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Resist Board Meeting Minutes

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### Resist Board Meeting, Nov. 2, 1997

Resist

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A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

**Minutes**  
**November 2, 1997**

Present: Pam Chamberlain, Louis Kampf (minutes), June Lee (chair), Merble, Reagon, Hank Rosemont, Carol Schachet, Amy Swerdlow.

**AGENDA**

**1. Finance report**

The Financial Statements were presented by Carol and approved by the board.

**2. Fundraising**

Income is ahead of last year at this point. It may look lower in October for a variety of reasons, however, this is not a cause for concern. On the whole, prospects look strong.

**3. Newsletter**

Hank Rosemont guest edited the November edition of the *Newsletter*. December will include an interview with Grace Paley and an article by Merble Reagon. January will look at issues of nuclear waste and will be written by groups Resist has funded. Carol is always looking for more articles and book reviews. Board members are encouraged to contact Carol with suggestions for book reviews or offers to write them. The Newsletter Committee would like to see an expanded book review section.

**4. Board Development Issues**

The Committee has not met yet.

**5. Personnel**

The staff performance review was completed in September. Carol and Robin requested that the Personnel Committee look into a retirement and dental plan. The Personnel Committee suggested a 5-6% raise, a dental plan and a retirement plan to Carol and Robin for the upcoming year. They requested in its place an 8% raise and the dental plan. The package will be an increase of 9-10%. Pam Chamberlain (chair of the Personnel Committee) thought this was appropriate since the staff performance has been excellent. (See enclosed memo on this). The Board approved an 8% increase, plus dental plan.

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdlow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

## **Personnel Committee (cont.)**

The Board previously approved hiring a part-time person for up to 40 hours per month. It is clear Resist needs to plan to hire anew full-time staff person. (See enclosed memo for more details). Amy Swerdlow suggested that the staff look at hiring paid interns. The Board approved the suggestion that the Personnel Committee investigate the long-range effect of having additional full-time staff.

## **6. Grant Committee**

See enclosed memos for recommendations about increasing the size of the grants and funding formulas. ("Grant Committee Recommendations" and "Funding Guidelines: Proposed Revisions"). Board members had reservations about funding organizations with budgets over \$100,000, since it would change the nature of the organizations Resist funds. That needs to be considered carefully. Our priorities are still with small, volunteer organizations. The Board is very happy with the work the Grant Committee has done.

The Board voted:

- 1) to raise the maximum grant to \$2,000 at the beginning of 1998, and to consider raising the maximum grant to \$2,500 at the end of 1998.
- 2) to raise the maximum loan to \$2000 at the beginning of 1998.
- 3) to raise the Emergency Grant to \$300 at the beginning of 1998.
- 4) to eliminate the "Some" and "Token" grant and replace them with a "Partial Grant" of an amount between \$500 and \$2,000.
- 5) to postpone a decision on Marc Miller's proposal concerning organizations with budget's between \$100,000 and \$200,000 for further discussion by the Grant Committee, as well as the rest of the Board.
- 6) to have the Grants Committee come up with a proposal for a new grant formula by the December meeting;
- 7) to accept the recommendation of the Grants and Finance Committee to increase the current formula for the rest of 1997.
- 8) to accept the proposed revisions to the Funding Guidelines with minor changes. The Board commends the Grant Committee for the proposed changes.

## **7. Web Site**

Robert Morrison, a Resist pledge in Chicago, has revised the web site. It is nearly ready to go. Board members should look at the site and give their last round of feedback to Carol. Carol would like to set up an ad hoc committee concerned with various issues relating to the web site, and discuss how the site would relate to the *Newsletter*.

## **8. 1998 Meeting Dates**

The enclosed meeting schedule was approved.

## **9. Pam's Birthday**

The February 1, 1998 Board meeting will be Pam Chamberlain's 50th birthday. She requested a cake be provided at the meeting.

**NOVEMBER 1997  
GRANT DECISIONS**

**Central, Latin America and the Caribbean**

**1. Colombia Support Network**

**\$1000**

P.O. Box 1505, Madison, WI 53701 Alison Turner 608/255-6554

Funding to purchase a fax machine to improve communication with co-workers in Colombia and initiate a drive to market the *Colombia Bulletin* to a wider audience.

Yes: Full  X  Some      Token      No      Maybe     

Comments:

Good group. Nobody else really focusing on Colombia.

**2. Twin Cities CISPES**

**\$1000**

610 West 28th Street, Minneapolis, MN 55408 Jessica Sundin 612/872-0944

Funding for copier maintenance, mailing costs for a donor appeal and food for a fundraising dinner.

Yes: Full  X  Some      Token      No      Maybe     

Comments:

A question was raised about whether they do coalition work with people of color. Questions also about splits in the organization and sectarianism. They seem to be energized and it is important to support fundraising initiatives.

**Community Organizing/Anti-Racism**

**3. Fe de erratas**

961 West 19th Street, Chicago, IL 60608 Raul Dorantes 312/850-9341

Funding for a project looking at gentrification of the Pilsen community in Chicago, including a public forum and the production of one issue of the newsletter *Zorros y erizos*.

Yes: Full      Some      Token      No  X  Maybe     

Comments:

**NO.** Questions raised about them not really being community based. Haven't really taken leadership in anti-gentrification campaign. They do have an educational component, but not really involved in organizing. Partial grant approved, then denied. They should come back with a specific organizing proposal.

**4. National Conference on Whiteness**

**\$1000**

c/o Women's Theological Center, P.O. Box 1200, Boston, MA 02117-1200 Meck Groot 617/536-8782  
Funding for conference entitled *Exploring Whiteness to End Racism* which will attempt to build a movement which engages white people in anti-racist/anti-oppression actions.

Yes: Full  X  Some      Token      No      Maybe    

Comments:

Objection raised about project being done by spirituality movement. Others thought it was very important for white people to deal with this. Another problem is that they only plan conferences. But maybe it is worth taking a chance on, even though they have no plan. Questions were raised about Women's Theological Center. Approved, but letter should encourage them to take concrete actions.

**5. National Network for Immigrant and Refugee Rights**

**\$1000**

310 8th Street, Suite 307, Oakland, CA 94607 Cathy Tactaquin 510/465-1984

Funding to support the National INS Raids Task Force which coordinates work among various areas to share information and challenge the INS workplace and neighborhood raids.

Yes: Full  x  Some      Token      No      Maybe    

Comments:

**Economic Justice**

**6. Survivors, Inc.**

**\$1000**

95 Standard Street, Mattapan, MA 02126 Dottie Stevens 617/298-7311

Funding to support an organizing project on college campuses led by low-income students seeking to oppose the effects of "welfare reform" and push for changes in stereotypes around low income people and poverty.

Yes: Full  X  Some      Token      No      Maybe    

Comments:

**7. West Virginia Economic Justice Project**

**\$996**

P.O. Box 1964, Charleston, WV 25327 Rick Wilson 304/529-3890

Funding for staff time for project organizing around welfare rights and workers rights issues.

Yes: Full  x  Some      Token      No      Maybe    

Comments:

## Environmental

### 8. Center for Environmental Economic Development

\$1000

P.O. Box 4167, Arcata, CA 95518 Margaret Gainer 707/822-8347

Funding for a rural community organizing and leadership project which seeks to improve local control over logging and lumber mill operations.

Yes: Full \_\_\_ Some \_\_\_ Token \_\_\_ No X Maybe \_\_\_

Comments:

NO. Send a letter saying work is important, but not a priority for us. In the area of the country they are in, they should be able to get more mainstream funding. Responses to Question #10 were not strong.

### 9. Save Ward Valley

\$1000

107 F Street, Needles, CA 92363 Victoria Woodard 760/326-6267

Funding for a two-day action camp in preparation for a mass non-violent direct action to oppose any further destruction of the land in Ward Valley by contractors testing for tritium.

Yes: Full X Some \_\_\_ Token \_\_\_ No \_\_\_ Maybe \_\_\_

Comments:

### 10. Sierra Blanca Legal Defense Fund

\$1000

P.O. Box 18087, Austin, TX 78760 Erin Rogers 512/447-8906

Funding to support a capacity building session on organizing for residents of Sierra Blanca who are seeking to resist toxic sludge dumping and to prevent construction of a national nuclear waste dump in their town.

Yes: Full X Some \_\_\_ Token \_\_\_ No \_\_\_ Maybe \_\_\_

Comments:

## Gay Lesbian/Bisexual

### 11. Lesbian Resource Project

\$300

3136 North 3rd Avenue, Phoenix, AZ 85013 Barbara Jones 602/266-5542

Funding to print brochures and posters for the "Rosie the Riveter-- We Can Do It" campaign designed to recruit volunteers, and raise funds for lesbian visibility organization.

Yes: Full \_\_\_ Some X Token \_\_\_ No \_\_\_ Maybe \_\_\_

Comments:

SOME. People thought they might be mostly service and social. They don't have a clear practical focus. Some people thought they were in a conservative area, so this may be the only thing possible. Is lesbian visibility central in this area of the country. Vote was a tie. Some was decided.

## Health/AIDS/Disability

### 12. Lesbian AIDS Project of Massachusetts

24 Castleton Street, Jamaica Plain, MA 02130 Beth Hastie 617/524-5895

Funding for an informational brochure on HIV/AIDS for lesbians focusing on changing women's access to health care and providing risk assessment information.

Yes: Full \_\_\_ Some \_\_\_ Token \_\_\_ No X Maybe \_\_\_

Comments:

NO. The organizing aspect was not clear. They relate in coalition only to male organizations of color, not to women of color. Sounds like a white women's organization. Are there more than 7 people involved? Some thought this was a very mainstream approach to AIDS that should be able to get more traditional funding, including the government. The brochure is much too wordy and will not reach women who have sex with women who are not lesbian-identified. Letter should tell them they should try to reach out to women of color and do joint planning with them. Come back with a more action-oriented project or distribution plan.

### 13. MASS-CARE

25 West Street, 4th Floor, Boston, MA 02111 Tim Macchio 617/357-7003

Funding to purchase a computer and printer for grassroots group working on bringing a single-payer health plan to Massachusetts.

Yes: Full \_\_\_ Some \_\_\_ Token \_\_\_ No X Maybe \_\_\_

Comments:

NO. Answers to #10 were poor. Question was raised as to whether single-payer tax plan is realistic for organizing. Proposal is very naive.

### 14. Recovery Initiative

**\$500**

2601 Melrose Avenue, #B-100, Cincinnati, OH 45206 Mike Fontana 513/221-8660

Funding for organization which empowers persons living with a mental illness through organizing public actions against attempts to stigmatize members.

Yes: Full X Some \_\_\_ Token \_\_\_ No \_\_\_ Maybe \_\_\_

Comments:

People weren't sure that they saw politics being articulated by Vulcan's Forge project. Their art work doesn't have much of a political focus. On the other hand, they monitor the media, and call attention to issues.

## Labor

### 15. Montana Community Labor Alliance

\$1000

c/o WEEL, P.O. Box 7772, Missoula, MT 59807 Raquel Castellanos 406/543-2530

Funding for general support for statewide coalition of groups uniting progressive activists and labor organizers.

Yes: Full  Some  Token  No  Maybe

Comments:

Some objected to their failure to have a position on gay/lesbian rights and reproductive rights. They don't have a consensus on some issues, so why give them general support rather than a specific project. Letter should ask them to keep talking about reproductive rights and lesbian/gay rights.

### 16. Support Team International for Textileras (STITCH)

\$1000

4933 S. Dorchester, Chicago, IL 60615 Hannah Frisch 773/924-5057

Funding to support a joint workshop on issues faced by Guatemalan textile workers with the Guatemalan Textile Exchange which is part of a long term leadership development project.

Yes: Full  Some  Token  No  Maybe

Comments:

## Media/Culture

### 17. Northwest Alliance for Alternative Education and Media

\$1000

2807 S.E. Stark, Portland, OR 97214 Don McIntosh 503/916-4450

Funding to expand publication of the progressive newspaper *The Portland Alliance* from ten to twelve issues annually.

Yes: Full  Some  Token  No  Maybe

Comments:

### 18. Wise Fool Puppet Intervention

1075 Treat Avenue, San Francisco, CA 94110 K. Ruby 415/905-5958

Funding to update the booklet *Wise Fool Basics* which gives information on how to do political street theater using giant puppets.

Yes: Full  Some  Token  No  Maybe

Comments:

NO. Not clear that this is a priority. The booklet has no politics in it- just tells people how to build puppets. Letter should tell them to come back with a political project.



## Native American

### 19. Celina Indian Center

306 East Anthony Street, P.O. Box 296, Celina, OH 45822 Lanna Samaniego 419/586-6567  
Funding to purchase computer equipment for small urban Indian which would aid in fundraising and outreach efforts for group seeking to dispel "cowboy and Indian" stereotypes.

Yes: Full \_\_\_ Some \_\_\_ Token \_\_\_ No X Maybe \_\_\_  
Comments:

### 20. Honor Our Neighbors Rights and Origins (HONOR)

\$1000

6435 Wiesner Road, Omro, WI 54963 Sharon Metz 920/582-7142  
Funding to publish a special issue of the *Honor Digest* entitled "Protection of Sacred Sites: An Action Guide" which is targeted towards Native Americans/Alaskan Natives opposing corporations, road builders, tourists and real estate developers.

Yes: Full x Some \_\_\_ Token \_\_\_ No \_\_\_ Maybe \_\_\_  
Comments:

Letter should remind them that HIV/AIDS are not just gay issues.

## Peace/Anti-Militarism

### 21. Citizen Soldier

175 Fifth Avenue, Suite 2135, New York, NY 10010 Tod Ensign 212/679-2250  
Funding to develop a guide for active duty females who have been victimized by sexual harassment.

Yes: Full \_\_\_ Some \_\_\_ Token \_\_\_ No X Maybe \_\_\_  
Comments:

NO. Some people were worried that there do not appear to be any women involved in the organization. Seems more service oriented than organizing.

### 22. SOA Watch

\$1000

P.O. Box 3330. Columbus, GA 31903 Carol Richardson 706/682-5369 or 202/234-3440  
Funding to support a vigil and civil disobedience action in November at Fort Benning, Georgia commemorating the 1989 massacre of six Jesuit priests and their two co-workers who were killed by Salvadoran military trained at the School of the Americas.

Yes: Full X Some \_\_\_ Token \_\_\_ No \_\_\_ Maybe \_\_\_  
Comments:

Some Board members were worried that it was solely symbolic. Others disagreed and felt they were involved in organizing.

**23. Women's International League for Peace and Freedom (NY Metro) \$990**

339 Lafayette Street, New York, NY 10012 Tina Bell 212/533-2125

Funding to support actions aimed at canceling Cassini Space Probe type missions which are powered by plutonium.

Yes: Full  Some  Token  No  Maybe

Comments:

**Prisoners**

**24. Ad Hoc Committee for the Peoples' Tribunal for Justice for Mumia Abu-Jamal \$700**

c/o International Concerned Family and Friends of Mumia Abu-Jamal Pam Africa 215/476-8812

Funding to hold a Peoples' International Tribunal which will seek support for Mumia Abu-Jamal and look at is case in relation to nationwide trends in criminal justice issues.

Yes: Full  Some  Token  No  Maybe

Comments:

SOME. Some Board members felt that their perspective did not go beyond Mumia Abu-Jamal. Their were questions raised as to the content of the Tribunal. The organization does keep this case visible.

**25. Lamp of Hope Project \$935**

1201 W. Arbroom Blvd., #121951, Arlington, TX 76015 Karen Sebung 218/338-5671

Funding to publish on issue of the *Texas Death Row Journal* which looks at issues surrounding the death penalty, public attitudes toward the criminal justice system, life on Death Row and articles concerning victim's rights.

Yes: Full  Some  Token  No  Maybe

Comments:

Concerns raised that *Journal* seems to have little political focus and is mostly service oriented. Board members felt strongly about anti-death penalty activities.

**26. Texas Coalition to Abolish the Death Penalty \$1000**

P.O. Box 70314, Houston, TX 77270-0314 Debbie Perkey 713/529-3826

Funding for startup project investigating abusive practices in Texas prisons, including the new "Death Row Plan" instituted by the Texas Department of Criminal Justice.

Yes: Full  Some  Token  No  Maybe

Comments:

## Women

### 27. Abortion Rights Fund of Western Massachusetts

\$1000

P.O. Box 732, Hadley, MA 01035 Barbara Melrose 413/582-3532

Funding to print a revised copy of the Abortion Rights Brochure which focuses on ensuring access to abortion for low income women and information on legal attacks against such access.

Yes: Full  Some  Token  No  Maybe

Comments:

### 28. Association of Haitian Women in Boston

\$1000

330 Fuller Street, Dorchester, MA 02124 Carline Desire 617/287-0096

Funding to develop a newsletter a newsletter which focuses on immigrant women entitled *Dizon Fanm Ayisyen/Haitian Women Speak*.

Yes: Full  Some  Token  No  Maybe

Comments:

Ignored question regarding reproductive rights. Not clear if they are doing the work in the Boston area or in Haiti.

<b>Total Number of Grants:</b>	<b>32</b>
<b>Total Number Funded:</b>	<b>21</b>
<b>Total Amount Requested:</b>	<b>\$31,571</b>
<b>Total Allocation for Cycle:</b>	<b>\$19,200</b>
<b>Total Allocated:</b>	<b>\$19,421</b>

## NOT ON AGENDA

### 1. Lawyer's Committee on Nuclear Policy

**\$1000**

666 Broadway, Suite 625, New York, NY 10012 Alyn Ware 212/674-6199

Funding to promote "Abolition Days", a campaign of actions against nuclear weapons.

**Reason:** Good access to other funding sources. The project is over and occurred outside the United States. Not grassroots based- role is to advise governments and the United Nations.

### 2. Peace Education Center

**\$850**

423 Albert Avenue, East Lansing, MI 48823 Amy Gilmore Cairns 517/337-8087

Funding for the 21st Annual Holiday Sale which celebrate alternatives to violence and war toys.

**Reason:** Interested in supporting fundraising efforts- but ones with more long term effects. Come back with fundraising plan or for something else.

### 3. Richter Productions

**\$1000**

330 West 42nd Street, New York, NY 10036 Robert Richter 212/947-8433

Funding to distribute *Father Roy: Inside the School of Assassins*, which expands and up-dates a previous version of the same film.

**Reason:** Funding for project which won Academy Award update. Independent filmmaker. Not part of a group. Not an organizing campaign. Didn't supply a budget.

### 4. Videoteca Del Sur

**\$800**

84 East 3rd street, #5A, New York, NY 10003-9253 Pedro Zurita 212/674-5405

Funding for organizing a film series, panel discussions, and workshops regarding Cuban filmmaker Enrique Pineda Barnet.

**Reason:** Artistic content. Some education. No organizing or on-going work. Turned down for same project in 1995. Events already over. Come back with different request.

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
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November 20, 1997

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Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

To: Resist Board Members  
From: Robin and Carol  
RE: Updates and Information

We are enclosing a few updates and information that was either unfortunately left out of the last Board meeting or recently occurred.

1. The check really is in the mail! After more than a year of documenting, haggling and pursuing legal channels, Resist will be reimbursed for our stolen checks. At the advice of the Board, we hired a lawyer (Judy Somberg) to press for repayment of the estimated financial losses plus staff time--a total of \$7,000. In a settlement negotiated with the District Attorney it was agreed that Resist would receive an initial payment of \$3,500 (since received) and the outstanding balance would be paid in six equal installments. Payments will be handled through the probation department and will not require any additional staff or legal time.

2. Board Changes. After much thought, Bell Chevigny has resigned from the Board, although she is willing to continue in an advisory capacity with the *Newsletter*. Her letter of resignation is enclosed. Larry Goldsmith also resigned from the Board with no continued expectations of involvement. Connie Chan asked that her name be removed from the letterhead.

Additionally, Cheryl Smith has a new job and telephone number. She is now the Vice President and Senior Portfolio Manager at Franklin Research and Development Corporation. Her phone: 617/292-8026 ext. 246; csmith@frdc.com. Eileen Bolinsky also started a new job with Living on Earth, a radio show broadcast nationally on NPR. Her new work phone number is 617/520-6865. Congratulations Cheryl and Eileen.

Wayne O'Neil recently moved from Dorchester to Somerville--in order to be closer to the Resist office? His new address and phone: 11 Village St. #C, Somerville, MA 02143; 617/623-5862.

We learned that Grace Paley received a Lannan Literary Award for fiction from the Lannan Foundation.

3. New Grant Materials Are Ready. We are enclosing copies of the new grant guidelines for you to keep or pass on to a potential grantee.

4. Financial Statements. We are enclosing the new financial statements through 10/31/97 for your review.

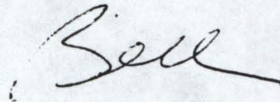
400 Riverside Drive, 6C  
New York, New York 10025  
October 28, 1997

Dear Resist Board,

As I told Carol last week, I've finally decided I've got to step down from being on the Resist board. I'm sad about this after so many years, and especially after getting to know Robin and Carol a little. Erratic as my participation was on the Board, it was always interesting for me and usually inspiring. What a sweep of history we all shared! I will miss you. But there's no question that the decision is right. I'm doing everything I can to husband my energy, but I've considerably fewer hours in the day and so it's time to cut several things out.

I'm glad to hear of the lift that the retreat gave Resist. And as I said to Carol, it seems to me cleaner to step off the board, especially given your effort to redefine responsibilities of board members and hold us to it. But I'm also agreeable to having my name remain if you prefer it for any reason. If you want to call me about proposals concerning disability, prison, or Mississippi, I'd be glad to help if I know anything relevant.

My warm regards and heartiest wishes to all,

A handwritten signature in cursive script, appearing to read "Bill".

# RESIST

## funding guidelines

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**R**ESIST, founded in 1967, was originally formed to oppose the war in Vietnam and to support draft resistance. By the 1970s, RESIST expanded its scope dramatically by making the connection between the unequal distribution of power and money at home, and a system of U.S. domination abroad. Today, RESIST remains a political organization committed to radical social change, and the activist groups that are funded reflect RESIST's goal of an equitable distribution of wealth and power. As such, RESIST funds small budget groups who struggle towards a broad vision of social justice, while continuing to oppose political and institutional oppression.

### Political Focus and Perspective

RESIST seeks to fund organizations that are actively part of a movement for social change and that demonstrate an understanding of the connections among oppressions. As part of the application process, potential grantees must provide specific information concerning their position, programs and coalition work on a range of important issues. RESIST seeks an honest evaluation from organizations about their position, or lack of a position, on issues of race, class, gender, reproductive rights, lesbian and gay rights, age and disability. RESIST believes that building a movement for social change requires groups to discuss issues that may not be central to their organization or work. For those organizations who have not had the opportunity to address these issues, we hope that our grant process will help to facilitate such discussions.

### Primary Areas of Interest

RESIST gives small but timely grants and loans to grassroots groups engaged in activist organizing and educational work within movements for social change. RESIST defines organizing as collective action to challenge the status quo, demand changes in policy and practice, and educate communities about root causes and just solutions. RESIST recognizes that there are a variety of stages and strategies that lead to community organizing. Therefore, we support strategies that build community, encourage collaborations with other organizations, increase skills and/or access to resources, and produce leadership from the constituency being most directly affected.

High priority is given to groups that fall outside of mainstream funding sources because they are considered to be too "radical."

To this end, RESIST supports both on-going or new projects that address social and/or economic injustice. A sample of RESIST's interests include: community organizing and anti-racism projects; economic justice; environmental protection; the struggle for gay, lesbian, bisexual and transgendered rights; health, AIDS and disability issues; labor; progressive media and culture resources; Native Americans/native peoples; peace/anti-militarism; prisoners; women; and youth. RESIST also funds local solidarity organizations for movements in many different parts of the world.

### Priority Grants and Grant Limitations

RESIST funds projects that:

- 1) organize or educate people to take action;
- 2) build the human capacity of organizations (e.g. organizer training or skill building activities);
- 3) build the physical capacity of organizations (e.g. equipment purchases);
- 4) encourage alliances and collaboration among social change organizations;
- 5) promote innovative approaches to organizing; and
- 6) promote organizational longevity (e.g. through development of fund raising strategies, publicity and outreach campaigns).

RESIST does not fund:

- 1) social service or research projects;
- 2) legal defense costs or lawsuit projects;
- 3) material aid campaigns;
- 4) tours, trips or travel expenses;
- 5) individuals;
- 6) projects located outside the United States;
- 7) the *production* of films, videos or radio projects;
- 8) publications, media or cultural projects not directly connected to a progressive organizing campaign;
- 9) capital campaigns, capital projects or endowments;
- 10) organizations with access to traditional sources of funding; and
- 11) other foundations or grant giving organizations.

## Grant Types

### Priority:

Organizations with a budget of approximately \$100,000 or less may apply for a one-year grant with the maximum amount requested not to exceed \$2,000. RESIST prefers to fund a specific campaign or project, although grants may be given for general support. Previously funded projects include: the costs of a demonstration, brochures, leaflets about events or issues, slide shows, newsletters, subscription drives, fund raising campaigns, staff time and office equipment.

### Emergency:

Emergency grants of up to \$300 are available on an "as-needed" basis. These grants are designed to help groups respond quickly to unexpected organizing needs. While it is impossible to precisely define an emergency, these grants are generally given to provide support for demonstrations, or other events arising from a political crisis. These grants are not intended to provide a safety net for groups who have failed to adequately plan for their financial needs, or who have missed the regular funding deadline.

### Accessibility:

RESIST is committed to supporting projects that enable all people to participate in the movement for social justice. RESIST will fund the additional costs of projects or events which will make them accessible to people with disabilities (e.g. signers for events, or wheelchair accessible venues) for amounts up to \$2,000. Application procedures are the same as for priority grants and are considered at RESIST board meetings. Decisions on accessibility grants are based on the potential success of the underlying project.

### Loans:

RESIST has a revolving loan fund for groups that are planning direct mailings, fund raising events, subscription campaigns and other projects that are intended to raise money. Groups can also apply to the RESIST loan fund for advance payments on bus rentals to transport members to marches or rallies. Loans are available in increments of \$500 up to \$2,000. Loan recipients are expected to repay the loan within six months unless a specific agreement has been made to the contrary. Application procedures for loans are the same as for grants and are considered at RESIST board meetings. Decisions on loans are based on the potential success of the project, the group's ability to repay the loan, as well as RESIST's previously stated priorities for grantmaking.

## The Application Process

### Funding Cycles:

Proposal deadlines occur every six weeks and funding decisions are made six weeks thereafter. Grants will be given to an organization, group or project only *once* in a twelve (12) month period. In the event that a proposal is denied, a group may submit other projects for consideration without waiting for the twelve month period to elapse. If an organization receives funding for an accessibility project, it may apply again for a different project within the same twelve month period after funding.

**Range of Grants:** \$500 – \$2,000

### How to Apply:

Applicants are encouraged to call the office to request an application package or to clarify any questions they might have about their eligibility for funding. Applicants must submit RESIST's grant package in full by the proposal deadline. Applications which arrive at the RESIST office after 5 p.m. on the day of the proposal deadline will be considered in the following grant cycle. Please note that RESIST will not accept proposals by fax or by e-mail.

## Other Funding Sources

RESIST also serves as a resource center for those seeking information about other sources of funding. In support of this effort, RESIST has recently published its fourth edition of the pamphlet *Finding Funding: A Beginner's Guide to Foundation Research*. Copies are available upon written request for \$2.00. Please make all checks payable to "RESIST".





RESIST, Inc.  
Balance Sheet  
As of October 31, 1997

Printed On: November 20, 1997

**ASSETS**

*THIS PERIOD*

*THIS PERIOD LAST YEAR*

**CURRENT ASSETS**

Operating Cash

11035	GENERAL CASH-CAMB. TRUST	\$ 11,737.88	9,959.43
11041	GENERAL CASH-CALVERT MM	1,239.64	1,182.00
11045	CALVERT INVSTMNT BOND FND	88,634.63	115,559.95
11046	CALVERT INVSTMNT MGD GRTH	15,996.77	0.00
11050	PETTY CASH	50.00	50.00

Total Cash	117,658.92	126,751.38
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Investments

11230	DOMINI SOCIAL EQUITY	107,629.32	54,186.50
11231	RESIST LOAN FUND	7,079.15	4,764.66
11235	RESIST ENDOWMENT FUND	49,636.82	42,409.67
11240	WOMEN'S EQUITY	20,000.00	0.00
11241	COHEN MEMORIAL ENDOWMENT	10,850.55	10,870.56

Total Investments	195,195.84	112,231.39
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TOTAL CURRENT ASSETS	312,854.76	238,982.77
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**OTHER ASSETS**

16220	PRE-PAID INSURANCE	546.00	368.00
16225	PRE-PAID EXPENSES-OTHER	4,540.54	44.65
16230	INVENTORY- T-SHIRTS	767.10	1,414.55
16240	ACCOUNTS RECEIVABLE	0.00	132.50
16250	DEPOSITS	2,230.00	0.00
16260	LOANS OUTSTANDING-LN FND	1,000.00	2,000.00

TOTAL OTHER ASSETS	9,083.64	3,959.70
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**FIXED ASSETS**

18000	IMPROVEMENTS	9,460.68	0.00
19000	OFFICE FURN./EQUIPMENT	18,929.74	18,929.74
19100	ACCUMULATED DEPRECIATION	<14,059.59>	<12,399.33>

TOTAL FIXED ASSETS	14,330.83	6,530.41
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TOTAL ASSETS	\$ 336,269.23	249,472.88
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**LIABILITIES AND CAPITAL**

**CURRENT LIABILITIES**

21030	FICA W/HELD (E-FICA)	\$ 486.00	457.30
21040	FEDERAL W/HELD (FWH)	910.00	820.00
21050	MASS W/HELD MONTHLY TAXES	329.80	306.00

TOTAL CURRENT LIABILITIES	1,725.80	1,583.30
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**LONG-TERM LIABILITIES**

TOTAL LONG-TERM LIABILITIES	0.00	0.00
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TOTAL LIABILITIES	1,725.80	1,583.30
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**CAPITAL**

29501	Fund Balance: Cohen Endmt	10,966.02	11,394.43
29502	Fund Balance: Resist Endm	47,804.07	38,504.40
29600	FUND BALANCE- GENERAL CURRENT EQUITY	263,351.95	243,898.60
		12,421.39	<45,907.85>

TOTAL CAPITAL	334,543.43	247,889.58
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Unaudited

RESIST, Inc.  
Balance Sheet  
As of October 31, 1997

Printed On: November 20, 1997

**TOTAL LIABILITIES & CAPITAL**

**\$ 336,269.23**

**249,472.88**

Unaudited

RESIST, Inc.  
Income Statement  
For the Ten Months Ending October 31, 1997

Printed On: November 20, 1997

Ratio: Total Revenue

		***** THIS YEAR *****			**BUDGET**	***** LAST YEAR *****		*
		Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D	
<b>REVENUE</b>								
Revenue - Internal Mailings								
30400	CONTRIBUTIONS- PLEDGES	10,621.64	81,538.39	33.35	89,166.70	7,797.32	79,179.48	
30500	CONTRIBUTIONS- NEWSLETTER	3,333.87	30,993.20	12.67	41,666.70	5,218.00	31,274.95	
30600	CONTRIBUTIONS-ABC MAILING	1,565.00	41,698.46	17.05	50,000.00	2,516.00	34,313.56	
30700	CONTRIBUTIONS-NAT'L LIST	0.00	1,337.00	0.55	2,500.00	0.00	3,365.25	
Total Internal Mailings		15,520.51	155,567.05	63.62	183,333.40	15,531.32	148,133.24	
Other Revenue								
31400	CONTRIBUTIONS-PROSPECTING	260.00	11,463.00	4.69	12,500.00	574.00	11,218.92	
	OTHER CONTRIBUTIONS	275.00	39,089.83	15.99	43,333.30	6,900.00	20,364.18	
	LIST SALES	0.00	25.41	0.01	291.70	189.08	189.08	
36001	T-SHIRT SALES	0.00	440.00	0.18	1,583.30	0.00	465.00	
37000	ROYALTIES	0.00	79.72	0.03	125.00	0.00	386.73	
37500	FISCAL SPONSORSHIP FEE	0.00	0.00	0.00	0.00	0.00	0.00	
	INTEREST & DIVIDENDS	1,869.30	37,748.05	15.44	17,833.30	3,701.66	12,511.24	
39050	MISCELLANEOUS INCOME	40.00	112.50	0.05	83.30	29.00	64.05	
Total Other Revenue		2,444.30	88,958.51	36.38	75,749.90	11,393.74	45,199.20	
TOTAL REVENUE		17,964.81	244,525.56	100.00	259,083.30	26,925.06	193,332.44	
<b>COST OF SALES</b>								
36002	T-SHIRT COSTS	0.00	0.00	0.00	2,500.00	0.00	<132.25>	
Total Cost of Sales		0.00	0.00	0.00	2,500.00	0.00	<132.25>	
Gross Profit		17,964.81	244,525.56	100.00	256,583.30	26,925.06	193,464.69	
<b>EXPENSES</b>								
Internal Mailing Costs								
	PLEDGE COSTS	114.17	3,251.49	1.33	4,249.90	306.75	4,067.49	
	NEWSLETTER COSTS	943.67	18,863.10	7.71	25,375.00	3,323.47	24,060.06	
	NATIONAL LIST COSTS	0.00	48.30	0.02	2,500.00	859.95	3,177.60	
	ABC MAILING COSTS	0.00	3,526.13	1.44	5,833.40	2,128.10	5,622.35	
	ZO COSTS	0.00	694.56	0.28	550.00	0.00	0.00	
Total Internal Mailing Costs		1,057.84	26,383.58	10.79	38,508.30	6,618.27	36,927.50	
PROSPECTING MAILING COSTS		5.34	11,937.89	4.88	10,000.00	0.00	11,693.93	
Total Mailing Costs		1,063.18	38,321.47	15.67	48,508.30	6,618.27	48,621.43	
Net Revenue After Mailing Costs		16,901.63	206,204.09	84.33	208,075.00	20,306.79	144,843.26	
Program, General & Administrative Expenses								
	FISCAL SPONSOR GRANTS	0.00	<81.50>	<0.03>	<155.80>	0.00	<127.25>	
	RESIST GRANTS PAID OUT	0.00	75,210.00	30.76	101,666.60	11,756.00	91,436.83	
	OTHER FUNDRAISING COSTS	41.02	890.79	0.36	1,187.60	120.32	1,751.49	
	PERSONNEL	6,353.10	67,412.06	27.57	73,845.90	7,012.23	63,030.23	
51000	RENT	1,500.00	12,722.50	5.20	15,000.00	289.00	2,890.00	
51100	OCCUPANCY	0.00	1,248.86	0.51	0.00	0.00	0.00	
51500	TELEPHONE	0.00	1,494.03	0.61	1,916.70	410.66	1,844.05	
51600	FAX EXPENSES	0.00	57.50	0.02	62.50	19.70	62.92	
51700	INTERNET	0.00	325.06	0.13	416.70	40.06	172.80	
	OFFICE EXPENSES	76.36	8,507.30	3.48	9,062.50	200.98	5,247.18	
	GRANT PROGRAM	131.15	3,714.76	1.52	1,291.60	137.24	1,265.51	
	POSTAGE	218.09	2,516.18	1.03	2,900.00	<183.19>	2,616.13	
54000	TRAVEL	0.00	113.24	0.05	91.70	0.00	46.95	
54200	STAFF DEVELOPMENT	0.00	1,546.17	0.63	1,250.00	0.00	0.00	
54500	CONFERENCES/MEETINGS	0.00	169.69	0.07	1,416.70	0.00	59.47	
	ADVERTISING & OUTREACH	65.00	7,424.81	3.04	2,833.30	7,237.00	12,589.53	
	PROFESSIONAL FEES	0.00	5,048.00	2.06	4,000.00	0.00	4,070.00	
57000	INSURANCE- OFFICE	0.00	929.00	0.38	791.70	0.00	781.04	
	BOARD EXPENSES	143.58	7,007.30	2.87	3,866.80	561.26	2,645.96	
	OTHER EXPENSES	0.00	1,881.43	0.77	4,187.50	15.00	762.20	
Total Program, G & A Expenses		8,528.30	198,137.18	81.03	225,632.00	27,616.26	191,145.04	
Other Income & Expenses								
Total Other Income/Expense		<750.00>	<4,354.48>	<1.78>	<4,000.00>	0.00	0.00	
Total Expenses		7,778.30	193,782.70	79.25	221,632.00	27,616.26	191,145.04	
NET INCOME (LOSS)		9,123.33	12,421.39	5.08	<13,557.00>	<7,309.47>	<46,301.78>	

Unaudited

RESIST, Inc.  
Income Statement  
For the Ten Months Ending October 31, 1997

Printed On: November 20, 1997

Ratio: Total Revenue

\*\*\*\*\* THIS YEAR \*\*\*\*\*

\*\*BUDGET\*\*

\*\*\*\*\* LAST YEAR \*\*\*\*\*

## SUBSIDIARY SCHEDULE

	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
<b>OTHER CONTRIBUTIONS</b>						
32010 CONTRIBUTIONS-RESTRICTED	0.00	7,000.00	2.86	7,000.00	0.00	4,500.00
32020 CONTRIBUTIONS- STOCKS	0.00	10,173.83	4.16	15,000.00	0.00	2,514.72
32030 CONTRIBUTIONS- FROM ADS	0.00	0.00	0.00	0.00	0.00	0.00
32040 CONTRIBUTIONS-FOUNDATIONS	275.00	13,886.00	5.68	15,000.00	6,900.00	10,595.00
32050 CONTRIBUTIONS-UNSOLICITED	0.00	8,030.00	3.28	15,000.00	0.00	2,754.46
32060 CONTRIBUTIONS- IN KIND	0.00	0.00	0.00	0.00	0.00	0.00
	275.00	39,089.83	15.99	52,000.00	6,900.00	20,364.18
<b>LIST SALES</b>						
35110 LIST SALES NAMES IN NEWS	0.00	25.41	0.01	350.00	189.08	189.08
35120 OTHER LIST SALES	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	25.41	0.01	350.00	189.08	189.08
<b>SALES</b>						
36001 T-SHIRT SALES	0.00	440.00	0.18	1,900.00	0.00	465.00
36002 T-SHIRT COSTS	0.00	0.00	0.00	<3,000.00>	0.00	132.25
	0.00	440.00	0.18	<1,100.00>	0.00	597.25
<b>INTEREST &amp; DIVIDENDS</b>						
38001 BANK INTEREST	1,648.05	10,900.79	4.46	12,000.00	864.94	9,270.73
38002 STOCK DIVIDENDS	0.00	0.00	0.00	400.00	0.00	0.00
38003 LOAN INTEREST	0.00	0.00	0.00	0.00	0.00	0.00
38004 REALIZED GAINS/LOSS INVST	0.00	0.00	0.00	0.00	0.00	0.00
38006 UNREALIZED G/L ON INVSTMT	221.25	26,847.26	10.98	9,000.00	2,836.72	3,240.51
38007 COMMISSION ON STOCK SALE	0.00	0.00	0.00	0.00	0.00	0.00
	1,869.30	37,748.05	15.44	21,400.00	3,701.66	12,511.24
<b>PLEDGE COSTS</b>						
41101 PRINTING-PLEDGES	0.00	1,508.43	0.62	2,500.00	43.00	2,098.52
41102 POSTAGE- PLEDGES	114.17	1,186.57	0.49	1,300.00	199.06	1,109.48
41103 MAILHOUSE- PLEDGES	0.00	556.49	0.23	1,300.00	64.69	859.49
	114.17	3,251.49	1.33	5,100.00	306.75	4,067.49
<b>NEWSLETTER COSTS</b>						
42101 PRINTING NEWSLETTER	0.00	10,799.11	4.42	19,000.00	1,573.00	15,424.00
42102 POSTAGE- NEWSLETTER	943.67	4,599.30	1.88	4,800.00	1,045.61	4,075.43
42103 MAILHOUSE- NEWSLETTER	0.00	2,408.82	0.99	5,500.00	489.86	3,817.50
42104 CONSULTANTS-NEWSLETTER	0.00	711.87	0.29	500.00	75.00	323.13
42105 PHOTOS/GRAPHICS NEWSLETR	0.00	344.00	0.14	450.00	140.00	420.00
42106 TYPESETTING- NEWSLETTER	0.00	0.00	0.00	0.00	0.00	0.00
42107 MISC. EXP.-NEWSLETTER	0.00	0.00	0.00	200.00	0.00	0.00
	943.67	18,863.10	7.71	30,450.00	3,323.47	24,060.06
<b>NATIONAL LIST COSTS</b>						
43101 PRINTING- NATIONAL LIST	0.00	48.30	0.02	1,200.00	0.00	1,472.60
43102 POSTAGE-NATIONAL LIST	0.00	0.00	0.00	1,200.00	859.95	1,427.37
43103 MAILHOUSE- NATIONAL LIST	0.00	0.00	0.00	600.00	0.00	277.63
	0.00	48.30	0.02	3,000.00	859.95	3,177.60
<b>ABC MAILING COSTS</b>						
44101 PRINTING-ABC MAILINGS	0.00	1,405.88	0.57	3,500.00	1,151.00	2,952.59
44102 POSTAGE-ABC MAILINGS	0.00	1,312.03	0.54	2,400.00	977.10	2,139.14
44103 MAILHOUSE- ABC MAILINGS	0.00	808.22	0.33	1,100.00	0.00	530.62
	0.00	3,526.13	1.44	7,000.00	2,128.10	5,622.35
<b>Z0 COSTS</b>						
45101 PRINTING- Z0 MAILINGS	0.00	199.60	0.08	200.00	0.00	0.00
45102 POSTAGE- Z0 MAILINGS	0.00	367.52	0.15	160.00	0.00	0.00
45103 MAILHOUSE- Z0 MAILINGS	0.00	127.44	0.05	300.00	0.00	0.00
	0.00	694.56	0.28	660.00	0.00	0.00
<b>PROSPECTING MAILING COSTS</b>						
47101 PRINTING- PROSPECTING	0.00	3,092.41	1.26	4,000.00	0.00	6,242.94
47102 POSTAGE- PROSPECTING	0.00	0.00	0.00	3,000.00	0.00	1,882.33
47103 MAILHOUSE-PROSPECTING	5.34	8,595.99	3.52	4,200.00	0.00	2,641.32
47104 CONSULTANTS-PROSPECTING	0.00	35.00	0.01	300.00	0.00	927.34
47105 PHOTOS/GRAPHICS PROSPECT	0.00	0.00	0.00	0.00	0.00	0.00
47106 TYPESETTING-PROSPECTING	0.00	0.00	0.00	0.00	0.00	0.00
47107 LIST RENTALS-PROSPECTING	0.00	214.49	0.09	500.00	0.00	0.00
	5.34	11,937.89	4.88	12,000.00	0.00	11,693.93

Unaudited

RESIST, Inc.  
Income Statement  
For the Ten Months Ending October 31, 1997

Printed On: November 20, 1997

Ratio: Total Revenue

***** THIS YEAR *****			**BUDGET**	***** LAST YEAR *****		
SUBSIDIARY SCHEDULE						
	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
<b>FISCAL SPONSOR GRANTS</b>						
49401	0.00	0.00	0.00	0.00	0.00	0.00
49402	0.00	0.00	0.00	0.00	0.00	0.00
49411	0.00	<1,630.00>	<0.67>	<3,750.00>	0.00	<2,545.00>
49412	0.00	1,548.50	0.63	3,563.00	0.00	2,417.75
	0.00	<81.50>	<0.03>	<187.00>	0.00	<127.25>
<b>RESIST GRANTS PAID OUT</b>						
49509	0.00	0.00	0.00	0.00	0.00	0.00
49510	0.00	72,210.00	29.53	120,000.00	11,756.00	90,436.83
49511	0.00	1,000.00	0.41	1,000.00	0.00	1,000.00
49512	0.00	2,000.00	0.82	1,000.00	0.00	0.00
	0.00	75,210.00	30.76	122,000.00	11,756.00	91,436.83
<b>OTHER FUNDRAISING COSTS</b>						
49601	0.00	0.00	0.00	0.00	0.00	0.00
49602	0.00	40.00	0.02	75.00	35.00	66.00
49603	41.02	535.25	0.22	500.00	85.32	400.53
49610	0.00	0.00	0.00	200.00	0.00	0.00
49612	0.00	333.00	0.14	150.00	0.00	905.79
49620	0.00	<17.46>	<0.01>	500.00	0.00	379.17
	41.02	890.79	0.36	1,425.00	120.32	1,751.49
<b>PERSONNEL</b>						
50110	6,353.10	55,907.28	22.86	68,000.00	5,977.00	52,646.80
50120	0.00	5,952.84	2.43	6,392.00	365.79	5,224.38
50130	0.00	4,357.44	1.78	5,743.00	669.44	4,602.05
50140	0.00	402.00	0.16	480.00	0.00	512.00
50150	0.00	792.50	0.32	8,000.00	0.00	45.00
	6,353.10	67,412.06	27.57	88,615.00	7,012.23	63,030.23
<b>OFFICE EXPENSES</b>						
52010	49.21	2,047.55	0.84	1,500.00	82.58	2,115.63
52020	0.00	286.03	0.12	3,000.00	0.00	1,083.52
52040	0.00	224.00	0.09	225.00	20.00	209.77
52050	0.00	1,348.72	0.55	4,500.00	0.00	954.20
52060	0.00	4,400.20	1.80	1,400.00	62.25	673.31
52070	27.15	200.80	0.08	250.00	36.15	210.75
	76.36	8,507.30	3.48	10,875.00	200.98	5,247.18
<b>GRANT PROGRAM</b>						
52501	0.00	2,333.29	0.95	250.00	88.65	220.25
52502	131.15	735.07	0.30	550.00	48.59	368.36
52504	0.00	537.50	0.22	250.00	0.00	282.50
52505	0.00	0.00	0.00	0.00	0.00	0.00
52510	0.00	0.00	0.00	0.00	0.00	0.00
52540	0.00	108.90	0.04	300.00	0.00	394.40
52550	0.00	0.00	0.00	200.00	0.00	0.00
	131.15	3,714.76	1.52	1,550.00	137.24	1,265.51
<b>POSTAGE</b>						
53010	18.09	652.32	0.27	1,600.00	86.43	1,413.84
53020	0.00	51.00	0.02	80.00	13.50	40.00
53030	200.00	1,812.86	0.74	1,800.00	<283.12>	1,162.29
	218.09	2,516.18	1.03	3,480.00	<183.19>	2,616.13
<b>ADVERTISING &amp; OUTREACH</b>						
55101	65.00	2,910.00	1.19	3,000.00	237.00	2,532.50
55102	0.00	4,514.81	1.85	400.00	7,000.00	10,057.03
55103	0.00	0.00	0.00	0.00	0.00	0.00
55150	0.00	0.00	0.00	0.00	0.00	0.00
	65.00	7,424.81	3.04	3,400.00	7,237.00	12,589.53
<b>PROFESSIONAL FEES</b>						
56010	0.00	130.00	0.05	0.00	0.00	0.00
56020	0.00	4,918.00	2.01	4,800.00	0.00	4,070.00
56030	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	5,048.00	2.06	4,800.00	0.00	4,070.00

Unaudited

RESIST, Inc.  
Income Statement  
For the Ten Months Ending October 31, 1997

Printed On: November 20, 1997

Ratio: Total Revenue

		***** THIS YEAR *****			**BUDGET**	***** LAST YEAR *****		*
		SUBSIDIARY SCHEDULE						
		Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D	
<b>BOARD EXPENSES</b>								
58001	BOARD XEROX	0.00	874.47	0.36	1,820.00	457.63	1,527.10	
58002	BOARD POSTAGE/UPS	143.58	815.15	0.33	830.00	103.63	692.08	
58003	BOARD TRAVEL	0.00	460.07	0.19	1,000.00	0.00	293.40	
58004	BOARD FOOD/MEETINGS	0.00	253.11	0.10	170.00	0.00	133.38	
58005	BOARD OUTREACH	0.00	0.00	0.00	20.00	0.00	0.00	
58006	BOARD EXPENSE: OTHER	0.00	4,604.50	1.88	800.00	0.00	0.00	
		<hr/>	<hr/>		<hr/>	<hr/>	<hr/>	
		143.58	7,007.30	2.87	4,640.00	561.26	2,645.96	
<b>OTHER EXPENSES</b>								
59010	BAD DEBTS	0.00	0.00	0.00	0.00	0.00	0.00	
59020	DUES AND FEES	0.00	710.00	0.29	700.00	15.00	740.00	
59030	TAX PENALTIES & INTEREST	0.00	114.48	0.05	0.00	0.00	0.00	
59040	OTHER PENALTIES/FINES	0.00	0.00	0.00	0.00	0.00	0.00	
59050	BOUNCED CHKS-UNKNOWN ACC	0.00	0.00	0.00	0.00	0.00	0.00	
59060	MISCELLANEOUS EXPENSE	0.00	1,056.95	0.43	3,525.00	0.00	22.20	
59090	DEPRECIATION	0.00	0.00	0.00	800.00	0.00	0.00	
		<hr/>	<hr/>		<hr/>	<hr/>	<hr/>	
		0.00	1,881.43	0.77	5,025.00	15.00	762.20	

# RESIST

## funding guidelines

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RESIST, founded in 1967, was originally formed to oppose the war in Vietnam and to support draft resistance. By the 1970s, RESIST expanded its scope dramatically by making the connection between the unequal distribution of power and money at home, and a system of U.S. domination abroad. Today, RESIST remains a political organization committed to radical social change, and the activist groups that are funded reflect RESIST's goal of an equitable distribution of wealth and power. As such, RESIST funds small budget groups who struggle towards a broad vision of social justice, while continuing to oppose political and institutional oppression.

### Political Focus and Perspective

RESIST seeks to fund organizations that are actively part of a movement for social change and that demonstrate an understanding of the connections among oppressions. As part of the application process, potential grantees must provide specific information concerning their position, programs and coalition work on a range of important issues. RESIST seeks an honest evaluation from organizations about their position, or lack of a position, on issues of race, class, gender, reproductive rights, lesbian and gay rights, age and disability. RESIST believes that building a movement for social change requires groups to discuss issues that may not be central to their organization or work. For those organizations who have not had the opportunity to address these issues, we hope that our grant process will help to facilitate such discussions.

### Primary Areas of Interest

RESIST gives small but timely grants and loans to grassroots groups engaged in activist organizing and educational work within movements for social change. RESIST defines organizing as collective action to challenge the status quo, demand changes in policy and practice, and educate communities about root causes and just solutions. RESIST recognizes that there are a variety of stages and strategies that lead to community organizing. Therefore, we support strategies that build community, encourage collaborations with other organizations, increase skills and/or access to resources, and produce leadership from the constituency being most directly affected.

High priority is given to groups that fall outside of mainstream funding sources because they are considered to be too "radical."

To this end, RESIST supports both on-going or new projects that address social and/or economic injustice. A sample of RESIST's interests include: community organizing and anti-racism projects; economic justice; environmental protection; the struggle for gay, lesbian, bisexual and transgendered rights; health, AIDS and disability issues; labor; progressive media and culture resources; Native Americans/native peoples; peace/anti-militarism; prisoners; women; and youth. RESIST also funds local solidarity organizations for movements in many different parts of the world.

### Priority Grants and Grant Limitations

RESIST funds projects that:

- 1) organize or educate people to take action;
- 2) build the human capacity of organizations (e.g. organizer training or skill building activities);
- 3) build the physical capacity of organizations (e.g. equipment purchases);
- 4) encourage alliances and collaboration among social change organizations;
- 5) promote innovative approaches to organizing; and
- 6) promote organizational longevity (e.g. through development of fund raising strategies, publicity and outreach campaigns).

RESIST does *not* fund:

- 1) social service or research projects;
- 2) legal defense costs or lawsuit projects;
- 3) material aid campaigns;
- 4) tours, trips or travel expenses;
- 5) individuals;
- 6) projects located outside the United States;
- 7) the *production* of films, videos or radio projects;
- 8) publications, media or cultural projects not directly connected to a progressive organizing campaign;
- 9) capital campaigns, capital projects or endowments;
- 10) organizations with access to traditional sources of funding; and
- 11) other foundations or grant giving organizations.

## Grant Types

### Priority:

Organizations with a budget of approximately \$100,000 or less may apply for a one-year grant with the maximum amount requested not to exceed \$2,000. RESIST prefers to fund a specific campaign or project, although grants may be given for general support. Previously funded projects include: the costs of a demonstration, brochures, leaflets about events or issues, slide shows, newsletters, subscription drives, fund raising campaigns, staff time and office equipment.

### Emergency:

Emergency grants of up to \$300 are available on an "as-needed" basis. These grants are designed to help groups respond quickly to unexpected organizing needs. While it is impossible to precisely define an emergency, these grants are generally given to provide support for demonstrations, or other events arising from a political crisis. These grants are not intended to provide a safety net for groups who have failed to adequately plan for their financial needs, or who have missed the regular funding deadline.

### Accessibility:

RESIST is committed to supporting projects that enable all people to participate in the movement for social justice. RESIST will fund the additional costs of projects or events which will make them accessible to people with disabilities (e.g. signers for events, or wheelchair accessible venues) for amounts up to \$2,000. Application procedures are the same as for priority grants and are considered at RESIST board meetings. Decisions on accessibility grants are based on the potential success of the underlying project.

### Loans:

RESIST has a revolving loan fund for groups that are planning direct mailings, fund raising events, subscription campaigns and other projects that are intended to raise money. Groups can also apply to the RESIST loan fund for advance payments on bus rentals to transport members to marches or rallies. Loans are available in increments of \$500 up to \$2,000. Loan recipients are expected to repay the loan within six months unless a specific agreement has been made to the contrary. Application procedures for loans are the same as for grants and are considered at RESIST board meetings. Decisions on loans are based on the potential success of the project, the group's ability to repay the loan, as well as RESIST's previously stated priorities for grantmaking.

## The Application Process

### Funding Cycles:

Proposal deadlines occur every six weeks and funding decisions are made six weeks thereafter. Grants will be given to an organization, group or project only *once* in a twelve (12) month period. In the event that a proposal is denied, a group may submit other projects for consideration without waiting for the twelve month period to elapse. If an organization receives funding for an accessibility project, it may apply again for a different project within the same twelve month period after funding.

Range of Grants: \$500 – \$2,000

### How to Apply:

Applicants are encouraged to call the office to request an application package or to clarify any questions they might have about their eligibility for funding. Applicants must submit RESIST's grant package in full by the proposal deadline. Applications which arrive at the RESIST office after 5 p.m. on the day of the proposal deadline will be considered in the following grant cycle. Please note that RESIST will not accept proposals by fax or by e-mail.

## Other Funding Sources

RESIST also serves as a resource center for those seeking information about other sources of funding. In support of this effort, RESIST has recently published its fourth edition of the pamphlet *Finding Funding: A Beginner's Guide to Foundation Research*. Copies are available upon written request for \$2.00. Please make all checks payable to "RESIST".





To: Resist Board  
From: Pam Chamberlain for the Personnel Committee  
Date: November 1, 1997  
Subject: Annual Staff Reviews and Raise and Benefit Package for 1997-1998

### Staff Reviews

Carol and Robin have successfully completed their annual staff reviews and have discussed future personnel issues with the committee.

### Pay and Benefit Package

Last year staff received a 2 1/2% raise effective on their anniversary date as well as a cost of living allowance (COLA) of about 2%. This year the staff and the Personnel Committee have been discussing proposals for a pay raise and benefits package that would include a retirement plan. After some discussion the committee offered a cash raise of between 5 and 6%, with 100% paid dental insurance and a mandatory pre-tax retirement plan with a possible employer match that with the pay increase and dental benefit approximated the equivalent of a 10% increase. The staff responded by indicating that they preferred an optional retirement plan with a higher cash raise. After consulting with the chair of the Finance Committee (Cheryl), the Personnel Committee makes the following recommendations to the Board:

- 1) that retroactive to their anniversary dates both Carol and Robin will receive an 8% raise for one year, from approximately \$33,300 to approximately \$35,964;
- 2) that the staff will receive a COLA as determined by customary measures (estimated to be between 1 and 2% for 1998).
- 3) that the staff will continue to receive full health insurance at the 100% premium level and further will receive a new dental insurance benefit with 100% of the individual premium paid by Resist. This is equivalent to about 1% of the 1997-8 salary. We make the additional commitment as a board to look into allowing families of staff to pay the difference for family coverage for the dental benefit.

The Personnel Committee feels that retirement plans are important employee benefits and that Resist has been remiss not to have one in place. Recent portable plans such as one designed by the National Organizers Alliance seem attractive. We want to continue discussion about creating a workable plan for Resist staff. But for this year we want to clarify how the pay/benefits package reflected our discussion.

The committee will ask staff to sign an agreement that when a 403(b) type retirement plan was offered and rejected, it was understood that the 8% cash pay increase for this year was presented in lieu of a lower raise coupled with a retirement plan. The board makes no commitment to continued raises at comparable levels in subsequent years, especially if such a plan is offered again.

### Additional Staff

We need more help in the office. In order to plan carefully staffing needs, Resist should initiate discussion about the direction and potential growth of the organization in order to gauge the demands we will make on the staff. We recommend:

- 1) that the Finance Committee present a projection for what Resist will look like in 5 years in order to help us design a staffing plan to meet that vision;
- 2) that the staff and Personnel Committee meet to plan a job description for a new hire and then to move forward with the hiring process.

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

**Resist Board Meetings  
1998**

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

<b>Date:</b>	<b>Location</b>	<b>Deadline for Proposals:</b>
February 1, 1998	Boston	December 26, 1997 (Fri.)
March 15, 1998	Boston	January 30, 1998 (Fri.)
May 3, 1998	New York	March 13, 1998 (Fri.)
June 21, 1998	Boston	May 1, 1998 (Fri.)
August 16, 1998 <sup>1</sup>	Boston	June 19, 1998 (Fri.)
September 27, 1998	Boston	August 14, 1998 (Fri.)
November 8, 1998	New York	September 25, 1998 (Fri.)
December 13, 1998	Boston	October 30, 1998 (Fri.)

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<sup>1</sup>Sub-Committee of Board only to determine grant awards.

## GRANT COMMITTEE RECOMMENDATIONS

- 1) The grant size should increase to \$2,500;
- 2) Organizational annual budgets should remain at approximately \$100,000 or less;
- 3) A new category of grant should be developed for organizations with budgets between \$100,000 and \$250,000 which have discrete innovative projects budgeted at \$50,000 or less. The project should have a strategy or the potential to become self-sufficient. This grant could be for seed money for new projects. Unlike traditional grants, the project would not have to be in existence for six months in order to receive funding.
- 4) The categories "token" and "some" should be replaced with the concept of a "partial grant" which would be reflective of the Board's judgment regarding funding needs and quality of the proposal. No specific dollar amount would be attached to a "partial grant."
- 5) The formula for spending at each meeting should be revised. Either use of the plan suggested by Marc Miller or an increase in the basic formula. The goal should be to ensure that no group is penalized for applying at the end of the year or for having its application considered in a larger round. The Committee suggested that the Finance Committee make another recommendation about the formula- and provide a brief written explanation of its reasons.

### Marc Miller's Suggestion:

Marc thought that the current formula might not be the most effective way to determine how much should be given away at each meeting. He proposed that the amount per meeting should be based upon the budgeted amount/number of proposals per year. [e.g. If the budgeted amount is 150 proposals and \$150,000- and in a cycle there were 25 proposals, then- 1) 25 proposals are 17% of the total budget; 2) \$25,500 is 17% of \$150,000 and this would be the amount available to spend on the cycle.

### Finance Committee Recommendation re Formula 9/97:

Look at changing the formula for calculating the amount to allocate per meeting to \$750 per group (from \$600) to ensure there is sufficient money budgeted per meeting;

- this is an effective, immediate and reasonable course of action

## PRIORITY GRANTS AND GRANT LIMITATIONS

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## GRANT TYPES

### **Priority:**

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**Resist Budget  
1998**

	FY92	FY93	FY94	FY95	FY96	Budget 97	Budget 98	98%97
<b>Income</b>								
304 Contributions-Pledges	101,495	96,102	102,755	100,058	104,939	107,000	115,000	107%
305 Contributions-Newsletter	59,683	53,271	58,937	50,901	45,254	50,000	55,000	110%
306 Contributions-ABC Mailing	24,569	31,103	39,799	47,542	56,619	60,000	70,000	117%
307 Contributions- Nat'l List	502	2,711	4,188	2,883	5,956	3,000	3,500	117%
<b>Total Internal Mailings</b>	<b>186,248</b>	<b>183,187</b>	<b>205,679</b>	<b>201,384</b>	<b>212,769</b>	<b>220,000</b>	<b>243,500</b>	<b>111%</b>
314 Contributions-Prospecting	10,503	24,739	4,213	705	12,384	15,000	18,000	120%
320 Other Contributions								
Restricted	6,000	6,000	6,073	5,000	7,000	7,000	7,000	100%
Stocks	7,945	8,413	25,420	7,766	23,405	15,000	20,000	133%
Foundations	2,390	2,825	8,003	10,550	13,120	15,000	20,000	133%
Unsolicited	15,476	25,793	14,545	18,789	14,590	15,000	17,000	113%
In Kind	0	256	0	0	0	0	0	
<b>Total</b>	<b>31,811</b>	<b>43,286</b>	<b>54,041</b>	<b>42,106</b>	<b>58,115</b>	<b>52,000</b>	<b>64,000</b>	<b>123%</b>
351 List Sales								
Names in the News	0	0	422	622	189	350	350	100%
Other List Sales	0	365	0	0	0	0	0	
<b>Total</b>	<b>0</b>	<b>365</b>	<b>422</b>	<b>622</b>	<b>189</b>	<b>350</b>	<b>350</b>	<b>100%</b>
360 Sales								
T-Shirt Sales	2,051	2,780	1,872	987	665	1,900	1,900	100%
T-Shirt Costs	(1,929)	(2,424)	(1,622)	(853)	132	(3,000)	(3,000)	100%
<b>Total</b>	<b>122</b>	<b>357</b>	<b>250</b>	<b>134</b>	<b>797</b>	<b>(1,100)</b>	<b>(1,100)</b>	<b>100%</b>
370 Royalties	0	0	4	715	387	150	150	100%
380 Interest & Dividends								
Bank Interest	17,922	17,055	12,503	28,545	11,301	12,000	12,500	104%
Stock Dividends	0	0	0	0	352	400	400	100%
Loan Interest	0	84	100	0	0	0	100	
Realized Gains/Losses	0	(32)	0	0	0	0	0	
Unrealized G/L	(1,460)	3,170	(18,517)	15,483	6,532	9,000	12,000	133%
Commission on Stock Sale	0	(130)	0	0	0	0	0	
<b>Total</b>	<b>16,462</b>	<b>20,148</b>	<b>(5,914)</b>	<b>44,028</b>	<b>18,185</b>	<b>21,400</b>	<b>25,000</b>	<b>117%</b>
390 Miscellaneous Income	8,127	1,324	2,601	48	77	100	100	100%
<b>Total Other Revenue</b>	<b>67,026</b>	<b>90,219</b>	<b>55,617</b>	<b>88,357</b>	<b>90,135</b>	<b>87,900</b>	<b>106,500</b>	<b>121%</b>
<b>Total Revenue</b>	<b>253,274</b>	<b>273,406</b>	<b>261,296</b>	<b>289,741</b>	<b>302,903</b>	<b>307,900</b>	<b>350,000</b>	<b>114%</b>
<b>Expenses</b>								
411 Pledge Costs								
Printing	1,931	1,676	1,604	1,328	2,370	2,500	2,500	100%
Postage	2,077	1,653	2,016	2,081	1,214	1,300	1,417	109%
Mailhouse	859	960	1,060	993	1,167	1,300	1,350	104%
<b>Total</b>	<b>4,867</b>	<b>4,289</b>	<b>4,679</b>	<b>4,403</b>	<b>4,751</b>	<b>5,100</b>	<b>5,267</b>	<b>103%</b>
421 Newsletter Costs								
Printing	19,671	19,026	18,698	14,358	18,436	19,000	19,000	100%
Postage	5,772	5,079	5,125	4,893	4,591	4,800	5,040	105%
Mailhouse	5,339	5,075	5,203	4,259	5,340	5,500	6,050	110%
Consultants	425	310	185	645	323	500	500	100%
Photos/Graphics	294	346	356	350	420	450	482	107%
Typesetting	1,578	1,355	1,535	1,600	0	0	0	
Misc	165	139	162	148	0	200	200	100%
<b>Total</b>	<b>33,243</b>	<b>31,329</b>	<b>31,262</b>	<b>26,252</b>	<b>29,110</b>	<b>30,450</b>	<b>31,272</b>	<b>103%</b>
431 National List Costs								
Printing	0	1,393	1,572	1,353	1,473	1,200	1,260	105%
Postage	0	759	930	628	1,427	1,200	1,260	105%
Mailhouse	0	261	378	98	566	600	660	110%
<b>Total</b>	<b>0</b>	<b>2,412</b>	<b>2,880</b>	<b>2,080</b>	<b>3,466</b>	<b>3,000</b>	<b>3,180</b>	<b>106%</b>
441 ABC Mailing Costs								
Printing	881	1,948	1,275	1,493	3,455	3,500	3,750	107%
Postage	540	1,136	991	3,785	2,139	2,400	2,592	108%
Mailhouse	249	660	1,324	276	946	1,100	1,210	110%
<b>Total</b>	<b>1,670</b>	<b>3,744</b>	<b>3,589</b>	<b>5,554</b>	<b>6,540</b>	<b>7,000</b>	<b>7,552</b>	<b>108%</b>
451 ZO Costs								
Printing	0	40	93	102	0	200	200	100%
Postage	58	114	303	153	0	160	400	250%
Mailhouse	0	185	156	282	0	300	300	100%
<b>Total</b>	<b>58</b>	<b>340</b>	<b>552</b>	<b>537</b>	<b>0</b>	<b>660</b>	<b>900</b>	<b>136%</b>
<b>Total Internal Mailing Costs</b>	<b>39,837</b>	<b>42,114</b>	<b>42,963</b>	<b>38,826</b>	<b>43,868</b>	<b>46,210</b>	<b>48,171</b>	<b>105%</b>

**Resist Budget  
1998**

	FY92	FY93	FY94	FY95	FY96	Budget	Budget	98%97
<b>471 Prospecting Mailing Costs</b>								
Printing	8,757	9,629	291	140	6,243	4,000	5,000	125%
Postage	3,720	4,572	26	30	1,882	3,000	3,500	117%
Mailhouse	1,958	2,583	0	0	2,641	4,200	9,000	214%
Consultants	2,211	397	0	0	927	300	1,000	333%
Photos/Graphics	50	0	0	0	0	0	200	
Typesetting	0	0	0	0	0	0	0	
List Rentals	1,073	713	0	0	0	500	500	100%
<b>Total</b>	<b>17,769</b>	<b>17,895</b>	<b>317</b>	<b>170</b>	<b>11,694</b>	<b>12,000</b>	<b>19,200</b>	<b>160%</b>
<b>Total External Mailing Costs</b>	<b>17,769</b>	<b>17,895</b>	<b>317</b>	<b>170</b>	<b>11,694</b>	<b>12,000</b>	<b>19,200</b>	<b>160%</b>
<b>Total Mailing Costs</b>	<b>57,606</b>	<b>60,009</b>	<b>43,280</b>	<b>38,996</b>	<b>55,561</b>	<b>58,210</b>	<b>67,371</b>	<b>116%</b>
<b>Net Revenue After Mail Costs</b>	<b>195,668</b>	<b>213,396</b>	<b>218,016</b>	<b>250,745</b>	<b>247,342</b>	<b>249,690</b>	<b>282,630</b>	<b>113%</b>
<b>494 Fiscal Sponsor Grants</b>								
NWTRCC: In	(1,070)	(1,325)	(1,512)	(1,270)	(3,525)	(3,750)	(3,750)	100%
NWTRCC: Out	1,017	1,259	1,436	1,207	3,349	3,563	3,563	100%
<b>Total</b>	<b>(54)</b>	<b>(66)</b>	<b>(76)</b>	<b>(63)</b>	<b>(176)</b>	<b>(187)</b>	<b>(187)</b>	<b>100%</b>
<b>495 Resist Grants Paid Out</b>								
Resist Grants	101,366	106,635	147,605	106,846	111,939	120,000	150,000	125%
Cohen Grants	0	800	0	1,000	1,000	1,000	1,000	100%
Salzman Grants	790	1,590	0	1,000	1,000	1,000	3,000	300%
<b>Total</b>	<b>102,156</b>	<b>109,025</b>	<b>147,605</b>	<b>108,846</b>	<b>113,939</b>	<b>122,000</b>	<b>154,000</b>	<b>126%</b>
<b>496 Other Fundraising Costs</b>								
Thank You Cards- Cost	389	241	151	0	0	0	0	
Thank You Cards- Printing	35	87	45	40	66	75	86	114%
Thank You Cards- Postage	0	0	0	100	466	500	535	107%
Promo T-Shirts	180	542	84	207	107	200	300	150%
Promo "What's Left"	0	0	0	0	906	150	0	0%
Other	0	0	0	0	379	500	500	100%
<b>Total</b>	<b>604</b>	<b>870</b>	<b>280</b>	<b>347</b>	<b>1,924</b>	<b>1,425</b>	<b>1,421</b>	<b>100%</b>
<b>501 Personnel</b>								
Gross Pay	78,136	71,782	73,786	94,249	64,218	68,000	89,000	131%
Employer Taxes	7,588	7,164	7,366	8,728	6,047	6,392	8,010	125%
Staff Health Insurance	7,243	8,253	5,472	5,355	5,522	5,743	9,039	157%
WEC Reimburse Health	0	0	2,522	2,179	0	0	0	
Poggi Reimburse Health	0	0	129	209	0	0	0	
Worker's Compensation	419	513	481	394	435	480	520	108%
Consultants	449	25	0	0	111	8,000	1,000	13%
<b>Total</b>	<b>93,835</b>	<b>87,737</b>	<b>89,757</b>	<b>111,114</b>	<b>76,334</b>	<b>88,615</b>	<b>107,569</b>	<b>121%</b>
510 Rent	3,468	3,468	3,468	3,468	2,890	18,000	9,225	51%
511 Occupancy				0	0	1,752	2,336	133%
515 Telephone	1,866	1,954	1,752	1,718	2,179	2,300	2,530	110%
516 FAX Expenses	0	0	109	34	68	75	75	100%
517 Internet	0	0	0	65	230	500	600	120%
<b>520 Office Expenses</b>								
Office Supplies	916	913	554	942	2,346	1,500	2,200	147%
Office Xerox	897	906	596	1,049	1,084	3,000	300	10%
Office Library	191	133	121	167	210	225	200	89%
Office Printing	1,375	1,195	2,413	1,140	954	4,500	2,500	56%
Minor Office Equipment	74	0	95	199	739	1,400	2,000	143%
Bank Charges	40	10	50	145	264	250	250	100%
<b>Total</b>	<b>3,493</b>	<b>3,157</b>	<b>3,828</b>	<b>3,643</b>	<b>5,596</b>	<b>10,875</b>	<b>7,450</b>	<b>69%</b>
<b>525 Grant Program</b>								
Printing	0	0	0	0	220	250	2,500	1000%
Postage	0	0	0	0	448	550	800	145%
Consultants	0	0	0	0	283	250	250	100%
Library	0	0	0	0	394	300	200	67%
Other	0	0	0	0	0	200	200	100%
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,345</b>	<b>1,550</b>	<b>3,950</b>	<b>255%</b>
<b>530 Postage</b>								
Office Postage	3,004	2,734	3,241	2,946	1,482	1,600	800	50%
UPS	135	118	53	0	40	80	100	125%
Postage Due/BREs	0	0	0	0	1,662	1,800	2,000	111%
<b>Total</b>	<b>3,139</b>	<b>2,852</b>	<b>3,294</b>	<b>2,946</b>	<b>3,184</b>	<b>3,480</b>	<b>2,900</b>	<b>83%</b>
540 Travel	1	0	13	108	99	110	150	136%
542 Staff Development	0	0	0	0	0	1,500	2,500	167%
545 Conferences/Meetings	0	0	0	0	411	1,700	300	18%

**Resist Budget  
1998**

		FY92	FY93	FY94	FY95	FY96	Budget	Budget	98%97
550/	Advertising and Outreach								
551	Advertising	3,422	2,931	2,247	3,297	2,763	3,000	3,200	107%
	Brochure	0	0	0	0	13,772	400	2,500	625%
	Annual Report	0	0	0	0	0	0	0	
	Total	3,422	2,931	2,247	3,297	16,534	3,400	5,700	168%
555	Repairs and Maintenance	105	35	70	0	259	2,000	2,000	100%
560	Professional Fees								
	Legal Fees	0	0	0	0	0	0	500	
	Accounting Fees	1900	2085	2,140	2,670	4,565	4,800	5,500	115%
	Computer Consulting Fees	96	0	134	0	0	0	250	
	Total	1,996	2,085	2,274	2,670	4,565	4,800	6,250	130%
570	Insurance-Office	510	478	579	849	870	950	1,050	111%
580	Board Expenses								
	Board Xerox	1,792	1,713	1,840	2,239	1,763	1,820	1,500	82%
	Board Postage/UPS	384	428	205	284	808	830	900	108%
	Board Travel	459	633	327	1,063	785	1,000	1,000	100%
	Board Food/Meetings	196	25	63	0	170	170	250	147%
	Board Outreach	0	0	0	0	0	20	50	250%
	Other	101	5	450	58	0	800	4,500	563%
	Total	2,933	2,803	2,885	3,643	3,526	4,640	8,200	177%
590	Other Expenses								
	Bad Debts	0	0	0	0	0	0	0	
	Dues and Fees	410	500	500	500	1,115	700	1,100	157%
	Tax Penalties and Interest	0	0	0	0	0	0	125	
	Other Penalties and Fines	0	0	0	0	0	0	0	
	Bounced Checks- Unknown	0	0	0	0	0	0	0	
	Misc. Expenses	11,135	2,819	9	(0)	22	25	1,500	6000%
	Depreciation	1,019	1,074	777	1,118	1,160	800	1,160	145%
	Total	12,563	4,393	1,286	1,618	2,297	1,525	3,885	255%
	<b>Total Expenses</b>	<b>230,038</b>	<b>221,722</b>	<b>259,373</b>	<b>244,302</b>	<b>236,076</b>	<b>269,258</b>	<b>321,904</b>	<b>120%</b>
	<b>Net Income</b>	<b>(34,370)</b>	<b>(8,325)</b>	<b>(41,357)</b>	<b>6,443</b>	<b>11,266</b>	<b>(19,568)</b>	<b>(39,274)</b>	<b>201%</b>



RESIST, Inc.  
Balance Sheet  
As of September 30, 1997

Printed On: October 23, 1997

**ASSETS**

	<i>THIS PERIOD</i>	<i>THIS PERIOD LAST YEAR</i>
<b>CURRENT ASSETS</b>		
Operating Cash		
11035 GENERAL CASH-CAMB. TRUST	\$ 22,700.34	3,119.03
11041 GENERAL CASH-CALVERT MM	1,234.64	1,177.34
11045 CALVERT INVSTMNT BOND FND	87,459.29	128,041.14
11046 CALVERT INVSTMNT MGD GRTH	16,204.11	0.00
11050 PETTY CASH	50.00	50.00
	<hr/>	<hr/>
Total Cash	127,648.38	132,387.51
Investments		
11230 DOMINI SOCIAL EQUITY	107,629.32	54,186.50
11231 RESIST LOAN FUND	7,050.24	4,745.72
11235 RESIST ENDOWMENT FUND	48,978.61	43,999.61
11241 COHEN MEMORIAL ENDOWMENT	10,706.68	10,650.27
	<hr/>	<hr/>
Total Investments	174,364.85	113,582.10
<b>TOTAL CURRENT ASSETS</b>	<b>302,013.23</b>	<b>245,969.61</b>
<b>OTHER ASSETS</b>		
16220 PRE-PAID INSURANCE	546.00	368.00
16225 PRE-PAID EXPENSES-OTHER	4,532.94	50.62
16230 INVENTORY- T-SHIRTS	767.10	1,414.55
16240 ACCOUNTS RECEIVABLE	0.00	132.50
16250 DEPOSITS	2,230.00	0.00
16260 LOANS OUTSTANDING-LN FND	1,000.00	2,000.00
	<hr/>	<hr/>
TOTAL OTHER ASSETS	9,076.04	3,965.67
<b>FIXED ASSETS</b>		
18000 IMPROVEMENTS	9,460.68	0.00
19000 OFFICE FURN./EQUIPMENT	18,929.74	18,929.74
19100 ACCUMULATED DEPRECIATION	<14,059.59>	<12,399.33>
	<hr/>	<hr/>
TOTAL FIXED ASSETS	14,330.83	6,530.41
<b>TOTAL ASSETS</b>	<b>\$ 325,420.10</b>	<b>256,465.69</b>

**LIABILITIES AND CAPITAL**

<b>CURRENT LIABILITIES</b>		
21030 FICA W/HELD (E-FICA)	\$ 0.00	365.84
21040 FEDERAL W/HELD (FWH)	0.00	656.00
21050 MASS W/HELD MONTHLY TAXES	0.00	244.80
	<hr/>	<hr/>
TOTAL CURRENT LIABILITIES	0.00	1,266.64
<b>LONG-TERM LIABILITIES</b>		
TOTAL LONG-TERM LIABILITIES	<hr/> 0.00	<hr/> 0.00
TOTAL LIABILITIES	0.00	1,266.64
<b>CAPITAL</b>		
29501 Fund Balance: Cohen Endmt	10,966.02	11,394.43
29502 Fund Balance: Resist Endm	47,804.07	38,504.40
29600 FUND BALANCE- GENERAL	263,351.95	243,898.60
CURRENT EQUITY	3,298.06	<38,598.38>
	<hr/>	<hr/>
TOTAL CAPITAL	325,420.10	255,199.05
<b>TOTAL LIABILITIES &amp; CAPITAL</b>	<b>\$ 325,420.10</b>	<b>256,465.69</b>

Unaudited

**RESIST, Inc.**  
**Income Statement**  
**For the Nine Months Ending September 30, 1997**

Printed On: October 23, 1997

Ratio: Total Revenue

	***** THIS YEAR *****			**BUDGET**	***** LAST YEAR *****	
	Current Month	Y-T-D	Ratio	Budget	Current Month	Y-T-D
<b>REVENUE</b>						
Revenue - Internal Mailings						
30400 CONTRIBUTIONS- PLEDGES	4,666.50	70,916.75	31.30	107,000.00	6,669.50	71,382.16
30500 CONTRIBUTIONS- NEWSLETTER	3,415.00	27,659.33	12.21	50,000.00	2,176.00	26,056.95
30600 CONTRIBUTIONS-ABC MAILING	1,990.00	40,133.46	17.71	60,000.00	1,699.50	31,797.56
30700 CONTRIBUTIONS-NATL LIST	0.00	1,337.00	0.59	3,000.00	70.00	3,365.25
Total Internal Mailings	10,071.50	140,046.54	61.81	220,000.00	10,615.00	132,601.92
<b>Other Revenue</b>						
31400 CONTRIBUTIONS-PROSPECTING	330.00	11,203.00	4.94	15,000.00	680.00	10,644.92
OTHER CONTRIBUTIONS	200.00	38,814.83	17.13	52,000.00	500.00	13,464.18
LIST SALES	25.41	25.41	0.01	350.00	0.00	0.00
36001 T-SHIRT SALES	125.00	440.00	0.19	1,900.00	15.00	465.00
37000 ROYALTIES	79.72	79.72	0.04	150.00	0.00	386.73
37500 FISCAL SPONSORSHIP FEE	0.00	0.00	0.00	0.00	0.00	0.00
INTEREST & DIVIDENDS	11,206.34	35,878.75	15.84	21,400.00	4,729.89	8,809.58
39050 MISCELLANEOUS INCOME	20.00	72.50	0.03	100.00	2.00	35.05
Total Other Revenue	11,986.47	86,514.21	38.19	90,900.00	5,926.89	33,805.46
<b>TOTAL REVENUE</b>	<b>22,057.97</b>	<b>226,560.75</b>	<b>100.00</b>	<b>310,900.00</b>	<b>16,541.89</b>	<b>166,407.38</b>
<b>COST OF SALES</b>						
36002 T-SHIRT COSTS	0.00	0.00	0.00	3,000.00	0.00	<132.25>
Total Cost of Sales	0.00	0.00	0.00	3,000.00	0.00	<132.25>
Gross Profit	22,057.97	226,560.75	100.00	307,900.00	16,541.89	166,539.63
<b>EXPENSES</b>						
<b>Internal Mailing Costs</b>						
PLEDGE COSTS	299.61	3,137.32	1.38	5,100.00	99.86	3,760.74
NEWSLETTER COSTS	2,038.10	17,919.43	7.91	30,450.00	1,846.43	20,736.59
NATIONAL LIST COSTS	0.00	48.30	0.02	3,000.00	0.00	2,317.65
ABC MAILING COSTS	14.88	3,526.13	1.56	7,000.00	0.00	3,494.25
ZO COSTS	0.00	694.56	0.31	660.00	0.00	0.00
Total Internal Mailing Costs	2,352.59	25,325.74	11.18	46,210.00	1,946.29	30,309.23
PROSPECTING MAILING COSTS	50.28	11,932.55	5.27	12,000.00	17.48	11,693.93
Total Mailing Costs	2,402.87	37,258.29	16.45	58,210.00	1,963.77	42,003.16
Net Revenue After Mailing Costs	19,655.10	189,302.46	83.55	249,690.00	14,578.12	124,536.47
<b>Program, General &amp; Administrative Expenses</b>						
FISCAL SPONSOR GRANTS	<5.00>	<81.50>	<0.04>	<187.00>	0.00	<127.25>
RESIST GRANTS PAID OUT	26,020.00	75,210.00	33.20	122,000.00	0.00	79,680.83
OTHER FUNDRAISING COSTS	32.34	849.77	0.38	1,425.00	35.85	1,631.17
PERSONNEL	6,738.54	61,058.96	26.95	88,615.00	5,441.12	56,018.00
51000 RENT	1,500.00	11,222.50	4.95	18,000.00	289.00	2,601.00
51100 OCCUPANCY	80.83	1,248.86	0.55	0.00	0.00	0.00
51500 TELEPHONE	124.84	1,494.03	0.66	2,300.00	0.00	1,433.39
51600 FAX EXPENSES	0.00	57.50	0.03	75.00	0.00	43.22
51700 INTERNET	24.91	325.06	0.14	500.00	0.00	132.74
OFFICE EXPENSES	368.71	8,430.94	3.72	10,875.00	171.77	5,046.20
GRANT PROGRAM	1,078.02	3,583.61	1.58	1,550.00	154.27	1,128.27
POSTAGE	142.74	2,298.09	1.01	3,480.00	289.22	2,799.32
54000 TRAVEL	92.94	113.24	0.05	110.00	0.00	46.95
54200 STAFF DEVELOPMENT	0.00	1,546.17	0.68	1,500.00	0.00	0.00
54500 CONFERENCES/MEETINGS	0.00	169.69	0.07	1,700.00	0.00	59.47
ADVERTISING & OUTREACH	65.00	7,359.81	3.25	3,400.00	65.00	5,352.53
COMPUTER CONSULTING FEES	437.50	5,048.00	2.23	4,800.00	0.00	4,070.00
57000 INSURANCE- OFFICE	0.00	929.00	0.41	950.00	0.00	781.04
BOARD EXPENSES	274.91	6,863.72	3.03	4,640.00	73.45	2,084.70
OTHER EXPENSES	0.00	1,881.43	0.83	5,025.00	0.00	747.20
Total Program, G & A Expenses	36,976.28	189,608.88	83.69	270,758.00	6,519.68	163,528.78
<b>Other Income &amp; Expenses</b>						
Total Other Income/Expense	<918.48>	<3,604.48>	<1.59>	<4,800.00>	0.00	0.00
Total Expenses	36,057.80	186,004.40	82.10	265,958.00	6,519.68	163,528.78
<b>NET INCOME (LOSS)</b>	<b>&lt;16,402.70&gt;</b>	<b>3,298.06</b>	<b>1.46</b>	<b>&lt;16,268.00&gt;</b>	<b>8,058.44</b>	<b>&lt;38,992.31&gt;</b>

Unaudited

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Cheigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Doraxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

**Minutes**  
**Board Meeting - December 14, 1997**

Present: Eileen Bolinsky, Robin Carton, Ken Hale, Debra Kay Jefferson, Louis Kampf, June Lee (minutes), Marc Miller and Carol Schachet. Proxy: Pam Chamberlain

**AGENDA**

**1. Finance report**

Currently, revenue is ahead of projection and expenses are less than anticipated. Reserves are increasing. Approximately \$324,000 as of the end of November. Investments are now held in Calvert, Domini, and Women's Equity Mutual Fund. Expenses are down in part because grant spending is about \$7,000 less than anticipated. Expenses that appear high are because they were either unanticipated or this is the first time they have been budgeted in this format. The Finance Committee will meet again in January to review the year end figures.

**2. Fundraising**

The Fall appeal went out late (in December) however the response has been pretty good so far. The Fundraising Committee has not managed to meet in a timely way to respond to future proposals and make suggestions. Carol made a pitch for more people to join the Fundraising Committee.

An analysis of the last prospect mailing showed that returns were overall just above 1% (the industry standard). The main reason it was that high was the return from *Z Magazine* which topped 2%. The rest (Working Assets, National Lawyers' Guild, Davis Putter, and Center for Campus Organizing) were pitifully low.

The current returns from *The Progressive* have included a range of pretty violent hate mail and a small number of contributions.

Currently there are 5,000 contributors- Carol would like to see that rise to 6,000. There are about 830 pledges. She will do a new drive in early 1998.

**3. Newsletter**

The letter from Hank Rosemont outlining *Newsletter* goals for 1998 was discussed. Carol went over the proposed schedule for next year.

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
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Noam Chomsky  
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Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

To: Debra Kay Jefferson, Carol Schachet, Cheryl Smith, and Nancy Wechsler  
From: Robin Carton  
Re: Finance Committee Meeting  
Date: October 20, 1997

---

This is just a brief reminder that we will have a **Finance Committee meeting** on **Friday, October 24 at 12:00**. The meeting will be a Cheryl's office (presumably over lunch- bring your own!).

I have enclosed a copy of the most recent Balance Sheet, Income State and Subsidiary Schedule for your review before the meeting.

The Agenda includes:

- 1) a review of the current expenditures in relation to budgeted amounts;
- 2) the monetary effect of recommendations made by the Grant Committee at its October 15th meeting (see attached); and
- 3) a brief look at the proposed budget for FY98.

If you have other issues you would like to raise, please let me know so I can add them to the agenda.

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

Minutes  
Finance Committee  
October 24, 1997

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
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Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

Present: Robin Carton, Debra Kay Jefferson, Cheryl Smith

A. Review of 1997 Income/Expenditures

The Finance Committee reviewed 1997 income and expenses through September 30, 1997. Spending was found to be within acceptable limits. Income is currently higher than projected- particularly in ABC returns, stock gifts, foundation donations and unsolicited contributions. Gains from investments are far out pacing last year.

Committee members requested to see the unaudited returns from December 31, 1997, as soon as they are entered.

B. Grant Committee Recommendations

1. The **grant size** should increase to \$2,500.

The Finance Committee reviewed the recommendations and felt that, with monitoring, the maximum allowable grant could rise as high as \$2,500.

2. **Organizational annual budgets** should remain at approximately \$100,000 or less.

Agreed with this recommendation.

3. A **new category of grant** should be developed for organizations with budgets between \$100,000 and \$250,000 which have discrete innovative projects budgeted at \$50,000 or less. The project should have a strategy or the potential to become self-sufficient. This grant could be for seed money for new projects. Unlike traditional grants, the project would not have to be in existence for six months in order to receive funding.

Members concurred with the proposal to add a new category of grant for discrete innovative projects. The proposed FY '98 budget will be flexible enough to handle an increase in requests resulting from this category.

4. The categories "token" and "some" should be replaced with the concept of a "**partial grant**" which would be reflective of the Board's judgment regarding funding needs and quality of the proposal. No specific dollar amount would be attached to a "partial grant."

The proposed FY '98 budget will be flexible enough to handle an increase in allocations resulting from this category.

5. The formula for spending at each meeting should be revised. Either use of the plan suggested by Marc Miller or an increase in the basic formula. The goal should be to ensure that no group is penalized for applying at the end of the year or for having its application considered in a larger round.

The Finance Committee recommended that the current formula for spending be maintained, but up-dated to account for new maximum grant sizes. This is an effective, immediate and reasonable course of action. Cheryl Smith will write a brief memo explaining the Committee's reasons for this recommendation.

C. Proposed budget for FY '98.

The Finance Committee reviewed and, with one change, recommended the Proposed FY '98 Budget to the Board for passage. Current projections for unrealized gains and losses will be adjusted downwards from \$18,000 to \$12,000. Revised FY '98 budget is attached.

Committee members requested FY '97 unaudited actual income and expenditures as soon as possible in order to gauge the need for any revisions to the proposed budget.

**THE NEXT MEETING FOR THE FINANCE COMMITTEE WILL  
BE FRIDAY, FEBRUARY 6, 1998 AT 12:30.  
LOCATION: CHERYL SMITH'S NEW OFFICE AT FRANKLIN  
RESEARCH, 711 ATLANTIC AVENUE, BOSTON.**

**Resist Budget  
1998**

		FY92	FY93	FY94	FY95	FY96	Budget 97	Budget 98	98%97
<b>Income</b>									
304	Contributions-Pledges	101,495	96,102	102,755	100,058	104,939	107,000	115,000	107%
305	Contributions-Newsletter	59,683	53,271	58,937	50,901	45,254	50,000	55,000	110%
306	Contributions-ABC Mailing	24,569	31,103	39,799	47,542	56,619	60,000	70,000	117%
307	Contributions- Nat'l List	502	2,711	4,188	2,883	5,956	3,000	3,500	117%
	<b>Total Internal Mailings</b>	<b>186,248</b>	<b>183,187</b>	<b>205,679</b>	<b>201,384</b>	<b>212,769</b>	<b>220,000</b>	<b>243,500</b>	<b>111%</b>
314	Contributions-Prospecting	10,503	24,739	4,213	705	12,384	15,000	18,000	120%
320	<b>Other Contributions</b>								
	Restricted	6,000	6,000	6,073	5,000	7,000	7,000	7,000	100%
	Stocks	7,945	8,413	25,420	7,766	23,405	15,000	20,000	133%
	Foundations	2,390	2,825	8,003	10,550	13,120	15,000	20,000	133%
	Unsolicited	15,476	25,793	14,545	18,789	14,590	15,000	17,000	113%
	In Kind	0	256	0	0	0	0	0	
	<b>Total</b>	<b>31,811</b>	<b>43,286</b>	<b>54,041</b>	<b>42,106</b>	<b>58,115</b>	<b>52,000</b>	<b>64,000</b>	<b>123%</b>
351	<b>List Sales</b>								
	Names in the News	0	0	422	622	189	350	350	100%
	Other List Sales	0	365	0	0	0	0	0	
	<b>Total</b>	<b>0</b>	<b>365</b>	<b>422</b>	<b>622</b>	<b>189</b>	<b>350</b>	<b>350</b>	<b>100%</b>
360	<b>Sales</b>								
	T-Shirt Sales	2,051	2,780	1,872	987	665	1,900	1,900	100%
	T-Shirt Costs	(1,929)	(2,424)	(1,622)	(853)	132	(3,000)	(3,000)	100%
	<b>Total</b>	<b>122</b>	<b>357</b>	<b>250</b>	<b>134</b>	<b>797</b>	<b>(1,100)</b>	<b>(1,100)</b>	<b>100%</b>
370	Royalties	0	0	4	715	387	150	150	100%
380	<b>Interest &amp; Divedends</b>								
	Bank Interest	17,922	17,055	12,503	28,545	11,301	12,000	12,500	104%
	Stock Dividends	0	0	0	0	352	400	400	100%
	Loan Interest	0	84	100	0	0	0	100	
	Realized Gains/Losses	0	(32)	0	0	0	0	0	
	Unrealized G/L	(1,460)	3,170	(18,517)	15,483	6,532	9,000	12,000	133%
	Commission on Stock Sale	0	(130)	0	0	0	0	0	
	<b>Total</b>	<b>16,462</b>	<b>20,148</b>	<b>(5,914)</b>	<b>44,028</b>	<b>18,185</b>	<b>21,400</b>	<b>25,000</b>	<b>117%</b>
390	Miscellaneous Income	8,127	1,324	2,601	48	77	100	100	100%
	<b>Total Other Revenue</b>	<b>67,026</b>	<b>90,219</b>	<b>55,617</b>	<b>88,357</b>	<b>90,135</b>	<b>87,900</b>	<b>106,500</b>	<b>121%</b>
	<b>Total Revenue</b>	<b>253,274</b>	<b>273,406</b>	<b>261,296</b>	<b>289,741</b>	<b>302,903</b>	<b>307,900</b>	<b>350,000</b>	<b>114%</b>
<b>Expenses</b>									
411	<b>Pledge Costs</b>								
	Printing	1,931	1,676	1,604	1,328	2,370	2,500	2,500	100%
	Postage	2,077	1,653	2,016	2,081	1,214	1,300	1,417	109%
	Mailhouse	859	960	1,060	993	1,167	1,300	1,350	104%
	<b>Total</b>	<b>4,867</b>	<b>4,289</b>	<b>4,679</b>	<b>4,403</b>	<b>4,751</b>	<b>5,100</b>	<b>5,267</b>	<b>103%</b>
421	<b>Newsletter Costs</b>								
	Printing	19,671	19,026	18,698	14,358	18,436	19,000	19,000	100%
	Postage	5,772	5,079	5,125	4,893	4,591	4,800	5,040	105%
	Mailhouse	5,339	5,075	5,203	4,259	5,340	5,500	6,050	110%
	Consultants	425	310	185	645	323	500	500	100%
	Photos/Graphics	294	346	356	350	420	450	482	107%
	Typesetting	1,578	1,355	1,535	1,600	0	0	0	
	Misc	165	139	162	148	0	200	200	100%
	<b>Total</b>	<b>33,243</b>	<b>31,329</b>	<b>31,262</b>	<b>26,252</b>	<b>29,110</b>	<b>30,450</b>	<b>31,272</b>	<b>103%</b>
431	<b>National List Costs</b>								
	Printing	0	1,393	1,572	1,353	1,473	1,200	1,260	105%
	Postage	0	759	930	628	1,427	1,200	1,260	105%
	Mailhouse	0	261	378	98	566	600	660	110%
	<b>Total</b>	<b>0</b>	<b>2,412</b>	<b>2,880</b>	<b>2,080</b>	<b>3,466</b>	<b>3,000</b>	<b>3,180</b>	<b>106%</b>
441	<b>ABC Mailing Costs</b>								
	Printing	881	1,948	1,275	1,493	3,455	3,500	3,750	107%
	Postage	540	1,136	991	3,785	2,139	2,400	2,592	108%
	Mailhouse	249	660	1,324	276	946	1,100	1,210	110%
	<b>Total</b>	<b>1,670</b>	<b>3,744</b>	<b>3,589</b>	<b>5,554</b>	<b>6,540</b>	<b>7,000</b>	<b>7,552</b>	<b>108%</b>
451	<b>Z0 Costs</b>								
	Printing	0	40	93	102	0	200	200	100%
	Postage	58	114	303	153	0	160	400	250%
	Mailhouse	0	185	156	282	0	300	300	100%
	<b>Total</b>	<b>58</b>	<b>340</b>	<b>552</b>	<b>537</b>	<b>0</b>	<b>660</b>	<b>900</b>	<b>136%</b>
	<b>Total Internal Mailing Costs</b>	<b>39,837</b>	<b>42,114</b>	<b>42,963</b>	<b>38,826</b>	<b>43,868</b>	<b>46,210</b>	<b>48,171</b>	<b>105%</b>

## Resist Budget

1998

		FY92	FY93	FY94	FY95	FY96	Budget	Budget	98%97
471	Prospecting Mailing Costs								
	Printing	8,757	9,629	291	140	6,243	4,000	5,000	125%
	Postage	3,720	4,572	26	30	1,882	3,000	3,500	117%
	Mailhouse	1,958	2,583	0	0	2,641	4,200	9,000	214%
	Consultants	2,211	397	0	0	927	300	1,000	333%
	Photos/Graphics	50	0	0	0	0	0	200	
	Typesetting	0	0	0	0	0	0	0	
	List Rentals	1,073	713	0	0	0	500	500	100%
	Total	17,769	17,895	317	170	11,694	12,000	19,200	160%
	<b>Total External Mailing Costs</b>	<b>17,769</b>	<b>17,895</b>	<b>317</b>	<b>170</b>	<b>11,694</b>	<b>12,000</b>	<b>19,200</b>	<b>160%</b>
	<b>Total Mailing Costs</b>	<b>57,606</b>	<b>60,009</b>	<b>43,280</b>	<b>38,996</b>	<b>55,561</b>	<b>58,210</b>	<b>67,371</b>	<b>116%</b>
	<b>Net Revenue After Mail Costs</b>	<b>195,668</b>	<b>213,396</b>	<b>218,016</b>	<b>250,745</b>	<b>247,342</b>	<b>249,690</b>	<b>282,630</b>	<b>113%</b>
494	Fiscal Sponsor Grants								
	NWTRCC: In	(1,070)	(1,325)	(1,512)	(1,270)	(3,525)	(3,750)	(3,750)	100%
	NWTRCC: Out	1,017	1,259	1,436	1,207	3,349	3,563	3,563	100%
	Total	(54)	(66)	(76)	(63)	(176)	(187)	(187)	100%
495	Resist Grants Paid Out								
	Resist Grants	101,366	106,635	147,605	106,846	111,939	120,000	150,000	125%
	Cohen Grants	0	800	0	1,000	1,000	1,000	1,000	100%
	Salzman Grants	790	1,590	0	1,000	1,000	1,000	3,000	300%
	Total	102,156	109,025	147,605	108,846	113,939	122,000	154,000	126%
496	Other Fundraising Costs								
	Thank You Cards- Cost	389	241	151	0	0	0	0	
	Thank You Cards- Printing	35	87	45	40	66	75	86	114%
	Thank You Cards- Postage	0	0	0	100	466	500	535	107%
	Promo T-Shirts	180	542	84	207	107	200	300	150%
	Promo "What's Left"	0	0	0	0	906	150	0	0%
	Other	0	0	0	0	379	500	500	100%
	Total	604	870	280	347	1,924	1,425	1,421	100%
501	Personnel								
	Gross Pay	78,136	71,782	73,786	94,249	64,218	68,000	89,000	131%
	Employer Taxes	7,588	7,164	7,366	8,728	6,047	6,392	8,010	125%
	Staff Health Insurance	7,243	8,253	5,472	5,355	5,522	5,743	9,039	157%
	WEC Reimburse Health	0	0	2,522	2,179	0	0	0	
	Poggi Reimburse Health	0	0	129	209	0	0	0	
	Worker's Compensation	419	513	481	394	435	480	520	108%
	Consultants	449	25	0	0	111	8,000	1,000	13%
	Total	93,835	87,737	89,757	111,114	76,334	88,615	107,569	121%
510	Rent	3,468	3,468	3,468	3,468	2,890	18,000	9,225	51%
511	Occupancy				0	0	1,752	2,336	133%
515	Telephone	1,866	1,954	1,752	1,718	2,179	2,300	2,530	110%
516	FAX Expenses	0	0	109	34	68	75	75	100%
517	Internet	0	0	0	65	230	500	600	120%
520	Office Expenses								
	Office Supplies	916	913	554	942	2,346	1,500	2,200	147%
	Office Xerox	897	906	596	1,049	1,084	3,000	300	10%
	Office Library	191	133	121	167	210	225	200	89%
	Office Printing	1,375	1,195	2,413	1,140	954	4,500	2,500	56%
	Minor Office Equipment	74	0	95	199	739	1,400	2,000	143%
	Bank Charges	40	10	50	145	264	250	250	100%
	Total	3,493	3,157	3,828	3,643	5,596	10,875	7,450	69%
525	Grant Program								
	Printing	0	0	0	0	220	250	2,500	1000%
	Postage	0	0	0	0	448	550	800	145%
	Consultants	0	0	0	0	283	250	250	100%
	Library	0	0	0	0	394	300	200	67%
	Other	0	0	0	0	0	200	200	100%
	Total	0	0	0	0	1,345	1,550	3,950	255%
530	Postage								
	Office Postage	3,004	2,734	3,241	2,946	1,482	1,600	800	50%
	UPS	135	118	53	0	40	80	100	125%
	Postage Due/BREs	0	0	0	0	1,662	1,800	2,000	111%
	Total	3,139	2,852	3,294	2,946	3,184	3,480	2,900	83%
540	Travel	1	0	13	108	99	110	150	136%
542	Staff Development	0	0	0	0	0	1,500	2,500	167%
545	Conferences/Meetings	0	0	0	0	411	1,700	300	18%



## Resist Budget

1998

		FY92	FY93	FY94	FY95	FY96	Budget	Budget	98%97
550/	Advertising and Outreach								
551	Advertising	3,422	2,931	2,247	3,297	2,763	3,000	3,200	107%
	Brochure	0	0	0	0	13,772	400	2,500	625%
	Annual Report	0	0	0	0	0	0	0	
	Total	3,422	2,931	2,247	3,297	16,534	3,400	5,700	168%
555	Repairs and Maintenance	105	35	70	0	259	2,000	2,000	100%
560	Professional Fees								
	Legal Fees	0	0	0	0	0	0	500	
	Accounting Fees	1900	2085	2,140	2,670	4,565	4,800	5,500	115%
	Computer Consulting Fees	96	0	134	0	0	0	250	
	Total	1,996	2,085	2,274	2,670	4,565	4,800	6,250	130%
570	Insurance-Office	510	478	579	849	870	950	1,050	111%
580	Board Expenses								
	Board Xerox	1,792	1,713	1,840	2,239	1,763	1,820	1,500	82%
	Board Postage/UPS	384	428	205	284	808	830	900	108%
	Board Travel	459	633	327	1,063	785	1,000	1,000	100%
	Board Food/Meetings	196	25	63	0	170	170	250	147%
	Board Outreach	0	0	0	0	0	20	50	250%
	Other	101	5	450	58	0	800	4,500	563%
	Total	2,933	2,803	2,885	3,643	3,526	4,640	8,200	177%
590	Other Expenses								
	Bad Debts	0	0	0	0	0	0	0	
	Dues and Fees	410	500	500	500	1,115	700	1,100	157%
	Tax Penalties and Interest	0	0	0	0	0	0	125	
	Other Penalties and Fines	0	0	0	0	0	0	0	
	Bounced Checks- Unknown	0	0	0	0	0	0	0	
	Misc. Expenses	11,135	2,819	9	(0)	22	25	1,500	6000%
	Depreciation	1,019	1,074	777	1,118	1,160	800	1,160	145%
	Total	12,563	4,393	1,286	1,618	2,297	1,525	3,885	255%
	<b>Total Expenses</b>	<b>230,038</b>	<b>221,722</b>	<b>259,373</b>	<b>244,302</b>	<b>236,076</b>	<b>269,258</b>	<b>321,904</b>	<b>120%</b>
	<b>Net Income</b>	<b>(34,370)</b>	<b>(8,325)</b>	<b>(41,357)</b>	<b>6,443</b>	<b>11,266</b>	<b>(19,568)</b>	<b>(39,274)</b>	<b>201%</b>

## GRANT COMMITTEE RECOMMENDATIONS

- 1) The grant size should increase to \$2,500;
- 2) Organizational annual budgets should remain at approximately \$100,000 or less;
- 3) A new category of grant should be developed for organizations with budgets between \$100,000 and \$250,000 which have discrete innovative projects budgeted at \$50,000 or less. The project should have a strategy or the potential to become self-sufficient. This grant could be for seed money for new projects. Unlike traditional grants, the project would not have to be in existence for six months in order to receive funding.
- 4) The categories "token" and "some" should be replaced with the concept of a "partial grant" which would be reflective of the Board's judgment regarding funding needs and quality of the proposal. No specific dollar amount would be attached to a "partial grant."
- 5) The formula for spending at each meeting should be revised. Either use of the plan suggested by Marc Miller or an increase in the basic formula. The goal should be to ensure that no group is penalized for applying at the end of the year or for having its application considered in a larger round. The Committee suggested that the Finance Committee make another recommendation about the formula- and provide a brief written explanation of its reasons.

### Marc Miller's Suggestion:

Marc thought that the current formula might not be the most effective way to determine how much should be given away at each meeting. He proposed that the amount per meeting should be based upon the budgeted amount/number of proposals per year. [e.g. If the budgeted amount is 150 proposals and \$150,000- and in a cycle there were 25 proposals, then- 1) 25 proposals are 17% of the total budget; 2) \$25,500 is 17% of \$150,000 and this would be the amount available to spend on the cycle.

### Finance Committee Recommendation re Formula 9/97:

Look at changing the formula for calculating the amount to allocate per meeting to \$750 per group (from \$600) to ensure there is sufficient money budgeted per meeting;

- this is an effective, immediate and reasonable course of action

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144

617 / 623-5110

**MINUTES  
GRANT COMMITTEE MEETING  
10/15/97**

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerlow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

Present: Robin Carton, June Lee, Penn Loh, Kay Mathew, Marc Miller

**Reminder: Next meeting is scheduled for October 27th at 6:30 in the office. Dinner provided. Please call to confirm you are coming.**

A. Grant Committee chair

In his absence, Penn Loh was elected chair of this committee. He graciously accepted the position for the interim upon his arrival at the meeting. His duties will include initiating contact with other Committee members as necessary, reporting to the full Board on the Committee activities and chairing Committee meetings.

B. Grant Application discussion:

1. Lawyers Committee on Nuclear Policy, 666 Broadway, Suite 625, New York, NY 10012  
No. Good access to other funding sources. The project is over and occurred outside the United States. Not grassroots based- role is to advise governments and the United Nations.
2. Peace Education Center, 423 Albert Avenue, East Lansing, MI 48823  
No. Interested in supporting fundraising efforts- but ones with more long term effects. Come back with fundraising plan or for something else.
3. Richter Productions, 330 West 42nd Street, New York, NY 10036  
No. Funding for project which won Academy Award update. Independent filmmaker. Not part of a group. Not an organizing campaign. Didn't supply a budget.
4. Videoteca del Sur, 84 East 3rd Street, #5A, New York, NY 10003-9253  
No. Artistic content. Some education. No organizing or on-going work. Turned down for same project in 1995. Events already over. Come back with different request.

B. Board Action Requests

1. Immediate action requests

a) Grant Size and Annual Budget Size

Discussion involved whether organizing currently exists in the same format as it was originally conceived or whether it has evolved into a new hybrid. Alternative resource provision is becoming standard as groups seek to replace former government programs/subsidies by providing more services. Resist should look at whether a way exists to provide funding that re-orient groups back towards organizing for change.



Nancy Wechsler, by proxy, raised the issue that Resist should not lose sight of its mission-funding small grassroots groups with strategic amounts of money. She suggested that any increase should be stable for a period of time and not require revision within one to two years. An increase should not preclude Resist from still giving partial grants or giving grants that "take a chance" on riskier projects.

Recommendations:

- 1) The grant size should increase to \$2,500;
- 2) Organizational annual budgets should remain at approximately \$100,000 or less;
- 3) A new category of grant should be developed for organizations with budgets between \$100,000 and \$250,000 which have discrete innovative projects budgeted at \$50,000 or less. The project should have a strategy or the potential to become self-sufficient. This grant could be for seed money for new projects. Unlike traditional grants, the project would not have to be in existence for six months in order to receive funding.
- 4) The categories "token" and "some" should be replaced with the concept of a "partial grant" which would be reflective of the Board's judgment regarding funding needs and quality of the proposal. No specific dollar amount would be attached to a "partial grant."
- 5) The formula for spending at each meeting should be revised. Either use of the plan suggested by Marc Miller or an increase in the basic formula. The goal should be to ensure that no group is penalized for applying at the end of the year or for having its application considered in a larger round. The Committee suggested that the Finance Committee make another recommendation about the formula- and provide a brief written explanation of its reasons.

2. Longer Term Discussions

a) Grant size

The Board requested a longer term discussion on whether grant sizes should be increased dramatically [e.g. to \$5,000] and what this would mean for Resist. A brief discussion centered around what did Resist think would be politically effective strategies and what would it cost to fund them. There was also a discussion about the need to look at funding technical assistance and skill building opportunities for organizers. The general consensus was that this was a long term vision discussion that needed to happen at the full board level.

C. Funding Guidelines

The next meeting will focus on an initial draft of new guidelines. Even though there won't be a Board vote on the recommendations yet, it was important to get the process moving. This would enable new Guidelines reflecting the changes and clarification of old issues to go out in a timely manner for the February grant cycle. Marc won't be able to attend, but he will call in with his suggestions. Robin agreed to send Committee members samples of up-dated materials that describe Resist funding. These are listings in other funding directories.

D. Issues Left to Examine

- a. The number of Grant cycles held per year;
- b. the need for multi-year grants
- c. The criteria for loans and whether there should be interest charged on the payback
- d. Re-examining Resist's priorities for funding
  - Creating a loose definition of "small radical groups and organizing projects" that stills allows for flexibility;
  - Criteria for decision-making/funding guidelines
- e. Looking at guidelines in regards to linkages and connections

## Informational Overview of Grantmaking RESIST, Inc.

**Name of grantmaking Organization, Program and/or Individual:**

RESIST, Inc.

**Address:**

259 Elm Street, Suite 201

**City/State/Zip:**

Somerville, MA 02144

**Phone:** (617) 623-5110

**FAX:**

**E-Mail:** [resistinc@igc.apc.org](mailto:resistinc@igc.apc.org)

**Current Mission of Foundation or Grantmaking Program (Summary):**

RESIST funds activist organizing and educational work within movements for social change. RESIST, founded in 1967, originally formed to oppose the war in Vietnam and to support draft resistance. As a result, RESIST is not a "regular" foundation. At its core, RESIST remains a political organization committed to radical social change, and groups that are funded reflect RESIST's political commitment. Over the years, RESIST has evolved into a national foundation providing small but timely grants and loans to grassroots peace and social justice groups.

**Primary Areas of Interest:**

RESIST's primary areas of interest include: Community Organizing and Anti-Racism projects; Economic Justice; Environmental Protection; the struggle for Gay, Lesbian and Bisexual Rights; Health, AIDS and Disability Issues; Labor; progressive Media and Culture resources; Native Americans/Native Peoples; Peace/Anti-Militarism; Prisoners; Women; and Youth. RESIST also funds local solidarity organizations for movements in many different parts of the world.

### Priority Grants and Grant Limitations:

High priority for funding is given to: 1) projects that organize people to take action, rather than just disseminate information; 2) organizations with a budget of approximately \$100,000 or less; and 3) groups that fall outside of more mainstream funding sources because they are considered to be too "radical."

RESIST does not fund: 1) social service or research projects; 2) legal defense costs or lawsuit projects; 3) material aid campaigns; 4) travel expenses; 5) individuals; 6) projects located outside the United States; 7) the *production* of films, videos or radio projects; 8) publications, media or cultural projects not directly connected to progressive organizing; 9) organizations with budgets significantly over \$100,000; 10) organizations with access to traditional sources of funding;; 11) other foundations or grant giving organizations; and 12) more than one grant to an organization within a twelve month period

Emergency grants of up to \$200 are available outside of RESIST's regular funding cycles. Requests for loans should be submitted using the grant proposal deadlines.

### Application Process

Initial Contact Person Robin Carton

Initial method of contact: Short letter      Full Proposal   x    
Phone Call   x   Other     

### Special Instructions:

Applicant's are encouraged to contact RESIST about their project. To apply for a grant, organizations must submit RESIST's Application form by 5:00 p.m. E.S.T. on the day of the proposal deadline to be considered.

**Proposal Deadlines:** Every six weeks, except during the summer.

**Grant Decision Meeting Times:** February, March, April, June, August, September, October and December (please check the Funding Guidelines for exact dates)

### Geographic Grantmaking Limitations (please check all applicable categories)

- International       National       No Limitations
- Midwest (IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI)
- Northeast (CT, DE, DC, ME, MD, MA, NH, NJ, NY, PA, RI, VT)
- Northwest (AK, ID, MT, OR, WA, WY)
- Southeast (AL, AR, FL, GA, KY, LA, MS, NC, OK, SC, TN, TX, WV, VA)
- Southwest (AZ, CA, CO, HI, NV, NM, UT)
- Other (please specify)

**Limitations within each applicable geographical category:** None

**Assets Level:** (Please circle one)

Less than \$500,000	\$500,000-\$999,999	\$1,000,000-\$1,999,999
\$2,000,000-\$4,999,999	\$5,000,000-\$9,999,999	\$10,000,000+

**Grantmaking Budget** (Please circle one)

Less than \$100,000	\$100,000-\$249,999	\$250,000-\$499,999
\$500,000-\$999,999	\$1,000,000-\$4,999,999	\$5,000,000+

**Range of Grants:** \$100 - \$1,000

**Grants Given to individuals:** Yes \_\_\_ No x

**Annual Report Available:** Yes \_\_\_ (Please enclose) No x

**Guidelines Available:** Yes x (Please enclose) No \_\_\_

**Staff:** Yes x Number 2 No \_\_\_ (If yes, please enclose list)

**Board:** Yes x Number 34 No \_\_\_ (If yes, please enclose list)

**Priority or Target Populations Served (please check all applicable categories)**

<input type="checkbox"/> African Americans	<input type="checkbox"/> Arab Americans	<input type="checkbox"/> Asian Americans
<input type="checkbox"/> Children	<input checked="" type="checkbox"/> Differently Abled	<input checked="" type="checkbox"/> Elderly
<input type="checkbox"/> Jewish Americans	<input type="checkbox"/> Latinos/Latinas	<input checked="" type="checkbox"/> Lesbians/Gays
<input checked="" type="checkbox"/> Low Income	<input checked="" type="checkbox"/> Native Americans	<input type="checkbox"/> Pacific Islanders
<input checked="" type="checkbox"/> People of Color*	<input checked="" type="checkbox"/> Youth	<input checked="" type="checkbox"/> Women
<input type="checkbox"/> Other:		

**Note:** \*Check here if program serves people of color in general, rather than a specific community of color.



**Issues which the foundation or grantmaking program currently funds:**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Anti-Oppression                          | <input checked="" type="checkbox"/> Government Accountability    |
| <input checked="" type="checkbox"/> Anti-Poverty Programs                    | <input checked="" type="checkbox"/> Health Care                  |
| <input checked="" type="checkbox"/> AIDS/HIV                                 | <input checked="" type="checkbox"/> Housing                      |
| <input checked="" type="checkbox"/> Arts and Culture                         | <input checked="" type="checkbox"/> Immigration & Refugee Issues |
| <input checked="" type="checkbox"/> Civil Rights                             | <input checked="" type="checkbox"/> Labor Issues                 |
| <input type="checkbox"/> Communications                                      | <input checked="" type="checkbox"/> Lesbian & Gay Issues         |
| <input checked="" type="checkbox"/> Community Organizing                     | <input type="checkbox"/> Parenting & Family                      |
| <input checked="" type="checkbox"/> Criminal Justice                         | <input checked="" type="checkbox"/> Peace Issues                 |
| <input checked="" type="checkbox"/> Disability Issues                        | <input checked="" type="checkbox"/> People of Color Programs     |
| <input checked="" type="checkbox"/> Econ. & Community Development            | <input type="checkbox"/> Population                              |
| <input type="checkbox"/> Education   | <input checked="" type="checkbox"/> Public Policy Advocacy       |
| <input checked="" type="checkbox"/> Elderly                                  | <input type="checkbox"/> Research                                |
| <input checked="" type="checkbox"/> Environmental Issues                     | <input type="checkbox"/> Spirituality                            |
| <input checked="" type="checkbox"/> Farmworkers Issues                       | <input type="checkbox"/> Technical Assistance                    |
| <input checked="" type="checkbox"/> Fighting the Right/<br>Building the Left | <input checked="" type="checkbox"/> Women's & Girls Issues       |
| <input checked="" type="checkbox"/> Free Press                               | <input checked="" type="checkbox"/> Youth                        |

Other: (please list issues that are not adequately represented by these categories)

**RESIST Staff**

Robin Carton, Director: Grant Program/Finances  
Carol Schachet, Director: Publications/Fundraising

259 Elm St., Suite 201  
Somerville, MA 02144

Tel: (617) 623-5110  
E-mail: resistinc@igc.apc.org

#### NNG MEMBERS

Robin Carton, Grants Manager  
Carol Schachet, Newsletter Editor

#### CURRENT MISSION

RESIST funds activist organizing and educational work within movements for social change. RESIST, founded in 1967, originally formed to oppose the war in Vietnam and to support draft resistance. As a result, RESIST is not a "regular" foundation. At its core, RESIST remains a political organization committed to radical social change, and groups that are funded reflect RESIST's political commitment. Over the years, RESIST has evolved into a national foundation providing small but timely grants and loans to grassroots peace and social justice groups.

#### PRIMARY AREAS OF INTEREST

RESIST's primary areas of interest include: Community Organizing and Anti-Racism projects; Economic Justice; Environmental Protection; the struggle for Gay, Lesbian and Bisexual Rights; Health, AIDS and Disability Issues; Labor; progressive Media and Culture resources; Native Americans/Native Peoples; Peace/Anti-Militarism; Prisoners; Women; and Youth. RESIST also funds local solidarity organizations for movements in many different parts of the world.

#### PRIORITY GRANTS AND GRANT LIMITATIONS

High priority for funding is given to: 1) projects that organize people to take action, rather than just disseminate information; 2) organizations with a budget of approximately \$100,000 or less; and 3) groups that fall outside of more mainstream funding sources because they are considered to be too "radical".

RESIST does not fund: 1) social service projects; 2) legal defense costs or lawsuit projects; 3) material aid campaigns; 4) travel expenses; 5) individuals; 6) projects located outside the United States; 7) the production of films, videos or radio projects; 8) publications, media or cultural projects not directly connected to progressive organizing; 9) organizations with budgets significantly over \$100,000; 10) organizations with access to traditional sources of funding; 11) other foundations or grant giving organizations; and 12) more than one grant to an organization within a twelve month period.

Emergency grants of up to \$200 are available outside of RESIST's regular funding cycles. Requests for loans should be submitted using the grant proposal deadlines.

#### APPLICATION PROCESS

Initial Contact Person: Robin Carton

Initial Method of Contact: Phone Call or Full Proposal

Applicant's are encouraged to contact RESIST about their project.

Proposal Deadlines: Every six weeks, except during the summer.

Grant Decision Meeting Times: February, March, April, June, August, September, October and December (Check Funding Guidelines for exact dates)

Geographic Grantmaking Limitations: None

International Funding: No

Assets Level: Less than \$500,000

Grantmaking Budget: \$100,000 - \$249,999

Range of Grants: \$100 - \$1,000

Grants Given to Individuals: No

Annual Report Available: No

Guidelines Available: Yes

Staff: 2

Board: 34

✓ Anti-Oppression	✓ Government Accountability
✓ Anti-Poverty Programs	✓ Health Care
✓ AIDS/HIV	✓ Housing
✓ Arts and Culture	✓ Immigration & Refugee Issues
✓ Civil Rights	✓ Labor Issues
Communications	✓ Lesbian & Gay Issues
✓ Community Organizing	Parenting & Family
✓ Criminal Justice	✓ Peace Issues
✓ Disability Issues	✓ People of Color Programs
✓ Economic & Community Development	Population
Education	✓ Public Policy Advocacy
✓ Elderly	Research
✓ Environmental Issues	Spirituality
✓ Farmworkers Issues	Technical Assistance
✓ Fighting the Right/ Building the Left	✓ Women's & Girls' Issues
✓ Free Press	✓ Youth
	Other

**Program interests:** (in priority order)

SOCIAL SERVICES: employment/life skills, recreation/youth development; EDUCATION: higher education & research, public policy/community awareness

**Geographic focus:** Restricted to Connecticut and Greater Boston. Connecticut giving restricted to Fairfield county, with a preference for Stamford and Bridgeport. Occasionally will support nationwide efforts.

**Population focus:** Special focus on women/girls

**Types of support to nonprofit organizations:**

Support for operating support, seed-money/start-up, special programs, general operating.

Occasional support for publications, conferences/seminars, films, loans.

No support for unrestricted, capital support, new construction, renovation, equipment, endowment, cash reserve, multi-year pledges.

**Financial Information**

1995 grants: \$95,000

1995 grants in Massachusetts: \$60,000

1994 grants: \$38,900

1993 grants: \$68,000

Assets: \$ 1,535,000

Typical grant size: \$10,000

Grant range: \$5,000-\$15,000

Requests: 80

Grants: 8

Fiscal year ends: 31-Dec

**How to Apply**

Accepts the AGM Common Proposal Format, with additional materials: concept paper on initial inquiry

**Initial contact:** concept paper

**Available information:** application guidelines and list of grants sent by funder upon request

**Procedures:** send one-page concept paper; upon invitation, send a full proposal.

**Unsolicited proposals acknowledged?** yes

**Meetings with applicants?** yes, once an application is being seriously considered

**Determination process and timing:** varies by year -- see annual guidelines

**Dates of meetings:** varies by year

**Deadlines:** varies by year

**Trustees:** Anne Cole; Patricia Remmer; Ellen

Remmer; Susan Ryzewicz

**Staff:** none

**Contact**

Ms. Ellen Remmer

Secretary/Director

REMMER FAMILY FOUNDATION

13 Arcadia Road

Old Greenwich, CT 06870

(617) 426-9091

**RESIST**

**Type:** public charity

**Tax ID #:** 04-2433182

**Established:** 1967

**Supports:** nonprofit 501(c)(3) organizations, other organizations with 501(c)(3) fiscal conduit

**Grantmaking Philosophy/Program Emphasis**

RESIST funds activist organizing and education work within movements for social change. RESIST, founded in 1967, originally formed to oppose the war in Vietnam and to support draft resistance. As a result, RESIST is not a "regular" foundation. At its core, RESIST remains a political organization committed to radical social change, and groups that are funded reflect RESIST's political commitment. Over the years, RESIST has evolved into a national foundation providing small but timely grants and loans to grassroots peace and social justice groups. RESIST's primary areas of interest include: Community Organizing and Anti-Racism projects; Economic Justice; Environmental Protection; the struggle for Gay, Lesbian and Bisexual Rights; Health, AIDS and Disability Issues; Labor; progressive Media and culture resources; Native Americans/Native Peoples; Peace/Anti-Militarism; Prisoners; Women; and Youth. RESIST also funds local solidarity organizations for movements in many different parts of the world. High priority for funding is given to: 1) projects that organize people to take action, rather than just disseminate information; 2) organizations with budgets of approximately \$100,000 or less; and 3) groups that fall outside of more mainstream funding sources because they are considered to be too "radical." RESIST does not fund: 1) social service projects; 2) legal defense costs or lawsuit projects; 3) material aid campaigns; 4) travel expenses; 5) individuals; 6) projects located outside the United States; 7) the production of films, videos, or radio projects; 8) publications, media, or cultural projects not directly connected to progressive organizing; 9) organizations with budgets significantly over \$100,000; 10) organizations with access to traditional sources of funding; 11) other foundations or grant giving organizations; and 12) more than one grant to an organization within a twelve-month period.

**Program interests:**

COMMUNITY/CIVIC ISSUES: civil rights/race relations, community organizing, public policy/voter registration; CULTURE: public policy/arts service; EDUCATION: public policy/community awareness; ENVIRONMENT: public policy research/advocacy; HEALTH/MENTAL HEALTH: public policy/access; HOUSING/SHELTER: public policy/education; SOCIAL SERVICES: public policy research/advocacy

**Geographic focus:** Restricted to Nationwide.

**Types of support to nonprofit organizations:**

Support for special programs, equipment, publications, loans.

Occasional support for operating support, seed-money/start-up, general operating, conferences/seminars, films.

No support for unrestricted, new construction, renovation, endowment, cash reserve, multi-year pledges.

**Financial Information**

1995 grants: \$110,000

1994 grants: \$147,000

1993 grants: \$109,000

**Typical grant size:** \$1,000

**Grant range:** \$100-\$1,000

**Requests:** 300-500

**Grants:** 120-140

**Fiscal year ends:** 31-Dec

**How to Apply**

**Initial contact:** request for guidelines

**Available information:** application guidelines, application form, and list of grants on file in AGM Resource Center; IRS 990 sent by funder upon request

**Procedures:** To be considered, organizations must submit an application form by 5:00pm on the day of the proposal deadline

**Unsolicited proposals acknowledged?** yes

**Meetings with applicants?** Staff will discuss proposals with applicants. No site visits are scheduled.

**Determination process and timing:** Grants are awarded 8 times per year. Grantees are notified one-two weeks after awards are determined.

**Dates of meetings:** approximately every six weeks, in February, March, April, June, August, September, October, and December; please check Funding Guidelines for exact dates

**Deadlines:** contact RESIST for dates

**Board Officers:** Louis Kampf, President; Nancy Wechsler, Treasurer/Secretary; Tess Ewing, Vice President

**Staff:** Robin E. Carton, Grants Manager; Carol Schachet, Newsletter Editor (both f/t)

**Contact:**

Ms. Robin E. Carton  
Grants Manager  
RESIST, Inc.  
One Summer Street  
Somerville, MA 02143  
(617) 623-5110

**RIBAKOFF (EUGENE J. AND CORINNE A.) CHARITABLE FOUNDATION**

*Description compiled from public record, adapted from The Foundation Directory: 1996 ed., with permission of The Foundation Center*

**Type:** private independent foundation

**Donor(s):** Auto Rental Corp., Trucklease Corp., Eugene J. Ribakoff

**Tax ID #:** 04-6055498

**Established:** 1960

**Supports:** nonprofit 501(c)(3) organizations only

**Grantmaking Philosophy/Program Emphasis**

Giving for Jewish welfare funds and temple support; some support also for the aged.

**Geographic focus:** Preference for Massachusetts and Florida.

**Financial Information**

1994 grants: \$438,260

**Assets:** \$214,452

**Grant range:** \$25-\$100,000

**Grants:** 90

**Fiscal year ends:** 31-May

**How to Apply**

**Initial contact:** Contributes only to pre-selected organizations. Applications not accepted.

**Trustees:** Charles K. Ribakoff; Corinne A. Ribakoff; Eugene J. Ribakoff; Betsy R. Sheerr

**Contact**

EUGENE J. AND CORINNE A. RIBAKOFF  
CHARITABLE FOUNDATION  
c/o Greenberg, Rosenblatt, Kull & Bitsoli, P.C.  
The Day Building  
306 Main Street, Box 15034  
Worcester, MA 01615-0034

**RICE (ALBERT W.) CHARITABLE FOUNDATION**  
See Fleet Investment Management

A call to **RESIST** illegitimate authority

259 Elm Street, Suite 201 • Somerville, Massachusetts 02144  
617 / 623-5110

Eileen Bolinsky  
Frank Brodhead  
Robin Carton  
Pam Chamberlain  
Connie Chan  
Bell Chevigny  
Noam Chomsky  
Kate Cloud  
Tess Ewing  
Norm Fruchter  
Larry Goldsmith  
Kenneth Hale  
Oscar Hernandez  
Frank Joyce  
Louis Kampf  
Hans Koning  
Paul Lauter  
June Lee  
Penn Loh  
Kay Mathew  
Marc Miller  
Richard Ohmann  
Wayne O'Neil  
Carlos Otero  
Grace Paley  
Roxanna Pastor  
Merble Reagon  
Henry Rosemont  
Carol Schachet  
Rena Scott  
Cheryl Smith  
Amy Swerdow  
Ken Tangvik  
Rene Valle  
George Vickers  
Nancy Wechsler  
Fran White

To: Frank Broadhead, Paul Lauter, June Lee, Penn Loh, Kay Mathew and Marc Miller  
From: Robin Carton  
Re: Grant Committee  
Date: October 10, 1997

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**Reminder: Next meeting is scheduled for October 15 at 6:30 in the office. Dinner provided. Please call to confirm you are coming.**

A. Information in response to Committee requests:

1. Finance Committee

The Finance Committee met to talk about the fiscal concerns raised at the last meeting. A copy of the full response was in the September minutes. A brief synopsis follows:

In order to make a proposal about increasing the size of grants, the Grant Committee asked the Finance Committee to make a recommendation for how the budget would be affected by any increase. The Finance Committee recommended that budget should not lead policy. The Finance Committee would look at any requested increase and then determine the affect this would have on the budget. A quick and dirty analysis suggested that raising the size even as far as \$2,000 per grant would be manageable. The Finance Committee also suggested that the formula used to determine how much to give away at each meeting should be raised from \$600 to \$750 dollars.

B. Board Action Requests

At the September Board meeting, several recommendations and requests were made for Grant Committee action.

1. Immediate action requests

a) Grant Size

The Board stated that it wanted the Grants Committee to come up with a recommendation for the November Board meeting about increasing the size of the grants. This would enable a January 1, 1998 start date for a new grant size.

b) Annual Budget size

The Board would like a recommendation on increasing the size of the maximum annual budgets that organizations must have by the November meeting.

2. Longer Term Discussions

a) Recommendation on formula

Marc thought that the current formula might not be the most effective way to determine how much should be given away at each meeting. He proposed that the amount per meeting should be based upon the budgeted amount/number of proposals per year. [e.g. If the budgeted amount is 150 proposals and \$150,000- and in a cycle there were 25 proposals, then- 1) 25 proposals are 17% of the total budget; 2) \$25,500 is 17% of \$150,000 and this would be the amount available to spend on the cycle.

b) Grant size

The Board would like a longer term discussion on whether grant sizes should be increased dramatically [e.g. to \$5,000] and what this would mean for Resist. In the event that a significant increase is recommended, the Personnel Committee may need to meet to consider the potential increase in work on staff- both in fundraising for new goals and grants administration.

C. These are topics left from our prior discussion

1. Grant Size

Issues for the Committee to look at include:

- a. Size of a maximum grant (\$1,500 or \$2,000)
- b. Partial funding rather than use of "Token" or "Some"
- c. Maximizing ability to find groups/projects to fully fund
- d. Technical assistance
- e. Budget implications

2. Application/Funding Guidelines

- a. Re-writing Funding guidelines  
- provide insight into importance of Question #10 on the Application

3. Other Issues to Examine

- a. The number of Grant cycles held per year;
- b. the need for multi-year grants
- c. The criteria for loans and whether there should be interest charged on the payback
- d. Re-examining Resist's priorities for funding  
  
- Creating a loose definition of "small radical groups and organizing projects" that stills allows for flexibility;  
- Criteria for decision-making/funding guidelines
- e. Looking at guidelines in regards to linkages and connections