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Resist Board Meeting Minutes

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### Resist Board Meeting, Feb. 7, 1999

Resist

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# A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617/623-5110 / [www.resistinc.org](http://www.resistinc.org)

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Bell Cheigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Rena Scott Gray  
Kenneth Hale  
Debra Kay Jefferson  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
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Roxanna Pastor  
Merble Reagon  
Jorge Rogachevsky  
Henry Rosemont, Jr.  
Carol Schachet  
Cheryl Smith  
Amy Swerdlow  
George Vickers  
Nancy Wechsler  
Fran White

## BOARD MEMBER RESPONSIBILITIES

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2. Actively serve on at least one committee.
3. Review funding applications and award grants to eligible activist organizations.
4. Share resources and talents with Resist, including expertise, reference information, contacts for financial supports, and contacts for in-kind contributions.
5. Participate in fund raising activities for Resist and, according to my personal ability, make a financial contribution to Resist .
6. Maintain the confidentiality of any information deemed confidential given to members of the Board.

Approved 2/99

Feb 22

DEAR LOUIS,

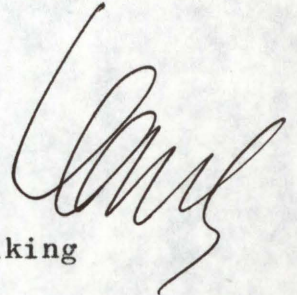
of course I realized that Resist was simply sending the statement, but nonetheless it got its weight and importance just from that.

If you read my note calmly, you will see that my main quarrel is with the rhetoric, and with the tilted way of presenting things. But how could you object that "I compare Saddam to Hitler" ??? The second sentence of my note is, Let's quit quoting Hitler, Holocaust, Vietnam, in our political writing by way of measuring stick,"or better words to that effect!!!

The statement was doing that and I objected \*\*\*\*

Warmest of greetings.

Hans K



I know Hitler had a soft spot for you, he kept talking about "mein Kampf," like mia Cid.

joke

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Feb. 16, 99

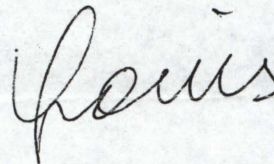
Dear Hans:

I'm writing on behalf of RESIST. Your letter concerning Iraq was read and discussed during the last board meeting. We hope that you understand that the statement signed by Chomsky et. al. does not represent an official RESIST position. Frank Brodhead sent it to the office to inform us about its existence; the staff then passed it on to the rest of us. You raised some very important issues that need to be discussed, and have, indeed, been agonized over in many venues. There can be honest disagreements over the issues.

Personally, I think you unrealistically exaggerate when you compare the threat of Saddam to that of Hitler. As for who has actually been killed or maimed by U.S. bombing, this has been reported in the mainstream press, which can hardly be accused of being soft on Saddam.

I hope you are doing well.

Best,



LOUIS KAMPF  
14 GLENWOOD AVE.  
CAMBRIDGE MA 02139 USA

# A call to **RESIST** illegitimate authority

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## **Minutes Board Meeting February 7, 1999**

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Fran White

**Present:** Eileen Bolinsky (minutes), Robin Carton, Pam Chamberlain, Louis Kampf, Kay Mathew, Jorge Rogachevsky (chair), and Carol Schachet. **Proxy:** Hank Rosemont.

### **AGENDA**

#### **1. Announcements**

A "Call" regarding sanctions against Iraq was included in the February Board packet at the suggestion of Frank Brodhead. Hans Koning sent a reply which is included in the minutes.

Robin announced that she and her partner, Meredith Smith, will be adopting a baby-probably in August or September. She plans to take a three month family leave. The Personnel Committee will meet to plan for her absence.

#### **2. Finance Report**

Financially, Resist ended the year off in terrific shape. While most categories underspent the budgeted amounts- grants overspent by \$100,000. This was cause for concern through the middle of December. However, Resist raised approximately \$132,500 in December and received an additional \$34,000 in stock gains. This is over \$50,000 more than last year at this time. As a result, Resist only overspent its budget by approximately \$21,000. This figure is the amount the Board voted to overspend annually in order to reduce assets (preferring to have the money out "walking around" rather than sitting in a bank account). Congratulations were given to Carol for an excellent job raising funds.

The Finance Committee will meet on February 10th. At this meeting, the Finance Committee will discuss were to invest these assets and whether to move current assets out of Calvert.

#### **3. Fundraising**

Carol went over the charts provided in the Board packets. She noted that Resist spent approximately 14¢ for every dollar raised in fundraising costs. Carol noted that almost all funds are raised from less than 3,000 donors. The good news is that people are giving large amounts. The problem is that Resist will need to continue to develop a larger pool of new donors. Carol would like to send mailings out to a significantly larger number of lists and individuals next year. She thinks that a mailing to approximately 100,000 should help (with a return rate of 1%). This will be a fairly expensive proposition. Carol would also like to look in to more planned giving strategies (e.g. bequests, annuities). The brochure is out of date- so need to develop/print a new one.

#### **4. Newsletter**

Karen Kahn has edited the January and February/March editions of the *Newsletter*. She has done a great job with them. The April issue will focus on organizing in Appalachia and the May issue will focus on anti-militarism

Hank and Carol are the only members of the *Newsletter* committee at this time. Jorge decided to join this Committee. Louis agreed to read drafts of articles.

#### **5. Board Development Issues**

Board members approved the new list of Board Responsibilities (attached). This can be used as a recruitment tool for new Board members. This list will also enable current Board members to self select whether they will be able to make the commitment described for membership on the Board or if they will be able to contribute as a member of the Advisory Board. Further definition of the role of Advisory Board members is needed. The Board Development committee will make a proposal at the next meeting.

Robin sent out a form asking Board members to submit the names of candidates for new members. So far she has not gotten a response. Louis suggested Jim Campen of *Dollars & Sense*. A discussion of our commitment to recruiting activists of color who are not over-committed followed. Board members agreed to speak with people they knew, who might be over-committed already, and seek suggestions from them of their colleagues who might have more time and be a good political fit with Resist. At this time, Resist needs to add at least five new Board members.

#### **6. Board Committees**

##### **Hiring Committee**

Not many people applied for the Fundraiser position. The job description might be too broad. Staff will send thank yous and acknowledgments to candidates. The Personnel and Hiring Committee should meet to determine if the job should be refined or the search extended.

#### **7. Select Chair/New Meeting site/Agenda**

The April 11th meeting will be held at Kay Mathew's house. The June 6th meeting will be at Louis's house.

**FEBRUARY 1999  
GRANT DECISIONS**

**EMERGENCY GRANTS**

**Honor the Earth**

P.O. Box 75423, St. Paul, MN 55101    Winona La Duke    612/721-0916

Funding for travel to attend a gathering of Native spiritual leaders for a mid-winter walk aimed at honoring and restoring the Buffalo Nation.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No   X      Undecided \_\_\_\_\_

Comments:

No. Complicated issue. Buffalo are not an endangered species, but have symbolic value to Native American nations. Problem that don't fund travel, but good for alliance building. Not clear this is the right grant. Not clear what the emergency is. Come back for other projects.

**Community Organizing/Anti-Racism**

**1. Make the Road by Walking**

301 Grove Street, Brooklyn, NY 11237 Andrew Friedman    718/418-7690

Funding for a series of Community Advocate Workshops which provide low income residents with training in organizing and advocacy skills in order to respond to welfare reform issues.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No   X      Undecided \_\_\_\_\_

Comments:

No. Seem to be engaged in organizing but without political perspective. Appeals to mainstream funders. Budget is unclear.

**2. Mobilization for Survival- Boston**

**\$2,000**

11 Garden Street, Cambridge, MA 02138    Wells Wilkinson    617/354-0008

Funding for general support for two projects: a student organizing project at Boston University; and to staff the anti-sanction group Campaign for the Iraqi People.

Decision:    Full   X      Partial \_\_\_\_\_    No \_\_\_\_\_    Undecided \_\_\_\_\_

Comments:

Funding for the Campaign for the Iraqi People only. Current organizers doing good work. Most other folks working on sanctions seem to be sectarian. Student group should raise money for themselves on campus.

**3. Proyecto Fe y Esperanza**

RR2, Box 133A, Alamo, TX 78516    Andy McDonald    956/702-0524

Funding to purchase a copier to support organization utilizing environmentally sound alternative technologies in a Mexican immigrant/farmworker community.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No   X      Undecided \_\_\_\_\_

Comments:

No. Only four people. Mostly services. Not a priority.

**4. Rio Grande Border Witness Program****\$2,000**

RR2, Box 133-A, Alamo, TX 78516 Dora Ramon 956/702-2141

Funding to purchase computer equipment to support organization which hosts delegations seeking to learn about issues related to life along the Mexican border.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

Not clear who is in leadership. Not clear what, if any, follow up occurs to delegations. Interested mainly in supporting their work with delegations after they leave. Any further grants will only be for these efforts. Send a letter with list of groups in area doing similar work.

**5. St. Louis Inter-Faith Committee on Latin America****\$2,000**

438 N. Skinker Blvd., St. Louis, MO 63130 Christie Huck 314/721-2977

Funding for staff time for the Immigration Task Force which supports the rights and well being of undocumented immigrants in metropolitan St. Louis and rural Missouri.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

**6. Upper Columbia Human Rights Coalition****\$1,600**

P.O. Box 635, Colville, WA 99114 GayLynn Collins 509/684-3102

Funding for Fiesta '99, an annual celebration of diversity and organizing event for social justice issues.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

Funding for general support, not Fiesta '99.

**7. World Beat Center****\$1,000**

2100 Park Blvd., San Diego, CA 92101 Makeda Dread 619/230-1190

Funding for general support for Afro-centric community center which seeks to combat racism and classism by providing youth programs, producing African, Caribbean and other Third World cultural events, and working with the local juvenile justice system.

Decision: Full ☐ Partial ☒ No ☐ Undecided ☐

Comments:

Mostly social services. Concerns there are programs for children and no bathrooms. Take a chance.

**Economic Justice****8. National Jobs for All Campaign**

475 Riverside Drive, #832, New York, NY 10015 Laurie Schoeman 212/870-3349

Funding for the Fair Work and Welfare Project promotes public policies for achieving full employment at livable wages.

Decision: Full ☐ Partial ☐ No ☒ Undecided ☐

Comments:

Policy work not organizing.

**9. San Francisco Family Day Care Association**

20 Borica Street, San Francisco, CA 94127 Rosie Kennedy 415/333-7618

Funding for a series of workshops and an organizing campaign to achieve economic equity for family child care providers.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No X Undecided \_\_\_\_\_

Comments:

No. Service oriented. No clear organizing perspective. No discussion of wider connections.

**Environmental**

**10. Missouri Heartwood**

**\$1,000**

P.O. Box 7653, Columbia, MO 65205 Sarah Bantz 573/443-6832

Funding for a landowner education project of the No Ozarks for Pulp Ever Campaign which opposes the use of chip mills in Missouri.

Decision: Full X Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**Health/AIDS/Disability**

**11. Lincoln NOW**

P.O. Box 80172, Lincoln, NE 68501 Rebecca Hasty 402/434-6695

Funding for a campaign, including a rally, speakers and newsletter to combat issues of violence against women with mental illnesses.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No X Undecided \_\_\_\_\_

Comments:

No. Terrible reference. Very mainstream. Good project.

**Labor**

**12. Atlanta Labor Pool Workers Union**

1020 Dekalb Avenue, #25, Atlanta, GA 30307 Matthew Stewart 404/688-2568

Funding for general support for group working to address challenges raised by labor pools- businesses which receive contracts for labor at professional wages, but hire day laborers at minimum wages without benefits to perform the work.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No X Undecided \_\_\_\_\_

Comments:

Mixed message of who is involved. White male leadership. Poor answers to #10,11. No wider political vision. No leadership from affected group. Newsletter was good. Project was important, not clear this was group to fund.

## Native American

### 13. Sovereign Dineh Nation

P.O. Box 1968, Kaibeto, AZ 86053 Glenna Begay 520/673-3461

Funding to conduct a census survey intended to demonstrate that forced relocation of Dineh living in the Black Mesa region of Arizona is unwarranted.

Decision: Full ☐ Partial ☐ No ☒ Undecided ☐

Comments:

References mixed. Problems with leadership, but need to respect elders. Split between several Dineh groups. Split between Hopi Nation and Dineh. Decided not to get in the middle.

## Peace/Anti-Militarism

### 14. Peace Action New Mexico

\$2,000

447 Cerrillos Road, #3, Santa Fe, NM 87501 Peggy Prince 505/989-4812

Funding for general support for group which focuses primarily on disarmament and ending nuclear weapons production at facilities in New Mexico and secondarily on other social justice issues.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

## Women

### 15. Roofless Women

\$2,000

c/o The Women's Institute, 14 Beacon Street, #608, Boston, MA 02108 Debbie Clarke 617/367-0520

Funding to translate brochures, and to provide child care and transportation for participants in homeless led advocacy group aimed at women.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

## Youth

### 16. Bill of Rights Education Project

\$2,000

99 Chauncy Street, #310, Boston, MA 02111 Nancy Murray 617/482-3170 x314

Funding for ACTION for Justice, a youth organizing project designed to look at the issues of education and incarceration.

Decision: Full ☒ Partial ☐ No ☐ Undecided ☐

Comments:

Problem with clarity of proposal. Without past record, would not have funded them. Confusion between role of Project HIP HOP and ACTION. No stipends for youth.

|                                    |  |
|------------------------------------|--|
| <b>Total Number of Grants:</b>     | <b>16 regular; +1 emergency grant; + 9 not on the agenda</b> |
| <b>Total Amount Requested:</b>     | <b>\$30,900</b>  |
| <b>Total Allocation for Cycle:</b> | <b>\$22,100</b>  |
| <b>Total Allocated:</b>            | <b>\$15,600</b>  |
| <b>Total Grants:</b>               | <b>9 regular</b>   |

## NOT ON AGENDA

### 1. ACT OUT- Revolutionary Young Sisters for Social Justice \$1,700

3 Watson Street, #2, Somerville, MA 02144 Montserrat Caballero 617/628-2404

Funding for a Boston area event to commemorate International Women's Day.

Reason: Group only three months old. No history of any activities.

### 2. Conflict Resolution Catalysts \$2,000

P.O. Box 836, Montpelier, VT 05601 Gary Shapiro 802/229-1165

Funding to develop a Study Circles program and a Conflict Resolution Network that will expand the roles of citizens in addressing the needs and problems of their communities.

Reason: Budget over \$158,000. Too large.

### 3. Journey: Youth Making a Path \$1,000

4037 E. Independence Blvd., #550, Charlotte, NC 28205 Kim Honeycutt 704/531-6900

Funding for summer enrichment programs for group which empowers and motivates sexual minority youth, gender minority youth and straight allies to pursue educational opportunities, spiritual growth, community investment and emotional stability.

Reason: Social services. No organizing.

### 4. Juha \$2,000

2215-R Market Street, #563, San Francisco, CA 94114 Collin Clay 415/821-9253

Funding for *Faggoty Ann and Andy At the Wishing Well/Khawal Phalestini Habibi* which examines the relationship between two young boys, one Palestinian and one Israeli, incorporating issues of gay relationships.

Reason: No organizing. Not connected to any campaign or organization.

### 5. Parents Support Group \$2,000

P.O. Box 141, Barnstable, MA 02630 Nev Moore 508/362-6921

Funding for general support for support group which opposes Department of Social Services seizure of children from non-abusive/neglectful homes.

Reason: Social services.

### 6. Partners Advocacy \$2,000

2481 Highway 81 W., Platteville, WI 53818 Donna Watters 608/348-7190

Funding for a one day seminar targeted towards enabling law enforcement and social service personnel to recognize different forms of mental illness in crisis situations and to respond appropriately.

Reason: Social services.

### 7. Sisters Offering Support \$2,000

P.O. Box 75642, Honolulu, HI 96836 Kelly Hill 808/941-5554

Funding for the Prostitution Intervention Project, an alternative sentencing program for offenders and non-offenders which focuses on exiting prostitution through education and awareness.

Reason: Social services.

**8. Zuni Entrepreneurial Enterprises**

**\$2,000**

P.O. Drawer 989, Zuni, NM 87327 Larry Alflen 505/782-5798

Funding for computer equipment to produce publications promoting local recycling business which provides solid waste diversion and meaningful employment for persons with developmental disabilities.

Reason: Budget over \$1,300,000. Too large. Social services.

**9. U.S. - El Salvador Sister Cities, National Center**

**\$2,000**

301 Crescent Parkway, Sea Girt, NJ 08750 Michael Ring 732/282-0571

Funding for the Sister to Sister Women's Organizing Project which seeks to build relationships between women volunteers in the U.S. and their counterparts in communities and organizations in El Salvador.

Reason: FY98 budget was \$125,000. FY99 projected at \$227,000 (though this is a wish list). Too large.

H. KONING

TO: RESIST, Somerville, MA - FAX 1- 617- 776 3885

Feb 1, 1999

memo from Hans Koning

I would like to be on record as dissenting from the statement about US sanctions and military action against Iraq, which you sent out with the agenda for the Feb 7 meeting.

Because Chomsky and Herman and Howard Zinn were right about Vietnam (as were we all), they are not necessarily right about Iraq. In general, it seems a golden rule to me for political writing to avoid comparisons with Vietnam, Hitler, the Holocaust, a.o.

I am of course fully aware of the hypocrisy in various US statements, the oil factor, the once support for Hussein etc. None of this is relevant right now.


To write that in Dec 88 "the US once again rained bombs on the people of Iraq" is counterproductive hyperbole. The US and the UK have tried, with much success, to hit military targets only. The term "mass slaughter" is equal counterproductive hyperbole. The "UN studies" which announce 4,500 children killed each month thru the sanctions is no study anyone I know at the UN has ever heard of. Assuming that child deaths have jumped by that number, I would say that that must be due to Hussein's priorities: he even now has ample income from oil to keep the children fed and medically taken care of, if that is one of his priorities. I speak with the authority of primary sources. Please remember that Hussein sent a million teen-agers to their deaths when he attacked Iran and fought a bloody and senseless war, not to mention the Kurd children he had killed with poisoned gas. (I remember well how Germany claimed that the bombs we dropped on them always hit hospitals, old age homes, and orphanages.) I have also been informed that the Voices in the Wilderness people are harassed by the US government because they refuse to ask for permits - I understand their principle in this, but to leave it out is misleading.

I do not believe in a "media embargo." My journalist friends tell me that it is very difficult if not impossible to get Iraqi permission to report from that country.

More important than all of this is the WHY of US actions. They want more oil? (There is a glut now). I am convinced, from both US and French sources, that the main reason (if not the only one) is indeed the reason given: Hussein made, and is making, biological and chemical weapons which will kill -- if his government gets a chance to use them -- very many more children (theirs and ours) than "4,500 a month."

I would bow to the almost superhuman morality of a Gandhi who would insist that nothing gives us the right to take lives. Some voices were heard saying that before 1940, and I think most of us can be very grateful that the US, the UK, and the Soviet Union did not follow that line vs. Germany. But the reasoning of this Call is embarrassingly false.

Hans Koning



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3. Review funding applications and award grants to eligible activist organizations.
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5. Participate in fund raising activities for Resist and, according to my personal ability, make a financial contribution to Resist .
6. Maintain the confidentiality of any information deemed confidential given to members of the Board.

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617 / 623-5110

**Board Meeting - February 7, 1999 - 11:00 a.m.**

**Place: Pam Chamberlain's House**

**36 Holworthy Street**

**Cambridge, MA 02138**

**(617) 864-2992**

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Dear Board member:

For this meeting, we have 16 requests to consider which means we'll have \$20,800 for grants (\$1,300 x 17).

Please remember the Maximum grants will be \$2,000; Partial grants will be between \$500-2,000; and Emergency grants will be \$300.

## AGENDA

- |  |   |
|--|---|
| 1. Finance report<br>Finances<br>Finance Committee | 4. Board Development Issues<br>Board Responsibilities<br>Outreach |
| 2. Fundraising<br>General                          | 5. Board Committees:<br>Hiring Committee                          |
| 3. Newsletter<br>General                           | 6. Select Chair/New Meeting site/Agenda                           |

## EMERGENCY GRANTS

We gave no Emergency Grants out this cycle.

## GRANT REQUESTS

We also received 9 additional requests which are not on the agenda.

**IF YOU HAVE ANY SUGGESTIONS FOR REFERENCES- PLEASE CALL, FAX, E-MAIL OR MAIL THEM ASAP. DON'T WAIT UNTIL THE MEETING TO FIND OUT IF YOUR FAVORITE PERSON WAS CONTACTED!**

**PLEASE REMEMBER TO SEND IN YOUR PROXY IF YOU WILL NOT BE ABLE TO ATTEND THE MEETING!!!!**

**FEBRUARY 1999**  
**GRANT REQUESTS AND PROXY**

**Community Organizing/Anti-Racism**

**1. Make the Road by Walking**

**\$2,000**

301 Grove Street, Brooklyn, NY 11237 Andrew Friedman 718/418-7690

Funding for a series of Community Advocate Workshops which provide low income residents with training in organizing and advocacy skills in order to respond to welfare reform issues.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_  
Comments:

**2. Mobilization for Survival- Boston**

**\$2,000**

11 Garden Street, Cambridge, MA 02138 Wells Wilkinson 617/354-0008

Funding for general support for two projects: a student organizing project at Boston University; and to staff the anti-sanction group Campaign for the Iraqi People.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_  
Comments:

**3. Proyecto Fe y Esperanza**

**\$2,000**

RR2, Box 133A, Alamo, TX 78516 Andy McDonald 956/702-0524

Funding to purchase a copier to support organization utilizing environmentally sound alternative technologies in a Mexican immigrant/farmworker community.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_  
Comments:

**4. Rio Grande Border Witness Program**

**\$2,000**

RR2, Box 133-A, Alamo, TX 78516 Dora Ramon 956/702-2141

Funding to purchase computer equipment to support organization which hosts delegations seeking to learn about issues related to life along the Mexican border.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_  
Comments:

**5. St. Louis Inter-Faith Committee on Latin America**

**\$2,000**

438 N. Skinker Blvd., St. Louis, MO 63130 Christie Huck 314/721-2977

Funding for staff time for the Immigration Task Force which supports the rights and well being of undocumented immigrants in metropolitan St. Louis and rural Missouri.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**6. Upper Columbia Human Rights Coalition**

**\$1,600**

P.O. Box 635, Colville, WA 99114 GayLynn Collins 509/684-3102

Funding for Fiesta '99, an annual celebration of diversity and organizing event for social justice issues.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**7. World Beat Center**

**\$2,000**

2100 Park Blvd., San Diego, CA 92101 Makeda Dread 619/230-1190

Funding for general support for Afro-centric community center which seeks to combat racism and classism by providing youth programs, producing African, Caribbean and other Third World cultural events, and working with the local juvenile justice system.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**Economic Justice**

**8. National Jobs for All Campaign**

**?**

475 Riverside Drive, #832, New York, NY 10015 Laurie Schoeman 212/870-3349

Funding for the Fair Work and Welfare Project promotes public policies for achieving full employment at livable wages.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**9. San Francisco Family Day Care Association**

**\$2,000**

20 Borica Street, San Francisco, CA 94127 Rosie Kennedy 415/333-7618

Funding for a series of workshops and an organizing campaign to achieve economic equity for family child care providers.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**Environmental**

**10. Missouri Heartwood**

**\$1,000**

P.O. Box 7653, Columbia, MO 65205 Sarah Bantz 573/443-6832

Funding for a landowner education project of the No Ozarks for Pulp Ever Campaign which opposes the use of chip mills in Missouri.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**Health/AIDS/Disability**

**11. Lincoln NOW**

**\$2,000**

P.O. Box 80172, Lincoln, NE 68501 Rebecca Hasty 402/434-6695

Funding for a campaign, including a rally, speakers and newsletter to combat issues of violence against women with mental illnesses.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

**Labor**

**12. Atlanta Labor Pool Workers Union**

**\$2,000**

1020 Dekalb Avenue, #25, Atlanta, GA 30307 Matthew Stewart 404/688-2568

Funding for general support for group working to address challenges raised by labor pools- businesses which receive contracts for labor at professional wages, but hire day laborers at minimum wages without benefits to perform the work.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_

Comments:

## **Native American**

### **13. Sovereign Dineh Nation**

**\$2,000**

P.O. Box 1968, Kaibeto, AZ 86053    Glenna Begay    520/673-3461

Funding to conduct a census survey intended to demonstrate that forced relocation of Dineh living in the Black Mesa region of Arizona is unwarranted.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No \_\_\_\_\_    Undecided \_\_\_\_\_

Comments:

## **Peace/Anti-Militarism**

### **14. Peace Action New Mexico**

**\$2,000**

447 Cerrillos Road, #3, Santa Fe, NM 87501    Peggy Prince    505/989-4812

Funding for general support for group which focuses primarily on disarmament and ending nuclear weapons production at facilities in New Mexico and secondarily on other social justice issues.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No \_\_\_\_\_    Undecided \_\_\_\_\_

Comments:

## **Women**

### **15. Roofless Women**

**\$2,000**

c/o The Women's Institute, 14 Beacon Street, #608, Boston, MA 02108    Debbie Clarke    617/367-0520

Funding to translate brochures, and to provide child care and transportation for participants in homeless led advocacy group aimed at women.

Decision:    Full \_\_\_\_\_    Partial \_\_\_\_\_    No \_\_\_\_\_    Undecided \_\_\_\_\_

Comments:

## Youth

### 16. Bill of Rights Education Project

**\$2,000**

99 Chauncy Street, #310, Boston, MA 02111 Nancy Murray 617/482-3170 x314

Funding for ACTION for Justice, a youth organizing project designed to look at the issues of education and incarceration.

Decision: Full \_\_\_\_\_ Partial \_\_\_\_\_ No \_\_\_\_\_ Undecided \_\_\_\_\_  
Comments:

Total Number of Grants: 16; + 9 not not on the agenda  
Total Amount Requested: \$  
Total Allocation for Cycle: \$22,100  
Total Allocated: \$

## NOT ON AGENDA

- 1. ACT OUT- Revolutionary Young Sisters for Social Justice** **\$1,700**  
3 Watson Street, #2, Somerville, MA 02144    Montserrat Caballero    617/628-2404  
Funding for a Boston area event to commemorate International Women's Day.  
Reason: Group only three months old. No history of any activities.
- 2. Conflict Resolution Catalysts** **\$2,000**  
P.O. Box 836, Montpelier, VT 05601    Gary Shapiro    802/229-1165  
Funding to develop a Study Circles program and a Conflict Resolution Network that will expand the roles of citizens in addressing the needs and problems of their communities.  
Reason: Budget over \$158,000. Too large.
- 3. Journey: Youth Making a Path** **\$1,000**  
4037 E. Independence Blvd., #550, Charlotte, NC 28205    Kim Honeycutt    704/531-6900  
Funding for summer enrichment programs for group which empowers and motivates sexual minority youth, gender minority youth and straight allies to pursue educational opportunities, spiritual growth, community investment and emotional stability.  
Reason: Social services. No organizing.
- 4. Juha** **\$2,000**  
2215-R Market Street, #563, San Francisco, CA 94114    Collin Clay    415/821-9253  
Funding for *Faggoty Ann and Andy At the Wishing Well/Khawal Phalestini Habibi* which examines the relationship between two young boys, one Palestinian and one Israeli, incorporating issues of gay relationships.  
Reason: No organizing. Not connected to any campaign or organization.
- 5. Parents Support Group** **\$2,000**  
P.O. Box 141, Barnstable, MA 02630    Nev Moore    508/362-6921  
Funding for general support for support group which opposes Department of Social Services seizure of children from non-abusive/neglectful homes.  
Reason: Social services.
- 6. Partners Advocacy** **\$2,000**  
2481 Highway 81 W., Platteville, WI 53818    Donna Watters    608/348-7190  
Funding for a one day seminar targeted towards enabling law enforcement and social service personnel to recognize different forms of mental illness in crisis situations and to respond appropriately.  
Reason: Social services.
- 7. Sisters Offering Support** **\$2,000**  
P.O. Box 75642, Honolulu, HI 96836    Kelly Hill    808/941-5554  
Funding for the Prostitution Intervention Project, an alternative sentencing program for offenders and non-offenders which focuses on exiting prostitution through education and awareness.  
Reason: Social services.
- 8. Zuni Entrepreneurial Enterprises** **\$2,000**  
P.O. Drawer 989, Zuni, NM 87327    Larry Alflen    505/782-5798  
Funding for computer equipment to produce publications promoting local recycling business which provides solid waste diversion and meaningful employment for persons with developmental disabilities.  
Reason: Budget over \$1,300,000. Too large. Social services.

**9. U.S. - El Salvador Sister Cities, National Center**

**\$2,000**

301 Crescent Parkway, Sea Girt, NJ 08750 Michael Ring 732/282-0571

Funding for the Sister to Sister Women's Organizing Project which seeks to build relationships between women volunteers in the U.S. and their counterparts in communities and organizations in El Salvador.

Reason: FY98 budget was \$125,000. FY99 projected at \$227,000 (though this is a wish list). Too large.

RESIST, Inc.  
Balance Sheet  
As of December 31, 1998

Printed On: January 20, 1999

**ASSETS**

|                                 | <i>THIS PERIOD</i> | <i>THIS PERIOD LAST YEAR</i> |
|---------------------------------|--------------------|------------------------------|
| <b>CURRENT ASSETS</b>           |                    |                              |
| Operating Cash                  |                    |                              |
| 11035 GENERAL CASH-CAMB. TRUST  | \$ 103,848.41      | 77,370.38                    |
| 11041 GENERAL CASH-CALVERT MM   | 25,999.76          | 1,250.19                     |
| 11045 CALVERT INVSTMNT BOND FND | 3,907.91           | 69,723.14                    |
| 11046 CALVERT INVSTMNT MGD GRTH | 9,243.34           | 15,327.78                    |
| 11050 PETTY CASH                | 50.00              | 50.00                        |
| Total Cash                      | 143,049.42         | 163,721.49                   |
| Investments                     |                    |                              |
| 11230 DOMINI SOCIAL EQUITY      | 118,698.68         | 113,852.69                   |
| 11231 RESIST LOAN FUND          | 7,496.44           | 7,139.28                     |
| 11235 RESIST ENDOWMENT FUND     | 52,736.38          | 50,424.03                    |
| 11240 WOMEN'S EQUITY            | 28,731.72          | 22,313.25                    |
| 11241 COHEN MEMORIAL ENDOWMENT  | 9,602.72           | 11,022.62                    |
| 14000 INVESTMENTS/STOCKS        | 0.00               | 10,288.05                    |
| Total Investments               | 217,265.94         | 215,039.92                   |
| TOTAL CURRENT ASSETS            | 360,315.36         | 378,761.41                   |
| <b>OTHER ASSETS</b>             |                    |                              |
| 16220 PRE-PAID INSURANCE        | 377.00             | 377.00                       |
| 16225 PRE-PAID EXPENSES-OTHER   | 846.96             | 5,866.34                     |
| 16230 INVENTORY- T-SHIRTS       | 1,056.10           | 1,056.10                     |
| 16240 ACCOUNTS RECEIVABLE       | 313.98             | 4,438.03                     |
| 16250 DEPOSITS                  | 2,230.00           | 2,230.00                     |
| 16260 LOANS OUTSTANDING-LN FND  | 1,000.00           | 1,000.00                     |
| TOTAL OTHER ASSETS              | 5,824.04           | 14,967.47                    |
| <b>FIXED ASSETS</b>             |                    |                              |
| 18000 IMPROVEMENTS              | 9,460.68           | 9,460.68                     |
| 19000 OFFICE FURN./EQUIPMENT    | 21,643.35          | 21,136.35                    |
| 19100 ACCUMULATED DEPRECIATION  | <12,537.62>        | <12,537.62>                  |
| TOTAL FIXED ASSETS              | 18,566.41          | 18,059.41                    |
| TOTAL ASSETS                    | \$ 384,705.81      | 411,788.29                   |

**LIABILITIES AND CAPITAL**

|                                  |             |            |
|----------------------------------|-------------|------------|
| <b>CURRENT LIABILITIES</b>       |             |            |
| 20100 ACCOUNTS PAYABLE           | \$ 0.00     | 6,030.12   |
| EMPLOYMENT TAX                   | 2,766.87    | 1,916.16   |
| 27000 DEFERRED REVENUE           | 0.00        | 375.00     |
| 29000 SECURITY DEPOSITS HELD     | 1,500.00    | 1,500.00   |
| TOTAL CURRENT LIABILITIES        | 4,266.87    | 9,821.28   |
| <b>LONG-TERM LIABILITIES</b>     |             |            |
| TOTAL LONG-TERM LIABILITIES      | 0.00        | 0.00       |
| TOTAL LIABILITIES                | 4,266.87    | 9,821.28   |
| <b>CAPITAL</b>                   |             |            |
| 29501 Fund Balance: Cohen Endmt  | 10,022.62   | 10,022.62  |
| 29502 Fund Balance: Resist Endmt | 50,754.03   | 50,754.03  |
| 29600 FUND BALANCE- GENERAL      | 341,190.36  | 261,345.39 |
| CURRENT EQUITY                   | <21,528.07> | 79,844.97  |

Unaudited

RESIST, Inc.  
Balance Sheet  
As of December 31, 1998

Printed On: January 20, 1999

TOTAL CAPITAL

380,438.94

401,967.01

TOTAL LIABILITIES & CAPITAL

\$ 384,705.81

411,788.29

Unaudited

RESIST, Inc.  
Income Statement  
For the Twelve Months Ending December 31, 1998

Printed On: January 20, 1999

Ratio: Total Revenue

|  |                           | ***** THIS YEAR ***** |             |        | **BUDGET**  | ***** LAST YEAR ***** |            | * |
|--|---------------------------|-----------------------|-------------|--------|-------------|-----------------------|------------|---|
|  |                           | Current Month         | Y-T-D       | Ratio  | Budget      | Current Month         | Y-T-D      |   |
| <b>REVENUE</b>                             |                           |                       |             |        |             |                       |            |   |
| Revenue - Internal Mailings                |                           |                       |             |        |             |                       |            |   |
| 30400                                      | CONTRIBUTIONS- PLEDGES    | 26,336.00             | 117,050.50  | 26.35  | 115,000.00  | 22,620.00             | 110,671.39 |   |
| 30500                                      | CONTRIBUTIONS- NEWSLETTER | 12,227.82             | 43,739.69   | 9.85   | 55,000.00   | 12,321.34             | 46,942.54  |   |
| 30600                                      | CONTRIBUTIONS-ABC MAILING | 25,930.20             | 81,497.86   | 18.35  | 70,000.00   | 17,388.00             | 59,701.46  |   |
| 30700                                      | CONTRIBUTIONS-NAT'L LIST  | 0.00                  | 0.00        | 0.00   | 3,500.00    | 0.00                  | 1,337.00   |   |
| Total Internal Mailings                    |                           | 64,494.02             | 242,288.05  | 54.55  | 243,500.00  | 52,329.34             | 218,652.39 |   |
| Other Revenue                              |                           |                       |             |        |             |                       |            |   |
| 31400                                      | CONTRIBUTIONS-PROSPECTING | 1,775.00              | 21,526.32   | 4.85   | 18,000.00   | 4,844.00              | 16,402.00  |   |
|  | OTHER CONTRIBUTIONS       | 73,363.38             | 125,380.49  | 28.23  | 72,000.00   | 49,481.78             | 99,632.61  |   |
|  | LIST SALES                | 0.00                  | 253.31      | 0.06   | 350.00      | 0.00                  | 25.41      |   |
| 36001                                      | T-SHIRT SALES             | 49.00                 | 2,399.00    | 0.54   | 1,900.00    | 740.00                | 1,295.00   |   |
| 37000                                      | ROYALTIES                 | 0.00                  | 21.80       | 0.00   | 150.00      | 0.00                  | 79.72      |   |
| 37500                                      | FISCAL SPONSORSHIP FEE    | 0.00                  | 0.00        | 0.00   | 0.00        | 0.00                  | 0.00       |   |
|  | INTEREST & DIVIDENDS      | 34,063.95             | 51,885.26   | 11.68  | 31,000.00   | 8,714.34              | 46,278.24  |   |
| 39050                                      | MISCELLANEOUS INCOME      | 4.50                  | 431.96      | 0.10   | 100.00      | 4,027.96              | 7,667.46   |   |
| Total Other Revenue                        |                           | 109,255.83            | 201,898.14  | 45.45  | 123,500.00  | 67,808.08             | 171,380.44 |   |
| TOTAL REVENUE                              |                           | 173,749.85            | 444,186.19  | 100.00 | 367,000.00  | 120,137.42            | 390,032.83 |   |
| <b>COST OF SALES</b>                       |                           |                       |             |        |             |                       |            |   |
| 36002                                      | T-SHIRT COSTS             | 0.00                  | 2,538.45    | 0.57   | 3,000.00    | <66.85>               | 930.16     |   |
| Total Cost of Sales                        |                           | 0.00                  | 2,538.45    | 0.57   | 3,000.00    | <66.85>               | 930.16     |   |
| Gross Profit                               |                           | 173,749.85            | 441,647.74  | 99.43  | 364,000.00  | 120,204.27            | 389,102.67 |   |
| <b>EXPENSES</b>                            |                           |                       |             |        |             |                       |            |   |
| Internal Mailing Costs                     |                           |                       |             |        |             |                       |            |   |
|  | PLEDGE COSTS              | 68.79                 | 5,917.25    | 1.33   | 5,650.00    | 1,088.87              | 4,671.66   |   |
|  | NEWSLETTER COSTS          | 4,448.15              | 29,569.53   | 6.66   | 31,609.00   | 4,186.61              | 27,176.91  |   |
|  | NATIONAL LIST COSTS       | 0.00                  | 0.00        | 0.00   | 2,600.00    | 6.45                  | 54.75      |   |
|  | ABC MAILING COSTS         | 0.00                  | 5,383.03    | 1.21   | 6,454.00    | 1,048.84              | 4,584.67   |   |
|  | ZO COSTS                  | 0.00                  | 0.00        | 0.00   | 900.00      | 15.33                 | 811.37     |   |
| Total Internal Mailing Costs               |                           | 4,516.94              | 40,869.81   | 9.20   | 47,213.00   | 6,346.10              | 37,299.36  |   |
| PROSPECTING MAILING COSTS                  |                           | 90.06                 | 23,430.37   | 5.27   | 19,200.00   | 6,762.85              | 21,338.74  |   |
| Total Mailing Costs                        |                           | 4,607.00              | 64,300.18   | 14.48  | 66,413.00   | 13,108.95             | 58,638.10  |   |
| Net Revenue After Mailing Costs            |                           | 169,142.85            | 377,347.56  | 84.95  | 297,587.00  | 107,095.32            | 330,464.57 |   |
| Program, General & Administrative Expenses |                           |                       |             |        |             |                       |            |   |
|  | FISCAL SPONSOR GRANTS     | <47.50>               | <170.70>    | <0.04> | <187.00>    | <10.00>               | <135.25>   |   |
|  | RESIST GRANTS PAID OUT    | 31,100.00             | 247,938.00  | 55.82  | 154,000.00  | 14,200.00             | 108,831.00 |   |
|  | OTHER FUNDRAISING COSTS   | 105.16                | 956.33      | 0.22   | 1,504.00    | <49.66>               | 841.13     |   |
|  | PERSONNEL                 | 6,079.81              | 104,178.51  | 23.45  | 107,019.00  | 7,245.54              | 80,943.54  |   |
| 51000                                      | RENT                      | 1,550.00              | 19,250.00   | 4.33   | 9,225.00    | 750.00                | 14,972.50  |   |
| 51100                                      | OCCUPANCY                 | 85.34                 | 2,582.80    | 0.58   | 2,336.00    | 148.81                | 1,798.14   |   |
| 51500                                      | TELEPHONE                 | 169.19                | 1,868.43    | 0.42   | 2,287.00    | 375.97                | 2,078.88   |   |
| 51600                                      | FAX EXPENSES              | 28.46                 | 116.82      | 0.03   | 75.00       | 12.78                 | 70.28      |   |
| 51700                                      | INTERNET                  | 19.98                 | 486.32      | 0.11   | 458.00      | 33.02                 | 381.27     |   |
|  | OFFICE EXPENSES           | 18.55                 | 7,943.55    | 1.79   | 10,450.00   | <4,084.84>            | 5,212.23   |   |
|  | GRANT PROGRAM             | 150.56                | 2,853.02    | 0.64   | 3,950.00    | 6.44                  | 3,951.26   |   |
|  | POSTAGE                   | 757.08                | 2,305.68    | 0.52   | 2,900.00    | <1,204.30>            | 1,122.31   |   |
| 54000                                      | TRAVEL                    | 0.00                  | 505.48      | 0.11   | 150.00      | 1.70                  | 116.64     |   |
| 54200                                      | STAFF DEVELOPMENT         | 0.00                  | 1,010.00    | 0.23   | 2,500.00    | 0.00                  | 1,546.17   |   |
| 54500                                      | CONFERENCES/MEETINGS      | 0.00                  | 731.50      | 0.16   | 300.00      | 0.00                  | 169.69     |   |
|  | ADVERTISING & OUTREACH    | 0.00                  | 4,310.50    | 0.97   | 5,700.00    | 4,640.00              | 12,129.81  |   |
| 55500                                      | REPAIRS AND MAINTENANCE   | 0.00                  | 686.75      | 0.15   | 2,000.00    | 630.00                | 630.00     |   |
|  | PROFESSIONAL FEES         | 140.00                | 5,226.00    | 1.18   | 6,250.00    | 210.00                | 5,748.00   |   |
| 57000                                      | INSURANCE- OFFICE         | 0.00                  | 1,357.00    | 0.31   | 1,050.00    | <12.00>               | 1,006.00   |   |
|  | BOARD EXPENSES            | 632.37                | 4,194.05    | 0.94   | 8,200.00    | 701.18                | 8,399.78   |   |
|  | OTHER EXPENSES            | 0.00                  | 1,071.92    | 0.24   | 3,885.00    | 2,894.93              | 5,019.67   |   |
| Total Program, G & A Expenses              |                           | 40,789.00             | 409,401.96  | 92.17  | 324,052.00  | 26,489.57             | 254,833.05 |   |
| Other Income & Expenses                    |                           |                       |             |        |             |                       |            |   |
| Total Other Income/Expense                 |                           | <830.48>              | <10,526.33> | <2.37> | 0.00        | 1,091.27              | <4,213.45> |   |
| Total Expenses                             |                           | 39,958.52             | 398,875.63  | 89.80  | 324,052.00  | 27,580.84             | 250,619.60 |   |
| NET INCOME (LOSS)                          |                           | 129,184.33            | <21,528.07> | <4.85> | <26,465.00> | 79,514.48             | 79,844.97  |   |

Unaudited

RESIST, Inc.  
Income Statement  
For the Twelve Months Ending December 31, 1998

Printed On: January 20, 1999

Ratio: Total Revenue

| ***** THIS YEAR ***** |            |        | **BUDGET** | ***** LAST YEAR ***** |           |
|-----------------------|------------|--------|------------|-----------------------|-----------|
| SUBSIDIARY SCHEDULE   |            |        |            |                       |           |
| Current Month         | Y-T-D      | Ratio  | Budget     | Current Month         | Y-T-D     |
| 0.00                  | 5,000.00   | 1.13   | 7,000.00   | 310.00                | 7,310.00  |
| 20,841.14             | 32,080.70  | 7.22   | 20,000.00  | 20,869.08             | 31,042.91 |
| 0.00                  | 0.00       | 0.00   | 0.00       | 0.00                  | 0.00      |
| 2,836.00              | 34,966.55  | 7.87   | 22,000.00  | 3,172.00              | 27,058.00 |
| 49,686.24             | 53,333.24  | 12.01  | 23,000.00  | 24,760.70             | 33,851.70 |
| 0.00                  | 0.00       | 0.00   | 0.00       | 370.00                | 370.00    |
| 73,363.38             | 125,380.49 | 28.23  | 72,000.00  | 49,481.78             | 99,632.61 |
| 0.00                  | 253.31     | 0.06   | 350.00     | 0.00                  | 25.41     |
| 0.00                  | 0.00       | 0.00   | 0.00       | 0.00                  | 0.00      |
| 0.00                  | 253.31     | 0.06   | 350.00     | 0.00                  | 25.41     |
| 49.00                 | 2,399.00   | 0.54   | 1,900.00   | 740.00                | 1,295.00  |
| 0.00                  | <2,538.45> | <0.57> | <3,000.00> | 66.85                 | <930.16>  |
| 49.00                 | <139.45>   | <0.03> | <1,100.00> | 806.85                | 364.84    |
| 6,319.34              | 14,775.88  | 3.33   | 12,500.00  | 3,381.46              | 15,149.49 |
| 0.00                  | 0.00       | 0.00   | 400.00     | 0.00                  | 0.00      |
| 0.00                  | 0.00       | 0.00   | 100.00     | 0.00                  | 0.00      |
| 0.00                  | 0.00       | 0.00   | 0.00       | <76.49>               | <76.49>   |
| 27,744.61             | 37,166.81  | 8.37   | 18,000.00  | 5,409.37              | 31,205.24 |
| 0.00                  | <57.43>    | <0.01> | 0.00       | 0.00                  | 0.00      |
| 34,063.95             | 51,885.26  | 11.68  | 31,000.00  | 8,714.34              | 46,278.24 |
| 48.00                 | 1,646.70   | 0.37   | 2,500.00   | <88.42>               | 1,552.01  |
| 20.79                 | 2,674.14   | 0.60   | 1,800.00   | 1,000.03              | 2,186.60  |
| 0.00                  | 1,596.41   | 0.36   | 1,350.00   | 177.26                | 933.05    |
| 68.79                 | 5,917.25   | 1.33   | 5,650.00   | 1,088.87              | 4,671.66  |
| 2,677.65              | 17,459.64  | 3.93   | 19,000.00  | 1,178.04              | 15,012.95 |
| 715.50                | 6,079.44   | 1.37   | 6,945.00   | 2,157.04              | 6,756.34  |
| 0.00                  | 4,445.68   | 1.00   | 4,444.00   | 779.97                | 4,039.69  |
| 950.00                | 1,157.50   | 0.26   | 500.00     | 0.00                  | 882.37    |
| 105.00                | 427.27     | 0.10   | 520.00     | 71.56                 | 485.56    |
| 0.00                  | 0.00       | 0.00   | 0.00       | 0.00                  | 0.00      |
| 0.00                  | 0.00       | 0.00   | 200.00     | 0.00                  | 0.00      |
| 4,448.15              | 29,569.53  | 6.66   | 31,609.00  | 4,186.61              | 27,176.91 |
| 0.00                  | 0.00       | 0.00   | 1,400.00   | 0.00                  | 48.30     |
| 0.00                  | 0.00       | 0.00   | 800.00     | 6.45                  | 6.45      |
| 0.00                  | 0.00       | 0.00   | 400.00     | 0.00                  | 0.00      |
| 0.00                  | 0.00       | 0.00   | 2,600.00   | 6.45                  | 54.75     |
| 0.00                  | 3,147.57   | 0.71   | 3,750.00   | 526.15                | 1,941.73  |
| 0.00                  | 1,515.46   | 0.34   | 1,430.00   | 172.34                | 1,484.37  |
| 0.00                  | 720.00     | 0.16   | 1,274.00   | 350.35                | 1,158.57  |
| 0.00                  | 5,383.03   | 1.21   | 6,454.00   | 1,048.84              | 4,584.67  |
| 0.00                  | 0.00       | 0.00   | 200.00     | 0.00                  | 199.60    |
| 0.00                  | 0.00       | 0.00   | 400.00     | 15.33                 | 382.85    |
| 0.00                  | 0.00       | 0.00   | 300.00     | 0.00                  | 228.92    |
| 0.00                  | 0.00       | 0.00   | 900.00     | 15.33                 | 811.37    |
| 0.00                  | 11,404.01  | 2.57   | 5,000.00   | 1,208.33              | 4,300.74  |
| 0.00                  | 4,297.44   | 0.97   | 3,500.00   | 794.35                | 3,432.35  |
| 0.00                  | 6,645.22   | 1.50   | 9,000.00   | 4,760.17              | 13,356.16 |
| 0.00                  | 616.25     | 0.14   | 1,000.00   | 0.00                  | 35.00     |
| 0.00                  | 0.00       | 0.00   | 200.00     | 0.00                  | 0.00      |
| 0.00                  | 0.00       | 0.00   | 0.00       | 0.00                  | 0.00      |
| 90.06                 | 467.45     | 0.11   | 500.00     | 0.00                  | 214.49    |
| 90.06                 | 23,430.37  | 5.27   | 19,200.00  | 6,762.85              | 21,338.74 |

Unaudited

RESIST, Inc.  
Income Statement  
For the Twelve Months Ending December 31, 1998

Printed On: January 20, 1999

Ratio: Total Revenue

\*\*\*\*\* THIS YEAR \*\*\*\*\*  
SUBSIDIARY SCHEDULE

## \*\*BUDGET\*\*

## \*\*\*\*\* LAST YEAR \*\*\*\*\*

|                                 | Current Month | Y-T-D      | Ratio  | Budget     | Current Month | Y-T-D      |
|---------------------------------|---------------|------------|--------|------------|---------------|------------|
| FISCAL SPONSOR GRANTS           |               |            |        |            |               |            |
| 49401 DONOR DIRECTED: IN        | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 49402 DONOR DIRECTED: OUT       | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 49411 NWTRCC: IN                | <950.00>      | <3,414.00> | <0.77> | <3,750.00> | <200.00>      | <2,705.00> |
| 49412 NWTRCC: OUT               | 902.50        | 3,243.30   | 0.73   | 3,563.00   | 190.00        | 2,569.75   |
|                                 | <47.50>       | <170.70>   | <0.04> | <187.00>   | <10.00>       | <135.25>   |
| RESIST GRANTS PAID OUT          |               |            |        |            |               |            |
| 49509 IN KIND GRANTS            | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 49510 RESIST GRANTS PAID OUT    | 29,100.00     | 238,728.00 | 53.75  | 150,000.00 | 14,200.00     | 105,831.00 |
| 49511 COHEN RESIST GRNTS PD OUT | 0.00          | 1,210.00   | 0.27   | 1,000.00   | 0.00          | 1,000.00   |
| 49512 SALZMAN RESIST GRNTS PAID | 2,000.00      | 8,000.00   | 1.80   | 3,000.00   | 0.00          | 2,000.00   |
|                                 | 31,100.00     | 247,938.00 | 55.82  | 154,000.00 | 14,200.00     | 108,831.00 |
| OTHER FUNDRAISING COSTS         |               |            |        |            |               |            |
| 49601 THANK YOU CARDS-COST      | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 49602 THANK YOU CARDS-PRINTING  | 0.00          | 40.00      | 0.01   | 46.00      | 0.00          | 40.00      |
| 49603 THANK YOU CARDS- POSTAGE  | 105.16        | 657.33     | 0.15   | 658.00     | 184.02        | 719.27     |
| 49610 PROMO T-SHIRT GIFTS       | 0.00          | 0.00       | 0.00   | 300.00     | 25.32         | 25.32      |
| 49612 PROMO WHAT'S LEFT         | 0.00          | 259.00     | 0.06   | 0.00       | <259.00>      | 74.00      |
| 49620 OTHER FUNDRAISING COSTS   | 0.00          | 0.00       | 0.00   | 500.00     | 0.00          | <17.46>    |
|                                 | 105.16        | 956.33     | 0.22   | 1,504.00   | <49.66>       | 841.13     |
| PERSONNEL                       |               |            |        |            |               |            |
| 50110 GROSS PAY                 | 7,500.00      | 86,735.40  | 19.53  | 89,000.00  | 6,811.04      | 67,800.80  |
| 50120 EMPLOYER TAXES (Rfica,DES | <2,609.15>    | 8,951.51   | 2.02   | 8,010.00   | <23.20>       | 6,415.64   |
| 50125 RETIREMENT MATCH          | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 50130 STAFF HEALTH INSURANCE    | 554.46        | 7,807.10   | 1.76   | 9,039.00   | 527.70        | 5,602.60   |
| 50140 WORKER'S COMPENSATION     | 0.00          | 0.00       | 0.00   | 520.00     | <70.00>       | 332.00     |
| 50150 CONSULTANTS               | 634.50        | 684.50     | 0.15   | 450.00     | 0.00          | 792.50     |
|                                 | 6,079.81      | 104,178.51 | 23.45  | 107,019.00 | 7,245.54      | 80,943.54  |
| OFFICE EXPENSES                 |               |            |        |            |               |            |
| 52010 OFFICE SUPPLIES           | 18.55         | 2,415.05   | 0.54   | 2,200.00   | <177.79>      | 1,954.61   |
| 52020 OFFICE XEROX              | 0.00          | 60.96      | 0.01   | 300.00     | <18.90>       | 267.13     |
| 52040 OFFICE LIBRARY            | 0.00          | 159.70     | 0.04   | 200.00     | 0.00          | 224.00     |
| 52050 OFFICE PRINTING           | 0.00          | 903.25     | 0.20   | 2,500.00   | 611.84        | 1,960.56   |
| 52060 MINOR OFFICE EQUIPMENT    | 0.00          | 4,257.82   | 0.96   | 5,000.00   | <4,519.99>    | 580.13     |
| 52070 BANK CHARGES              | 0.00          | 146.77     | 0.03   | 250.00     | 20.00         | 225.80     |
|                                 | 18.55         | 7,943.55   | 1.79   | 10,450.00  | <4,084.84>    | 5,212.23   |
| GRANT PROGRAM                   |               |            |        |            |               |            |
| 52501 PRINTING-GRANT PROGRAM    | 0.00          | 1,622.94   | 0.37   | 2,500.00   | <527.84>      | 1,935.51   |
| 52502 POSTAGE-GRANT PROGRAM     | 150.56        | 1,010.08   | 0.23   | 800.00     | 155.38        | 990.45     |
| 52504 CONSULTANTS-GRANT PROGRA  | 0.00          | 50.00      | 0.01   | 250.00     | 378.90        | 916.40     |
| 52505 PHOTO/GRAPHICS-GRANT PROG | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 52510 SUPPLIES-GRANT PROGRAM    | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 52540 LIBRARY-GRANT PROGRAM     | 0.00          | 170.00     | 0.04   | 200.00     | 0.00          | 108.90     |
| 52550 OTHER-GRANT PROGRAM       | 0.00          | 0.00       | 0.00   | 200.00     | 0.00          | 0.00       |
|                                 | 150.56        | 2,853.02   | 0.64   | 3,950.00   | 6.44          | 3,951.26   |
| POSTAGE                         |               |            |        |            |               |            |
| 53010 OFFICE POSTAGE            | 751.71        | 1,019.89   | 0.23   | 800.00     | 277.43        | 963.70     |
| 53020 UPS                       | 5.37          | 39.37      | 0.01   | 100.00     | 57.61         | 158.61     |
| 53030 POSTAGE DUE/BRE ENVELOPES | 0.00          | 1,246.42   | 0.28   | 2,000.00   | <1,539.34>    | 0.00       |
|                                 | 757.08        | 2,305.68   | 0.52   | 2,900.00   | <1,204.30>    | 1,122.31   |
| ADVERTISING & OUTREACH          |               |            |        |            |               |            |
| 55101 ADVERTISING               | 0.00          | 3,903.50   | 0.88   | 3,200.00   | 140.00        | 3,115.00   |
| 55102 BROCHURE                  | 0.00          | 407.00     | 0.09   | 2,500.00   | 4,500.00      | 9,014.81   |
| 55103 ANNUAL REPORT             | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
| 55150 OTHER                     | 0.00          | 0.00       | 0.00   | 0.00       | 0.00          | 0.00       |
|                                 | 0.00          | 4,310.50   | 0.97   | 5,700.00   | 4,640.00      | 12,129.81  |
| PROFESSIONAL FEES               |               |            |        |            |               |            |
| 56010 LEGAL FEES                | 0.00          | 0.00       | 0.00   | 500.00     | 0.00          | 260.00     |
| 56020 ACCOUNTING FEES           | 140.00        | 5,026.00   | 1.13   | 5,500.00   | 210.00        | 5,488.00   |
| 56030 PROFESSIONAL FEES         | 0.00          | 200.00     | 0.05   | 250.00     | 0.00          | 0.00       |
|                                 | 140.00        | 5,226.00   | 1.18   | 6,250.00   | 210.00        | 5,748.00   |

Unaudited

RESIST, Inc.  
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Printed On: January 20, 1999

Ratio: Total Revenue

\*\*\*\*\* THIS YEAR \*\*\*\*\*  
SUBSIDIARY SCHEDULE

## \*\*BUDGET\*\*

## \*\*\*\*\* LAST YEAR \*\*\*\*\*

|                                | Current Month | Y-T-D    | Ratio  | Budget   | Current Month | Y-T-D    |
|--------------------------------|---------------|----------|--------|----------|---------------|----------|
| BOARD EXPENSES                 |               |          |        |          |               |          |
| 58001 BOARD XEROX              | 188.15        | 1,764.97 | 0.40   | 1,500.00 | 309.92        | 1,505.17 |
| 58002 BOARD POSTAGE/UPS        | 96.18         | 889.67   | 0.20   | 900.00   | 66.21         | 881.36   |
| 58003 BOARD TRAVEL             | 337.01        | 1,171.96 | 0.26   | 1,000.00 | 0.00          | 804.07   |
| 58004 BOARD FOOD/MEETINGS      | 11.03         | 367.45   | 0.08   | 250.00   | 15.05         | 294.68   |
| 58005 BOARD OUTREACH           | 0.00          | 0.00     | 0.00   | 50.00    | 0.00          | 0.00     |
| 58006 BOARD EXPENSE: OTHER     | 0.00          | 0.00     | 0.00   | 4,500.00 | 310.00        | 4,914.50 |
|                                | 632.37        | 4,194.05 | 0.94   | 8,200.00 | 701.18        | 8,399.78 |
| OTHER EXPENSES                 |               |          |        |          |               |          |
| 59010 BAD DEBTS                | 0.00          | 0.00     | 0.00   | 0.00     | 0.00          | 0.00     |
| 59020 DUES AND FEES            | 0.00          | 1,295.00 | 0.29   | 1,100.00 | 0.00          | 850.00   |
| 59030 TAX PENALTIES & INTEREST | 0.00          | 4.92     | 0.00   | 125.00   | 0.00          | 217.39   |
| 59040 OTHER PENALTIES/FINES    | 0.00          | 0.00     | 0.00   | 0.00     | 0.00          | 0.00     |
| 59050 BOUNCED CHKS-UNKNOWN ACC | 0.00          | 0.00     | 0.00   | 0.00     | 0.00          | 0.00     |
| 59060 MISCELLANEOUS EXPENSE    | 0.00          | <228.00> | <0.05> | 1,500.00 | 300.00        | 1,357.35 |
| 59090 DEPRECIATION             | 0.00          | 0.00     | 0.00   | 1,160.00 | 2,594.93      | 2,594.93 |
|                                | 0.00          | 1,071.92 | 0.24   | 3,885.00 | 2,894.93      | 5,019.67 |

Unaudited

## **A CALL TO ACTION ON SANCTIONS AND THE U.S. WAR AGAINST THE PEOPLE OF IRAQ**

Signers Include: Noam Chomsky, Edward Herman, Edward Said, and Howard Zinn

At the end of 1998, the United States once again rained bombs on the people of Iraq. But even when the bombs stop falling, the U.S. war against the people of Iraq continues through the harsh economic sanctions. This is a call to action to end all the war.

This month U.S. policy will kill 4,500 children under the age of 5 in Iraq, according to UN studies, just as it did last month and the month before that, all the way back to 1991. Since the end of the Gulf War, at least hundreds of thousands -- maybe more than 1 million -- Iraqis have died as a direct result of the UN sanctions on Iraq, which are a direct result of U.S. policy.

This is not foreign policy -- it is sanctioned mass-murder that is nearing holocaust proportions. If we remain silent, we are condoning a genocide that is being perpetrated in the name of peace in the Middle East, a mass slaughter that is being perpetrated in our name.

The time has come for a call to action to people of conscience. We are past the point where silence is passive consent -- when a crime reaches these proportions, silence is complicity. There are several tasks ahead of us.

First, we must organize and make this issue a priority, just as Americans organized to stop the war in Vietnam, and to protest U.S. policies in Central America and South Africa. We need a national campaign to lift the sanctions. This kind of work has already begun, and those efforts need our help. For the past several years, individuals and groups have been delivering medicine and other supplies to Iraq in defiance of the U.S. blockade. Now, members of one of those groups, Voices in the Wilderness in Chicago, have been threatened with massive fines by the federal government for "exportation of donated goods, including medical supplies and toys, to Iraq absent specific prior authorization." Our government is harassing a peace group that takes medicine and toys to dying children; we owe these courageous activists our support.

Such a campaign is not equivalent to support for the regime of Saddam Hussein. To oppose the sanctions is to support the Iraqi people. The people are suffering because of the actions of both the Iraqi and U.S. governments, but our moral responsibility lies here in the United States, to counter the hypocrisy and inhumanity

of our leaders.

Also, there has been a virtual embargo on news of the effects of the sanctions in the mainstream media. For the most part, the American people do not know what evil is being carried out in our name. We must continue to apply pressure on journalists at all levels -- from our local papers to the network news -- to cover this tragedy. We should overwhelm the major press with letters to the editor and put pressure on journalists to cover the story. And we must realize this could be a long struggle. Preparations should begin for all the possible strategies, including civil disobedience once a sufficient number of people are committed. Direct action that forces a moral accounting likely is going to be necessary.

Whatever else we are doing, we should treat this as an emergency and put it at the top of our agenda. Existing groups can work on the issue, new groups may need to be formed, and national networks need to be built. A good central source of information exists on the web at <http://leb.net/IAC/>.

Without action by us, the horrors will go on, the children will continue to die. We must appeal to the natural sympathies of the American people, who will respond if they know what is happening. We must therefore bring this issue, in every way we can, to national attention. The only way to avoid complicity in this crime is to do everything we can, and much more than we have been doing, to end the sanctions on Iraq. This issue must be discussed in every household and every public forum across the country.

# A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Renae Scott Gray  
Kenneth Hale  
Debra Kay Jefferson  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
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Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Jorge Rogachevsky  
Henry Rosemont, Jr.  
Carol Schachet  
Cheryl Smith  
Amy Swerdow  
George Vickers  
Nancy Wechsler  
Fran White

## Board Development Committee Minutes 1/13/99

Present: Eileen Bolinsky, Robin Carton, Louis Kampf, Paul Lauter, Carol Schachet.

### 1. Board Job Description

The Committee reviewed the reasons which led to the original suggestion to create a job description for Board members. Some of the reasons included:

- Lack of clarity of what is expected as a reasonable level of participation
- Inconsistent attendance at meetings
- Fewer people, in general, are attending meetings
- Decision making/consistency are impacted by the fact that it is rare that the same group of people attend meetings consecutively
- Harder to build community or integrate new members if no real framework for participation. Impacts morale and commitment.
- Long and short term vision for Resist is impacted: more difficult to engage in program planning or political vision setting
- Staff need a stable core of decision-makers who can respond to specific issues beyond the purview of committees
- New members are informed in the interview process of Board duties and responsibilities which do not appear consistent with the actions of longer term Board members. Seems to be two tiers for performance of work of Board.

The Committee agreed that the job description can have a twofold purpose:

- to be used as a recruitment tool for potential new Board members for gaining clarity around their ability to commit to the work;
- as an evaluation tool for the level of participation of current Board members
  - Committee members would assess participation levels and communicate concerns to any Board member who appears to have difficulty maintaining this level of commitment

The Committee suggested amending the job description as follows:

Maintain current items 1-3, 7 and 8  
Remove current items 4-6

There was a discussion about item #7 concerning whether Board members should be asked to make a financial contribution to Resist according to their means. After a vote, the decision was to maintain this item.

A general introductory sentence regarding the role of the Board will be added

Identification of the role Board members play in grant making will be added

The document will be renamed to Board Member Responsibilities

The revised description should be presented to the Board for approval in February. The commitments reflect a reasonable expectation for participation by Board members. At that time, the vote should vote only "yes" or "no" on adopting this document. The Committee recommends there be no further discussion.

## **2. Board/Advisory Board**

The Committee reviewed the Board decision to have both an Advisory Board and a Board of Directors. Under this plan, the list of individuals currently designated as Board members would be separated into an Advisory Board and a Board of Directors. Members of the Board of Directors would be those current members who are able to commit to the expectations listed as Board member responsibilities. Those members who could not sustain that level of commitment would become members of the Advisory Board.

A concern was raised about this creating two tiers of involvement and membership. A response stated that this was merely formalizing current existing conditions.

The issue of voting rights for major Board decisions was still left unresolved. It was unclear if Advisory Board members who chose to attend a Board meeting would have the ability to participate in any final decision-making process that might arise at that time.

## **3. Board Outreach/Recruitment**

After finalizing the Board member responsibilities, the Committee recommends that Resist put an insert in the *Newsletter* for local grantees and reference contacts seeking new Board members. The insert would indicate the skills the Board is seeking and the commitments members are required to make. The Board Development Committee would make follow up calls to pursue any potential contacts.

Robin will put together a form which will be sent to Board members to submit names for consideration. Board members should avoid proposing individuals who are already over-committed. The Committee proposes that members should make calls to colleagues, activists, etc. seeking input from them about other individuals they may know who would be appropriate referrals for consideration.

# A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
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## BOARD MEMBER RESPONSIBILITIES

Members of the Board of Directors agree with the mission and political goals of Resist, determine Resist's programmatic priorities, allocate grants and ensure the fiscal health of Resist's programs and operations.

Board member responsibilities include:

1. Attend at least four of the six regularly scheduled Board meetings annually. Try to attend any special Board meetings that are scheduled. If unable to attend a Board meeting, send in a non-binding Proxy Statement for consideration.
2. Actively serve on at least one committee.
3. Review funding applications and award grants to eligible activist organizations.
4. Share resources and talents with Resist, including expertise, reference information, contacts for financial supports, and contacts for in-kind contributions.
5. Participate in fund raising activities for Resist and, according to my personal ability, make a financial contribution to Resist .
6. Maintain the confidentiality of any information deemed confidential given to members of the Board.

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Rena Scott Gray  
Kenneth Hale  
Debra Kay Jefferson  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Jorge Rogachevsky  
Henry Rosemont, Jr.  
Carol Schachet  
Cheryl Smith  
Amy Swerdow  
George Vickers  
Nancy Wechsler  
Fran White

A call to

# RESIST

illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617 / 623-5110

January 27, 1999

Eileen Bolinsky  
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Nancy Wechsler  
Fran White

To: Fundraising Committee (Marc Miller, interim chair, Kay Mathew, Nancy Wechsler, Fran White)  
From: Carol Schachet  
RE: 1998 Fundraising Year in Review/Updates

Hello everyone. After nearly a month of refreshing vacation, I'm back at the Resist computer, analyzing the fund raising returns from 1998 and planning 1999's calendar. This memo will offer a brief summary on 1998, including some comparisons with previous years, and offer some thoughts about future directions.

## 1. 1998 in Review

Overall, last year was a banner year for Resist. Resist raised more money (again) than ever before in our history, and we gave out more money than ever before in our history. Although 1998 was our first year of "deficit spending" the amount of expenses over income did not significantly exceed our estimates. (Reminder: the Board voted to spend down our surplus by \$20,000/year beginning in 1996. However, in 1996 and 1997 we raised more than we spent.)

The attached charts indicate the amount of contributions that have been entered into our data base. These are not audited financial figures. The increase in contributions in 1998 is due to two factors: more donors (2,581 in 1998 versus 2,470 in 1997), and an increase in larger contributions. While both of these are good, the overall number of contributors is still low considering the amount of money Resist needs to continue funding and growing.

## 2. Income Analysis

Almost all of Resist's money comes from one of three sources:

- \* pledge donations (Pledges) 30%
- \* contributions from Resist donors (In-House) 56% including stock gifts
- \* contributions from outside donors (Prospects) 5%

The first two categories account for 90% of contributions, but the Prospects are, in a very real sense, our future lifeblood. Without increasing the Prospects, Resist cannot infuse new money into the organization. In 1998, Resist sent three House mailings and two Prospect mailings. The returns on these mailings are attached.

### 3. Projected Needs

Already Resist has adjusted the 1999 budget to shrink the deficit spending experienced in 1998. This has been done primarily by decreasing the amount of grants allocated. Additionally Resist needs to raise more money.

We can bring in more money by (1) getting more money from the folks who already contribute, i.e., move them up the giving ladder, (2) adding more donors, and (3) sponsoring fund raising events, such as house parties or dinners, etc. Each of those need to happen, but I would place emphasis on the second: increasing the number of Resist donors. This can be done by engaging in a **more aggressive and consistent Prospecting campaign.**

It is important to note that, according to industry standards, prospecting brings in about 1-2% returns. That is, to bring in 1,000 new donors, Resist would have to mail to 100,000 people. The expense is significant and is usually considered an investment with longer term returns, namely the stability of the organization.

Additionally, I believe that Resist needs to **embrace a "Planned Giving" strategy** which emphasizes bequests. Journals like the *Chronicle of Philanthropy* are predicting a major transition of wealth in the next decade. Many of our donors are in the process of making out their wills or changing their life insurance beneficiaries. This is the time in which they are most likely to add Resist to their list of recipients. I would encourage Resist to: 1) develop a brochure outlining the benefits and requirements of progressive planned giving, 2) hire a consultant to help us figure out how to integrate planned giving into our long-term fund raising program, and 3) determine how much staff time should go into this program (e.g. 5-7 hours/week?).

### 4. Miscellaneous Extras

We also need to think about a few outstanding issues, the first one being top priority:

- \* Convert to a new data base
- \* Reconsider taking credit card donations and pledges
- \* Consider hiring a regular consultant to help with fund raising efforts
- \* Determine how to engage the Board effectively in fund raising
- \* Develop a new brochure and outreach tools

As we are all aware, the Fund Raising Committee hasn't met consistently in the past couple of years, although you have been very useful in providing prompt feed back on fund raising appeal letters. Although that is still needed (and I am enclosing a draft of the renewal/deadbeat letter for your feedback!) we also need to address the issues above in some systematic way.

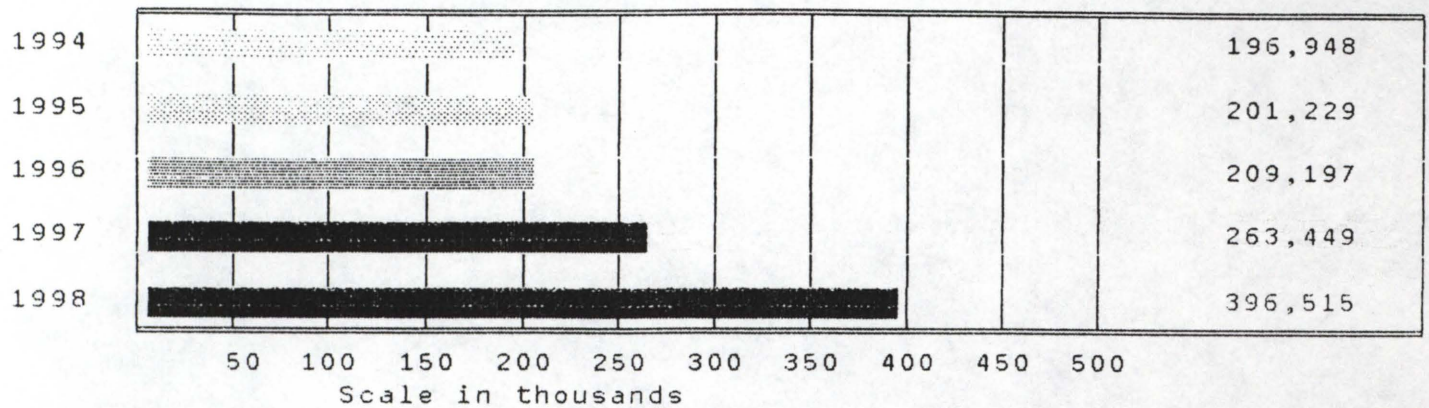
I think that we need to meet fairly soon--either in person or via telephone--to talk about some of these issues. Three dates are proposed below. Please contact either me or Marc about your availability to meet at these times. Thanks.

|            |                                 |
|------------|---------------------------------|
| Tues 2/23  | 8:30 a.m., 4 p.m., or 6:30 p.m. |
| Wed 2/24   | 8:30 a.m., 4 p.m., or 6:30 p.m. |
| Thurs 2/25 | 8:30 a.m., 4 p.m., or 6:30 p.m. |

| mailing     | # sent | cost    | # returned | \$ returned | % returned | \$spent/\$raised |  |  |
|-------------|--------|---------|------------|-------------|------------|------------------|--|--|
| House       |        |         |            |             |            |                  |  |  |
| March ABC   | 2,768  | \$1,915 | 216        | \$14,021    | 7.8%       | \$0.14           |  |  |
| June ABC    | 2,729  | \$2,087 | 249        | \$14,239    | 9.1%       | \$0.15           |  |  |
| October ABC | 3,177  | \$2,570 | 134        | \$32,505    | 4.2%       | \$0.08           |  |  |
| Prospect    |        |         |            |             |            |                  |  |  |
| May         | 25,886 |         | 266        | \$8,849     | 1.0%       |                  |  |  |
| September   | 12,863 |         | 114        | \$4,019     | 0.9%       |                  |  |  |
|             |        |         |            |             |            |                  |  |  |
|             |        |         |            |             |            |                  |  |  |
|             |        |         |            |             |            |                  |  |  |
|             |        |         |            |             |            |                  |  |  |

Note:  
additional replies are  
still coming in. This  
numbe is incomplete.

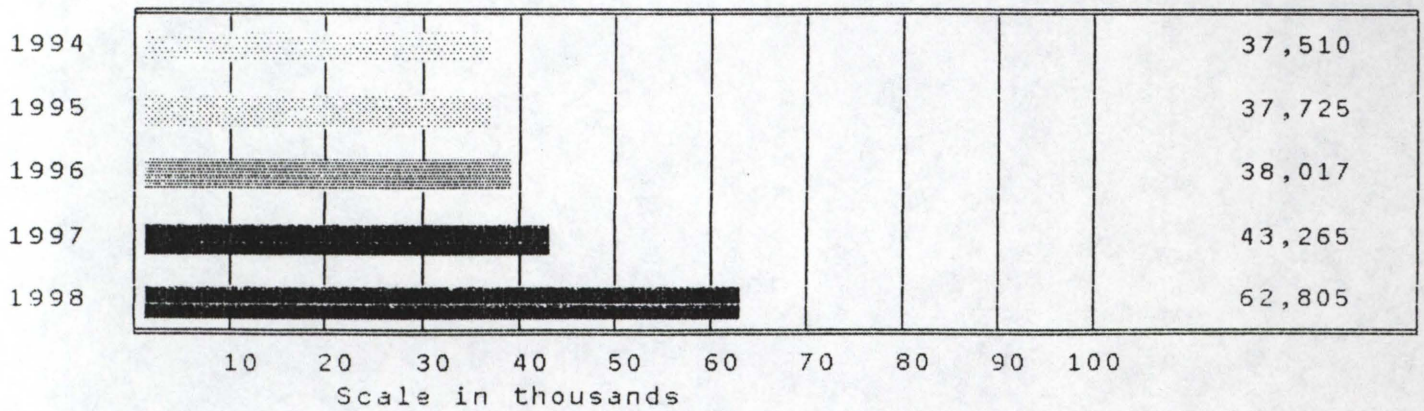
Search criteria..current donors > zero  
Number of donors.. 2,581



Pledged: 82,175.00  
Restricted: 0.00

Press <Enter> to continue.

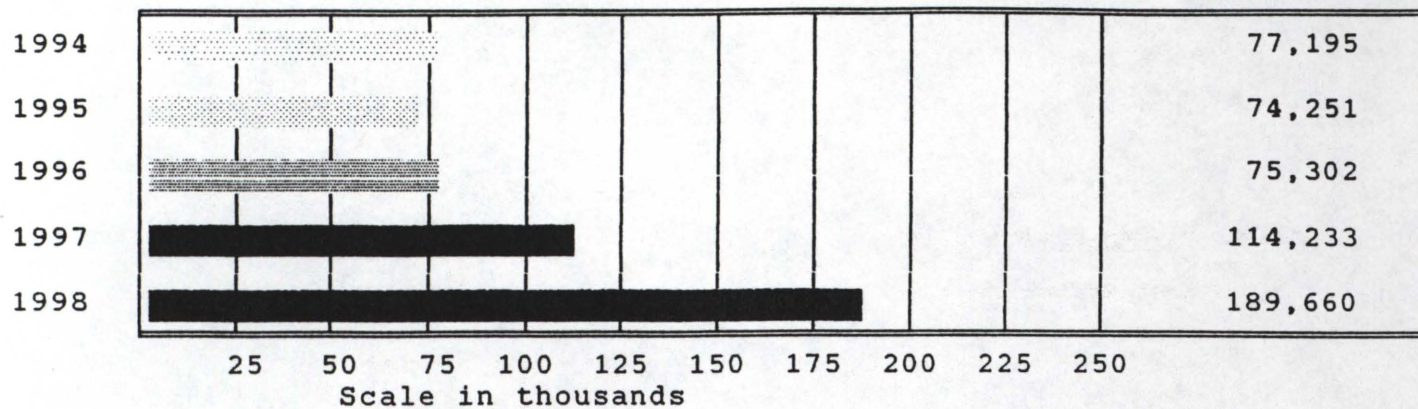
Search criteria..current year donors 1-99  
Number of donors.. 1,779



Pledged: 19,987.00  
Restricted: 0.00

Press <Enter> to continue.

Search criteria..Current Year donors of \$1000 or more  
Number of donors.. 62



Pledged: 18,605.00  
Restricted: 0.00

Press <Enter> to continue.

Search criteria..Current Year donors of \$1000 or more

# A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617 / 623-5110

February 1999

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Renae Scott Gray  
Kenneth Hale  
Debra Kay Jefferson  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Jorge Rogachevsky  
Henry Rosemont, Jr.  
Carol Schachet  
Cheryl Smith  
Amy Swerdow  
George Vickers  
Nancy Wechsler  
Fran White

Dear Resist Supporter,

Thank you for your past support of Resist and the groups that we fund. We haven't heard from you in a while and want you to know that *it is now time to renew your support.*

I hope that you have found the Resist *Newsletter* to be informative and encouraging. In its pages we try to highlight the actions of our grantees and offer analysis on issues that are important to those seeking economic and social justice. Some of the topics covered in 1998 included: environmental activism and radioactive waste, global sweatshops and the results of NAFTA, ethics of abortion rights, disability activism, gay and lesbian labor, Hawaiian sovereignty, progressive media, human rights conflicts, and the privatization of welfare.

Many of Resist's supporters have said that the Resist *Newsletter* is one of the few progressive publications that they regularly read. "Thank you so much for your work. Every month your newsletter gives me hope as well as information. You all rock!" (Susan Raffo, Minneapolis, MN)

As you may know, in 1998 Resist distributed \$252,300 to 156 groups in grants and loans, more than ever before in our 31-year history. And, as you are also aware, the money that Resist gives out comes from individuals like you across the country who are committed to funding radical organizing for social change. As we raise the money, we distribute it to groups engaged in front-line organizing.

In the past you have shown a willingness to support Resist and the groups that we fund. It is now time to recommit to supporting small grassroots activists. If we don't hear from you soon, we regret that we will no longer be able to send you the *Newsletter*, a publication available to all of our supporters. But more importantly, you will miss your opportunity to make a difference to the front-line activists who rely on Resist for support.

Please take a moment today to reaffirm your commitment to Resist!

For peace and justice,

WHO SHOULD SIGN THIS LETTER?

Carol Schachet  
Resist Staff

Please e-mail feedback  
to [resistinc@igc.org](mailto:resistinc@igc.org)  
Thanks!  
Carol