12-10-2000

Resist Board Meeting, Dec. 10, 2000

Resist

Follow this and additional works at: https://digitalrepository.trincoll.edu/minutes

Recommended Citation
https://digitalrepository.trincoll.edu/minutes/288
Board Meeting - December 10, 2000
10:00 a.m.
Place: Nancy Wechsler’s apartment
155 Raymond Street
Cambridge, MA 02138
617/283-2087

Dear Board member:

For this meeting, we have 26 requests to consider which means we’ll have $33,800 for grants ($1,300 x 26).

AGENDA

1. Continuation of Discussion of Issues Raised at Special Meeting
   - report back of Committee on Restructuring
   - report back by Committees
     Finance Committee
     Fundraising Committee
     Communications Committee
     Board Development Committee
     Grants Committee
     Personnel Committee

2. Personnel Committee
   report back on evaluations

3. Select Chair/New Meeting site/Agenda/ and political discussion facilitator

REFERENCES
If you have any suggestions for references- please call, fax, e-mail or mail them asap. Don't wait until the meeting to find out if your favorite person was contacted!

PROXY
Please remember to send in your proxy if you will not be able to attend the meeting!!!!
Nancy Wechsler's House

To get to Nancy's house by T- take the Red Line to Porter Square. Walk down Mass. Ave towards Arlington (away from Harvard Square). Take a left onto Walden Street (by the Kentucky Fried Chicken). Walk up Walden Street for several blocks until you reach Raymond Street on your right. Turn right and nancy is number 155 Raymond Street.

By car or taxi: Go north on Massachusetts Avenue from Harvard Square toward Arlington. Take a left onto Walden Street (by the Kentucky Fried Chicken). Go up Walden Street for several blocks until you reach Raymond Street on your right. Turn right and nancy is number 155 Raymond Street.
RESIST, Inc.
Balance Sheet
As of October 31, 2000

### ASSETS

#### CURRENT ASSETS

<table>
<thead>
<tr>
<th></th>
<th>THIS PERIOD</th>
<th>THIS PERIOD LAST YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Cash</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11035 GENERAL CASH-CAMB. TRUST</td>
<td>$33,791.43</td>
<td>$83,906.56</td>
</tr>
<tr>
<td>11050 PETTY CASH</td>
<td>50.00</td>
<td>50.00</td>
</tr>
<tr>
<td>OPERATING FUND-SCHWAB</td>
<td>28,332.63</td>
<td>26,935.96</td>
</tr>
<tr>
<td><strong>Total Cash</strong></td>
<td><strong>62,174.06</strong></td>
<td><strong>110,892.52</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Investments</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>11240 WOMEN'S EQUITY</td>
<td>0.00</td>
<td>&lt;0.01&gt;</td>
</tr>
<tr>
<td>14000 INVESTMENTS/STOCKS</td>
<td>776.13</td>
<td>0.00</td>
</tr>
<tr>
<td>11045 CALVERT INVESTMENT BOND FND</td>
<td>0.02</td>
<td>0.02</td>
</tr>
<tr>
<td>11046 CALVERT INVESTMENT MGD GRTH</td>
<td>5,236.38</td>
<td>9,169.57</td>
</tr>
<tr>
<td>INVESTMENT FUND-SCHWAB</td>
<td>237,942.65</td>
<td>166,062.36</td>
</tr>
<tr>
<td>RESIST LOAN FUND-SCHWAB</td>
<td>13,326.47</td>
<td>5,759.32</td>
</tr>
<tr>
<td>RESIST ENDOWMENT-SCHWAB</td>
<td>66,135.51</td>
<td>53,946.68</td>
</tr>
<tr>
<td>COHEN MEM FUND-SCHWAB</td>
<td>10,916.23</td>
<td>10,586.48</td>
</tr>
<tr>
<td>HOLMES MEM FUND-SCHWAB</td>
<td>25,504.17</td>
<td>24,299.40</td>
</tr>
<tr>
<td><strong>Total Investments</strong></td>
<td><strong>359,837.56</strong></td>
<td><strong>269,823.82</strong></td>
</tr>
<tr>
<td><strong>TOTAL CURRENT ASSETS</strong></td>
<td><strong>422,011.62</strong></td>
<td><strong>380,716.34</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>16220 PRE-PAID INSURANCE</td>
<td>288.00</td>
<td>308.00</td>
</tr>
<tr>
<td>16225 PRE-PAID EXPENSES-OTHER</td>
<td>846.68</td>
<td>1,435.54</td>
</tr>
<tr>
<td>6230 INVENTORY- T-SHIRTS</td>
<td>1,084.95</td>
<td>1,993.26</td>
</tr>
<tr>
<td>16250 DEPOSITS</td>
<td>2,230.00</td>
<td>2,230.00</td>
</tr>
<tr>
<td>16260 LOANS OUTSTANDING-LN FND</td>
<td>&lt;50.00&gt;</td>
<td>3,000.00</td>
</tr>
<tr>
<td><strong>TOTAL OTHER ASSETS</strong></td>
<td><strong>4,399.63</strong></td>
<td><strong>8,966.80</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FIXED ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>18000 IMPROVEMENTS</td>
<td>15,064.68</td>
<td>9,460.68</td>
</tr>
<tr>
<td>18100 DEPRECIATION</td>
<td>&lt;2,365.17&gt;</td>
<td>0.00</td>
</tr>
<tr>
<td>19000 OFFICE FURN./EQUIPMENT</td>
<td>32,496.54</td>
<td>24,240.35</td>
</tr>
<tr>
<td>19100 ACCUMULATED DEPRECIATION</td>
<td>&lt;19,388.12&gt;</td>
<td>&lt;16,446.69&gt;</td>
</tr>
<tr>
<td><strong>TOTAL FIXED ASSETS</strong></td>
<td><strong>25,807.93</strong></td>
<td><strong>17,254.34</strong></td>
</tr>
</tbody>
</table>

| **TOTAL ASSETS** | **$452,219.18** | **406,937.48** |

Unaudited
**RESIST, Inc.**  
**Balance Sheet**  
**As of October 31, 2000**

### LIABILITIES AND CAPITAL

<table>
<thead>
<tr>
<th></th>
<th><strong>THIS PERIOD</strong></th>
<th><strong>THIS PERIOD LAST YEAR</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employment Tax</td>
<td>$4,414.81</td>
<td>3,929.42</td>
</tr>
<tr>
<td>29000 Security Deposits Held</td>
<td>1,500.00</td>
<td>1,500.00</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT LIABILITIES</strong></td>
<td>5,914.81</td>
<td>5,429.42</td>
</tr>
<tr>
<td><strong>LONG-TERM LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL LONG-TERM LIABILITIES</strong></td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>5,914.81</td>
<td>5,429.42</td>
</tr>
<tr>
<td><strong>CAPITAL</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>29501 Fund Balance: Cohen Endmt</td>
<td>10,022.62</td>
<td>10,022.62</td>
</tr>
<tr>
<td>29502 Fund Balance: Resist Endm</td>
<td>50,754.03</td>
<td>50,754.03</td>
</tr>
<tr>
<td>29600 FUND BALANCE- GENERAL</td>
<td>437,882.11</td>
<td>343,818.48</td>
</tr>
<tr>
<td>29600 CURRENT EQUITY</td>
<td>&lt;52,354.39&gt;</td>
<td>&lt;3,087.07&gt;</td>
</tr>
<tr>
<td><strong>TOTAL CAPITAL</strong></td>
<td>$446,304.37</td>
<td>401,508.06</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES &amp; CAPITAL</strong></td>
<td>$452,219.18</td>
<td>406,937.48</td>
</tr>
</tbody>
</table>

*Unaudited*
## RESIST, Inc.
### Balance Sheet
As of October 31, 2000

### Subsidiary Ledger

### Breakdown by Account

#### Operating ACCT

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10199</td>
<td>SCHWAB 1 - OPERATING</td>
<td>$28,332.63</td>
</tr>
<tr>
<td></td>
<td><strong>Total Operating-SCHWAB</strong></td>
<td><strong>$28,332.63</strong></td>
</tr>
</tbody>
</table>

#### Investment ACCT

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10293</td>
<td>CITIZEN'S INDEX - INVESTMENT</td>
<td>3,422.10</td>
</tr>
<tr>
<td>10295</td>
<td>WOMEN'S EQUITY - INVESTMENT</td>
<td>32,322.93</td>
</tr>
<tr>
<td>10296</td>
<td>DOMINI SOC EQUITY - INVESTMENT</td>
<td>186,497.86</td>
</tr>
<tr>
<td>10297</td>
<td>CALVERT BALANCED FUND-INVS</td>
<td>10,027.41</td>
</tr>
<tr>
<td>10298</td>
<td>CALVERT BOND FND - INVESTME</td>
<td>4,095.35</td>
</tr>
<tr>
<td>10299</td>
<td>SCHWAB 1 - INVESTMENT</td>
<td>1,577.00</td>
</tr>
<tr>
<td>11045</td>
<td>CALVERT INVESTMENT FND INCOME BOND FND</td>
<td>0.02</td>
</tr>
<tr>
<td>11046</td>
<td>CALVERT INVESTMENT MGD GRTH</td>
<td>5,236.38</td>
</tr>
<tr>
<td></td>
<td><strong>Total INVESTMENT FND</strong></td>
<td><strong>243,179.05</strong></td>
</tr>
</tbody>
</table>

#### Resist Loan Fund

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10399</td>
<td>SCHWAB 1 - LOAN FUND</td>
<td>13,326.47</td>
</tr>
<tr>
<td></td>
<td><strong>Total Resist Loan FND-SCHWAB</strong></td>
<td><strong>13,326.47</strong></td>
</tr>
</tbody>
</table>

#### Resist Endowment

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10494</td>
<td>N &amp; B - RESIST ENDWMT</td>
<td>12,968.55</td>
</tr>
<tr>
<td>10498</td>
<td>CALVERT BOND FND-ENDWMT</td>
<td>53,164.56</td>
</tr>
<tr>
<td>10499</td>
<td>SCHWAB 1 - ENDOWMENT</td>
<td>2.40</td>
</tr>
<tr>
<td></td>
<td><strong>Total Resist Endowment-SCHWAB</strong></td>
<td><strong>66,135.51</strong></td>
</tr>
</tbody>
</table>

#### Cohen Memorial Fund

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10500</td>
<td>SCHWAB 1 - COHEN MEM FUND</td>
<td>7.03</td>
</tr>
<tr>
<td>10596</td>
<td>DOMINI-COHEN MEM FUND</td>
<td>10,909.20</td>
</tr>
<tr>
<td>10599</td>
<td>SCHWAB 1 - COHEN MEM FUND</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td><strong>Total COHEN MEM FND-SCHWAB</strong></td>
<td><strong>10,916.23</strong></td>
</tr>
</tbody>
</table>

#### Holmes Memorial Fund

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>10696</td>
<td>DOMINI SOC EQUITY - HOLMES</td>
<td>25,466.06</td>
</tr>
<tr>
<td>10699</td>
<td>SCHWAB 1 - HOLMES</td>
<td>38.11</td>
</tr>
<tr>
<td></td>
<td><strong>Total Holmes Fund-SCHWAB</strong></td>
<td><strong>25,504.17</strong></td>
</tr>
</tbody>
</table>

#### Total BY ACCOUNT

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Total BY ACCOUNT</strong></td>
<td><strong>$387,394.06</strong></td>
</tr>
</tbody>
</table>

### Breakdown by Investment

<table>
<thead>
<tr>
<th>Description</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Citizen's Index</td>
<td>3,422.10</td>
</tr>
<tr>
<td>Neuberger Berman</td>
<td>12,968.55</td>
</tr>
<tr>
<td>Women's Equity</td>
<td>32,322.93</td>
</tr>
<tr>
<td>Domini Social Equity</td>
<td>222,873.12</td>
</tr>
<tr>
<td>Calvert Balanced Fund</td>
<td>15,263.79</td>
</tr>
<tr>
<td>Calvert Bond</td>
<td>57,259.93</td>
</tr>
<tr>
<td>Schwab One</td>
<td>43,276.61</td>
</tr>
<tr>
<td>Uninvested</td>
<td>7.03</td>
</tr>
<tr>
<td><strong>Total BY INVESTMENT</strong></td>
<td><strong>$387,394.06</strong></td>
</tr>
</tbody>
</table>

Unaudited
### RESIST, Inc. Income Statement

For the Ten Months Ending October 31, 2000

<table>
<thead>
<tr>
<th>VENUE</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue - Internal Mailings</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>30400 CONTRIBUTIONS-PLEDGES</td>
<td>10,518.00</td>
<td>104,685.00</td>
<td>29.25</td>
</tr>
<tr>
<td>30500 CONTRIBUTIONS-NEWSLETTER</td>
<td>19,413.42</td>
<td>79,254.05</td>
<td>22.15</td>
</tr>
<tr>
<td>30600 CONTRIBUTIONS-ABC MAILING</td>
<td>3,930.00</td>
<td>62,102.00</td>
<td>17.35</td>
</tr>
<tr>
<td>30700 CONTRIBUTIONS-NATL LIST</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Internal Mailings</strong></td>
<td>33,861.42</td>
<td>246,041.05</td>
<td>68.75</td>
</tr>
<tr>
<td>Other Revenue</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>31400 CONTRIBUTIONS-PROSPECTING</td>
<td>60.00</td>
<td>1,800.00</td>
<td>0.50</td>
</tr>
<tr>
<td>36001 T-SHIRT SALES</td>
<td>324.00</td>
<td>1,120.00</td>
<td>0.31</td>
</tr>
<tr>
<td>39500 MISCELLANEOUS INCOME</td>
<td>2.00</td>
<td>36.52</td>
<td>0.01</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td>4,743.25</td>
<td>111,840.43</td>
<td>31.25</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>38,604.67</td>
<td>357,881.48</td>
<td>100.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>COST OF SALES</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>36002 T-SHIRT COSTS</td>
<td>0.00</td>
<td>288.17</td>
<td>0.08</td>
</tr>
<tr>
<td><strong>Total Cost of Sales</strong></td>
<td>0.00</td>
<td>288.17</td>
<td>0.08</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>38,604.67</td>
<td>357,593.31</td>
<td>99.92</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>Internal Mailing Costs</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>PLEDGE COSTS</td>
<td>551.95</td>
<td>4,686.38</td>
<td>1.31</td>
</tr>
<tr>
<td>NEWSLETTER COSTS</td>
<td>3,976.29</td>
<td>27,688.30</td>
<td>7.74</td>
</tr>
<tr>
<td>NATIONAL LIST COSTS</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>ABC MAILING COSTS</td>
<td>363.61</td>
<td>3,609.07</td>
<td>1.01</td>
</tr>
<tr>
<td>ZO COSTS</td>
<td>0.00</td>
<td>176.14</td>
<td>0.05</td>
</tr>
<tr>
<td><strong>Total Internal Mailing Costs</strong></td>
<td>4,891.85</td>
<td>35,169.89</td>
<td>10.10</td>
</tr>
<tr>
<td>PROSPECTING MAILING COSTS</td>
<td>431.97</td>
<td>1,794.87</td>
<td>0.50</td>
</tr>
<tr>
<td><strong>Total Mailing Costs</strong></td>
<td>5,323.82</td>
<td>37,954.76</td>
<td>10.61</td>
</tr>
<tr>
<td><strong>Net Revenue After Mailing Costs</strong></td>
<td>33,280.85</td>
<td>319,638.55</td>
<td>89.31</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Program, General &amp; Administrative Expenses</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FISCAL SPONSOR GRANTS</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>RESIST GRANTS PAID OUT</td>
<td>42,300.00</td>
<td>200,800.00</td>
<td>56.11</td>
</tr>
<tr>
<td>OTHER FUNDRAISING COSTS</td>
<td>117.61</td>
<td>1,257.62</td>
<td>0.35</td>
</tr>
<tr>
<td>PERSONNEL</td>
<td>13,051.56</td>
<td>125,052.04</td>
<td>34.94</td>
</tr>
<tr>
<td>OCCUPANCY</td>
<td>2,223.97</td>
<td>24,317.08</td>
<td>6.79</td>
</tr>
<tr>
<td>OFFICE EXPENSES</td>
<td>516.69</td>
<td>10,018.55</td>
<td>2.80</td>
</tr>
<tr>
<td>GRANT PROGRAM</td>
<td>137.55</td>
<td>282.30</td>
<td>0.08</td>
</tr>
<tr>
<td>POSTAGE</td>
<td>129.95</td>
<td>2,556.87</td>
<td>0.71</td>
</tr>
<tr>
<td><strong>Program, General &amp; Administrative Expenses</strong></td>
<td>54,540.00</td>
<td>383,717.02</td>
<td>107.22</td>
</tr>
</tbody>
</table>

*Unaudited*
### RESIST, Inc
**Income Statement**
For the Ten Months Ending October 31, 2000

<table>
<thead>
<tr>
<th>Other Income &amp; Expenses</th>
<th><strong>Current Month</strong></th>
<th><strong>Y-T-D</strong></th>
<th><strong>Ratio</strong></th>
<th><strong>BUDGET</strong></th>
<th><strong>Current Month</strong></th>
<th><strong>Y-T-D</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>81000 RENTAL INCOME</td>
<td>&lt;759.41&gt;</td>
<td>&lt;10,734.41&gt;</td>
<td>&lt;3.00&gt;</td>
<td>&lt;8,125.00&gt;</td>
<td>&lt;800.00&gt;</td>
<td>&lt;8,337.50&gt;</td>
</tr>
<tr>
<td>81100 OCCUPANCY INCOME</td>
<td>&lt;187.70&gt;</td>
<td>&lt;989.67&gt;</td>
<td>&lt;0.28&gt;</td>
<td>&lt;1,666.70&gt;</td>
<td>0.00</td>
<td>&lt;1,156.71&gt;</td>
</tr>
<tr>
<td>Total Other Income/Expense</td>
<td>&lt;947.11&gt;</td>
<td>&lt;11,724.08&gt;</td>
<td>&lt;3.28&gt;</td>
<td>&lt;9,791.70&gt;</td>
<td>&lt;800.00&gt;</td>
<td>&lt;9,494.21&gt;</td>
</tr>
</tbody>
</table>

| **Total Expenses**          | 63,092.94        | 371,992.94 | 103.94    | 405,199.70 | 68,968.83        | 309,515.27 |

| **NET INCOME (LOSS)**       | <29,812.09>      | <52,354.39> | <14.63>   | <49,708.10> | <20,053.24>      | <3,087.07> |

Unaudited
# Income Statement

For the Ten Months Ending October 31, 2000

Printed On: November 18, 2000

<table>
<thead>
<tr>
<th>Performance Period</th>
<th>THIS YEAR</th>
<th><strong>BUDGET</strong></th>
<th>LAST YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Other Contributions</strong></td>
<td><strong>Subsidiary Schedule</strong></td>
<td><strong>Budget</strong></td>
<td><strong>Current Month</strong></td>
</tr>
<tr>
<td><strong>Current Month</strong></td>
<td><strong>Y-T-D</strong></td>
<td><strong>Ratio</strong></td>
<td><strong>Y-T-D</strong></td>
</tr>
<tr>
<td><strong>5,100.00</strong></td>
<td><strong>1,500.00</strong></td>
<td><strong>25,182.64</strong></td>
<td><strong>150.00</strong></td>
</tr>
<tr>
<td><strong>17,783.91</strong></td>
<td><strong>33,333.30</strong></td>
<td><strong>25,182.64</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>11,202.80</strong></td>
<td><strong>54,166.70</strong></td>
<td><strong>40,344.00</strong></td>
<td><strong>10.00</strong></td>
</tr>
<tr>
<td><strong>110,020.71</strong></td>
<td><strong>135,000.00</strong></td>
<td><strong>147,351.42</strong></td>
<td><strong>15,250.00</strong></td>
</tr>
<tr>
<td><strong>124.74</strong></td>
<td><strong>250.00</strong></td>
<td><strong>246.92</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>1,120.00</strong></td>
<td><strong>2,083.30</strong></td>
<td><strong>384.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>10,904.00</strong></td>
<td><strong>624.74</strong></td>
<td><strong>7,248.37</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>1,904.06</strong></td>
<td><strong>10,000.00</strong></td>
<td><strong>12,140.10</strong></td>
<td><strong>642.74</strong></td>
</tr>
<tr>
<td><strong>327.61</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>25,182.64</strong></td>
<td><strong>25,182.64</strong></td>
<td><strong>25,182.64</strong></td>
<td><strong>25,182.64</strong></td>
</tr>
<tr>
<td><strong>34,769.64</strong></td>
<td><strong>34,769.64</strong></td>
<td><strong>34,769.64</strong></td>
<td><strong>34,769.64</strong></td>
</tr>
<tr>
<td><strong>9,590.00</strong></td>
<td><strong>9,590.00</strong></td>
<td><strong>9,590.00</strong></td>
<td><strong>9,590.00</strong></td>
</tr>
<tr>
<td><strong>1,223.00</strong></td>
<td><strong>1,223.00</strong></td>
<td><strong>1,223.00</strong></td>
<td><strong>1,223.00</strong></td>
</tr>
<tr>
<td><strong>1,522.30</strong></td>
<td><strong>1,522.30</strong></td>
<td><strong>1,522.30</strong></td>
<td><strong>1,522.30</strong></td>
</tr>
<tr>
<td><strong>1,230.99</strong></td>
<td><strong>1,230.99</strong></td>
<td><strong>1,230.99</strong></td>
<td><strong>1,230.99</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
<tr>
<td><strong>30,583.40</strong></td>
<td><strong>30,583.40</strong></td>
<td><strong>30,583.40</strong></td>
<td><strong>2,276.84</strong></td>
</tr>
</tbody>
</table>

**Unaudited**
### RESIST, Inc.
Income Statement
For the Ten Months Ending October 31, 2000
Printed On November 18, 2000
- Ratio: Total Revenue

<table>
<thead>
<tr>
<th><strong>SUBSIDIARY SCHEDULE</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>THIS YEAR</strong></td>
</tr>
<tr>
<td><strong>Current Month</strong></td>
</tr>
</tbody>
</table>

#### ABC MAILING COSTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing-ABC Mailings</td>
<td>0.00</td>
<td>360.00</td>
<td>0.10</td>
</tr>
<tr>
<td>Postage-ABC Mailings</td>
<td>0.00</td>
<td>770.11</td>
<td>0.22</td>
</tr>
<tr>
<td>Mailhouse-ABC Mailings</td>
<td>363.61</td>
<td>2,478.96</td>
<td>0.69</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>363.61</td>
<td>3,609.07</td>
<td>1.01</td>
</tr>
</tbody>
</table>

#### Z0 COSTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing-Z0 Mailings</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Postage-Z0 Mailings</td>
<td>0.00</td>
<td>176.14</td>
<td>0.05</td>
</tr>
<tr>
<td>Mailhouse-Z0 Mailings</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>0.00</td>
<td>176.14</td>
<td>0.05</td>
</tr>
</tbody>
</table>

#### PROSPECTING MAILING COSTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing-Promoting</td>
<td>50.40</td>
<td>50.40</td>
<td>0.01</td>
</tr>
<tr>
<td>Postage-Promoting</td>
<td>0.99</td>
<td>1,363.89</td>
<td>0.38</td>
</tr>
<tr>
<td>Mailhouse-Promoting</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Consultants-Promoting</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Photos/Graphics Promoting</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Type Setting-Promoting</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>List Rentals-Promoting</td>
<td>380.58</td>
<td>380.58</td>
<td>0.11</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>431.97</td>
<td>1,794.87</td>
<td>0.50</td>
</tr>
</tbody>
</table>

#### FISCAL SPONSOR GRANTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donor Directed-IN</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Donor Directed-OUT</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>NWTRCC-IN</td>
<td>&lt;750.50&gt;</td>
<td>&lt;4,383.30&gt;</td>
<td>&lt;1.22&gt;</td>
</tr>
<tr>
<td>NWTRCC-OUT</td>
<td>750.50</td>
<td>4,383.30</td>
<td>1.22</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
</tbody>
</table>

#### RESIST GRANTS PAID OUT

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resist Multiyear Grants PD</td>
<td>10,000.00</td>
<td>28,000.00</td>
<td>7.82</td>
</tr>
<tr>
<td>Cohen Grants Paid Out</td>
<td>30,300.00</td>
<td>166,800.00</td>
<td>46.61</td>
</tr>
<tr>
<td>Salzman Grants Paid Out</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Holmes Grants Paid Out</td>
<td>2,000.00</td>
<td>2,000.00</td>
<td>0.56</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>42,300.00</td>
<td>200,800.00</td>
<td>56.11</td>
</tr>
</tbody>
</table>

#### OTHER FUNDRAISING COSTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thank You Cards-Cost</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Thank You Cards-Printing</td>
<td>0.00</td>
<td>40.00</td>
<td>0.01</td>
</tr>
<tr>
<td>Thank You Cards-Postage</td>
<td>117.61</td>
<td>392.62</td>
<td>0.11</td>
</tr>
<tr>
<td>Promo T-Shirt Gifts</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Promo What's Left</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Other Fundraising Costs</td>
<td>0.00</td>
<td>825.00</td>
<td>0.23</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>117.61</td>
<td>1,257.62</td>
<td>0.35</td>
</tr>
</tbody>
</table>

#### PERSONNEL

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Pay</td>
<td>10,233.20</td>
<td>97,650.25</td>
<td>27.29</td>
</tr>
<tr>
<td>Employer Taxes</td>
<td>1,007.08</td>
<td>10,074.49</td>
<td>2.82</td>
</tr>
<tr>
<td>Retirement Match</td>
<td>246.24</td>
<td>2,585.52</td>
<td>0.72</td>
</tr>
<tr>
<td>Staff Health Insurance</td>
<td>1,565.04</td>
<td>10,024.16</td>
<td>2.80</td>
</tr>
<tr>
<td>Worker's Compensation</td>
<td>0.00</td>
<td>421.00</td>
<td>0.12</td>
</tr>
<tr>
<td>Consultants</td>
<td>0.00</td>
<td>4,296.62</td>
<td>1.20</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>13,051.56</td>
<td>125,052.04</td>
<td>34.94</td>
</tr>
</tbody>
</table>

#### OCCUPANCY

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rent</td>
<td>2,050.00</td>
<td>22,025.00</td>
<td>6.15</td>
</tr>
<tr>
<td>Occupancy</td>
<td>173.97</td>
<td>2,292.08</td>
<td>0.64</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,223.97</td>
<td>24,317.08</td>
<td>6.79</td>
</tr>
</tbody>
</table>

Unaudited
## RESIST, Inc.
### Income Statement
For the Ten Months Ending October 31, 2000

*Printed On: November 18, 2000*

### OFFICE EXPENSES

<table>
<thead>
<tr>
<th>Subsidiary Schedule</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>51500 TELEPHONE</td>
<td>145.88</td>
<td>1,628.83</td>
<td>0.46</td>
</tr>
<tr>
<td>51600 FAX EXPENSES</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>51700 INTERNET</td>
<td>0.00</td>
<td>403.10</td>
<td>0.11</td>
</tr>
<tr>
<td>52010 OFFICE SUPPLIES</td>
<td>302.81</td>
<td>2,792.90</td>
<td>0.78</td>
</tr>
<tr>
<td>52020 OFFICE XEROX</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52040 OFFICE LIBRARY</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52050 OFFICE PRINTING</td>
<td>48.00</td>
<td>447.85</td>
<td>0.13</td>
</tr>
<tr>
<td>52060 MINOR OFFICE EQUIPMENT</td>
<td>0.00</td>
<td>4,700.87</td>
<td>1.31</td>
</tr>
<tr>
<td>52070 BANK CHARGES</td>
<td>20.00</td>
<td>45.00</td>
<td>0.01</td>
</tr>
<tr>
<td><strong>Total Office</strong></td>
<td><strong>516.69</strong></td>
<td><strong>10,018.55</strong></td>
<td><strong>2.80</strong></td>
</tr>
</tbody>
</table>

### GRANT PROGRAM

<table>
<thead>
<tr>
<th>Grant Program</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>52501 PRINTING-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52502 POSTAGE-GRANT PROGRAM</td>
<td>137.55</td>
<td>282.30</td>
<td>0.08</td>
</tr>
<tr>
<td>52504 CONSULTANTS-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52505 PHOTOGRAPHICS-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52510 SUPPLIES-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52540 LIBRARY-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>52550 OTHER-GRANT PROGRAM</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Grant</strong></td>
<td><strong>137.55</strong></td>
<td><strong>282.30</strong></td>
<td><strong>0.08</strong></td>
</tr>
</tbody>
</table>

### POSTAGE

<table>
<thead>
<tr>
<th>Postage</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>53010 OFFICE POSTAGE</td>
<td>129.95</td>
<td>2,312.12</td>
<td>0.65</td>
</tr>
<tr>
<td>53020 UPS</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>53030 POSTAGE DUE/BRE ENVELOPES</td>
<td>0.00</td>
<td>244.75</td>
<td>0.07</td>
</tr>
<tr>
<td><strong>Total Postage</strong></td>
<td><strong>129.95</strong></td>
<td><strong>2,556.87</strong></td>
<td><strong>0.71</strong></td>
</tr>
</tbody>
</table>

### ADVERTISING & OUTREACH

<table>
<thead>
<tr>
<th>Advertising</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>55101 ADVERTISING</td>
<td>250.00</td>
<td>2,169.00</td>
<td>0.61</td>
</tr>
<tr>
<td>55102 BROCHURE</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>55103 ANNUAL REPORT</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>55150 OTHER</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Advertising</strong></td>
<td><strong>250.00</strong></td>
<td><strong>2,169.00</strong></td>
<td><strong>0.61</strong></td>
</tr>
</tbody>
</table>

### PROFESSIONAL FEES

<table>
<thead>
<tr>
<th>Professional Fees</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>56010 LEGAL FEES</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>56020 ACCOUNTING FEES</td>
<td>3,585.00</td>
<td>6,405.00</td>
<td>1.79</td>
</tr>
<tr>
<td>56030 PROFESSIONAL FEES</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Professional Fees</strong></td>
<td><strong>3,585.00</strong></td>
<td><strong>6,405.00</strong></td>
<td><strong>1.79</strong></td>
</tr>
</tbody>
</table>

### BOARD EXPENSES

<table>
<thead>
<tr>
<th>Board Expenses</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>58001 BOARD XEROX</td>
<td>259.49</td>
<td>1,612.19</td>
<td>0.45</td>
</tr>
<tr>
<td>58002 BOARD POSTAGE/UPS</td>
<td>262.50</td>
<td>501.28</td>
<td>0.14</td>
</tr>
<tr>
<td>58003 BOARD TRAVEL</td>
<td>439.58</td>
<td>1,252.31</td>
<td>0.35</td>
</tr>
<tr>
<td>58004 BOARD FOOD/MEETINGS</td>
<td>265.20</td>
<td>573.09</td>
<td>0.16</td>
</tr>
<tr>
<td>58005 BOARD OUTREACH</td>
<td>0.00</td>
<td>126.78</td>
<td>0.04</td>
</tr>
<tr>
<td>58006 BOARD EXPENSE: OTHER</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Board Expenses</strong></td>
<td><strong>1,226.77</strong></td>
<td><strong>4,065.65</strong></td>
<td><strong>1.14</strong></td>
</tr>
</tbody>
</table>

### OTHER EXPENSES

<table>
<thead>
<tr>
<th>Other Expenses</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>59010 BAD DEBTS</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>59020 DUES AND FEES</td>
<td>290.00</td>
<td>1,085.00</td>
<td>0.30</td>
</tr>
<tr>
<td>59030 TAX PENALTIES &amp; INTEREST</td>
<td>0.00</td>
<td>1,114.60</td>
<td>0.03</td>
</tr>
<tr>
<td>59040 OTHER PENALTIES/FINES</td>
<td>0.00</td>
<td>25.00</td>
<td>0.01</td>
</tr>
<tr>
<td>59050 BOUNCED CHKS-UNKNOWN ACC</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>59060 MISCELLANEOUS EXPENSE</td>
<td>11.15</td>
<td>153.14</td>
<td>0.04</td>
</tr>
<tr>
<td>59090 DEPRECIATION</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Other Expenses</strong></td>
<td><strong>1,226.77</strong></td>
<td><strong>4,065.65</strong></td>
<td><strong>1.14</strong></td>
</tr>
</tbody>
</table>

### OTHER INCOME/EXPENSE

<table>
<thead>
<tr>
<th>Other Income/Expense</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>81000 RENTAL INCOME</td>
<td>&lt;759.41&gt;</td>
<td>&lt;10,734.41&gt;</td>
<td>&lt;3.00&gt;</td>
</tr>
<tr>
<td>81100 OCCUPANCY INCOME</td>
<td>&lt;187.70&gt;</td>
<td>&lt;989.67&gt;</td>
<td>&lt;0.28&gt;</td>
</tr>
<tr>
<td><strong>Total Other Income/Expense</strong></td>
<td><strong>&lt;947.11&gt;</strong></td>
<td><strong>&lt;11,724.08&gt;</strong></td>
<td><strong>&lt;3.28&gt;</strong></td>
</tr>
</tbody>
</table>

---

Unaudited
Change of Use

Filipino/American Coalition for Environmental Solutions $1000
110 Maryland Ave., NE #502, Washington, DC 20002 Christina Leano 202/544-6564, x5
For a National Strategic Planning Conference, to coincide with the visit of the President of the Philippines, to bring together activists concerned about US refusal to clean-up contamination created by US military bases in the Philippines
Reason: Managed to get most of the costs donated in-kind and will only need $250 towards the conference. Would like to re-allocate the rest to general support- particularly to printing and distribution of a brochure.
Comments from June 2000 board Meeting: Don’t fund travel and disappointed that it was for a conference but the coalition-building is impressive , that it has a world and US local perspective on fighting environmental damage from US military, an environmental focus. Fund specifically printing, space, etc. not travel.
Decision:
Yes. Change of use allowed by Grant Committee.

Multi Year Grants

Renewal

1. HONOR- Honor Our Neighbors Origins and Rights $2,000
224 2nd Street SE, Washington, DC 20003 Sharon Metz 202-546-8340
Funding for second year of multi-year general support for organization which seeks to make changes in federal, state and local policies regarding American Indian/Alaskan Native human and cultural rights.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

New

2. Alternatives to the Military $1,500
3045 Woodsdale Blvd., Lincoln, NE 68502 Elizabeth Goodbrake 402-441-2855
Funding for multi-year general support for organization which works in local high schools to counter military recruitment propaganda.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:
Africa/Asia/International

3. Burma Project  
2017 Mission Street, Suite 303, San Francisco, CA 94110  Heide Quante 310-403-7688  
Funding for a grassroots campaign to pressure U.S. based oil company, UNOCAL to leave Burma since it provides one of the largest revenue sources to the brutal military regime in power.

Decision: Full   Partial   No   Undecided   
Comments: 

Community Organizing/Anti-Racism

4. Artemis Community Development Inc.  
66 Clark Street Easthampton, MA 01027  Sue Bartone 413-527-9228  
Funding for the Easthampton Tenants Council organizing project which seeks to oppose the demolition of affordable rental housing under new zoning laws.

Decision: Full   Partial   No   Undecided   
Comments: 

5. DRUM (Desis Rising Up and Moving)  
c/o Brecht Forum, 122 West 27th Street, 10th Fl., New York, NY 10001  Ravi Dixit 718-404-3900 x9498  
Funding for general support for South Asian organization which brings high school youth and university students together to learn social justice and organizing skills; looks at the injustice of the INS detention system; and provides organizing and service information to the local DESI community.

Decision: Full   Partial   No   Undecided   
Comments: 

6. Making Change  
P.O. Box 3622, Santa Monica, CA 90408  Jennafer Waggoner 310-289-7446  
Funding for Cold Wet Weather Shelter Monitoring Project where homeless people will be organized to discuss shelter conditions and the results will be published in a special issue of the homeless paper.

Decision: Full   Partial   No   Undecided   
Comments: 
7. **Malcolm X Grassroots Movement**

   1195 Bedford Avenue, Brooklyn, NY 11216  
   Monifa Bandele 718-622-8292

   Funding for the Central Brooklyn Community Cop Watch; a program that will establish nightly patrols to observe police interactions with community residents.

   Decision: Full _____  Partial _____  No _____  Undecided _____

   Comments:

8. **New Mexico Vecinos United**

   4425 Shepard Road NE, Albuquerque, NM 87110  
   Andres Valdez 505-883-5391

   Funding for a Community/Police Relations Campaign which will expose police violations, assist victims and call for disciplinary actions for human and civil rights violations by police officers.

   Decision: Full _____  Partial _____  No _____  Undecided _____

   Comments:

9. **Plowshare Peace and Justice Center**

   1402 Grandin Road SW, #203, P.O. Box 4367, Roanoke, VA 24015-0367  
   Willow Dees 540-985-0808

   Funding for community garden project as a means of community organizing in an urban neighborhood.

   Decision: Full _____  Partial _____  No _____  Undecided _____

   Comments:

10. **Salsa w/Chutzpah Productions**

    350 Scotland Road, #304, Orange, NJ 07050  
    Elesha Maria Miranda 917-251-1531

    Funding for general operating expenses for documentary about Vieques, Puerto Rico entitled *Baptism By Fire* and for a youth leadership program called Rethinking Oppression to Over-Throw the system (ROOTS).

    Decision: Full _____  Partial _____  No _____  Undecided _____

    Comments:

11. **Survivor Project**

    P.O. Box 40664, Portland, OR 97240  
    Emi Koyama 503-288-3191

    Funding for a conference entitled *Transforming the Culture of the Domestic Violence Movement* which hopes re-commit domestic violence activists to the goal of social change and re-direct the movement away from control by governmental agencies.

    Decision: Full _____  Partial _____  No _____  Undecided _____

    Comments:
Economic Justice

12. Coalition for Ethical Welfare Reform
459 Vienna Street, San Francisco, CA 94112  Martina Gillis  415-239-5099
Funding to train a visible and vocal group of CalWORKS recipients to organize around local, state and national welfare reform issues.

Decision:  Full ____  Partial ____  No ____  Undecided ____
Comments:  

13. Washington Peace Center
1801 Columbia Road NW, Suite 104, Washington, DC 20009  Maria Lya Ramos  202-234-2000
Funding to support the expansion of the Economics for the People! Project which will bring together domestic and internationally focused organizers to examine the interconnections between local, national and international economic issues.

Decision:  Full ____  Partial ____  No ____  Undecided ____
Comments:  

Environmental

14. Alaska Women's Environmental Network
750 West Second Avenue, Suite 200, Anchorage, AK 99501  Martha Levensaler  907-258-4810
Funding for general support for program which seeks to create networking opportunities and training programs to promote women's leadership in Alaskan conservation efforts.

Decision:  Full ____  Partial ____  No ____  Undecided ____
Comments:  

15. Newtown Florist Club, Inc.
P.O. Box 908403, Gainesville, GA 30501  Faye Bush  770-718-1343
Grant to purchase a video camera to be used in the Youth Activist Summer Leadership Development Program and as part of a documentation project about industrial spills and their effect on the local community.

Decision:  Full ____  Partial ____  No ____  Undecided ____
Comments:  

Gay/Lesbian/Bisexual/Transgender

16. Lambda Community Center
149 West Oak, Suite 8, Ft. Collins, CO 80524  Cary Youmans  970-221-3247
$2,000
Funding for general support for organization which works to educate and empower lesbian, gay, bisexual and transgendered communities in northern Colorado and southern Wyoming.
Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

Health/AIDS/Disability

17. Disabled Rights Action Committee
2757 South 300 West, Suite B, Salt Lake City, UT 84115  Barbara Toomer  801-685-8214
$2,000
Funding for the Our Homes Not Nursing Homes campaign which organizes around housing issues for people with disabilities.
Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

Labor

18. Coalition on New Office Technology (CNOT)
650 Beacon Street 5th Floor, Boston, MA 02215  Barret Lauck  617-247-6827
$2,000
Funding to create a Media Committee of injured workers to organize media campaigns about repetitive strain injuries in the workplace and to highlight workplace rights in offices.
Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

19. Southern Anti-Racism Network
P.O. Box 52731, Durham, NC 27717  Theresa El-Amin  919-403-8229
$2,000
Funding for Triangle Jobs with Justice, an inclusive coalition supporting the rights of workers to organize in the South while opposing racism and homophobia.
Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:
20. Workers Resource Network  $2,000
12 Southern Avenue, Dorchester, MA 02124  Tolle Graham  617-825-7233
Funds to publish the Workers' Resource Network Directory, a tool for organizers and service providers assisting low-wage, immigrant and contingent workers.

Decision:  Full  ____  Partial  ____  No  ____  Undecided  ____
Comments:

Media/Culture

21. 1World Communication  $2,000
P.O. Box 2476, Amherst, MA 01004  Ravi Khanna  413-323-7629
Funding to support Challenging Globalization from the Grassroots tour which seeks to build alliances between U.S. activists and their counterparts in Bolivia.

Decision:  Full  ____  Partial  ____  No  ____  Undecided  ____
Comments:

22. Organizers' Collaborative  $2,000
P.O. Box 400897, Cambridge, MA 02140  Rich Cowan  617-776-6176
Grant to develop an online social change database of creative social change tactics to facilitate collaboration and movement building.

Decision:  Full  ____  Partial  ____  No  ____  Undecided  ____
Comments:

Peace/Anti-Militarism

23. NH Peace Action Education Fund  $2,000
P.O. Box 771, Concord, NH 03302  Sean Donahue  603-228-0559
Funding for outreach efforts to increase public awareness of U.S. militarism and economic globalization.

Decision:  Full  ____  Partial  ____  No  ____  Undecided  ____
Comments:
24. School of the Americas Watch/NE (SOA Watch/NE) $2,000
6367 Overbrook Avenue, Philadelphia, PA 19151  Linda Panetta  215-473-2162
Funding for the Solidarity in Action campaign, which will include a series of workshops in the Philadelphia region and for the expenses and distribution costs of Solidarity In Action: A Guide to Grassroots Organizing to Close the SOA.

Decision: Full  Partial  No  Undecided
Comments:

Prisoners

25. 180 Movement for Democracy and Education $2,000
731 State Street, Madison, WI 53703  Marc Brakken  608-262-9036
Grant to assist in organizing Democracy Teach-Ins on 100 college campuses which will focus on the Prison Industrial Complex and the ways in which it has crossover with educational institutions.

Decision: Full  Partial  No  Undecided
Comments:

Women

26. Santa Fe Health Education Project $2,000
P.O. Box 577, Santa Fe, NM 87504-0577  Judy Costlow  505/982-3236
Funding for the Women's Wellness Retreat which works to create a network of women seeking to incorporate wellness principles in society and which trains women to be influential around women's health issues and programs.

Decision: Full  Partial  No  Undecided
Comments:
<table>
<thead>
<tr>
<th></th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Requests</td>
<td>24 regular grants; 2 multi-year grants; 0 emergency grants; 0 loans; 15 not on agenda</td>
</tr>
<tr>
<td>Total Amount Requested:</td>
<td>$51,500</td>
</tr>
<tr>
<td>Total Allocation for Cycle:</td>
<td>$33,800</td>
</tr>
<tr>
<td>Total Grants:</td>
<td>$ regular grants; $ multi-year grants; $ emergency grants</td>
</tr>
<tr>
<td>Total Loans:</td>
<td>$0</td>
</tr>
<tr>
<td>Total Allocated:</td>
<td>$</td>
</tr>
<tr>
<td>Total # of Grants Allocated:</td>
<td>regular grants; multi-year grants; emergency grants</td>
</tr>
<tr>
<td>Total # of Loans Allocated:</td>
<td>0</td>
</tr>
<tr>
<td>Total # of Grants and Loans:</td>
<td></td>
</tr>
</tbody>
</table>

GRANT REQUESTS
Please consider giving out one or two Salzman grants and one Holmes grant.

SALZMAN GRANT GUIDELINES
The Freda Friedman Salzman Memorial Endowment Fund "is dedicated to the purpose of supporting organized resistance to the institutions and practices that rob people of their dignity as full human beings... (giving) a high priority to the efforts of Native American peoples to resist cultural as well as actual genocide."

HOLMES MEMORIAL FUND GUIDELINES
The Leslie D’Cora Holmes Memorial Fund ... will support activities and organizations ... including: empowerment for communities and individuals; self-determination through education and community organizing; harmonization of diverse communities of interest; actualization and recognition of individual potential; courage of conviction; and pride in culture, community and self.
NOT ON AGENDA

1. Alternatives to Marriage Project
P.O. Box 991010, Boston, MA 02199  Dorian Solot  781/793-0296
Funding for general support for group opposing claims that marriage is the only acceptable way to form a family.
Reason: Not a priority. Needs a wider focus.

2. Asian Pacific Environmental Network
310 8th Street, #309, Oakland, CA 94607  Audrey Chiang  510/834-8920
Funding for the Laotian Organizing Project's Youth Initiative which helps develop leadership and organizing skills among young Laotian women.

3. Great Plains Restoration Council
P.O. Box 46216, Denver, CO 80201  Jarid Manos  303/866-0173
Funding for a 16-page prospectus which details information about the organization's Million Acre Project to restore the prairie ecosystem and Human Health and Community Project which provides education about diabetes.
Reason: No organizing involved.

4. Federation des femmes du Quebec
110 Ste Therese #307, Montreal, Quebec, H2Y 1E6  Diane Matte  514/395-1195
Funding for an evaluative report on the efforts by the World March of Women rallies to be held in front of the IMF and World Bank in Washington, DC, as well as in front of the United Nations.
Reason: Too big. Project is outside the US. Budget is over $834,000. Event is over.

5. Nia Project
15 Everett Street, Somerville, MA 02144  Emery Wright  617/628-0506
Funding for program which links Black high school and college youth in a one-on-one mentoring program for the purpose of individual and community achievement.
Reason: Unclear where links are to other local youth organizing efforts. Came for mentoring project. More interested in Project 4Change. Needs to be more than a conference. Come back.

6. Oberlin Peace Activist League
OCMR 0210 Oberlin College, 135 S. Lorain Street, Oberlin, OH 44074  Laura Belous  440/775-5307
Funding to allow students to travel to a protest against the School of the Americas in November.
Reason: Problems with answers to #10(a). Not a lot of connections to organizations of color. Came for travel money. If come back need to discuss diversity and links to other organizations doing this work.

7. Pride Collective and Community Center
116 12th Street South, Moorhead, MN 56560  Sherry Carlsrud  218/287-8037
Funding for general support for a community center which will offer social activities, referral services and a meeting place for the gay/lesbian/bisexual/transgender community.
Reason: Social services only.

8. Prisoner Advocacy Network
1100 Skyland Drive, #P-2, Cola, SC 29210-8127  Eunice McCallister  803/254-9869
Funding for a newsletter and general support for organization which attempts to build support between prisoners and their families, and to work for reform of the criminal justice system.
Reason: no organizing. Give prison activist contact list.
9. Santa Fe Health Education Project
P.O. Box 577, Santa Fe, NM  Judy Costlow  505/982-3236
Funding for the Women's Wellness Retreat which works to create a network of women seeking to incorporate wellness principles in society and which trains women to be influential around women's health issues and programs.
Reason: No organizing. No focus to proposal.

10. Southern Workers Education Project
P.O. Box 61233, Durham, NC  27715  Robin Ellis  919/682-6136
Funding to develop and implement an education and training program for low-wage workers, particularly workers involved in or interested in building democratic rank and file organizations.

11. Students for a Free Tibet
545 Eighth Avenue, 23rd Floor, New York, NY  10018  John Hocevar  212/594-5898
Funding to update the Organizer's Guide which helps strengthen grassroots student organizing on behalf of Tibet.
Reason: Too big. Budget is over $212,000 for FY 2000 and $290,000 for FY 2001

12. Teachers for a Democratic Culture
Dept. of English, 10th Fl, Anderson Hall, Temple U., Philadelphia, PA  19122  Steve Parks  215/204-2041
Funding for a conference entitled New Alliances for the New Economy which will explore the erosion of professionalism in the fields of law, medicine and higher education.
Reason: Goal of conference is internal. Not about their place in the movement. No organizing.

13. Voz Hispana Cauza Cesar Chavez
1033 Young Street, Woodburn, OR  97071  Juan Argumedo  503/982-5504
Funding to expand and institutionalize the Cesar Chavez Day Celebration in the public schools.
Reason: Needs to be a broader vision. If day was kick off event for other organizing more a possibility. Not tied to school reform, bilingual education issues, etc. Curriculum only for the day. Needs broader goals.

14. Sisters in Action for Power
1732 NE Alberta, Portland, OR  97211  Amara Haydee Perez  503-331-1244
Funding for youth group to promote their Youth 2000 and Beyond (Y2K) Plan which addresses transportation inequities, and to support girl's involvement in the design and production of an organizational video.
Reason: Budget is too large - $150,000.

Emergency Grant

15. Coalition For A Humane Economy
306 W. McMicken, Cincinnati, OH  45214  Susan Knight  513/588-8883
Funding for a demonstration against the Transatlantic Business Dialogue, a group of over 200 European and U.S. CEOs and cabinet level government officials who are meeting in Cincinnati in November to make global trade recommendations.
Reason: Not an emergency - knew about conference since July. Not clear work is on-going. Could have applied for full grant.
Board Development Committee Meeting
November 27, 2000
Present: Amanda Matos-Gonzalez, Eileen Bolinsky, and Ty dePass

Agenda
1. Board Development Responsibilities
2. Future: New Board members
   Outreach
   Process- interviewing, selection, orientation
   Mentoring
   Board Development/education

Minutes
Pursuing New Board members
A: Wondering if it’s a good time to bring on new folks with unresolved board issues.
Need for more board members with different skills, and more young people.

T: Good number, 8-15 for people in board. Concerned that we have a minimum number.
Brings up continuity questions that can be worked into orientation- doesn’t matter new folks and old folks. Would like to go ahead and bring in new board members. Fresh perspectives get older board members to think about what they value about the organization.

E: Need to continue to bring new people in since it’s a long process. Need to do outreach for board committees.

Recommendation: Board Development Committee recommends we pursue looking for new board members.

Work Plan and Tentative timeline
Three month process: December – February
December: Identify prospective Board members. Amanda will contact those who have already sent resumes or expressed interest in joining the Board. Board will identify others and ask them to send in resumes.

January: Group orientation. Prospects will meet as a group with board members.

February: Interview prospects & select candidates to present to the Board.

Board must adhere to our proposal for diversity: two-thirds of all new board members selected ... special outreach to African-Americans and Latinos/Latinas.

On December 21, 1999 (board retreat), the Board made a decision to diversify the Board.

"Vote: To accept the proposal presented by the Board Development Committee that: Two-thirds of all new Board members be selected to promote racial or ethnic diversity, with a special focus on outreach to and recruitment of African Americans and Latinos/Latinas. The ratio will be evaluated yearly."

Also, outreach for board committees especially for someone with skills in finances.

Need mentor for Mario.

Board Development Committee Responsibilities

- Outreach and recruitment of new board and committee members.
- Orientation and mentoring of new board members.
- Promoting training and education of the Board.

Not clear what the Board Development committee's role is concerning Advisory Board.
OTHER RECOMMENDATIONS:

1) An early task for the Executive Committee should be to revise significantly the statement of the By-laws from 1978.

2) At least twice yearly, the relevant staff person should draw up a list of delinquent pledges, donors, subscribers, etc. for distribution at the following Board meeting, before shifting anyone from Resist’s active fundraising file.

3) There should be a review of the archival of minutes and policies. (Some question of who and how it should be done – by one person or whole Executive Committee). Annual Review?

4) An ad-hoc long range planning committee to help shape new directions (an umbrella entity of grants, fundraising, finance committee).

ADVISORY COMMITTEE: (Ran out of time for in-depth discussion)
What are the expectations, the function of this committee?
Is the job description adequate?
Non-board members must be politically sophisticated without the Board experience.

Points for discussion/concern:

Staff member as treasurer.

The amount number of grants to be considered at each meeting doesn’t allow for much else. The Board – especially as it has changed so much in the past year – needs more time for discussion of a far wider range of matters than merely who should, and who should not, be funded. Can role of grant committee, in weeding process, address this even more.

In a related concern about the Boards’ knowledge of each other and issues should recruitment continue or not. (The possible exception being to focus on recruiting an Asian-American.)

The role of the Advisory Committee. What do we want to get from this group? What do they get from involvement with Resist in this capacity?

For the grant committee to consider: how to encourage the formation and work of solidarity groups in the U.S. with peoples abroad suffering from U.S. imperialist foreign policies (Colombia, Papua New Guinea, Okinawa, the middle East, etc.), else our work can only be meliorative in an age of corporate globalization.
Minutes
Board Meeting
December 10, 2000

Present: Jacquie Bishop, Eileen Bolinsky, Robin Carton (minutes), Kate Cloud, Ty dePass, June Lee, Amanda Matos-González, Marc Miller, Jorge Rogachevsky, Hank Rosemont, Carol Schachet and Nancy Wechsler. Daphne Lees (Resist intern) sat in on the second half of the meeting.

AGENDA

1. Committee on Restructuring
(See Recommendations for Restructuring Resist, mailed with Board Agenda)

Hank prepared an initial draft which recommended having only three officers: President, Treasurer and Clerk. The Vice President should be dropped since it is not truly a functional position. Officers would hold “meatier” positions and not merely be signatories. This would clarify their duties and create an Executive Committee to meet between board meetings. Given that this is a more traditional structure, it means taking the election of officers more seriously. There was a suggestion that the Treasurer should not be a staff member.

Proposed and passed: Section I. Officers of the Organization should now read:

A) The organization shall have three officers: a president, Treasurer and Clerk.

B) All Officers must be members of the Board of directors of the organization.

C) The President and the Treasurer shall be Board members not on the staff of the organization; the Clerk shall be a staff Board member.

D) The three officers shall be elected by the Board of directors to serve a maximum of two consecutive two-year terms.

E) Duties of the Officers:

1) The President shall be a signatory to all legal documents pertaining to the organization, shall serve on the Executive Committee, shall convene meetings of the Executive Committee, and supervise specific activities of the organization as directed by the Board of Directors.

2) The Treasurer shall be responsible for oversight of the fiscal dimensions of the organization. The Treasurer shall serve on the Executive Committee.

3) The clerk shall maintain records of all Executive Committee meetings, have signatory power for the organization as necessary and serve on the Executive Committee.
The Executive Committee role would be to handle immediate issues that arise. Personnel issues, however, are handled by the Personnel Committee first and then by the full Board. This is not an attempt to create a decision-making body. This is an intermediate step only. Committees retain full decision and recommendation power. Concerns: Is it more of an ad hoc committee? Should some of the duties listed be part of other committees. There was a suggestion to have four members of the Executive Committee, one being a staff member.

Proposed and passed: Section IIA)

A) The three officers of the organization, the President, Treasurer and Clerk, and a member-at-large selected by the Board shall comprise the Executive Committee. It shall meet as often as necessary, and establish its own rules of procedure.

Discussion of Section IIB):

Intended to address issues that fall through the cracks or have trouble getting addressed at Board meetings. It might meet two times per year to check in on the bulk of the issues listed in this section. Number six and seven are a catchall phrases enabling the Committee to do work. This is not intended to be an oversight committee or have higher status than other committees. Number two (Ensure that all Board decisions and policies are recorded, implemented and reviewed.) is merely a statement of oversight of staff work and shows the Committee derives its authority from the Board. Marc and June suggested that there would be more work for this committee at the beginning, which would dramatically lessen after about six months.

Proposed that members vote on each item of Executive Committee role one at a time.

#1. Ensure that the Board committees are fulfilling their roles and responsibilities. Passed.

#2. Ensure that all Board decisions and policies are recorded, implemented and reviewed. Passed.

#3. Work with the Advisory board to further the mission of the organization. Yes: 7. Table: 5. This issue will be tabled until the role of the Advisory Board is clarified.

#4. Ensure that the organization complies with all relevant state and federal regulations pursuant to its legal status. Yes: 8. No: 2. Table: 2. Those that voted “no” or “table” agreed to step aside.

#5. Work with staff in preparing the agenda for each Board meeting. Yes: 1. No: 1.

#6. Attend promptly to any concern brought to its attention by one or more Board members. Passed.

#7. In matters of immediate concern, to act on behalf of the Board of directors, such action to be ratified, modified, or reversed by the Board at its next meeting; except in those cases where the Executive Committee's decision is not unanimous, in which case as many board members as possible will be polled immediately via e-mail, fax or telephone, with the decision resting on a majority vote. Passed.
The Board re-stated that Personnel Committee is composed on non-staff board members.

The Board directed the Committee on Restructuring to look at the role of the Advisory Board and make recommendations for its development.

The Board decided to hold off on the “Other recommendations” sections found on pages 3-4 of the memo.

Comments/concerns should be e-mailed to June.

2. Finance Committee

Resist had budget an increase of expenses over income for FY00. The actual expenses may be larger than anticipated. In part due to poor performance of the stock market - reducing gift amounts and unrealized gains on investments. In addition, historically, giving during election years is often lower than expected.

FY01 is not showing a large bump in income - even though new staff hired. Bump should come in FY02. Doing more prospecting now will pay off in renewals and not initial donations. Reminder: Jacquie was hired primarily to manage already existing fundraising strategies, which will take up a significant portion of her time.

Questions were raised about where income is derived from. Suggestion that investments be changed given the poor performance and over-investment in Domini.

Line item #551 shows a significant decrease in advertising and outreach budget because there will be no expenditure for a new brochure this year.

Line item #560 shows an increase in Professional Fees in part because of higher fees of new account and in part for computer consulting fees in the event the office computers are to be networked.

All postage and mailing costs are expected to go up significantly next year.

It is a problem that grant spending is not projected to go up significantly which expenses are rising.

Vote on budget in February and a review of progress in June.

Comments should be e-mailed to Marc.

3. Fundraising Committee

Proposal: To take credit card donations (Visa or MasterCard only). See detail in attached memo. Straw poll: 9 in favor, 3 opposed.

Discussion: Hank: If we do this we need to send a clear letter with political meat as to why we are taking a step which contributes to maintenance of the international capitalist system. We would do better to say that we have considered and rejected this approach because we want donors to have the opportunity to think about Resist and our work while they are writing the check. This is why we remain “Neanderthals.”
Jorge: Why give almost 4% to the banks? Not clear how much we would actually be gaining in income. This is a big ideological and financial step.

Robin: We need to compare ourselves to similar foundations - not large wealthy ones. Average donor amount is small. Not clear credit cards will be a big advantage. Why not a donor survey first to see who would use it? Need to make clear to donors that we do not get the full amount of their donation.

Wec: Rate the bank takes may go up or down depending on use. Only way to grow and get more money through direct mail and the web is to take credit cards. Even with political problems, people understand and use credit cards - it makes it easy for people. Make sure to ask for phone numbers if people give credit cards to confirm numbers in the case of bad handwriting.

Ty: Main reason this is significant now is on-line giving- a recent phenomenon. To download a clip and mail coupon defeats the purpose of on-line giving. Can use a “donate now” button. Should put our information with a link on other sites (e.g. Handsnet). Any time talk about money - talk about political issues.

Kate: doesn’t preclude check writing. People know a percentage is skimmed off.

Jorge: This is a serious ideological issue. To have it brought up for a vote without preparation - and to have taken a straw poll without discussion - shows a poor process of analysis.

Proposal: empower Jacquie and the Fundraising Committee to winnow down options and present them to Board members 2 -3 three weeks before the February meeting. Discussion and decision to be taken at February meeting. Passed.

Ty: Folks should discuss their ideological feelings at next meeting. He will send a hyperlink to an analysis of e-giving.

Hank: The stock market adds to money taken in; credit cards reduce it. Hank will send information on why resist could make more money by refusing credit cards.

4. Grants Committee
(Minutes taken by Daphne Lees)

Several proposals from the Grant Committee were discussed.

a. Funding of events after they are over

Proposed: If a grant application is received for consideration, but the event will be over prior to the grant decisions being made: a group would still be considered in the current round after providing information about how this funding will still be useful and why Resist should fund them after the fact. The group will need to provide information about what the next steps will be arising from the event. This does not preclude rejecting the proposal for a variety of reasons.

Decision: Unanimous approval
b. Grants for University affiliated groups

Proposed: University affiliated groups will be considered after receipt of specific information about the amount and kind of funding the group receives from the University and whether Resist funding will make a difference in their work.

Decision: Unanimous approval

c. Raising the organizational budget ceiling and the maximum grant

1. Organizational budget ceiling

The Committee proposed the maximum organizational budget size to $150,000 from $100,000; and raising the maximum grant award to either $2,500 or $3,000. Any increase is best done at the start of the year and would not affect the target grant figure, but could mean that fewer grants would be given out.

Eileen felt that she was not ready to vote on this right now and suggested tabling it for the next meeting. Jorge was in favor of raising the level or organizational budgets, but as a result real budgets must be provided. Carol pointed out that it in reality it had already been increased to $125,000, we should admit this by codifying it and allow a little cushion. Robin agreed that we should be a little clearer re budgets and that we should go to $125,000 as this was really our niche group. $150,000 would increase the number of groups which would be eligible to apply significantly. The grant amount should be raised to $3000. Hank said he sensed that people agreed in principle to raising the ceiling but were not sure about when or how much.

Proposed: That the organizational budget ceiling be raised to approximately $125,000.

Decision: Passed 11 in favor. One abstention.

2. Maximum grant size

Jacquie proposed that the grant amount be raised to $3,000. Eileen suggested that raising the amount be approved in principle and the grant size be decided at the next meeting. Nancy was concerned that we might run out of money as had happened in the past. Carol felt that raising the amount would be a good fundraising point “we have raised the grant to $2,500 would donors raise their contributions to match.” Jorge felt we should decide the amount on what would make a difference to groups, that we should raise to $3000 and look more closely at how the money is used. Marc felt there was a big question to be decide here between raising the amount and our ability to give to all groups and this should be tabled.

Motion - all those who would like to make a decision today or leave the decision to another time. Carried 9 in favor, 3 against

Motion - Do we want to raise it any amount at all Carried 10 in favor, 1 against, 1 abstention.

Motion - Do we want to raise the award to $3000 effective January 1 2001 in favor 5, against 5 abstain 1 and at this point it was realized that there had been some confusion regarding the meaning of the first motion and it was retaken after clarification.
Motion  Do we decide today on increasing the grant immediately.
In favor 6 against 5 abstain 1

Motion to table this for February and that the Grant Committee prepare a specific recommendation for the amount that it should be raised was carried unanimously.

5. Communications Committee

See minutes sent with Agenda. Committee will provide a long report in February. In April there will be a discussion of bi-lingual issues in Resist communications.

6. Board Development Committee

Nominating Committee

Hank and Carol will look at developing a new slate of officers to be voted in February.


Jorge: Not against adding Board members in principle. Have expanded recently. Takes time to assimilate new people. Should wait a few months before beginning to recruit. Hank: go slow until the current Board becomes better acquainted. Should seek an Asian American member of the Board. Eileen: the process of recruitment itself is slow. This is why movement should be kept up.

Amanda will call Mario to find out what his status is these days.

Goal was to recruit more people with specific skills in line with the decisions from the Board retreat at MIT. Can also recruit people just to Committees.

Proposal: that the Committee follow the work plan as found in the committee Minutes. Yes: 10. Abstain: 2.

7. Personnel Committee

Personnel Policy

Goal is to vote on policies at next meeting. Pam will send out the most recent draft and people can send back their thoughts.

There was a report back on evaluations.

There was a raise and bonus discussion held by the board. Staff to receive COLA. A bonus of $1,000 each to Carol and Robin. A bonus of $350 each to Jacquie and Amanda. Robin and Carol will not receive raises this year (which were due in September). Robin objected to the lack of a raise on several grounds.
<table>
<thead>
<tr>
<th>Income</th>
<th>Budget 2000</th>
<th>Budget 2001</th>
<th>01% 00</th>
<th>FY 31/00</th>
</tr>
</thead>
<tbody>
<tr>
<td>304 Contributions-Pledges</td>
<td>126,000</td>
<td>140,000</td>
<td>111%</td>
<td>104,685</td>
</tr>
<tr>
<td>305 Contributions-Newsletter</td>
<td>57,000</td>
<td>62,000</td>
<td>109%</td>
<td>44,254</td>
</tr>
<tr>
<td>306 Contributions-ABC Mailing</td>
<td>100,000</td>
<td>120,000</td>
<td>120%</td>
<td>62,102</td>
</tr>
<tr>
<td>307 Contributions- Nat'l List</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>314 Contributions-Prospecting</td>
<td>25,000</td>
<td>31,500</td>
<td>126%</td>
<td>1,800</td>
</tr>
<tr>
<td><strong>Total Mailing Income</strong></td>
<td><strong>308,000</strong></td>
<td><strong>353,500</strong></td>
<td><strong>115%</strong></td>
<td><strong>212,841</strong></td>
</tr>
<tr>
<td>320 Other Contributions</td>
<td>162,000</td>
<td>162,000</td>
<td>100%</td>
<td>145,021</td>
</tr>
<tr>
<td>351 List Sales</td>
<td>300</td>
<td>300</td>
<td>100%</td>
<td>125</td>
</tr>
<tr>
<td>360 Sales</td>
<td>1,000</td>
<td>700</td>
<td>70%</td>
<td>832</td>
</tr>
<tr>
<td>370 Royalties</td>
<td>50</td>
<td>15</td>
<td>30%</td>
<td>12</td>
</tr>
<tr>
<td>375 Fiscal Sponsorship Fees</td>
<td>300</td>
<td>250</td>
<td>83%</td>
<td>231</td>
</tr>
<tr>
<td>380 Interest &amp; Divedends</td>
<td>41,940</td>
<td>25,400</td>
<td>61%</td>
<td>(1,504)</td>
</tr>
<tr>
<td>390 Miscellaneous Income</td>
<td>200</td>
<td>50</td>
<td>25%</td>
<td>37</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td><strong>205,790</strong></td>
<td><strong>188,715</strong></td>
<td><strong>92%</strong></td>
<td><strong>144,753</strong></td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>513,790</strong></td>
<td><strong>542,215</strong></td>
<td><strong>106%</strong></td>
<td><strong>357,594</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Budget 2000</th>
<th>Budget 2001</th>
<th>01% 00</th>
<th>FY 31/00</th>
</tr>
</thead>
<tbody>
<tr>
<td>411 Pledge Costs</td>
<td>6,500</td>
<td>7,500</td>
<td>115%</td>
<td>4,686</td>
</tr>
<tr>
<td>421 Newsletter Costs</td>
<td>36,700</td>
<td>38,800</td>
<td>106%</td>
<td>27,688</td>
</tr>
<tr>
<td>441 ABC Mailing Costs</td>
<td>9,000</td>
<td>9,900</td>
<td>110%</td>
<td>3,609</td>
</tr>
<tr>
<td>451 Z0 Costs</td>
<td>3,400</td>
<td>3,400</td>
<td>100%</td>
<td>176</td>
</tr>
<tr>
<td>471 Prospecting Mailing Costs</td>
<td>31,600</td>
<td>41,610</td>
<td>132%</td>
<td>1,795</td>
</tr>
<tr>
<td><strong>Total Mailing Costs</strong></td>
<td><strong>87,200</strong></td>
<td><strong>101,210</strong></td>
<td><strong>116%</strong></td>
<td><strong>37,954</strong></td>
</tr>
<tr>
<td>494 Fiscal Sponsor Grants</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>495 Resist Grants Paid Out</td>
<td>250,000</td>
<td>260,000</td>
<td>104%</td>
<td>200,800</td>
</tr>
<tr>
<td>496 Other Fundraising Costs</td>
<td>3,650</td>
<td>3,050</td>
<td>84%</td>
<td>1,258</td>
</tr>
<tr>
<td>501 Personnel</td>
<td>147,483</td>
<td>188,642</td>
<td>128%</td>
<td>125,052</td>
</tr>
<tr>
<td>510 Rent</td>
<td>9,750</td>
<td>14,756</td>
<td>151%</td>
<td>22,025</td>
</tr>
<tr>
<td>511 Occupancy</td>
<td>4,000</td>
<td>3,500</td>
<td>88%</td>
<td>2,292</td>
</tr>
<tr>
<td>515 Telephone</td>
<td>4,000</td>
<td>3,000</td>
<td>75%</td>
<td>1,629</td>
</tr>
<tr>
<td>516 FAX Expenses</td>
<td>130</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td>517 Internet</td>
<td>650</td>
<td>1,000</td>
<td>154%</td>
<td>403</td>
</tr>
<tr>
<td>520 Office Expenses</td>
<td>10,930</td>
<td>11,750</td>
<td>108%</td>
<td>7,987</td>
</tr>
<tr>
<td>525 Grant Program</td>
<td>3,250</td>
<td>2,600</td>
<td>80%</td>
<td>282</td>
</tr>
<tr>
<td>530 Postage</td>
<td>2,400</td>
<td>2,800</td>
<td>117%</td>
<td>2,557</td>
</tr>
<tr>
<td>540 Travel</td>
<td>250</td>
<td>1,200</td>
<td>480%</td>
<td>1,016</td>
</tr>
<tr>
<td>542 Staff Development</td>
<td>2,500</td>
<td>3,000</td>
<td>120%</td>
<td>2,345</td>
</tr>
<tr>
<td>545 Conferences/Meetings</td>
<td>1,000</td>
<td>1,000</td>
<td>100%</td>
<td>366</td>
</tr>
<tr>
<td>551 Advertising and Outreach</td>
<td>12,200</td>
<td>4,500</td>
<td>37%</td>
<td>2,169</td>
</tr>
<tr>
<td>555 Repairs and Maintenance</td>
<td>750</td>
<td>400</td>
<td>53%</td>
<td>223</td>
</tr>
<tr>
<td>560 Professional Fees</td>
<td>8,300</td>
<td>11,500</td>
<td>139%</td>
<td>6,405</td>
</tr>
<tr>
<td>570 Insurance-Office</td>
<td>1,500</td>
<td>2,000</td>
<td>133%</td>
<td>1,468</td>
</tr>
<tr>
<td>580 Board Expenses</td>
<td>6,250</td>
<td>6,250</td>
<td>100%</td>
<td>4,066</td>
</tr>
<tr>
<td>590 Other Expenses</td>
<td>5,880</td>
<td>5,975</td>
<td>102%</td>
<td>1,375</td>
</tr>
<tr>
<td><strong>Total Non-Mailing Expenses</strong></td>
<td><strong>474,873</strong></td>
<td><strong>526,923</strong></td>
<td><strong>111%</strong></td>
<td><strong>383,718</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>562,073</strong></td>
<td><strong>628,133</strong></td>
<td><strong>112%</strong></td>
<td><strong>421,672</strong></td>
</tr>
<tr>
<td><strong>Other Income/Expenses</strong></td>
<td>0</td>
<td>0</td>
<td></td>
<td>(11,724)</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>(48,283)</td>
<td>(85,918)</td>
<td>178%</td>
<td>(52,354)</td>
</tr>
</tbody>
</table>
ADDENDUM TO COMMUNICATIONS COMMITTEE MEETING

At the meeting on November 9, 2000 members did not discuss one item that had been left off the agenda: the translation of materials into Spanish.

Several conversations between Board and Staff have already taken place and numerous issues raised, including (but certainly not limited to):

* Why translate only into Spanish? What about other languages spoken by grantees?
* If materials are available in Spanish, does that imply accessible office support for Spanish-speaking applicants?
* Can we upload a Spanish language application and guidelines on the Resist webpage without offering additional information in Spanish? Does that include accessible staff assistance?
* Who will translate Spanish applications so that they can be read by the whole Board? At what cost?
* What cultural issues do we need to take into consideration when providing a single Spanish translation?

The Communications Committee will begin to discuss this important topic at the next meeting, which is Sunday, December 10 prior to the Board meeting.
On the Advisory Board

("Talking Points")

The statement of the responsibilities of Advisory Board members (adopted 2/99) seems straightforward and appropriate. But this Board needs to have members subtracted and added from the present list if it is to be effective, and the criterion for inclusion should be what the member will do for Resist if asked: help with fundraising? (When, where, how?) Lend expertise? Participate in the normal affairs of the organization to some degree? Lead a topical discussion at a Board meeting?

What we need most of all, it seems to me, are people who are well-known, at large (e.g., Chomsky, Paley) and or in the progressive community (Chevigny, Kampf, Lauter, Ohmann, O'Neil), and/or who have strong links to one or more other progressive groups (Brodhead, Hale, Vickers).

Regular contact should be maintained with these folk. If we know their travel/speaking schedules, for example, we can provide them with a list of groups funded in those locales, and similarly notify those groups of the coming of a Resist spokesperson to their area. We should use advisors for references in those political arenas in which they are active, and ask the more well-known to sign fund-raising letters in our mailings. And more.

There is much they can do for Resist on occasion and my strong sense is that they will indeed assist our efforts if asked. For myself, it seems that it must ultimately be the responsibility of the Board Outreach Committee to re-construct a productive Advisory Board, and the responsibility of the staff thereafter to maintain contact with the advisors, and requesting their assistance when needed, using their multiple talents on behalf of Resist.
Change of Use

Filipino/American Coalition for Environmental Solutions $1000
110 Maryland Ave., NE #502, Washington, DC 20002 Christina Leano 202/544-6564, x5
For a National Strategic Planning Conference, to coincide with the visit of the President of the Philippines, to bring together activists concerned about US refusal to clean-up contamination created by US military bases in the Philippines
Reason: Managed to get most of the costs donated in-kind and will only need $250 towards the conference. Would like to re-allocate the rest to general support- particularly to printing and distribution of a brochure.
Comments from June 2000 board Meeting: Don’t fund travel and disappointed that it was for a conference but the coalition-building is impressive , that it has a world and US local perspective on fighting environmental damage from US military, an environmental focus. Fund specifically printing, space, etc. not travel.

Decision:
Yes. Change of use allowed by Grant Committee.

Multi Year Grants

Renewal

1. HONOR- Honor Our Neighbors Origins and Rights $2,000
224 2nd Street SE, Washington, DC 20003 Sharon Metz 202-546-8340
Funding for second year of multi-year general support for organization which seeks to make changes in federal, state and local policies regarding American Indian/Alaskan Native human and cultural rights.

Decision: Full X Partial ____ No ____ Undecided ____
Comments:

New

2. Alternatives to the Military $1,500
3045 Woodsdale Blvd., Lincoln, NE 68502 Elizabeth Goodbrake 402-441-2855
Funding for multi-year general support for organization which works in local high schools to counter military recruitment propaganda.

Decision: Full X Partial ____ No ____ Undecided ____
Comments:
ONE YEAR ONLY. Change category to Peace.
Africa/Asia/International

3. Burma Project
$2,000
2017 Mission Street, Suite 303, San Francisco, CA 94110 Heidi Quante 310-403-7688
Funding for a grassroots campaign to pressure U.S. based oil company, UNOCAL to leave Burma since it provides one of the largest revenue sources to the brutal military regime in power.

Decision: Full X Partial ____ No ____ Undecided ____
Comments:
Edith Marante, organizational reference, is an expert on Burma and a good future contact.

Community Organizing/Anti-Racism

4. Artemis Community Development Inc.
Funding for the Easthampton Tenants Council organizing project which seeks to oppose the demolition of affordable rental housing under new zoning laws.

Decision: Full ____ Partial ____ No X Undecided ____
Comments:
No one knows them. Not clear if improving individual lives versus changing the status quo.

5. DRUM (Desis Rising Up and Moving)
$2,000
c/o Brecht Forum, 122 West 27th Street, 10th Fl., New York, NY 10001 Ravi Dixit 718-404-3900 x9498
Funding for general support for South Asian organization which brings high school youth and university students together to learn social justice and organizing skills; looks at the injustice of the INS detention system; and provides organizing and service information to the local DESI community.

Decision: Full X Partial ____ No ____ Undecided ____
Comments:

6. Making Change
$1,500
P.O. Box 3622, Santa Monica, CA 90408 Jennafer Waggoner 310-289-7446
Funding for Cold Wet Weather Shelter Monitoring Project where homeless people will be organized to discuss shelter conditions and the results will be published in a special issue of the homeless paper.

Decision: Full ____ Partial X No ____ Undecided ____
Comments:

7. Malcolm X Grassroots Movement
$2,000
1195 Bedford Avenue, Brooklyn, NY 11216 Monifa Bandele 718-622-8292
Funding for the Central Brooklyn Community Cop Watch; a program that will establish nightly patrols to observe police interactions with community residents.

Decision: Full X Partial ____ No ____ Undecided ____
Comments:
Discussion looked at whether copwatch programs in general are a Resist priority. Decision: yes.
8. New Mexico Vecinos United  
4425 Shepard Road NE, Albuquerque, NM 87110  
Andres Valdez  505-883-5391  
Funding for a Community/Police Relations Campaign which will expose police violations, assist victims and call for disciplinary actions for human and civil rights violations by police officers.

Decision: Full _____  Partial _____  No _____  Undecided _____  
Comments:  
No one knows them. Only know contact person.

9. Plowshare Peace and Justice Center  
$2,000  
1402 Grandin Road SW, #203, P.O. Box 4367, Roanoke, VA 24015-0367  
Willow Dees  540-985-0808  
Funding for community garden project as a means of community organizing in an urban neighborhood.

Decision: Full _____  Partial _____  No _____  Undecided _____  
Comments:  
General support. Not interested in garden project, but given their mission, goals and good reference, fund for general support.

10. Salsa w/Chutzpah Productions  
350 Scotland Road, #304, Orange, NJ 07050  
Elesha Maria Miranda  917-251-1531  
Funding for general operating expenses for documentary about Vieques, Puerto Rico entitled *Baptism By Fire* and for a youth leadership program called Rethinking Oppression to Over-Throw the system (ROOTS).

Decision: Full _____  Partial _____  No _____  Undecided _____  
Comments:  
Film is not ready for distribution. Merely trailers. Come back when finished and have a distribution plan showing organizing uses of film and more solid existence of group.

11. Survivor Project  
P.O. Box 40664, Portland, OR 97240  
Emi Koyama  503-288-3191  
Funding for a conference entitled *Transforming the Culture of the Domestic Violence Movement* which hopes re-commit domestic violence activists to the goal of social change and re-direct the movement away from control by governmental agencies.

Decision: Full _____  Partial _____  No _____  Undecided _____  
Comments:  
Not a priority.

Economic Justice

12. Coalition for Ethical Welfare Reform  
459 Vienna Street, San Francisco, CA 94112  
Martina Gillis  415-239-5099  
Funding to train a visible and vocal group of CalWORKS recipients to organize around local, state and national welfare reform issues.

Decision: Full _____  Partial _____  No _____  Undecided _____  
Comments:
No real organizing approach.

13. Washington Peace Center  $2,000
1801 Columbia Road NW, Suite 104, Washington, DC 20009  Maria Lya Ramos  202-234-2000
Funding to support the expansion of the Economics for the People! Project which will bring together
domestic and internationally focused organizers to examine the interconnections between local, national
and international economic issues.

Decision: Full  X  Partial  ____  No  ____  Undecided  ____
Comments: Answer re: people with disabilities is poor.

Environmental

14. Alaska Women's Environmental Network  $2,000
750 West Second Avenue, Suite 200, Anchorage, AK 99501  Martha Levensaler  907-258-4810
Funding for general support for program which seeks to create networking opportunities and training
programs to promote women's leadership in Alaskan conservation efforts.

Decision: Full  X  Partial  ____  No  ____  Undecided  ____
Comments: Letter should include question as to why cannot take a position on reproductive rights.

15. Newtown Florist Club, Inc.  $2,000
P.O. Box 908403, Gainesville, GA 30501  Faye Bush  770-718-1343
Grant to purchase a video camera to be used in the Youth Activist Summer Leadership Development
Program and as part of a documentation project about industrial spills and their effect on the local
community.

Decision: Full  X  Partial  ____  No  ____  Undecided  ____
Comments: 

Gay/Lesbian/Bisexual/Transgender

16. Lambda Community Center  $2,000
149 West Oak, Suite 8, Ft. Collins, CO 80524  Cary Youmans  970-221-3247
Funding for general support for organization which works to educate and empower lesbian, gay, bisexual
and transgendered communities in northern Colorado and southern Wyoming.

Decision: Full  X  Partial  ____  No  ____  Undecided  ____
Comments: 

Health/AIDS/Disability

17. Disabled Rights Action Committee
2757 South 300 West, Suite B, Salt Lake City, UT 84115  Barbara Toomer  801-685-8214
Funding for the Our Homes Not Nursing Homes campaign which organizes around housing issues for
people with disabilities.

Decision: Full  ____  Partial  ____  No  X  Undecided  ____
Comments: 

Never sent information requested.

**Labor**

18. Coalition on New Office Technology (CNOT)  $2,000
650 Beacon Street 5th Floor, Boston, MA 02215  Barret Lauck  617-247-6827
Funding to create a Media Committee of injured workers to organize media campaigns about repetitive strain injuries in the workplace and to highlight workplace rights in offices.

Decision:  Full  X  Partial  _  No  _  Undecided  
Comments:  General support.

19. Southern Anti-Racism Network  Defer
P.O. Box 52731, Durham, NC 27717  Theresa El-Amin  919-403-8229
Funding for Triangle Jobs with Justice, an inclusive coalition supporting the rights of workers to organize in the South while opposing racism and homophobia.

Decision:  Full  _  Partial  _  No  _  Undecided  
Comments:  No links demonstrated to progressive labor groups.  NCOSH is quite progressive there.  Call Toby Lippin or Betsy Barton, 919/286-9249.

20. Workers Resource Network  $2,000
12 Southern Avenue, Dorchester, MA 02124  Tolle Graham  617-825-7233
Funds to publish the *Workers' Resource Network Directory*, a tool for organizers and service providers assisting low-wage, immigrant and contingent workers.

Decision:  Full  X  Partial  _  No  _  Undecided  
Comments:  General support.

**Media/Culture**

21. 1World Communication  $1,000
P.O. Box 2476, Amherst, MA 01004  Ravi Khanna  413-323-7629
Funding to support *Challenging Globalization from the Grassroots* tour which seeks to build alliances between U.S. activists and their counterparts in Bolivia.

Decision:  Full  _  Partial  X  No  _  Undecided  
Comments:  Poorly written application, but Ravi is a well known organizer.  Group has future potential.

22. Organizers' Collaborative  $2,000
P.O. Box 400897, Cambridge, MA 02140  Rich Cowan  617-776-6176
Grant to develop an online social change database of creative social change tactics to facilitate collaboration and movement building.

Decision:  Full  X  Partial  _  No  _  Undecided  
Comments:  
Have progressed since last year when they were rejected and told to come back.

**Peace/Anti-Militarism**

**23. NH Peace Action Education Fund**

$2,000

P.O. Box 771, Concord, NH 03302  Sean Donahue  603-228-0559

Funding for outreach efforts to increase public awareness of U.S. militarism and economic globalization.

Decision:  Full  _x_  Partial  _____  No  ____  Undecided  ____

Comments:

**24. School of the Americas Watch/NE (SOA Watch/NE)**

$2,000

6367 Overbrook Avenue, Philadelphia, PA 19151  Linda Panetta  215-473-2162

Funding for the Solidarity in Action campaign, which will include a series of workshops in the Philadelphia region and for the expenses and distribution costs of *Solidarity In Action: A Guide to Grassroots Organizing to Close the SOA*.

Decision:  Full  _x_  Partial  _____  No  ____  Undecided  ____

Comments:

**Prisoners**

**25. 180 Movement for Democracy and Education**

$1,000

731 State Street, Madison, WI 53703  Marc Brakken  608-262-9036

Grant to assist in organizing Democracy Teach-Ins on 100 college campuses which will focus on the Prison Industrial Complex and the ways in which it has crossover with educational institutions.

Decision:  Full  ____  Partial  _x_  No  ____  Undecided  ____

Comments:

Not clear what happens after the Teach-Ins. No plan for on-going work on this area.

**Women**

**26. Santa Fe Health Education Project**

P.O. Box 577, Santa Fe, NM  87504-0577  Judy Costlow  505/982-3236

Funding for the Women's Wellness Retreat which works to create a network of women seeking to incorporate wellness principles in society and which trains women to be influential around women's health issues and programs.

Decision:  Full  ____  Partial  ____  No  _X_  Undecided  ____

Comments:

Strong references, but no organizing in proposal. Only conference. Future New Mexico contact: Ken Silver, kensilver@aol.com. (Suggested by Marc Miller).
<table>
<thead>
<tr>
<th>Total Number of Requests</th>
<th>24 regular grants; 2 multi-year grants; 0 emergency grants; 0 loans; 15 not on agenda</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Amount Requested:</td>
<td>$51,500</td>
</tr>
<tr>
<td>Total Allocation for Cycle:</td>
<td>$33,800</td>
</tr>
<tr>
<td>Total Grants:</td>
<td>$31,000 regular grants; $2000 multi-year grants; $0 emergency grants</td>
</tr>
<tr>
<td>Total Loans:</td>
<td>$0</td>
</tr>
<tr>
<td>Total Allocated:</td>
<td>$33,000</td>
</tr>
<tr>
<td>Total # of Grants Allocated:</td>
<td>17 regular grants; 1 multi-year grants; 0 emergency grants</td>
</tr>
<tr>
<td>Total # of Loans Allocated:</td>
<td>0</td>
</tr>
<tr>
<td>Total # of Grants and Loans:</td>
<td>18</td>
</tr>
</tbody>
</table>

Holmes Grant: DRUM
1. Alternatives to Marriage Project
P.O. Box 991010, Boston, MA 02199  Dorian Solot  781/793-0296
Funding for general support for group opposing claims that marriage is the only acceptable way to form a family.
Reason: Not a priority. Needs a wider focus.

2. Asian Pacific Environmental Network
310 8th Street, #309, Oakland, CA  94607  Audrey Chiang  510/834-8920
Funding for the Laotian Organizing Project's Youth Initiative which helps develop leadership and organizing skills among young Laotian women.

3. Great Plains Restoration Council
P.O. Box 46216, Denver, CO 80201  Jarid Manos  303/866-0173
Funding for a 16-page prospectus which details information about the organization's Million Acre Project to restore the prairie ecosystem and Human Health and Community Project which provides education about diabetes.
Reason: No organizing involved.

4. Federation des femmes du Quebec
110 Ste Therese #307, Montreal, Quebec, H2Y 1E6  Diane Matte  514/395-1195
Funding for an evaluative report on the efforts by the World March of Women rallies to be held in front of the IMF and World Bank in Washington, DC, as well as in front of the United Nations.
Reason: Too big. Project is outside the US. Budget is over $834,000. Event is over.

5. Nia Project
15 Everett Street, Somerville, MA 02144  Emery Wright  617/628-0506
Funding for program which links Black high school and college youth in a one-on-one mentoring program for the purpose of individual and community achievement.
Reason: Unclear where links are to other local youth organizing efforts. Came for mentoring project. More interested in Project 4Change. Needs to be more than a conference. Come back.

6. Oberlin Peace Activist League
OCMR 0210 Oberlin College, 135 S. Lorain Street, Oberlin, OH 44074  Laura Belous  440/775-5307
Funding to allow students to travel to a protest against the School of the Americas in November.
Reason: Problems with answers to #10(a). Not a lot of connections to organizations of color. Came for travel money. If come back need to discuss diversity and links to other organizations doing this work.

7. Pride Collective and Community Center
116 12th Street South, Moorhead, MN 56560  Sherry Carlsrud  218/287-8037
Funding for general support for a community center which will offer social activities, referral services and a meeting place for the gay/lesbian/bisexual/transgender community.
Reason: Social services only.

8. Prisoner Advocacy Network
1100 Skyland Drive, #P-2, Cola, SC 29210-8127  Eunice McCallister  803/254-9869
Funding for a newsletter and general support for organization which attempts to build support between prisoners and their families, and to work for reform of the criminal justice system.
Reason: no organizing. Give prison activist contact list.
9. Santa Fe Health Education Project
P.O. Box 577, Santa Fe, NM  Judy Costlow  505/982-3236
Funding for the Women's Wellness Retreat which works to create a network of women seeking to incorporate wellness principles in society and which trains women to be influential around women's health issues and programs.
Reason: No organizing. No focus to proposal.

10. Southern Workers Education Project
P.O. Box 61233, Durham, NC  27715  Robin Ellis   919/682-6136
Funding to develop and implement an education and training program for low-wage workers, particularly workers involved in or interested in building democratic rank and file organizations.

11. Students for a Free Tibet
545 Eighth Avenue, 23rd Floor, New York, NY  10018  John Hocevar  212/594-5898
Funding to update the Organizer's Guide which helps strengthen grassroots student organizing on behalf of Tibet.
Reason: Too big. Budget is over $212,000 for FY 2000 and $290,000 for FY 2001

12. Teachers for a Democratic Culture
Dept. of English, 10th Fl, Anderson Hall, Temple U., Philadelphia, PA  19122  Steve Parks  215/204-2041
Funding for a conference entitled New Alliances for the New Economy which will explore the erosion of professionalism in the fields of law, medicine and higher education.
Reason: Goal of conference is internal. Not about their place in the movement. No organizing.

13. Voz Hispana Cauza Cesar Chavez
1033 Young Street, Woodburn, OR  97071  Juan Argumedo  503/982-5504
Funding to expand and institutionalize the Cesar Chavez Day Celebration in the public schools.
Reason: Needs to be a broader vision. If day was kick off event for other organizing more a possibility. Not tied to school reform, bilingual education issues, etc. Curriculum only for the day. Needs broader goals.

14. Sisters in Action for Power
1732 NE Alberta, Portland, OR  97211  Amara Haydee Perez  503-331-1244
Funding for youth group to promote their Youth 2000 and Beyond (Y2K) Plan which addresses transportation inequities, and to support girl's involvement in the design and production of an organizational video.
Reason: Budget is too large - $150,000.

Emergency Grant

15. Coalition For A Humane Economy
306 W. McMicken, Cincinnati, OH  45214  Susan Knight  513/588-8883
Funding for a demonstration against the Transatlantic Business Dialogue, a group of over 200 European and U.S. CEOs and cabinet level government officials who are meeting in Cincinnati in November to make global trade recommendations.
Reason: Not an emergency - knew about conference since July. Not clear work is on-going. Could have applied for full grant.
FUNDRAISING COMMITTEE Minutes  
December 7, 2000

Present at this meeting were Kay Mathew, Jacquie Bishop and Carol Schachet.

A. Purpose and Members of the Committee

Purpose: to oversee the fund raising of the organization and propose new fund raising initiatives.

1. Who is really on this committee?

In Boston, Kay and Nancy Wechsler are members. George Vickers would like to stay involved via phone or e-mail on an as-need and as-available basis. Carol and Jacquie are the staff members.

2. Historical function of this committee

   a.) Met mostly via phone and e-mail around specific funding appeals. Support fund raising staff. Review any letters and consider appropriate prospect source. Generally the meetings have been initiated by staff on an as-needed basis.

3. Other possible models of this committee

   a.) Regular meetings would be good. Perhaps we could meet every other month between Board meetings while we assess, review and make recommendations to the Board. Mid-Fridays will be our first choice so that Wee might be available and George can chime in as available. Depends on the place. Meet at Resist office.

   b.) Consider larger questions of fundraising--credit cards, events, etc.

   c.) Include non-board members with fund raising expertise? Jacquie advocates for it, especially on some events and mailings. These are folks who can support Resist but don't have the time to do all the Board's work. This would enable folks to be involved. Let's ask Cindy Bargar immediately. Elyse?? Friend of Jacquie's. Can have volunteers to help out with particular things, like house parties--not clear if they would be a member of the committee. Carol wants to keep balance of non-board members, so there aren't too many. Kay thinks that it's unlikely we will find that many folks who can/want to help out.

B. Current Fund Raising patterns:

1. House mailings--three or four mailings/year to donors. List of donors has decreased even though their giving has increased in amount. This September's didn't do so good, so might want to reconsider when they're mailed.
2. Pledge program -- monthly mailings to 700+ pledge contributors
   1/4-1/3 of our mailing income comes from this. Jacquie had taken this
   over. Need to increase the numbers. This is the core of our donors.

3. Prospect mailings -- occasional mailings to other lists to get new donors
   Just mailed to 60,000 (58,872) people. Planning to do 3 mailings next
   year to 90,000 people. Each mailing 15,000-40,000 people. Mailed to 8
   organizations (Boston Women's Fund, CISPES, Greensboro Justice Fund, National Gay
   & Lesbian Task Force, Lesbian & Gay Community Services Center, Witness For Peace,
   and Z mag). Should find out in the next couple months how well each group does. Jacquie is
   coordinating this effort.

   Would like to ask Board members to submit names of organizations that might be good for us to
   solicit. The more like us they are the more likely they are to support us. Can pick signatures
   based on the list.

   Many folks might lend their name, including Barbara Smith, Carmen Vazquez, Manning
   Marable, Adrienne Rich, others.

4. Other -- occasional events (anniversary party, open house) and ads
   Friend-builders within the community. Can be regional or national. Raise
   money but more raises people.

   35th anniversary party, house parties.
   Need the Board to buy in completely, especially the anniversary event,
   opening discussion envisioning what an event might look idea.

   Present to the Board: At the December meeting, acknowledge that 2002 is the 35th. Do we want
to do anything for the 35th? Solicit ideas on how and if to commemorate that.

   Put together "party kits" for people on how to do a house party.

   Ties in with other committees, like the "talking points" that the
   communication committee will be putting together. We can start thinking
   about it as a committee, but the conversation first has to happen as a
   Board. Make sure everyone wants to see something go on. Put our energy
   into preparing for the February meeting some kind of presentation to
   begin the discussion, but not so much so that it sounds like a manner of
   picking between "a" "b" and "c" option.

C. Other possible Fund Raising Initiatives:
Received e-mail from Nancy Wechsler in favor of transitioning into accepting credit
   cards. Gave additional on-line resources.

   Kay: e-grants might be the better way to go. Who's libel when there is
   fraudulent use of credit cards. So with e-grants there might be protection? Jacquie says yes, e-grants is
   libel. However, eGrants.org only accepts online donations. Not in-house or mailed in donations.

   Proposal: Resist accept credit card donations. Specifics of how would come at the next
meeting--committee and staff figure out implementation.

1. Credit Card Donations: many pledge contributors and donors suggest this. Could also transact over the Internet through our website possibly facilitated by other agents. (e.g. eGrants)
   a.) Is this in line with Resist's politics?
   b.) Questions of staff time, percentage off the top for credit card companies
   c.) Software, liability and outreach

2. Automatic Transfers: again, many pledge contributors would like this option

3. Newsletter subscription drive
   a.) Reach out to libraries, universities, leftie think tanks, foundations
   b.) Encourage donors to "subscribe" for their local library, alma mater
   c.) Software questions--can Paradigm do this? Do we need a consultant?

4. Events
   a.) 35th anniversary is not too far away
   b.) House parties
   c.) Others?

5. Board-written letters.
   a.) Give Board members a list of "deadbeat donors" to personally contact
   b.) Encourage Board and Staff to send 10 letters to non-donors friends/family

6. Electronic Media
   a.) Better utilize our webpage for fund raising (may require credit card links and "secure" website software)
   b.) Press releases, e-groups to communicate Resist's work
   c.) Other?

D. Work Plan
   Next meeting place and date: 1/12/01 at noon at Resist

Taking to the Board/Next Steps:
1. 35th Anniversary conversation
2. Credit Card gifts
3. Time line of fundraising activities/letters
4. Planned giving memo for the next meeting of the Committee
5. Join committee!
6. Carol will talk to Cindy Bargar about joining the Committee.
FUNDRAISING COMMITTEE Minutes
December 7, 2000

Present at this meeting were Kay Mathew, Jacquie Bishop and Carol Schachet.

A. Purpose and Members of the Committee

Purpose: to oversee the fund raising of the organization and propose new fund raising initiatives.

1. Who is really on this committee?

In Boston, Kay and Nancy Wechsler are members. George Vickers would like to stay involved via phone or e-mail on an as-needed and as-available basis. Carol and Jacquie are the staff members.

2. Historical function of this committee

   a.) Met mostly via phone and e-mail around specific funding appeals. Support fund raising staff. Review any letters and consider appropriate prospect source. Generally the meetings have been initiated by staff on an as-needed basis.

3. Other possible models of this committee

   a.) Regular meetings would be good. Perhaps we could meet every other month between Board meetings while we assess, review and make recommendations to the Board. Mid-Fridays will be our first choice so that we might be available and George can chime in as available. Depends on the place. Meet at Resist office.

   b.) Consider larger questions of fundraising--credit cards, events, etc.

   c.) Include non-board members with fund raising expertise? Jacquie advocates for it, especially on some events and mailings. These are folks who can support Resist but don't have the time to do all the Board's work. This would enable folks to be involved. Let's ask Cindy Bargar immediately. Elyse?? Friend of Jacquie's. Can have volunteers to help out with particular things, like house parties--not clear if they would be a member of the committee. Carol wants to keep balance of non-board members, so there aren't too many. Kay thinks that it's unlikely we will find that many folks who can/want to help out.

B. Current Fund Raising patterns:

1. House mailings-- three or four mailings/year to donors.
   List of donors has decreased even though their giving has increased in amount. This September's didn't do so good, so might want to reconsider when they're mailed.
2. Pledge program -- monthly mailings to 700+ pledge contributors
1/4-1/3 of our mailing income comes from this. Jacquie had taken this over. Need to increase the numbers. This is the core of our donors.

3. Prospect mailings -- occasional mailings to other lists to get new donors
Just mailed to 60,000 (58,872) people. Planning to do 3 mailings next year to 90,000 people. Each mailing 15,000-40,000 people. Mailed to 8 organizations (Boston Women's Fund, CISPES, Greensboro Justice Fund, National Gay & Lesbian Task Force, Lesbian & Gay Community Services Center, Witness For Peace, and Z mag). Should find out in the next couple months how well each group does. Jacquie is coordinating this effort.

Would like to ask Board members to submit names of organizations that might be good for us to solicit. The more like us they are the more likely they are to support us. Can pick signatures based on the list.

Many folks might lend their name, including Barbara Smith, Carmen Vazquez, Manning Marable, Adrienne Rich, others.

4. Other -- occasional events (anniversary party, open house) and ads
Friend-builders within the community. Can be regional or national. Raise money but more raises people.

35th anniversary party, house parties.
Need the Board to buy in completely, especially the anniversary event, opening discussion envisioning what an event might look like.

Present to the Board: At the December meeting, acknowledge that 2002 is the 35th. Do we want to do anything for the 35th? Solicit ideas on how and if to commemorate that.

Put together "party kits" for people on how to do a house party.

Ties in with other committees, like the "talking points" that the communication committee will be putting together. We can start thinking about it as a committee, but the conversation first has to happen as a Board. Make sure everyone wants to see something go on. Put our energy into preparing for the February meeting some kind of presentation to begin the discussion, but not so much so that it sounds like a manner of picking between "a", "b", and "c" option.

C. Other possible Fund Raising Initiatives:
Received e-mail from Nancy Wechsler in favor of transitioning into accepting credit cards. Gave additional on-line resources.

Kay: e-grants might be the better way to go. Who's libel when there is fraudulent use of credit cards. So with e-grants there might be protection? Jacquie says yes, e-grants is libel. However, eGrants.org only accepts online donations. Not in-house or mailed in donations.

Proposal: Resist accept credit card donations. Specifics of how would come at the next
meeting—committee and staff figure out implementation.

1. Credit Card Donations: many pledge contributors and donors suggest this. Could also transact over the Internet through our website possibly facilitated by other agents. (e.g., eGrants)
   a.) Is this in line with Resist's politics?
   b.) Questions of staff time, percentage off the top for credit card companies
   c.) Software, liability and outreach

2. Automatic Transfers: again, many pledge contributors would like this option

3. Newsletter subscription drive
   a.) Reach out to libraries, universities, leftie think tanks, foundations
   b.) Encourage donors to "subscribe" for their local library, alma mater
   c.) Software questions—can Paradigm do this? Do we need a consultant?

4. Events
   a.) 35th anniversary is not too far away
   b.) House parties
   c.) Others?

5. Board-written letters.
   a.) Give Board members a list of "deadbeat donors" to personally contact
   b.) Encourage Board and Staff to send 10 letters to non-donors friends/family

6. Electronic Media
   a.) Better utilize our webpage for fund raising (may require credit card links and "secure" website software)
   b.) Press releases, e-groups to communicate Resist's work
   c.) Other?

D. Work Plan
   Next meeting place and date: 1/12/01 at noon at Resist

Taking to the Board/Next Steps:
1. 35th Anniversary conversation
2. Credit Card gifts
3. Time line of fundraising activities/letters
4. Planned giving memo for the next meeting of the Committee
5. Join committee!
6. Carol will talk to Cindy Bargar about joining the Committee.
RECOMMENDATIONS FOR RESTRUCTURING RESIST

The following recommendations for reforming the organizational structure of Resist are based on the following considerations:

1. The repeated complaint voiced at our Retreat about people not knowing who was responsible for what, when, and why with respect to the functioning of Resist.

2. A clearer understanding of where responsibilities lie, and what to do if they are not being met, would be important under any circumstances, but especially so right now for Resist, with a Board of Directors very different from what it was just a year ago, a Board whose members must get to know one another better, and work cooperatively to strengthen the work of the organization.

3. Only that much authority should be invested in any one person or Committee as is absolutely necessary to see that the considerations 1) and 2) are met; Resist reaffirms its commitment to being a fully egalitarian and democratic organization.

4. Whenever possible, streamline committees and their functions.

5. A need to insure that we do not run afoul of state or federal laws or regulations.

I. Officers of the Organization

A) The organization shall have three (3) officers: a President, Treasurer and Clerk.

B) All Officers must be members of the Board of Directors of the organization.

C) The President, and the Clerk, shall be Board members not on the staff of the organization; the Treasurer shall be a staff Board member.

D) The three officers shall be elected by the Board of Directors to serve a maximum of two consecutive two-year terms.

E) Duties of the officers:

1) The President shall be the (or a) signatory to all legal documents pertaining to the organization, shall convene meetings of the Executive Committee, and supervise specific activities of the organization as directed by the Board of Directors.
2) The Treasurer shall be responsible for the fiscal dimensions of the organization, oversee record keeping, assist in preparing and co-signing (with the President) the legal document(s) accompanying the annual audit to be submitted to State and Federal authorities pursuant to the organization’s non-profit status. The Treasurer shall also serve on the Executive Committee.

3) The Clerk shall maintain records of all Executive Committee meetings, perform the legal functions of the President when s/he is unable to do so, and serve on the Executive Committee.

II. The Executive Committee
   A) The three Officers of the Organization – President, Treasurer, and Clerk – shall comprise the Executive Committee. It shall meet as often as necessary, and establish its own rules of procedure.
   B) Responsibilities of the Executive Committee:
      1) Ensure that the Board Committees are fulfilling their roles and responsibilities.
      2) Ensure that all Board decisions and policies are recorded, implemented and reviewed.
      3) Work with the Advisory Board to further the mission of the organization.
      4) Insure that the organization complies with all relevant state and federal regulations pursuant to its legal status.
      5) Work with staff in preparing the agenda for each Board meeting.
      6) Attend promptly to any concern brought to its attention by one or more Board members.
      7) In matters of immediate concern, to act on behalf of the Board of Directors, such action to be ratified, modified, or reversed by the Board at its next meeting; except in those cases where the Executive Committee’s decision is not unanimous, in which case as many Board members as possible will be polled immediately via e-mail, fax, or telephone, with the decision resting on majority vote.

III. Other Board Committees
A) Each Committee shall have at least three members, and at least one of them shall be a staff member.

B) Committee members are elected by the Board for a minimum of two-year terms, which should be staggered whenever possible.

C) Each Committee will elect its own Chair, establish its own rules and procedures, and set the times, places, and frequencies of its meetings.

D) Each Committee will keep minutes of its meetings, and enclose copies thereof with the agenda announcing the next Board meeting.

E) The Board may establish *ad hoc* Committees as necessary.

F) The Committees and their Responsibilities:

1) **The Board Development Committee** shall analyze and evaluate the growth and development of the Board and its members, shall recruit new members thereto as needed, and take leadership for planning and executing an annual Board Retreat.

2) **Finance Committee** [Description can remain as it is now, except to delete "Meets quarterly."]

3) **The Fundraising Committee** [Description remains as it is now]*

4) **The Grants Committee** [Description remains as it is now]*

5) **Personnel Committee** [Description can remain as it is now.]

6) **The Publications Committee** shall collectively be responsible for all media efforts of the organization in general.

*There was some discussion that an ad-hoc committee should be formed on long range planning and should include some composition of the fundraising and grantmaking committees, and perhaps finance, to project some future planning in the two major aspects of Resist.*
Present: Robin Carton, June Lee, Amanda Matos-Gonzalez, Marc Miller

1. Weed out grants for December Board meeting

2. Take up topics from September’s Grant Committee Meeting
   a. Funding of events once they are over

   Issues to consider - Ask how funding will be important to the group. What efforts will they make toward follow up. Will the group go broke if they don’t receive the grant. Why should they be funded after the fact? Concern raised that if fund after the fact Resist would get tons of proposals. Proposals need to be received before the event.

   *Proposal to Board:* If a proposal is received for consideration, but the event will be over prior to the grant decisions being made: a group would still be considered in the current round after providing information about how this funding will still be useful and why Resist should fund them after the fact. The group will need to provide information about what the next steps will be arising from the event. This does not preclude rejecting the proposal for a variety of reasons.

   b. Funding of university affiliated groups

   Issues to consider - look at the broader impact of the student group. What is the level of University funding or support - would it be considered similar to the receipt of mainstream funding. How does resist funding make a difference.

   *Proposal to Board:* University affiliated groups will be considered after receipt of specific information about the amount and kind of funding the group receives from the University and whether Resist funding will make a difference in their work.

   c. Raising the grant amount and the organizational ceiling

   Grant Committee members considered several options for raising the grant ceiling and the grant amount. (See spreadsheet attached).

   *Recommendation:* That the organizational ceiling be raised to $150,000. That the grant amount be raised to either $2,500 or $3,000 based upon discussions with the Finance Committee. That the Board set a target figure to spend and that grants disbursed will be equalized to reach this figure.
3. Look at topics from September’s Special Meeting

   Role of the board in grantmaking

   Discussion: Issue raised as to whether board members feel there is a need to change the
   basic principle that the Board decides on grants. Should there be a structure where more weeding
   occurs to limit the number of grants that come to the Board. Is the current structure working for
   people now. The Committee on restructuring should discuss the role of the Advisory board in
   grantmaking- should they have a vote on grants.

4. Outreach Project for new grantees

   Amanda will be analyzing current and prior year grantmaking to look for funding gaps. Outreach
   will be done through colleagues and direct mail to potential applicants. There was a
   suggestion that articles be placed in magazines like The Nation and outreach could be done
   through the use of listservs. The was a sense that there should be crossover with the
   Communications Committee.
Subject: robin carol  
Date: Thu, 18 Nov 1999 19:27:50 +0100  
From: mmliller@jff.org (Marc Miller)  
To: resistinc@igc.apc.org

Robin and Carol: This is per the discussion with Robin the other day. Can you get it to the board (or bring it Sunday, if you think it should be discussed then)? Thanks. Marc

November 18, 1999

TO: Robin, Carol, and JFF Board  
FROM: Marc  
RE: Hiring

We still lack a sufficient pool of candidates for the third staff position. This suggests it is getting to be time to take stock of our options. I see at least three:

1. Continue the search for the third staff person as the job is currently described and search in essentially the current fashion. Continue with temporary help.

2. Add a third staff person who would a full-time fundraiser. This person would essentially be a consultant, although he or she might have to be officially a staff person under IRS regulations. This would mean reconfiguring the job descriptions of Robin and Carol as well. (This option arises because several people contacted were very interested in being a fundraiser...only. They did not want to share in the other staff duties, such as office management and taking out the garbage.)

3. Reconfigure the job description for the new job. This has two sub-options:

3A. Hire a junior person, at a lower salary and with the potential to grow into the organization. This person would free up some of Robin and Carol's time, work for/with both of them, share in both garbage duty and higher-level tasks, and be a board member.

3B. Hire one and a half (or even two) junior people, again at a lower salary and with the potential to grow into the organization. Both people would free up some of Robin and Carol's time, work for/with both of them, share in both garbage duty and higher-level tasks, and be a board member.
### Analysis of Cost of Proposed Grantmaking Changes

<table>
<thead>
<tr>
<th></th>
<th>1999</th>
<th>2000 est.</th>
<th>$2,500 Grant</th>
<th>$3,000 Grant</th>
<th>Increase Cap to $125,000</th>
<th>Increase Cap to $150,000</th>
<th>$2,500 Grant + $125,000 Cap</th>
<th>$2,500 Grant + $150,000 Cap</th>
<th>$3,000 Grant + $125,000 Cap</th>
<th>$3,000 Grant + $150,000 Cap</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Level of Funding</strong></td>
<td>$220,202</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
</tr>
<tr>
<td><strong># Grants</strong></td>
<td>123</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
</tr>
<tr>
<td><strong>Increase in # of Grants</strong></td>
<td>15</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Raise Grant to $2500</strong></td>
<td>$87,120</td>
<td>$87,120</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Raise Grant to $3,000</strong></td>
<td>$181,500</td>
<td>$181,500</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Increase to $125,000 Cap</strong></td>
<td></td>
<td></td>
<td>$26,620</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Increase in # of Grants</strong></td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Increase to $150,000 Cap</strong></td>
<td></td>
<td></td>
<td>$60,500</td>
<td></td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
</tr>
<tr>
<td><strong>Increase in # of Grants</strong></td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Dollars</strong></td>
<td>$220,202</td>
<td>$329,120</td>
<td>$423,500</td>
<td>$268,620</td>
<td>$302,500</td>
<td>$355,740</td>
<td>$389,620</td>
<td>$450,120</td>
<td>$484,000</td>
<td></td>
</tr>
<tr>
<td><strong>Total Grants</strong></td>
<td>123</td>
<td>135</td>
<td>150</td>
<td>170</td>
<td>150</td>
<td>170</td>
<td>165</td>
<td>185</td>
<td>185</td>
<td>205</td>
</tr>
</tbody>
</table>

1. Increase of 25% over prior year plus additional 11% increase for new grants
2. Increase of 50% over prior year plus additional 25% increase for new grants
1. Alternatives to Marriage Project
P.O. Box 991010, Boston, MA 02199  Dorian Solot  781/793-0296
Funding for general support for group opposing claims that marriage is the only acceptable way to form a family.

Decision: Leave In ____  No X  Undecided ____
Comments: Not a priority. Needs a wider focus.

2. Asian Pacific Environmental Network
310 8th Street, #309, Oakland, CA 94607  Audrey Chiang  510/834-8920
Funding for the Laotian Organizing Project's Youth Initiative which helps develop leadership and organizing skills among young Laotian women.

Decision: Leave In ____  No X  Undecided ____

3. Great Plains Restoration Council
P.O. Box 46216, Denver, CO 80201  Jarid Manos  303/866-0173
Funding for a 16-page prospectus which details information about the organization's Million Acre Project to restore the prairie ecosystem and Human Health and Community Project which provides education about diabetes.

Decision: Leave In ____  No X  Undecided ____
Comments: No organizing involved.

4. Federation des femmes du Quebec
110 Ste Therese #307, Montreal, Quebec, H2Y 1E6  Diane Matte  514/395-1195
Funding for an evaluative report on the efforts by the World March of Women rallies to be held in front of the IMF and World Bank in Washington, DC, as well as in front of the United Nations.

Decision: Leave In ____  No X  Undecided ____
Comments: Too big. Project is outside the US. Budget is over $834,000. Event is over.
5. Nia Project
15 Everett Street, Somerville, MA 02144  Emery Wright  617/628-0506
Funding for program which links Black high school and college youth in a one-on-one mentoring program for the purpose of individual and community achievement.

Decision: Leave In ____  No ___X___  Undecided ____

Comments:
Unclear where links are to other local youth organizing efforts. Came for mentoring project. More interested in Project 4Change. Needs to be more than a conference. Come back.

6. Oberlin Peace Activist League
OCMR 0210 Oberlin College, 135 S. Lorain Street, Oberlin, OH 44074  Laura Belous  440/775-5307
Funding to allow students to travel to a protest against the School of the Americas in November.

Decision: Leave In ____  No ___X___  Undecided ____

Comments:
Problems with answers to #10(a). Not a lot of connections to organizations of color. Came for travel money. If come back need to discuss diversity and links to other organizations doing this work.

7. Pride Collective and Community Center
116 12th Street South, Moorhead, MN 56560  Sherry Carlsrud  218/287-8037
Funding for general support for a community center which will offer social activities, referral services and a meeting place for the gay/lesbian/bisexual/transgender community.

Decision: Leave In ____  No ___X___  Undecided ____

Comments:
Social services only.

8. Prisoner Advocacy Network
1100 Skyland Drive, #P-2, Cola, SC 29210-8127  Eunice McCallister  803/254-9869
Funding for a newsletter and general support for organization which attempts to build support between prisoners and their families, and to work for reform of the criminal justice system.

Decision: Leave In ____  No ___X___  Undecided ____

Comments:
No organizing. Give prison activist contact list.

9. Santa Fe Health Education Project
P.O. Box 577, Santa Fe, NM  Judy Costlow  505/982-3236
Funding for the Women's Wellness Retreat which works to create a network of women seeking to incorporate wellness principles in society and which trains women to be influential around women's health issues and programs.

Decision: Leave In ____  No ___X___  Undecided ____

Comments:
No organizing. No focus to proposal.
10. Southern Workers Education Project
P.O. Box 61233, Durham, NC 27715 Robin Ellis 919/682-6136
Funding to develop and implement an education and training program for low-wage workers, particularly workers involved in or interested in building democratic rank and file organizations.

Decision: Leave In _____ No X Undecided _____

11. Students for a Free Tibet
545 Eighth Avenue, 23rd Floor, New York, NY 10018 John Hocevar 212/594-5898
Funding to update the Organizer’s Guide which helps strengthen grassroots student organizing on behalf of Tibet.

Decision: Leave In _____ No X Undecided _____
Comments: Too big. Budget is over $212,000 for FY 2000 and $290,000 for FY 2001

12. Teachers for a Democratic Culture
Dept. of English, 10th Floor, Anderson Hall, Temple University, Philadelphia, PA 19122 Steve Parks 215/204-2041
Funding for a conference entitled New Alliances for the New Economy which will explore the erosion of professionalism in the fields of law, medicine and higher education.

Decision: Leave In _____ No X Undecided _____
Comments: Goal of conference is internal. Not about their place in the movement. No organizing.

13. Voz Hispana Cauza Cesar Chavez
1033 Young Street, Woodburn, OR 97071 Juan Argumedo 503/982-5504
Funding to expand and institutionalize the Cesar Chavez Day Celebration in the public schools.

Decision: Leave In _____ No X Undecided _____
Comments: Needs to be a broader vision. If day was kick off event for other organizing more a possibility. Not tied to school reform, bilingual education issues, etc. Curriculum only for the day. Needs broader goals.
To: June Lee, Kay Mathew, Marc Miller, and Nancy Wechsler
From: Robin Carton
Re: Grant Committee Meeting
Date: October 31, 2000

The Grant Committee meeting will be held on Friday, November 3rd in the Resist office from 12:30 - 2:00.

Agenda

1. Weed out grants for December Board meeting

2. Take up topics from September’s Grant Committee Meeting
   - Funding of events once they are over
   - Funding of university affiliated groups
   - Raising the grant amount and the grant ceiling

3. Look at topics from September’s Special Meeting
   - Role of the board in grantmaking

4. Outreach Project for new grantees
### Analysis of Cost of Proposed Grantmaking Changes

<table>
<thead>
<tr>
<th></th>
<th>1999</th>
<th>2000 est.</th>
<th>$2,500 Grant</th>
<th>$3,000 Grant</th>
<th>Increase Cap to $125,000</th>
<th>Increase Cap to $150,000</th>
<th>$2,500 Grant + $125,000 Cap</th>
<th>$2,500 Grant + $150,000 Cap</th>
<th>$3,000 Grant + $125,000 Cap</th>
<th>$3,000 Grant + $150,000 Cap</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Level of Funding</strong></td>
<td>$220,202</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
<td>$242,000</td>
</tr>
<tr>
<td># Grants</td>
<td>123</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
<td>135</td>
</tr>
<tr>
<td><strong>Increase in # of Grants</strong></td>
<td>15</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$87,120</td>
<td>$87,120</td>
<td>$87,120</td>
<td>$87,120</td>
</tr>
<tr>
<td><strong>Raise Grant to $2500</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$181,500</td>
<td>$181,500</td>
<td>$181,500</td>
<td>$181,500</td>
</tr>
<tr>
<td><strong>Increase to $125,000 Cap</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$26,620</td>
<td>$26,620</td>
<td>$26,620</td>
<td>$26,620</td>
</tr>
<tr>
<td><strong>Increase in # of Grants</strong></td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
<td>$60,500</td>
</tr>
<tr>
<td><strong>Increase to $150,000 Cap</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$35</td>
<td>$35</td>
<td>$35</td>
<td>$35</td>
</tr>
<tr>
<td><strong>Total Dollars</strong></td>
<td>$220,202</td>
<td>$242,000</td>
<td>$329,120</td>
<td>$423,500</td>
<td>$268,620</td>
<td>$302,500</td>
<td>$355,740</td>
<td>$389,620</td>
<td>$450,120</td>
<td>$484,000</td>
</tr>
<tr>
<td><strong>Total Grants</strong></td>
<td>123</td>
<td>135</td>
<td>150</td>
<td>170</td>
<td>150</td>
<td>170</td>
<td>165</td>
<td>185</td>
<td>185</td>
<td>205</td>
</tr>
</tbody>
</table>

1. Increase of 25% over prior year plus additional 11% increase for new grants

2. Increase of 50% over prior year plus additional 25% increase for new grants
Dear June, Kay, Marc, and Wec:

Here's a second reminder about the Grant Committee meeting on Friday from 12:30 until 2:00. Kay is the only one who has weighed in with a location preference-and she says she can meet at the office.

So- since this is my only response on place- let's make the office the place for our meeting.

The Agenda includes:

1. Weeding Out Grants (I will mail you packets today)

2. Take up topics from September's meeting:
   - Funding of events once they are over
   - Funding of university affiliated groups
   - Raising the grant amount and the budget ceiling

3. Look at topics from the Special Meeting
   - Role of the Board in grantmaking

4. Outreach Project for new grantees

Please let me know if you will be able to attend. If a majority of people are unable to meet at the office - we will need to reconsider.

Robin
Board Development Committee Meeting
November 27, 2000
Present: Amanda Matos-Gonzalez, Eileen Bolinsky, and Ty dePass

Agenda
1. Board Development Responsibilities
2. Future: New Board members
   - Outreach
   - Process- interviewing, selection, orientation
   - Mentoring
   - Board Development/education

Minutes
Pursuing New Board members
A: Wondering if it’s a good time to bring on new folks with unresolved board issues. Need for more board members with different skills, and more young people.

T: Good number, 8-15 for people in board. Concerned that we have a minimum number. Brings up continuity questions that can be worked into orientation- doesn’t matter new folks and old folks. Would like to go ahead and bring in new board members. Fresh perspectives get older board members to think about what they value about the organization.

E: Need to continue to bring new people in since it’s a long process. Need to do outreach for board committees.

Recommendation: Board Development Committee recommends we pursue looking for new board members.

Work Plan and Tentative timeline
Three month process: December – February
**December: Identify prospective Board members.** Amanda will contact those who have already sent resumes or expressed interest in joining the Board. Board will identify others and ask them to send in resumes.

**January: Group orientation.** Prospects will meet as a group with board members.

**February: Interview prospects & select candidates to present to the Board.**

Board must adhere to our proposal for diversity: two-thirds of all new board members selected ... special outreach to African-Americans and Latinos/Latinas.

On December 21, 1999 (board retreat), the Board made a decision to diversify the Board. "Vote: To accept the proposal presented by the Board Development Committee that: Two-thirds of all new Board members be selected to promote racial or ethnic diversity, with a special focus on outreach to and recruitment of African Americans and Latinos/Latinas. The ratio will be evaluated yearly."

Also, outreach for board committees especially for someone with skills in finances.

Need mentor for Mario.

**Board Development Committee Responsibilities**

- Outreach and recruitment of new board and committee members.
- Orientation and mentoring of new board members.
- Promoting training and education of the Board.

Not clear what the Board Development committee's role is concerning Advisory Board.
Board Development Committee Meeting
November 27, 2000
Present: Amanda Matos-Gonzalez, Eileen Bolinsky, and Ty dePass

Agenda

1. Board Development Responsibilities
2. Future: New Board members
   Outreach
   Process- interviewing, selection, orientation
   Mentoring
   Board Development/education

Minutes

Pursuing New Board members

A: Wondering if it's a good time to bring on new folks with unresolved board issues.
Need for more board members with different skills, and more young people.

T: Good number, 8-15 for people in board. Concerned that we have a minimum number.
Brings up continuity questions that can be worked into orientation- doesn’t matter new folks and old folks. Would like to go ahead and bring in new board members. Fresh perspectives get older board members to think about what they value about the organization.

E: Need to continue to bring new people in since it’s a long process. Need to do outreach for board committees.

Recommendation: Board Development Committee recommends we pursue looking for new board members.

Work Plan and Tentative timeline

Three month process: December – February
**December:** Identify prospective **Board members.** Amanda will contact those who have already sent resumes or expressed interest in joining the Board. Board will identify others and ask them to send in resumes.

**January:** **Group orientation.** Prospects will meet as a group with board members.

**February:** Interview prospects & select candidates to present to the Board.

Board must adhere to our proposal for diversity: two-thirds of all new board members selected ... special outreach to African-Americans and Latinos/Latinas.

On December 21, 1999 (board retreat), the Board made a decision to diversify the Board. "Vote: To accept the proposal presented by the Board Development Committee that: Two-thirds of all new Board members be selected to promote racial or ethnic diversity, with a special focus on outreach to and recruitment of African Americans and Latinos/Latinas. The ratio will be evaluated yearly."

Also, outreach for board committees especially for someone with skills in finances.

Need mentor for Mario.

**Board Development Committee Responsibilities**

- Outreach and recruitment of new board and committee members.
- Orientation and mentoring of new board members.
- Promoting training and education of the Board.

Not clear what the Board Development committee's role is concerning Advisory Board.
Communications Committee Minutes
November 9, 2000

Members present: Jacque Bishop, Ty dePass, Henry Rosemont, Carol Schachet
Absent: Jorge Rogachevsky

I. Purpose of the Committee
   A. Newsletter: Hank offered an historical perspective on the role of the Newsletter and Newsletter Committee. Yanna used to run the NL, used to be fairly uneven publication. Now it is much more consistent and good wit the theme-focused issue and grantees featured. NL Committee has been a working committee with Jorge (and formerly Marc Miller) reading articles for content and Hank proofing the issue after layout.
   B. Website: Carol described the work of the now-disbanded Web Site Ad Hoc Committee, which formed 3 years ago to provide vision and oversight to the development of Resist’s webpage. Carol, Eileen Bolinksy, Steve Wishengrad (local contributor) and Robert Morrison (webpage designer) served on that committee. Set out to provide a tool that would be accessible to potential grant applicants and useful to donors and other progressive activists. Hoped to provide linkages.

Current purpose of new Communications Committee: to effectively communicate the work of Resist and its grantees through the Newsletter, Internet, and other print and electronic media; to provide information and analysis of import to the progressive community; and to contribute tools that will assist in raising funds for Resist.

   C. Other Possibilities: Provide press releases for grantees. Can either decide at a meeting which we want to plug, or offer press releases for all grantees.
      * send out with acceptance packet, or electronically
      * develop “talking points” for Board members who talk publicly about Resist.
      * develop a “travel pack” of newsletters, brochures, grant applications and other material that Board members can distribute when they give talks elsewhere. Also tell local grantees and colleagues that they’re coming to town.

II. Newsletter
   A. Purpose: First, to serve as a political tool. The newsletter is a program of Resist. Second, the Newsletter serves as a fund raising mechanism.
      * suggested that Resist add more foundations to the mailing list to put out our analysis among other funders. Hopefully move some to more progressive analysis. Perhaps do another issue on progressive funding.
      * put Newsletter articles on other organizations’ websites, with links to our own.
   B. Role of Board and Staff: Staff carries out the work within the parameters and vision and mission set by the Board.
      C. Design: Should we change the design? No—it’s clean and readable.
      D. Subscription Drive: Carol mentioned that the Fund Raising Committee will look at doing a subscription drive, possibly concentrating on universities and progressive research
institutions. Can also encourage donors to subscribe for their local libraries and alma maters. Hank added that this is also part of the political mission of Resist, not just fund raising.

Note: Carol distributed a working document outlining possible Newsletter issues for 2001 and a calendar workplan. (See attached)

III. Website
Purpose and Vision: put out Resist’s mission and materials to a broad range of people. Accessible grant applications, Newsletters, etc. Link grassroots groups with one another and with progressive funders; give progressives a place to read and possibly share information.

A. Jacquie is in process of being trained by Robert to upload web pages.
B. Currently upload *Newsletters* after a brief lag time. Also upload grantees by category and state.

* Can donors have more access to the web site than non-donors? (Eg., use a password to get into chat rooms or something?)
* Do we have the software necessary to track where people come from--how they arrived at the Resist web page? Ty might have that software if we need it.

C. E-Mail/E-Groups: Ty suggests that e-groups and e-mail are the active way to promote the web site (which is passive). Should include a “sign-off” that includes Resist’s webpage with office e-mail. Also access e-mail groups to promote the site. May want to hook up with Tech-Change.

IV. Structure of Committee:
Do we want to have two subcommittees (NL and Electronic) or not? Committee responsible for overall strategies and outreach, vision for communications and how it fits with Resist’s overall work. Can have folks who are more comfortable/knowledgeable about certain aspects of communications concentrate on those things, but the Committee functions as a whole.

V. Next Steps/Task
A. Talking Points-- Hank will draft them and send to Committee in next couple weeks.
B. Press Releases--Jacquie and Carol will develop templates.
C. Grant Applications-- Carol will talk to Grant Committee about putting local press outlets on the application form or receipt card.
D. Good Website: Ty will browse for good progressive websites that have elements we might want to link to or cobble. Articles, discussions, etc.
E. E-Groups--Ty will put together a list of e-groups that Resist can reach out to.

Next meeting: December 10, 9 a.m. at Resist office.
ADDENDUM TO COMMUNICATIONS COMMITTEE MEETING

At the meeting on November 9, 2000 members did not discuss one item that had been left off the agenda: the translation of materials into Spanish.

Several conversations between Board and Staff have already taken place and numerous issues raised, including (but certainly not limited to):

* Why translate only into Spanish? What about other languages spoken by grantees?
* If materials are available in Spanish, does that imply accessible office support for Spanish-speaking applicants?
* Can we upload a Spanish language application and guidelines on the Resist webpage without offering additional information in Spanish? Does that include accessible staff assistance?
* Who will translate Spanish applications so that they can be read by the whole Board? At what cost?
* What cultural issues do we need to take into consideration when providing a single Spanish translation?

The Communications Committee will begin to discuss this important topic at the next meeting, which is Sunday, December 10 prior to the Board meeting.
Projected 2001 Newsletter Schedule
(proposed by Carol Schachet November 9, 2000)

The issues and writers below are a first-draft. They can be moved around as needed, replaced or deferred. For instance, we could do an issue on the Middle East in January instead of April. This just gives us a talking point.

January
Issue: Campus Organizing
Possible Writers/Grantees
  Colorado Progressive Students for Justice
  Sisters in Action for Power (Oregon)
  Center for Campus Organizing (Boston, MA) -- campus organizing
  SOUL (California) -- organizer training
  Houston Committee for Youth & Nonmilitary Opportunities -- JROTC/ROTC etc.

February/March
Issue: Grants in Review
Possible Writers/Topics
  Grant-making in review -- Marc? Robin? Another on grant committee?
  Political year in review -- Noam? ???

April
Issue: Middle East
Possible Writers/Topics
  Louis Kampf
  MOBE
  ???

May
Issue: Central/Latin America
Possible Writers/Topics
  What’s happening with Sandinistas -- WFP, NISGUA, other
  War Crimes in El Salvador -- CISPES
  privatization/Globalization’s impact in the region -- George Vickers?
  US war machine -- Colombia, Bolivia, drug wars, etc.

June
Issue: Queers of Color
Guest Editor: Jacque Bishop
Grantees
others
July/August
Issue: Military Expenditures
Possible Writers/Topics
Pentagon Budget figures
campus recruitment -- Rick Jahnkow, Project on Youth and Nonmilitary Opportunities
Star Wars/Space Wars
Land Mines

September
Issue: Youth Activism
Guest editor: Amanda Matos-Gonzalez

October
Issue: Political Prisoners
Possible Writers/Topics
Leonard Pelteir Defense Committee
Mordecai Vanunu
Mumia??
Puerto Rican political prisoners
Grantee?

November
Issue: Environment
Possible Writers/Topics
Follow-up to genetic engineering issue -- Gateway Green Alliance (St. Louis, MO)
Clean Air Act -- repel in process?
Grantees ???

December
Issue: Rural Organizing
Possible Writers/Topics
Rural Organizing Project (Scappoose, OR)
Grantees
# Newsletter 2001 Publication Schedule

<table>
<thead>
<tr>
<th>Issue</th>
<th>Solicit Articles</th>
<th>Article Deadline</th>
<th>To Red Sun Press</th>
<th>To Walnut Street Center</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>11/17/00</td>
<td>12/8/00</td>
<td>12/15/00</td>
<td>12/29/00</td>
</tr>
<tr>
<td>February/March</td>
<td>12/20/00</td>
<td>1/12/01</td>
<td>1/30/01</td>
<td>2/14/01</td>
</tr>
<tr>
<td>April</td>
<td>2/1/01</td>
<td>3/2/01</td>
<td>3/13/01</td>
<td>3/27/01</td>
</tr>
<tr>
<td>May</td>
<td>3/2/01</td>
<td>4/2/01</td>
<td>4/10/01</td>
<td>4/24/01</td>
</tr>
<tr>
<td>June</td>
<td>4/5/01</td>
<td>5/4/01</td>
<td>5/14/01</td>
<td>5/25/01</td>
</tr>
<tr>
<td>July/August</td>
<td>5/3/01</td>
<td>6/1/01</td>
<td>6/11/01</td>
<td>6/25/01</td>
</tr>
<tr>
<td>September</td>
<td>7/5/01</td>
<td>8/3/01</td>
<td>8/13/01</td>
<td>8/27/01</td>
</tr>
<tr>
<td>October</td>
<td>8/3/01</td>
<td>9/3/01</td>
<td>9/11/01</td>
<td>9/25/01</td>
</tr>
<tr>
<td>November</td>
<td>9/5/01</td>
<td>10/5/01</td>
<td>10/11/01</td>
<td>10/25/01</td>
</tr>
<tr>
<td>December</td>
<td>10/4/01</td>
<td>11/1/01</td>
<td>11/8/01</td>
<td>11/22/01</td>
</tr>
</tbody>
</table>
Memo

To: Fundraising Committee

From: Jacquie Bishop

Subject: Donations by Credit Card

Date: November 28, 2000

I have been asked to research information related to receiving donations by credit cards. In preparing this report, I spoke with Cathy Schwartz of Work Rights Press; Loren Lee, Director of Development Boston Women’s Fund; Amy Sausser and Ify of Liberty Hill Foundation; Peter Wyman, Vice President and Accounts Manager and Stuart McGuirk, Director of Mastercard/Visa Department at Cambridge Trust Savings Bank and a customer service representative from Tellan Software. I also conducted a number of online searches finally focusing my attention on “eGrants.org.” Carol had previously conversations with Nancy Wechsler and Cathy Schwartz as well.

My mandate was to research how RESIST could accept donations by credit cards; process credit card billing; and chart all related expenses. I was also asked to estimate staff time needed to process the credit card billing.

PRACTICAL EXPERIENCE

Work Rights Press

Work Rights Press’ (WRP) per annum sales supercedes RESIST’s budget. As a result, my conversation with Ms. Schwartz is weighted by that fact. However, the basics of putting together a credit card payment system is as follows:

- Set up an account with mastercard/visa through a bank.

- Purchase a credit card terminal. You have seen these at stores. It is what the merchant uses to swipe the credit card. Or

- Purchase software to facilitate the accounting of the credit card through the personal computer (more on this under “Software”).
WRP processes (batches) a small group (10-20) of credit card payments at a time.

WRP chooses to use a terminal as they find it fail proof. In 3-4 years of use, the system has been unavailable once or twice, whereas their computer has "crashed," a number of times thus affecting the time of receipt of credit card billing information to transfer of cash.

The cash appears in the bank account within 24 hours for either account.

Their bank charges a 2% fee because of the amount of money they generate through credit card payments.

Boston Women's Fund

My conversation with the Boston Women’s Fund’s (BWF) Loren Lee included covering the above information and the following:

- BWF has their bank account with Fleet which offers multi-services including “phone in credit card billings.” e.g. By using a touch tone activation program, you can batch all of your credit card “deposits” and call it in. The money appears as cash within 24-48 hours.

- They have found that 20% of their donors use credit cards to make a donation. However, this figures includes donors and special events attendees. Like WRP BWF only accepts Mastercard and Visa. Both parties stated that the “cut” that the banks take is much cheaper for MC/V than for American Express. Also, they both felt that enough people have MC/V it not to be necessary to accept the Discover Card. Discover Card uses its own accounts managers thus involving a third party into the “banking,” equation.

- They presently are unable to use their website as a means of accepting donation. In Ms. Lee’s own words, “our website is not well maintained, so we are waiting for awhile before we use it.” We did not speak about “eGrants.org” as an option.

- Ms. Lee could not speak to the specifics of Fleet’s fees or how their fee may be affected by other sources of income they have at Fleet. e.g. Does Fleet reduce the fee for organizations with an unusually large budget although their actual credit card use may have leveled off at a particular percentage of their overall budget.
BWF developed a form for their donors to sign. This form gives BWF permission to automatically debit their account on whatever timeline is agreed upon (e.g. monthly, quarterly, annually).

**Liberty Hill Foundation**

I spoke with Amy Sausser and “Ify” both of the Liberty Hill Foundation’s development department. Ms. Sausser in particular was extremely helpful as Liberty Hill recently underwent a similar exercise to accept credit card payments online. Ms Sausser and Ify presented the following:

- 75%-80% of their pledges use the credit card option and this number is growing.

- Smaller percentage of pledges use their credit cards and checkbooks alternately or in some combination.

- They decided to use eGrants.org to help them facilitate online donations. Their research bore out that in addition to having the best fee rates the political connection to eGrants.org, the Tides Foundation’s and Working Assets’ relationship with eGrants.org made the investment worthwhile. Presently, the online donation is a small percentage of their overall gift giving programs. If that program grows to the point where they feel it is no longer fiscally prudent to work with eGrants.org, the transition to a different fiscal conduit or a self-controlled program seems easy to do.

- According to Ms Sausser, “eGrants.org is a good organization to work with.” She specifically spoke of their tech support and accounts manager as being uniquely patient, well-informed and attentive. “They get back to you within an hour!”

**Cambridge Trust Company**

In my meeting with Peter Wyman, a Vice President at Cambridge Trust Bank (“Cambridge”) and RESIST’s account’s manager, and in my subsequent telephone conversations with Stuart McGuirk, Director of the Mastercard/Visa department at Cambridge, they presented the following:

- $75 Application fee to set-up credit card account

- 3.95 percent monthly fee against credit card deposits or a $15 fee which ever is higher.
The monthly fee is determined by the amount of the deposit multiplied by our fee rate. e.g. $350 deposited @ 3.95% = $13.82. Monthly fee is $15. If we had deposited $400 @ 3.95% = $15.80. Then our monthly fee would have been $15.80. As our income from credit card charges rises, our fee will drop over due time.

Of the 3.95%, 3.9 is charged by the MC/V bank holder. (Capital One, Citibank, Fleet, etc), and .05% is charged by Cambridge.

Organizational guarantee or insurance policy is needed to guard against fraudulent use of the credit card account. This may be covered by Board insurance or RESIST’s other organizational insurance policies. We must investigate this further.

It will take 2 days for credit card deposits to show as available cash in RESIST’s present accounts.

Cambridge can (sell) provide a refurbished terminal and printer, installation and tech support for a one time fee of $550. They do not lease machines nor do they recommend leasing as the technology has remained constant and they do not see any necessities for upgrades.

If we use a touch tone program instead of a computer or terminal there is a $0.50 per deposit fee. This is encouraged only if we expect a "very" small number of donations.

Can set-up account and provide all supplies within 1-2 weeks from completion of application and requisite paperwork.

No charges for monthly statements. Some banks do charge a fee.

Cambridge does recommend computer software programs, specifically, Tellan Software PC authorized (contact 800 666 5777 x4454 Barry). The software costs start at $350. More on this under “Tellan Software.”

Specific Services Offered

If we agree to set-up our service needs with Cambridge we can choose from the following services:

- By purchasing the terminal we will obtain authorization per charge via the terminal; batch debits and forward information to
Cambridge. Within 2-days batch will appear as cash. **FEE 3.95% per month**

- By using a touch tone automated voice account, we will receive all of the above, plus a $0.50 per debit charge on top of the 3.95% monthly fee.

- If we use software not associated with Cambridge, we will be able to receive authorization via the software, then still using our computer, we will be able to forward all relevant information to Cambridge. Cash will appear within 2-days into our account. **FEE 3.95%**

**SOFTWARE**

I have checked out a number of software programs that would (a) allow another company to process our credit card debits using our website; and (b) allows RESIST to maintain most of the control. RESIST staff will enter all information into our program, and generate a report, separate and integrated into pre-existing donor reports. Once authorization is received through our merchant account with Cambridge, (usually within minutes), the data would then appear as cash within 48 hours.

**Cybercash.Com Tellan-Software**

Cybercash.com through their Tellan Software (hence “Tellan”) provides three programs.

- **IC Verify Software** - is a computer based program. The single user program allows for the software to only be installed on one computer; data entry; connection to RESIST’s merchant identification account (Cambridge); authorization of debit; direct deposit to bank account (at Cambridge); maintains a database on each credit card user so that we do not have to re-enter their data except for donation if it differs from their previous amount; automatic debits. e.g. donor John Q Smith wishes to pledge $100 per year quarterly, using his credit card. He would agree that RESIST could automatically debit his account. We would program his account on IC Verify to do this. RESIST would then be notified through a prompt that a debit on John Q Smith’s credit card was authorized and staff needs to batch it and send to Cambridge. IC Verify is not a web based program. Therefore it can not be connected to our website. **FEES:**

  - **Software** $499. **Tech Support** First year free. Subsequent contracts are $100 per year.
- **IC Verify Software** - multiple user. This program performs the same functions as the single user program except if Carol and I wish to conduct data entry or run reports we could each perform the task from our respective computers. This is regardless of whether we are networked or if we continue to have stand alone computers. Whereas the single user is encoded as to disallow installation on more than one computer for the same merchant identification accounts. **FEES:** *Software* for multiple users $729; *Tech Support* 1st year is free. Subsequent contracts are $146 per year. Tech support is available from 8:30am-8:30pm EST Monday-Friday;

- **PC Authorized** will perform most of the aforementioned functions except, it will not allow for automatic debit as a result you will have to re-enter donor information for each debit. **FEES:** *Software* $349 single user; Multiple (network version) $770.

- **Cash Register Service** - web based linked to web pages. A donor would go to the RESIST website and enter his/her credit card information. RESIST would receive a prompt that a staffer would then have to process as mentioned above. **FEES:** $119 start-up, $20 per month user fee plus and $0.20 per transaction.

"eGrants.org"

"eGrants.org is an Internet Foundation, facilitates online giving to social change organizations. It works to dramatically increase social change philanthropy nationally and internationally by:

- making useful and strategic giving advice available to a broad audience of potential donors, and

- creating an effective, low cost e-commerce infrastructure for nonprofit organizations.

eGrants.org works for positive social change. We believe that a healthy society is founded on the principles of justice, broadly shared economic opportunity, a robust democratic process, and sustainable environmental practices. Healthy societies rely fundamentally on respect for human rights, the vitality of communities and a celebration of diversity. Some of their associates include Working Assets, Give for Change, and the Tides Foundation.

**Services Offered**

- eGrants.org would work with RESIST’s web manager (presently Robert Morrison soon to be Jacquie Bishop), to develop and design a "Donate
Now" button. This button would appear on RESIST's webpage but would be linked to eGrants.org. The donor would fill out the information and in essence make a donation to eGrants.org, which is a 501(c)3.

- eGrants.org sends an immediate email donor/pledge thank you, written by RESIST.
- eGrants.org then forwards a check minus its fees to RESIST.
- RESIST would be listed on other eGrants.org sites for people wanting to make a donation to a progressive organization.
- On a daily basis RESIST has access to up-to-date donation reports, including the donor’s contact information.

The process for working with eGrants.org is as follows:

- fill-out an online application and mail off other required paperwork.

**Fees & Payment Schedule**

- One-time account set-up $100 (waived if signed before 1/31/01
- Per Donation 6% of each donation less than $2000
  e.g. $50 donations @ 6% = $47
  5% of each donation of $2,000+
  e.g. 2,500 @ 5% = $2,375
- Minimum payment thresholds - donations are distributed in the form of grants. Grants occur monthly if donations exceed $50. Otherwise, grants occur quarterly.

I examined other services but found the price rates to be excessively high. Also, I did not find any other non-profit organization that could facilitate online credit card donations.
Questions and Answers to Consider

1. Is there a need for RESIST to accept credit card donations

Yes. Each month, at least 1-2 RESIST donors ask when will we start accepting credit card donations. Also, as we embark on a newsletter subscription drive, it will help expedite payment for subscriptions if we can offer a credit card payment option. If we ever want to “sell” t-shirts, mugs, or tickets to special events, having a credit card program will give RESIST supporters payment options. Additionally, some economists (a recent NPR report) feel that Americans use their credit/charge cards (whether bank debit cards or actual credit cards) as a means of monitoring their spending. As a result they rely less and less on their checkbooks or cash.

Anecdotally, people I have spoken with claim that they tend to pledge more if they are able to have their credit card automatically charged where all they have to do is pay at the end of each month as opposed to writing a check upon command. e.g. “I donate $50 maybe when I am asked. However, if I can pledge, charge it to my credit card, and have an automatic debit, I tend to donate $300 for the year. It shows up on my credit card along with my other charges and I don’t think about it.”

2. Do we know how many people will use this service?

No. Boston Women’s Fund claims that 20% of its donors and special events attendees pay by credit card. Liberty Hill reports that 75%-85% of their pledges use their credit charges. The Astraea Foundation reports that less than 25% of their donors and special events attendees use their credit cards, however, they also report that they do not promote the credit card option, for no reason other than they haven’t. However, in cursory conversations with the Lesbian and Gay Community Services Center and a few other small to mid-range organizations, they all tout the necessity of having a credit card program for their donor’s use.

3. How much more staff time will be spent on this endeavor.

Without knowing how many people will use the program, there is no way to know how much time will be spent processing the billing. However, let’s assume, that for every batch of 50+ checks we process every two weeks (this is Resist’s average), there are ten credit card charges that must be processed.

(A) To punch in the actual credit card information (the first time) may take 5-10 minutes.

(B) Once the personal identification information is entered and depending on which program we use, we will only have to enter it once. 2-3 minutes.
Integrate the credit card payment information into the donor program (Paradigm) 5-10 minutes

Enter information into Financial Reports 10 minutes

Approximate Total ½ hour-1 hour

However, if we use the manual terminal we would then have to re-enter the data information into the donor program; re-enter the donor’s name according to their pledge schedule (monthly, quarterly, bi-annually or annually; probably create a time line separate from the other donors in which to write and send out “thank yous;” In total this could be an additionally 1-2 hours of work per week.

4. Which of the aforementioned programs is the most cost effective? Taking into account potential need for expansion, upgrading? Is there one or two options that you recommend for us to institute this program?

I believe that IC Verify multi-users is our best bet. The software will give us the best opportunity to maximize our present resources and solicit higher donations. I believe that we can eventually add a program to our website over time.

In lieu of IC Verify multi-users, I would recommend IC Verify Single User. We can determine in-house who will be responsible for data entry.

By using the computer software and designing a credit card charge slip for donors who donate by mail or telephone, we maintain control over how many people have access to our donors’ information. Also, IC Verify will accommodate us if we wish to upgrade the software to allow for use on more than one computer.

5. What are the costs for implementing any of the options?

| Cambridge Trust | $75 Application Fee |
| IC Verify Software | $499 Software |
| Tech Support | $0 First year $100 Subsequently |
| Additional Insurance | $???

Sub-total $574