervision for each intern next week. Need to check and see if any of the interns have notebook computers.

- Yafreisy will contact Sue White at BU to see if there is a student coming

- School ends May 17th for Brittany and Stephania. Yafreisy will check in with them about start dates.

G. Office

- Carol set up the wireless network. Robin will finish the research for backup batteries so Yafreisy can order them as well.

- Fleet Refrigeration again serviced the AC but found a leak. They will call to set up a time to come back and fix it.

- Yafreisy and Carol have created an initial business card design and need to finalize it.

H. Board Meetings/Board Issues

- Need to determine who cooks and facilitates for the next meeting. Carol will check in with Leila to see how she is doing.

I. Grants

- All applications have been entered for the June cycle.

- Grant Committee will meet on May 11th.

- Jean Smith may be willing to join the Committee.

J. Executive Committee

- Still need to clarify whose role it is to follow up on issues from prior meetings