Resist Board Meeting Minutes

9-27-1998

Resist Board Meeting, Sept. 27, 1998

Resist

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Present: Eileen Bolinsky (chair), Pam Chamberlain (minutes), Jorge Rogachevsky, and Hank Rosemont.

AGENDA

1. Open House

The Board suggested holding the Open house on a week night from 5 - 7 p.m. or 6 - 8 p.m. The final decision will be left up to the staff.

2. Welcome to Jorge Rogachevsky

Eileen Bolinsky reviewed the meeting structure and grantmaking guidelines. She distributed a copy of a decision making questionnaire that could be used when analyzing proposals.

3. Review of Committee Minutes

a. Personnel Committee Update

Pam Chamberlain reported that the annual self-assessments and peer reviews have taken place. The Committee will meet and make recommendations for raises, etc. There is no additional news on implementation of the retirement plan at this point. Pam also reviewed the status of the process regarding hiring a new staff person (job description is nearly ready).

b. Finance Committee

The Board unanimously voted to approve the Finance Committee recommendation to set $1300 as the standard for the formula to determine the total allocation for each cycle. Staff were instructed to call Louis Kampf and other Executive Committee members to ratify this decision.

c. Newsletter Committee

Hank Rosemont reported that the September Newsletter on Hawaiian sovereignty issues is out. October will be an eclectic look at using the media in organizing campaigns. November will focus on human rights issues. As always, topics and suggestions are very welcome.
d. Board Development Committee

- There was a recommendation that there be active and advisory status for Board members.
- A one day retreat was proposed. To be held later than November.
- The new version of the Board member job description was circulated.
- Location for Board meetings was discussed. Hank and Jorge said that it was okay to fly to Boston, but New York meetings are also alright with them.
- It was suggested that the Proxy list be put on the website or sent by e-mail to increase responses.

5. Select Chair/New Meeting site/Agenda

Pam will chair the next meeting and will check to see if she can hold it at her house. The next meeting date is **November 8 in Boston**.

**Note:** Correction: Jorge's e-mail should be jrogachevsky@osprey.smcm.edu.

**EMERGENCY GRANTS**

We gave no Emergency Grants out this cycle.

**GRANT REQUESTS**

There were 27 requests considered at the meeting. There were 4 additional requests which are not on the agenda.

**Letters of Concern**

Two letters were received from grantees as a result of Board comments in the last grantmaking cycle. One from Lawrence Grassroots Initiative and one from WETAC. Responses to these letters should be:

1. Lawrence Grassroots Initiative: Short phone call or letter. Staff decides whether to continue the dialogue or not.

2. WETAC: Refer this to the Grants Committee for discussion of whether any further action needs to be taken. Louis could be invited to join this discussion.

Hank suggested that there might be a newsletter article on dialogue around these issues.
Africa/Asia/International

1. American Anti-Slavery Group
PO Box 441612, Somerville, MA 02144  Jesse Sage  617/629-2294
Funding for an organizing campaign to increase membership of organization which seeks to expose modern-day practices of slavery, particularly in Mauritania and the Sudan.

Decision: Full _____  Partial _____  No _____  Undecided _____
Comments: Unclear if able to meet organizing goals. Unfocused.

Central, Latin America and the Caribbean

2. Witness for Peace- Southwest Region  $2000
8124 West 3rd Street, #208, Los Angeles, CA 90048  Michele Weber  213/655-6680
Funding for an Internship Program to assist with legislative campaigns, publications and outreach.

Decision: Full ____  Partial _____  No _____  Undecided _____
Comments:

Community Organizing/Anti-Racism

3. Men's Rape Prevention Project
P.O. Box 57144, Washington, DC 20037-7144  Jonathan Stillerman  202/265-6530
Funding to underwrite the 1st Annual Frederick Douglass Memorial "Mentor" Awards which will honor three men whose work and accomplishments promote equality between men and women by redefining what it means to be a man.

Decision: Full ____  Partial _____  No ____  Undecided _____
Comments: Come back for another project with an organizing focus.

4. Peace House  $1,000
543 South Mountain, P.O. Box 524, Ashland, OR 97520  Ruth Coulthard  541/482-9625
Funding to staff meals program for families in need, with a goal of using meal program as potential site for organizing in the homeless community.

Decision: Full ____  Partial ____  No ____  Undecided _____
Comments:
5. Utah Progressive Network
P.O. Box 521391, Salt Lake City, UT 84152-1391 Jeff Sprole 801/466-0955
Funding to develop and expand a web page which would link diverse progressive groups in Utah in an effort to share strategies for change and encourage leadership development.

Decision: Full ____ Partial X ____ No ____ Undecided ____
Comments: Funding for Internet service for one year. Suggest they use the web for discussion and interactive programs. Eyebrow up on cost of staff time for web maintenance.

6. Wisconsin Research Center
P.O. Box 92041, Milwaukee, WI 53202 Susan Matulis 414/272-9984
Funding to counteract literature disseminated in African American communities in Wisconsin by Religious Right organizations through a series of public events and written responses.

Decision: Full X ____ Partial ____ No ____ Undecided ____
Comments: Doing important work, but serious concerns about brochure content. Need to strengthen brochure by listing range of activities for involvement. Highlight African American community partners.

Economic Justice

7. Washington Peace Center
Funding to support the expansion of the Economics for the People! Project which will bring together domestic and internationally focused organizers to examine the interconnections between local, national and international economic issues.

Decision: Full X ____ Partial ____ No ____ Undecided ____
Comments: 

Environmental

8. Student Environmental Action Coalition (SEAC)
P.O. Box 31909, Philadelphia, PA 19104 Peter Chowla 215/222-4711
Funding for general support for developing youth leadership and activism around environmental and social justice issues.

Decision: Full X ____ Partial ____ No ____ Undecided ____
Comments: 
Gay/Lesbian/Bisexual

9. Center for Lesbian and Gay Law and Public Policy
1315 Spruce Street, #301, Philadelphia, PA 19107-5601 Andrew Park 215/731-1338
Funding to support legal advocacy and lawsuit projects related to development of the Hate Crimes Project which tracks anti-gay violence.

Decision: Full ____ Partial ____ No ____ Undecided ____
Comments: Not a Resist priority.

10. Gender Identity Center of Colorado
1455 Ammons Street, Suite 100, Lakewood, CO 80215-4933 Jessie Shafer 303/202-6466
Funding for Leslie Feinberg to address the Colorado Gold Rush, a national transgender conference held in celebration of GIC's twentieth anniversary.

Decision: Full ____ Partial ____ No ____ Undecided ____
Comments: Not for this project. Interested in funding a dialogue among those constituencies that have been challengers in the past.

11. Maine Rural Network
51 Shore Road, Standish ME 04084 Naomi Falcone 207/642-2015
Funding for general support for group engaged in rural organizing around gay, lesbian, bisexual and transgender issues.

Decision: Full ____ Partial ____ No ____ Undecided ____
Comments:

Health/AIDS/Disability

12. Committee for Health Rights in the Americas (CHRIA)
474 Valencia Street, #120, San Francisco, CA 94103 Lucinda Chiszar 415/431-7760
Funding for outreach following the 14th Annual North America-Nicaragua Colloquium on Health-Working for Health and Human Rights in an Economic War Zone.

Decision: Full ____ Partial ____ No ____ Undecided ____
Comments:
13. Families Advocating Injury Reduction
44 E. Main, Suite 208, Champaign, IL 61820 Ruth Wyman 217/352-6533
Funding for the Drive for Justice which will target issues of medical malpractice and the failure of the state's medical board to discipline negligent doctors.

Decision: Full _____ Partial _____ No X Undecided _____
Comments: Support the goals. Unclear how the project relates to these goals. Come back with project that links more specifically to corporate greed.

14. Jobs with Justice- Massachusetts
3353 Washington Street, Jamaica Plain, MA 02130-2617 Russ Davis 617/491-2525
Funding for the proactive Right to Organize campaign which stands by workers who are being intimidated, harassed and fired in the process of organizing.

Decision: Full _____ Partial _____ No X Undecided _____
Comments: No letter received clarifying position by time of the Board meeting. Worthwhile campaign, but too narrow for our purposes. No position on reproductive rights and narrow focus on worker’s issues only is not consistent with Resist’s philosophy.

15. Rhode Island Women’s Institute for Leadership Development (RI WILD) $1500
c/o Institute for Labor Studies, 99 Bald Hill Road, Cranston, RI 02920 Robin Babington 401/463-9900
Funding for printing and copying costs related to the 2nd Annual RI WILD Institute for Leadership Development which seeks to recruit and train women leaders in the labor movement.

Decision: Full X Partial _____ No _____ Undecided _____
Comments: 

16. Worker’s Project, Inc. $1,000
1520 Profit Drive, Fort Wayne, IN 46808-1173 Tom Lewandowsky 219/482-5588
Funding to train high school stewards who will educate other students about employment law, research the local labor market and provide representation for working students.

Decision: Full _____ Partial X No _____ Undecided _____
Comments: 

Media/Culture

17. Think Again $2000
c/o S.A. Bachman, 34 Zamora Street, Jamaica Plain, MA 02130 S.A. Bachman 617/522-4490
Funding for postcard and sticker campaigns regarding welfare reform, homophobia in the Republican National Convention and lack of affordable housing.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments: Supportive of their work, but one time only. Don’t usually fund groups of only two people. Make an exception. Encourage them to design a plan for fundraising to become more self-sustaining.

Prisoners

18. Chicago Interfaith Prisoners of Conscience $1685
205 W. Monroe-2 West, Chicago IL 60606 Charles Carney 312-641-5151
Funding for the costs of a direct mail campaign designed to market the books Can't Jail the Spirit and The Ceiling of America which will serve as fundraisers for the organization.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:

19. Florida Prisoners' Legal Aid Organization, Inc. $1,000
15232 E Colonial Drive, Orlando, FL 32828 Teresa Burns 407/568-0200
Funding for Florida Prison Legal Perspectives which examines improper practices and abuses in the criminal justice system in Florida.

Decision: Full ___ Partial ___ No x ___ Undecided ___
Comments: Newsletter is a valuable resource, but it is largely service- not an organizing instrument. Need a fundraising plan. Not clear why reproductive rights is not an issue.

20. October 22nd Youth Collective $1,000
527 East Durham Street, Philadelphia, PA 19119 Leslie Jones 215/248-2055
Funding to educate and organize young people around the issue of police brutality and misconduct.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:

3543 18th Street, Box 30, San Francisco, CA 94110 Jane Segal 415/550-8274
Funding for the Visibility Project, an aggressive outreach, education and action project which seeks to build support for women political prisoners and work towards their release.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:
22. Women's Prison Book Project
   c/o ARISE, 2441 Lyndale Avenue, S., Minneapolis, MN 55405 Nicola Pine 612/837-1762
   Funding for a film series exploring issues around women in prison.
   Decision: Full _x_  Partial _____  No ____  Undecided ____
   Comments:

Women

23. MNHAL, Inc.
   56 Crescent Street, Northampton, MA 01060 Elise Young 413/586-8862
   Funding for the Global Women's History Project which will bring together ten women from Northern Ireland and the Republic of Ireland, and ten women from Palestine and from Israel for two sessions open to the public and a one day working retreat.
   Decision: Full ____  Partial ____  No _x_  Undecided ____
   Comments: Project is too big. Too expensive. Not a Resist priority.

Youth

24. Campus Action
   33 Central Avenue, Albany, New York 12210 David Easter 518-434-4037
   To fund a student intern to staff the Anti-Racist Task Force which brings together students from area campuses and community activists to challenge racist practices on campus and in the community.
   Decision: Full _x_  Partial ____  No ____  Undecided ____
   Comments:

25. Out Youth
   1117 Red River, Austin, TX 78701-1912 Gail Goodman 512/708-1234
   Funding for an advocate to work with Austin area junior and senior high schools to schedule diversity trainings, especially around issues of school based homophobia.
   Decision: Full _x_  Partial ____  No ____  Undecided ____
   Comments:

26. Project on Youth and Non-Military Opportunities (Project YANO)
   P.O. Box 230157, Encinitas, CA 92023 Rick Jahnkow 760/753-7518
   Funding for literature and general support for organization engaged in counter-recruitment campaigns highlighting non-military alternatives for job training, education and community service.
   Decision: Full _x_  Partial ____  No ____  Undecided ____
   Comments: Reallocate $400 from travel. Ask why no organizational position on reproductive rights when women in the military have little access to abortion.
27. Student Action Network
SAO 107, Box 352238, U. of Washington, Seattle, WA 98195-2238 Jeremy Simer 206/548-9831
Funding to support Ruckus, a progressive student news journal at the University of Washington which
examines progressive political issues and trains new activists and journalists as part of building a forceful
student movement.

Decision: Full _X_ Partial _____ No _____ Undecided _____

Comments:

Total Number of Grants: 27; +4 not on agenda
Total Amount Requested: $51,225
Total Allocation for Cycle: $35,100
Total Grants: 19 grants
Total Allocated: $31,803

NOT ON AGENDA

1. Champaign County Health Care Consumers
44 Main Street, Suite 208, Champaign, IL 61820 Nancy Greenwalt 217-352-6533
Funding for general support for organization which seeks to make health care more responsive to consumer
needs by working to alter the relations of power among health care providers, the public health department
and community members.
Reason: Budget is over $186,000.

2. Jalil Bottom
#77A4283, P.O. Box 338, Napenech, NY 12458
Funding to print a compilation of political writings and essays developed by a prisoner in New York.
Reason: Funding request from an individual for a book he is writing.

340 Main Street, #771, Worcester, MA 01608 Steve Power 508/754-3640
Funding for legislative campaign designed to protect tenants in danger of having their existing housing
converted to market rates when the landlords prepay the HUD mortgage.
Reason: Is a part of Boston Affordable housing Coalition. Not a separate entity. Budget is over
$252,000.

333 Valencia Street, #251, San Francisco, CA 94103 Robin Nickel 415/864-4777
Funding for the Lesbian Domestic Violence Project to make their work accessible to members of the deaf
community.
Reason: Budget is over $300,000.
Decision-Making Questionnaire
for Resist Grants

This list of questions can be used as a helpful guideline in making decisions about whether to fund groups in a particular cycle.

1. Does the project focus on creating social change or societal change (as opposed to individual change)?

2. Does the organization see itself as part of a movement, or participating in building a movement (as opposed to having a single issue focus without regard to others)?

3. Are the goals of the project clear? Do they have a well thought out and clear action plan?

4. Can the applicants do what they are proposing? Do they have the experience and/or the tools to accomplish their plan?

5. Are the results of their previous work having the desired impact? Are they making a difference?

6. Is the organization made up of people “doing for themselves?” Is the target population on staff, on the Board, making decisions?

7. Are the leaders accountable to the organizations’ membership?

8. Is there a commitment to building the organization and involving previously unorganized people (as opposed to “preaching to the choir”)?

9. Is there an ongoing effort to create new leadership?

10. Is the style of organizing “doing with others”, rather than “doing for others?” Is this grassroots, bottom up organizing?

11. Does the budget make sense? Is in within Resist’s guidelines? Is there any reason to make an exception?

12. Can this project be accomplished without Resist’s funding? Would this grant be insignificant towards accomplishing the project?

13. If they are not funded for the full amount of the request, will the organization be able to work effectively with the funds provided?

14. Does this proposal address critical issues?

15. Does this proposal motivate Board members? Is it innovative, creative or unusual?
September 1, 1998

Jonathan Leavitt
Lawrence Grassroots Initiative
P.O. Box 43
Lawrence, MA 01842

Dear Jonathan,

I am pleased to inform you that the Board of Resist reviewed your group's proposal for funding at our August 16th meeting and decided to make a grant of Eight Hundred Dollars ($800) to your organization. While you did not receive the full amount of your request, the Board wanted to recognize that your project was a valuable resource for the progressive community, and chose to make a smaller grant, which would enhance your ability to achieve your goals.

This grant must be used for the purposes stated in your request, namely to upgrade the computer equipment used in your social justice campaigns. In the event that you will not be able to carry out this project, please contact us as soon as possible to discuss the use of these funds. This grant may NOT be used for any other purpose, and is not intended to support the provision of direct services, the purchase of food or travel related expenses.

Board members did want to convey a concern about your response to Question #10d in which you state that "we ... support .. any lifestyle that is not based on coercion or domination." Members were unclear why you included this language in response to our request for your political perspective on gay/lesbian issues. The context of coercion or domination can occur in almost any relationship- whether it is heterosexual, homosexual or otherwise. Your inclusion of this language here raised a question for Board members regarding your perspective of lesbian, gay, bisexual or transgender relationships. This language, in particular, was used by conservative legislators during the debate over lesbian and gay access to foster care in the 1980's and was vehemently opposed by many lesbian/gay advocacy groups. Members hope you would briefly clarify your comments, especially given your support for the Gay and Lesbian Community Advocates of Lawrence.

We would appreciate it if you would include an acknowledgment of this grant from Resist in your newsletter (or other printed material) with our address and phone number. This is one way for us to engage in outreach to both potential donors and applicants around the country.

Each year in March we print a special issue of our newsletter listing all the grants we gave out the preceding year. We like to illustrate that issue with photos showing the projects of groups we fund. If you find, during the year, that you have a strong photo showing your work in action (such as a demonstration, picket, signs, theater, or performance) please send it to us by December 18, 1998, and be sure to include a caption. Let us know if we can keep the photo/s for our files. If not, we'll mail it back to you after the issue is published. Of course, sending a photo is not a requirement, but we'd love to receive one that you feel is a good example of the kinds of projects we fund.
Enclosed you will find a check for Eight Hundred Dollars ($800.00), made out to your organization, as well as a card to fill out and return to us. I have also enclosed a Progress Report which we would like you to fill out and return in six months to let us know how your project has progressed and to document your expenditure of the funds.

Best wishes from Resist in your important work.

For peace and justice,

Robin Carton
for the Board of Resist
Resist Board:

Thank you for your support. After close to seven years with the same computer equipment, an upgrade was sorely needed.

We also wanted to help clarify our statement on “...support...any lifestyle that is not based on coercion or domination.” You asked us why we included this in our statement about our sexual politics. The simple reason is that this is what we believe in.

How people choose to partner, or to simply express their sexual identity, is their own choice. We simply expect it to be based upon non-coercion or non-domination. (of course some people choose to be dominated) The reason that it was included in the section on gay and lesbian issues, is that you didn’t ask us for our perspective on heterosexual relationships. If you had, we would have also included this language.

I’m not sure why gay and lesbian groups would oppose the use of this language. We all do our work with a basis of liberation, which entails a freedom from the control or coercion of more powerful people or institutions. Perhaps it was easier to fight language then it was to fight a full, assault by the right-wing.

We do appreciate your feedback about our work. But given the materials we provided and knowledge that many people have of our struggles organizing in support of gay and lesbian liberation, we can’t help but feel a little bit of resentment. Paternalistic, and P.C. (or language) based politics, even the benevolent kind from foundations leaves a bad taste in our mouths.

We’re sure that your intent was not to do this. But we would strongly suggest that you always keep in mind the dynamic between funders and organizing groups. It is based on you having something which we need. Don’t make your approval contingent upon the perfect (or in your boards judgement, imperfect) language in the grant. Look at the track record.

On behalf of our organization

Jonathan Leavitt and Ingrid Rivera

“social change through grassroots democracy; ecology, justice, and non-violence...”

LGI, Inc. is a 501(c)(3) tax exempt organization
Dear Erika,

I am pleased to inform you that the Board of Resist reviewed your group's proposal for funding at our August 16th meeting and decided to make a grant of One Thousand Dollars ($1000) to your organization. Board members felt that your project was a valuable resource for the progressive community and that our grant would significantly enhance your ability to achieve your goals.

This grant must be used for the purposes stated in your request, namely to expand your outreach program by hiring low income women to organize in their communities. In the event that you will not be able to carry out this project, please contact us as soon as possible to discuss the use of these funds. This grant may NOT be used for any other purpose, and is not intended to support the provision of direct services, the purchase of food or travel related expenses.

The Board wanted to convey to you, however, that the members were disappointed that you failed to articulate WETAC's specific positions on issues of importance to Resist. In particular, your statement that you have not taken a position on reproductive/abortion rights, gay/lesbian rights and the rights of disabled, older people or youth, in response to the information requested in Question 10, was troubling.

In your application, you state that you seek to "empower low income people, women especially, to organize for their own rights ... We work in coalitions around poverty related issues." Your comments throughout the proposal regarding issues related to low income and poor people make such a commitment clear. In contrast to your articulated positions on these issues, however, your application stated that you had not addressed in any official capacity reproductive/abortion rights, or the rights of disabled people, older people, youth, or gays and lesbians. What then raised a question for the Board was why you were able to take a concrete position on the specific constituencies mentioned above, but were unable to extend that analysis in your other positions.

In particular, the Board was surprised that your grant is to support a broad based effort to work on economic justice and poverty related issues, particularly as they affect women, but you failed to take a position on either reproductive or abortion rights. Given that access to reproductive health care and abortion services has a direct economic impact on women and their families, it was not clear why you had not addressed this issue. In addition, funding for reproductive health care and abortion have repeatedly been under attack for women on welfare. Access to health care, even given the conflicting views regarding abortion, has been a basic organizing point for many welfare rights groups.

Given your mission to look broadly at economic justice issues, it was unclear why your organization would not indicate a positive position in support of the rights of gays and lesbians, disabled people, older people and youth. As frequent studies have made clear, youth, older people and people with disabilities
Erika Kates  
Welfare Education Training Access Coalition  
September 2, 1998  
page 2

make up a significant number of low income and poor people. In addition, there is frequently either a misperception or stereotype perpetuated which insists that gays and lesbians are generally middle class or wealthy. As I am sure you are aware, the reality is far from the picture painted by advertising companies. There are a significant number of gay and lesbian people who are also either working class or poor.

After reading your application, Board members felt that your group had not actually had a discussion about these issues or that your organization was divided over these issues, but was hesitant to say so. The Board would have been more amenable to your response if you had indicated that WETAC had considered the issues, but was unable to reach a consensus. The Board feels that many groups fail to have a discussion or take a position around potential “wedge” issues because of the fear of dissension, racism or homophobia in their organization. In truth, we believe that if social change organizations can’t challenge themselves to at least have these discussions—regardless of their outcome—then how can we ever accomplish this task in society at large, and how can we claim to be building broad based social movements?

What the Board seeks is an understanding of how each grant applicant approaches the issues which we have raised in Question 10 (e.g. race, class, gender, reproductive rights, gay/lesbian rights, age and disability). We want an honest evaluation from organizations about their position, or their lack of a position, on each topic. What raises a level of concern for our Board members is when an organization either completely ignores one of our questions, states that the issues do not apply to their work, or claims that the issue has never come up in their organization. Our position is centered around the concept that building a movement for social change requires groups to discuss issues that may not be intrinsic to their organization or work. For those organizations who have not had the opportunity to address these issues, we hope that our grant process will help to facilitate such discussions. We do not intend this to be patronizing, but we see this as part of our role as a social change organization, as well as a foundation.

We would appreciate it if you would include an acknowledgment of this grant from Resist in your newsletter (or other printed material) with our address and phone number. This is one way for us to engage in outreach to both potential donors and applicants around the country.

Each year in March we print a special issue of our newsletter listing all the grants we gave out the preceding year. We like to illustrate that issue with photos showing the projects of groups we fund. If you find, during the year, that you have a strong photo showing your work in action (such as a demonstration, picket, signs, theater, or performance) please send it to us by December 18, 1998, and be sure to include a caption. Let us know if we can keep the photo/s for our files. If not, we’ll mail it back to you after the issue is published. Of course, sending a photo is not a requirement, but we’d love to receive one that you feel is a good example of the kinds of projects we fund.

Enclosed you will find a check for One Thousand Dollars ($1000), made out to your fiscal sponsor Brandeis University, as well as a card to fill out and return to us. I have also enclosed a Progress Report which we would like you to fill out and return in six months to let us know how your project has progressed and to document your expenditure of the funds.

Best wishes from Resist in your important work.

For peace and justice,

Robin E. Carton  
Grants Manager
Sept. 18, 1997
To the Board of Resist:

As co-chair of WETAC I will try to respond objectively and politically to your criticisms of our organization. First, let me thank you for your previous help, and for the $1,000 you gave us; it is sorely needed.

Currently, welfare recipients find themselves not merely cut off from the chance of meaningful education and training, but from the possibility of survival under an abusive welfare reform system. We work directly with women who are literally unable to feed their families, women currently forced to work for six months in programs that pay corporations to hire them, only to be fired when the time comes for them to receive permanent jobs, desperate women facing their Dec. 15 cutoff with no jobs, no skills, no transportation, no child care, no food stamps.

In this context, WETAC has joined with every conceivable group and individual who cares about the plight of these women. Indeed, as a broad based coalition type organization we seek to build unity and action around a few basic issues. We are, as you know, a mixed class and mixed race organization, which we consider politically vital.

It is also true that WETAC does not practice discrimination based on race, gender, sexual preference, age or disability. Indeed, we would actively condemn any such discrimination.
However, this is not the same as having a formal political position on such issues as gay rights or abortion rights. While it is true that there is a connection between welfare and abortion, it is not quite in the way you would define it. Many women on welfare personally oppose abortion. When we work with these women, those of us who are strongly pro-choice argue precisely that it should be a matter of a woman's individual choice. These are the kinds of informal discussions that take place when one has built up a working trust with people of different backgrounds and beliefs. It is part of the process of political organizing.

As a statewide organization composed of many women with young children, it is very difficult for us to schedule general and steering committee meetings. We have precious little time for discussions of how to carry on our own work, much less formal discussions of a range of other political issues.

But more important than this, if we had formal positions on a range of other political issues, it would automatically exclude those who might agree with us on welfare rights, though not on other issues. Again, this does not mean we do not have informal discussions on other questions. Recently, an African-American activist in WETAC called me on the phone and said, "Educate me! I want to know about the candidates." Recently, this same woman educated me about what is happening to welfare recipients in Dorchester, and about organizing techniques that do and don't work.
If Resist only wishes to fund organizations who can check off a list of "politically correct" ideas, that is certainly your right. However, if we ever want to build a serious, broad-based movement outside the self-defined "left," this stance is, in my view, politically incorrect.

A personal note: Yes, I do find your letter "patronizing." As someone who has 1. confronted Ku Klux Klan members armed with knives during the Civil Rights Movement 2. defended a Haitian family whose home was attacked during the Boston busing crisis (with a shotgun I didn’t really know how to use) 3. stood guard at abortion clinics under attack by right-wing crazies 4. faced and dealt with sexual harassment while working night shift as a welder in the Quincy shipyard 5. nearly died from an illegal abortion in 1963, I find it personally offensive to be accused of lacking moral or political backbone- or for failing to care enough about Resist’s list of important issues. Suffice it to say that I, and others in WETAC, have been on the front lines of struggles around most of these- and other equally important issues you don’t raise, like imperialism, war and class.

In struggle,

Susan Jhirad

[Signature]
ACTIVE RESIST BOARD -- September, 1998

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resistinc@igc.apc.org
Dear Board member:

For this meeting, we have 27 requests to consider which means we’ll have $35,100 for grants ($1,300 x 27). [NOTE: Finance Committee recommends this change in formula to be voted on at this Board meeting. This assumes that the recommendation will be passed- see attached Minutes].

Please remember the Maximum grants will be $2,000; Partial grants will be between $500-2,000; and Emergency grants will be $300.

AGENDA

1. Welcome to Jorge
   Review of meeting structure
   Review of grantmaking guidelines

2. Review of Committee Minutes

3. Personnel Committees Update

4. Grants
   Proposal for a new grant formula

5. Select Chair/New Meeting site/Agenda

EMERGENCY GRANTS

We gave no Emergency Grants out this cycle.

GRANT REQUESTS

We also received 4 additional requests which are not on the agenda.

PLEASE REMEMBER TO SEND IN YOUR PROXY IF YOU WILL NOT BE ABLE TO ATTEND THE MEETING!!!!!
Africa/Asia/International

1. American Anti-Slavery Group
   PO Box 441612, Somerville, MA 02144  Jesse Sage  617/629-2294
   Funding for an organizing campaign to increase membership of organization which seeks to expose modern-day practices of slavery, particularly in Mauritania and the Sudan.
   Decision: Full  Partial  No  Undecided
   Comments:  

Central, Latin America and the Caribbean

2. Witness for Peace- Southwest Region
   8124 West 3rd Street, #208, Los Angeles, CA 90048  Michele Weber  213/655-6680
   Funding for an Internship Program to assist with legislative campaigns, publications and outreach.
   Decision: Full  Partial  No  Undecided
   Comments:  

Community Organizing/Anti-Racism

3. Men's Rape Prevention Project
   P.O. Box 57144, Washington, DC 20037-7144  Jonathan Stillerman  202/265-6530
   Funding to underwrite the 1st Annual Frederick Douglass Memorial "Mentor" Awards which will honor three men whose work and accomplishments promote equality between men and women by redefining what it means to be a man.
   Decision: Full  Partial  No  Undecided
   Comments:  

4. Peace House
   543 South Mountain, P.O. Box 524, Ashland, OR 97520  Ruth Coulthard  541/482-9625
   Funding to staff meals program for families in need, with a goal of using meal program as potential site for organizing in the homeless community.
   Decision: Full  Partial  No  Undecided
   Comments:  
5. Utah Progressive Network $1500
P.O. Box 521391, Salt Lake City, UT 84152-1391 Jeff Sprole 801/466-0955
Funding to develop and expand a web page which would link diverse progressive groups in Utah in an effort to share strategies for change and encourage leadership development.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:

6. Wisconsin Research Center $1500
P.O. Box 92041, Milwaukee, WI 53202 Susan Matulis 414/272-9984
Funding to counteract literature disseminated in African American communities in Wisconsin by Religious Right organizations through a series of public events and written responses.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:

Economic Justice

Funding to support the expansion of the Economics for the People! Project which will bring together domestic and internationally focused organizers to examine the interconnections between local, national and international economic issues.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:

Environmental

8. Student Environmental Action Coalition (SEAC) $2000
P.O. Box 31909, Philadelphia, PA 19104 Peter Chowla 215/222-4711
Funding for general support for developing youth leadership and activism around environmental and social justice issues.

Decision: Full ___ Partial ___ No ___ Undecided ___
Comments:
Gay/Lesbian/Bisexual

9. Center for Lesbian and Gay Law and Public Policy $2,000
1315 Spruce Street, #301, Philadelphia, PA 19107-5601
Andrew Park 215/731-1338
Funding to support legal advocacy and lawsuit projects related to development of the Hate Crimes Project which tracks anti-gay violence.

Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

10. Gender Identity Center of Colorado $2000
1455 Ammons Street, Suite 100, Lakewood, CO 80215-4933
Jessie Shafer 303/202-6466
Funding for Leslie Feinberg to address the Colorado Gold Rush, a national transgender conference held in celebration of GIC's twentieth anniversary.

Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

11. Maine Rural Network $2000
51 Shore Road, Standish ME 04084
Naomi Falcone 207/642-2015
Funding for general support for group engaged in rural organizing around gay, lesbian, bisexual and transgender issues.

Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:

Health/AIDS/Disability

12. Committee for Health Rights in the Americas (CHRIA) $1450
474 Valencia Street, #120, San Francisco, CA 94103
Lucinda Chiszar 415/431-7760
Funding for outreach following the 14th Annual North America-Nicaragua Colloquium on Health-Working for Health and Human Rights in an Economic War Zone.

Decision: Full ___  Partial ___  No ___  Undecided ___
Comments:
44 E. Main, Suite 208, Champaign, IL 61820 Ruth Wyman 217/352-6533
Funding for the Drive for Justice which will target issues of medical malpractice and the failure of the state's medical board to discipline negligent doctors.

Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

3353 Washington Street, Jamaica Plain, MA 02130-2617 Russ Davis 617/491-2525
Funding for the proactive Right to Organize campaign which stands by workers who are being intimidated, harassed and fired in the process of organizing.

Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

15. Rhode Island Women's Institute for Leadership Development (RI WILD) $1500
c/o Institute for Labor Studies, 99 Bald Hill Road, Cranston, RI 02920 Robin Babington 401/463-9900
Funding for printing and copying costs related to the 2nd Annual RI WILD Institute for Leadership Development which seeks to recruit and train women leaders in the labor movement.

Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

16. Worker's Project, Inc. $2,000
1520 Profit Drive, Fort Wayne, IN 46808-1173 Tom Lewandowsky 219/482-5588
Funding to train high school stewards who will educate other students about employment law, research the local labor market and provide representation for working students.

Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:
Media/Culture

17. Think Again $2000
c/o S.A. Bachman, 34 Zamora Street, Jamaica Plain, MA 02130 S.A. Bachman 617/522-4490
Funding for postcard and sticker campaigns regarding welfare reform, homophobia in the Republican National Convention and lack of affordable housing.

Decision: Full ______ Partial ______ No ______ Undecided ______
Comments:

Prisoners

18. Chicago Interfaith Prisoners of Conscience $1685
205 W. Monroe-2 West, Chicago IL 60606 Charles Carney 312-641-5151
Funding for the costs of a direct mail campaign designed to market the books Can't Jail the Spirit and The Ceiling of America which will serve as fundraisers for the organization.

Decision: Full ______ Partial ______ No ______ Undecided ______
Comments:

19. Florida Prisoners' Legal Aid Organization, Inc. $1990
15232 E Colonial Drive, Orlando, FL 32828 Teresa Burns 407/568-0200
Funding for Florida Prison Legal Perspectives which examines improper practices and abuses in the criminal justice system in Florida.

Decision: Full ______ Partial ______ No ______ Undecided ______
Comments:

20. October 22nd Youth Collective $2,000
527 East Durham Street, Philadelphia, PA 19119 Leslie Jones 215/248-2055
Funding to educate and organize young people around the issue of police brutality and misconduct.

Decision: Full ______ Partial ______ No ______ Undecided ______
Comments:
3543 18th Street, Box 30, San Francisco, CA 94110 Jane Segal 415/550-8274
Funding for the Visibility Project, an aggressive outreach, education and action project which seeks to build support for women political prisoners and work towards their release.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

22. Women's Prison Book Project
2441 Lyndale Avenue, S., Minneapolis, MN 55405 Nicola Pine 612/837-1762
Funding for a film series exploring issues around women in prison.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

Women

23. MNHAL, Inc. $2000
56 Crescent Street, Northampton, MA 01060 Elise Young 413/586-8862
Funding for the Global Women's History Project which will bring together ten women from Northern Ireland and the Republic of Ireland, and ten women from Palestine and from Israel for two sessions open to the public and a one day working retreat.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:

Youth

24. Campus Action $2000
33 Central Avenue, Albany, New York 12210 David Easter 518-434-4037
To fund a student intern to staff the Anti-Racist Task Force which brings together students from area campuses and community activists to challenge racist practices on campus and in the community.
Decision: Full _____ Partial _____ No _____ Undecided _____
Comments:
25. Out Youth
1117 Red River, Austin, TX 78701-1912  Gail Goodman  512/708-1234
Funding for an advocate to work with Austin area junior and senior high schools to schedule diversity trainings, especially around issues of school based homophobia.

Decision:  Full  Partial  No  Undecided
Comments:  

26. Project on Youth and Non-Military Opportunities (Project YANO)
P.O. Box 230157, Encinitas, CA 92023 Rick Jahnkow  760/753-7518
Funding for literature and general support for organization engaged in counter-recruitment campaigns highlighting non-military alternatives for job training, education and community service.

Decision:  Full  Partial  No  Undecided
Comments:  

27. Student Action Network
SAO 107, Box 352238, U. of Washington, Seattle, WA 98195-2238 Jeremy Simer  206/548-9831
Funding to support Ruckus, a progressive student news journal at the University of Washington which examines progressive political issues and trains new activists and journalists as part of building a forceful student movement.

Decision:  Full  Partial  No  Undecided
Comments:  

Total Number of Grants:  27; +4 not on agenda
Total Amount Requested:  $51,225
Total Allocation for Cycle:  $35,100
Total Allocated:  $
NOT ON AGENDA

1. Champaign County Health Care Consumers $2000
44 Main Street, Suite 208, Champaign, IL 61820 Nancy Greenwalt 217-352-6533
Funding for general support for organization which seeks to make health care more responsive to consumer needs by working to alter the relations of power among health care providers, the public health department and community members.
Reason: Budget is over $186,000.

2. Jalil Bottom $2,000
#77A4283, P.O. Box 338, Napenech, NY 12458
Funding to print a compilation of political writings and essays developed by a prisoner in New York.
Reason: Funding request from an individual for a book he is writing.

3. Mass. Alliance of HUD Tenants- Worcester $2,000
340 Main Street, #771, Worcester, MA 01608 Steve Power 508/754-3640
Funding for legislative campaign designed to protect tenants in danger of having their existing housing converted to market rates when the landlords prepay the HUD mortgage.
Reason: Is a part of Boston Affordable housing Coalition. Not a separate entity. Budget is over $252,000.

4. W.O.M.A.N., Inc. $2,000
333 Valencia Street, #251, San Francisco, CA 94103 Robin Nickel 415/864-4777
Funding for the Lesbian Domestic Violence Project to make their work accessible to members of the deaf community.
Reason: Budget is over $300,000.
Present: Robin Carton, Carol Schachet, Cheryl Smith.

1. **Review of the current expenditures in relation to budgeted amounts**
   
   Current financial statements were reviewed and accepted. One question was raised as to the amount listed in the Office Insurance line item. Robin will check why the FY98 amount is so much larger than the FY97 and report back to the Finance Committee.

2. **Grant Formula**
   
   There has been an overwhelming positive response to raising the grant ceiling. This has led to a significant increase in grant applications. Currently, Resist has given out over $165,000 in just five cycles. After eight cycles last year, the total was $112,000. The target budget for increased grant allocations this year was between $150,000 and $200,000. At the current rate, allocations will surpass $250,000. Based upon the current market conditions and the uncertainty of the extent of large donations this December, the Finance Committee recommends changing the funding formula to target a spending cap of $225,000. After looking at the application to award ratios, the recommendation is to shift from a 75% formula to 65%. This means that in order to make the cap effective, the average award would be $1300 rather than $1500.

3. **Data Base Programs**
   
   It is clear that Resist needs a new donor data base system. Donor Bank is not capable of dealing with the Year 2000 problems. It is also not capable of storing sufficient information about donors or generating significant reports. Carol is reviewing several potential systems with Steve Wishengrad (a donor with significant data base experience). Prices range from $500 to about $12,000. Carol will put together a breakdown of costs, including purchase price, data transfer, training, on-going support and networking. She will also look at the pros/cons of each system. Cheryl suggested that it will be important to be forward thinking with this purchase. Cost in and of itself should not be a deterrent to this purchase.

The next meeting of the Finance Committee will be held on **Friday, October 23 at 12:30** in the 2nd floor Atrium Cafe at One Financial Center.
Minutes
Grant Committee Meeting
9/9/98

Review Draft Guidelines for New Grant Proposals

a. Multi-Year Grants

Decisions from August meeting:

- Renewals would be reviewed by the Grant Committee.
- If the grant allocation was to rise during the course of a multi-year grant, the annual award for the multi-year grantee would rise as well.
- Essentially, most of the details have been worked out for this proposal and it now needs Board approval.

General Discussion:

- Compare only three year applicants to each other in a single cycle
- Unclear if this should only be two cycles or spread out over many cycles
- No more than 25% of grants in a single cycle should be three year grants
- At the option of the Board, a three year applicant could receive a one year grant
- There should be an extra page filed with the three year grant request which shows evidence of past good work (e.g. past Progress Reports or annual reports)
- This grant should be awarded only for the full amount (there would not be any “partial” three year grants)
- This grant should be harder to receive than a regular grant- higher standard of scrutiny
- Groups should provide an action plan with their application or renewal request- a plan of work for the coming year
- Groups should demonstrate the capacity to plan at least one to three years ahead
- Groups should provide a copy of their most recent financial statements at time of renewal
- Groups must indicate any significant organizational changes which occur during the course of their three year award (particularly as it affects a group’s capacity to carry out its award)
- An annual report or summary needs to be filed
- Progress reports must be filed by the deadline for the cycle when grants are due for renewal
Grant Committee Recommendations:

- Must have been funded at least twice during the preceding five years
- Grants are for general support
- Applicants must complete the Resist Grant Application and be currently eligible to receive grant awards under the Funding Guidelines
- Renewals would be reviewed by the Grant Committee
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b. Seed/Planning Grants

General Discussion

- There was consensus that this may not reflect the most immediate need for Resist's grantees
- There are several holes in the current grant configuration that could be addressed rather than initiating a new grant:

Grant Committee Recommendations:

- Currently nothing in the Guidelines strongly indicates that regular grants can be used for planning purposes - this should be addressed
- Proposal may not reflect a need that has arisen among Resist's current grantees or potential grantees.
- In order to keep pace with inflation, the annual budget cap for potential grantees should be raised to $150,000
- In order to maintain a bias in favor of smaller groups, at each cycle 75% of grants should be targeted to groups with budgets of approximately $100,000 or less and 25% should be for groups with budgets between $100,000 and $150,000.

2. Review Guidelines from Other Foundations with Similar Grant Programs

Funding materials from several other foundations were reviewed, including: A Territory Resource, Boston Foundation, Crossroads and Liberty Hill. There will be further discussion in the future about other funders and suggestions we might incorporate from their work.
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b. Seed/Planning Grants

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- There are several holes in the current grant configuration that could be addressed rather than initiating a new grant:

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- In order to keep pace with inflation, the annual budget cap for potential grantees should be raised to $150,000
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2. Review Guidelines from Other Foundations with Similar Grant Programs

Funding materials from several other foundations were reviewed, including: A Territory Resource, Boston Foundation, Crossroads and Liberty Hill. There will be further discussion in the future about other funders and suggestions we might incorporate from their work.
To: Frank Brodhead, Paul Lauter, June Lee, Kay Mathew, Marc Miller, and Nancy Wechsler
From: Robin Carton
Re: Grant Committee Meeting
Date: September 9, 1998

Agenda

Review Draft Guidelines for New Grant Proposals

1. Multi-Year Grants

Decisions from last meeting:

- Renewals would be reviewed by the Grant Committee.
- If the grant allocation was to rise during the course of a multi-year grant, the annual award for the multi-year grantee would rise as well.
- Essentially, most of the details have been worked out for this proposal and it now needs Board approval.

2. Seed/Planning Grants

- Editorial changes were proposed:
  - Criteria: annual budget of $100,000 - $250,000.
  - Further discussion needed regarding nature of a multi-issue organization.
  - Application Procedure: further refining how many cycles grant will be available.

- General Discussion

  - about the specific purpose and need for a grant of this type.
  - Part of the hope was to encourage better organizing campaigns.
  - Not indicated that regular grants can be used for planning purposes.
  - Proposal may not reflect a need that has arisen among Resist’s current grantees or potential grantees.
  - The proposal arose after a series of discussions around raising the annual budget cap for potential grantees from $100,000 to either $125,000 or $150,000. It may be that the Board should re-look at this issue instead of a new grant.

2. Review Guidelines from Other Foundations with Similar Grant Programs

A Territory Resource
Boston Foundation
Crossroads
Liberty Hill
Finance Committee
Minutes
September 9, 1998

Present: Robin Carton, Carol Schachet, Cheryl Smith.

1. Review of the current expenditures in relation to budgeted amounts

Current financial statements were reviewed and accepted. One question was raised as to the amount listed in the Office Insurance line item. Robin will check why the FY98 amount is so much larger than the FY97 and report back to the Finance Committee.

Grant spending is currently over budget. The Committee will wait for a few more cycles to finish and then review spending. It may be necessary to reduce the formula after August.

2. Grant Formula

There has been an overwhelming positive response to raising the grant ceiling. This has led to a significant increase in grant applications. Currently, Resist has given out over $165,000 in just five cycles. After eight cycles last year, the total was $112,000. The target budget for increased grant allocations this year was between $150,000 and $200,000. At the current rate, allocations will surpass $250,000. Based upon the current market conditions and the uncertainty of the extent of large donations this December, the Finance Committee recommends changing the funding formula to target a spending cap of $225,000. After looking at the application to award ratios, the recommendation is to shift from a 75% formula to 65%. This means that in order to make the cap effective, the average award would be $1300 rather than $1500.

3. Data Base Programs

It is clear that Resist needs a new donor data base system. Donor Bank is not capable of dealing with the Year 2000 problems. It is also not capable of storing sufficient information about donors or generating significant reports. Carol is reviewing several potential systems with Steve Wishengrad (a donor with significant data base experience). Prices range from $500 to about $12,000. Carol will put together a breakdown of costs, including purchase price, data transfer, training, on-going support and networking. She will also look at the pros/cons of each system. Cheryl suggested that it will be important to be forward thinking with this purchase. Cost in and of itself should not be a deterrent to this purchase.

The next meeting of the Finance Committee will be held on Friday, October 23 at 12:30 in the 2nd floor Atrium Cafe at One Financial Center.
## ASSETS

### CURRENT ASSETS

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### FIXED ASSETS

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<td>9,460.68</td>
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<td>19000 OFFICE FURN./EQUIPMENT</td>
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## LIABILITIES AND CAPITAL

### CURRENT LIABILITIES

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### LONG-TERM LIABILITIES

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### CAPITAL

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<th>This Period Last Year</th>
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</thead>
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<td>10,022.62</td>
<td>10,966.02</td>
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<td>Fund Balance: Resist Endm</td>
<td>50,754.03</td>
<td>47,804.07</td>
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<td>Fund Balance- General</td>
<td>341,190.36</td>
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<td>CURRENT EQUITY</td>
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<td><strong>Total Capital</strong></td>
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**Total Liabilities & Capital**

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<th>This Period Last Year</th>
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<td><strong>Total Liabilities &amp; Capital</strong></td>
<td><strong>356,105.75</strong></td>
<td><strong>339,948.52</strong></td>
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Unaudited
## RESIST, Inc. Income Statement
For the Seven Months Ending July 31, 1998

### REVENUE

<table>
<thead>
<tr>
<th>Revenue - Internal Mailings</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
<th><strong>BUDGET</strong></th>
<th><strong>LAST YEAR</strong></th>
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</thead>
<tbody>
<tr>
<td>30400 CONTRIBUTIONS-PLEDGES</td>
<td>8,218.00</td>
<td>58,956.50</td>
<td>28.53</td>
<td>67,083.31</td>
<td>7,863.50</td>
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<td>30500 CONTRIBUTIONS-NEWSLETTER</td>
<td>587.07</td>
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<td>32,083.31</td>
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<td>21.88</td>
<td>40,833.31</td>
<td>6,309.00</td>
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<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>2,041.69</td>
<td>0.00</td>
</tr>
</tbody>
</table>

Total Internal Mailings: 15,829.07
31,532.40 | 60.75 | 142,041.62 | 16,885.50 | 121,189.71 |

Other Revenue:
31400 CONTRIBUTIONS-PROSPECTING: 1,255.00
31500 FISCAL SPONSORS: 0.00 |
31600 ROYALTIES: 0.00 |
31700 INTEREST & DIVIDENDS: 432.78 |
31900 MISCELLANEOUS INCOME: 6.00 |

Total Other Revenue: 9,455.63 | 81,114.36 | 39.25 | 72,041.62 | 23,915.42 | 70,788.86 |

Total Cost of Sales: 25,284.70 | 206,646.76 | 100.00 | 214,083.24 | 40,800.92 | 191,978.57 |

### COST OF SALES

| 36002 T-SHIRT COSTS | 0.00 | 2,538.45 | 1.23 | 1,750.00 | 0.00 | 0.00 |

Total Cost of Sales: 0.00 | 2,538.45 | 1.23 | 1,750.00 | 0.00 | 0.00 |

Net Revenue After Other Costs: 0.00 | 4,852.31 | 23.77 | 4,251.00 | 0.00 | 0.00 |

### EXPENSES

<table>
<thead>
<tr>
<th>Internal Mailing Costs</th>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
<th><strong>BUDGET</strong></th>
<th><strong>LAST YEAR</strong></th>
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</thead>
<tbody>
<tr>
<td>PLEDGE COSTS</td>
<td>449.12</td>
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<td>1.83</td>
<td>3,295.81</td>
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<td>1,516.69</td>
<td>0.00</td>
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<tr>
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<td>1.34</td>
<td>3,764.88</td>
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<td>0.00</td>
<td>0.00</td>
<td>525.00</td>
<td>341.04</td>
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</table>

Total Internal Mailing Costs: 1,679.95 | 19,509.66 | 9.44 | 27,540.94 | 2,132.54 | 21,471.26 |

PROSPECTING MAILING COSTS: 4,102.20 | 19,172.76 | 9.28 | 11,200.07 | 10,324.50 | 11,864.12 |

Total Mailings: 5,782.15 | 38,682.42 | 18.72 | 38,741.01 | 12,457.04 | 33,335.38 |

Net Revenue After Mailings: 19,502.55 | 165,425.89 | 80.05 | 173,592.23 | 28,343.88 | 158,643.19 |

Program, General & Administrative Expenses:

| FISCAL SPONSOR GRANTS | <2.50 | <91.50 | <0.04 | <190.96 | <8.75 |
| RESIST GRANTS PAID OUT | 0.00 | 124,935.00 | 60.46 | 89,833.31 | 19,000.00 |
| OTHER FUNDRAISING COSTS | 0.00 | 649.84 | 0.03 | 877.31 | 39.66 |
| PERSONNEL | 9,468.08 | 62,961.05 | 30.47 | 62,427.75 | 8,966.74 |
| RENT | 1,550.00 | 11,500.00 | 5.57 | 5,381.25 | 1,500.00 |
| OCCUPANCY | 624.36 | 1,144.55 | 0.55 | 1,362.69 | 584.34 |
| TELEPHONE | 220.10 | 1,023.65 | 0.50 | 1,334.06 | 236.38 |
| FAX EXPENSES | 78.36 | 88.36 | 0.04 | 43.75 | 14.50 |
| INTERNET | 39.96 | 286.70 | 0.14 | 267.19 | 144.60 |
| OFFICE EXPENSES | 889.87 | 5,281.08 | 3.04 | 6,095.81 | 3,505.41 |
| GRANT PROGRAM | 96.00 | 2,124.92 | 1.03 | 2,304.19 | 440.53 |
| POSTAGE | 0.00 | 825.91 | 0.40 | 1,691.69 | 99.61 |
| TRAVEL | 0.00 | 48.86 | 0.00 | 87.50 | 5.10 |
| STAFF DEVELOPMENT | 0.00 | 210.00 | 0.10 | 1,458.31 | 0.00 |
| CONFERENCES/MEETINGS | 0.00 | 109.72 | 0.05 | 175.00 | 67.40 |
| ADVERTISING & OUTREACH | 150.00 | 2,287.00 | 1.11 | 3,325.00 | 415.00 |
| REPAIRS AND MAINTENAN | 0.00 | 0.00 | 0.00 | 1,166.69 | 0.00 |
| PROFESSIONAL FEES | 245.00 | 3,654.81 | 2.11 | 1,160.00 | 0.00 |
| INSURANCE- OFFICE | 264.00 | 1,268.08 | 0.61 | 612.50 | 0.00 |
| BOARD EXPENSES | 204.17 | 1,755.02 | 0.85 | 4,783.31 | 2,089.25 |
| OTHER EXPENSES | <175.00 | 870.97 | 0.42 | 2,266.32 | 749.01 |

Total Program, G & A Expenses: 13,652.40 | 222,646.63 | 107.74 | 189,030.38 | 39,008.78 | 143,794.69 |

Other Income & Expenses:

| Total Other Income/Expense | <775.00 | <5,974.88 | <2.89 | 0.00 | <2,250.00 |

Total Expenses: 12,877.40 | 216,671.75 | 104.85 | 189,030.38 | 36,758.78 | 141,544.69 |

Net Income (Loss): 6,625.15 | <5,124.86 | <24.80 | <15,438.15 | <8,414.90 | 17,098.50 |
## RESIST, Inc.
### Income Statement
**For the Seven Months Ending July 31, 1998**

**Printed On:** August 11, 1998

### Ratio: Total Revenue

<table>
<thead>
<tr>
<th>SUBSIDIARY SCHEDULE</th>
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<th><strong>BUDGET</strong></th>
<th><strong>LAST YEAR</strong></th>
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<td>Y-T-D</td>
<td>Ratio</td>
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Unaudited
# RESIST, Inc.
## Income Statement
For the Seven Months Ending July 31, 1998

**Ratio: Total Revenue**

### Subsidiary Schedule

<table>
<thead>
<tr>
<th>Current Month</th>
<th>Y-T-D</th>
<th>Ratio</th>
<th>Budget</th>
<th>Current Month</th>
<th>Y-T-D</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FISCAL SPONSOR GRANTS</strong></td>
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<td></td>
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</tbody>
</table>

| **RESIST GRANTS PAID OUT** |           |        |              |               |           |
| 49509 IN KIND GRANTS     | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49510 RESIST GRANTS PAID OUT | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49511 COHEN RESIST GRNTS PD OUT | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49512 SALZMAN RESIST GRNTS PAID | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |

| **OTHER FUNDRAISING COSTS** |           |        |              |               |           |
| 49601 THANK YOU CARDS-COST | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49602 THANK YOU CARDS-PRINTING | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49603 THANK YOU CARDS-POSTAGE | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49610 PROMO T-SHIRT GIFTS | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49612 PROMO WHAT'S LEFT  | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
| 49620 OTHER FUNDRAISING COSTS | 0.00      | 0.00   | 0.00         | 0.00          | 0.00      |
|                        | 0.00      | 649.84  | 0.31        | 1,504.00      | 39.66     |

| **PERSONNEL** |           |        |              |               |           |
| 50110 GROSS PAY | 7,232.00  | 50,706.80 | 24.54  | 89,000.00     | 6,353.10  |
| 50120 EMPLOYER TAXES | 1,038.68  | 7,390.41  | 3.58  | 8,010.00      | 1,693.20  |
| 50130 STAFF HEALTH INSURANCE | 1,197.40  | 4,813.84  | 2.33  | 9,039.00      | 920.44    |
| 50140 WORKER'S COMPENSATION | 0.00      | 0.00     | 0.00   | 520.00        | 0.00      |
| 50150 CONSULTANTS | 0.00      | 50.00    | 0.02   | 450.00        | 0.00      |
|                        | 9,468.08  | 62,961.05 | 30.47 | 107,019.00    | 8,966.74  |

| **OFFICE EXPENSES** |           |        |              |               |           |
| 52010 OFFICE SUPPLIES | 208.51    | 1,763.64  | 0.85  | 2,200.00      | 55.41     |
| 52040 OFFICE XEROX | 129.70    | 159.70    | 0.08  | 200.00        | 224.00    |
| 52050 OFFICE PRINTING | 0.00      | 748.25    | 0.36  | 2,500.00      | 402.00    |
| 52060 MINOR OFFICE EQUIPMENT | 549.00    | 3,522.72  | 1.70  | 5,000.00      | 3,431.20  |
| 52070 BANK CHARGES | 2.66      | 86.77     | 0.04  | 250.00        | 54.80     |
|                        | 889.87    | 6,281.08  | 3.04  | 10,450.00     | 7,964.43  |

| **GRANT PROGRAM** |           |        |              |               |           |
| 5201 PRINTING-GRANT PROGRAM | 96.00    | 1,538.94  | 0.74  | 2,500.00      | 300.68    |
| 5202 POSTAGE-GRANT PROGRAM | 0.00      | 385.98    | 0.19  | 800.00        | 75.40     |
| 5204 CONSULTANTS-GRANT PROGRA | 0.00      | 50.00     | 0.02  | 250.00        | 0.00      |
| 5205 PHOTO/GRAPHICS-GRANT PROG | 0.00      | 0.00     | 0.00   | 0.00          | 0.00      |
| 5210 SUPPLIES-GRANT PROGRAM | 0.00      | 0.00     | 0.00   | 0.00          | 0.00      |
| 5240 LIBRARY-GRANT PROGRAM | 0.00      | 150.00    | 0.07  | 200.00        | 108.90    |
| 5250 OTHER-GRANT PROGRAM | 0.00      | 0.00     | 0.00   | 0.00          | 0.00      |
|                        | 96.00     | 2,124.92  | 1.03  | 3,950.00      | 440.53    |

| **POSTAGE** |           |        |              |               |           |
| 53010 OFFICE POSTAGE | 0.00     | 245.49    | 0.12  | 800.00        | 61.61     |
| 53020 UPS | 0.00      | 34.00     | 0.02  | 100.00        | 38.00     |
| 53030 POSTAGE DUE/BRE ENVELOPES | 0.00     | 546.42    | 0.26  | 2,000.00      | 1,612.86  |
|                        | 0.00      | 825.91    | 0.40  | 2,900.00      | 99.61     |

| **ADVERTISING & OUTREACH** |           |        |              |               |           |
| 55101 ADVERTISING | 150.00    | 1,880.00  | 0.91  | 3,200.00      | 415.00    |
| 55102 BROCUREH | 0.00      | 407.00    | 0.20  | 2,500.00      | 0.00      |
| 55103 ANNUAL REPORT | 0.00      | 0.00     | 0.00   | 0.00          | 0.00      |
| 55150 OTHER | 0.00      | 0.00     | 0.00   | 0.00          | 0.00      |
|                        | 150.00    | 2,287.00  | 1.11  | 5,700.00      | 415.00    |

| **PROFESSIONAL FEES** |           |        |              |               |           |
| 56010 LEGAL FEES | 0.00      | 0.00     | 0.00   | 500.00        | 0.00      |
| 56020 ACCOUNTING FEES | 245.00   | 4,167.50  | 2.02  | 5,500.00      | 1,160.00  |
| 56030 PROFESSIONAL FEES | 0.00     | 200.00    | 0.10  | 250.00        | 0.00      |
|                        | 245.00    | 4,367.50  | 2.11  | 6,250.00      | 1,160.00  |

Unaudited
RESIST, Inc.
Income Statement
For the Seven Months Ending July 31, 1998

Printed On: August 11, 1998

Ratio: Total Revenue

<table>
<thead>
<tr>
<th>Subsidiary Schedule</th>
<th>Current Month</th>
<th>Y-T-D Ratio</th>
<th>Budget</th>
<th>Current Month</th>
<th>Y-T-D</th>
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Unaudited
# GRANTS 1998

## Breakdown

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<th>Meeting</th>
<th># Grants</th>
<th># Funded</th>
<th>%</th>
<th>Grants</th>
<th># E.G.s</th>
<th>E.G.</th>
<th># Loans</th>
<th>Loans</th>
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<th>Total</th>
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### Monthly Income Comparison

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<td>January</td>
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