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Resist Board Meeting, Sept. 27, 1998

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259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617/623-5110

Minutes Board Meeting September 27, 1998

Present: Eileen Bolinsky (chair), Pam chamberlain (minutes), Jorge Rogachevsky, and Hank Rosemont.

AGENDA

1. Open House

The Board suggested holding the Open house on a week night from 5 - 7 p.m. or 6 - 8 p.m. The final decision will be left up to the staff.

2. Welcome to Jorge Rogachevsky

Eileen Bolinsky reviewed the meeting structure and grantmaking guidelines. She distributed a copy of a decision making questionnaire that could be used when analyzing proposals.

3. Review of Committee Minutes

a. Personnel Committee Update

Pam Chamberlain reported that the annual self-assessments and peer reviews have taken place. The Committee will meet and make recommendations for raises, etc. There is no additional news on implementation of the retirement plan at this point. Pam also reviewed the status of the process regarding hiring a new staff person (job description is nearly ready).

b. Finance Committee

The Board unanimously voted to approve the Finance Committee recommendation to set \$1300 as the standard for the formula to determine the total allocation for each cycle. Staff were instructed to call Louis Kampf and other Executive Committee members to ratify this decision.

c. Newsletter Committee

Hank Rosemont reported that the September *Newsletter* on Hawaiian sovereignty issues is out. October will be an eclectic look at using the media in organizing campaigns. November will focus on human rights issues. As always, topics and suggestions are very welcome.

Eileen Bolinsky Frank Brodhead Robin Carton Pam Chamberlain Bell Chevigny Noam Chomsky Kate Cloud Tess Ewing Norm Fruchter Kenneth Hale Debra Jefferson Frank Joyce Louis Kampf Hans Koning Paul Lauter **June** Lee Penn Loh Kay Mathew Marc Miller Richard Ohmann Wayne O'Neil arlos Otero Grace Paley Roxanna Pastor Merble Reagon Henry Rosemont Carol Schachet Renae Scott Cheryl Smith Amy Swerdlow George Vickers Nancy Wechsler Fran White



d. Board Development Committee

- There was a recommendation that there be active and advisory status for Board members.

- A one day retreat was proposed. To be held later than November.

- The new version of the Board member job description was circulated.

- Location for Board meetings was discussed. Hank and Jorge said that it was okay to fly to Boston, but New York meetings are also alright with them.

- It was suggested that the Proxy list be put on the website or sent by e-mail to increase responses.

5. Select Chair/New Meeting site/Agenda

Pam will chair the next meeting and will check to see if she can hold it at her house. The next meeting date is **November 8 in Boston**.

Note: Correction: Jorge's e-mail should be jrrogachevsky@osprey.smcm.edu.

EMERGENCY GRANTS

We gave no Emergency Grants out this cycle.

GRANT REQUESTS

There were 27 requests considered at the meeting. There were 4 additional requests which are not on the agenda.

Letters of Concern

Two letters were received from grantees as a result of Board comments in the last grantmaking cycle. One from Lawrence Grassroots Initiative and one from WETAC. Responses to these letters should be:

1. Lawrence Grassroots Initiative: Short phone call or letter. Staff decides whether to continue the dialogue or not.

2. WETAC: Refer this to the Grants Committee for discussion of whether any further action needs to be taken. Louis could be invited to join this discussion.

Hank suggested that there might be a newsletter article on dialogue around these issues.

SEPTEMBER 1998 GRANT DECISIONS

Africa/Asia/International

1. American Anti-Slavery Group

PO Box 441612, Somerville, MA 02144 Jesse Sage 617/629-2294 Funding for an organizing campaign to increase membership of organization which seeks to expose modern-day practices of slavery, particularly in Mauritania and the Sudan.

 Decision:
 Full _____ Partial _____ No _X Undecided _____

 Comments:
 Unclear if able to meet organizing goals. Unfocused.

Central, Latin America and the Caribbean

2. Witness for Peace- Southwest Region	\$2000
8124 West 3rd Street, #208, Los Angeles, CA 90048 Michele Weber 213/655-6680	
Funding for an Internship Program to assist with legislative campaigns, publications and outreach	1.

Full <u>X</u>	Partial	No	Undecided

Community Organizing/Anti-Racism

3. Men's Rape Prevention Project

P.O. Box 57144,	Washington,	DC 20037-7144	Jonathan Stillerman	202/265-6530
Funding to under	rwrite the 1st	Annual Frederick	Douglass Memorial	"Mentor" Awards which will honor
three men whose	work and acc	complishments pr	omote equality betwe	en men and women by redefining
what it means to	be a man.			

Decision: Full ____ Partial ____ No X_ Undecided _____ Comments:

Come back for another project with an organizing focus.

4. Peace House

Decision: Comments:

\$1,000

543 South Mountain, P.O. Box 524, Ashland, OR 97520 Ruth Coulthard 541/482-9625 Funding to staff meals program for families in need, with a goal of using meal program as potential site for organizing in the homeless community.

Decision:	Full	_ Partial <u>X</u>	No	Undecided
Comments:				



P.O. Box 521391,						\$1068
Funding to develo effort to share stra					essive groups in Ut	ah in an
Decision: Comments:	Full	Partia	al <u>X</u>	No	Undecided _	
					cussion and interact	tive
6. Wisconsin Re						\$1500
P.O. Box 92041, I Funding to counte Right organization	ract literature	disseminated	in African Ar	nerican commu	nities in Wisconsin	by Religio
Decision: Comments:	Full	<u>X</u> Partia	al	No	Undecided _	
	work, but serio				to strengthen broch	ure by
listing range of ac	tivities for inv	olvement. Hi	ghlight Africa	an American coi	nmunity partners.	
listing range of ac Economic Ju		olvement. Hi	ghlight Africa	in American col	nmunity partners.	
Economic Just 7. Washington P 2025 I Street NW Funding to support domestic and inte	stice ceace Center , Suite 804, Wa rt the expansio rnationally foc	ashington, DC n of the Econo cused organize	C 20006 Ta omics for the	mmi Coles 2 People! Project		
Economic Jus 7. Washington P 2025 I Street NW Funding to suppor	stice Peace Center , Suite 804, Wa to the expansion rnationally foc economic issue	ashington, DC n of the Econo cused organize	C 20006 Ta omics for the ers to examine	mmi Coles 2 People! Project the interconnec	02/234-2000 which will bring to	gether I, national
Economic Just 7. Washington P 2025 I Street NW Funding to support domestic and inter- and international of Decision:	stice eace Center , Suite 804, Wa to the expansion rnationally foc economic issue Full	ashington, DC on of the Econo cused organize es.	C 20006 Ta omics for the ers to examine	mmi Coles 2 People! Project the interconnec	02/234-2000 which will bring to ctions between local	gether I, national
Economic Just 7. Washington P 2025 I Street NW Funding to support domestic and international domestic and international Decision: Comments: Environment 8. Student Envir P.O. Box 31909, J	stice Peace Center , Suite 804, Wa to the expansio rnationally foc economic issue Full ral conmental Act Philadelphia, P	ashington, DC on of the Econo cused organize es. X Partia tion Coalition PA 19104	C 20006 Ta omics for the ers to examine al al n (SEAC) Peter Chow	mmi Coles 2 People! Project the interconnec No No	02/234-2000 which will bring to ctions between local Undecided _	gether l, national

Gay/Lesbian/Bisexual

9. Center for Lesbian and Gay Law and Public Policy

1315 Spruce Street, #301, Philadelphia, PA 19107-5601Andrew Park 215/731-1338 Funding to support legal advocacy and lawsuit projects related to development of the Hate Crimes Project which tracks anti-gay violence.

Decision: Comments: Not a Resist priority.	Full	Partial	No <u>X</u>	Undecided
	Suite 100, Lakew berg to address	wood, CO 80215-4933 the Colorado Gold Rush		303/202-6466 gender conference held in
Comments:	terested in fundi	Partial		
	sh ME 04084	Naomi Falcone 207/64 engaged in rural organizi		\$2000 esbian, bisexual and
Decision: Comments:	Full <u>X</u>	Partial	No	Undecided
Health/AIDS/Dis	ability			
474 Valencia Street, #1 Funding for outreach for	20, San Franciscollowing the 14th	the Americas (CHRIA) co, CA 94103 Lucind h Annual North America <i>in an Economic War Zon</i>	la Chiszar -Nicaragua Coll	

Decision: Full <u>x</u> Partial <u>No</u> Undecided <u>Undecided</u>



13. Families Advocating Injury Reduction

44 E. Main, Suite 208, Champaign, IL 61820 Ruth Wyman 217/352-6533 Funding for the Drive for Justice which will target issues of medical malpractice and the failure of the state's medical board to discipline negligent doctors.

Full ____ Partial ____ No X Undecided ____ Decision: Comments:

Support the goals. Unclear how the project relates to these goals. Come back with project that links more specifically to corporate greed.

Labor

14. Jobs with Justice- Massachusetts

3353 Washington Street, Jamaica Plain, MA 02130-2617 Russ Davis 617/491-2525 Funding for the proactive Right to Organize campaign which stands by workers who are being intimidated, harassed and fired in the process of organizing.

Full _____ Partial _____ No X Decision: Undecided

Comments:

No letter received clarifying position by time of the Board meeting. Worthwhile campaign, but too narrow for our purposes. No position on reproductive rights and narrow focus on worker's issues only is not consistent with Resist's philosophy.

15. Rhode Island Women's Institute for Leadership Development (RI WILD) \$1500 c/o Institute for Labor Studies, 99 Bald Hill Road, Cranston, RI 02920 Robin Babington 401/463-9900 Funding for printing and copying costs related to the 2nd Annual RI WILD Institute for Leadership Development which seeks to recruit and train women leaders in the labor movement.

Full X Partial No Undecided ____ Decision: Comments:

16. Worker's Project, Inc.

\$1,000

1520 Profit Drive, Fort Wayne, IN 46808-1173 Tom Lewandowsky 219/482-5588 Funding to train high school stewards who will educate other students about employment law, research the local labor market and provide representation for working students.

Full ____ Partial _x No ____ Undecided _____ Decision:



Media/Culture

17. Think Again \$2000 c/o S.A. Bachman, 34 Zamora Street, Jamaica Plain, MA 02130 S.A. Bachman 617/522-4490 Funding for postcard and sticker campaigns regarding welfare reform, homophobia in the Republican National Convention and lack of affordable housing. Full X Partial Decision: No Undecided Comments: Supportive of their work, but one time only. Don't usually fund groups of only two people. Make an exception. Encourage them to design a plan for fundraising to become more self-sustaining. **Prisoners** 18. Chicago Interfaith Prisoners of Conscience \$1685 205 W. Monroe-2 West, Chicago IL 60606 Charles Carney 312-641-5151 Funding for the costs of a direct mail campaign designed to market the books Can't Jail the Spirit and The Celling of America which will serve as fundraisers for the organization. Full X Partial No Undecided Decision: Comments: 19. Florida Prisoners' Legal Aid Organization, Inc. 15232 E Colonial Drive, Orlando, FL 32828 Teresa Burns 407/568-0200 Funding for Florida Prison Legal Perspectives which examines improper practices and abuses in the criminal justice system in Florida. Full Partial No x Decision: Undecided Comments: Newsletter is a valuable resource, but it is largely service- not an organizing instrument. Need a fundraising plan. Not clear why reproductive rights is not an issue. 20. October 22nd Youth Collective \$1,000 527 East Durham Street, Philadelphia, PA 19119 Leslie Jones 215/248-2055 Funding to educate and organize young people around the issue of police brutality and misconduct. Full ____ Partial X No ____ Undecided ____ Decision: Comments: 21. Out of Control: Lesbian Committee to Support Women Political Prisoners \$2000 3543 18th Street, Box 30, San Francisco, CA 94110 Jane Segal 415/550-8274 Funding for the Visibility Project, an aggressive outreach, education and action project which seeks to build support for women political prisoners and work towards their release.

 Decision:
 Full ____
 Partial ____
 No ____
 Undecided ____

 Comments:



22. Women's Prison Book Project

c/o ARISE, 2441 Lyndale Avenue, S., Minneapolis, MN 55405 Nicola Pine 612/837-1762 Funding for a film series exploring issues around women in prison.

Decision: Comments:	Full <u>x</u>	Partial	No	Undecided
Women				
Funding for the Globa	l Women's Histo lic of Ireland, an		ring together ten	
Decision: Comments: Project is too big. To		Partial t a Resist priority.	No <u>X</u>	Undecided
Youth				
To fund a student inte	rn to staff the Ar	x 12210 David Easter hti-Racist Task Force wh challenge racist practice	nich brings toget	her students from area
Decision: Comments:	Full <u>X</u>	Partial	No	Undecided
Funding for an advoca	ate to work with	912 Gail Goodma Austin area junior and s chool based homophobi	enior high schoo	
Decision: Comments:	Full <u>x</u>	Partial	No	Undecided
P.O. Box 230157, End Funding for literature	cinitas, CA 9202 and general supp	ary Opportunities (Pro 3 Rick Jahnkow 760/ port for organization eng for job training, education	753-7518 gaged in counter-	\$2000 -recruitment campaigns ty service.
Decision: Comments:	Full <u>x</u>	Partial	No	Undecided

Reallocate \$400 from travel. Ask why no organizational position on reproductive rights when women in the military have little access to abortion.

\$1,600

27. Student Action Network

\$2000

SAO 107, Box 352238, U. of Washington, Seattle, WA 98195-2238 Jeremy Simer 206/548-9831 Funding to support *Ruckus*, a progressive student news journal at the University of Washington which examines progressive political issues and trains new activists and journalists as part of building a forceful student movement.

Decision: Full <u>x</u> Partial _____ No ____ Undecided Comments:

Total Number of Grants: Total Amount Requested: Total Allocation for Cycle: Total Grants: Total Allocated:

27; +4 not on agenda \$51,225 \$35,100 **19 grants** \$31.803

NOT ON AGENDA

1. Champaign County Health Care Consumers 44 Main Street, Suite 208, Champaign, IL 61820 Nancy Greenwalt 217-352-6533 Funding for general support for organization which seeks to make health care more responsive to consumer needs by working to alter the relations of power among health care providers, the public health department and community members.

Reason: Budget is over \$186,000.

2. Jalil Bottom

#77A4283, P.O. Box 338, Napenech, NY 12458 Funding to print a compilation of political writings and essays developed by a prisoner in New York. Reason: Funding request from an individual for a book he is writing.

3. Mass. Alliance of HUD Tenants- Worcester

340 Main Street, #771, Worcester, MA 01608 Steve Power 508/754-3640 Funding for legislative campaign designed to protect tenants in danger of having their existing housing converted to market rates when the landlords prepay the HUD mortgage. Reason: Is a part of Boston Affordable housing Coalition. Not a separate entity. Budget is over

\$252,000.

4. W.O.M.A.N., Inc.

333 Valencia Street, #251, San Francisco, CA 94103 Robin Nickel 415/864-4777 Funding for the Lesbian Domestic Violence Project to make their work accessible to members of the deaf community.

Reason: Budget is over \$300,000.

\$2000

\$2,000

\$2,000

\$2,000

Decision-Making Questionnaire for Resist Grants

This list of questions can be used as a helpful guideline in making decisions about whether to fund groups in a particular cycle.

- 1. Does the project focus on creating social change or societal change (as opposed to individual change)?
- 2. Does the organization see itself as part of a movement, or participating in building a movement (as opposed to having a single issue focus without regard to others)?
- 3. Are the goals of the project clear? Do they have a well thought out and clear action plan?
- 4. Can the applicants do what they are proposing? Do they have the experience and/or the tools to accomplish their plan?
- 5. Are the results of their previous work having the desired impact? Are they making a difference?
- 6. Is the organization made up of people "doing for themselves?" Is the target population on staff, on the Board, making decisions?
- 7. Are the leaders accountable to the organizations' membership?
- 8. Is there a commitment to building the organization and involving previously unorganized people (as opposed to "preaching to the choir")?
- 9. Is there an ongoing effort to create new leadership?
- 10. Is the style of organizing "doing <u>with</u> others", rather than "doing <u>for</u> others?" Is this grassroots, bottom up organizing?
- 11. Does the budget make sense? Is in within Resist's guidelines? Is there any reason to make an exception?
- 12. Can this project be accomplished without Resist's funding? Would this grant be insignificant towards accomplishing the project?
- 13. If they are not funded for the full amount of the request, will the organization be able to work effectively with the funds provided?
- 14. Does this proposal address critical issues?
- 15. Does this proposal motivate Board members? Is it innovative, creative or unusual?

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144 617/623-5110

September 1, 1998

Jonathan Leavitt Lawrence Grassroots Initiative P.O. Box 43 Lawrence, MA 01842

Dear Jonathan,

I am pleased to inform you that the Board of Resist reviewed your group's proposal for funding at our August 16th meeting and decided to make a grant of Eight Hundred Dollars (\$800) to your organization. While you did not receive the full amount of your request, the Board wanted to recognize that your project was a valuable resource for the progressive community, and chose to make a smaller grant, which would enhance your ability to achieve your goals.

This grant must be used for the purposes stated in your request, namely to upgrade the computer equipment used in your social justice campaigns. In the event that you will not be able to carry out this project, please contact us as soon as possible to discuss the use of these funds. This grant may *NOT* be used for any other purpose, and is not intended to support the provision of direct services, the purchase of food or travel related expenses.

Board members did want to convey a concern about your response to Question #10d) in which you state that "we ... support .. any lifestyle that is not based on coercion or domination." Members were unclear why you included this language in response to our request for your political perspective on gay/lesbian issues. The context of coercion or domination can occur in almost any relationship- whether it is heterosexual, homosexual or otherwise. Your inclusion of this language here raised a question for Board members regarding your perspective of lesbian, gay, bisexual or transgender relationships. This language, in particular, was used by conservative legislators during the debate over lesbian and gay access to foster care in the 1980's and was vehemently opposed by many lesbian/gay advocacy groups. Members hope you would briefly clarify your comments, especially given your support for the Gay and Lesbian Community Advocates of Lawrence.

We would appreciate it if you would you include an acknowledgment of this grant from Resist in your newsletter (or other printed material) with our address and phone number. This is one way for us to engage in outreach to both potential donors and applicants around the country.

Each year in March we print a special issue of our newsletter listing all the grants we gave out the preceding year. We like to illustrate that issue with photos showing the projects of groups we fund. If you find, during the year, that you have a strong photo showing your work in action (such as a demonstration, picket, signs, theater, or performance) please send it to us by December 18, 1998, and be sure to include a caption. Let us know if we can keep the photo/s for our files. If not, we'll mail it back to you after the issue is published. Of course, sending a photo is not a requirement, but we'd love to receive one that you feel is a good example of the kinds of projects we fund.

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Eileen Bolinsky Frank Brodhead Robin Carton Pam Chamberlain Bell Chevigny Noam Chomsky Kate Cloud Tess Ewing Norm Fruchter Kenneth Hale Debra Jefferson Frank Joyce Louis Kampf Hans Koning Paul Lauter June Lee Penn Loh Kay Mathew Marc Miller Richard Ohmann Wayne O'Neil Carlos Otero Grace Paley Roxanna Pastor Merble Reagon Henry Rosemont Carol Schachet Renae Scott Cheryl Smith Amy Swerdlow George Vickers Nancy Wechsler Fran White

Jonathan Leavitt Lawrence Grassroots Initiative September 1, 1998 page 2

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Enclosed you will find a check for Eight Hundred Dollars (\$800.00), made out to your organization, as well as a card to fill out and return to us. I have also enclosed a Progress Report which we would like you to fill out and return in six months to let us know how your project has progressed and to document your expenditure of the funds.

Best wishes from Resist in your important work.

For peace and justice,

Robin Carton for the Board of Resist



LAWRENCE GRASSROOTS INITIATIVE, Inc.

Resist Board:

PO BOX 43 LAWRENCE MA 01842 TEL/FAX: (978) 688 - 3569 E-mail: lgi@igc.org

Board of Directors

Ingrid Rivera Jonathan Leavitt Debbie Finn Richard McCarthy Faith Benedetti Rob Williams Tennis Lilly Thank you for your support. After close to seven years with the same computer equipment, an upgrade was sorely needed.

We also wanted to help clarify our statement on "we...support..any lifestyle that is not based on coercion or domination." You asked us why we included this in our statement about our sexual politics. The simple reason is that this is what we believe in.

How people choose to partner, or to simply express their sexual identity, is their own choice. We simply expect it to be based upon non-coercion or non-domination. (of course some people *choose* to be dominated) The reason that it was included in the section on gay and lesbian issues, is that you didn't ask us for our perspective on heterosexual relationships. If you had, we would have also included this language.

I'm not sure why gay and lesbian groups would oppose the use of this language. We all do our work with a basis of liberation, which entails a freedom from the control or coercion of more powerful people or institutions. Perhaps it was easier to fight language then it was to fight a full, assault by the right-wing.

We do appreciate your feedback about our work. But given the materials we provided and knowledge that many people have of our struggles organizing in support of gay and lesbian liberation, we can't help but feel a little bit of resentment. Paternalistic, and P.C. (or language) based politics, even the benevolent kind from foundations leaves a bad taste in our mouths.

We're sure that your intent was not to do this. But we would strongly suggest that you always keep in mind the dynamic between funders and organizing groups. It is based on you having something which we need. Don't make your approval contingent upon the perfect (or in your boards judgement, imperfect) language in the grant. Look at the track record.

On behalf of our organization

Jonathan Leavitt and Ingrid Rivera

"social change through grassroots democracy, enclogy, justice, and non-violence ..."

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144 617/623-5110

September 2, 1998

Erika Kates Welfare Education Training Access Coalition Heller School Brandeis University 60 Turners Street Waltham, MA 02154

Dear Erika,

I am pleased to inform you that the Board of Resist reviewed your group's proposal for funding at our August 16th meeting and decided to make a grant of One Thousand Dollars (\$1000) to your organization. Board members felt that your project was a valuable resource for the progressive community and that our grant would significantly enhance your ability to achieve your goals.

This grant must be used for the purposes stated in your request, namely to expand your outreach program by hiring low income women to organize in their communities. In the event that you will not be able to carry out this project, please contact us as soon as possible to discuss the use of these funds. This grant may *NOT* be used for any other purpose, and is not intended to support the provision of direct services, the purchase of food or travel related expenses.

The Board wanted to convey to you, however, that the members were disappointed that you failed to articulate WETAC's specific positions on issues of importance to Resist. In particular, your statement that you have not taken a position on reproductive/abortion rights, gay/lesbian rights and the rights of disabled, older people or youth, in response to the information requested in Question 10, was troubling.

In your application, you state that you seek to "empower low income people, women especially, to organize for their own rights ... We work in coalitions around poverty related issues." Your comments throughout the proposal regarding issues related to low income and poor people make such a commitment clear. In contrast to your articulated positions on these issues, however, your application stated that you had not addressed in any official capacity reproductive/abortion rights, or the rights of disabled people, older people, youth, or gays and lesbians. What then raised a question for the Board was why you were able to take a concrete position on the specific constituencies mentioned above, but were unable to extend that analysis in your other positions.

In particular, the Board was surprised that your grant is to support a broad based effort to work on economic justice and poverty related issues, particularly as they affect women, but you failed to take a position on either reproductive or abortion rights. Given that access to reproductive health care and abortion services has a direct economic impact on women and their families, it was not clear why you had not addressed this issue. In addition, funding for reproductive health care and abortion have repeatedly been under attack for women on welfare. Access to health care, even given the conflicting views regarding abortion, has been a basic organizing point for many welfare rights groups.

Given your mission to look broadly at economic justice issues, it was unclear why your organization would not indicate a positive position in support of the rights of gays and lesbians, disabled people, older people and youth. As frequent studies have made clear, youth, older people and people with disabilities

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Eileen Bolinsky Frank Brodhead Robin Carton Pam Chamberlain Bell Chevigny Noam Chomsky Kate Cloud Tess Ewing Norm Fruchter Kenneth Hale Debra Jefferson Frank Joyce Louis Kampf Hans Koning Paul Lauter Iune Lee Penn Loh Kay Mathew Marc Miller Richard Ohmann Wayne O'Neil Carlos Otero Grace Paley Roxanna Pastor Merble Reagon Henry Rosemont Carol Schachet Renae Scott Cheryl Smith Amy Swerdlow George Vickers Nancy Wechsler Fran White

Erika Kates Welfare Education Training Access Coalition September 2, 1998 page 2

make up a significant of low income and poor people. In addition, there is frequently either a misperception or stereotype perpetuated which insists that gays and lesbians are generally middle class or wealthy. As I am sure you are aware, the reality is far from the picture painted by advertising companies. There are a significant number of gay and lesbian people who are also either working class or poor.

After reading your application, Board members felt that your group had not actually had a discussion about these issues or that your organization was divided over these issues, but was hesitant to say so. The Board would have been more amenable to your response if you had indicated that WETAC had considered the issues, but was unable to reach a consensus. The Board feels that many groups fail to have a discussion or take a position around potential "wedge" issues because of the fear of dissension, racism or homophobia in their organization. In truth, we believe that if social change organizations can't challenge themselves to at least have these discussions- regardless of their outcome-, then how can we ever accomplish this task in society at large, and how can we claim to be building broad based social movements?

What the Board seeks is an understanding of how each grant applicant approaches the issues which we have raised in Question 10 (e.g. race, class, gender, reproductive rights, gay/lesbian rights, age and disability). We want an honest evaluation from organizations about their position, or their lack of a position, on each topic. What raises a level of concern for our Board members is when an organization either completely ignores one of our questions, states that the issues do not apply to their work, or claims that the issue has never come up in their organization. Our position is centered around the concept that building a movement for social change requires groups to discuss issues that may not be intrinsic to their organization or work. For those organizations who have not had the opportunity to address these issues, we hope that our grant process will help to facilitate such discussions. We do not intend this to be patronizing, but we see this as part of our role as a social change organization, as well as a foundation.

We would appreciate it if you would you include an acknowledgment of this grant from Resist in your newsletter (or other printed material) with our address and phone number. This is one way for us to engage in outreach to both potential donors and applicants around the country.

Each year in March we print a special issue of our newsletter listing all the grants we gave out the preceding year. We like to illustrate that issue with photos showing the projects of groups we fund. If you find, during the year, that you have a strong photo showing your work in action (such as a demonstration, picket, signs, theater, or performance) please send it to us by December 18, 1998, and be sure to include a caption. Let us know if we can keep the photo/s for our files. If not, we'll mail it back to you after the issue is published. Of course, sending a photo is not a requirement, but we'd love to receive one that you feel is a good example of the kinds of projects we fund.

Enclosed you will find a check for One Thousand Dollars (\$1000), made out to your fiscal sponsor Brandeis University, as well as a card to fill out and return to us. I have also enclosed a Progress Report which we would like you to fill out and return in six months to let us know how your project has progressed and to document your expenditure of the funds.

Best wishes from Resist in your important work.

For peace and justice,

Robin E. Carton Grants Manager



Sept. 18, 1997 To the Board of Resist:

As co-chair of WETAC I will try to respond objectively and politically to your criticisms of our organization. First, let me thank you for your previous help, and for the \$1,000 you gave us; it is sorely needed.

Currently, welfare recipients find themselves not merely cut off from the chance of meaningful education and training, but from the possibility of survival under an abusive welfare reform system. We work directly with women who are literally unable to feed their families, women currently forced to work for six months in programs that pay corporations to hire them, only to be fired when the time comes for them to receive permanent jobs, desperate women facing their Dec. 15 cutoff with no jobs, no skills, no transportation, no child care, no food stamps.

In this context, WETAC has joined with every conceivable group and individual who cares about the plight of these women. Indeed, as a broad based coalition type organization we seek to build unity and action around a few basic issues. We are, as you know, a mixed class and mixed race organization, which we consider politically vital.

It is also true that WETAC does not practice discrimination based on race, gender, sexual preference, age or disability. Indeed, we would actively condemn any such discrimination.

However, this is not the same as having a formal political position on such issues as gay rights or abortion rights. While it is true that there is a connection between welfare and abortion, it is not quite in the way you would define it. Many women on welfare personally oppose abortion. When we work with these women, those of us who are strongly pro-choice argue precisely that it should be a matter of a woman's individual choice. These are the kinds of informal discussions that take place when one has built up a working trust with people of different backgrounds and beliefs. It is part of the process of political organizing.

As a statewide organization composed of many women with young children, it is very difficult for us to schedule general and steering committee meetings. We have precious little time for discussions of how to carry on our own work, much less formal discussions of a range of other political issues.

But more important than this, if we had formal positions positions on a range of other political issues, it would automatically exclude those who might agree with us on welfare rights, though not on other issues. Again, this does not mean we do not have informal discussions on other questions. Recently, an African-American activist in WETAC called me on the phone and said, "Educate me! I want to know about the candidates." Recently, this same woman educated me about what is happening to welfare recipients in Dorchester, and about organizing techniques that do and don't work.

If Resist only wishes to fund organizations who can check off a list of "politically correct" ideas, that is certainly your right. However, if we ever want to build a serious, broad-based movement outside the self-defined "left," this stance is, in my view, politically incorrect.

A personal note: Yes, I do find your letter "patronizing." As someone who has 1. confronted Ku Klux Klan members armed with knives during the Civil Rights Movement 2. defended a Haitian family whose home was attacked during the Boston busing crisis (with a shotgun I didn't really know how to use) 3. stood guard at abortion clinics under attack by right-wing crazies 4. faced and dealt with sexual harassment while working night shift as a welder in the Quincy shipyard 5. nearly died from an illegal abortion in 1963, I find it personally offensive to be accused of lacking moral or political backbone- or for failing to care enough about Resist's list of important issues. Suffice it to say that I, and others in WETAC, have been on the front lines of struggles around most of these- and other equally important issues you don't raise, like imperialism, war and class.

> In struggle, Susan Jhirad

Ausaniffmed

ACTIVE RESIST BOARD -- September, 1998

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259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617/623-5110

Board Meeting - September 27, 1998 - 11:00 a.m. Place: Resist Office 259 Elm Street Somerville, MA 02144 (617) 623-5110

Dear Board member:

For this meeting, we have 27 requests to consider which means we'll have \$35,100 for grants (\$1,300x 27). [NOTE: Finance Committee recommends this change in formula to be voted on at this Board meeting. This assumes that the recommendation will be passed- see attached Minutes].

Please remember the Maximum grants will be \$2,000; Partial grants will be between \$500-2,000; and Emergency grants will be \$300.

AGENDA

- 1. Welcome to Jorge Review of meeting structure Review of grantmaking guidelines
- 2. Review of Committee Minutes
- 3. Personnel Committees Update
- 4. Grants Proposal for a new grant formula
- 5. Select Chair/New Meeting site/Agenda

EMERGENCY GRANTS

We gave no Emergency Grants out this cycle.

GRANT REQUESTS

We also received 4 additional requests which are not on the agenda.

PLEASE REMEMBER TO SEND IN YOUR PROXY IF YOU WILL NOT BE ABLE TO ATTEND THE MEETING!!!!

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SEPTEMBER 1998 GRANT REQUESTS AND PROXY

Africa/Asia/International

1. American Anti-Slavery Group		\$2000
PO Box 441612, Somerville, MA 02144	Jesse Sage	617/629-2294
Funding for an organizing campaign to increase modern-day practices of slavery, particularly it		· · · · · · · · · · · · · · · · · · ·

Decision: Full ____ Partial ____ No ____ Undecided ____ Comments:

Central, Latin America and the Caribbean

8124 West 3rd		Los Angeles, CA 9	00048 Michele Web h legislative campaign	er 213/655-6680 s, publications and outr	s2000 each.
Decision: Comments:	Full	Partial	No	Undecided	
Communit	ty Organizi	ng/Anti-Racis	m		
P.O. Box 5714 Funding to un	derwrite the 1st ose work and ad	, DC 20037-7144 t Annual Frederick		202/265-6530 Mentor" Awards which on men and women by r	
Decision: Comments:	Full	Partial	No	Undecided	
Funding to sta	ountain, P.O. Bo	am for families in r		Coulthard 541/482-96 ing meal program as po	
Decision: Comments:	Full	Partial	No	Undecided	

5.	Utah	Progressive	Network
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Comments:

P.O. Box 521391, Salt Lake City, UT 84152-1391 Jeff Sprole 801/466-0955 Funding to develop and expand a web page which would link diverse progressive groups in Utah in an effort to share strategies for change and encourage leadership development.

Decision: Comments:	Full	Partial	No	Undecided	
P.O. Box 9204 Funding to cou	nteract literature	/I 53202 Susan	n American com	munities in Wisconsin by	\$1500 Religious
Decision: Comments:	Full	Partial	No	Undecided	
2025 I Street N Funding to sup domestic and in and internation	n Peace Center W, Suite 804, W port the expansion nternationally for al economic issue	cused organizers to example	the People! Proj mine the intercon	ect which will bring toge nections between local, r	
P.O. Box 3190	vironmental Ac 9, Philadelphia, 1	etion Coalition (SEAC) PA 19104 Peter (developing youth leade	Chowla 215/22	22-4711 m around environmental	\$2000 and social
Decision:	Full	Partial	No	Undecided	



Gay/Lesbian/Bisexual

1315 Spruce S Funding to sup	treet, #301, Phi		7-5601 Andrew Par	k 215/731-1338 velopment of the Hate Co	\$2,000 rimes Project
Decision: Comments:	Full	Partial	No	Undecided	
1455 Ammons Funding for Le		00, Lakewood, CO o address the Colord		ie Shafer 303/202-64 tional transgender confe	
Decision: Comments:	Full	Partial	No	Undecided	
	d, Standish ME eneral support f	04084 Naomi Fa for group engaged in		15 ound gay, lesbian, bisex	\$2000 ual and
Decision: Comments:	Full	Partial	No	Undecided	
Health/AI	DS/Disabili	ty			
474 Valencia Funding for or	Street, #120, Sa utreach followin	Rights in the Ameri an Francisco, CA 94 ang the 14th Annual M an Rights in an Econ	103 Lucinda Chi North America-Nica	iszar 415/431-77 aragua Colloquium on H	
Decision: Comments:	Full	Partial	No	Undecided	

\$2000 13. Families Advocating Injury Reduction 44 E. Main, Suite 208, Champaign, IL 61820 Ruth Wyman 217/352-6533 Funding for the Drive for Justice which will target issues of medical malpractice and the failure of the state's medical board to discipline negligent doctors. No ____ Undecided ____ Decision: Full ____ Partial ____ Comments: Labor 14. Jobs with Justice- Massachusetts \$2000 3353 Washington Street, Jamaica Plain, MA 02130-2617 Russ Davis 617/491-2525 Funding for the proactive Right to Organize campaign which stands by workers who are being intimidated, harassed and fired in the process of organizing. Full ____ Partial ____ No ____ Undecided ____ Decision: Comments: \$1500 15. Rhode Island Women's Institute for Leadership Development (RI WILD) c/o Institute for Labor Studies, 99 Bald Hill Road, Cranston, RI 02920 Robin Babington 401/463-9900 Funding for printing and copying costs related to the 2nd Annual RI WILD Institute for Leadership Development which seeks to recruit and train women leaders in the labor movement. Full ____ Partial ____ No ____ Undecided _ Decision: Comments: \$2,000 16. Worker's Project, Inc. 1520 Profit Drive, Fort Wayne, IN 46808-1173 Tom Lewandowsky 219/482-5588 Funding to train high school stewards who will educate other students about employment law, research the local labor market and provide representation for working students. Decision: Full Partial No ____ Undecided

Comments:

Media/Culture

17. Think Again

Decision:

\$2000

c/o S.A. Bachman, 34 Zamora Street, Jamaica Plain, MA 02130 S.A. Bachman 617/522-4490 Funding for postcard and sticker campaigns regarding welfare reform, homophobia in the Republican National Convention and lack of affordable housing.

 Full _____
 Partial _____
 No _____
 Undecided _____

Comments:					
Prisoners					
205 W. Monroe Funding for the	e-2 West, Chicage costs of a direct	ers of Conscience go IL 60606 Charle t mail campaign designe serve as fundraisers for	ed to market the	books Can't Jail the Spiri	\$1685 <u>t</u> and <u>The</u>
Decision: Comments:	Full	Partial	No	Undecided	
15232 E Colon Funding for Flo	ial Drive, Orland		Burns 407/5	68-0200 er practices and abuses in	\$1990 the
Decision: Comments:	Full	Partial	No	Undecided	
527 East Durha		elphia, PA 19119		215/248-2055 brutality and miscondu	\$2,000 Ict.
Decision: Comments:	Full	Partial	No	Undecided	

21. Out of Control: Lesbian Committee to Support 3543 18th Street, Box 30, San Francisco, CA 94110 Funding for the Visibility Project, an aggressive outrea build support for women political prisoners and work to build support for women political prison	Jane Segal ach, education ar	415/550-8274 and action project which s	\$2000 seeks to
Decision: Full Partial Comments:	No	Undecided	
22. Women's Prison Book Project c/o ARISE, 2441 Lyndale Avenue, S., Minneapolis, M Funding for a film series exploring issues around wom		a Pine 612/837-1762	\$1,600
Decision: Full Partial Comments:	No	Undecided	
Women			
23. MNHAL, Inc. 56 Crescent Street, Northampton, MA 01060 Elise Funding for the Global Women's History Project whic Ireland and the Republic of Ireland, and ten women fro the public and a one day working retreat.	h will bring toge	ther ten women from No	
Decision: Full Partial Comments:	No	Undecided	
Youth			
24. Campus Action 33 Central Avenue, Albany, New York 12210 David To fund a student intern to staff the Anti-Racist Task I campuses and community activists to challenge racist	Force which brin		
Decision: Full Partial Comments:	No	Undecided	

25. Out Youth

1117 Red River, Austin, TX 78701-1912 Gail Goodman 512/708-1234 Funding for an advocate to work with Austin area junior and senior high schools to schedule diversity trainings, especially around issues of school based homophobia.

Decision:	Full	_ Partial	No	Undecided	_
Comments:					

26. Project on Youth and Non-Military Opportunities (Project YANO)

P.O. Box 230157, Encinitas, CA 92023 Rick Jahnkow 760/753-7518 Funding for literature and general support for organization engaged in counter-recruitment campaigns highlighting non-military alternatives for job training, education and community service.

Decision: Full ____ Partial ____ No ____ Undecided ____ Comments:

27. Student Action Network

SAO 107, Box 352238, U. of Washington, Seattle, WA 98195-2238 Jeremy Simer 206/548-9831 Funding to support *Ruckus*, a progressive student news journal at the University of Washington which examines progressive political issues and trains new activists and journalists as part of building a forceful student movement.

Decision:	Full	Partial	No	Undecided
Comments:				

Total Number of Grants:	27; +4 not on agenda
Total Amount Requested:	\$51,225
Total Allocation for Cycle:	\$35,100
Total Allocated:	\$

\$2000

\$2000

\$2000

NOT ON AGENDA

1. Champaign County Health Care Consumers

44 Main Street, Suite 208, Champaign, IL 61820 Nancy Greenwalt 217-352-6533 Funding for general support for organization which seeks to make health care more responsive to consumer needs by working to alter the relations of power among health care providers, the public health department and community members.

Reason: Budget is over \$186,000.

2. Jalil Bottom

#77A4283, P.O. Box 338, Napenech, NY 12458

Funding to print a compilation of political writings and essays developed by a prisoner in New York. **Reason:** Funding request from an individual for a book he is writing.

3. Mass. Alliance of HUD Tenants- Worcester

340 Main Street, #771, Worcester, MA 01608 Steve Power 508/754-3640 Funding for legislative campaign designed to protect tenants in danger of having their existing housing converted to market rates when the landlords prepay the HUD mortgage. **Reason:** Is a part of Boston Affordable housing Coalition. Not a separate entity. Budget is over \$252,000.

4. W.O.M.A.N., Inc.

333 Valencia Street, #251, San Francisco, CA 94103 Robin Nickel 415/864-4777 Funding for the Lesbian Domestic Violence Project to make their work accessible to members of the deaf community.

Reason: Budget is over \$300,000.

\$2,000

\$2,000

\$2000

\$2,000

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617/623-5110

Finance Committee Minutes September 9, 1998

Present: Robin Carton, Carol Schachet, Cheryl Smith.

Review of the current expenditures in relation to budgeted amounts

Current financial statements were reviewed and accepted. One question was raised as to the amount listed in the Office Insurance line item. Robin will check why the FY98 amount is so much larger than the FY97 and report back to the Finance Committee.

2. Grant Formula

There has been an overwhelming positive response to raising the grant ceiling. This has led to a significant increase in grant applications. Currently, Resist has given out over \$165,000 in just five cycles. After eight cycles last year, the total was \$112,000. The target budget for increased grant allocations this year was between \$150,000 and \$200,000. At the current rate, allocations will surpass \$250,000. Based upon the current market conditions and the uncertainty of the extent of large donations this December, the Finance Committee recommends changing the funding formula to target a spending cap of \$225,000. After looking at the application to award ratios, the recommendation is to shift from a 75% formula to 65%. This means that in order to make the cap effective, the average award would be \$1300 rather than \$1500.

Data Base Programs

It is clear that Resist needs a new donor data base system. Donor Bank is not capable of dealing with the Year 2000 problems. It is also not capable of storing sufficient information about donors or generating significant reports. Carol is reviewing several potential systems with Steve Wishengrad (a donor with significant data base experience). Prices range from \$500 to about \$12,000. Carol will put together a breakdown of costs, including purchase price, data transfer, training, on-going support and networking. She will also look at the pros/cons of each system. Cheryl suggested that it will be important to be forward thinking with this purchase. Cost in and of itself should not be a deterrent to this purchase.

The next meeting of the Finance Committee will be held on **Friday**, **October** 23 at 12:30 in the 2nd floor Atrium Cafe at One Financial Center.

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1.

3.

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

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Minutes Grant Committee Meeting 9/9/98

Review Draft Guidelines for New Grant Proposals

Multi-Year Grants

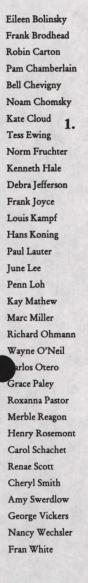
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Decisions from August meeting:

- Renewals would be reviewed by the Grant Committee.
- If the grant allocation was to rise during the course of a multi-year grant, the annual award for the multi-year grantee would rise as well.
- Essentially, most of the details have been worked out for this proposal and it now needs Board approval.

General Discussion:

- Compare only three year applicants to each other in a single cycle
- Unclear if this should only be two cycles or spread out over many cycles
- No more than 25% of grants in a single cycle should be three year grants
- At the option of the Board, a three year applicant could receive a one year grant
- There should be an extra page filed with the three year grant request which shows evidence of past good work (e.g. past Progress Reports or annual reports)
- This grant should be awarded only for the full amount (there would not be any "partial" three year grants)
- This grant should be harder to receive than a regular grant- higher standard of scrutiny
- Groups should provide an action plan with their application or renewal request- a plan of work for the coming year
- Groups should demonstrate the capacity to plan at least one to three years ahead
- Groups should provide a copy of their most recent financial statements at time of renewal
- Groups must indicate any significant organizational changes which occur during the course of their three year award (particularly as it affects a group's capacity to carry out its award)
- An annual report or summary needs to be filed
- Progress reports must be filed by the deadline for the cycle when grants are due for renewal



Grant Committee Recommendations:

- Must have been funded at least twice during the preceding five years

- Grants are for general support

- Applicants must complete the Resist Grant Application and be currently eligible to receive grant awards under the Funding Guidelines

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- At the option of the Board, a three year applicant could receive a one year grant instead

b. Seed/Planning Grants

General Discussion

- There was consensus that this may not reflect the most immediate need for Resist's grantees

- There are several holes in the current grant configuration that could be addressed rather than initiating a new grant:

Grant Committee Recommendations:

- Currently nothing in the Guidelines strongly indicates that regular grants can be used for planning purposes- this should be addressed

- Proposal may not reflect a need that has arisen among Resist's current grantees or potential grantees.

- In order to keep pace with inflation, the annual budget cap for potential grantees should be raised to \$150,000

- In order to maintain a bias in favor of smaller groups, at each cycle 75% of grants should be targeted to groups with budgets of approximately \$100,000 or less and 25% should be for groups with budgets between \$100,000 and \$150,000.

2. Review Guidelines from Other Foundations with Similar Grant Programs

Funding materials from several other foundations were reviewed, including: A Territory Resource, Boston Foundation, Crossroads and Liberty Hill. There will be further discussion in the future about other funders and suggestions we might incorporate from their work.

ACTIVE RESIST BOARD -- September, 1998

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Minutes Grant Committee Meeting 9/9/98

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Multi-Year Grants

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- An annual report or summary needs to be filed
- Progress reports must be filed by the deadline for the cycle when grants are due for renewal

Eileen Bolinsky Frank Brodhead Robin Carton Pam Chamberlain Bell Chevigny Noam Chomsky Kate Cloud 1 Tess Ewing Norm Fruchter Kenneth Hale Debra Jefferson Frank Joyce Louis Kampf Hans Koning Paul Lauter June Lee Penn Loh Kay Mathew Marc Miller Richard Ohmann Wayne O'Neil Carlos Otero Grace Paley Roxanna Pastor Merble Reagon Henry Rosemont Carol Schachet Renae Scott Cheryl Smith Amy Swerdlow George Vickers Nancy Wechsler Fran White

Grant Committee Recommendations:

- Must have been funded at least twice during the preceding five years

- Grants are for general support

- Applicants must complete the Resist Grant Application and be currently eligible to receive grant awards under the Funding Guidelines

- Renewals would be reviewed by the Grant Committee

- This grant should be harder to receive than a regular grant- higher standard of scrutiny - If the grant allocation was to rise during the course of a multi-year grant, the annual award for the multi-year grantee would rise as well.

- No more than 25% of grants in a single cycle should be three year grants

- This grant should be awarded only for the full amount (there would not be any "partial" three year grants)

- Groups should demonstrate the capacity to plan at least one to three years ahead

- Groups should provide an action plan with their application or renewal request- a plan of work for the coming year

- There should be an extra page filed with the three year grant request which shows evidence of past good work (e.g. past Progress Reports or an annual reports)

- Progress reports must be filed by the deadline for the cycle when grants are due for renewal

- Groups should provide a copy of their most recent financial statements at time of renewal

- Groups must indicate any significant organizational changes which occur during the course of their three year award (particularly as it affects a group's capacity to carry out its award)

- At the option of the Board, a three year applicant could receive a one year grant instead

b. Seed/Planning Grants

General Discussion

- There was consensus that this may not reflect the most immediate need for Resist's grantees

- There are several holes in the current grant configuration that could be addressed rather than initiating a new grant:

Grant Committee Recommendations:

- Currently nothing in the Guidelines strongly indicates that regular grants can be used for planning purposes- this should be addressed

- Proposal may not reflect a need that has arisen among Resist's current grantees or potential grantees.

- In order to keep pace with inflation, the annual budget cap for potential grantees should be raised to \$150,000

- In order to maintain a bias in favor of smaller groups, at each cycle 75% of grants should be targeted to groups with budgets of approximately \$100,000 or less and 25% should be for groups with budgets between \$100,000 and \$150,000.

2. Review Guidelines from Other Foundations with Similar Grant Programs

Funding materials from several other foundations were reviewed, including: A Territory Resource, Boston Foundation, Crossroads and Liberty Hill. There will be further discussion in the future about other funders and suggestions we might incorporate from their work.

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617/623-5110

	01// 023-5110
Eileen BolinskyTO:	Frank Brodhead, Paul Lauter, June Lee, Kay Mathew, Marc Miller, and Nancy Wechsler
Frank BrodheaFrom:	Robin Carton
Robin Carton Re:	Grant Committee Meeting
Pam Chamberl Date:	September 9, 1998
Bell Chevigny	
Noam Chomsky	
Kate Cloud	Agenda
Tess Ewing	Agenda
Norm Fruchter	
Kenneth Hale	Deview Droft Cuidelines for New Creat Proposals
Debra Jefferson	Review Draft Guidelines for New Grant Proposals
Frank Joyce	
Louis Kampf	a. Multi-Year Grants
Hans Koning	
Paul Lauter	Decisions from last meeting:
June Lee	
Penn Loh	- Renewals would be reviewed by the Grant Committee.
Kay Mathew	- If the grant allocation was to rise during the course of a multi-year grant, the annual
Marc Miller	award for the multi-year grantee would rise as well.
Richard Ohmann	- Essentially, most of the details have been worked out for this proposal and it now needs
Wayne O'Neil	Board approval.
urlos Otero	
Grace Paley	
Roxanna Pastor	b. Seed/Planning Grants
Merble Reagon	
Henry Rosemont	- Editorial changes were proposed:
Carol Schachet	
Renae Scott	- Criteria: annual budget of \$100,000 - \$250,000.
Cheryl Smith	- Further discussion needed regarding nature of a multi-issue organization.
Amy Swerdlow	- Application Procedure: further refining how many cycles grant will be available.
George Vickers	
Nancy Wechsler	- General Discussion
Fran White	
	- about the specific purpose and need for a grant of this type.
	- Part of the hope was to encourage better organizing campaigns.
	- Not indicated that regular grants can be used for planning purposes.
	- Proposal may not reflect a need that has arisen among Resist's current grantees
	or potential grantees.
	of prototicul grantees.

- The proposal arose after a series of discussions around raising the annual budget cap for potential grantees from \$100,000 to either \$125,000 or \$150,000. It may be that the Board should re-look at this issue instead of a new grant.

2. Review Guidelines from Other Foundations with Similar Grant Programs

A Territory Resource Boston Foundation Crossroads Liberty Hill

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

Minutes September 9, 1998

Present: Robin Carton, Carol Schachet, Cheryl Smith.

Review of the current expenditures in relation to budgeted amounts

Current financial statements were reviewed and accepted. One question was raised as to the amount listed in the Office Insurance line item. Robin will check why the FY98 amount is so much larger than the FY97 and report back to the Finance Committee.

Grant spending is currently over budget. The Committee will wait for a few more cycles to finish and then review spending. It may be necessary to reduce the formula after August.

2. Grant Formula

There has been an overwhelming positive response to raising the grant ceiling. This has led to a significant increase in grant applications. Currently, Resist has given out over \$165,000 in just five cycles. After eight cycles last year, the total was \$112,000. The target budget for increased grant allocations this year was between \$150,000 and \$200,000. At the current rate, allocations will surpass \$250,000. Based upon the current market conditions and the uncertainty of the extent of large donations this December, the Finance Committee recommends changing the funding formula to target a spending cap of \$225,000. After looking at the application to award ratios, the recommendation is to shift from a 75% formula to 65%. This means that in order to make the cap effective, the average award would be \$1300 rather than \$1500.

3. Data Base Programs

It is clear that Resist needs a new donor data base system. Donor Bank is not capable of dealing with the Year 2000 problems. It is also not capable of storing sufficient information about donors or generating significant reports. Carol is reviewing several potential systems with Steve Wishengrad (a donor with significant data base experience). Prices range from \$500 to about \$12,000. Carol will put together a breakdown of costs, including purchase price, data transfer, training, on-going support and networking. She will also look at the pros/cons of each system. Cheryl suggested that it will be important to be forward thinking with this purchase. Cost in and of itself should not be a deterrent to this purchase.

The next meeting of the Finance Committee will be held on **Friday**, **October** 23 at 12:30 in the 2nd floor Atrium Cafe at One Financial Center.

Eileen Bolinsky Frank Brodhead Robin Carton Pam Chamberlain Bell Chevigny Noam Chomsky Kate Cloud **Tess Ewing** Norm Fruchter Kenneth Hale Debra Jefferson Frank Joyce Louis Kampf Hans Koning Paul Lauter **June** Lee Penn Loh Kay Mathew Marc Miller Richard Ohmann Wayne O'Neil Carlos Otero Grace Paley Roxanna Pastor Merble Reagon Henry Rosemont Carol Schachet Renae Scott Cheryl Smith Amy Swerdlow George Vickers Nancy Wechsler Fran White

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^{617 / 623-5110} Finance Committee

RESIST, Inc. Balance Sheet As of July 31, 1998

Printed On: August 11, 1998

ASSETS

1		NT ASSETS	THIS PERIC	סכ	THIS PERIOD LAST YE	AR
	11041 11045	g Cash GENERAL CASH-CAMB. TRUST GENERAL CASH-CALVERT MM CALVERT INVSTMNT BOND FND CALVERT INVSTMNT MGD GRTH PETTY CASH	\$ 18,668.04 25,491.04 54,937.72 0.00 50.00		8,246.28 1,224.79 123,701.39 15,073.70 50.00	
		Total Cash	The Parties	99,146.80		148,296.16
	Investme 11230 11231 11235 11240 11241	ents DOMINI SOCIAL EQUITY RESIST LOAN FUND RESIST ENDOWMENT FUND WOMEN'S EQUITY COHEN MEMORIAL ENDOWMENT	134,739.58 7,349.76 53,456.18 26,428.05 9,369.53		99,935.41 6,993.48 50,680.16 0.00 11,636.44	
		Total Investments	1	231,343.10	A State of the second second	169,245.49
		TOTAL CURRENT ASSETS		330,489.90		317,541.65
	16220 16225	ASSETS PRE-PAID INSURANCE PRE-PAID EXPENSES-OTHER INVENTORY- T-SHIRTS ACCOUNTS RECEIVABLE DEPOSITS LOANS OUTSTANDING-LN FND	377.00 641.36 1,056.10 1,744.98 2,230.00 1,000.00		546.00 4,532.94 767.10 0.00 2,230.00 0.00	
		TOTAL OTHER ASSETS		7,049.44		8,076.04
		ASSETS IMPROVEMENTS OFFICE FURN./EQUIPMENT ACCUMULATED DEPRECIATION	9,460.68 21,643.35 <12,537.62>		9,460.68 18,929.74 <14,059.59>	
		TOTAL FIXED ASSETS		18,566.41		14,330.83
		TOTAL ASSETS		\$ 356,105.75		339,948.52
			LIABILITIES AN	ND CAPITAL		
	CURRE	NT LIABILITIES	¢ 2004.60		727.98	
	29000	EMPLOYMENT TAX SECURITY DEPOSITS HELD	\$ 3,884.60 1,500.00		0.00	
		TOTAL CURRENT LIABILITIES		5,384.60		727.98
	LONG-2	TERM LIABILITIES	A LANS		and the second	
		TOTAL LONG-TERM LIABILITIES		0.00		0.00
		TOTAL LIABLITIES		5,384.60		727.98
	<i>CAPITA</i> 29501 29502 29600	IL Fund Balance: Cohen Endmt Fund Balance: Resist Endm FUND BALANCE- GENERAL CURRENT EQUITY	10,022.62 50,754.03 341,190.36 <51,245.86>		10,966.02 47,804.07 263,351.95 17,098.50	
		TOTAL CAPITAL		350,721.15		339,220.54
		TOTAL LIABILITIES & CAPITAL		\$ 356,105.75		339,948.52
			Unaudi	ted		

rinted On: August 11, 1998

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Ratio: T	Total Revenue	Current Month			**BUDGET**	****** LAST YE	
REVEN	UE	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
Revenue	e - Internal Mailings			20.00			
30400 30500	CONTRIBUTIONS- PLEDGES CONTRIBUTIONS- NEWSLETTER	8,218.00 587.07	58,956.50 21,363.24	28.53 10.34	67,083.31	7,863.50	60,864.75
30600	CONTRIBUTIONS-ABC MAILING	7,024.00	45,212.66	21.88	32,083.31 40,833.31	2,713.00 6,309.00	22,560.50 36,427.46
30700	CONTRIBUTIONS-NAT'L LIST	0.00	0.00	0.00	2,041.69	0.00	1,337.00
Other Re	Total Internal Mailings	15,829.07	125,532.40	60.75	142,041.62	16,885.50	121,189.71
31400	CONTRIBUTIONS-PROSPECTING	1,255.00	14,517.00	7.03	10,500.00	7,953.00	9,113.00
	OTHER CONTRIBUTIONS	6,994.85	31,242.82	15.12	42,000.00	9,173.13	35,514.83
36001	LIST SALES T-SHIRT SALES	0.00 767.00	253.31 1,810.00	0.12 0.88	204.19 1,108.31	0.00	0.00
37000	ROYALTIES	0.00	0.00	0.00	87.50	110.00 0.00	315.00 0.00
37500	FISCAL SPONSORSHIP FEE	0.00	0.00	0.00	0.00	0.00	0.00
39050	INTEREST & DIVIDENDS MISCELLANEOUS INCOME	432.78 6.00	32,871.77 419.46	15.91 0.20	18,083.31 58.31	6,679.29 0.00	25,793.53 52.50
	Total Other Revenue	9,455.63	81,114.36	39.25	72,041.62	23,915.42	70,788.86
	TOTAL REVENUE	25,284.70	206,646.76	100.00	214,083.24		191,978.57
COSTO	OF SALES	23,204.70	200,040.70	100.00	214,003.24	40,800.92	191,978.57
36002	T-SHIRT COSTS	0.00	2,538.45	1.23	1,750.00	0.00	0.00
	Total Cost of Sales	0.00	2,538.45	1.23	1,750.00	0.00	0.00
	Gross Profit	25,284.70	204,108.31	98.77	212,333.24	40,800.92	191,978.57
EXPENS	SES						
Internal	Mailing Costs	449.12	2 705 20	1 02	2 205 91	107.79	2 702 02
	PLEDGE COSTS NEWSLETTER COSTS	149.91	3,785.28 12,945.97	1.83 6.26	3,295.81 18,438.56	196.68 717.71	2,792.93 14,510.22
	NATIONAL LIST COSTS	0.00	0.00	0.00	1,516.69	0.00	48.30
	ABC MAILING COSTS ZO COSTS	1,080.92 0.00	2,778.41 0.00	1.34 0.00	3,764.88 525.00	877.11 341.04	3,511.25 608.56
	Total Internal Mailing Costs	1,679.95	19,509.66	9.44	27,540.94	2,132.54	21,471.26
	PROSPECTING MAILING COSTS	4,102.20	19,172.76	9.28	11,200.07	10,324.50	11,864.12
	Total Mailing Costs	5,782.15	38,682.42	18.72	38,741.01	12,457.04	33,335.38
	Net Revenue After Mailing Costs	19,502.55	165,425.89	80.05	173,592.23	28,343.88	158,643.19
Program	, General & Administrative Expenses FISCAL SPONSOR GRANTS	<2.50>	-01 505	<0.04>	<100.06>	<8.75>	<66.00>
	RESIST GRANTS PAID OUT	0.00	<91.50> 124,935.00	60.46	<109.06> 89,833.31	19,000.00	49,190.00
	OTHER FUNDRAISING COSTS	0.00	649.84	0.31	877.31	39.66	777.77
	PERSONNEL	9,468.08	62,961.05	30.47	62,427.75	8,966.74	48,777.72
51000 51100	RENT OCCUPANCY	1,550.00 624.36	11,500.00 1,144.55	5.57 0.55	5,381.25 1,362.69	1,500.00 584.34	8,222.50 911.88
51500	TELEPHONE	220.10	1,023.65	0.50	1,334.06	236.38	1,321.07
51600	FAX EXPENSES	78.36	88.36	0.04	43.75	14.50	37.50
51700	INTERNET	39.96	286.70	0.14	267.19	144.60	271.98
	OFFICE EXPENSES GRANT PROGRAM	889.87 96.00	6,281.08 2,124.92	3.04 1.03	6,095.81 2,304.19	3,505.41 440.53	7,964.43 2,430.19
	POSTAGE	0.00	825.91	0.40	1,691.69	99.61	2,107.29
54000	TRAVEL .	0.00	48.86	0.02	87.50	5.10	20.30
54200	STAFF DEVELOPMENT	0.00	210.00	0.10	1,458.31	0.00	1,546.17
54500	CONFERENCES/MEETINGS	0.00	109.72 2,287.00	0.05	175.00 3,325.00	67.40 415.00	169.69 6,534.81
55500	ADVERTISING & OUTREACH REPAIRS AND MAINTENAN	150.00 0.00	0.00	0.00	1,166.69	0.00	0.00
55500	PROFESSIONAL FEES	245.00	4.367.50	2.11	3,645.81	1,160.00	4,285.50
57000	INSURANCE- OFFICE	264.00	(1,268.00)	0.61	612.50	0.00	929.00
	BOARD EXPENSES OTHER EXPENSES	204.17 <175.00>	1,755.02 870.97	0.85 0.42	4,783.31 2,266.32	2,089.25 749.01	6,231.18 2,131.71
	Total Program, G & A Expenses	13,652.40	222,646.63	107.74	189,030.38	39,008.78	143,794.69
Other In	come & Expenses						
	Total Other Income/Expense	<775.00>	<5,974.88>	<2.89>	0.00	<2,250.00>	<2,250.00>
	Total Expenses	12,877.40	216,671.75	104.85	189,030.38	36,758.78	141,544.69
	NET INCOME (LOSS)	6,625.15	<51,245.86>	<24.80>	<15,438.15>	<8,414.90>	17,098.50
		0,025.15	Unaudited	-24.00		-0,414.902	17,090.50

RESIST, Inc. Income Statement For the Seven Months Ending July 31, 1998

Printed On: August 11, 1998

Ratio: Total Revenue		EAR *********	•	**BUDGET**	••••••• LAST YEAR ••••••		
	SUE	SIDIARY SCHE	DULE				
	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D	
OTHER CONTRIBUTIONS 32010 CONTRIBUTIONS-RESTRICTED	0.00	5,000.00	2.42	7,000.00	5,000.00	7,000.00	
32020 CONTRIBUTIONS- STOCKS	6,449.85	11,237.27	5.44	20,000.00	3,098.13	10,173.83	
32030 CONTRIBUTIONS- FROM ADS	0.00	0.00	0.00	0.00	0.00	0.00	
32040 CONTRIBUTIONS-FOUNDATION 32050 CONTRIBUTIONS-UNSOLICITE		11,920.55 3,085.00	5.77 1.49	22,000.00 23,000.00	575.00 500.00	10,511.00 7,830.00	
32060 CONTRIBUTIONS- IN KIND	0.00	0.00	0.00	0.00	0.00	0.00	
LIST SALES	6,994.85	31,242.82	15.12	72,000.00	9,173.13	35,514.83	
35110 LIST SALES NAMES IN NEWS 35120 OTHER LIST SALES	0.00 0.00	253.31 0.00	0.12 0.00	350.00 0.00	0.00 0.00	0.00 0.00	
	0.00	253.31	0.12	350.00	0.00	0.00	
SALES 36001 T-SHIRT SALES	767.00	1,810.00	0.88	1,900.00	110.00	315.00	
36002 T-SHIRT COSTS	0.00	<2,538.45>	<1.23>	<3,000.00>	0.00	0.00	
INTEREST & DIVIDENDS	767.00	<728.45>	<0.35>	<1,100.00>	110.00	315.00	
38001 BANK INTEREST	760.31	6,041.52	2.92	12,500.00	1,003.94	7,468.62	
38002 STOCK DIVIDENDS	0.00	0.00	0.00	400.00 100.00	0.00	0.00	
38003 LOAN INTEREST 38004 REALIZED GAINS/LOSS INVST	0.00 0.00	0.00 0.00	0.00 0.00	0.00	0.00 0.00	0.00 0.00	
38006 UNREALIZED G/L ON INVSTMT		26,887.68	13.01	18,000.00	5,675.35	18,324.91	
38007 COMMISSION ON STOCK SALE	0.00	<57.43>	<0.03>	0.00	0.00	0.00	
PLEDGE COSTS	432.78	32,871.77	15.91	31,000.00	6,679.29	25,793.53	
41101 PRINTING-PLEDGES	385.28	1,297.70	0.63	2,500.00	86.90	1,381.43	
41102 POSTAGE- PLEDGES 41103 MAILHOUSE- PLEDGES	63.84 0.00	1,682.68 804.90	0.81 0.39	1,800.00 1,350.00	109.78 0.00	855.01 556.49	
	449.12	3,785.28	1.83	5,650.00	196.68	2,792.93	
NEWSLETTER COSTS 42101 PRINTING NEWSLETTER	0.00	8,804.99	4.26	19,000.00	122.10	8,393.11	
42102 POSTAGE- NEWSLETTER	61.91	2,346.23	1.14	6,945.00	469.11	2,687.42	
42103 MAILHOUSE- NEWSLETTER	0.00	1,461.75	0.71	4,444.00	0.00	2,408.82	
42104 CONSULTANTS-NEWSLETTER	88.00	88.00	0.04	500.00	126.50	711.87 309.00	
42105 PHOTOS/GRAPHICS NEWSLETR 42106 TYPESETTING- NEWSLETTER	0.00	245.00 0.00	0.12 0.00	520.00 0.00	0.00 0.00	0.00	
42107 MISC. EXPNEWSLETTER	0.00	0.00	0.00	200.00	0.00	0.00	
NATIONAL LIST COSTS	149.91	12,945.97	6.26	31,609.00	717.71	14,510.22	
43101 PRINTING- NATIONAL LIST	0.00	0.00	0.00	1,400.00	0.00	48.30	
43102 POSTAGE-NATIONAL LIST	0.00	0.00	0.00	800.00	0.00	0.00	
43103 MAILHOUSE- NATIONAL LIST	0.00	0.00	0.00	400.00	0.00	0.00	
ABC MAILING COSTS	0.00	0.00	0.00	2,600.00	0.00	48.30	
44101 PRINTING-ABC MAILINGS	668.00	1,938.73	0.94	3.750.00 1,430.00	414.40 0.00	1,391.00 1,312.03	
44102 POSTAGE-ABC MAILINGS 44103 MAILHOUSE-ABC MAILINGS	52.92 360.00	479.68 360.00	0.23 0.17	1,430.00	462.71	808.22	
70 COSTS	1,080.92	2,778.41	1.34	6,454.00	877.11	3,511.25	
Z0 COSTS 45101 PRINTING- Z0 MAILINGS	0.00	0.00	0.00	200.00	113.60	113.60	
45102 POSTAGE- Z0 MAILINGS 45103 MAILHOUSE- Z0 MAILINGS	0.00 0.00	0.00 0.00	0.00	400.00 300.00	100.00 127.44	367.52 127.44	
	0.00	0.00	0.00	900.00	341.04	608.56	
PROSPECTING MAILING COSTS 47101 PRINTING- PROSPECTING	0.00	11,245.01	5.44	5,000.00	1,757.32	3,092.41	
47102 POSTAGE- PROSPECTING	<48.24>	2,826.63	1.37	3,500.00	0.00	0.00	
47103 MAILHOUSE-PROSPECTING	4,150.44	4,150.44	2.01	9,000.00	8,567.18	8,572.50	
47104 CONSULTANTS-PROSPECTING	0.00	616.25	0.30	1,000.00 200.00	0.00 0.00	35.00 0.00	
47105 PHOTOS/GRAPHICS PROSPECT 47106 TYPESETTING-PROSPECTING	0.00 0.00	0.00 0.00	0.00 0.00	0.00	0.00	0.00	
	0.00	0.00	0.00	500.00	0.00		

19,172.76 Unaudited 9.28

19,200.00

4,102.20

Page: 2

11,864.12

10,324.50

RESIST, Inc. Income Statement For the Seven Months Ending July 31, 1998

Printed On: August 11, 1998

Ratio: Total Revenue		EAR ********** BSIDIARY SCHE		**BUDGET**	******* LAST YEA	AR ******
	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
FISCAL SPONSOR GRANTS 49401 DONOR DIRECTED: IN	0.00	0.00	0.00	0.00	0.00	0.00
49402 DONOR DIRECTED: OUT	0.00	0.00	0.00	0.00	0.00	0.00
49411 NWTRCC: IN	<50.00>	<1,830.00>	<0.89>	<3,750.00>	<175.00>	<1,320.00>
49412 NWTRCC: OUT	47.50	1,738.50	0.84	3,563.00	166.25	1,254.00
RESIST GRANTS PAID OUT	<2.50>	<91.50>	<0.04>	<187.00>	<8.75>	<66.00>
49509 IN KIND GRANTS	0.00	0.00	0.00	0.00	0.00	0.00
49510 RESIST GRANTS PAID OUT	0.00	119,725.00	57.94	150,000.00	19,000.00	47,190.00
49511 COHEN RESIST GRNTS PD OUT	0.00	1,210.00	0.59	1,000.00	0.00	1,000.00
49512 SALZMAN RESIST GRNTS PAID	0.00	4,000.00	1.94	3,000.00	0.00	1,000.00
OTHER FUNDRAISING COSTS	0.00	124,935.00	60.46	154,000.00	19,000.00	49,190.00
49601 THANK YOU CARDS-COST	0.00	0.00	0.00	0.00	0.00	0.00
49602 THANK YOU CARDS-PRINTING	0.00	40.00	0.02	46.00	0.00	40.00
49603 THANK YOU CARDS- POSTAGE	0.00	350.84	0.17	658.00	39.66	422.23
49610 PROMO T-SHIRT GIFTS	0.00	0.00	0.00	300.00	0.00	0.00
49612 PROMO WHAT'S LEFT 49620 OTHER FUNDRAISING COSTS	0.00 0.00	259.00 0.00	0.13 0.00	0.00 500.00	0.00 0.00	333.00 <17.46>
	0.00	649.84	0.31	1,504.00	39.66	777.77
PERSONNEL 50110 GROSS PAY	7,232.00	50,706.80	24.54	89,000.00	6,353.10	39,389.22
50120 EMPLOYER TAXES (Rfica, DES	1,038.68	7,390.41	3.58	8,010.00	1,693.20	4,763.24
50130 STAFF HEALTH INSURANCE	1,197.40	4,813.84	2.33	9,039.00	920.44	3,430.76
50140 WORKER'S COMPENSATION	0.00	0.00	0.00	520.00	0.00	402.00
50150 CONSULTANTS	0.00	50.00	0.02	450.00	0.00	792.50
OFFICE EXPENSES	9,468.08	62,961.05	30.47	107,019.00	8,966.74	48,777.72
52010 OFFICE SUPPLIES	208.51	1,763.64	0.85	2,200.00	55.41	1,719.68
52020 OFFICE XEROX	0.00	0.00	0.00	300.00	0.00	286.03
52040 OFFICE LIBRARY	129.70	159.70	0.08	200.00	0.00	224.00
52050 OFFICE PRINTING	0.00	748.25	0.36	2,500.00	0.00	1,348.72
52060 MINOR OFFICE EQUIPMENT	549.00	3,522.72 86.77	1.70 0.04	5,000.00 250.00	3,430.00	4,331.20 54.80
52070 BANK CHARGES	2.66				20.00	
GRANT PROGRAM	889.87	6,281.08	3.04	10,450.00	3,505.41	7,964.43
52501 PRINTING-GRANT PROGRAM	96.00	1,538.94	0.74	2,500.00	300.68	1,313.29
52502 POSTAGE-GRANT PROGRAM	0.00	385.98	0.19	800.00	75.40	470.50
52504 CONSULTANTS-GRANT PROGRA 52505 PHOTO/GRAPHICS-GRANT PROG	0.00 0.00	50.00 0.00	0.02 0.00	250.00 0.00	0.00 0.00	537.50 0.00
52505 PHOTO/GRAPHICS-GRANT PROG 52510 SUPPLIES-GRANT PROGRAM	0.00	0.00	0.00	0.00	0.00	0.00
52540 LIBRARY-GRANT PROGRAM	0.00	150.00	0.07	200.00	64.45	108.90
52550 OTHER-GRANT PROGRAM	0.00	0.00	0.00	200.00	0.00	0.00
POSTAGE	96.00	2,124.92	1.03	3,950.00	440.53	2,430.19
53010 OFFICE POSTAGE	0.00	245.49	0.12	800.00	61.61	456.43
53020 UPS 53030 POSTAGE DUE/BRE ENVELOPES	0.00 0.00	34.00 546.42	0.02 0.26	100.00 2,000.00	38.00 0.00	38.00 1,612.86
	0.00	825.91	0.40	2,900.00	99.61	2,107.29
ADVERTISING & OUTREACH						
55101 ADVERTISING	150.00 0.00	1,880.00 407.00	0.91 0.20	3,200.00 2,500.00	415.00 0.00	2,020.00 4,514.81
55102 BROCHURE 55103 ANNUAL REPORT	0.00	407.00	0.20	2,500.00	0.00	4,514.81
55150 OTHER	0.00	0.00	0.00	0.00	0.00	0.00
PROFESSIONIAL FEES	150.00	2,287.00	1.11	5,700.00	415.00	6,534.81
PROFESSIONAL FEES 56010 LEGAL FEES	0.00	0.00	0.00	500.00	0.00	0.00
56020 ACCOUNTING FEES	245.00	4,167.50	2.02	5,500.00	1,160.00	4,285.50
56030 PROFESSIONAL FEES	0.00	200.00	0.10	250.00	0.00	0.00
	245.00	4,367.50	2.11	6,250.00	1,160.00	4,285.50



Unaudited

RESIST, Inc. Income Statement For the Seven Months Ending July 31, 1998

Printed On: August 11, 1998

Ratio: Total Revenue		AR *********** SIDIARY SCHE		**BUDGET**	****** LAST YEA	LR ******
	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
BOARD EXPENSES			12		March M. S. Starter	
58001 BOARD XEROX	204.17	895.38	0.43	1,500.00	0.00	463.27
58002 BOARD POSTAGE/UPS	0.00	195.45	0.09	900.00	94.84	501.70
58003 BOARD TRAVEL	0.00	495.80	0.24	1,000.00	77.50	460.07
58004 BOARD FOOD/MEETINGS	0.00	168.39	0.08	250.00	59.41	201.64
58005 BOARD OUTREACH	0.00	0.00	0.00	50.00	0.00	0.00
58006 BOARD EXPENSE: OTHER	0.00	0.00	0.00	4,500.00	1,857.50	4,604.50
	204.17	1,755.02	0.85	8,200.00	2,089.25	6,231.18
OTHER EXPENSES						
59010 BAD DEBTS	0.00	0.00	0.00	0.00	0.00	0.00
59020 DUES AND FEES	<200.00>	800.00	0.39	1,100.00	0.00	585.00
59030 TAX PENALTIES & INTEREST	0.00	0.00	0.00	125.00	0.00	114.48
59040 OTHER PENALTIES/FINES	0.00	0.00	0.00	0.00	0.00	0.00
59050 BOUNCED CHKS-UNKNOWN A	.CC 0.00	0.00	0.00	0.00	0.00	0.00
59060 MISCELLANEOUS EXPENSE	25.00	70.97	0.03	1,500.00	749.01	1,432.23
59090 DEPRECIATION	0.00	0.00	0.00	1,160.00	0.00	0.00
	<175.00>	870.97	0.42	3,885.00	749.01	2,131.71

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Unaudited



Meeting	# Grants	# Funded	%	Grants	# E.G.s	E.G.	# Loans	Loans	NWTRCC	Total	Total
	0	0		00.00	0	00.00	0	\$0.00	\$520.00	\$520.00	0
January	0	0	10 10 10 10 10 10 10 10 10 10 10 10 10 1	\$0.00	0	\$0.00	0	\$0.00	\$530.00	\$530.00	0
February	28	16	57.1%	\$24,400.00	0	\$0.00	0	\$0.00	\$150.00	\$24,550.00	16
March	34	17	50.0%	\$28,060.00	3	\$900.00	1	\$1,000.00	\$200.00	\$30,160.00	21
April	0	0	128	\$0.00	0	\$0.00	0	\$0.00	\$250.00	\$250.00	0
May	38	24	63.2%	\$43,675.00	0	\$0.00	0		\$500.00	\$44,175.00	24
June	39	17	43.6%	\$27,200.00	2	\$600.00	0	\$0.00	\$150.00	\$27,950.00	19
July	0	0		\$0.00	0	\$0.00	0	\$0.00	\$50.00	\$50.00	0
August	41	24	58.5%	\$40,300.00	0	\$0.00	0	\$0.00	\$184.00	\$40,484.00	24
September	1. 10 St.		#DIV/0!	-	0		0		State 1	\$0.00	0
October		a starter a	#DIV/0!		0	San Pres	0	1		\$0.00	0
November			#DIV/0!	Start Barrie	0		0	163.03	The second	\$0.00	0
December	L. Salah	Sec. 1	#DIV/0!		0	and the second	0		a serie the	\$0.00	0
Total	180	98	54.4%	\$163,635.00	5	\$1,500.00	1	\$1,000.00	\$2,014.00	\$168,149.00	104

Monthly Income Comparison

	1994	1995	1996	1997	1998
	mark the state				The second
January	\$50,278.73	\$41,266.17	\$53,114.27	\$53,887.77	\$63,553.83
February	\$17,171.00	\$19,286.23	\$11,815.52	\$10,646.00	\$17,003.85
March	\$11,607.75	\$13,758.65	\$16,788.67	\$14,209.00	\$32,568.65
April	\$23,790.24	\$15,381.15	\$19,935.58	\$35,221.83	\$17,168.89
May	\$7,934.45	\$11,564.14	\$26,591.69	\$13,007.00	\$20,170.26
June	\$17,718.25	\$16,273.94	\$47,544.53	\$18,769.00	\$18,993.11
Half Year Total	\$128,500.42	\$117,530.28	\$175,790.26	\$145,740.60	\$169,458.59
July	\$11,366.80	\$13,836.47	\$15,067.82	\$36,676.63	\$25,676.92
August	\$23,814.92	\$13,061.79	\$15,393.59	\$14,666.33	\$17,959.35
September	\$12,554.08	\$16,292.03	\$11,822.00	\$11,890.11	
October	\$19,707.88	\$26,263.15	\$26,067.52	\$16,845.51	
November	\$15,607.85	\$25,076.88	\$24,170.43	\$27,667.76	
December	\$45,727.73	\$48,536.43	\$61,124.50	\$94,588.06	
Half Year Total	\$128,779.26	\$143,066.75	\$153,645.86	\$202,334.40	\$43,636.27
Total	\$257,279.68	\$260,597.03	\$329,436.12	\$348,075.00	\$213,094.86